

**FAWAZ ABDULAZIZ  
AL HOKAIR & COMPANY  
(A Saudi Joint Stock Company)  
Condensed consolidated interim financial statements  
For the three and nine month periods  
ended 31 December 2017  
together with the  
Independent Auditors' Report**



**KPMG Al Fozan & Partners**  
**Certified Public Accountants**  
KPMG Tower  
Safahudeen Al Ayoubi Road  
P. O. Box 92876  
Riyadh 11663  
Kingdom of Saudi Arabia

Telephone +966 11 874 8500  
Fax +966 11 874 8600  
Internet [www.kpmg.com/sa](http://www.kpmg.com/sa)

Licence No. 46/11/323 issued 11/3/1992

## **INDEPENDENT AUDITORS' REPORT ON REVIEW OF INTERIM FINANCIAL STATEMENTS**

### **To: The Shareholders**

**Fawaz Abdulaziz AlHokair & Co.**  
**(A Saudi Joint Stock Company)**  
**Riyadh, Kingdom of Saudi Arabia**

### ***Introduction***

We have reviewed the accompanying 31 December 2017 condensed consolidated interim financial statements of **Fawaz Abdulaziz AlHokair & Co.** and its subsidiaries (collectively referred to as "the Group") which comprises:

- the condensed consolidated statement of financial position as at 31 December 2017;
- the condensed consolidated statement of profit or loss for the three-month and nine-month periods ended 31 December 2017;
- the condensed consolidated statement of comprehensive income for the three-month and nine-month periods ended 31 December 2017;
- the condensed consolidated statement of changes in equity for the nine-month period ended 31 December 2017;
- the condensed consolidated statement of cash flows for the nine-month period ended 31 December 2017; and
- the notes to the condensed consolidated interim financial statements.

Management is responsible for the preparation and presentation of these condensed consolidated interim financial statements in accordance with IAS 34, 'Interim Financial Reporting' that is endorsed in the Kingdom of Saudi Arabia. Our responsibility is to express a conclusion on these condensed consolidated interim financial statements based on our review.

### ***Scope of review***

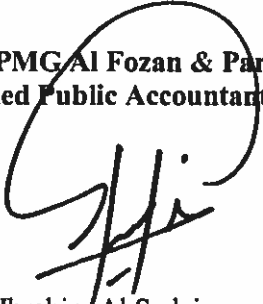
We conducted our review in accordance with the International Standard on Review Engagements 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' that is endorsed in the Kingdom of Saudi Arabia. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing that are endorsed in the Kingdom of Saudi Arabia, and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying 31 December 2017 condensed consolidated interim financial statements of **Fawaz Abdulaziz AlHokair & Co.** and its subsidiaries are not prepared, in all material respects, in accordance with IAS 34, 'Interim Financial Reporting' that is endorsed in the Kingdom of Saudi Arabia.

For KPMG Al Fozan & Partners  
Certified Public Accountants

  
Khalil Ibrahim Al Sedais  
License No: 371


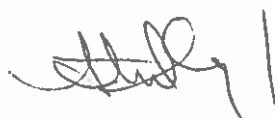
Date: 22 Jumada Al-Awal 1439H  
Corresponding to: 8 February 2018



**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION**  
As at 31 December 2017  
(All amounts in Saudi Riyals unless otherwise stated)

		Unaudited 31 December 2017	Audited 31 March 2017 (Adjusted – Note 7)	Audited 1 April 2016 (Adjusted – Note 7)
	<u>Notes</u>			
<b>Assets</b>				
<b>Non-current assets</b>				
Property and equipment	10	2,199,925,945	2,106,884,494	2,385,417,730
Investment properties	11	65,502,274	69,252,274	74,252,274
Intangible assets and goodwill	12	906,089,867	911,657,280	936,226,279
Investments in associates and others	13	172,799,758	183,987,163	241,036,321
Receivable from disposal of a subsidiary		225,000,000	280,000,000	--
<b>Total non-current assets</b>		<u>3,569,317,844</u>	<u>3,551,781,211</u>	<u>3,636,932,604</u>
<b>Current assets</b>				
Inventories	14	1,995,351,077	2,083,766,718	2,245,709,544
Trade receivables, prepayments and other assets	15	957,251,775	984,060,517	828,912,788
Amounts due from related parties	20.3	483,282,187	356,625,461	325,128,111
Cash and cash equivalents		451,353,040	364,830,529	296,858,268
<b>Total current assets</b>		<u>3,887,238,079</u>	<u>3,789,283,225</u>	<u>3,696,608,711</u>
<b>Total assets</b>		<u>7,456,555,923</u>	<u>7,341,064,436</u>	<u>7,333,541,315</u>
<b>Equity and liabilities</b>				
<b>Equity</b>				
Share capital	21	2,100,000,000	2,100,000,000	2,100,000,000
Statutory reserve		180,992,561	180,992,561	141,875,641
Foreign currency translation reserve		(614,664,474)	(532,891,748)	(425,675,840)
Retained earnings		1,317,022,391	1,029,083,218	622,418,908
<b>Total shareholders' equity</b>		<u>2,983,350,478</u>	<u>2,777,184,031</u>	<u>2,438,618,709</u>
Non-controlling interest		(12,458,781)	(16,018,946)	(2,576,239)
<b>Total equity</b>		<u>2,970,891,697</u>	<u>2,761,165,085</u>	<u>2,436,042,470</u>
<b>Non-current liabilities</b>				
Non-current of portion long term borrowings	16.1	1,836,408,757	1,229,652,106	2,102,087,024
Post-employment benefits	17.1	118,493,947	116,333,090	120,565,000
<b>Total non-current liabilities</b>		<u>1,954,902,704</u>	<u>1,345,985,196</u>	<u>2,222,652,024</u>
<b>Current liabilities</b>				
Trade and other payables		570,386,840	600,941,729	591,169,451
Accruals and other liabilities	18	669,868,228	554,921,665	554,395,194
Amounts due to related parties	20	705,837	--	3,802,011
Short-term borrowings	16.2	753,430,559	1,584,918,565	1,093,542,171
Current portion of long term borrowings	16.1	536,370,058	493,132,196	431,937,994
<b>Total current liabilities</b>		<u>2,530,761,522</u>	<u>3,233,914,155</u>	<u>2,674,846,821</u>
<b>Total liabilities</b>		<u>4,485,664,226</u>	<u>4,579,899,351</u>	<u>4,897,498,845</u>
<b>Total liabilities and equity</b>		<u>7,456,555,923</u>	<u>7,341,064,436</u>	<u>7,333,541,315</u>

The attached notes from 1 to 26 are an integral part of these condensed consolidated interim financial statements.


**FAWAZ ABDULAZIZ AL HOKAIR & CO.**  
(A Saudi Joint Stock Company)  
**CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS**  
For the three and nine month periods ended 31 December 2017  
(All amounts in of Saudi Riyals unless otherwise stated)

	October - December 2017 <i>Notes</i> (Unaudited)	October- December 2016 (Unaudited)	April - December 2017 (Unaudited)	April - December 2016 (Unaudited)
<b>Continuing operations:</b>				
Revenue	1,349,768,180	1,430,487,798	4,923,254,894	5,285,677,629
Cost of sales	(1,031,062,884)	(1,118,925,255)	(3,753,974,361)	(4,089,702,727)
<b>Gross profit</b>	<b>318,705,296</b>	<b>311,562,543</b>	<b>1,169,280,533</b>	<b>1,195,974,902</b>
Selling and distribution expenses	(83,137,899)	(73,738,573)	(210,426,357)	(184,116,330)
General and administrative expenses	(72,818,575)	(72,851,871)	(252,749,286)	(259,287,145)
Depreciation and amortization	(73,725,009)	(71,165,188)	(224,835,509)	(230,187,748)
<b>Operating profit</b>	<b>89,023,813</b>	<b>93,806,911</b>	<b>481,269,381</b>	<b>522,383,679</b>
Finance costs	(44,371,462)	(41,286,770)	(132,738,461)	(127,877,666)
Other income / (expenses)	13,288,984	11,011,482	(26,683,277)	30,212,449
<b>Profit before loss from discontinued operations, zakat and income tax</b>	<b>57,941,335</b>	<b>63,531,623</b>	<b>321,847,643</b>	<b>424,718,462</b>
<b>Discontinued operation:</b>				
Loss from discontinued operations, net of tax	—	—	—	(46,447,251)
<b>Profit before zakat and income tax</b>	<b>57,941,335</b>	<b>63,531,623</b>	<b>321,847,643</b>	<b>378,271,211</b>
Zakat and income tax expense	<sup>19</sup> (10,657,001)	(14,185,732)	(37,255,625)	(40,509,925)
<b>Profit for the period</b>	<b>47,284,334</b>	<b>49,345,891</b>	<b>284,592,018</b>	<b>337,761,286</b>
<b>Profit for the period is attributable to:</b>				
Shareholders of the Company	48,691,297	49,260,896	287,939,173	339,271,930
Non-controlling interest	(1,406,963)	84,995	(3,347,155)	(1,510,644)
	<b>47,284,334</b>	<b>49,345,891</b>	<b>284,592,018</b>	<b>337,761,286</b>
<b>Earnings per share</b>				
Basic and diluted earnings per share attributable to shareholders' of the Company	<sup>9</sup> 0.23	0.23	1.37	1.62

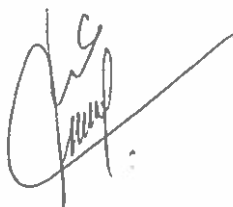
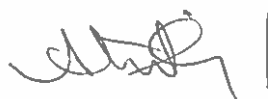
The attached notes from 1 to 26 are an integral part of these condensed consolidated interim financial statements.




**FAWAZ ABDULAZIZ AL HOKAIR & CO.**  
(A Saudi Joint Stock Company)  
**CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**  
**For the three and nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

	October- December 2017 (Unaudited)	October- December 2016 (Unaudited)	April - December 2017 (Unaudited)	April - December 2016 (Unaudited)
<b>Profit for the period</b>	47,284,334	49,345,891	284,592,018	337,761,286
<i>Items that are or may be reclassified subsequently to profit or loss:</i>				
Exchange differences on translation of foreign operations	<u>(34,427,658)</u>	<u>(164,915,690)</u>	<u>(74,865,406)</u>	<u>(208,721,960)</u>
<b>Net total items that may be reclassified subsequently to profit or loss</b>	(34,427,658)	(164,915,690)	(74,865,406)	(208,721,960)
<i>Items that will not be reclassified subsequently to profit or loss:</i>				
Actuarial gains on re-measurement of employees' end of service benefits	<u>--</u>	<u>--</u>	<u>--</u>	<u>--</u>
<b>Net total items that will not be reclassified subsequently to profit or loss</b>	--	--	--	--
<b>Total other comprehensive loss for the period</b>	<u>(34,427,658)</u>	<u>(164,915,690)</u>	<u>(74,865,406)</u>	<u>(208,721,960)</u>
<b>Total comprehensive income/(loss) for the period</b>	<u>12,856,676</u>	<u>(115,569,799)</u>	<u>209,726,612</u>	<u>129,039,326</u>
<b>Total comprehensive income/(loss) for the period attributable to:</b>				
Shareholders of the Company	5,211,840	(114,832,745)	206,166,447	132,384,814
Non-controlling interest	<u>7,644,836</u>	<u>(737,054)</u>	<u>3,560,165</u>	<u>(3,345,488)</u>
	<u>12,856,676</u>	<u>(115,569,799)</u>	<u>209,726,612</u>	<u>129,039,326</u>

The attached notes from 1 to 26 are an integral part of these condensed consolidated interim financial statements.


**FAWAZ ABDULAZIZ AL HOKAIR & CO.**

(A Saudi Joint Stock Company)

**CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

**For the nine month period ended 31 December 2017**

(All amounts in Saudi Riyals unless otherwise stated)

	Share capital	Statutory reserve	Foreign currency translation reserve	Retained earnings	Total share holders' equity	Non-Controlling interest	Total equity
<b>Balance at 1 April 2016 (Audited)</b>	2,100,000,000	141,875,641	(425,675,840)	622,418,908	2,438,618,709	(2,576,239)	2,436,042,470
Profit for the period	--	--	--	339,271,930	339,271,930	(1,510,644)	337,761,286
Other comprehensive loss	--	--	(195,470,131)	--	(195,470,131)	(13,251,829)	(208,721,960)
Total comprehensive (loss)/income for the period	--	--	(195,470,131)	339,271,930	143,801,799	(14,762,473)	129,039,326
Foreign currency translation loss realized on disposal of subsidiary	--	--	40,614,631	--	40,614,631	--	40,614,631
<b>Balance at 31 December 2016 (Unaudited)</b>	<u>2,100,000,000</u>	<u>141,875,641</u>	<u>(580,531,340)</u>	<u>961,690,838</u>	<u>2,623,035,139</u>	<u>(17,338,712)</u>	<u>2,605,696,427</u>
<b>Balance at 1 April 2017 (Audited)</b>	2,100,000,000	180,992,561	(532,891,748)	1,029,083,218	2,777,184,031	(16,018,946)	2,761,165,085
Profit for the period	--	--	--	287,939,173	287,939,173	(3,347,155)	284,592,018
Other comprehensive income/(loss)	--	--	(81,772,726)	--	(81,772,726)	6,907,320	(74,865,406)
Total comprehensive income/(loss) for the period	--	--	(81,772,726)	287,939,173	206,166,447	3,560,165	209,726,612
<b>Balance at 31 December 2017 (Unaudited)</b>	<u>2,100,000,000</u>	<u>180,992,561</u>	<u>(614,664,474)</u>	<u>1,317,022,391</u>	<u>2,983,350,478</u>	<u>(12,458,781)</u>	<u>2,970,891,697</u>

The attached notes from 1 to 26 are an integral part of these condensed consolidated interim financial statements.

