



2022

Annual Report



بِسْمِ اللَّهِ الرَّحْمَنِ الرَّحِيمِ

In the Name of Allah, The Most Gracious,
The Most Merciful.



Custodian of the two Holy Mosques
King Salman Bin Abdulaziz Al Saud
King of Saudi Arabia



His Royal Highness
Prince Mohammed Bin Salman Al Saud
The Crown Prince, and Prime Minister



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Chairman's Message



The plans turned to tangible reality and we started implementing.

Dear Shareholders of Mobi Industries, the respected,

Greetings,

On behalf of my brothers, members of the Board of Directors, we are pleased to present to you the annual report of Mobi Industries Company for the fiscal year ending on: 31/12/2022, which includes an adequate summary of the Company's activities, business developments, company's governance, and its operational and financial performance.

Recognizing the importance of transparency, and in compliance with the regulations issued by the relevant authorities, the Board of Directors is keen to ensure that the Company's practices are compatible with the company's governance regulations issued by the Capital Market Authority and the regulations related to the Company's activity and the requirements of disclosure and transparency.

Finally, I express my sincere thanks and appreciation to our esteemed shareholders, for their confidence in the Board of Directors, and I seize the opportunity to thank my colleagues, and the members of the Board of Directors, for their continuous and inspiring recommendations, which have contributed to draw up the Company's strategies. I also express sincere thanks to my colleagues in the executive management, and all of the employees in Mobi Industrial co., for their sincerity and devotion in performing their tasks, and their great efforts to implement these strategies, looking forward to more successes and achievements.

Best Regards,,

Fahad Mohammed Bargas Al-Nasser.
Chairman of Board of Directors.

Board of Directors



Fahad Bin Mohammed Bargas Al-Naser
Chairman of The Board



Saad Ajlan Al-Ajlan
Board Member



Yassir Hamid Al-Qahtani
Board Member



Abdullah Mohammed Al-Naser
Deputy Chairman of The Board



Bander Suliman Al-Bihare
Board Member



Asma Tlal Hamdan
Board Member

Overview of Mobi Industry:

Vision:

The Company looks forward to be a leading Company in the manufacture and production of detergents, chemical fertilizers and plastic industries in the Kingdom of Saudi Arabia, to increase its market share in these sectors.

Mission:

Providing our products with high quality and competitive prices in order to achieve the customer's satisfaction and achieve the highest levels of growth and profitability.

Our Values:

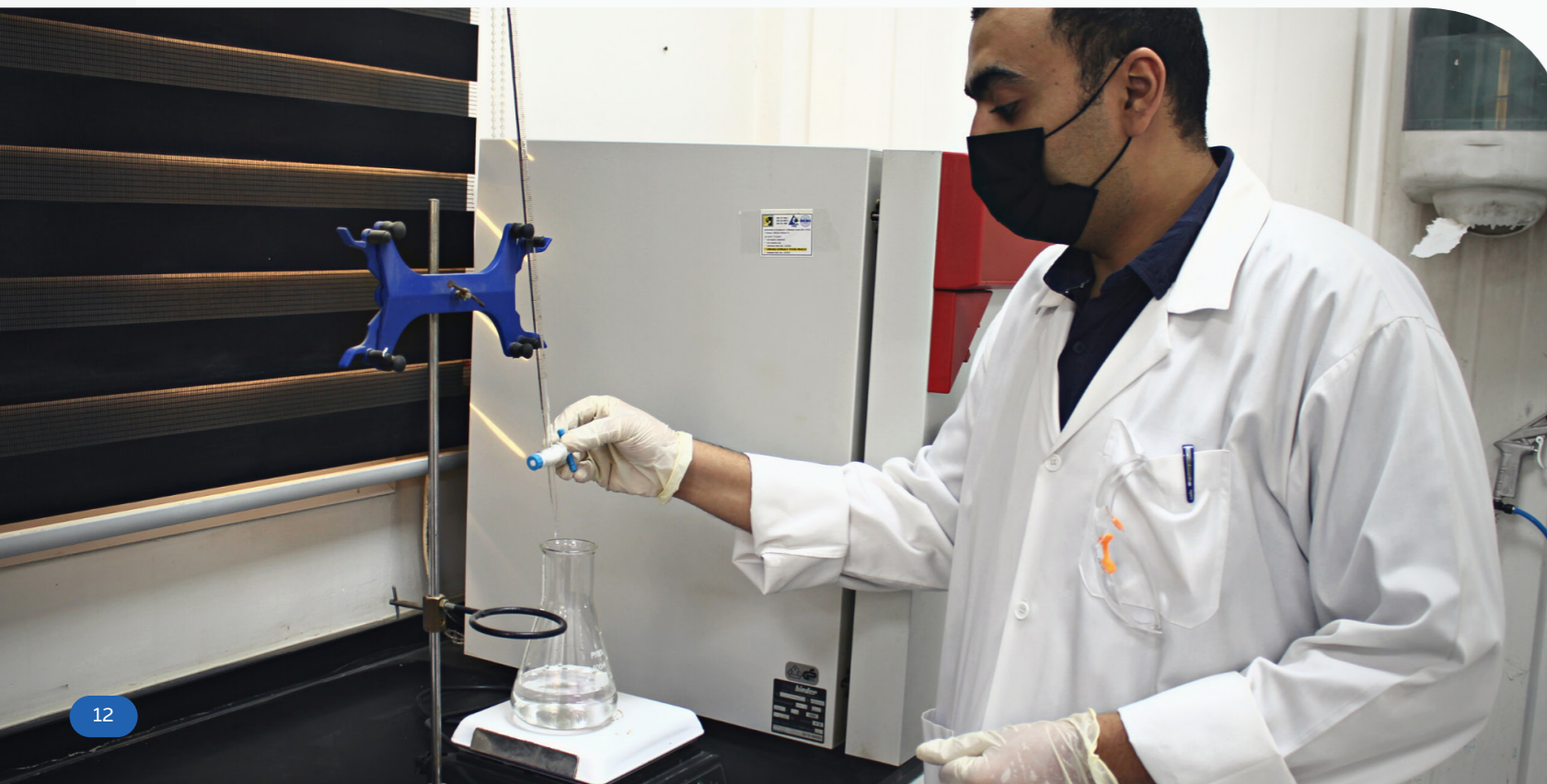
- Innovation and achieving the highest level of quality.
- Customer's Satisfaction: we are committed to satisfying our customers, respecting our customers, listening to their application and understanding their expectations, and striving to exceed their expectations in affordability, quality and on-time delivery.
- Teamwork: By enabling our employees to make decisions and achieve the goal according to record-setting standards.
- Cooperation with all sectors within the framework of social responsibility in order to achieve the vision of the Kingdom of Saudi Arabia of Saudi Arabia 2030 AD.
- Commitment, devotion and honesty.



Company Strategy:

The Company has worked since its establishment to be one of the leading companies in the Kingdom of Saudi Arabia, by manufacturing high quality products and increasing its market share, as the Company started its work with the production line of simple granular chemical fertilizers, coinciding with the agricultural development witnessed by the Kingdom of Saudi Arabia of Saudi Arabia and the urgent need for the use of chemical fertilizers, the Company has developed its activities and added production lines for the manufacture of liquid and powder fertilizers. With the growth and industrial development in the Kingdom of Saudi Arabia, the Company has worked mainly to expand its industrial activity to include the manufacture and production of household cleaners, insecticides, and all home care products, which led to the spread of the Company's products in the market, and thus to an increase in its market share in the Kingdom of Saudi Arabia, and with the increasing growth of the Company's products Various types of fertilizers, whether chemical fertilizers or home care products, a factory has been established to produce plastic containers of various sizes, in order to cover the needs of the detergent factory from plastic containers, and to produce and sell other products such as tablecloths and garbage bags. In addition, the Company has worked during the past years to develop its production lines, in line with its endeavor from the beginning to be one of the leading companies in the Kingdom of Saudi Arabia, and to achieve the highest levels of growth and profitability, the Company shall continue its efforts by continuing to work on operating efficiencies, reducing costs and improving profit margins.

The Company has also obtained several international accredited certificates, the ISO 2015 quality certificate for the Company's commitment to the international standards for the production and manufacture of pesticides, detergents, disinfectants and polishing materials.



Company capital and issued shares:

MOBI Industry Co. (formerly The National Company for Chemical Fertilizers) has been established at the beginning as a sole proprietorship under the name «Al-Bargas Factory for Compound Chemical Fertilizers» owned by: Bargas Muhammad Al-Nasser, with the industrial license No. (8) dated: 25/01/1402 AH, corresponding to: 22/11/1981 AD, registered in the commercial register in Riyadh, under No. (42273), dated: 26/02/1302 AH, corresponding to: 23/12/1981 AD, with a capital of: four million, four hundred thousand (4,400,000) Saudi riyals. On: 09/02/1407 AH, corresponding to: 12/10/1986 AD, the legal entity of Al-Bargas Factory for Compound Chemical Fertilizers has been transformed to a limited liability Company and its name has been changed to be: «The National Company for Chemical Fertilizers Industry», the capital has been raised to: eight million (8,000,000) Saudi riyals, divided into one hundred (100) in-kind shares of equal value, the value of each of which is eighty thousand (80,000) Saudi riyals, with the entry of the partner, Mr./ Abdulaziz Muhammad Al-Farhoud, then the net assets of the Company have been evaluated and he paid the value of his share in the Company's capital, which amounted to: Three million, six hundred thousand (3,600,000) Saudi riyals, then it has been registered in the Commercial Register No. (1010063903), dated: 24/02/1407 AH, corresponding to: 28/10/1986 AD, issued at Riyadh.

On : 22/11/1410 AH, corresponding to: 17/06/1990 AD, new partners have entered by purchasing shares from the founding partners, and the Company's capital has been increased to: nine million, four hundred thousand (9,400,000) Saudi riyals, divided into ninety-four thousand (94,000) cash shares of equal value, the value of each of them: (100) Saudi riyals, then the increase of one million four hundred thousand (1,400,000) Saudi riyals has been fulfilled in cash by the partners, and on: 26/01/1412 AH, corresponding to: 06/08 / 1991 AD, the Company's capital has been reduced to three million (3,000,000) Saudi riyals, divided into five million (5,000,000) ordinary shares, paid in full, the value of each share of which was ten Saudi riyals, and the increase of forty-seven million (47,000,000) Saudi riyals has been fulfilled, from the rights of the founding partners. The Company has been registered in the joint stock companies register under the Ministerial Resolution No. (196 / Q), issued on: 16/06/1430 AH, corresponding to: 08/06/2009 AD, and Ministerial Resolution No.: (254 / Q) issued on: 06/08/ 1430 AH, corresponding to: 28/07/2009 AD. On: 15/11/1441 AH corresponding to: 05/07/2020 AD, the Extraordinary Assembly of the Company's shareholders approved the recommendation of the Board of Directors to directly list the Company's shares in the parallel market, where the shares of the National Company for Chemical Fertilizers Industry have been listed in: the Parallel Market – Nomu, on: July 28th, 2021 AD, and on: 10/11/2022 AD, the name of the Company has been changed to «Mobi Industry Company» after the approval of the Extraordinary General Assembly.

