

Q1 2023 EARNINGS PRESENTATION

4th May 2023

سابک خراہز

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FIRST QUARTER EARNINGS HIGHLIGHTS



KEY MESSAGES



EBITDA MARGINS IMPROVED DRIVEN BY LOWER OPERATION COSTS



NET CASH INCREASED BY 22%
A1/A+/A CREDIT RATINGS AFFIRMED WITH
POSITIVE OR STABLE OUTLOOK



SABIC'S INNOVATIVE SOLUTIONS WIN 5 AWARDS AT EDISON AWARDS 2023 FOR THE THIRD YEAR IN A ROW







TO BE THE PREFERRED WORLD LEADER IN CHEMICALS







PLANETPart of the solution



PROSPERITYPotential and beyond



TRANSFORMATION



CARBON NEUTRALITY, CIRCULARITY & ESG



GROWTH



ESG AND INNOVATION HIGHLIGHTS





LEADING INNOVATION, CLIMATE AND ESG



SABIC'S INNOVATIVE SOLUTIONS WIN 5 AWARDS AT EDISON AWARDS

• Best new product awards received in the categories of Food & Agriculture, Material Science and Sustainability





















SABIC RANKED 2nd MOST INNOVATIVE COMPANY IN KSA



SABIC JOINS THE VALUE BALANCING ALLIANCE



WORLD'S FIRST COMMERCIAL SHIPMENT OF CERTIFIED (BLUE) AMMONIA TO JAPAN

 This is part of broader efforts by Aramco and SABIC AN to establish a global supply network for this lower-carbon fuel



ADVANCING THE ELECTRIFICATION OF STEAM CRACKERS

 Agreement with Coolbrook to assess its Roto Dynamic ReactorTM technology for decarbonizing in ethylene production







FINANCIAL PERFORMANCE

(USD billion)	Q1 23	Q4 22	% Var	Q1 22	% Var
Revenue	10.58	11.46	-8%	14.04	-25%
Income from Operations (EBIT)	0.45	0.14	233%	2.53	-82%
EBITDA	1.39	1.26	10%	3.45	-60%
Net Income	0.18	0.08	124%	1.73	-90%
Free Cash Flow ¹	1.00	1.83	-46%	1.56	-36%

SALES DRIVERS

	Volumes	Prices ²
Q1 23 vs. Q4 22 (QoQ)	↓ 6%	↓ 2%
Q1 23 vs. Q1 22 (YoY)	↓ 3%	↓ 23%

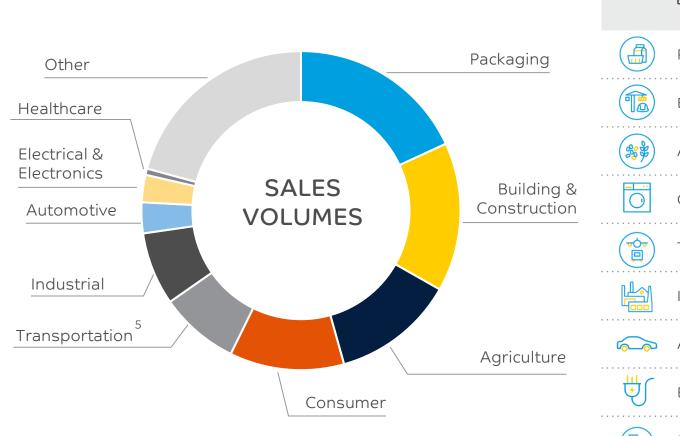
KEY RATIOS

	Q1 23	Q4 22	Q1 22
EBITDA Margin	13%	11%	25%
Net Debt / EBITDA	-0.82	-0.74	-0.24

¹ Free Cash Flow = net cash from operating activities minus capital expenditure. Capital expenditure = Purchase of tangibles and intangibles, net. ² Includes FX & other factors. For reference, Brent oil averaged \$81 /bbl in Q1 23, \$89 /bbl in Q4 22, \$80 /bbl in Q1 22, \$100 /bbl in 2022, \$71 /bbl in 2021,