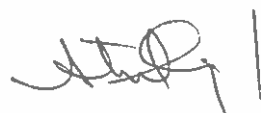




**FAWAZ ABDULAZIZ AL HOKAIR & CO.**  
**(A Saudi Joint Stock Company)**  
**CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS**  
**For the nine month period ended 31 December 2017**  
**(All amounts in Saudi Riyals unless otherwise stated)**

	Unaudited For the 9 month period ended <u>31 December</u> <u>2017</u>	Unaudited For the 9 month period ended <u>31 December</u> <u>2016</u> (Adjusted)
<b>Operating activities</b>		
Profit before zakat and income tax	321,847,643	378,271,211
<i>Adjustments for:</i>		
Depreciation and amortization	224,835,509	230,187,748
Provision for employees' end of service benefits	20,189,250	21,711,000
(Reversal) / provision against doubtful receivables	(14,844,527)	20,141,093
Provision against doubtful advances against investments	—	5,341,449
Provision for slow moving inventory	71,653,359	72,411,717
Net loss on disposal of property and equipment	62,459	544,898
	<u>623,743,693</u>	<u>728,609,116</u>
Changes in working capital:		
Inventories	16,762,281	21,124,131
Trade receivables , prepayment and other current assets	96,653,269	5,023,998
Trade and other payables	(30,554,889)	(85,646,364)
Accruals and other liabilities	109,696,010	112,754,716
Amounts due from/to related parties, net	(119,950,889)	54,385,305
Cash generated from operations	<u>696,349,475</u>	<u>836,250,902</u>
Zakat and income tax paid	(38,005,072)	(4,489,209)
Post-employment benefits paid	(18,028,393)	(10,516,411)
<b>Net cash inflow from operating activities</b>	<u>640,316,010</u>	<u>821,245,282</u>
<b>Investing activities</b>		
Additions to property and equipment	(309,257,747)	(159,369,995)
Additions to intangible assets	(4,148,222)	(785,486)
Disposal of discontinued operations, net of cash disposed		(14,443,113)
Proceeds from sale of property and equipment	4,783,964	(544,898)
Investment in associate and others, net	11,187,405	(6,934,276)
<b>Net cash outflow from investing activities</b>	<u>(297,434,600)</u>	<u>(182,077,768)</u>
<b>Financing activities</b>		
Repayment of short term borrowings	(831,488,006)	(194,987,686)
Receipt /(repayment) from long term borrowings	649,994,513	(94,862,868)
<b>Net cash outflow from financing activities</b>	<u>(181,493,493)</u>	<u>(289,850,554)</u>
<b>Net (decrease) / increase in cash and cash equivalents</b>	<u>161,387,917</u>	<u>349,316,960</u>
Cash and cash equivalents at the beginning of the period	364,830,529	296,858,268
Effect of exchange rate change on cash and cash equivalents	(74,865,406)	(208,721,960)
<b>Cash and cash equivalents at end of the period</b>	<u>451,353,040</u>	<u>437,453,268</u>
<b>Non-cash financing and investing activities:</b>		
Receivable from disposal of a subsidiary	—	350,000,000

The attached notes from 1 to 26 are an integral part of these condensed consolidated interim financial statements.




**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
For the nine month period ended 31 December 2017  
(All amounts in Saudi Riyals unless otherwise stated)

**1. CORPORATE INFORMATION**

Fawaz Abdulaziz Al Hokair & Co. (the "Company") is a listed Saudi Joint Stock Company registered in Riyadh, Kingdom of Saudi Arabia under commercial registration No. 1010076209 dated 20 Sha'ban 1410H (corresponding to 18 March 1990).

The objective of the Company and its subsidiaries (collectively known as the "Group") is to engage in the following activities:

- Wholesale and retail trading in ready-made cloth for men, women and children, shoes, textiles, house and office furniture, perfumes, natural cosmetics, ornaments and beauty materials and their compounds and traditional jewelry.
- Wholesale and retail trading in sportswear and shoes and related items.
- Management and operation of optics centers and wholesale and retail trading in eyeglasses, sunglasses, contact lenses, optical equipment and accessories.
- Trading agencies.
- Purchase of land and construction of buildings thereon for running the Group's activities and business.
- Manufacture, wholesale and retail in Ibayas, robes, scarfs and other women embroidered gowns.
- Wholesale and retail trading in gold, silver, jewelry, precious stones, diamonds, gold ornaments and precious metals.
- Wholesale and retail trading in communication equipment and related accessories and spare parts, maintenance and operation through trading agencies.
- Retail trading in consumer food products.
- Own and operate restaurants, coffee shops, import food products and acquire related equipment.
- Own and operate entertainment centers and acquire related equipment.

**2. GROUP STRUCTURE**

These consolidated financial statements include the assets, liabilities and result of operations of the Company and the following subsidiaries:

<u>Subsidiaries</u>	<u>Country of incorporation</u>	<u>Ownership interest held by the Group as at:</u>		
		<u>31 December 2017</u>	<u>31 December 2016</u>	<u>1 April 2016</u>
Al Waheedah Equipment Co. Ltd.	Kingdom of Saudi Arabia	100	100	100
Haifa B. Al Kalam & Partners Co. for trading	Kingdom of Saudi Arabia	100	100	100
Logistics Fashion Trading	United Arab Emirates	100	100	100
Advanced Fashion Concepts	United Arab Emirates	100	100	100
International Fashion Franchising	United Arab Emirates	100	100	100
Saudi Retail Co. Ltd	Kingdom of Saudi Arabia	100	100	100
Wahba Trading Company Limited	Kingdom of Saudi Arabia	100	100	100
Fashion Retail Kazakhstan LLP	Republic of Kazakhstan	100	100	100
Global Apparel Kazakhstan LLP	Republic of Kazakhstan	100	100	100
Retail Group Georgia LLC	Georgia	100	100	100
Master Retail Georgia LLC	Georgia	100	100	100
Spanish Retail Georgia LLC	Georgia	100	100	100

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**2. GROUP STRUCTURE (CONTINUED)**

<u>Subsidiaries</u>	<u>Country of incorporation</u>	Ownership interest held by the Group as at:		
		31 December 2017	31 December 2016	1 April 2016
Pro Retail Georgia LLC	Georgia	100	100	100
Best Retail Georgia LLC	Georgia	100	100	100
Mega Store Georgia LLC	Georgia	100	100	100
Fashion Retail Georgia LLC	Georgia	100	100	100
Global Apparel Georgia LLC	Georgia	100	100	100
Retail Group Holding LLC	Georgia	100	100	100
International Retail of Morocco	Morocco	100	100	100
Nesk Trading Projects Company	Kingdom of Saudi Arabia	100	100	100
Retail Group of America	United States of America	100	100	100
Monsoon Accessories USA	United States of America	100	100	100
Retail Group Jennyfer	United States of America	100	100	100
Retail Group France	United States of America	100	100	100
Retail Group Spain	United States of America	100	100	100
Retail Group Germany	United States of America	100	100	100
Retail Group Lipsy	United States of America	100	100	100
Retail Group Zippy	United States of America	100	100	100
Retail Group Cortefiel	United States of America	100	100	100
Retail Group Flormar	United States of America	100	100	100
Retail Group Balkans doo Beograd	Republic of Serbia	100	100	100
Retail Group Balkans doo Podgorica	Balkan Peninsula	100	100	100
Retail Group Balkans doo Banjalika	Balkan Peninsula	100	100	100
RIGE Co.	Arab Republic of Egypt	98	98	98
Spanish Retail CJSC	Armenia	100	100	100
ZR Fashion Retail CJSC	Armenia	100	100	100
Global Apparel CJSC	Armenia	100	100	100
BR Fashion Retail CJSC	Armenia	100	100	100
Master Retail CJSC	Armenia	100	100	100
Best Retail CJSC	Armenia	100	100	100
Retail Group CJSC	Armenia	100	100	100
Pro Retail CJSC	Armenia	100	100	100
RGAM Retail Group Armenia CJSC	Armenia	96	96	96
Retail Group Egypt	Arab Republic of Egypt	98	98	98
Retail Group Jordan	Hashemite Kingdom of Jordan	95	95	95
Multi Trends Co.	Morocco	89	89	89
Models Own Holding Limited	United Kingdom	51	51	51
Models Own Limited	United Kingdom	51	51	51
Models Own International Ltd.	United Kingdom	51	51	51
Retail Group Azerbaijan	Azerbaijan	85	85	85
Fashion Retail Azerbaijan	Azerbaijan	85	85	85
Spanish Retail Azerbaijan	Azerbaijan	85	85	85
Global Apparel Azerbaijan	Azerbaijan	85	85	85
Mega Store Azerbaijan	Azerbaijan	85	85	85
Master Retail Azerbaijan	Azerbaijan	85	85	85
Pro Retail Azerbaijan	Azerbaijan	85	85	85
Retail Group Holding	Azerbaijan	85	85	85
Best Retail Azerbaijan	Azerbaijan	85	85	85
Al Farida Trading Agencies Company	Kingdom of Saudi Arabia	70	70	70
Global Leiva S.L.U	Spain	--	--	100
Nesk Trading	Hashemite Kingdom of Jordan	100	100	100
Unique Technology Company	Kingdom of Saudi Arabia	100	--	--

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**2. GROUP STRUCTURE (CONTINUED)**

In addition to the above, the Group, directly and indirectly, owns certain dormant subsidiaries and special purpose vehicles across several Countries which are not material to the Group.

The principal activities of all of the above subsidiary companies are wholesale and retail trading of fashion apparels and indoor entertainment business for kids. The indirect shareholding represents cross ownership among the subsidiary companies.

**3. BASIS OF PREPARATION**

**3.1 Statement of compliance**

These condensed consolidated interim financial statements ("financial statements") have been prepared in accordance with IAS 34 'Interim Financial Reporting' as endorsed in Kingdom of Saudi Arabia and other standards and pronouncements issued by Saudi Organization for Certified Public Accountants ("SOCPA"). These financial statements form part of the period covered by the first IFRS annual Financial Statements and IFRS I 'First-time Adoption of International Financial Reporting Standards', as endorsed in Kingdom of Saudi Arabia and other standards and pronouncements issued by SOCPA, has been applied. (The accounting policies followed in these financial statements are the same as those applied in the Group's condensed consolidated interim financial statements for the period ended 30 September 2017. The Group has consistently applied the same accounting policies throughout all periods presented, as if these policies had always been in effect.) These financial statements do not include all of information required for full set of annual financial statements prepared under IFRS.

An explanation of how the transition to IFRS has affected the reported financial position, financial performance and cash flows of the Group for the comparative periods presented is provided in note 7. This note includes reconciliations of equity and total comprehensive income for comparative periods and of equity at the date of transition reported under previously issued accounting standards by SOCPA in Kingdom of Saudi Arabia to the amounts reported for those periods and at the date of transition to IFRS (i.e. 01 April 2016).

**3.2 Basis of measurement**

These consolidated financial statements have been prepared under the historical cost convention, except for the measurement of fair values of certain financial assets and liabilities (including derivatives and available-for-sale investments).

**3.3 Functional and presentation currency**

These condensed consolidated interim financial statements are presented in Saudi Riyal ("SR") which is the functional currency of the Company.

**4. USE OF ESTIMATES, ASSUMPTIONS AND JUDGMENTS**

In preparing these consolidated financial statements, we make estimates and judgments that affect the amounts recorded. Actual results could differ from our estimates. Our estimates and judgments are based on historical experience and other factors we consider reasonable, including expectations of future events. Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment in the period ending 31 December 2017 is included in the following notes:

- Note 10, 11 and 12: Impairment test - key assumptions underlying recoverable amounts, for trade receivables, property and equipment, intangible assets and goodwill.
- Note 10 and 12: Estimated useful lives and residual values of property and equipment and intangible assets.
- Note 17: Measurement of employee benefits obligations: key actuarial assumptions.

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**4. USE OF ESTIMATES, ASSUMPTIONS AND JUDGMENTS (CONTINUED)**

**4.1 Zakat**

In calculating the zakat expense for the current period, the Group has adjusted its profit and applied certain deduction to its zakat base used to calculate the zakat expense. However, the zakat legislations of the General Authority of Zakat and Tax ("GAZT") in relation to those adjustments and deductions are not clear. The Group's management made its best estimates for those assumptions based on industry practice and historical experience.

**5. NEW STANDARDS AND INTERPRETATIONS NOT YET ADOPTED**

Following are the new standards and amendments to standards are effective for annual periods beginning after 1 January 2018 and earlier application is permitted; however, the Group has not early adopted them in preparing these financial statements.

***Disclosure Initiative (Amendments to IAS 7)***

The amendments require disclosures that enable users of Financial Statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flow and non-cash changes.

Group's financing activities, as disclosed in Condensed Consolidated Statement of Cash Flows, represents only cash flow changes, except for finance cost paid for which non cash change is reflected in cash flow from operating activities.

***Recognition of Deferred Tax Assets for Unrealised Losses (Amendments to IAS 12)***

The amendments clarify the accounting for deferred tax assets for unrealised losses on debt instruments measured at fair value.

Group does not hold any debt instruments measured at fair value; therefore, there is no impact of this amendment on Condensed Consolidated Interim Financial Statements.

***IFRS 15: Revenue from Contracts with Customers***

IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaces existing revenue recognition guidance, including IAS 18 Revenue, IAS 11 Construction Contracts and IFRIC 13 Customer Loyalty Programmes.

IFRS 15 is effective for annual periods beginning on or after 1 January 2018. There is not going to be a significant impact on Group's revenue recognition policy.

***IFRS 9: Financial Instruments***

In July 2014, the International Accounting Standards Board issued the final version of IFRS 9 Financial Instruments. IFRS 9 is effective for annual periods beginning on or after 1 January 2018, with early adoption permitted.

***Classification – Financial assets***

IFRS 9 contains a new classification and measurement approach for financial assets that reflects the business model in which assets are managed and their cash flow characteristics.

IFRS 9 contains three principal classification categories for financial assets: measured at amortised cost, fair value through other comprehensive income (FVOCI) and fair value through profit or loss (FVTPL). The standard eliminates the existing IAS 39 categories of held to maturity, loans and receivables and available for sale.

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**5. NEW STANDARDS AND INTERPRETATIONS NOT YET ADOPTED (CONTINUED)**

Under IFRS 9, derivatives embedded in contracts where the host is a financial asset in the scope of the standard are never bifurcated. Instead, the hybrid financial instrument as a whole is assessed for classification.

*Impairment – Financial Assets and Contract Assets*

IFRS 9 replaces the 'incurred loss' model in IAS 39 with a forward-looking 'expected credit loss' (ECL) model. This will require considerable judgement as to how changes in economic factors affect ECLs, which will be determined on a probability-weighted basis.

The new impairment model will apply to financial assets measured at amortised cost or FVOCI, except for investments in equity instruments, and to contract assets.

Under IFRS 9, loss allowances will be measured on either of the following bases:

- 12-month ECLs are those that result from possible default events within the 12 months after the reporting date; and
- Lifetime ECLs are those that result from all possible default events over the expected life of a financial instrument.

Lifetime ECL measurement applies if the credit risk of a financial asset at the reporting date has increased significantly since initial recognition and 12-month ECL measurement applies if it has not. An entity may determine that a financial asset's credit risk has not increased significantly if the asset has low credit risk at the reporting date. However, lifetime ECL measurement always applies for trade receivables and contract assets without a significant financing component; an entity may choose to apply this policy also for trade receivables and contract assets with a significant financing component.

*Classification – Financial Liabilities*

IFRS 9 largely retains the existing requirements in IAS 39 for the classification of financial liabilities. However, under IAS 39 all fair value changes of liabilities designated as at FVTPL are recognised in profit or loss, whereas under IFRS 9 these fair value changes are generally presented as follows:

- the amount of change in the fair value that is attributable to changes in the credit risk of the liability is presented in OCI
- the remaining amount of change in the fair value is presented in profit or loss.

*Disclosures*

IFRS 9 will require extensive new disclosures, in particular about hedge accounting, credit risk and expected credit losses.

Management is currently assessing the effect of this standard on the consolidated financial statements of the Company.

*IFRS 16: Leases*

IFRS 16 introduces a single, on-balance lease sheet accounting model for lessees. A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are optional exemptions for short-term leases and leases of low value items. Lessor accounting remains similar to the current standard – i.e. lessors continue to classify leases as finance or operating leases.