The Company's capital is (50) million SAR, divided into (5) million nominal shares of equal value.

Company's History:

1981

Has been establishment by the founder of Al-Bargas Factory for Compound Chemical Fertilizers.

1986

Transforming the legal entity of Al-Bargas Chemical Fertilizers Factory into a limited liability Company and changing its name to become «The National Company for Chemical Fertilizers.»

2008

The partners have decided to transform the legal entity into a closed joint stock Company.

2020

The Extraordinary General Assembly of the Company's shareholders approved the recommendation of the Board of Directors to directly list the Company's shares in the Parallel Market.

2022

The Extraordinary General Assembly approved changing the name of the National Company for Chemical Fertilizers to Mobi Industry Company.

Company Sectors:

(A) Chemical Fertilizers Sector:

The chemical fertilizer sector includes the manufacture and production of the chemical fertilizers (granular and liquid) and soluble powder fertilizers for the agricultural crops at various stages (under the brand «NAFKAL».) The following is an illustration of the production lines in the chemical fertilizer factory:

Since it has been established, (NAFCO) has adopted the scientific method in research and development through the researches and field experiments applied, in order to produce fertilizer compounds that suit local agricultural conditions. Thus, NAFFCO possessed a large balance of technical information, which enabled it to become one of the few companies in the world and the first in the Middle East that produces all kinds of fertilizers. Compound fertilizers (granular fertilizers, soluble powder fertilizers, liquid fertilizers and suspended fertilizers) with integrated and balanced formulations, and they are all marketed under the trade name (NAFKAL.)

In order to contribute to improve the development of agriculture, by following the correct scientific methods, NAFFCO has established a large number of branches throughout the Kingdom of Saudi Arabia, to provide free technical services and consultations to all customers and farmers, such as:

1. Free analysis of soil and water samples.
2. Providing fertilizer recommendations commensurate with the results of the analysis and in a way that meets the needs of the cultivated crops and prevents environmental pollution.
3. Providing technical consultations and field guidance to farmers in their fields through continuous field visits by the Company's engineers and technicians.
4. The Company's experts hold guidance seminars in different regions to inform farmers about modern scientific methods of agriculture, discuss with them and answer their inquiries.
5. As a result of the numerous researches carried out by the Company's research and development department, highly efficient fertilizer formulations have been developed that suit the environment and agricultural conditions in the Kingdom of Saudi Arabia of Saudi Arabia as follows:

Research and Development of Fertilizers:

Since its inception, the Company has focused on adopting the scientific research method to find out the most suitable fertilizer formulations for agricultural crops, and to keep up with the latest developments in the manufacture of chemical fertilizers of various kinds. Agriculture in the Kingdom of Saudi Arabia is as follows:

First: Acidic (NAFKAL) fertilizers: they are added with the irrigation water in several batches, and their features include the following:

1. The alkalinity of the soil solution treats and improves the quality of irrigation water: by adding NAFKAL acidic fertilizers to the irrigation water, its acidity number (pH) decreases to (6 - 6.5) and the bicarbonate ions volatilize in the form of carbon dioxide, and this leads to a decrease in the salinity of the irrigation water and an improvement in its quality.
2. Doubling soil permeability and increasing the rate of leaching of salts: Calcium and magnesium salts from alkaline irrigation water are deposited in the soil pores, which leads to a gradual decrease in its permeability. By adding NAFKAL acidic fertilizers to the irrigation water, the process of deposition of salts in the soil pores stops, and the precipitated salts also dissolve, which increases its permeability and helps to increase the speed of discharging salts from the surface layer, to the deeper layers.
3. Reducing the deposition of salts in the irrigation pipes, and preventing blocking of their holes: The deposition of calcium and magnesium salts in the pipes and irrigation holes decreases due to the decrease in the (pH) of the irrigation water.
4. Availability of using phosphate fertilizers and rare elements: by adding NAFKAL acidic fertilizers frequently during the season, with the irrigation water, that cause a temporary decrease in the acidity (pH) of the soil solution occurs after each addition, and this increases the solubility of nutrients fixed in the soil, and part of it is converted into an absorbable form, and these elements are: Phosphorus, Calcium, Magnesium, Iron, Zinc, Copper, Manganese, Boron.
5. Increase the efficiency of nitrogen fertilizers: When nitrogen fertilizers are added to soils and calcareous

/ alkaline waters, part of the nitrogen present in the fertilizers volatilizes in the form of ammonia gas. However, when acidic NAFKAL fertilizers are added to irrigation water, and the (pH) of the water is reduced to about (pH = 6.5), gaseous ammonia is not formed and the nitrogen element loss is reduced. of added fertilizers and increase their efficiency and thus reduce the required quantities of them.

Second: (NAFCO) has developed a super absorbent potassic fertilizer:

in order to supply the crops with their needs of the element potassium, especially the crops of onions, potatoes and vegetables that need this element in large quantities and within a short period. This product is distinguished by its 100% water solubility, which allows crops to absorb it very quickly with irrigation water at a high concentration of 50%. Experiments have been carried out on it in cooperation with many agricultural companies and farmers in the Kingdom of Saudi Arabia of Saudi Arabia on onion and potato crops, as the results exceeded all expectations in terms of increasing production of In terms of type and quantity, it is therefore recommended to use it according to the following recommendations in fertilization programs for different crops.

Farmers are always advised to collect soil and water samples representing their fields and analyze them at least once every 3 years to know the concentration of elements in the soil and to choose the appropriate fertilizer formulations. As mentioned above, (NAFCO)

conducts analyzes for all farmers free of charge.

Third: Nitro Humic 40/0/5 + HA + TE:

The plant needs the nitrogen element in large quantities, and the crops are usually supplied with nitrogen from several sources, the most important of which is urea, but it is highly volatile and a large part of it is lost before the plant can absorb it. NAFFCO has developed a nitrogen fertilizer with a high concentration of nitrogen under the name (Nitro Humic), and by using the latest chemical and biological technologies that lead to an increase in the plant's ability to absorb the nitrogen element through the leaves and roots, thus reducing the loss of nitrogen fertilizers and increasing the fertilizing efficiency of the nitrogen element, and by using Nitro Humic as a source of nitrogen fertilization, the farmer can achieve several benefits at the same time:

1. Saving about 10% in the cost of nitrogen fertilization.
2. Increasing crop production by no less than 10%.
3. Reducing environmental pollution.



NAFKAL Fertilizers:

NAFKAL Granular Compound Fertilizers:

NAFKAL provides farmers with many formulations of granular fertilizers, some of which are mono-component, some are dual-component, and some are composed of three or more elements, all of which are free of chloride and are suitable for calcareous and dry lands:

14/38/10	A compound with a high concentration of phosphorus, used when growing wheat, barley and vegetables, and suitable for all lands with low phosphorus content.
11/29/19	A Tri-component compound used when growing potatoes and onions and is suitable for all soils with low phosphorus and potassium content.
12/30/6	A Tri-component compound used when planting in soils with low phosphorus and medium potassium content.
30/10/10	A highly concentrated nitrogen compound used during the season to strengthen general growth, mainly vegetative, suitable for use when incubating potatoes.
18/18/ 5 + 1.5	A compound balanced in nitrogen, phosphorus and potassium, used during the season as a second batch to encourage growth and increase production.
12/12/17	A highly concentrated potassium compound used when incubating potatoes and fertilizing various types of vegetables.
12/23/0	A bi-component compound used for soils with high potassium content
20/20/15	A Tri-component compound balanced in nitrogen, phosphorus and potassium, used as a second batch during the season to encourage growth and increase production for most agricultural and fodder crops.
Potassium Sulfate 0/0/50	A highly concentrated potassium compound necessary for all crops as a source of potassium, especially for potato, onion and watermelon crops.
Special Formulations	NAFFCO produces special fertilizer formulations according to the results of soil and water analysis and plant needs upon customer request.

NAFKAL Acidic Liquid Fertilizers:

(NAFKAL) is the first Saudi Company to produce liquid fertilizers locally and in various formulations to be added by irrigation systems (drips, sprinklers) in order to improve the quality of irrigation water, reduce its acidity number (pH), and increase production in quantity and quality.

2/52/8+1.5	A compound of high acidity and high concentration of phosphorus, used for all crops, vegetables and fruit trees as a major phosphate source of potassium.
5/75/3	A compound with a very high concentration of acid phosphorus and supportive concentrations of the two elements nitrogen and potassium. It is used for all field crops, vegetables and fodder.
Phosphoric acid 0/85/0	A mono component compound used as a phosphate source for all field crops, vegetables and fodder.
NAFKAL Tiger 0/0/50	A highly absorbent liquid potassium fertilizer with a solubility of 100% upon addition to irrigation water. It is used for all agricultural crops as an economical alternative to single potassium fertilizers: For potatoes and onions, 100-250 liters / ha with irrigation water from the beginning of cultivation. For other crops, 50-150 liters / ha with irrigation water from the beginning of cultivation.
Humic acid 12%	Humic acid (pH = 6) is used as a liquid organic source that increases biological activity in the soil and increases the availability of phosphorus, potash, zinc, manganese, copper, and iron in soil solutions for absorption by plant roots.
20/5/10+5 HA+TE	A fast-acting acidic nitrogen fertilizer rich in phosphorus, potassium and Humic acid in addition to rare elements. It is used for potatoes, onions, alfalfa, fodder and also fruit trees.
NAFKAL Nakhil 11/7/6 + TE	A liquid compound for palm trees, added at a rate of 4-6 liters/palm annually, which leads to improving the growth of palm trees and increasing production, in quantity and quality.
NAFKAL ornamental plants 7/5/5 + TE	A balanced liquid compound for ornamental plants and nurseries that contains the nutrients necessary for the growth of indoor and outdoor ornamental plants.

NAFKAL Acidic Suspension Fertilizers:

NAFKAL fertilizers produced in suspension (Fluid Suspension) contain high concentrations of macro and microelements (rare), which are acidic, free of chloride, and have very high effectiveness. They are used for all field crops, forages, vegetables, fruit trees and palms:

52/25/28+2.5	An acidic compound balanced with all the nutrients needed for the plant. Its use during the season with irrigation water leads to improving its quality and strengthening the plant.
12/52/8	A compound with a high concentration of phosphorus and a moderate amount of nitrogen and potassium. It is used for all crops, especially during the first two months of cultivation.
MAP 12/61/0	MAP fertilizer is a highly acidic suspension with a very high efficiency than other MAP forms (granular or powder.) It is used for all field crops and vegetables, especially during the first month of cultivation.
MKP 0/52/34	Mono potassium phosphate fertilizer added with irrigation water during the season as an excellent and acidic source of phosphorus and potassium. It is used for all field crops, fodder and alfalfa in addition to potatoes, onions and greenhouse cultivations.
Urea and Ammonium Phosphates 17/44/0	A highly concentrated compound of phosphorus and nitrogen used as an effective and economical alternative to DAP and MAP compounds, especially during the first two months of planting field crops and vegetables.
Potassium Sulfate 0/0/60	Mono-element potassic fertilizer used during the season as a good source of potassium, especially during flowering and fruiting periods.

