

DAR AL ARKAN
REAL ESTATE DEVELOPMENT COMPANY
SAUDI JOINT STOCK COMPANY

CONSOLIDATED FINANCIAL STATEMENTS AND
INDEPENDENT AUDITOR'S REPORT
FOR THE YEAR ENDED 31 DECEMBER 2019



AlKharashi & Co.

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Independent Auditors' Report on the Audit of the Consolidated Financial Statements to the Shareholders of Dar Al Arkan Real Estate Development Company (A Saudi Joint Stock Company)

Opinion

We have audited the accompanying consolidated statements of **Dar Al Arkan Real Estate Development Company** (A Saudi joint stock company) (the "Company") and its subsidiaries (collectively referred to as the "Group"), which comprise the statement of consolidated financial position as at December 31, 2019, and the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in shareholders' equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Company as at December 31, 2019, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs) endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by Saudi Organization for Certified Public Accountants (SOCPA).

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) endorsed in the Kingdom of Saudi Arabia. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are endorsed in the Kingdom of Saudi Arabia that are relevant to our audit of the consolidated financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each key audit matter, a description of how our audit addressed the matter is set out below:

Independent Auditors' Report on the Audit of the Consolidated Financial Statements to the Shareholders of Dar Al Arkan Real Estate Development Company (A Saudi Joint Stock Company) (continued)

| The Key Audit Matters | How the matter was addressed in our audit |
|---|---|
| <p>Evaluation of development properties</p> <p>The Group maintains development properties consisting primarily of under construction and development projects for the purpose of development and sale in its ordinary course of business. The carrying amount of real estate properties is SAR 17.231 billion (31 December 2018: SR 14.498 billion).</p> <p>All development properties (held for development or sale) are initially recognized at acquisition cost and subsequently re-measured at the lower of cost and net realizable value, whereas their fair value is estimated for the purpose of disclosure only in the notes to the consolidated financial statements.</p> <p>Management has determined the net realizable value of the development properties based on internal valuation, taking into account market data adjusted in comparison to the characteristics of the concerned properties, including the inputs used by the management during its assessment of the expected cash flows and the market current rental value in which both are exposed to the changes in the prevailing market forces and the characteristics of each property in the portfolio.</p> <p>During the period, the Group's management conducted an internal review and evaluation of the development properties resulting in an increase in the fair value by 20% (31 December 2018: 20%) through the development property portfolio as described in note 6. Management believes that the increase in carrying amount is a conservative indication of the fair value of the Group's development properties.</p> <p>The valuation of the cost of properties and net realizable value is a complex process where the change in the Group's estimate of the selling price and the cost of construction would materially affect the carrying amount of the properties held for development and sale in the Group's consolidated financial statements.</p> | <ul style="list-style-type: none"> • We assessed the appropriateness of evaluation methods and assumptions, critical judgment areas and estimates used by management in the internal evaluation process; • We have engaged in discussions with management and have evaluated the relevant assumptions used, based on market data where possible; • We have tested the appropriateness of the key inputs used in the valuation of properties held for development and sale; • For commercial and residential properties held for sale, we have compared the main assumptions used by management with external data in the area of business and comparable real estate transactions, particularly selling prices; • We have assessed the reason for changes in key inputs, estimates and assumptions for the prior period; • We assessed the effectiveness and efficiency of management staff experience in the evaluation process; • Based on the results of our valuation, we have estimated the adequacy of the disclosures in the Group's consolidated financial statements. |

Independent Auditors' Report on the Audit of the Consolidated Financial Statements to the Shareholders of Dar Al Arkan Real Estate Development Company (A Saudi Joint Stock Company) (continued)