SABIC: KEY END INDUSTRY¹ AND TRENDS



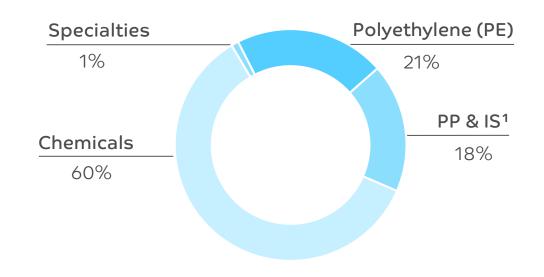


	END INDUSTRY	Q1 DEMAND TREND ² (YOY)	Q1 DEMAND TREND ³ (QOQ)	Q2 DEMAND TREND ⁴ (QOQ)
	Packaging			
	Building & Construction			
(% %)	Agriculture			
	Consumer			
	Transportation ⁵			
	Industrial			
	Automotive			
	Electrical & Electronics			
	Healthcare			



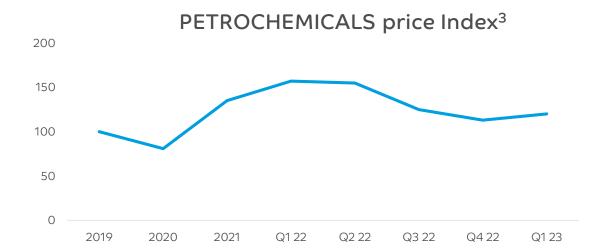


SALES VOLUMES

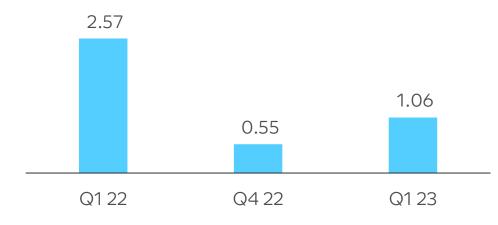


SALES DRIVERS

	Volumes	Prices ²
Q1 23 vs. Q4 22 (QoQ)	↓ 4%	⇔ 0%
Q1 23 vs. Q1 22 (YoY)	↓ 1%	↓ 22%

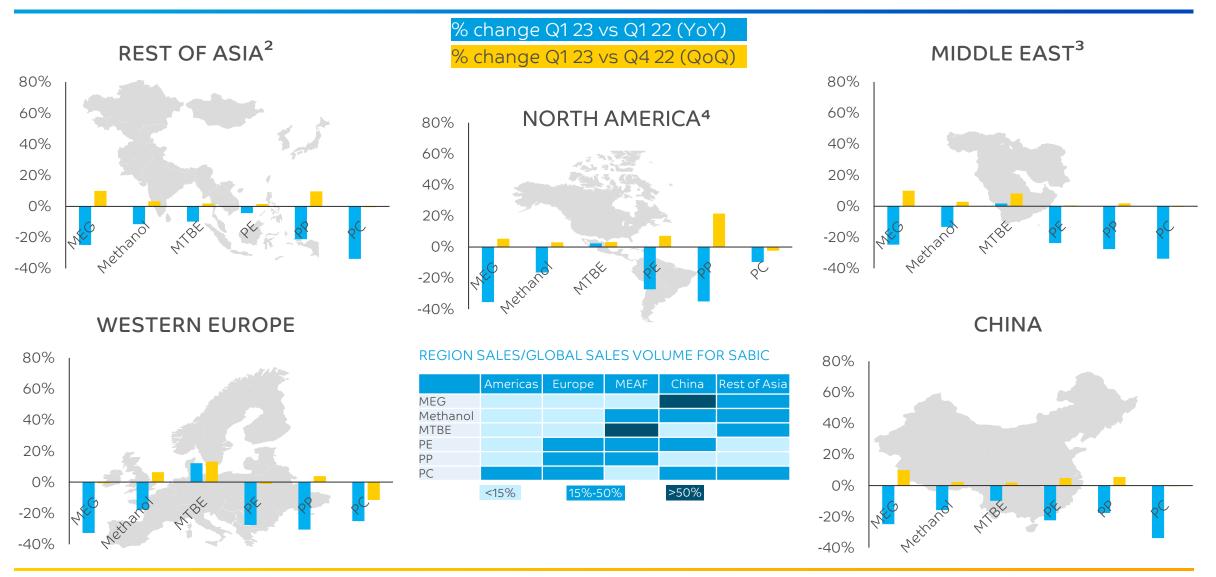


EBITDA (USD billion)