NAFKAL Soluble Powder Fertilizers:

NAFKAL soluble powder fertilizers contain the nutrients necessary for plant growth, which are:

- o It is 100% soluble in water.
- o Free of chloride and sodium.
- o It is acidic and helps to lower the pH of the soil solution and prevents clogging of the drippers.
- o Used in all irrigation systems (drip, pivot and fixed sprinklers.)

20/20/20 + TE	A balanced fertilizer with three elements (nitrogen, phosphorus, potassium) used to strengthen all types of plants and fruit trees during the growth period during the season.
15/30/15 + TE	A highly concentrated fertilizer with phosphorus, which is necessary for good rooting and strong flowering. It is used during the first month after planting and at the flowering stage.
15/15/30 + TE	A high-concentration fertilizer with potassium, which is necessary for good flowering and fruiting. It is used during the fruiting stage for all vegetables and fruit trees.
28/14/14 + TE	A high concentration nitrogen fertilizer, used during the vegetative growth period, and also for leafy crops such as lettuce, cabbage, parsley and mint.
Potassium Phosphate 13/3/43+TE	A high concentration potassium fertilizer, used for potatoes, onions and all vegetables, especially during the period of fruiting.
12/4/24+TE	Fertilizer with a high concentration of potassium, and contains reasonable concentrations of nitrogen and phosphorus. It is used as a potassium and nitrogen source for all vegetables.
Mono Potassium Phosphate-MKP 0/52/34+TE	A highly concentrated fertilizer with phosphorus and potassium, used during the season for all crops such as wheat, barley, alfalfa, fodder, potatoes and onions.
Urea Phosphate 17/44/0	A highly concentrated compound with highly acidic phosphorus, used at the beginning of agriculture as an economical and effective alternative to soluble DAP and MAP compounds.
Potassium Sulfate 0/0/50	Potassium fertilizer, soluble powder, used to provide potassium for crops such as wheat, potatoes, alfalfa, and fodder.

Wheat and Barley Fertilization Program:

When Planting	NAFKAL (14/38/10)	= 150 kg / ha in abundance
	NAFKAL (0/44/17) Suspension	= 50 liters / ha in 5 installments during the first month
During The Season (With irrigation water)	Nitro Humic (In several batches from the stage of the fifth leaf to the stage of the emergence of spikes with batches of urea)	= 100 kg / ha
	Urea (In several batches from the stage of the fifth leaf to the stage of the appearance of the spikes with Nitro Humic batches)	= 150 kg / ha
	NAFKAL MKP Acidic (0/52/34) (On 4 equal weekly payments during the branching phase and the beginning of elongation)	= 50 l/ha
	NAFKAL Tiger (In two equal batches during the stage of forming spikes)	= 10 liters

Fertilization program for potatoes and onions:

When Farming	NAFKAL (11/29/19)	400 kg / ha
	NAFKAL Potash Sulfate (0/0/50+0.25 Zn)	300 kg / ha
During The Season	Nitro Humic	100 kg / ha (in several batches with urea additives.)
	Urea	150 kg / ha (in several batches with Nitro Humic additives.)
	NAFKAL compound (12/12/17)	250 kg / ha spread when incubating
	NAFKAL MKP acidic (0/52/34)	100 l/ha in 8 batches during the first two months of germination.
	Humic al (20/5/10 + 5 HA + TE)	50 liters / ha in 5 batches during the second month of germination.
	NAFKAL Tiger	50 l/ha in 5 equal batches during the third month of germination.

Alfalfa forage fertilization program

When Planting	NAFKAL (14/38/10)	200 kg / ha
	NAFKAL Potash Sulfate (0/0/50+0.25 Zn)	300 kg / ha
During The Season	NAFKAL (20/20/15)	100 kg / ha, 2 bags each
	NitriHumic	25 kg / ha (in 3 equal doses after each tampon).
	Urea	50 kg / ha (in 3 equal batches after each tampon).
	NAFKAL MKP acidic (0/52/34)	30 l/ha in 3 equal doses after each gasket with Nitro Humic doses.

Wheat and Barley Fertilization Program:

When Planting	NAFKAL (14/38/10)	= 150 kg / ha in abundance
	NAFKAL (0/44/17) Suspension	= 50 liters / ha in 5 installments during the first month
During The Season	Nitro Humic (in several batches from the stage of the fifth leaf to the stage of the emergence of spikes with batches of urea)	= 100 kg / ha
	Urea (in several batches from the stage of the fifth leaf to the stage of the appearance of the spikes with Nitro Humic batches)	= 150 kg / ha
	NAFKAL MKP Acidic (0/52/34)	= 50 l/ha on 4 equal weekly payments during the branching phase and the beginning of elongation)
	NAFKAL Tiger	= 10 liters/ha (In two equal batches during the stage of forming spikes)

Palm fertilization program

NAFKAL granulated (14/38/10)	2 kg/palm during the month of September
NAFKAL Nitro Humic (40/0/50+HA)	2 kg/palm from January to April
NAFKAL Tiger	1 liter/palm from February to March after Nitro Humic by 10 days
NAFKAL Nakheel (11/7/6)	/ 3 liters

Production Line	Trade Name	The Maximum Production Capacity is ton / hour	Production and Packaging Machinery
Granular compound chemical fertilizer	NAFKAL	4	The raw materials are mixed and packed in bags of (50) kilograms
Soluble powder fertilizer	NAFKAL	2	The raw materials are mixed and packed in bags of (25) kilograms
Liquid compound chemical fertilizers	NAFKAL	4	The raw materials are mixed and packaged in containers of (15) liters and (20) liters



(B) Detergents Sector:

The detergent sector includes the manufacture and production of household detergents of various types (under the brand «Mobi Care») and Mobi for industry and insecticides (under the brand «Shoot»). The following is an illustration of the production lines in the detergent factory:

Table No. (1): Production lines in the detergent factory.

Compressed Packaging Product Lines			
Product	Trade Name	Maximum production capacity	
		Ton / 12 Hrs.	Package / 12 Hrs.
Production Line No. (1)			
Starch Ironing Spray	MOBI	8	21,000
Steel Polish	MOBI	8	24,000
Oven Cleaner	MOBI	8	21,000
Production Line No. (2)			
Insecticide	SHOOT	2.3	22,000
Production Line No. (3)			
Furniture Polish Spray	MOBI	3.5	16,000
Liquid Product Lines			
Product	Trade Name	Maximum production capacity	
		Ton / 12 Hrs.	Package / 12 Hrs.
Production Line No. (1)			
Dish Soap (1 liter)	MOBI	12	12,000
Production Line No. (2)			
Hand soap (3 liters)	MOBI	12	4,000
Hand soap (450 milliliters)	MOBI	6	13,000
Production Line No. (3)			
Floor cleaner and disinfectant (3 liters)	MOBI	12	4,000
Clothes shampoo (1 liter)	MOBI	9	9,000
Clothes shampoo (3 liters)	MOBI	12	4,000

Production Line No. (4)			
Fabric softener (3 liters)	MOBI	15	5,000
Fabric softener (2 liters)	MOBI	12	6,000
Abaya shampoo (2 liters)	MOBI	12	6,000
Production Line No. (5)			
Floor cleaner and disinfectant (20 liters)	MOBI	16	800
Fabric softener (20 liters)	MOBI	16	800
Production Line No. (6)			
Toilet Cleaner (600 ml)	MOBI	15	2,500
Production Line No. (7)			
Clothes Shampoo (20 liters)	MOBI	24	1,200
Dish soap (20 liters)	MOBI	18	900
Hand soap (20 liters)	MOBI	12	600

Source: The Company.

(C) Plastic sector: a sector serving the detergent sector

The plastic sector includes the manufacture and production of plastic containers of various sizes, in addition to table linens and garbage bags. The following is an illustration of the production lines in the plastic factory:

Production Line	Maximum Production Capacity	Production and Packaging Machinery
Plastic bottles (300ml, 450ml, 600ml, 1 liter, 1.5 liter, 2 liter, 3, 20 liter)	6,604 packages / hour	Mixing the raw materials, then pumping them into the machines for each product, after that examining and ensuring the safety of the final product, finally transferring the products to the detergent factory.
Tablecloths "MOBI"	4,000 mattresses / hour	Mixing the raw materials, then pumping them into the machines for each product, after that examining and ensuring the safety of the final product, finally transferring it to the main warehouse of the Company and then to the sales outlets.
MOBI Trash Bags (30gal, 55gal)	2,500 cartons / hour	

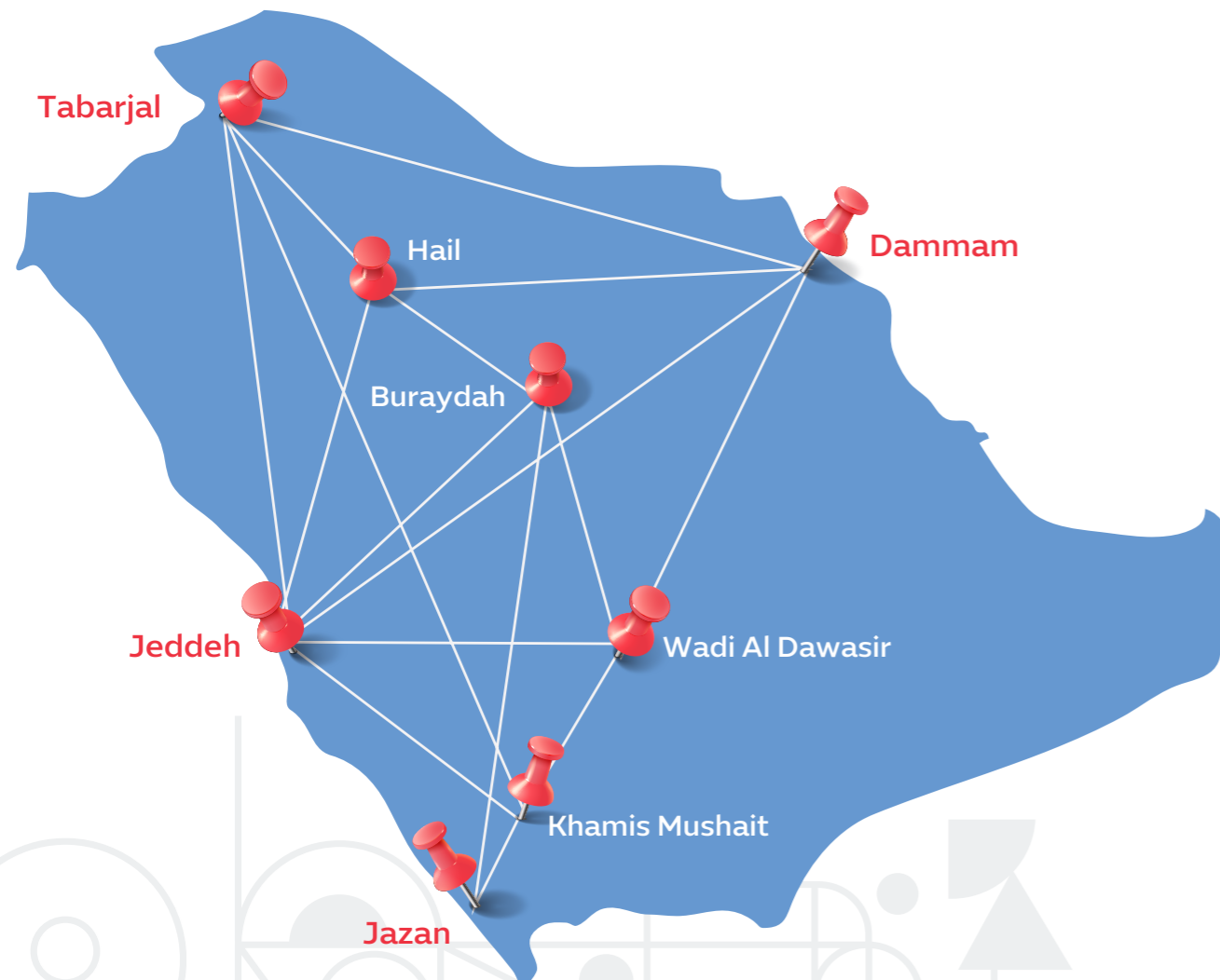
(D) Agricultural Production Sector:

The agricultural production sector is managed by Jal Al Sahraa Company for Agricultural Production (a joint venture), in which the Company owns (50%) of its capital. It works to grow potatoes in it, and the annual crop of potatoes ranges between 16-18 thousand tons, the bulk of which is sold to corporate clients. During the period ending on June 30, 2022, the Company changed its accounting treatment based on a reassessment of control over Jal Al Sahraa Company for Agricultural Production, and stopped consolidating the financial statements of Jal Al Sahraa Company for Agricultural Production, and considered it a joint arrangement and recognized the investment in Jal Al-Sahara Agricultural Production Company as an investment in « joint venture», retroactively. Accordingly, the Company applied the equity method retrospectively to account for the investment in Jal Al Sahraa Company for Agricultural Production, which has been previously accounted for as a subsidiary.

Company Branches:

The Company owns (8) branches in the Kingdom of Saudi Arabia, which are outlets for marketing and selling its products. The table below shows the Company's branches:

No.	Branch	City
1	Company Branch	Jeddah
2	Company Branch	Dammam
3	Company Branch	Buraydah
4	Company Branch	Wadi Al-Dawasir
5	Company Branch	Ha'il
6	Company Branch	Tabarjal
7	Company Branch	Khamis Mushait
8	Company Branch	Jazan





Trademarks and Property Rights:

The Company and its subsidiary depend on marketing its services and products on its trademarks, which support its business and competitive position, and give it clear distinction in the market among customers. The table below shows the trademarks of the Company and its subsidiary.

Trade Mark	Owner's name	Registration No.	Date of Registration	Place of Registration	Protection start date	Protection end date
	MOBI INDUSTRY	142505019	25/06/1426 AH, corresponding to: 31/07/2005 AD	Kingdom of Saudi Arabia	12/08/1435 AH, corresponding to: 10/06/2014 AD	11/08/1445 AH, corresponding to: 20/02/2024 AD
	MOBI INDUSTRY	142505020	25/06/1426 AH, corresponding to: 31/07/2005 AD	Kingdom of Saudi Arabia	12/08/1435 AH, corresponding to: 10/06/2014 AD	11/08/1445 AH, corresponding to: 20/02/2024 AD
	MOBI INDUSTRY	142505023	25/06/1426 AH, corresponding to: 31/07/2005 AD	Kingdom of Saudi Arabia	12/08/1435 AH, corresponding to: 10/06/2014 AD	11/08/1445 AH, corresponding to: 20/02/2024 AD
	MOBI INDUSTRY	142505024	25/06/1426 AH, corresponding to: 31/07/2005 AD	Kingdom of Saudi Arabia	12/08/1435 AH, corresponding to: 10/06/2014 AD	11/08/1445 AH, corresponding to: 20/02/2024 AD
	MOBI INDUSTRY category Classification (3)	1444020678	25/08/1444 AH, corresponding to: 17/03/2023 AD	Kingdom of Saudi Arabia	08/06/1444 AH, corresponding to: 01/01/2023 AD	07/06/1454 AH, corresponding to: 19/09/2023 AD
	MOBI INDUSTRY category Classification (3)	1444022878	30/08/1444 AH, corresponding to: 22/03/2023 AD	Kingdom of Saudi Arabia	23/06/1444 AH, corresponding to: 16/01/2023 AD	22/06/1454 AH, corresponding to: 27/09/2023 AD
	MOBI INDUSTRY category Classification (1)	1444022858	30/08/1444 AH, corresponding to: 22/03/2023 AD	Kingdom of Saudi Arabia	23/06/1444 AH, corresponding to: 16/01/2023 AD	22/06/1454 AH, corresponding to: 27/09/2023 AD
	MOBI INDUSTRY category Classification (1)	1444022879	30/08/1444 AH, corresponding to: 22/03/2023 AD	Kingdom of Saudi Arabia	24/06/1444 AH, corresponding to: 17/01/2023 AD	23/06/1454 AH, corresponding to: 28/09/2023 AD

Company Activities:

Forty years of giving in the production of compound chemical fertilizers for agricultural purposes, liquid and suspended fertilizers, insecticide packages, ironing fixing preparations, perfumes and room odor removal preparations, wooden furniture polishing preparations, metal polishing preparations, glass and mirror polishing preparations, hand and shower lotion, antiseptic and softener Cloths and towels, dishwashing liquid, liquid lotion preparations and liquid disinfectants, plastic containers, opaque plastic sheets, food and waste bags.

As the Company has worked since its inception to be one of the leading companies in the Kingdom of Saudi Arabia of Saudi Arabia of Saudi Arabia, by manufacturing high-quality products and increasing its market share, as the Company has started its work with the production line of simple granular chemical fertilizers, coinciding with the agricultural development that the Kingdom of Saudi Arabia of Saudi Arabia witnessed And the urgent need to use chemical fertilizers, the Company developed its activity, and added

production lines for the manufacture of liquid and powder fertilizers, and with the industrial growth and development in the Kingdom of Saudi Arabia, the Company worked to expand its industrial activity to include the manufacture and production of household cleaners, insecticides, and all home care products, this led to the spread of the Company's products in the market and thus increased its market share in the Kingdom of Saudi Arabia, and with the increasing growth of the Company's various products, whether chemical fertilizers or home care products, a factory was established to produce plastic packages of different sizes, to cover the needs of the detergent factory from plastic packages, production and sale of other products such as tablecloths and garbage bags. In addition, the Company has worked during the past years to develop its production lines in line with its endeavor from the beginning to be one of the leading companies in the Kingdom of Saudi Arabia, to achieve the highest levels of growth and profitability.



The Company has also obtained several international accredited certificates, the ISO 2015 quality certificate for the Company's commitment to international standards for the production and manufacture of pesticides, detergents, disinfectants and polishing materials.



Risks:

Credit Default:

Credit risk represents the inability of one party to meet its obligations, which leads to the other party incurring a financial loss. The financial assets subject to concentration of credit risk mainly consist of cash and cash equivalents, and trade receivables. The group keeps cash in banks with good credit ratings, and therefore the risks are determined. Receivables appear after deducting the provision for impairment. The Group is committed to managing credit risk related to customers, by setting credit limits for each customer and monitoring outstanding receivables.

Liquidity Risk:

Liquidity risk represents the difficulties that the Group faces in providing the necessary funds to fulfill the commitments related to financial instruments. Liquidity risk results from the inability to quickly sell a financial asset at an amount equal to its fair value. The Group manages liquidity-related risks by maintaining sufficient cash balances with banks, and ensuring that it can obtain adequate facilities, if required, to cover its short-term obligations on an ongoing basis.

Market Risk:

Market risk represents the risk resulting from the fluctuation of the fair value or future cash flows of financial instruments, due to changes in market prices. Market risk consists of two types of risks as follows:

Currency Risk:

Currency risk represents the fluctuation in the value of financial instruments as a result of changes in foreign exchange rates. The management closely monitors fluctuations in currency rates, on an ongoing basis. Based on its experience and market reactions, the management does not believe that it is necessary to hedge against foreign currency risks, as most foreign currency risks are relatively limited in the medium term.

Transaction Price Risk:

Special commission risk relates to the risks resulting from the fluctuation of the value of a financial performance as a result of the change in the prevailing commission rates in the market. The Group monitors the fluctuations in commission rates and believes that the impact of commission rate risk is not significant on the consolidated financial position and cash flows.



Company's Governance:

(1): The provisions of the Company's governance Regulations that have been applied, the provisions that have not been implemented, and the reasons for non-application:

Article/ paragraph number	Paragraph status	The text of the article/paragraph	Reasons for non-application
Article (22) Paragraph (1)	Indicative	Adopting and developing internal policies related to the Company's work, including defining the tasks, specializations and responsibilities assigned to the various organizational levels.	Under the procedure.
Article (37)	Indicative	Training and qualifying the members of the Board of Directors and the executive management, in addition to setting up the necessary programs for that.	No programs have been approved, and work is underway to prepare them.
Article (39), paragraph (1)	Indicative	The Board of Directors shall make the necessary arrangements to obtain an evaluation of the Board's performance from a competent third party every three years.	The performance evaluation has not been obtained from an external party yet, and the Nominations and Remunerations Committee evaluates the performance of the Board of Directors at the end of each fiscal year.
Article (41)	Indicative	A written and clear policy for dealing with existing or potential conflicts of interest that may affect the performance of board members, executive management, or other employees of the Company when dealing with the Company or with other relevant stakeholders.	Under the procedure.
Article (67-68-69)	Indicative	Formation of a risk management committee and defining its terms of reference and meetings.	This has not been approved and is still under study
Article (70)	Indicative	Adopting an internal control system to evaluate policies and procedures related to risk management.	Under the procedure.
Article (83)	indicative	The Company has created programs to develop and motivate the participation and performance of the Company's employees.	Programs have not been approved and are still under study.
Article (84)	Indicative	Developing a policy that ensures the establishment of a balance between its goals and the goals that society aspires to achieve in order to develop the social and economic conditions of society.	The Company contributes to the field of social responsibility, but there is no policy involved.
Article (85) Paragraph (1)	Indicative	Develop measurement indicators related to the Company's performance with its initiatives in social work, and compare that with other companies with similar activity.	The Company carries out many community initiatives, but there are no performance indicators for that.