IFRS 16 replaces existing leases guidance including IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases—Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**5. NEW STANDARDS AND INTERPRETATIONS NOT YET ADOPTED (CONTINUED)**

***IFRS 16: Leases (continued)***

The standard is effective for annual periods beginning on or after 1 January 2019. Early adoption is permitted for entities that apply IFRS 15 Revenue from Contracts with Customers at or before the date of initial application of IFRS 16.

***Determining whether an arrangement contains a lease***

On transition to IFRS 16, the Group can choose whether to:

- Apply the IFRS 16 definition of a lease to all its contracts; or
- Apply a practical expedient and not reassess whether a contract is, or contains, a lease.

***Transition***

As a lessee, the Group can either apply the standard using a:

- Retrospective approach; or
- Modified retrospective approach with optional practical expedients.

The lessee applies the election consistently to all of its leases. The Group currently plans to apply IFRS 16 initially on 1 January 2019. The Group has not yet determined which transition approach to apply. As a lessor, the Group is not required to make any adjustments for leases in which it is a lessor except where it is an intermediate lessor in a sub-lease.

***Annual Improvements to IFRSs 2014–2016 Cycle***

- IFRS 1 First-time Adoption of IFRS- Outdated exemptions for first-time adopters of IFRS are removed. Effective for annual periods beginning on or after 1 January 2018.
- IAS 28 Investments in Associates and Joint Ventures - A venture capital organisation, or other qualifying entity, may elect to measure its investments in an associate or joint venture at fair value through profit or loss. This election can be made on an investment-by-investment basis.

A non-investment entity investor may elect to retain the fair value accounting applied by an investment entity associate or investment entity joint venture to its subsidiaries. This election can be made separately for each investment entity associate or joint venture. Effective retrospectively for annual periods beginning on or after 1 January 2018; early application is permitted.

***Other amendments***

The following new or amended standards are not yet effective and neither expected to have a significant impact on the Group's consolidated financial statements.

- a) Classification and Measurement of Share-based Payment Transactions (Amendments to IFRS 2).
- b) Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28).
- c) Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts (Amendments to IFRS 4) Amendments respond to industry concerns about the impact of differing effective dates.
- d) Transfers of Investment Property (Amendments to IAS 40) – A property asset is transferred when, and only when, there is evidence of an actual change in its use.
- e) IFRIC 22 Foreign Currency Transactions and Advance Consideration - clarifies the transaction date used to determine the exchange rate.

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**6. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The significant accounting policies applied by the Group in the preparation of these condensed consolidated interim financial statements are set out below.

**6.1 Basis of consolidation**

*(i) Subsidiaries*

Subsidiaries are entities over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

Inter-company investments, transactions, balances and unrealized gains or losses on transactions between Group companies are eliminated. The accounting policies of the subsidiaries are consistent with those adopted by the Group.

Non-controlling interests in the results and equity of subsidiaries are shown separately in the consolidated statement of income, statement of comprehensive income, statement of changes in equity and statement of financial position, respectively.

The acquisition method of accounting is used to account for the acquisition of subsidiaries. The consideration transferred for the acquisition of subsidiary comprises the:

- the fair value of the assets transferred / acquired
- liabilities incurred to the former owners of the acquired business
- equity interest issued by the Group
- fair value of any asset or liability resulting from a contingent consideration arrangement
- fair value of any pre-existing equity interest in the subsidiary

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are, with limited exceptions, measured initially at their fair values at the acquisition date. The Group recognizes any non-controlling interest in the acquired entity on an acquisition-by-acquisition basis either at fair value or at the non-controlling interest's proportionate share of the acquired entity's net identifiable assets.

Acquisition-related costs are expensed as incurred.

*(ii) Associates*

Associates are all entities over which the Group has significant influence but not control or joint control. This is generally the case where the Group holds between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting (see section (iv) below) after initially being recognized at cost.

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**6. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**6.1 Basis of consolidation (continued)**

*(iii) Equity accounting*

Under the equity method of accounting, the investments are initially recognized at cost and adjusted thereafter to recognize the Group's share of the post-acquisition profits or losses of the investee in profit or loss, and the Group's share of movements in other comprehensive income of the investee in other comprehensive income. Dividends received or receivable from associates and joint ventures are recognized as a reduction in the carrying amount of the investment.

When the Group's share of losses in an equity-accounted investment equals or exceeds its interest in the entity, including any other unsecured long-term receivables, the Group does not recognize further losses, unless it has incurred obligations or made payments on behalf of the other entity.

Unrealized gains on transactions between the Group and its associates and joint ventures are eliminated to the extent of the Group's interest in these entities. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

Accounting policies of equity accounted investees have been changed where necessary to ensure consistency with the policies adopted by the Group.

The carrying amount of equity-accounted investments is tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized under profit and loss in the consolidated statement of comprehensive income for the amount by which the asset's carrying amount exceeds its recoverable amount.

**6.2 Foreign currencies**

*(i) Functional and presentation currency*

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which each respective entity operates (the "functional currency"). The consolidated financial statements are presented in Saudi Riyals ("SR") which is functional currency of Parent Company.

*(ii) Transactions and balances*

Foreign currency transactions are translated into Saudi Riyals at the rates of exchange prevailing at the time of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated at the exchange rates prevailing at that date. Gains and losses from settlement and translation of foreign currency transactions are included in the consolidated statement of income.

*(iii) Group entities*

The results and financial position of foreign operations (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency of the consolidated financial statements are translated into the presentation currency as follows:

- assets and liabilities for each statement of financial position presented are translated at the closing rate at the date of that consolidated statement of financial position;
- income and expenses for each statement of income and statement of comprehensive income are translated at average exchange rates (unless this is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions), and
- all resulting exchange differences are recognized in other comprehensive income.



**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**6. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**6.3 Revenue recognition**

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding any levies or duty. Amounts disclosed as revenue are net of returns, trade allowances, rebates and amounts collected on behalf of third parties.

*Sale of goods*

Revenue from the sale of goods is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer, usually on delivery of the goods. Revenues represent the invoiced value of goods delivered by the Group during the period, net of any trade and quantity discounts.

**6.4 Selling, Distribution, General and Administration Expenses**

Selling, Distribution, General and Administration Expenses include direct and indirect costs not specifically part of Cost of Sales. Allocations between Cost of Sales and Selling, Distribution, General and Administration Expenses, when required, are made on a consistent basis. The Group charges the payments, other than those related to volume based rebates, made in respect of long term agreements with customers and distributors to Selling and Distribution Expenses.

**6.5 Property and equipment**

Property and equipment is stated at historical cost, net of accumulated depreciation and accumulated impairment losses, if any. Historical cost includes expenditure that is directly attributable to the acquisition of the items. Expenditures on repairs and maintenance are expensed to the statement of income in the period they are incurred.

Depreciation is calculated from the date the item of property and equipment is available for its intended use. It is calculated on a straight-line basis over the useful life of the asset as follows:

	Number of years		Number of years
Buildings	33 years	Leasehold improvements	8-15 years
Furniture and office equipment	10 years	Motor vehicles	4 years

The assets' residual values, useful lives and methods of depreciation are reviewed on an annual basis, and adjusted prospectively if appropriate, at each consolidated statement of financial position date.

Land and assets under construction, which are not ready for its intended use, are not depreciated.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use. Any gain or loss arising on de-recognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statement of income when the asset is derecognized.

An asset's carrying amount is written-down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (note 6.8).

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**6. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**6.6 Investment properties**

Investment properties are those properties, either owned by the Group or where the Group is a lessee under a finance lease, that are held either to earn rental income or for capital appreciation, or both. In addition, properties held under operating leases are accounted for as investment properties when the rest of the definition of an investment property is met. In such cases, the operating leases concerned are accounted for as if they were finance leases.

Investment properties are measured at cost, including related transaction costs. After initial recognition at cost, investment properties are depreciated in line with owner-occupied buildings discussed in section 5.4 above.

**6.7 Intangible assets**

*(i) Goodwill*

Goodwill on acquisitions of subsidiaries is included in intangible assets. Goodwill is not amortized but it is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose. The units or groups of units are identified at the lowest level at which goodwill is monitored for internal management purposes.

If the fair value of the net assets acquired is in excess of the aggregate of the cost of acquisition, the Company re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the related fair values to be recognized at the acquisition date. If the re-assessment still results in an excess of the fair value of net assets acquired over the aggregate of the cost of acquisition, then the gain is recognized in the consolidated statement of income.

*(ii) Other intangible assets*

Other intangible assets represent software implementation cost, key money, trademarks and other deferred charges, and are amortized using the straight-line method over the estimated period of benefit. The estimated period of amortization of the principal classes of other intangible assets is as follows:

	<b>Number of <u>years</u></b>		<b>Number of <u>years</u></b>
Software implementation costs	25 years	Deferred charges	8 years
Key money	10 years		

Intangible assets acquired separately are measured at cost upon initial recognition. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and accumulated impairment losses, if any.

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**6. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**6.7 Intangible assets (continued)**

The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed on an annual basis. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset, are accounted for by changing the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the consolidated statement of income in the expense category consistent with the function of the intangible asset. Intangible assets with indefinite useful lives are not amortized, but are tested for impairment annually either individually or at the aggregated cash generating unit level.

Gains or losses arising from derecognizing an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the consolidated statement of income when the asset is derecognized.

**6.8 Impairment of non-financial assets**

Goodwill and intangible assets that have an indefinite useful life are not subject to amortization and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

**6.9 Inventories**

Inventories, including goods available for sale and goods in transit are stated at the lower of cost and net realizable value. Cost comprises direct materials, direct labor and an appropriate proportion of variable and fixed overhead expenditure, the latter being allocated on the basis of normal operating capacity.

Costs are assigned to individual items of inventory on the basis of weighted average costs. Costs of purchased inventory are determined after deducting rebates and discounts. Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to complete a sale.

**6.10 Cash and cash equivalents**

Cash and cash equivalents include cash on hand, bank balances, short-term deposits, demand deposits and highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

**6.11 Trade receivables**

Trade receivables are recognized initially at fair value and subsequently at amortized cost using the effective interest rate method, less provision for impairment. Provision for impairment is made based on the Group's management best estimate of expected credit losses relating to those receivables. Such estimate is based on the customers' financial status and historical write-off experience. Account receivable balances are written off against such provision after all means of collection have been exhausted and potential of recovery is remote. Bad debts written off as such are recorded in the consolidated statement of income as incurred.

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**6. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**6.12 Investments and other financial assets**

*(i) Classification*

The Group classifies its financial assets in the following categories:

- financial assets at fair value through recognition in statement of income,
- loans and receivables, and
- available-for-sale financial assets.

The classification depends on the purpose for which the investments were acquired. Management determines the classification of its investments at initial recognition and, in the case of assets classified as held-to-maturity, re-evaluates this designation at the end of each reporting period.

*(ii) Recognition and derecognition*

Regular way purchases and sales of financial assets are recognized on trade-date, the date on which the Group commits to purchase or sell the asset. Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership.

When securities classified as available-for-sale are sold, the accumulated fair value adjustments recognized in other comprehensive income (if any) are reclassified to the consolidated statement of income as gains and losses from investment securities.

*(iii) Measurement*

At initial recognition, the group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in the consolidated statement of income.

Loans and receivables are subsequently carried at amortized cost using the effective interest method.

Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Gains or losses arising from changes in the fair value are recognized as follows:

- for 'financial assets at fair value through profit or loss - in consolidated statement of income within other income or other expenses;
- for other monetary and non-monetary securities classified as available-for-sale - in other comprehensive income.

Dividends on financial assets at fair value through profit or loss and available-for-sale equity instruments, are recognized in the consolidated statement of income as part of other income.

Interest income from financial assets at fair value through profit or loss included in the net gains/(losses). Interest on available-for-sale securities and loans and receivables calculated using the effective interest method is recognized in the consolidated statement of income as part of other income.

Details on how the fair value of financial instruments is determined are disclosed in note 6.13.

*(iv) Impairment*

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired, and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. In the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is considered an indicator that the assets are impaired.

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**6. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**6.12 Investments and other financial assets (continued)**

*(iv) Impairment (continued)*

*Assets carried at amortized cost*

For loans and receivables, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognized in the consolidated statement of income. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Group may measure impairment on the basis of an instrument's fair value using an observable market price.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized (such as an improvement in the debtor's credit rating), the reversal of the previously recognized impairment loss is recognized in consolidated statement of income.

*Assets classified as available-for-sale*

If there is objective evidence of impairment for available-for-sale financial assets, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in consolidated statement of income – is removed from equity and recognized in consolidated statement of income.

Impairment losses on equity instruments that were recognized in consolidated statement of income are not reversed through consolidated statement of income in a subsequent period.

If the fair value of a debt instrument classified as available-for-sale increases in a subsequent period and the increase can be objectively related to an event occurring after the impairment loss was recognized in consolidated statement of income, the impairment loss is reversed through consolidated statement of income.

*(v) Income recognition*

**Interest income**

Interest income is recognized using the effective interest method. When a receivable is impaired, the Group reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at the original effective interest rate of the instrument, and continues unwinding the discount as interest income. Interest income on impaired loans is recognized using the original effective interest rate.

**Dividends**

Dividends are recognized as other income when the right to receive payment is established.

**6.13 Financial liabilities**

*(i) Classification*

Financial liabilities are classified under either of the two following classes:

- Financial liabilities at fair value through profit or loss.
- Other financial liabilities measured at amortized cost using the effective interest rate method

*(ii) Measurement*

All financial liabilities are initially recognized at fair values net of transaction costs. when the Group becomes party to a contractual provisions and obligations under the financial instrument.

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**6. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**6.13 Financial liabilities**

Financial liabilities at fair value through profit or loss will continue to be recorded at fair value with changes being recorded in the consolidated statement of income.

*(ii) Measurement (continued)*

For other financial liabilities, including short and long term borrowings, after initial recognition, these are subsequently measured at amortized cost using the effective interest rate method. Gains and losses are recognized in consolidated statement of income when the liabilities are derecognized as well as through the effective interest rate amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate method. The effective interest rate amortization is included as finance costs in the consolidated statement of income.

*(iii) De-recognition*

A financial liability is derecognized when the obligation under the liability is discharged or cancelled, or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the de-recognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the consolidated statement of income.

**6.14 Fair value measurement**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 — Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 — Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 — Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**6. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

**6.15 Trade and other payables**

These amounts represent liabilities for goods and services provided to the Group prior to the end of financial year which are unpaid. The amounts are unsecured and are usually paid within 30 to 60 days of recognition. Trade and other payables are presented as current liabilities unless payment is not due within 12 months after the reporting period. They are recognized initially at their fair value and subsequently measured at amortized cost using the effective interest method.

**6.16 Provisions**

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are not recognized for future operating losses.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the end of the reporting period. The discount rate used to determine the present value is a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to liability. The increase in the provision due to the passage of time is recognized as interest expense.

**6.17 Employee benefits and post-employment benefits**

**(i) Short-term obligations**

Liabilities for wages and salaries, including non-monetary benefits and accumulating leave and air fare that are expected to be settled wholly within twelve months, after the end of the period in which the employees render the related service are recognized in respect of employees' services up to the end of the reporting period and are measured at the amounts expected to be paid when the liabilities are settled. The liabilities are presented as current employee benefit obligations in the consolidated statement of financial position.