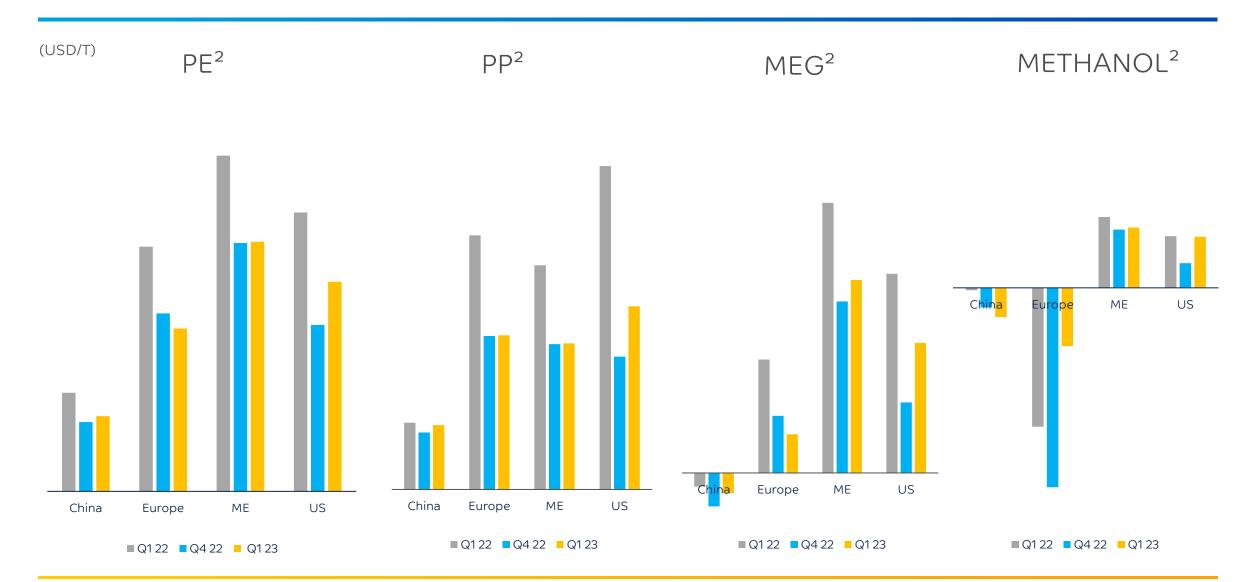
MAJOR PETROCHEMICALS PRICES¹ CHANGES ACROSS THE KEY REGIONS IN Q1 23



¹Prices Reference CFR/ FOB/CIF from ICIS and S&P Global Platts ©2023 by S&P Global Inc. MEG: Mono Ethylene Glycol; MTBE: Methyl Tertiary Butyl Ether; PE: Polyerhylene; PP: Polypropylene; PC: Polycarbonate. ² MEG and PC price are aligned to China, Methanol price =avg. (Rest of Asia, China), MTBE price =avg. (W. Europe, rest of Asia). ⁴ Prices are aligned to USA region.

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SPREADS¹ FOR KEY PRODUCTS

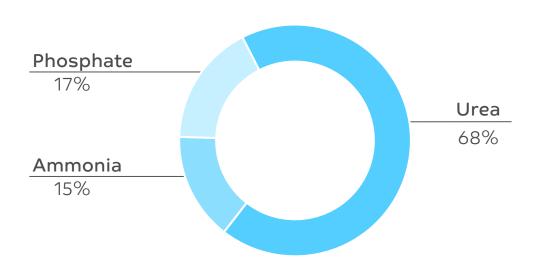


¹Spread = Product price (PE, MEG, PP and Methanol) minus feedstock price (Methane, Ethane, Propane, Naphtha and Coal).² For PE, PP and MEG, feedstock used for spread calculation is NSA methane for PE, MEG is KSA ethane while for PP it is KSA propane. For methanol, feedstock used for spread calculation is KSA methane for ME, NG for Europe and coal in China. Sources of prices are ICIS, S&P Global Platts ©2022 by S&P Global.