(2): Names of members of the Board of Directors, committees and executive management, their current and previous positions, qualifications and their practical experience:

Name	Current Position	Previous Position	Experiences	Qualifications
Fahad Mohammed Al-Nasser - Chairman of the Board of Directors.	The Chairman of the Board of Directors of Mobi Industry Company.	The Chairman of the Board of Directors of Mobi Industry Company.	Executive Vice President of the National Company for Chemical Fertilizers (currently Mobi Industries.)	Riyadh Elementary School
Abdullah Mohammed Al-Nasser - Vice Chairman of the Board of Directors.	Chief Executive Officer and Vice Chairman of the Board of Directors of Mobi Industries.	Chief Executive Officer and Vice Chairman of the Board of Directors of Mobi Industries.	He served as a member of the Board of Directors of Mafad Trading Company (Con Zone) (a closed joint stock Company working in the field of ice cream industry) from 1993 AD until 2015 AD.	University of California- Bachelor Degree of Electronic Engineering
Yasser Hamid Al-Qahtani - Member of the Board of Directors.	Executive Vice President of Jarir Commercial Investments Company.	Executive Vice President of Jarir Commercial Investments Company.	1. Senior Manager-International Operations Group -Samba Bank. 2. Director of Supply and Logistics Support - Abdullah Al-Ali Al-Munajim Sons Company. 3. Assistant Credit Officer - Riyadh Bank.	King Saud University - Bachelor Degree in Computer and Information Sciences
Bandar Suleiman Al-Buhairi - Member of the Board of Directors, member of the Nominations and Remuneration Committee, and the Chairman of the Audit Committee.	<ul style="list-style-type: none"> Mobi Industry (a listed joint stock Company) from 05/07/2020 AD to date. Riyadh Food Industries Company (a closed joint stock Company) from 03/10/2013 AD to date. Maeen Human Resources Company (a closed joint stock Company) from 02/06/2015 AD to date. Abdullah Al-Othaim Investment Company (a closed joint stock Company) from 22/10/2022 AD to date. 	<ul style="list-style-type: none"> Secretary of the Board of Directors, and a (formerly) member of the Remuneration and Nominations Committee of Abdullah Al-Othaim Markets Company (a public joint-stock Company listed.) Member of the Board of Directors, Chairman of the Audit Committee, Chairman (formerly) of the Executive Committee of Moeen Human Resources Company (a closed joint stock Company), member of the Board of Directors (formerly) of Al-Othaim Holding Company (limited liability Company.) Member of the Board of Directors (formerly) of Riva Investment Company (limited liability Company.) 	<ul style="list-style-type: none"> Has Experience in the financial management and internal auditing. He has wide knowledge and experience in regulations and laws and - Has Experience in company's governance. He has wide knowledge and experience in investment and financial analysis. He has wide experience in in business development. The Financial Supervisor of Abdullah bin Saleh Al-Othaim and Sons Charitable Foundation. Has good Experience accumulated in the field of finance, internal auditing, company's governance, systems, business development and public relations. 	Bachelor Degree in Accounting - King Saud University in 2001 AD - Kingdom of Saudi Arabia
Asmaa Talal Hamdan - Member of the Board of Directors, and Chairperson of the Nominations and Remunerations Committee	Member of the Board of Directors and Chairman of the Nominations and Remunerations Committee at Mobi Industry Company, and a member of the Board of Directors of Jarir Marketing Company.	<ul style="list-style-type: none"> 1 / 2016 -2021 AD, Flynas: Chief Executive Officer of Support Services (Project Management, Human Resources, Information Technology, Procurement. 2 / 2011 - 2016 AD, Hewlett-Barcard: Project Management, Sales Operations Planning 3 / 2007-2011 AD, Dar Al Waraq Company: Strategic Business Planning. 	<ul style="list-style-type: none"> 2011-2016: Hewlett-Barcard: Project Management, Sales Operations Planning. 3/ 2007 - 2011 AD, Dar Al Waraq Company: Strategic Business Planning. 	(1) Bachelor Degree in Business Administration -2007. (2) Master of Business Administration - 2011. (3) The Art of Negotiation Program - Harvard University - 2013 (4) Leadership Communication Program - Enseada University - 2020
Saad Ajlan Al Ajlan - Member of the Board of Directors	Member of the Board of Directors of Mobi Industries, General Manager of Asia Plastic Factory.	<ul style="list-style-type: none"> 1/ 2005 - to date: Plastic 2/2011 - to date: information systems 	<ul style="list-style-type: none"> 1/ 2005 - to date: Plastic 2/2011 - to date: information systems 	University of Petroleum, Bachelor Degree's degree in Mechanical Engineering.
Essam Abdullah Al-Nasser - Member of the Audit Committee	Member of the Executive Committee of the Project Development Company, member of the Audit Committee of Mobi Industry.	—	Director of the Projects Financial Support Department at the Projects Development Company, a subsidiary of the Saudi Electricity Company.	Bachelor Degree in Business Administration - Finance Department.

Name	Current Position	Previous Position	Experiences	Qualifications
Abdullah Ahmed Balsharaf - Member of the Audit Committee	Executive Vice President of the National Company for Learning and Education, The Executive Director of Finance of the National Company for Learning and Education, Member of the Audit Committee of the Mobi Industry Company, member of the Audit Committee of the Saudi Recruitment Company, member of the Investment Committee of the National Company for Education.	Executive Vice President for Financial and Administrative Affairs at the National Company for Learning and Education, Director of the Internal Audit Department at the National Company for Learning and Education, Director of Internal Audit at The Saudi Recruitment Company, Supervisor of Auditing and Auditing at Deloitte & Touche, Baker Abu Al-Khair and Partners.	Wide experience in the field of finance, internal auditing and external auditing.	<ul style="list-style-type: none"> Executive Master of Business Administration, Al Yamamah University, Riyadh, Saudi Arabia. Master of Business Administration, University of Annecy, France. Higher Diploma in International Leadership, Washington State University. Bachelor Degree's degree in Financial Management, Al-Yamamah University - Riyadh, Kingdom of Saudi Arabia. Fellowship of the American Institute of Internal Auditors (CIA).
Hanan Abdel Hamid Al Sayegh - Member of the Nominations and Remunerations Committee.	Secretary of the Board of Directors, member of the Nominations and Remuneration Committee, compliance and governance officer, official representative of Mobi Industries	<ul style="list-style-type: none"> 1 / 2019: Working at the office of lawyer Asim Al-Essa (cooperative training). 2 / 2020-2021: Working at the National Company for Education in the field of governance and law (Tamheer Program). 3 / 2021 AD: Working at Thobe Al-Aseel and Al-Jedaei Company in the field of governance. 	Experience in the field of governance and compliance, and holds certificates in governance.	Prince Sultan University - Bachelor Degree in Law.

Executive Management:

Name	Current Position	Previous Position	Experiences
Abdullah Muhammad Bargas Al-Nasser	Chief Executive Officer (CEO) and Vice Chairman of the Board of Directors, at MOBI Industry Co.	Executive Vice President of MOBI Industry Co.	He held the position of a member of the Board of Directors of Mafad Trading Company (Con Zone) (a closed joint stock Company working in the field of ice cream industry) from 1993 AD until 2015 AD.
Naji Mohammed Diaalden Hossny	Financial Director at MOBI Industry Co.	Financial Director at Salesa International Co.	Financial Director at Ibrahim AlQurashi Co. Financial Director at Salesa International Co.

Article (3): The names of companies within and out of the Kingdom of Saudi Arabia of Saudi Arabia in which a member of the Company's board of directors is a member of its current and previous boards of directors or one of its managers.

Name	The names of the companies in which the board member is a member of their current boards of directors or one of their managers.	Within / out of the Kingdom of Saudi Arabia.	Legal Entity	The names of the companies in which the board member is a member of their previous boards of directors, or one of their managers	Within / out of the Kingdom of Saudi Arabia	Legal Entity
Fahad Mohammed Al-Nasser	MOBI Industry Co.	Within the Kingdom of Saudi Arabia	Listed joint stock Company	Mufad Trading Company.	Within the Kingdom of Saudi Arabia	Closed joint stock Company
Abdullah Mohammed Al-Nasser	MOBI Industry Co.	Within the Kingdom of Saudi Arabia	Listed joint stock Company	Mufad Trading Company.	Within the Kingdom of Saudi Arabia	Closed joint stock Company
Yasser Hamed Al-Qahtani	MOBI Industry Co.	Within the Kingdom of Saudi Arabia	Listed joint stock Company	Director of Jawharat Al Sharq Company (one person Company)	Within the Kingdom of Saudi Arabia	Limited Liability Company (one person Company)
	Imtiaz Al Arabia Co.		Closed joint stock Company			
	Al-Sahm Al-Fareed Investment Company		Limited Liability Company (one person Company)			Director of Sama Capital Investment Company (one person Company)

Bandar Suleiman Al-Buhairi	MOBI Industry Co.	Within the Kingdom of Saudi Arabia	Listed joint stock Company	Riva Investment Company.	Within the Kingdom of Saudi Arabia	Limited Liability Company
	Mueen Human Resources Company		Closed joint stock Company			
	Riyadh Company for Food Industries		Closed joint stock Company	Al-Othaim Holding Company.	Within the Kingdom of Saudi Arabia	Limited Liability Company
	Abdullah Al-Othaim Investment Company.		Limited Liability Company.			
Egmal Company Ltd.	Limited Liability Company.					
Asmaa Talal Hamdan	MOBI Industry Co.	Within the Kingdom of Saudi Arabia	Listed joint stock Company	1/ Dar AlWaraq Company (limited liability Company)	Within the Kingdom of Saudi Arabia	Limited Liability Company
	Jarir Marketing Company		Listed joint stock Company			
Saad Ajlan Al Ajlan	MOBI Industry Co.	Within the Kingdom of Saudi Arabia	Listed joint stock Company.	-	-	-
	Asia Plastic and Packaging Co.		Limited Liability Company.			

Article (4): Formation and Classification of the Board of Directors:

The Board of Directors of the National Company for Chemical Fertilizers consists of six (6) members. The following table shows the classification of the main board members:

SN	Member's Name	Membership Classification		
		Executive	Non-executive	Independent
1	Fahad Mohammed Al-Nasser		✓	
2	Abdullah Mohammed Al-Nasser	✓		
3	Yasser Hamed Al-Qahtani		✓	
4	Saad Ajlan Al Ajlan		✓	
5	Bandar Suleiman Al-Buhairi			✓
6	Asmaa Talal Hamdan			✓

Article (5): Council meetings during 2022, are as follows:

SN	The new board session	17/05/2022	28/09/2022	المجموع
1	Abdullah Mohammed Al-Nasser	✓	✓	2
2	Fahad Mohammed Al-Nasser	✓	✓	2
3	Bandar Suleiman Al-Buhairi	✓	✓	2
4	Asmaa Talal Hamdan	✓	✓	2
5	Yasser Hamed Al-Qahtani	✓	✓	2
6	Saad Ajlan Al Ajlan	✓	✓	2

Article (6): Actions taken by the Board of Directors to inform its members - especially non-executives - of the shareholders' proposals and observations regarding the Company and its performance:

The Company's management informs the members of the board of directors, especially the non-executives, and their remarks about the Company and its performance in order to hear the shareholders' suggestions and respond to them, in addition to the Company providing the members with the minutes of the meetings of the assemblies that include the shareholders' inquiries (if any.) Members are also notified of any inquiries or questions received by the Company by different means of communication.

Article (7): A brief description of the committees' specializations and tasks:

A brief description of the committees, their terms of reference and tasks. The Company operates two committees, namely the Audit Committee and the Remuneration and Nomination Committee. The details of these committees are as follows:

- Audit Committee:

The audit committee consists of 3 members. The committee is specialized in, but not limited to, «monitoring the Company's business and verifying the integrity and integrity of reports, financial statements and internal control systems, studying and reviewing the internal

and financial control system and risk management in the Company, recommending to the board of directors the appointment of a unit manager or audit department The internal auditor or the internal auditor and proposing his reward, and recommending to the Board of Directors the nomination and dismissal of the auditors and determining their fees and evaluating their performance, after verifying their independence and reviewing the scope of their work and the terms of contracting with them, verifying the Company's compliance with the relevant laws, regulations, policies and instructions, developing plans and strategies for dealing with crises and emergencies» The following is a table showing the membership of the committee and its meetings that took place during 2022:

SN	Name	The Nature of the Membership	Number of Meetings (5)				
			First Meeting 23/03/2022	Second Meeting 26/04/2022	Third Meeting 04/07/2022	Fourth Meeting 05/09/2022	Fifth Meeting 21/11/2022
1	Bandar Suleiman Al-Buhairi	Chairman of the Committee	✓	✓	✓	✓	✓
2	Essam Abdullah Al-Nasser	Committee member	✓	✓	✓	✓	✓
3	Abdullah Ahmed Balsharaf	Committee member	✓	✓	✓	✓	✓

The results of the annual review of the effectiveness of the Company's internal control.