**(ii) Post-employment obligation**

The Group operates single post-employment benefit scheme of defined benefit plans driven by the labor laws of the countries in which the Group entities operate.

The post-employment benefits plans are not funded. Valuation of the obligations under those plans are carried out by an independent actuary based on the projected unit credit method. The costs relating to such plans primarily consist of the present value of the benefits attributed on an equal basis to each year of service and the interest on this obligation in respect of employee service in previous years.

Current and past service costs related to post-employment benefits are recognized immediately in the consolidated statement of income while unwinding of the liability at discount rates used are recorded as financial cost. Any changes in net liability due to actuarial valuations and changes in assumptions are taken as re-measurement in the other comprehensive income.

Re-measurement gains and losses arising from experience adjustments and changes in actuarial assumptions are recognized in the period in which they occur, directly in other comprehensive income. They are included in retained earnings in the statement of changes in equity and in the consolidated statement of financial position.

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**6. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

Changes in the present value of the defined benefit obligation resulting from plan amendments or curtailments are recognized immediately in the consolidated statement of income as past service costs.

**6.18 Sukuk**

The Group classifies Sukuk issued as financial liabilities or equity, in accordance with the substance of the contractual terms of the Sukuk. Sukuk having fixed maturity dates and fixed dates for payment of profit distribution are classified as a liability.

Sukuk having no fixed maturity date (Perpetual Sukuk) and no fixed date for payment of profit distribution are classified as equity. Distributions thereon are recognised in equity.

**6.19 Borrowing Costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

To the extent that variable rate borrowings are used to finance a qualifying asset and are hedged in an effective cash flow hedge of interest rate risk, the effective portion of the derivative is recognised in Condensed Consolidated Statement of Other Comprehensive Income and released to Condensed Consolidated Statement of Profit or Loss when the qualifying asset impacts profit or loss. To the extent that fixed rate borrowings are used to finance a qualifying asset and are hedged in an effective fair value hedge of interest rate risk, the capitalised borrowing costs reflect the hedged interest rate.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation. All other borrowing costs are recognised in Condensed Consolidated Statement of Profit or Loss in the period in which they are incurred.

**6.20 Zakat and income tax**

**(i) Zakat**

Zakat is provided in accordance with the Regulations of the DZIT in the Kingdom of Saudi Arabia on an accrual basis. The zakat expense is charged to the consolidated statement of income. Differences, if any, resulting from the final assessments are adjusted in the year of their finalization.

**(ii) Income tax**

For subsidiaries incorporated and operating outside the Kingdom of Saudi Arabia, provision for tax is computed in accordance with the tax regulations of their respective countries, when it is material. The Group believes both of the current and deferred income tax of those subsidiaries as immaterial.

**6.21 Dividends**

Provision is made for the amount of any dividends declared being appropriately authorized and no longer at the discretion of the Company, on or before the end of the reporting period but not distributed at the end of the reporting period.

**6.22 Earnings per share**

Basic earnings per share is calculated by dividing net income attributable to the owners of the Company by the weighted average number of ordinary shares outstanding during the financial year as all the Company's shares are ordinary shares. Diluted earnings per share is calculated by adjusting the basic earnings per share for the weighted average number of additional ordinary shares that would have been outstanding assuming the conversion of all dilutive potential ordinary shares.



**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**6. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**6.23 Statutory reserve**

In accordance with Company's by-laws and the Regulations for Companies in Kingdom of Saudi Arabia, the Company is required to recognize a reserve comprising of 10% of its net income for the year. As per the by-laws the company will cease the contribution when such reserve will reach 50% of its Share Capital.

**6.24 Leases**

Leases of assets or properties where the Group, as lessee, has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalized at the lease's inception at the fair value of the leased property or, if lower, the present value of the minimum lease payments. The corresponding rental obligations, net of finance charges, are included in other short-term and long-term payables. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to the consolidated statement of income over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The assets and properties acquired under finance leases is depreciated over the asset's useful life or over the shorter of the asset's useful life and the lease term if there is no reasonable certainty that the Group will obtain ownership at the end of the lease term.

Leases in which a significant portion of the risks and rewards of ownership are not transferred to the group as lessee are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to consolidated statement of income on a straight-line basis over the period of the lease.

**6.25 Segment reporting**

An operating segment is a component of the Company:

- that engages in business activities from which it may earn revenues and incur expenses;
- results of its operations are continuously analyzed by management in order to make decisions related to resource allocation and performance assessment; and
- For which discrete financial information is available.

A geographical segment is a Group of assets, operations or entities engaged in revenue producing activities within a particular economic environment that are subject to risks and returns different from those operating in other economic environments.

**6.26 Assets held for sale and discontinued operations**

A discontinued operation is a component of the Group's business, the operations and cashflows of which can be clearly distinguished from rest of the Group and which:

- represents a separate major line of business or geographical area of operations;
- is part of a single co-ordinated plan to dispose of a separate line of business or geographical area of operations; or
- is a subsidiary acquired exclusively with a view to re-sale.

Classification as a discontinued operation occurs at the earlier of disposal or when the operation meets the criteria to be classified as held for sale.

When an operation is classified as discontinued operation, the comparative statement of profit or loss is re-presented as if the operation had been discontinued from the start of the comparative period.

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**7. EFFECT OF IFRS STANDARDS ADOPTIONS**

For all periods up to and including the year ended 31 March 2017, the Group was required to prepare its consolidated financial statements in accordance with the accounting standards issued by the Saudi Organization for Certified Public Accountants (SOCPA).

For the period ended 31 December 2017, the Group is be required to prepare the consolidated financial statements in accordance with the requirements of International Financial Reporting Standards (IFRS) as adopted by SOCPA in the Kingdom of Saudi Arabia.

The notes below explain the principal adjustments made by the Group in restating its SOCPA consolidated statement of financial position as of the transition date (1 April 2016), comparative consolidated statement of financial position and consolidated statement of total comprehensive income as at and for the year ended 31 March 2017 and comparative consolidated statement of financial position and consolidated statement of total comprehensive income for the three-month and nine-month periods ended 31 December 2016.

**7.1 Exemptions applied**

IFRS 1 allows first-time adopters certain exemptions from the retrospective application of certain requirements under IFRS. The Group has applied the following exemptions:

- 7.1.1 IFRS 3 "Business combinations" has not been applied retrospectively to past business combinations.
- 7.1.2 Borrowing costs: the borrowing cost component that was capitalized under previous GAAP and that was included in the carrying amount of assets at that date of transition was not restated.

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
For the nine month period ended 31 December 2017  
(All amounts in Saudi Riyals unless otherwise stated)

**7. EFFECT OF IFRS STANDARDS ADOPTIONS**

**7.2 Reconciliation of consolidated statement of financial position and equity as at 1 April 2016 (date of transition to IFRS)**

	<u>Note reference</u>	<u>As previously reported (SOCPA)</u>	<u>Effect on transition to IFRS</u>	<u>As adjusted (IFRS)</u>
<b>Assets</b>				
<b>Non-current assets</b>				
Property and equipment	7.8.2, 7.8.4	2,328,007,521	57,410,209	2,385,417,730
Investment properties		74,252,274	--	74,252,274
Intangible assets	7.8.3	166,086,705	(34,420,691)	131,666,014
Goodwill		804,560,265	--	804,560,265
Investments in associates and others		241,036,321	--	241,036,321
<b>Total non-current assets</b>		<b>3,613,943,086</b>	<b>22,989,518</b>	<b>3,636,932,604</b>
<b>Current assets</b>				
Inventories		2,245,709,544	--	2,245,709,544
Trade and other receivables	7.8.3	910,730,749	(81,817,961)	828,912,788
Amounts due from related parties	7.8.4	404,196,471	(79,068,360)	325,128,111
Cash and cash equivalents		296,858,268	--	296,858,268
<b>Total current assets</b>		<b>3,857,495,032</b>	<b>(160,886,321)</b>	<b>3,696,608,711</b>
<b>Total assets</b>		<b>7,471,438,118</b>	<b>(137,896,803)</b>	<b>7,333,541,315</b>
<b>Liabilities</b>				
<b>Non-current liabilities</b>				
Non-current portion long term borrowings		2,102,087,024	--	2,102,087,024
Post-employment benefits	7.8.1	88,936,168	31,628,832	120,565,000
<b>Total non-current liabilities</b>		<b>2,191,023,192</b>	<b>31,628,832</b>	<b>2,222,652,024</b>
<b>Current liabilities</b>				
Trade and other payables		591,169,451	--	591,169,451
Accruals and other liabilities		554,395,194	--	554,395,194
Amounts due to related parties		3,802,011	--	3,802,011
Short-term Murabaha financing and loans		1,093,542,171	--	1,093,542,171
Current portion of long term borrowings		431,937,994	--	431,937,994
<b>Total current liabilities</b>		<b>2,674,846,821</b>	<b>--</b>	<b>2,674,846,821</b>
<b>Total liabilities</b>		<b>4,865,870,013</b>	<b>31,628,832</b>	<b>4,897,498,845</b>
<b>Equity</b>				
Share capital		2,100,000,000	--	2,100,000,000
Statutory reserve		141,875,641	--	141,875,641
Foreign currency translation reserve		(425,675,840)	--	(425,675,840)
Retained earnings	7.8.1, 7.8.2, 7.8.3	791,944,543	(169,525,635)	622,418,908
<b>Total share holders' equity</b>		<b>2,608,144,344</b>	<b>(169,525,635)</b>	<b>2,438,618,709</b>
Non-controlling interest		(2,576,239)	--	(2,576,239)
<b>Total equity</b>		<b>2,605,568,105</b>	<b>(169,525,635)</b>	<b>2,436,042,470</b>
<b>Total liabilities and equity</b>		<b>7,471,438,118</b>	<b>(137,896,803)</b>	<b>7,333,541,315</b>

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
For the nine month period ended 31 December 2017  
(All amounts in Saudi Riyals unless otherwise stated)

**7. EFFECT OF IFRS STANDARDS ADOPTIONS (CONTINUED)**

**7.3 Reconciliation of consolidated statement of financial position and equity as at 31 December 2016**

	Note reference	As previously reported (SOCPA)	Effect on transition to IFRS	As adjusted (IFRS)
<b>Assets</b>				
<b>Non-current assets</b>				
Property and equipment	7.8.2, 7.8.3	2,171,017,808	90,476,613	2,261,494,421
Investment properties		70,502,274		70,502,274
Intangible assets	7.8.3	139,133,100	(34,420,691)	104,712,409
Goodwill		804,560,265		804,560,265
Investments in associates and others		245,629,407		245,629,407
Receivable from disposal of a subsidiary		280,000,000		280,000,000
<b>Total non-current assets</b>		<b>3,710,842,854</b>	<b>56,055,922</b>	<b>3,766,898,776</b>
<b>Current assets</b>				
Inventories		2,027,476,766		2,027,476,766
Trade and other receivables	7.8.3	810,776,391	(81,817,961)	728,958,430
Amounts due from related parties	7.8.3	332,748,302	(78,572,895)	254,175,407
Cash and cash equivalents		437,453,268		437,453,268
<b>Total current assets</b>		<b>3,608,454,727</b>	<b>(160,390,856)</b>	<b>3,448,063,871</b>
<b>Total assets</b>		<b>7,319,297,581</b>	<b>(104,334,934)</b>	<b>7,214,962,647</b>
<b>Liabilities</b>				
<b>Non-current liabilities</b>				
Non-current portion long term borrowings		1,324,200,851		1,324,200,851
Post-employment benefits	7.8.1	94,020,539	37,739,050	131,759,589
<b>Total non-current liabilities</b>		<b>1,418,221,390</b>	<b>37,739,050</b>	<b>1,455,960,440</b>
<b>Current liabilities</b>				
Trade and other payables		473,418,007	--	473,418,007
Accruals and other liabilities		665,911,164	--	665,911,164
Amounts due to related parties		460,825	--	460,825
Short-term Murabaha financing and loans		1,498,679,303	--	1,498,679,303
Current portion of long term borrowings		514,836,481	--	514,836,481
<b>Total current liabilities</b>		<b>3,153,305,780</b>	<b>--</b>	<b>3,153,305,780</b>
<b>Total liabilities</b>		<b>4,571,527,170</b>	<b>37,739,050</b>	<b>4,609,266,220</b>
<b>Equity</b>				
Share capital		2,100,000,000		2,100,000,000
Statutory reserve		141,875,641		141,875,641
Foreign currency translation reserve		(580,531,340)		(580,531,340)
Retained earnings	7.8.1, 7.8.2, 7.8.3	1,103,764,822	(142,073,984)	961,690,838
<b>Total share holders' equity</b>		<b>2,765,109,123</b>	<b>(142,073,984)</b>	<b>2,623,035,139</b>
Non-controlling interest		(17,338,712)		(17,338,712)
<b>Total equity</b>		<b>2,747,770,411</b>	<b>(142,073,984)</b>	<b>2,605,696,427</b>
<b>Total liabilities and equity</b>		<b>7,319,297,581</b>	<b>(104,334,934)</b>	<b>7,214,962,647</b>

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
For the nine month period ended 31 December 2017  
(All amounts in Saudi Riyals unless otherwise stated)

**7. EFFECT OF IFRS STANDARDS ADOPTIONS (CONTINUED)**

**7.4 Reconciliation of consolidated statement of financial position and equity as at 31 March 2017**

	Note reference	As previously reported (SOCPA)	Effect on transition to IFRS	As adjusted (IFRS)
<b>Assets</b>				
<b>Non-current assets</b>				
Property and equipment	7.8.2, 7.8.3	1,960,513,707	146,370,787	2,106,884,494
Investment properties		69,252,274	--	69,252,274
Intangible assets	7.8.3	141,517,706	(34,420,691)	107,097,015
Goodwill		804,560,265	--	804,560,265
Investments in associates and others		183,987,163	--	183,987,163
Receivable from disposal of a subsidiary		280,000,000	--	280,000,000
<b>Total non-current assets</b>		<b>3,439,831,115</b>	<b>111,950,096</b>	<b>3,551,781,211</b>
<b>Current assets</b>				
Inventories		2,083,766,718	--	2,083,766,718
Trade and other receivables	7.8.3	1,065,878,478	(81,817,961)	984,060,517
Amounts due from related parties	7.8.4	479,905,241	(123,279,780)	356,625,461
Cash and cash equivalents		364,830,529	--	364,830,529
<b>Total current assets</b>		<b>3,994,380,966</b>	<b>(205,097,741)</b>	<b>3,789,283,225</b>
<b>Total assets</b>		<b>7,434,212,081</b>	<b>(93,147,645)</b>	<b>7,341,064,436</b>
<b>Liabilities</b>				
<b>Non-current liabilities</b>				
Non-current portion long term borrowings		1,229,652,106	-	1,229,652,106
Post-employment benefits	7.8.1	94,567,133	21,765,957	116,333,090
<b>Total non-current liabilities</b>		<b>1,324,219,239</b>	<b>21,765,957</b>	<b>1,345,985,196</b>
<b>Current liabilities</b>				
Trade and other payables		600,941,729	--	600,941,729
Accruals and other liabilities		554,921,665	--	554,921,665
Short-term Murabaha financing and loans		1,584,918,565	--	1,584,918,565
Current portion of long term borrowings		493,132,196	--	493,132,196
<b>Total current liabilities</b>		<b>3,233,914,155</b>	<b>--</b>	<b>3,233,914,155</b>
<b>Total liabilities</b>		<b>4,558,133,394</b>	<b>21,765,957</b>	<b>4,579,899,351</b>
<b>Equity</b>				
Share capital		2,100,000,000	--	2,100,000,000
Statutory reserve		180,992,561	--	180,992,561
Foreign currency translation reserve		(532,891,748)	--	(532,891,748)
Retained earnings	7.8.1, 7.8.2, 7.8.3	1,143,996,820	(114,913,602)	1,029,083,218
<b>Total share holders' equity</b>		<b>2,892,097,633</b>	<b>(114,913,602)</b>	<b>2,777,184,031</b>
Non-controlling interest		(16,018,946)	--	(16,018,946)
<b>Total equity</b>		<b>2,876,078,687</b>	<b>(114,913,602)</b>	<b>2,761,165,085</b>
<b>Total liabilities and equity</b>		<b>7,434,212,081</b>	<b>(93,147,645)</b>	<b>7,341,064,436</b>