| | |
|---|--|
| <p>Evaluation of investment properties</p> <p>Investment properties are stated in the Group's consolidated financial position at cost less depreciation and impairment (if any), and their fair value is disclosed in the notes attached to the consolidated financial statements.</p> <p>The Group's management has estimated the fair value of its investment properties on December 31, 2019, by an independent valuation expert with a recognized professional qualification and experience in the real estate site.</p> <p>The fair value of investment properties has been estimated using the income capitalization method. Annual cash flows are estimated by extrapolating and reconciling the current rental income based on their optimal occupancy and then capitalizing it at an annual rental rate of 6-8% between the leased residential and commercial properties in order to reach the estimated fair value shown in the note 5.</p> <p>The valuation of investment properties is critical to our audit because of its importance, complexity and significant reliance on a range of assumptions including expected lease values, expected returns, occupancy rate and discount rate.</p> | <ul style="list-style-type: none"> • We assessed the critical assumptions used in the evaluation process that include expected rental values, expected returns, occupancy rate and discount rate. • We reviewed lease agreements and compared these assumptions with published indicators and available comparative market data; • We evaluated key inputs and assumptions in the evaluation model and analyzed their sensitivity to key elements; • We also assessed the reason for changes in key inputs, assessments and assumptions for the prior period; • We assessed the efficiency, independence and integrity of the external evaluation firm; and • Based on the results of our valuation, we have estimated the adequacy of the disclosures in the Group's consolidated financial statements. |
|---|--|

Other Information

Other information consists of other information from the information included in the Company's annual report for the year ended 31 December 2019, other than the consolidated financial statements and the auditors' report thereon. We expect to obtain the Annual Report for the year ended 2019 after the date of this auditor's report. The Group's management is responsible for the other information mentioned in its annual report.

Our opinion on the consolidated financial statements does not cover other information and we do not and will not express any form of assurance conclusion thereon.

In our audit of the consolidated financial statements, it is our responsibility to read the information described above. In doing so, we consider whether the other information is not materially consistent with the consolidated financial statements or knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the other information, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs that are endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by SOCPA, Company's by-laws and companies regulation and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Independent Auditors' Report on the Audit of the Consolidated Financial Statements to the Shareholders of Dar Al Arkan Real Estate Development Company (A Saudi Joint Stock Company) (continued)

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's consolidated financial reporting process.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Independent Auditors' Report on the Audit of the Consolidated Financial Statements to the Shareholders of Dar Al Arkan Real Estate Development Company (A Saudi Joint Stock Company) (continued)


We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on Other Legal and Regulatory Requirements

The article No.135 of the companies' regulations requires that the auditor should include in his audit report any violation of the Companies' Regulations or the Company's articles of association. During our audit, we did not note any violation of the Companies' Regulations or the Company's articles of association.

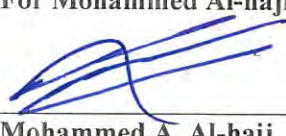
For Al-Kharashi Co.


Suliman Al-Kharashi
Certified Public Accountant
License No. (91)

29 Rajab 1441H
24 March 2020G



For Mohammed Al-haji & Khalid Bahammam Co.



Mohammed A. Al-hajj
Certified Public Accountant
License No. (119)