The Audit Committee enhances the independence of the Company's internal audit by monitoring its activities and following up on the implementation of its recommendations. The Company attaches utmost importance to internal control in the framework of its endeavor to improve the efficiency and effectiveness of performance, increase profitability, and take into account the systems through which the Company operates. The elements on which the Company's internal control is based are ensuring the availability of adequate resources and systems for risk management, monitoring the risks that the Company may be exposed to and confronting those risks, conducting continuous risk assessments, and developing plans and strategies to deal with crises and emergencies, and in this Framework The Company has established policies and procedures that provide a reasonable basis for internal control to meet potential risks at the level of the Company as a whole and at the various levels of the operation.

The internal audit implemented the work plan for 2022, and issued the necessary reports, including the recommendations it reached in the context of improving performance, and no material observations appeared on the internal control system during 2022 AD.

Recommendation of the Audit Committee regarding the need to appoint an internal auditor in the Company in the absence of internal auditor **

There are no recommendations from the Audit Committee that are in conflict with the decisions of the Board of Directors, or the Board's refusal to take them into consideration regarding the appointment of the Company's auditor, the dismissal, determination of fees and evaluation of his performance, or the appointment of the internal auditor.

Nominations and Remunerations Committee:

The Remuneration and Nominations Committee shall consist of 3 members, and among the tasks and competences of the Remuneration and Nominations Committee are, for example, but not limited to «preparing and updating the necessary policies for the remuneration of members of the Board of Directors and the committees emanating from the Board and the Executive Management, clarifying the relationship between the granted remuneration and the applicable remuneration policy, and indicating any deviation Essential to this policy is the periodic review of the remuneration policy, recommending to the Board of Directors the remuneration of members of the Board, its committees and senior executives in the Company in accordance with the approved policy, proposing clear policies and criteria for membership in the Board of Directors and the Executive Management, recommending to the Board of Directors the nomination and re-nomination of members in accordance with the approved policies and criteria, with Taking into account the conditions that shall be met for candidacy for membership of the Council.» The following is a table showing the membership and meetings of the committee that took place during 2022.

SN	Name	The Nature of the Membership	Number of Meetings (2)	
			First Meeting 28/06/2022	Second Meeting 29/12/2022
1	Asmaa Talal Hamdan	Chairman of the Committee	✓	✓
2	Bandar Suleiman Al-Buhairi	Committee member	✓	✓
3	Hanan Abdul Hamid Al-Sayegh	Committee member	✓	✓

Article (8): The methods adopted by the Board of Directors in evaluating its performance and the performance of its committees and members, and the external party that conducted the evaluation and its relationship with the Company, if any:

The Nominations and Remunerations Committee sets the annual self-evaluation of the Board of Directors and the committees, which was submitted to the Board of Directors, and the Company shall appoint an external party to carry out evaluation tasks in the future whenever the need arises.

Article (9): Disclosure of the Remuneration of the members of the Board of Directors and the Executive Management:

The Company adheres to the policy of distributing remuneration stipulated in the Company's articles of association. During the year 2021, remunerations and expenses were paid to members of the Board of Directors, executive management and committee members, without prejudice to the statutory requirements and the Company's articles of association and the requirements of the relevant governance regulations. The remunerations of board members, members of its committees and senior The Company's executives meet the following criteria:

1. The remuneration is due for a member of the Board of Directors or a member of the Audit Committee at the end of each fiscal year.
2. The remuneration is withheld from any member when he is absent from more than 50% of the Board and / or Committee meetings in a year, and when he is absent for three consecutive meetings without a legitimate excuse, he is not entitled to any Remunerations for the period following the last meeting he attended.
3. An amount of (2,000 SAR) two thousand riyals is disbursed as an attendance allowance for a member of the Board who is not an executive member or employee of the Company for the meetings of the Board for each session.
4. The maximum member's reward is (300,000 SAR) three hundred thousand riyals, inclusive of any other in-kind and financial benefits, except for what is excluded according to the applicable regulations
5. An annual basic remuneration shall be paid to committee members who are not executive members or employees of the Company in the amount of (60,000 SAR) sixty thousand riyals and an attendance allowance for each

session of (2,000 SAR) two thousand riyals.

6. The remuneration is due for the committee member at the end of the year from the date of the council/or association's decision to appoint him, and part of the remuneration is paid to him in proportion to the duration of his membership of the year.
7. A reward shall be paid to the Secretary of the Board of Directors and Committees in the amount of (2,000 SAR) two thousand riyals for each meeting of the Board or Committees.
8. The Executive Management remuneration is disbursed based on criteria related to the achievement of performance indicators and according to the results of the evaluation that takes place on an annual basis and the extent of the employee's contribution to the Company's results based on appropriate evaluation methods and tools and not exceeding 10% of the net operating profit according to the approved policies, provided that it is not less than The annual net profit from the continuous operations of the Company for the amount of (5,000,000 SAR) riyals.
9. A member of the Board of Directors may be granted a reward for his membership in the committees, or for any additional technical, administrative or advisory work assigned to him by the Company, in addition to the reward he receives in his capacity as a member of the Board of Directors and any other committees.
10. The remuneration is calculated until the membership termination date, and if it is decided to terminate the member's membership due to his failure to attend three consecutive meetings without a legitimate excuse or for emergency reasons. The member's remuneration is calculated to the last meeting the member attended before his membership has been terminated.
11. In the event that any remuneration is paid and it was based on incorrect or misleading information that was presented to the general assembly of the Company's shareholders or included in the report of the Board of Directors, the person who received it shall return it to the Company, and the Company has the right to ask him to return it.
12. The report of the Board of Directors to the Ordinary General Assembly shall include a comprehensive statement of all the members of the Board of Directors received during the fiscal year in terms of remuneration, financial and in-kind allowances, and other benefits. It should also include a statement of what the council members have received in their capacity as workers or administrators, or what they have received in return for technical, administrative or consulting work. It should also include a statement of the number of Board sessions and the number of sessions attended by each member from the date of the last meeting of the General Assembly.

Remuneration disbursement policy for the board and committees (included in the annual report according to the approved rules and regulations:)

First: The general terms and conditions for the entitlement of the remuneration for the members of the Board of Directors, and the Audit Committee:

- The remuneration is due for a member of the Board of Directors or a member of the Audit Committee at the end of each fiscal year.
- The remuneration is withheld from any member when he is absent from more than 50% of the Board and / or Committee meetings in a year, and when he is absent for three consecutive meetings without a legitimate excuse, he is not entitled to any Remunerations for the period following the last meeting he attended.
- An amount of (2,000 SAR) two thousand riyals is disbursed as an attendance allowance for a member of the Board who is not an executive member or employee of the Company for the meetings of the Board for each session.
- The maximum member's reward is (300,000 SAR) three hundred thousand riyals, inclusive of any other in-kind and financial benefits, except for what is excluded according to the applicable regulations.
- An annual basic remuneration shall be paid to committee members who are not executive members or employees of the Company in the amount of (60,000 SAR) sixty thousand riyals and an attendance allowance for each session of (2,000 SAR) two thousand riyals.
- The remuneration is due for the committee member at the end of the year from the date of the council/ or association's decision to appoint him, and part of the remuneration is paid to him in proportion to the duration of his membership of the year.
- A reward shall be paid to the Secretary of the Board of Directors and Committees in the amount of (2,000 SAR) two thousand riyals for each meeting of the Board or Committees.
- The Executive Management remuneration is disbursed based on criteria related to the achievement of performance indicators and according to the results

Second: Board of Directors remuneration:

(1) Remunerations are paid to the executive and non-executive members of the Board of Directors based on the annual net profit from the Company's continuing operations, according to the following table:

SN	Net profit for the year realized from continuing operations (in Saudi Riyals)	Remuneration due (in Saudi Riyals) for each member
1	From (5) million riyals to less than (10) million riyals	50,000 SAR
2	From (10) million riyals to less than (20) million riyals	100,000 SAR
3	From (20) million riyals to less than (30) million riyals	150,000 SAR
4	(30) million riyals or more	200,000 SAR

(2) Remunerations are paid to the independent members of the Board of Directors in the amount of (100,000 SAR) one hundred thousand riyals annually.

of the evaluation that takes place on an annual basis and the extent of the employee's contribution to the Company's results based on appropriate evaluation methods and tools and not exceeding 10% of the net operating profit according to the approved policies, provided that it is not less than The annual net profit from the continuous operations of the Company for the amount of (5,000,000 SAR) riyals.

- A member of the Board of Directors may be granted a reward for his membership in the committees, or for any additional technical, administrative or advisory work assigned to him by the Company, in addition to the reward he receives in his capacity as a member of the Board of Directors and any other committees.
- The remuneration is calculated until the membership termination date, and if it is decided to terminate the member's membership due to his failure to attend three consecutive meetings without a legitimate excuse or for emergency reasons. The member's remuneration is calculated to the last meeting the member attended before his membership has been terminated.
- In the event that any remuneration is paid and it was based on incorrect or misleading information that was presented to the general assembly of the Company's shareholders or included in the report of the Board of Directors, the person who received it shall return it to the Company, and the Company has the right to ask him to return it.
- The report of the Board of Directors to the Ordinary General Assembly shall include a comprehensive statement of all the members of the Board of Directors received during the fiscal year in terms of remuneration, financial and in-kind allowances, and other benefits. It should also include a statement of what the council members have received in their capacity as workers or administrators, or what they have received in return for technical, administrative or consulting work. It should also include a statement of the number of Board sessions and the number of sessions attended by each member from the date of the last meeting of the General Assembly.
- The remuneration policy shall be disclosed in the annual report of the Board of Directors for each year as approved by the regulations.