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**7. EFFECT OF IFRS STANDARDS ADOPTIONS (CONTINUED)**

**7.5 Reconciliation of statement of profit or loss and comprehensive income for the nine month period ended 31 December 2016**

	Note reference	As previously reported (SOCPA)	Effect on transition to IFRS	As adjusted (IFRS)
Revenue		5,285,677,629		5,285,677,629
Cost of sales	7.8.1	(4,086,036,596)	(3,666,131)	(4,089,702,727)
<b>Gross profit</b>		<b>1,199,641,033</b>	<b>(3,666,131)</b>	<b>1,195,974,902</b>
<b>Operating costs</b>				
Selling and distribution expenses		(184,116,330)		(184,116,330)
General and administrative expenses	7.8.1	(256,843,058)	(2,444,087)	(259,287,145)
Depreciation, amortization and impairment	7.8.2	(263,749,617)	33,561,869	(230,187,748)
<b>Operating profit</b>		<b>494,932,028</b>	<b>27,451,651</b>	<b>522,383,679</b>
Finance costs		(127,877,666)		(127,877,666)
Other income		30,212,449		30,212,449
<b>Profit before loss from discontinued operations, zakat and income tax</b>		<b>397,266,811</b>	<b>27,451,651</b>	<b>424,718,462</b>
Loss from discontinued operations, net of tax		(46,447,251)		(46,447,251)
<b>Profit before zakat and income tax</b>		<b>350,819,560</b>	<b>27,451,651</b>	<b>378,271,211</b>
Zakat and income tax expense		(40,509,925)		(40,509,925)
<b>Profit for the period</b>		<b>310,309,635</b>	<b>27,451,651</b>	<b>337,761,286</b>
Non-controlling interest		1,510,644		1,510,644
<b>Net income for the period</b>		<b>311,820,279</b>	<b>27,451,651</b>	<b>339,271,930</b>
<b>Other comprehensive income</b>				
<i>Items that may be reclassified to net income</i>				
Exchange differences on translation of foreign operations		(208,721,960)		(208,721,960)
<b>Other comprehensive income for the period, net of zakat and income tax</b>		<b>103,098,319</b>	<b>27,451,651</b>	<b>130,549,970</b>
<b>Total comprehensive income for the period</b>		<b>103,098,319</b>	<b>27,451,651</b>	<b>130,549,970</b>

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**7. EFFECT OF IFRS STANDARDS ADOPTIONS (CONTINUED)**

**7.6 Reconciliation of statement of profit or loss and comprehensive income for the three month period ended 31 December 2016**

	Notes reference	As previously reported (SOCPA)	Effect on transition to IFRS	As adjusted (IFRS)
Revenue		1,430,487,798		1,430,487,798
Cost of sales	7.8.1	(1,117,476,211)	(1,449,044)	(1,118,925,255)
<b>Gross profit</b>		<b>313,011,587</b>	<b>(1,449,044)</b>	<b>311,562,543</b>
<b>Operating costs</b>				
Selling and distribution expenses		(73,738,573)		(73,738,573)
General and administrative expenses	7.8.1	(71,885,842)	(966,029)	(72,851,871)
Depreciation, amortization and impairment	7.8.2	(82,352,478)	11,187,290	(71,165,188)
<b>Operating profit</b>		<b>85,034,694</b>	<b>8,772,217</b>	<b>93,806,911</b>
Share of net income of associates and joint ventures				
Finance costs		(41,286,770)		(41,286,770)
Other income		11,011,482		11,011,482
<b>Profit before results from discontinued operations, zakat and income tax</b>		<b>54,759,406</b>	<b>8,772,217</b>	<b>63,531,623</b>
Loss from discontinued operations, net of tax		--		--
<b>Profit before zakat and income tax</b>		<b>54,759,406</b>	<b>8,772,217</b>	<b>63,531,623</b>
Zakat and income tax expense		(14,185,732)	--	(14,185,732)
<b>Profit for the period</b>		<b>40,573,674</b>	<b>8,772,217</b>	<b>49,345,891</b>
Non-controlling interest		(84,995)		(84,995)
<b>Net income for the period</b>		<b>40,488,679</b>	<b>8,772,217</b>	<b>49,260,896</b>
<b>Other comprehensive income</b>				
Exchange differences on translation of foreign operations		(164,915,690)		(164,915,690)
<b>Other comprehensive income for the period, net of zakat and income tax</b>		<b>(124,427,011)</b>	<b>8,772,217</b>	<b>(115,654,794)</b>
<b>Total comprehensive income for the period</b>		<b>(124,427,011)</b>	<b>8,772,217</b>	<b>(115,654,794)</b>

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**7 EFFECT OF IFRS STANDARDS ADOPTIONS (CONTINUED)**

**7.7 Reconciliation of statement of profit or loss and comprehensive income for the year ended 31 March 2017**

	Notes reference	As previously reported (SOCPA)	Effect on transition to IFRS	As adjusted (IFRS)
Revenue		6,705,669,025	--	6,705,669,025
Cost of sales	7.8.1	(5,177,146,749)	(6,333,675)	(5,183,480,424)
Gross profit		1,528,522,276	(6,333,675)	1,522,188,601
<b>Operating costs</b>				
Selling and distribution expenses		(254,299,519)	--	(254,299,519)
General and administrative expenses	7.8.1	(343,162,579)	(4,222,450)	(347,385,029)
Depreciation, amortization and impairment	7.8.2	(355,748,530)	44,749,158	(310,999,372)
Operating profit		575,311,648	34,193,033	609,504,681
Share of net income of associates and joint ventures		(8,956,873)	--	(8,956,873)
Finance costs		(167,088,667)	--	(167,088,667)
Other income		63,599,048	--	63,599,048
<b>Profit before results from discontinued operations, zakat and income tax</b>		462,865,156	34,193,033	497,058,189
Loss from discontinued operations, net of tax		(46,447,251)	--	(46,447,251)
<b>Profit before zakat and income tax</b>		416,417,905	34,193,033	450,610,938
Zakat and income tax expense		(30,744,684)	--	(30,744,684)
<b>Profit for the period</b>		385,673,221	34,193,033	419,866,254
<b>Other comprehensive income</b>				
Exchange differences on translation of foreign operations		(155,777,270)	--	(155,777,270)
Actuarial gain on end of service benefit	7.8.1	--	20,419,000	20,419,000
<b>Other comprehensive income for the period, net of zakat and income tax</b>		(155,777,270)	20,419,000	(135,358,270)
<b>Total comprehensive income for the period</b>		229,895,951	54,612,033	284,507,984

**7.8 Explanation of significant adjustments**

**7.8.1 Employees' end of service benefit**

Under IFRS as endorsed in KSA, end of service benefits, post-employment benefits, are required to be calculated using actuarial valuations based on project unit cost method. Under SOCPA end of service benefits liability is calculated, based on the local regulation in KSA, such that the current value of the vested benefits to which the employee is entitled, should the services be terminated as at the balance sheet date. The impact on the financial statements was as follows:

**Consolidated statement of financial position**

<b>Financial statements line items</b>	<b>31 March 2017</b>	<b>31 December 2016</b>	<b>1 April 2016</b>
Retained earnings	21,765,957	37,739,050	31,628,832
EOSB Liability	(21,765,957)	(37,739,050)	(31,628,832)



**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**7. EFFECT OF IFRS STANDARDS ADOPTIONS (CONTINUED)**

**7.8.1.1 Employees' end of service benefit (continued)**

**Consolidated statement of profit or loss**

	Year ended 31 March <u>2017</u>	9 months ended 31 December <u>2016</u>	3 months ended 31 December <u>2016</u>
<b><u>Financial statements line items</u></b>			
Cost of Sales	6,333,675	3,666,131	1,449,044
General and admin expenses	4,222,450	2,444,087	966,029
Other comprehensive income	(20,419,000)	--	--

**7.8.2 Property and equipment**

**a. Component Accounting**

Under IFRS as endorsed in KSA, property and equipment should be depreciated over the useful lives for each significant component identified separately. Previously, the Group did not separately identify significant components in leasehold improvement. As a result, useful lives of certain components of leasehold improvement has been reassessed and revised.

**b. Impairment of leasehold improvement**

Under IFRS as endorsed in KSA, the carrying amount of assets is compared with the higher of the recoverable amount. The recoverable amount of an asset is higher of fair value less cost of sales and value in use. The impairment is identified if the value in use determined by discounting future cash flows is lower than the carrying amount. Under SOCPA accounting standards, impairment does not necessarily trigger if gross cash flows exceed the carrying amount without discounting the same. On applying IFRS, the Company identified the carrying amount of property and equipment as impaired and recorded the impairment in its books. The impact on the financial statements was as follows:

**Consolidated statement of financial position**

<b><u>Financial statements line items</u></b>	<b><u>31 March 2017</u></b>	<b><u>31 December 2016</u></b>	<b><u>1 April 2016</u></b>
Property and equipment	23,091,007	11,903,718	(21,658,151)
Retained earnings	(23,091,007)	(11,903,718)	21,658,151

**Consolidated statement of profit or loss**

	Year ended 31 March <u>2017</u>	9 months ended 31 December <u>2016</u>	3 months ended 31 December <u>2016</u>
<b><u>Financial statements line items</u></b>			
Depreciation expense	(44,749,158)	(33,561,869)	(11,187,290)

**7.8.2.1 Pre-operating and other expenses**

With the adoption of IFRS, the management identified certain pre-incorporating expenses and other expenses that do not qualify for capitalization and hence were provided for/written off.

The impact on the financial statements was as follows:

<b><u>Financial statements line items</u></b>	<b><u>31 March 2017</u></b>	<b><u>31 December 2016</u></b>	<b><u>1 April 2016</u></b>
Other intangible assets	(34,420,691)	(34,420,691)	(34,420,691)
Trade and other receivables	(81,817,961)	(81,817,961)	(81,817,961)
Retained earnings	116,238,652	116,238,652	116,238,652

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**7. FIRST TIME ADOPTION OF IFRS (CONTINUED)**

**7.8.3 Advances against capital expenditure**

Under previous SOCPA standards, advances to related parties for capital expenditure were presented under amounts due from related parties on the face of statement of financial position. Under IFRS, these amounts are presented as part of capital work in progress under property and equipment so as to enhance presentation for IFRS purpose.

The impact of the re-classification on the financial statements was as follows:

<u>Financial statements line items</u>	<u>31 March 2017</u>	<u>31 December 2016</u>	<u>1 April 2016</u>
Amounts due from related parties	(123,279,780)	(78,572,895)	(79,068,360)
Property and equipment	123,279,780	78,572,895	79,068,360

**7.9 Effects of IFRS standards adoptions – effect on consolidated statement of cash flow**

The transition has not had a material impact on the consolidated statement of cash flows.

**7.10 Exemptions applied**

- a. IFRS 1 “First-Time Adoption of International Financial Reporting Standards” as endorsed by SOCPA allows first-time adopter certain exemptions from the retrospective application of certain IFRS Standards.

The Group has applied the following exemptions:

IFRS 3 “Business Combinations” as endorsed by SOCPA has not been applied to acquisitions of subsidiaries, which are considered businesses for IFRS Standards, or of interests in associates and joint ventures that occurred before 1 January 2016. Use of this exemption means that the carrying amounts of assets and liabilities under SOCPA Standards, which are required to be recognised under IFRS Standards, is their deemed cost at the date of the acquisition. After the date of the acquisition, measurement is in accordance with IFRS Standards. Assets and liabilities that do not qualify for recognition under IFRS Standards are excluded from the opening IFRS Standards Statement of Financial Position. The Group did not recognise or exclude any previously recognised amounts as a result of IFRS Standards recognition requirements. IFRS 1 as endorsed by SOCPA also requires that the carrying amount of goodwill under SOCPA Standards must be used in the opening IFRS Standards Statement of Financial Position (apart from adjustments for goodwill impairment and recognition or derecognition of intangible assets). In accordance with IFRS 1 as endorsed by SOCPA, the Group has tested goodwill for impairment at the date of transition to IFRS Standards. No goodwill impairment was deemed necessary at 1 January 2016.

- b. The Group has not applied IAS 21 “The Effects of Changes in Foreign Exchange Rates” as endorsed by SOCPA retrospectively to fair value adjustments and goodwill from business combinations that occurred before the date of transition to IFRS Standards. Such fair value adjustments and goodwill are treated as assets and liabilities of the Parent rather than as assets and liabilities of the acquiree. Therefore, those assets and liabilities are already expressed in the functional currency of the Parent or are non-monetary foreign currency items and no further translation differences occur.

**8. INTERIM RESULTS**

The operations and revenues of the Group are affected by seasonal changes during the year. Therefore, the results of operations for the three month and nine month periods ended 31 December 2017, may not provide an accurate indication of the actual results for the full year.

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**9. EARNINGS PER SHARE**

**Basic earnings per share**

The calculation of diluted earnings per share has been based on the following profit attributable to ordinary shareholders and weighted average number of ordinary shares outstanding.