AGRI-NUTRIENTS



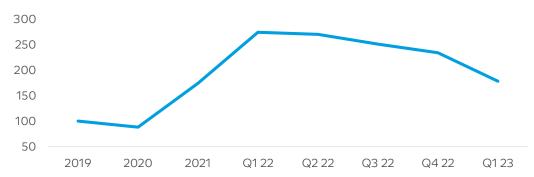
SALES VOLUMES



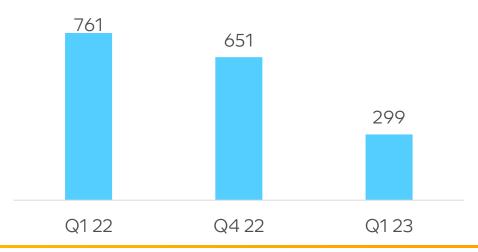
SALES DRIVERS

	Volumes	Prices ¹
Q1 23 vs. Q4 22 (QoQ)	↓ 21%	↓ 28%
Q1 23 vs. Q1 22 (YoY)	↓ 3%	↓ 38%

AGRI-NUTRIENTS price Index²



EBITDA (USD million)

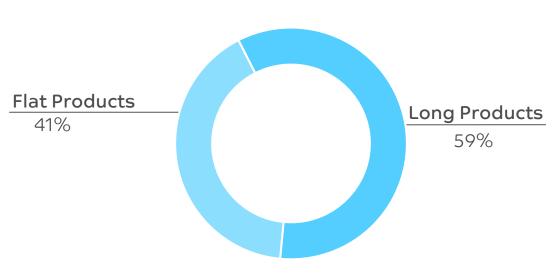


¹ Including FX and other effects. ² 2019 rebased to 100. Weighted average price for AN products mix and regions

HADEED

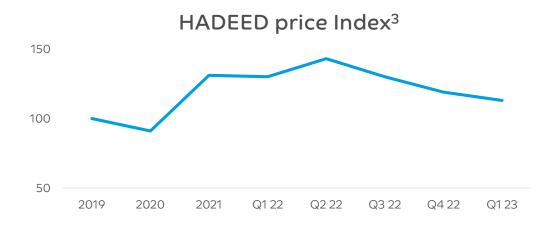


SALES VOLUMES

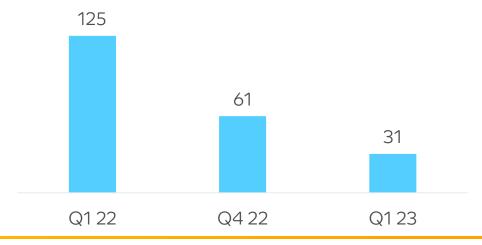


SALES DRIVERS

	Volumes	Prices ²
Q1 23 vs. Q4 22 (QoQ)	⇔ 0%	↓ 5%
Q1 23 vs. Q1 22 (YoY)	↓ 13%	↓ 13%



EBITDA (USD million)



¹ Including FX and other effects. ² 2019 rebased to 100. Weighted average price for Hadeed products mix and regions



SUMMARY



0.1 Earnings per share¹



Free cash flow



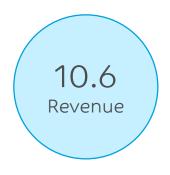
A+/A1
Strong standalone
credit ratings²

OUTLOOK 2023



2023 Outlook Global GDP growth rate is estimated at 2.1%

FINANCIAL PERFORMANCE







(Amounts in USD Bn)



We expect margins to be continuously under pressure in Q2.

¹Earnings per Share = Net Income attributable to equity holders of the parent in USD/ Number of Shares. ²By all three Credit Rating Agencies.











UPCOMING BROKER CONFERENCES 2023

May

- Citi European Chemicals Conference Virtual
- MS Saudi & MENA Conference, London

June

- BofA Emerging Markets Debt & Equity Conference, Miami
- HSBC Saudi Exchange Conference, London

September

- Jefferies Industrial Conference, New York
- EFG Hermes Saudi Forum, London