Name	Fixed Remuneration				Variable Remuneration				
	certain amount	Remuneration for attending council sessions	Total remuneration for attending committee sessions	in-kind benefits	percentage of profits	Periodic Remunerations	Short term incentive plans	Long term incentive plans	
Bandar Suleiman Al-Buhairi	100,000	4,000	14,000	-	-	-	-	-	
Asmaa Talal Hamdan	100,000	4,000	4,000	-	-	-	-	-	
Total	200,000	8,000	18,000	-	-	-	-	-	
Second: Non-executive members									
Yasser Hamed Al-Gahtani	100,000	4,000	-	-	-	-	-	-	
Saad Aijan Al Aijan	100,000	4,000	-	-	-	-	-	-	
Fahad Abdullah Al-Nasser	250,000	4,000	-	-	-	-	-	-	
Total	450,000	12,000	-	-	-	-	-	-	
Third: Executive Members:									
Abdullah Mohammed Al-Nasser	100,000	-	-	-	-	-	-	-	
Total	100,000	-	-	-	-	-	-	-	
Total	750,000	-	-	-	-	-	-	-	
Total	788,000	-	-	-	-	-	-	-	
First: Independent Members									
A statement of what the members of the Council have received in their capacity as workers or administrators, or what they have received in return for technical, administrative or consulting work.									
Remuneration of the Chairman, Managing Director or Secretary, if he is a member									
Total									
The value of the shares granted									
Total									
End of service benefit									
Total									
Expenses allowances									

The Details of senior executives' remuneration:

Remunerations paid to five senior executives who have received the highest remunerations, including the CEO and Chief Financial Officer:

Name	Fixed Remuneration				Variable Remuneration					End of service benefit	Total executive remuneration for the board - if any.	Total
	Salaries	Allowances	Allowances	Total	Periodic Benefits	Profits	Short term incentive plans	Granted shares	Total			
CEO	600,000	-	-	600,000	-	-	-	-	-	-	-	600,000
Chief Financial Officer	51,850	18,150	-	70,000	-	-	-	-	-	-	-	70,000
Factory manager	139,356	36,000	-	175,356	129,078	-	-	-	129,078	-	-	304,434
sales manager	126,000	31,500	-	157,500	163,826	-	-	-	163,826	-	-	321,326
Collection and credit manager	94,500	31,500	-	126,000	129,078	-	-	-	129,078	-	-	255,078

The Details of remunerations paid to committee members during 2022:

(Remunerations of members whose membership ended during the year shall be specified)

Name	Fixed Remuneration (Except Attending Sessions Allowance)	Attending sessions allowance	Total
Members of the Audit Committee.			
Bandar Suleiman Al-Buhairi	60,000	10,000	70,000
Abdullah Ahmed Balsharaf	60,000	10,000	70,000
Essam Abdullah Al-Nasser	60,000	10,000	70,000
Total	40,437	6000	46,437
Members of the Nomination and Remuneration Committee.			
Asmaa Talal Hamdan	60,000	4000	64,000
Bandar Suleiman Al-Buhairi	60,000	4000	64,000
Hanan Abdel Hamid Al-Sayegh	-	4,000	4,000
Total	120,000	12,000	132,000

Article (9): Assignment of Remunerations:

There are no arrangements or agreements under which a board member or a senior executive waived any Remuneration during the year 2022 AD

Article (10): Fines and Penalties:

During the year 2022 AD, no fines, penalties, precautionary measures, or precautionary restrictions were imposed by the Authority or any supervisory or regulatory authority.

(11): The Company's Social Contributions:

The Company aims to have an effective community role that serves in various societal fields. We believe that it is our duty to contribute to raising the standard of living of every member of society and goes beyond our commitment to enriching people's lives to include society more broadly, because we feel that we have to invest in the communities in which we work. In it, to benefit everyone in the long run, as the Company achieved its plans and goals by giving samples of detergents, including the following.

First: Charity:

- Al-Wafa Women Philanthropic Association.
- The Leading Autism Academy of Learning.
- Basmat Qudrati Center for Day Care, for training and rehabilitation.
- International qualification team

Second: Training and Supporting Students:

Mobi Company for Industry is aware of the concept of social responsibility, so the Company has trained students and qualified them for the labor market in accordance with industrial and agricultural specializations in various universities

Third: Contributing To The Environmental Protection:

Providing technical advice and field guidance to farmers in their fields through continuous field visits by the Company's engineers and technicians.

Fourth: Guidance Seminars:

The Company's experts have organized extension seminars in different regions to inform farmers about modern scientific methods of agriculture, discuss them and answer their inquiries.

Fifth: Free analysis of soil and water samples.

(12): Investments or reserves established for the benefit of the Company's employees:

There are no investments or reserves established for the benefit of the Company's employees during 2022 AD.

(13): The percentage of ownership of shares and debt instruments and its change during 2022 AD belongs to the members of the Board of Directors, senior executives and their relatives:

SN	Name	Job Description	Stock at the beginning of the year	Stocks at the end of the year	Net change	Rate of change
1	Fahad Mohammed Al-Nasser	Chairman of the Board of Directors	10	10	-	-
2	Abdullah Mohammed Al-Nasser	Deputy Chairman of the Board of Directors	10.31	10.36	0.05	0.48%
3	Yasser Hamid Al-Qahtan	Member	-	-	-	-
4	Asmaa Talal Hamdan	Member	-	-	-	-
5	Bandar Suleiman Al-Buhairi	Member	-	-	-	-
6	Saad Ajlan Al-Ajlan	Member	-	-	-	-
7	Naji Muhammad Dhia Aldin	Chief Financial Officer	-	-	-	-

(14): Disclosure of details of the treasury shares held by the Company and details of the use of these shares:

There are no treasury shares held by the Company.

(15): A statement of the dates of the general assemblies of shareholders held during 2022 AD and the names of the members of the Board of Directors attending these assemblies:

SN	Name	Number of meetings (2)	
		Ordinary Assembly Meeting 21/06/2022 AD	The Extraordinary General Assembly Meeting 10/11/2022 AD
1	Abdullah Mohammed Al-Nasser	✓	✓
2	Fahad Mohammed Al-Nasser	✓	✓
3	Bandar Suleiman Al-Buhairi	✓	✓
4	Asmaa Talal Hamdan	✓	✓
5	Yasser Hamed Al-Qahtani	✓	✓
6	Saad Ajlan Al Ajlan	✓	✓

(16): The number of the Company's application for the register of shareholders, and the dates and reasons for those applications:

(17): The number of the Company's application for the register of shareholders, and the dates and reasons for those applications:

Number of company applications for shareholders' register	Date Order	Reasons for requesting
1	20/9/2022	General Assembly
2	09/11/2022	General Assembly
3	10/02/2022	Company Procedures

(18): Future expectations of the Company's business:

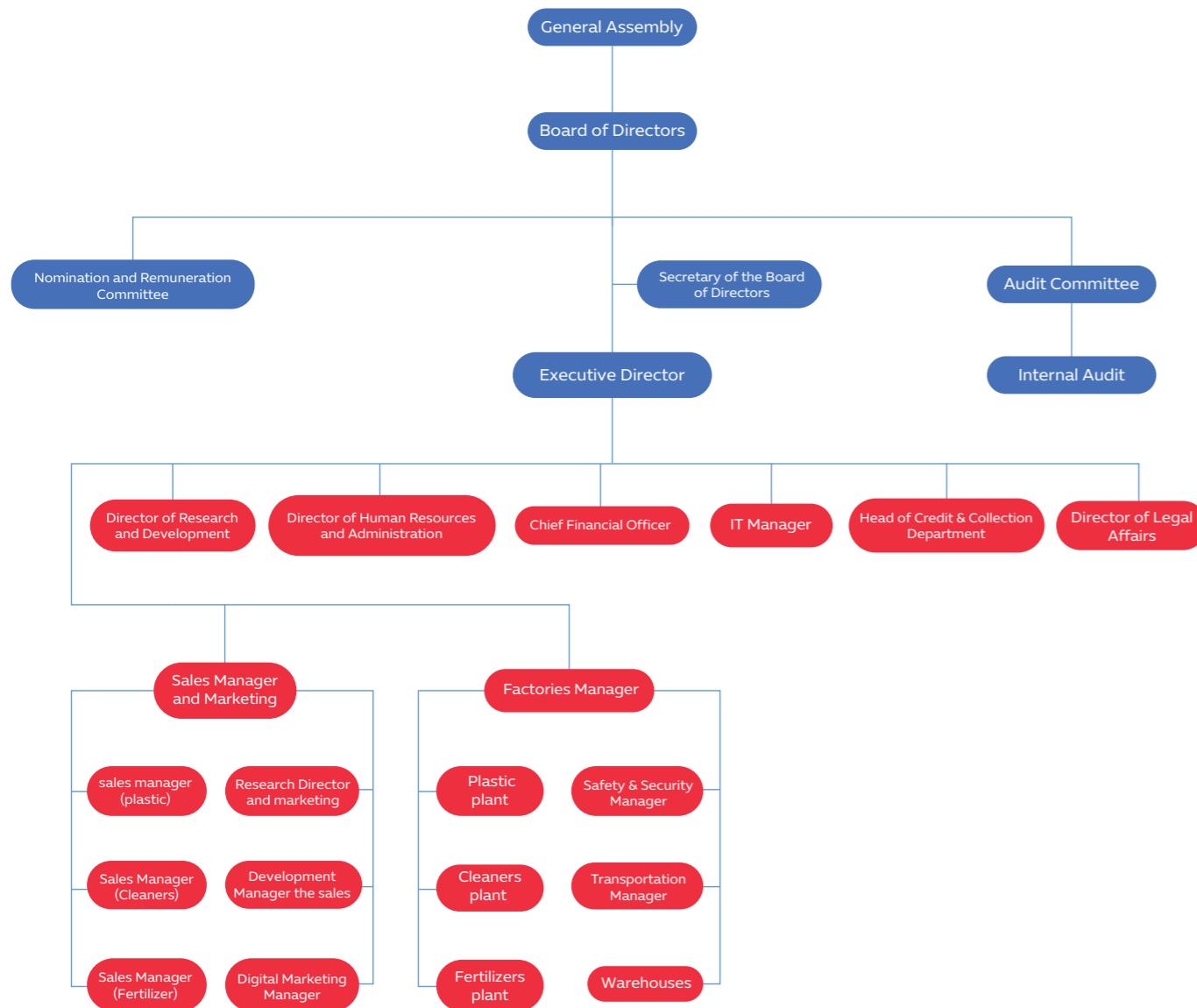
Expansion of operations, increase of the Company's market share (vertical and horizontal expansion) in addition to the Company's acquisition of harmonious opportunities to acquire other integrated companies.

Article (19): The Board of Directors' Acknowledgements:

The Board of Directors acknowledges the following:

- The Board of Directors acknowledges that the account records have been properly prepared.
- The Board of Directors acknowledges that the internal control system was prepared on sound grounds and implemented effectively.
- There is no significant doubt about the Company's ability to continue its activities.
- The Board of Directors acknowledges that none of the members of the Business Council compete with the Company or any of the branches of the Company's activity that it is engaged in and that any member of the Board of Directors is engaged in.
- There is no interest in the class of shares with voting entitlement belonging to persons (other than members of the company's board of directors, senior executives and their relatives) who informed the company of those rights under Article 85 of the Rules for Offering Securities and Continuing Obligations, and any change in that interest or those rights during the fiscal year 2022 A.D.
- There are no transfer or subscription rights under transferable debt instruments, contractual securities, subscription rights notes, or similar rights issued or granted by the company.
- There are no arrangements or agreements under which one of the company's shareholders waived any rights to profits
- There is no refund, purchase or cancellation by the company of any recoverable debt instruments

The organizational structure of Mobi Industrial



(20): Information related to any business or contracts to which the Company is a party, or in which there was an interest of a member of the board of directors of the Company, its senior executives, or any person related to any of them:

There are no contracts to which the Company is a party, in which or in which there is an interest of one of the members of the Board of Directors of the Company or its senior executives or any person related to any of them.