	<b>3 months ended 31 December <u>2017</u></b>	<b>3 months ended 31 December <u>2016</u></b>	<b>9 months ended 31 December <u>2017</u></b>	<b>9 months ended 31 December <u>2016</u></b>
Weighted average number of ordinary shares used as the denominator in calculating basic and diluted earnings per share (Note 21)	<b>210,000,000</b>	210,000,000	<b>210,000,000</b>	210,000,000
Profit attributable to ordinary shareholders				
Basic and diluted earnings per ordinary share	<b>0.23</b>	0.23	<b>1.37</b>	1.62

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)

**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

For the nine month period ended 31 December 2017

(All amounts in Saudi Riyals unless otherwise stated)

**10. PROPERTY AND EQUIPMENT**

	Land	Buildings and leisurehold improvements (Adjusted – Note 7)	Furniture and office equipment	Motor vehicles	Capital work in progress (Adjusted – Note 7)	Total
<b>Cost:</b>						
At 1 April 2016	68,991,690	3,084,228,296	617,670,330	14,936,412	228,800,101	4,014,626,829
Additions	--	118,387,509	41,915,776	340,500	48,776,867	209,420,652
Disposals	--	(13,435,877)	(3,082,014)	(340,750)	--	(16,858,641)
Transfers	--	(89,627,545)	--	--	(115,355,988)	(204,983,533)
At 31 March 2017	68,991,690	3,099,552,383	656,504,092	14,936,162	162,220,980	4,002,205,307
Additions	--	140,427,731	16,911,763	234,000	156,290,666	313,864,160
Disposals	--	(7,727,697)	(2,160,822)	(559,350)	--	(10,447,869)
Provision	--	(4,191,116)	--	--	--	(4,191,116)
Transfers	--	39,346,231	--	--	(39,346,231)	--
At 31 December 2017	68,991,690	3,267,407,532	671,255,033	14,610,812	279,165,415	4,301,430,482
<b>Accumulated depreciation:</b>						
At 1 April 2016	--	1,355,636,835	259,881,264	13,691,000	--	1,629,209,099
Charge for the period	--	224,232,846	65,072,203	970,079	--	290,275,128
Disposals	--	--	(2,277,361)	(310,198)	--	(2,587,559)
Transfers	--	(21,575,855)	--	--	--	(21,575,855)
At 31 March 2017	--	1,558,293,826	322,676,106	14,350,881	--	1,895,320,813
Charge for the period	--	170,316,291	40,946,317	522,562	--	211,785,170
Disposals	--	(4,442,836)	(792,489)	(366,121)	--	(5,601,446)
Transfers	--	--	--	--	--	--
At 31 December 2017	--	1,724,167,281	362,829,934	14,507,322	--	2,101,504,537
<b>Net book value:</b>						
At 31 December 2017 (Unaudited)	68,991,690	1,543,240,251	308,425,099	103,490	279,165,415	2,199,925,945
At 31 March 2017 (Audited)	68,991,690	1,541,258,557	333,827,986	585,281	162,220,980	2,106,884,494
At 1 April 2016 (Audited)	68,991,690	1,728,591,461	357,789,066	1,245,412	228,800,101	2,385,417,730

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**11. INVESTMENT PROPERTIES**

	31 December 2017	31 March 2017	1 April 2016
<b>Cost:</b>			
Opening / closing balance	104,252,274	104,252,274	104,252,274
<b>Accumulated depreciation:</b>			
Opening balance	35,000,000	30,000,000	25,000,000
Charge for the period/year	3,750,000	5,000,000	5,000,000
Closing balance	38,750,000	35,000,000	30,000,000
<b>Net book value</b>	<b>65,502,274</b>	<b>69,252,274</b>	<b>74,252,274</b>

**11.1 Amounts recognized in the profit and loss for investment properties**

	3 months ended 31 December 2017	3 months ended 31 December 2016	9 months ended 31 December 2017	9 months ended 31 December 2016
Rental income	2,365,884	--	7,365,884	2,000,000

**12. INTANGIBLE ASSETS AND GOODWILL**

	31 December 2017	31 March 2017	1 April 2016
Other intangible assets (Refer note 12.1)	101,529,602	107,097,015	131,666,014
Goodwill (Refer note 12.2)	804,560,265	804,560,265	804,560,265
	<b>906,089,867</b>	<b>911,657,280</b>	<b>936,226,279</b>

**12.1 Other intangible assets**

	Software implementation	Key money	Deferred charges	Trademarks	Total
<b>Cost</b>					
1 April 2016	35,221,948	149,083,082	55,115,271	25,070,436	264,490,737
Additions	--	9,328,936	2,841,777	--	12,170,713
Transfer	--	--	(16,118,652)	--	(16,118,652)
Write off	--	(8,142,730)	(3,164,199)	(1,803,781)	(13,110,710)
At 31 March 2017	35,221,948	150,269,288	38,674,197	23,266,655	247,432,088
Additions	--	4,148,222	--	--	4,148,222
Disposals	--	(1,287,565)	--	--	(1,287,565)
Transfers	--	--	--	--	--
31 December 2017	35,221,948	153,129,945	38,674,197	23,266,655	250,292,745
<b>Accumulated amortization and impairment</b>					
1 April 2016	9,941,472	89,592,164	33,291,087	--	132,824,723
Charge for the year	1,409,263	9,757,801	4,557,175	--	15,724,239
Transfer	--	--	(71,160)	--	(71,160)
Write off	--	(8,142,729)	--	--	(8,142,729)
At 31 March 2017	11,350,735	91,207,236	37,777,102	--	140,335,073
Charge for the period	1,570,274	7,061,110	668,954	--	9,300,338
Disposals	--	(872,268)	--	--	(872,268)
31 December 2017	12,921,009	97,396,078	38,446,056	--	148,763,143
<b>Net book value</b>					
31 December 2017	22,300,939	55,733,867	228,141	23,266,655	101,529,602
31 March 2017	23,871,213	59,062,052	897,095	23,266,655	107,097,015
1 April 2016	25,280,476	59,490,918	21,824,184	25,070,436	131,666,014

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**12. INTANGIBLE ASSETS AND GOODWILL (CONTINUED)**

**12.2 Goodwill**

	31 December 2017	31 March 2017	1 April 2016
Nesk Projects Trading Co	417,796,779	417,796,779	417,796,779
Business acquisition – Mango brand	319,508,613	319,508,613	319,508,613
Wahba Trading Company Ltd	61,437,764	61,437,764	61,437,764
Models Own Holding Ltd.	5,817,109	5,817,109	5,817,109
	<u>804,560,265</u>	<u>804,560,265</u>	<u>804,560,265</u>

**13. INVESTMENTS IN ASSOCIATES AND OTHERS**

	Ownership %	Country of incorporation	31 December 2017	31 March 2017	1 April 2016
<b>Associates:</b>					
Amwal Al Khaleejia Al Oula	25.0	Kingdom of Saudi Arabia	32,390,207	32,390,207	38,412,239
International Shop Fittings Limited	51.0	United Arab Emirates	–	–	37,892,944
Investate Reality BSC	13.9	Kingdom of Bahrain	22,555,714	33,743,119	33,743,119
Burberry Saudi Co. Ltd.	25.0	Kingdom of Saudi Arabia	23,782,697	23,782,697	26,717,538
FG 4 Limited	50.0	United Arab Emirates	71,140	71,140	71,140
Advances against investment			–	–	10,199,341
<b>Total</b>			<u>78,799,758</u>	<u>89,987,163</u>	<u>147,036,321</u>
<b>Others (AFS):</b>					
Trade Center Co. Ltd.		Kingdom of Saudi Arabia	94,000,000	94,000,000	94,000,000
<b>Total investments</b>			<u>172,799,758</u>	<u>183,987,163</u>	<u>241,036,321</u>

Movement in equity accounted investees during the period ended 31 December 2017 is as follows:

	Ownership %	Country of incorporation	Balance as at 31 March 2017	Share in earnings / capital distribution	Balance as at 31 December 2017
<b>Associates:</b>					
Amwal Al Khaleejia Al Oula	25.0	Kingdom of Saudi Arabia	32,390,207	–	32,390,207
Investate Reality BSC	13.9	Kingdom of Bahrain	33,743,119	(11,187,405)	22,555,714
Burberry Saudi Co. Ltd.	25.0	Kingdom of Saudi Arabia	23,782,697	–	23,782,697
FG 4 Limited	50.0	United Arab Emirates	71,140	–	71,140
<b>Total</b>			<u>89,987,163</u>	<u>(11,187,405)</u>	<u>78,799,758</u>
<b>Others (AFS):</b>					
Trade Center Co. Ltd.		Kingdom of Saudi Arabia	94,000,000	–	94,000,000
<b>Total investments</b>			<u>183,987,163</u>	<u>–</u>	<u>172,799,758</u>

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**13. INVESTMENTS IN ASSOCIATES AND OTHERS (CONTINUED)**

Latest available summarized financial information of equity accounted investees are as follows:

<u>Investee name</u>	<u>Ownership %</u>	<u>Assets</u>	<u>Liabilities</u>	<u>Revenues</u>	<u>Net income/(loss)</u>
<b>31 March 2017</b>					
Burberry Saudi Company Ltd.	25.0	<u>119,590,955</u>	<u>20,296,956</u>	<u>87,845,274</u>	<u>(767,002)</u>

In relation to other equity accounted investees, latest financial information is not available.

**14. INVENTORIES**

	<u>31 December 2017</u>	<u>31 March 2017</u>	<u>1 April 2016</u>
Goods available for sale	<u>2,226,760,286</u>	<u>2,258,037,129</u>	<u>2,232,417,896</u>
Goods in transit	<u>76,668,150</u>	<u>153,217,248</u>	<u>121,591,314</u>
Supplies	<u>29,765,087</u>	<u>5,170,543</u>	<u>82,010,120</u>
	<u>2,333,193,523</u>	<u>2,416,424,920</u>	<u>2,436,019,330</u>
Provision for slow moving inventory	<u>(337,842,446)</u>	<u>(332,658,202)</u>	<u>(190,309,786)</u>
<b>Net inventories</b>	<u><b>1,995,351,077</b></u>	<u><b>2,083,766,718</b></u>	<u><b>2,245,709,544</b></u>

Movement in provision for slow moving inventory is as follows:

	<u>31 December 2017</u>	<u>31 March 2017</u>
Opening balance	<u>332,658,202</u>	<u>160,023,962</u>
Provision recorded during the period/year	<u>71,653,359</u>	<u>253,839,451</u>
Provision written off during the period/year	<u>(66,469,115)</u>	<u>(81,205,211)</u>
<b>Closing balance</b>	<u><b>337,842,446</b></u>	<u><b>332,658,202</b></u>

**15. TRADE RECEIVABLES, PREPAYMENTS AND OTHER ASSETS**

	<u>31 December 2017</u>	<u>31 March 2017</u>	<u>1 April 2016</u>
Prepaid rent	<u>442,574,618</u>	<u>442,118,534</u>	<u>378,467,390</u>
Advances to suppliers	<u>229,358,928</u>	<u>185,944,942</u>	<u>114,113,848</u>
Trade receivables	<u>96,096,044</u>	<u>128,528,814</u>	<u>55,456,959</u>
Current portion of receivable against disposal of subsidiary	<u>75,000,000</u>	<u>70,000,000</u>	<u>--</u>
Margin on letters of credit and guarantee	<u>38,896,007</u>	<u>15,830,180</u>	<u>12,139,990</u>
Employee receivables	<u>32,857,403</u>	<u>31,475,757</u>	<u>28,035,013</u>
Security deposits	<u>20,638,422</u>	<u>21,311,468</u>	<u>43,802,957</u>
Receivable from Human Resources Development Fund (HRDF)	<u>14,717,854</u>	<u>13,750,607</u>	<u>11,263,400</u>
Dividends receivable	<u>--</u>	<u>7,634,116</u>	<u>5,000,000</u>
Margin compensation receivable	<u>8,052,215</u>	<u>10,009,873</u>	<u>17,614,517</u>
Receivable against sale of brands	<u>1,758,202</u>	<u>1,758,202</u>	<u>22,889,925</u>
Receivable against credit cards sales	<u>820,172</u>	<u>--</u>	<u>7,340,020</u>
Advances for investments	<u>--</u>	<u>--</u>	<u>5,863,958</u>
Deferred tax asset	<u>--</u>	<u>--</u>	<u>64,324,641</u>
Receivable against sale of investments (Note: 15.1)	<u>--</u>	<u>58,044,148</u>	<u>58,044,148</u>
<b>Others</b>	<u><b>1,481,910</b></u>	<u><b>7,498,403</b></u>	<u><b>4,556,022</b></u>
	<u><b>962,251,775</b></u>	<u><b>993,905,044</b></u>	<u><b>828,912,788</b></u>
Provision against doubtful advance to suppliers / receivables against sale of investment	<u><b>(5,000,000)</b></u>	<u><b>(9,844,527)</b></u>	<u><b>--</b></u>
	<u><b>957,251,775</b></u>	<u><b>984,060,517</b></u>	<u><b>828,912,788</b></u>

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**15. TRADE RECEIVABLES, PREPAYMENTS AND OTHER ASSETS (CONTINUED)**

- 15.1 As at 30 September 2017, the Company transferred receivable amounting to SR58 million to the majority shareholder of the Company Fawaz Abdulaziz AlHokair Saudi Holding Company ("FAS Holding") under the non-recourse arrangement.

Information about the impairment of trade receivables, their credit ratings and the Group's exposure to credit risk is disclosed in note 22.

**16. BORROWINGS**

**16.1 Long term borrowings**

	<u>Note</u>	<u>31 December</u> <u>2017</u>	<u>31 March</u> <u>2017</u>	<u>1 April</u> <u>2016</u>
<i><b>Murabaha financing</b></i>				
Facility 1	16.1.1	583,333,333	750,000,000	916,666,667
Facility 2	16.1.1	356,250,000	489,843,750	667,968,750
Facility 3	16.1.1	224,910,000	281,137,500	281,137,500
Facility 4	16.1.1	125,000,000	187,500,000	--
Facility 5	16.1.1	--	35,174,250	105,486,750
Facility 6	16.1.1	1,109,993,238	--	--
Long term Murabaha facility	16.2.3	--	--	89,198,055
<i><b>Sukuk</b></i>	16.2.2	--	--	500,000,000
		<u>2,399,486,571</u>	<u>1,743,655,500</u>	<u>2,560,457,722</u>
Less: Upfront fees		<u>(26,707,756)</u>	<u>(20,871,198)</u>	<u>(26,432,704)</u>
		<u>2,372,778,815</u>	<u>1,722,784,302</u>	<u>2,534,025,018</u>
<b>Presented in the balance sheet as follows:</b>				
Non-current portion of long-term borrowings		1,836,408,757	1,229,652,106	2,102,087,024
Current portion of long-term borrowings		<u>536,370,058</u>	<u>493,132,196</u>	<u>431,937,994</u>
		<u>2,372,778,815</u>	<u>1,722,784,302</u>	<u>2,534,025,018</u>

**16.1.1 Murabaha financing**

**Facility 1**

On 4 June 2014, the Group signed a long-term Master Murabaha Facility Agreement (the "Agreement") of SR 1 billion with various local and regional banks. As per the Agreement, the term of the Murabaha facility is for a period of 7 years. The Murabaha facility is repayable in equal 12 installments commencing on December 2015 and ending on June 2021. The facility is secured by promissory notes given by the Group. As at 31 December 2017, the Company has fully utilized this facility. The Murabaha facility carries markup at Saudi Interbank Offered Rate ('SIBOR') plus agreed margin per annum.