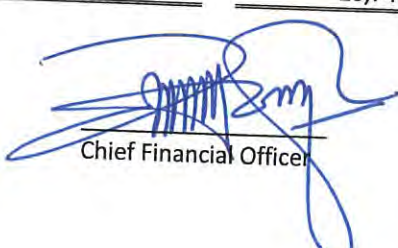
**DAR AL ARKAN REAL ESTATE DEVELOPMENT COMPANY
SAUDI JOINT STOCK COMPANY**

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS AT 31 DECEMBER 2019**

| | Notes | 2019 SR 000 | 2018 SR 000 |
|---|-------|-------------------|-------------------|
| ASSETS | | | |
| Non-current assets | | | |
| Investment properties, net | 5 | 1,651,357 | 1,693,141 |
| Long-term development properties | 6 | 16,895,604 | 14,148,262 |
| Property and equipment, net | 7&22a | 79,765 | 83,085 |
| Investments in associates and joint ventures | 8 | 1,154,506 | 826,621 |
| Other assets, net | 9 | 1,501 | 2,511 |
| Total non-current assets | | 19,782,733 | 16,753,620 |
| Current assets | | | |
| Short-term development properties | 6 | 334,950 | 349,329 |
| Trade receivables and others | 10 | 3,981,526 | 4,740,877 |
| Cash and cash equivalents | 11 | 3,950,020 | 4,903,491 |
| Total current assets | | 8,266,496 | 9,993,697 |
| TOTAL ASSETS | | 28,049,229 | 26,747,317 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | |
| Non-current liabilities | | | |
| Borrowing -long-term maturity portion | 12 | 7,326,740 | 4,731,167 |
| End of service indemnities | 13 | 21,614 | 19,011 |
| Total non-current liabilities | | 7,348,354 | 4,750,178 |
| Current liabilities | | | |
| Borrowings-short-term maturity portion | 12 | 405,943 | 1,849,623 |
| Trade payables and others | 14 | 798,779 | 885,355 |
| Zakat provision | 15c | 486,665 | 556,828 |
| Total current liabilities | | 1,691,387 | 3,291,806 |
| Total liabilities | | 9,039,741 | 8,041,984 |
| Shareholders' Equity | | | |
| Share capital | 16 | 10,800,000 | 10,800,000 |
| Statutory reserve | | 1,140,016 | 1,109,601 |
| Retained earnings | | 7,069,472 | 6,795,732 |
| Total shareholders' equity | | 19,009,488 | 18,705,333 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | | 28,049,229 | 26,747,317 |


Authorised Board of
Directors Member



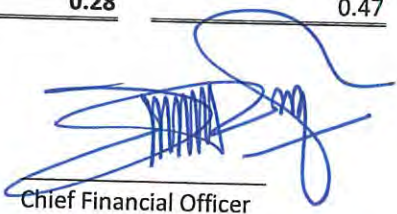

Chief Executive Officer


Chief Financial Officer

The accompanying notes form an integral part of these consolidated financial statements

**DAR AL ARKAN REAL ESTATE DEVELOPMENT COMPANY
SAUDI JOINT STOCK COMPANY**



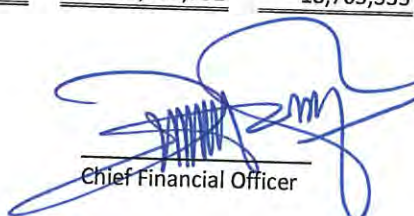
**CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 DECEMBER 2019**

| | Notes | 2019 SR 000 | 2018 SR 000 |
|---|---|---|------------------|
| Revenue | 17 | 3,491,856 | 6,412,265 |
| Cost of revenue | 18 | (2,667,416) | (5,355,114) |
| GROSS PROFIT | | 824,440 | 1,057,151 |
| Operating expenses: | | | |
| General and administrative expenses | 19 | (174,787) | (168,942) |
| OPERATING PROFIT | | 649,653 | 888,209 |
| Finance costs | 20 | (478,418) | (511,652) |
| Other income, net | | 133,269 | 129,866 |
| Share of net profits from associates and joint ventures | 8 a | 7,885 | 15,432 |
| PROFIT BEFORE ZAKAT | | 312,389 | 521,855 |
| Zakat provisions | 15b | (7,799) | (13,046) |
| NET PROFIT FOR THE YEAR | | 304,590 | 508,809 |
| Other comprehensive income: | | | |
| Re-measurement (loss)/ gain on end of service indemnities | | (435) | 2,974 |
| Total comprehensive income for the year | | 304,155 | 511,783 |
| Total comprehensive income attributable to: | | | |
| Dar Al Arkan shareholders | | 304,155 | 511,783 |
| Earnings per share (in Saudi Riyal): | | | |
| Basic and diluted | 21 | 0.28 | 0.47 |
|  |  |  | |
| Authorised Board of Directors Member | Chief Executive Officer | Chief Financial Officer | |

The accompanying notes form an integral part of these consolidated financial statements