Transactions with related parties:

Financial Statements for the year ended 31 December 2022 The transactions made with related parties (the balances of the shareholders and the children of the shareholders mentioned and their transactions as employees of the company) mentioned in the financial statements for the year ended 31 December 2022 (Note 15) are clarified.

(21): Investments or reserves created for the benefit of the Company's employees:

There are no investments or reserves established for the benefit of the Company's employees

(22): Percentage of share ownership

Shareholders	Position	Percentage of shares held on the last trading day
Fahad Mohammed Bargas Al-Nasser	The Chairman of the Board of Directors	10.00%
Abdullah Muhammad Bargas Al-Nasser	Senior Executives	10.36%
Saad Ajlan Ibrahim Al Ajlan	Board of Directors Members	0.007%

(23): Disclosure of details of treasury shares held by the company and details of the use of these shares

No treasury shares held by the company

(24): Convertible Debt Instruments

There are no convertible debt instruments, contractual securities, right of issue memoranda or similar rights issued or granted by the Company during the financial year.

(25): Rights of Transfer or Subscription under Debt Instruments

There are no transfer or subscription rights under convertible debt instruments, contractual securities, right of issue memoranda or any similar rights issued or granted by the Company.

(26): Redeemable or Cancellation of Redeemable Debt Instruments

There is no redemption, purchase or cancellation by the Company for any redeemable debt instruments.

Financial Statement:

First: Description of the Company's main activity:

(1) A description of the Company's main activities and their impact on the Company's business volume and its contribution to the results as follows:

Activity	Net Operating Profit	Percentage
Fertilizers Sector	(3,627,993)	-28%
Detergent Sector	16,569,819	128%
Total	12,941,826	100%

(2) Description of the main activities of the subsidiaries and their volume of business as follows:

Activity	Activity revenues (Thousands of Riyals)	Percentage
Agriculture Sector	14,803.30	38%
Food Production Sector	23,975.27	62%
Total	38,778.57	100%

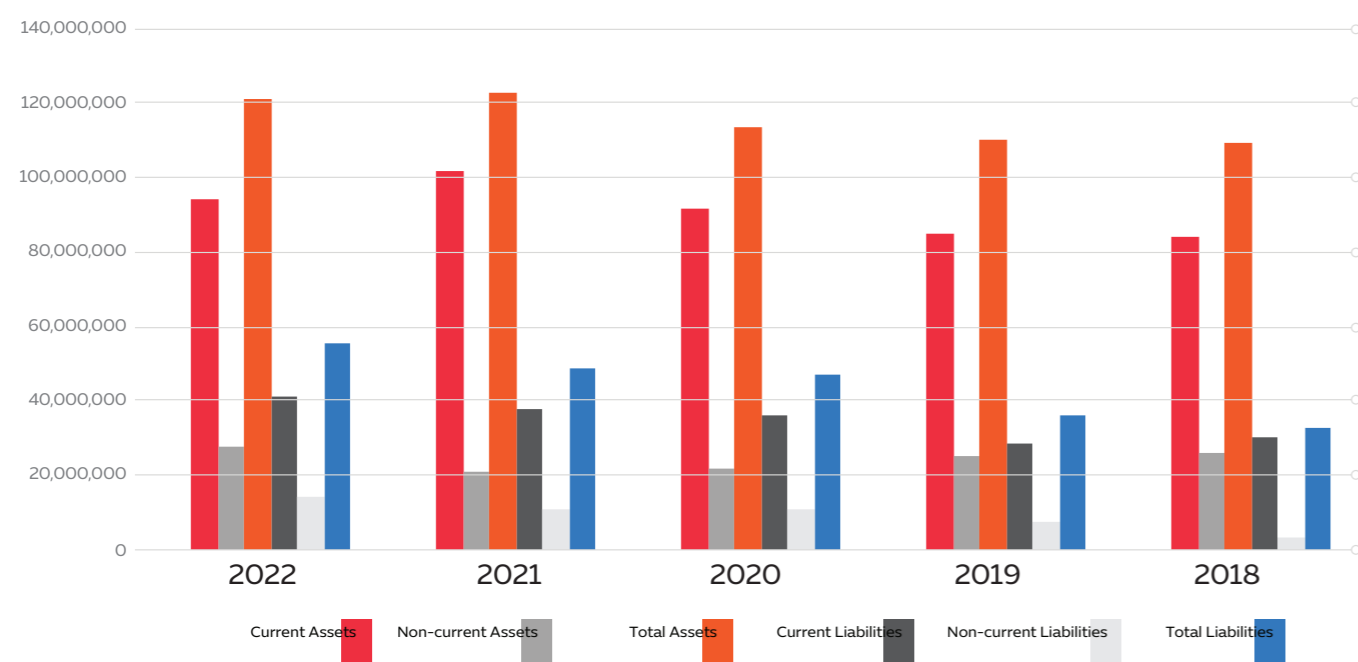
Second: Summary of the Company's financial results for the period from 2018 to 2022:

(A) Statement of the Company's revenues and profits:

Particulars	2022	2021	2020	2019	2018
Activity Revenues	190,762,270	170,375,210	180,426,757	155,005,749	138,516,087
Activity Costs	(142,905,812)	(123,486,345)	(123,356,048)	(17,375,883)	(102,522,044)
The total profit of the business	47,856,458	46,888,865	57,070,709	47,629,866	35,994,043
Administrative, general and marketing expenses	(34,998,456)	(30,573,352)	(3,858,923)	(33,772,801)	(26,589,262.00)
Other income and expenses - net	3,204,561	2,095,363	(1,218,262)	(1,358,242)	(1,064,302)
Zakat	(2,139,180)	(2,281,594)	(1,764,520)	(1,637,193)	(1,347,871)
Net profit from continuing operations after zakat	13,923,383	16,129,282	15,502,004	10,861,630	6,492,608
Profit attributable to the shareholders of the parent Company	10,802,646	14,733,271	17,382,372	10,323,352	6,421,393
Profit attributable to non-controlling interests	3,120,737	1,396,011	-1,880,368	538,278	71,215

(B) Assets and liabilities:

Particulars	2022	2021	2020	2019	2018
Current assets	94,082,527	101,837,264	91,785,073	84,623,310	84,131,142
Non-current assets	27,543,849	20,981,804	22,114,746	25,266,634	25,720,462
Total assets	121,626,376	122,819,068	113,899,819	109,889,944	109,851,604
Current liabilities	41,234,260	38,267,502	36,259,653	28,479,837	30,053,594
Non-current liabilities	14,272,535	10,878,957	11,031,553	7,608,627	2,928,181
Total liabilities	55,506,795	49,146,459	47,291,206	36,088,464	32,981,775

**Third: Clarification of any material differences in the operating results from the results of the previous year or any expectations announced by the Company:**

Particulars	2022	2021	Variation	Variation percentage
Sales / revenue	190,762,270	170,375,210	20,387,060	11.97%
Cost of sales / revenue	(142,905,812)	(123,486,345)	19,419,467	15.72%
Total profit	47,856,458	46,888,865	967,593	2.06%
Operating expenses - other	(34,998,456)	(30,573,352)	4,425,104	14.47%
Operating profit (loss.)	12,858,002	16,315,513	(3,457,511)	-21.19%

A statement of the value of statutory payments that have been paid and due for the payment of any zakat, taxes, fees, or any other dues that have not been paid until the end of the annual financial period, with a brief description of them and an indication of the reasons:

Particulars	2022		Brief description	Explaining reasons
	Paid	Due until the end of the annual financial period and has not been paid		
Zakat	2,238,740	2,139,180	Due for 2022	Calculated at the close of the annual budget
The General Organization for Social Insurance	1,554,225	130,901	Due for December 2022	Calculated at end of month
Visa and passports costs	-	-	-	-
Value Added Tax (VAT)	14,826,389	698,185	Due for December 2022	Paid after closing accounts

Loans costs:

SN	Donor Entity	Facilities limit	The amount due at the end of the year
1	Alinma Bank	50,000,000	17,148,519
2	Al Rajhi Bank	25,000,000	1,302,318

The loans are commercial facilities, with a maximum limit of 75 million riyals for the total loans, and the due from the user at the end of the year amounted to: 18,450,837 riyals, with a financing cost of: 1,506,165 riyals during the year 2022.

Geographical analysis of the revenues of the Company and its Branches: 2022 sales

City	Net sales	City	Net sales
Riyadh	80,791,818	Al-wadi	6,027,568
Jeddah	34,822,969	Tabarjal	5,984,458
Dammam	16,605,637	Madina	5,693,913
Qassim	11,447,428	Jazan	4,352,800
Khamis Mushait	7,936,676	Tabuk	2,481,390
Ahsa	6,721,587	Hafr Al-Batin	1,634,679
Hael	6,261,347		
Total			190,762,270

Fourth: Dividend Distribution Policy:

The Company's annual net profits are distributed as follows:

Article (48): Allocation of Profits:

The Company's annual net profits are divided as follows:

1. (10%) of the net profits shall be set aside to form the Company's statutory reserve. The Ordinary General Assembly may decide to stop this set aside when the aforementioned reserve reaches (30%) of the paid-up capital.
2. The Ordinary General Assembly, based on a proposal by the Board of Directors, may set aside (10%) of the net profits to form an agreement reserve to be allocated to support the financial position of the Company.
3. The Ordinary General Assembly may decide to form other reserves, to the extent that serves the interest of the Company or ensures the distribution of fixed profits as much as possible to the shareholders. The aforementioned assembly may also deduct from the net profits amounts to establish social institutions for the Company's employees or to assist the existing ones.
4. After that, the remainder shall be distributed among the shareholders, representing (1%) of the Company's paid-up capital.
5. Subject to the provisions of Article (22) of this Bylaws, and Article (76) of the Companies Laws and Regulations stipulated, after the foregoing, (10%) of the remainder shall be allocated to remunerate the members of the Board of Directors, if the remuneration of the members of the Board of Directors is a specific percentage of the profits The Company, this percentage may not exceed (10%) of the net profits after deducting the reserves and distributing dividends to the shareholders of not less than (5%) of the paid-up capital of the Company, provided that the entitlement to this remuneration is proportional to the number of sessions attended by the board member.
6. The Ordinary General Assembly, based on a proposal by the Board of Directors, may take the appropriate decision regarding the remainder of the profits, in a manner that does not conflict with the decisions and instructions issued by the specialized authorities in this regard.
7. The Company may distribute interim profits to its shareholders on a quarterly or semi-annual basis in accordance with the regulatory controls and procedures issued in this regard by the concerned competent authority.

Dividends distributed to shareholders during the fiscal year 2022, and the total of these profits are in riyals.

Total Amount Distributed	Number of shares entitled to dividends	Dividend per share	due date
4,500,000	5,000,000	0.9 SAR	25/04/2022
7,500,000	5,000,000	1.5 SAR	05/10/2022

In conclusion, the Board of Directors expresses its sincere thanks and appreciation to the Company's shareholders for their continuous support and confidence they have in the Board of Directors.

Best Regards,

Board of Directors.

In case of any differences, the Arabic version is the approved version



Mobi Industrial co. (formerly The National Company for Chemical Fertilizers) was initially established as a sole proprietorship in 1402H (1981G)

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