**Facility 2**

On 16 October 2014, the Group signed a long-term Master Murabaha Facility Agreement (the "Agreement") of SR 712.5 million (equivalent to USD 190 million) with a foreign bank. As per the Agreement, the term of the Murabaha facility is for a period of 5 years. The Murabaha facility is repayable in equal quarterly installments commencing on January 2016 and ending on October 2019. The facility is secured by promissory notes given by the Group. As at 31 December 2017, the Group has fully utilized this facility. The Murabaha facility carries markup at LIBOR plus agreed margin per annum.



**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**16. BORROWINGS (CONTINUED)**

**16.1 Long term borrowings (continued)**

**Facility 3**

On 28 December 2015, the Group signed a long-term Master Murabaha Facility Agreement (the "Agreement") of SR 281.1 million (equivalent to AED 275.6 million) with a foreign bank. As per the Agreement, the term of the Murabaha facility is for a period of 6 years. The Murabaha facility is repayable in equal semi-annual installments commencing on 28 June 2017 and ending on 28 December 2021. The facility is secured by promissory notes by the Group. As at 31 December 2017, the Group has fully utilized this facility. The Murabaha facility carries markup at Emirates Interbank Offered Rate (EIBOR) plus agreed margin per annum.

**Facility 4**

On 25 December 2016 the Group has signed a long term Master Murabaha Facility Agreement (the 'Agreement') with Natixis S.A. amounting to SR 187.5 million (equivalent to USD 50 million). As per the Agreement, the term of the Murabaha Facility is for a period of 3 years. The Murabaha facility is repayable in equal semi-annual installments commencing on 25 June 2017 and ending on 25 December 2019. The facility is secured by given promissory notes given by the Group. As at 31 December 2017, the Group has fully utilized this facility. The Murabaha facility carries markup at LIBOR plus agreed margin per annum.

**Facility 5**

The Group had signed a long-term Murabaha financing agreement with International Finance Corporation ("IFC"), a member of World Bank Group, amounting to SR 187.5 million (USD 50 million) on 1 October 2011. During the year ended 31 March 2013, the Group agreed with IFC to increase the Murabaha facility amount by SR 93.75 million (USD 25 million). As per the terms of the agreement, the facility has been fully repaid in May 2017.

**Facility 6**

The Group signed a long-term Murabaha financing agreement with Al-Rajhi Banking and Investment Corporation, amounting to SR 1.25 billion on 22 August 2017. As per the terms of the agreement, the term of the Murabaha facility is for a period of seven years. The Murabaha facility is secured by promissory notes issued by the Group. The facility is repayable in equal semi-annual installments commencing after six months from the date of the first disbursement on 09 October 2017. The Group has utilized SR 1.1 billion of this facility. The Murabaha facility carries markup at Saudi Interbank Offered Rate ('SIBOR') plus agreed margin per annum.

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**16. BORROWINGS (CONTINUED)**

**16.2 Short term borrowings**

	<u>Note</u>	<u>31 December</u> <u>2017</u>	<u>31 March</u> <u>2017</u>	<u>1 April</u> <u>2016</u>
Short-term Murabaha facilities	16.2.1	200,961,115	1,016,708,287	1,093,542,171
Sukuk	16.2.2	500,000,000	500,000,000	--
Long term murabaha facility	16.2.3	52,469,444	68,210,278	--
		<u>753,430,559</u>	<u>1,584,918,565</u>	<u>1,093,542,171</u>

**16.2.1 Short-term Murabaha facilities**

The Group has short-term Murabaha facilities with local and foreign commercial banks amounting to SR 1,350 million (31 March 2017: SR 1,350 million, 1 April 2016: SR 1,615 million). The facilities are secured by promissory notes by the Group and utilized for working capital management.

**16.2.2 Sukuk**

On 24 June 2014, the Group issued Sukuk amounting to SR 500 million at par value of SR 1 million each without discount or premium, maturing in 2019. The Sukuk issuance bear a rate of return based on SIBOR plus a specified margin payable quarterly in arrears from the net income received under the Sukuk assets.

The Group was unable to meet a financial covenant as at 31 March 2017 under its long term financing facility with its Sukukholders. The Group had received a letter from the Sukukholders requesting the Group to increase the Sukuk margin along with a waiver fee as a condition to provide the waiver till September 2017. On 11 June 2017, Sukukholders have approved waiver of the breach of financial covenant on conditions mentioned above.

**16.2.3 Long term murabaha facility**

On 13 April 2015, the Group signed an amendment of a facility agreement (the "Agreement") that was originally signed on 24 December 2013 with a local bank to allow for an increase in the overall facility amount from SR 235 million to SR 335 million. The amended facility Agreement includes total amount of SR 100 million as medium-term loan. The medium-term loan is repayable in equal 18 quarterly installments commenced on October 2015 and ending on January 2020. The facility is secured by promissory notes by the Group. As at 31 December 2017, the Group has fully utilized the medium-term loan.

**17. POST-EMPLOYMENT BENEFITS**

The Group operates defined benefit plans in line with the labor law requirements in the countries the Group entities operates in. The payments under the plan are based on the employees' final salaries and allowances and their cumulative years of service at the date of their termination of employment.

Employees' termination benefit plans are unfunded plans.

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**17. POST-EMPLOYMENT BENEFITS (CONTINUED)**

**17.1 Amounts in the consolidated statement of financial position**

The amounts recognized in the consolidated statement of financial position and the movements in the net defined benefit obligation are as follows:

	<b>31 December 2017</b>	<b>31 March 2017</b>
<b>Opening balance</b>	<b>116,333,090</b>	<b>120,565,000</b>
<i>Statement of profit or loss</i>		
Current service and interest cost (Note 17.1.1)	<b>20,189,250</b>	<b>28,948,000</b>
<i>Statement of comprehensive income</i>		
Actuarial (gain) / loss	<b>—</b>	<b>(20,419,000)</b>
<b>Total amount recognized in other comprehensive income</b>	<b>136,522,340</b>	<b>129,094,000</b>
 Settlements during the year	 <b>(18,028,393)</b>	 <b>(12,760,910)</b>
<b>Closing balance</b>	<b>118,493,947</b>	<b>116,333,090</b>

17.1.1 Represents cost proportioned on the basis of actuarial report.

**17.2 Significant actuarial assumptions**

The significant actuarial assumptions used were as follows:

	<b>31 March 2017</b>
<b><i>Economic assumptions</i></b>	
Gross discount rate	<b>3.2%</b>
Price inflation	<b>2.0%</b>
Salary growth rate	<b>3.0%</b>
 <b><i>Demographics assumptions</i></b>	
Number of employees	<b>6,850</b>
Average age of employees (years)	<b>31.4</b>
Average years of past service	<b>3.8</b>

**17.3 Sensitivity analysis**

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions made in the calculation is:

	<b>Change in assumption</b>	<b>31 March 2017 (SR '000)</b>
Salary inflation	1% Decrease	<b>(102,787)</b>
	Base	<b>(116,663)</b>
	1% Increase	<b>(133,321)</b>
Discount rate	1% Decrease	<b>(131,134)</b>
	Base	<b>(116,663)</b>
	1% Increase	<b>(104,139)</b>

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**18. ACCRUALS AND OTHER CURRENT LIABILITIES**

	31 December 2017	31 March 2017	1 April 2016
Payable to contractors and others	174,972,678	187,215,782	188,565,285
Rent payable	166,805,293	126,558,954	109,179,958
Provision for Zakat and Income Tax (note 19)	107,006,880	101,756,327	83,508,040
Employees' salaries and benefits	71,197,917	34,169,316	79,818,011
Government duties	66,309,118	35,810,624	10,640,842
Royalty payable	40,783,112	20,464,899	23,352,194
Finance cost accrued	17,265,413	27,643,933	26,748,903
Accrued consignment margin	4,810,392	972,001	5,445,875
Payable against credit cards	292,023	5,581,982	19,376,106
Others	20,425,402	14,747,847	7,759,980
	<u>669,868,228</u>	<u>554,921,665</u>	<u>554,395,194</u>

**19. ZAKAT AND INCOME TAX**

**19.1 Zakat and income tax status**

The Company has filed its zakat returns with GAZT for all years up to and including the year ended 31 March 2016 and received the zakat certificate. The zakat returns for the years for 31 March 2015 and 31 March 2016 are under review of GAZT. The Company has accrued the zakat liability and is in the process of finalizing its Zakat return for the year ended 31 March 2017. The Company finalized zakat assessment for the year 31 March 2008 to 2014 according to decision received by appeal committee which resulted amount payable of SR 36.2 Million

The income tax returns for subsidiary in USA has been filed with the relevant tax authorities for all years up to the year ended 31 March 2017, the income tax return for subsidiaries in Jordan, Egypt, Morocco and Armenia have been filed for all years until 31 March 2016. For subsidiaries in Georgia, the income tax returns have been filed for all years up to the year ended 31 March 2014. For subsidiaries in Kazakhstan, Azerbaijan and Balkan Countries the income tax returns have been filed up to the year ended 31 December 2015

The income tax returns for above subsidiaries are under review by the relevant tax authorities. For the subsidiaries in Kazakhstan and Egypt, the investigation by tax authorities for the previous years is under process. As at 31 December 2017, there are no pending adverse assessments relating to income tax in any of the subsidiaries. The Group has accrued income tax liabilities and there are no significant penalties under local jurisdictions due to delay in filing of tax returns for above subsidiaries.

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**19. ZAKAT AND INCOME TAX (CONTINUED)**

**19.2 Zakat base**

As at the statement of financial position date, Zakat base was calculated based on the consolidated financial statements of the Group, as follows:

	<b>31 December 2017</b>	<b>31 March 2017</b>	<b>1 April 2016</b>
Shareholders' equity and other payables	5,718,282,171	5,462,707,954	5,039,681,966
Adjusted net income	333,122,238	585,256,661	747,328,831
Deductions	<u>(4,561,179,411)</u>	<u>(5,115,935,975)</u>	<u>(4,460,270,237)</u>
Zakat base	1,490,224,998	932,028,640	1,326,740,560
<i>Zakat at 2.5% (higher of adjusted net income or Zakat base)</i>	<u>37,255,625</u>	<u>23,300,716</u>	<u>33,168,514</u>

**19.3 Zakat and income tax provision**

Movement in Zakat and income tax provision for the year is as follows:

	<b>31 December 2017</b>	<b>31 March 2017</b>
Balance at beginning of the period/year	101,756,327	83,508,040
Provided during the period/year by the Company	6,000,000	10,466,000
Provided during the period/year by the subsidiaries	37,255,625	20,278,684
Total Zakat and tax for the period/year	145,011,952	114,252,724
Payments made during the period/year	<u>(38,005,072)</u>	<u>(12,496,397)</u>
Balance at end of the period/year	<u>107,006,880</u>	<u>101,756,327</u>

**20. RELATED PARTY TRANSACTIONS AND BALANCES**

Related parties comprises of shareholders, key management personnel, directors and businesses which are controlled directly or indirectly or influenced by the shareholders, directors or key management personnel. In the normal course of business, the Group has various transactions with its related parties. Transactions are entered into with the related parties on terms and conditions approved by either the Group's management or its Board of Directors.

**20.1 Key management personnel compensation**

The remuneration of directors and other key management personnel are as follow:

	<b>9 months ended 31 December 2017</b>	<b>9 months ended 31 December 2016</b>
Salaries and short-term benefits	8,758,665	7,234,600
Post-employment benefits	3,333,367	5,743,004
<b>Total key management compensation</b>	<u>12,092,032</u>	<u>12,977,604</u>

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**20. RELATED PARTY TRANSACTIONS AND BALANCES (CONTINUED)**

**20.2 Related party transactions**

Transactions with related parties carried out during the period, in the normal course of business, are summarized below:

	9 months ended 31 December 2017	9 months ended 31 December 2016
<b>Related party transaction</b>		
Rental expense(Note:20.2.1)	241,816,114	240,707,921
Key management personnel salaries and benefits	12,092,032	12,977,604
Shop fits, design, and construction work	35,285,611	57,381,974
Payment made on behalf of an associate	--	1,402,392
Printing and advertisement	8,023,629	6,373,074
Other income	7,365,884	7,000,000
"Board of Directors' and board committees remuneration and compensation"	2,149,000	2,786,000

**20.2.1** This amount is net-off of rent rebate amounting to SR 250 million (2016: 120 million) during the period.

**20.3 Related party balances**

Balances with related parties as at the period-end, in the normal course of business, are summarized below:

	Nature of relationship with related party	Relationship	31 December 2017	31 March 2017	1 April 2016
<b>Amount due from / (to) related parties arising from transaction with related parties are as follows:</b>					
<b>Due from related parties</b>					
Arabian Centers Company	Rentals	Affiliate	388,062,457	228,860,721	252,799,700
FG4 limited	Expense paid on behalf	Equity accounted investee	25,931,442	25,931,442	24,529,050
Egyptian Centers for Real Estate Development	Rental	Affiliate	66,467,674	94,640,026	23,859,610
International Shop fittings Ltd	Shop fits and design	Affiliate	14,547,046	14,547,046	21,673,148
Hajen Company Limited	Printing and advertisement	Affiliate	--	4,705,027	--
Amwal Al Khaleeja Al Oula	Management services	Equity accounted investee	1,662,877	1,662,877	--
Burberry Saudi Co. Ltd	Services and payments	Equity accounted investee	--	--	2,266,603
			<u>496,671,496</u>	<u>370,347,139</u>	<u>325,128,111</u>
			<u>(13,389,309)</u>	<u>(13,721,678)</u>	<u>--</u>
			<u>483,282,187</u>	<u>356,625,461</u>	<u>325,128,111</u>
<b>Due to related parties</b>					
Hajen Company Limited	Printing and advertisement	Affiliate	705,837	--	3,802,011
			<u>705,837</u>	<u>--</u>	<u>3,802,011</u>

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**21. SHARE CAPITAL**

On 17 Ramadan 1435H (corresponding to 14 July 2014), the general assembly of shareholders have approved an increase in the share capital of the Company from SR 1,050 million to SR 2,100 million through distribution of one bonus share for every one share held through capitalization of retained earnings amounting to SR 721,721,686 and statutory reserve amounting to SR 328,278,314. All legal formalities required to enforce the increase in the share capital were completed during the year ended 31 March 2015. Accordingly, the Company's share capital at 31 March 2016 amounted to SR 2,100 million consisting of 210 million shares of SR 10 each fully paid and issued.

The Company's shareholding is as follows:

	<b>31 December 2017, 31 March 2017 and 1 April 2016</b>		
	<b>No. of shares</b>	<b>Par value</b>	<b>Total</b>
Ordinary share capital	<b>210,000,000</b>	<b>10</b>	<b>2,100,000,000</b>
	<b>210,000,000</b>	<b>10</b>	<b>2,100,000,000</b>

**22. FINANCIAL INSTRUMENTS**

**22.1 Financial instruments by category**

The accounting policies for the financial instruments have been applied to the line items below:

<b>31 December 2017 (Unaudited)</b>	<b>Carrying amount</b>	<b>Fair value</b>			<b>Total</b>
		<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	
<b>Financial assets measured at fair value</b>					
Available for sale securities	94,000,000	—	—	94,000,000	94,000,000
<b>Financial assets not measured at fair value</b>					
Cash and cash equivalents	451,353,040	—	—	—	—
Trade receivables, and other assets	252,460,826	—	—	—	—
<b>Total</b>	<b>797,813,866</b>	<b>—</b>	<b>—</b>	<b>94,000,000</b>	<b>94,000,000</b>
<b>Financial liabilities not measured at fair value</b>					
Short term borrowings	753,430,559	—	—	—	—
Loans and borrowings	2,372,778,815	—	—	—	—
Trade payables	470,972,935	—	—	—	—
<b>Total</b>	<b>3,597,182,309</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)

**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

For the nine month period ended 31 December 2017  
(All amounts in Saudi Riyals unless otherwise stated)

**22. FINANCIAL INSTRUMENTS (CONTINUED)**

**22.1 Financial instruments by category (continued)**

**31 March 2017 (Audited)**

**Financial assets measured at fair value**

Available for sale securities

**Financial assets not measured at fair value**

Cash and cash equivalents

Trade receivables and other assets

**Total**

	<b>Fair value</b>			<b>Total</b>
	<b><u>Carrying amount</u></b>	<b><u>Level 1</u></b>	<b><u>Level 2</u></b>	<b><u>Level 3</u></b>
Available for sale securities	94,000,000	--	--	94,000,000
Cash and cash equivalents	364,830,529	--	--	--
Trade receivables and other assets	541,941,983	--	--	--
<b>Total</b>	<b>1,000,772,512</b>	<b>--</b>	<b>--</b>	<b>94,000,000</b>

**Financial liabilities not measured at fair value**

Short term borrowings

Loans and borrowings

Trade payables

**Total**

Short term borrowings	1,584,918,565	--	--	--
Loans and borrowings	1,722,784,302	--	--	--
Trade payables	600,941,729	--	--	--
<b>Total</b>	<b>3,908,644,596</b>	<b>--</b>	<b>--</b>	<b>--</b>

**1 April 2016 (Audited)**

**Financial assets measured at fair value**

Available for sale securities

**Financial assets not measured at fair value**

Cash and cash equivalents

Trade receivables and other assets

**Total**

	<b>Fair value</b>			<b>Total</b>
	<b><u>Carrying amount</u></b>	<b><u>Level 1</u></b>	<b><u>Level 2</u></b>	<b><u>Level 3</u></b>
Available for sale securities	94,000,000	--	--	94,000,000
Cash and cash equivalents	296,858,268	--	--	--
Trade receivables and other assets	450,445,398	--	--	--
<b>Total</b>	<b>841,303,666</b>	<b>--</b>	<b>--</b>	<b>94,000,000</b>

**Financial liabilities not measured at fair value**

Short term borrowings

Loans and borrowings

Trade payables

**Total**

Short term borrowings	1,093,542,171	--	--	--
Loans and borrowings	2,534,025,018	--	--	--
Trade payables	591,169,451	--	--	--
<b>Total</b>	<b>4,218,736,640</b>	<b>--</b>	<b>--</b>	<b>--</b>



**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**22. FINANCIAL INSTRUMENTS (CONTINUED)**

**22.1 Financial instruments by category (continued)**

All financial liabilities including trade and other payables, short term and long term borrowings are carried at amortized cost. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

**22.2 Risk management of financial instruments**

The Group's activities expose it a variety of financial risks, credit risk, liquidity risk and market price risk.

***Credit risk***

Credit risk is the risk that one party to financial instruments will fail to discharge an obligation and cause the other party to incur a financial loss. The Group is exposed to credit risk on its bank balances, trade receivables and due from related parties as follows:

	31 December 2017	31 March 2017	1 April 2016
Cash at bank	437,312,883	338,250,865	274,415,634
Trade receivables – Third parties	96,096,044	128,528,814	55,456,959
Due from related parties	483,282,187	356,625,461	325,128,111
	<u>1,016,691,114</u>	<u>823,405,140</u>	<u>655,000,704</u>

The carrying amount of financial assets represent the maximum credit exposure.

Credit risk on receivable and bank balances is limited as:

- Cash balances are held with banks with sound credit ratings ranging from BBB+ to A1.
- Receivables are shown net of allowance for impairment of trade receivables.
- Financial position of related parties is stable.

The receivable balances are monitored with the result that Group's exposure to bad debts is not significant.

***Liquidity risk***

Liquidity risk is the risk that an enterprise will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity risk may result from the inability to sell a financial asset quickly at an amount close to its fair value. Liquidity risk is managed by monitoring on a regular basis that sufficient funds are available to meet the Group's future commitments. Following are the contractual maturities at the end of the reporting period of financial liabilities. The amounts are grossed and undiscounted and include estimated interest payments.

	31 December 2017 (Unaudited)			
	<u>Carrying amount</u>	<u>Less than 1 year</u>	<u>1 year to 5 years</u>	<u>More than 5 years</u>
<b>Liabilities</b>				
Loans and borrowings	2,372,778,815	536,370,058	1,614,410,109	221,998,648
Short term borrowings	753,430,559	753,430,559		—
Trade and other payables	470,972,935	470,972,935		—
<b>TOTAL</b>	<u>3,597,182,309</u>	<u>1,760,773,552</u>	<u>1,614,410,109</u>	<u>221,998,648</u>

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**22. FINANCIAL INSTRUMENTS (CONTINUED)**

**22.2 Risk management of financial instruments (continued)**

	<b>31 March 2017 (Audited)</b>			
	<u>Carrying amount</u>	<u>Less than 1 year</u>	<u>1 year to 5 years</u>	<u>More than 5 years</u>
<b>Liabilities</b>				
Loans and borrowings	1,722,784,302	560,836,659	1,314,513,509	--
Short term borrowings	1,584,918,565	1,613,073,252	--	--
Trade and other payables	600,941,729	600,941,729	--	--
<b>TOTAL</b>	<b>3,908,644,596</b>	<b>2,774,851,640</b>	<b>1,314,513,509</b>	<b>--</b>

	<b>1 April 2016 (Audited)</b>			
	<u>Carrying amount</u>	<u>Less than 1 year</u>	<u>1 year to 5 years</u>	<u>More than 5 years</u>
<b>Liabilities</b>				
Loans and borrowings	2,534,025,018	515,026,243	2,084,748,505	104,377,642
Short term borrowings	1,093,542,171	1,144,336,230	--	--
Trade and other payables	591,169,451	591,169,451	--	--
<b>TOTAL</b>	<b>4,218,736,640</b>	<b>2,250,531,924</b>	<b>2,084,748,505</b>	<b>104,377,642</b>

**Commission rate risk**

It is the exposure to various risks associated with the effect of fluctuations in the prevailing commission rates on the Group's financial position and cash flows. Islamic banking facilities (Murabaha) and Sukuk amounting to SR 3,162.2 million at 31 December 2017 (31 March 2017: SR 3,307.7 million, 1 April 2016: SR 3,627.6 million) bear financing commission charges at the prevailing market rates.

The Group's policy is to manage its financing charges using a mix of fixed and variable commission rate debts. The following table demonstrates the sensitivity of the income to reasonable possible changes in the commission rates, with all other variables held constant. There is no direct impact on the Group's equity:

		<u>Increase / decrease in basis points of commission rates</u>	<u>Effect on income for the period</u>
<b>31 December 2017 (Unaudited)</b>	SAR	+30	(6,849,000)
	SAR	-30	6,849,000
<b>31 March 2017 (Audited)</b>	SAR	+30	(6,936,000)
	SAR	-30	6,936,000
<b>1 April 2016 (Audited)</b>	SAR	+30	(7,681,000)
	SAR	-30	7,681,000

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**22. FINANCIAL INSTRUMENTS (CONTINUED)**

**22.2 Risk management of financial instruments (continued)**

***Currency Risk***

It is a risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The Group's transactions are principally in Saudi riyals, Euros and U.S. dollars. Management monitors the fluctuations in currency exchange rates, and the effect of the currency fluctuation has been accounted for in the consolidated financial statements

At the end of the period, the Group had the following significant net currency exposures in foreign currencies. Presented below are the monetary assets and liabilities, net in foreign currencies:

<i>Foreign currency exposures</i>	<b>31 December 2017</b>	<b>31 March 2017</b>	<b>1 April 2016</b>
Euro	<u>(12,620,478)</u>	<u>(17,649,645)</u>	<u>(44,087,787)</u>
United States Dollar	<u>(31,880,330)</u>	<u>24,688,728</u>	<u>1,043,585</u>
Great Britain Pound	<u>(1,527,561)</u>	<u>(8,245,090)</u>	<u>(1,992,698)</u>
United Arab Emirates Dirham	<u>55,461,133</u>	<u>50,625,628</u>	<u>10,513,503</u>
Egyptian Pound	<u>315,816,434</u>	<u>455,496,080</u>	<u>56,808,596</u>

The table below shows the non-pegged currencies to which the Group has a significant exposure as at 31 December 2017, 31 March 2017 and 1 April 2016 on its monetary assets and liabilities. The analysis calculates the effect of reasonable possible movement of the currency rate against Saudi Riyal, with all other variables held constant, on the consolidated statement of income.

<i>Foreign currency exposures</i>	<i>Change in currency</i>	<b>31 December 2017</b>	<b>31 March 2017</b>	<b>1 April 2016</b>
Euro	+/- 10%	<u>(5,666,000)</u>	<u>(7,103,000)</u>	<u>(18,768,000)</u>
Great Britain Pound	+/- 10%	<u>(772,000)</u>	<u>(3,849,000)</u>	<u>(1,073,000)</u>
United Arab Emirates Dirham	+/- 10%	<u>5,659,254</u>	<u>5,164,000</u>	<u>1,072,808</u>
Egyptian Pound	+/- 10%	<u>6,647,000</u>	<u>9,464,000</u>	<u>2,386,000</u>

As the Saudi Riyal is pegged to US Dollar, the group is not exposed to significant currency risk arising out of US Dollar.

**23. SEGMENT REPORTING**

The company and its subsidiaries mainly trade fashion apparels and operate through their various retail outlets scattered in the kingdom of Saudi Arabia. Further, the company operates through certain subsidiaries in the international market, in Jordan, Egypt, Republic of Kazakhstan, United States of America, Republic of Azerbaijan, Georgia, Armenia, Morocco, Balkan countries, Republic of Iraq, United Arab emirates, and England. In addition to the retail of fashion apparels, a subsidiary of the company in the Unites States is also involved in the business of indoor entertainment business for kids.

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
For the nine month period ended 31 December 2017  
(All amounts in Saudi Riyals unless otherwise stated)

**23. SEGMENT REPORTING (CONTINUED)**

The segment information from continued operations of these segments is provided below:

	<i>Fashion retail</i> <u>SR '000</u>	<i>Indoor entertainment</i> <u>SR '000</u>	<i>Inter- segment elimination</i> <u>SR'000</u>	<i>Total</i> <u>SR'000</u>
<b>As at 31 December 2017</b>				
Non-current assets	3,436,886	132,432		3,569,318
Current assets	3,886,866	372		3,887,238
Total liabilities	4,485,430	234		4,485,664
 <b>As at 31 December 2016</b>				
Non-current assets	3,658,907	107,992		3,766,899
Current assets	3,447,719	345		3,448,064
Total liabilities	4,609,032	234		4,609,266
 <b>For the period ended 31 December 2017</b>				
Sales	4,888,698	34,557		4,923,255
Depreciation and amortization	(218,146)	(6,690)		(224,836)
Finance charges	(132,738)			(132,738)
Net income	293,157	(8,565)		284,592
 <b>For the period ended 31 December 2016</b>				
Sales	5,133,595	152,083		5,285,678
Depreciation and amortization	(221,496)	(8,692)		(230,188)
Finance charges	(127,878)			(127,878)
Net income	350,006	(12,245)		337,761

As aforementioned, the operations of the Group are conducted in the Kingdom of Saudi Arabia and certain other countries. Selected financial information as of 31 December and for the years then ended, summarized by geographic area, are as follows:

	<i>Domestic</i> <u>SR '000</u>	<i>International</i> <u>SR '000</u>	<i>Inter- segment elimination</i> <u>SR'000</u>	<i>Total</i> <u>SR'000</u>
<b>As at 31 December 2017</b>				
Non-current assets	3,485,514	555,191	(471,387)	3,569,318
Current assets	3,008,333	1,040,723	(241,818)	3,887,238
Total liabilities	3,578,515	2,945,684	(2,038,535)	4,485,664
 <b>As at 31 December 2016</b>				
Non-current assets	4,188,420	813,725	(1,235,246)	3,766,899
Current assets	4,635,402	1,089,901	(2,277,239)	3,448,064
Total liabilities	4,288,001	2,945,363	(2,624,098)	4,609,266

**FAWAZ ABDULAZIZ AL HOKAIR & COMPANY**  
(A Saudi Joint Stock Company)  
**NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the nine month period ended 31 December 2017**  
(All amounts in Saudi Riyals unless otherwise stated)

**23. SEGMENT REPORTING (CONTINUED)**

<b>For the period ended</b>	<i>Domestic</i>	<i>International</i>	<i>Inter-segment elimination</i>	<i>Total</i>
<b>31 December 2017</b>	<b><u>SR '000</u></b>	<b><u>SR '000</u></b>	<b><u>SR'000</u></b>	<b><u>SR'000</u></b>
Sales	4,304,299	641,150	(22,194)	4,923,255
Depreciation and amortization	(184,407)	(40,429)		(224,836)
Finance charges	(132,738)			(132,738)
Net income	335,220	(50,628)		284,592
<b>For the period ended 31 December 2016</b>				
Sales	4,453,086	864,288	(31,696)	5,285,678
Depreciation and amortization	(175,611)	(54,577)		(230,188)
Finance charges	(127,268)	(610)		(127,878)
Net income	452,485	(115,214)		337,761

**24. COMMITMENTS AND CONTINGENCIES**

**24.1 Commitments**

At 31 December 2017, the Group had commitments of SAR 126 million (31 March 2017: SAR 164 million; 2016: SAR 208 million) relating to capital expenditures.

*Operating lease commitments*

The Group has entered into operating leases on certain parcels of land and staff accommodation. Future minimum rentals payable under non-cancellable operating leases are, as follows:

	<b>31 December 2017</b>	<b>31 March 2017</b>	<b>1 April 2016</b>
Within one year	170,724,853	145,374,843	169,842,124
After one year but not more than five years	929,872,187	797,103,680	626,190,938
More than five years	197,467,406	396,353,711	272,552,156
	<u>1,298,064,446</u>	<u>1,338,832,234</u>	<u>1,068,585,218</u>

**24.2 Contingent liabilities**

At 31 December 2017, the Group had contingent liabilities of SAR 1,081 million (31 March 2017: SAR 1,014 million; 1 April 2016: SAR 920 million) relating to letter of credit and guarantees.

**25. EVENTS AFTER THE REPORTING DATE**

No events have arisen subsequent to 31 December 2017 and before the date of signing the financial statements that could have a significant effect on the condensed consolidated interim financial statements as at 31 December 2017.

**26. APPROVAL OF THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

The condensed consolidated interim financial statements were approved by the audit committee for issuance on 22 Jumada Al-Awal 1439H (corresponding to 8 February 2018).