**DAR AL ARKAN REAL ESTATE DEVELOPMENT COMPANY
SAUDI JOINT STOCK COMPANY**

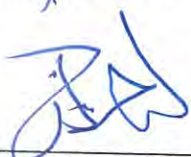
**CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2019**


| | Share capital SR 000 | Statutory reserve SR 000 | Retained earnings SR 000 | Total equity SR 000 |
|---|-------------------------|---|---|------------------------|
| 2019 | | | | |
| Balance as at 1 January 2019 | 10,800,000 | 1,109,601 | 6,795,732 | 18,705,333 |
| Net profit for the year | - | - | 304,590 | 304,590 |
| Other comprehensive (loss)/income | - | - | (435) | (435) |
| Total comprehensive income for the year | - | - | 304,155 | 304,155 |
| Transfer to statutory reserve | - | 30,415 | (30,415) | - |
| Balance as at 31 December 2019 | 10,800,000 | 1,140,016 | 7,069,472 | 19,009,488 |
| 2018 | | | | |
| Balance as at 1 January 2018 | 10,800,000 | 1,058,720 | 6,874,830 | 18,733,550 |
| Net profit for the year | - | - | 508,809 | 508,809 |
| Other comprehensive income | - | - | 2,974 | 2,974 |
| Total comprehensive income for the year | - | - | 511,783 | 511,783 |
| Transfer to statutory reserve | - | 50,881 | (50,881) | - |
| Dividends | - | - | (540,000) | (540,000) |
| Balance as at 31 December 2018 | 10,800,000 | 1,109,601 | 6,795,732 | 18,705,333 |
|  | |  |  | |
| Authorised Board of Directors Member | | Chief Executive Officer | Chief Financial Officer | |

The accompanying notes form an integral part of these consolidated financial statements

CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31 DECEMBER 2019

| | 2019 SR 000 | 2018 SR 000 |
|---|--------------------|------------------|
| OPERATING ACTIVITIES | | |
| Profit before Zakat | 312,389 | 521,855 |
| Adjustment for: | | |
| Depreciation | 54,643 | 78,355 |
| Amortisation | 1,010 | - |
| Provision for expected credit losses | 2,000 | - |
| Provisions for end of service indemnities | 4,313 | 4,122 |
| Finance costs | 478,418 | 511,652 |
| Share of net profit from associates and joint ventures | (7,885) | (15,432) |
| Operating cash flows before movements in working capital | 844,888 | 1,100,552 |
| Development properties, net | (2,732,963) | 1,903,999 |
| Trade receivables and others | 757,351 | (707,552) |
| Other assets | - | (561) |
| Trade payables and others | (86,576) | 347,330 |
| Cash (used in) /from operations | (1,217,300) | 2,643,768 |
| Finance costs paid | (445,309) | (474,207) |
| Zakat paid | (77,962) | (5,888) |
| End-of-service indemnities paid | (2,145) | (4,098) |
| NET CASH (USED IN)/FROM OPERATING ACTIVITIES | (1,742,716) | 2,159,575 |
| INVESTING ACTIVITIES | | |
| Investment in associates | (320,000) | - |
| Purchase of property and equipment | (6,293) | (19,465) |
| Investment Properties | (3,246) | (648) |
| NET CASH USED IN INVESTING ACTIVITIES | (329,539) | (20,113) |
| FINANCING ACTIVITIES | | |
| Dividend | - | (540,000) |
| Long term borrowings | 1,118,784 | 144,363 |
| NET CASH FROM/(USED IN) FINANCING ACTIVITIES | 1,118,784 | (395,637) |
| (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS | (953,471) | 1,743,825 |
| CASH AND CASH EQUIVALENTS, BEGINNING OF THE YEAR | 4,903,491 | 3,159,666 |
| CASH AND CASH EQUIVALENTS, END OF THE YEAR | 3,950,020 | 4,903,491 |
| Non-cash transactions | | |
| Addition to right to use assets & liabilities (note 22) | - | 883 |
| Transfer of investment properties to development properties, net (note 5) | - | 1,527,350 |


Authorised Board of
Directors Member


Chief Executive Officer


Chief Financial Officer

The accompanying notes form an integral part of these consolidated financial statements

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019

1. GENERAL INFORMATION

DAR AL ARKAN REAL ESTATE DEVELOPMENT COMPANY (the "Company"), is a Saudi Joint Stock Company established under the Company Laws & Regulations of The Kingdom of Saudi Arabia. The Company is registered in Riyadh under Commercial Registration No. 1010160195 dated 16/04/1421H, corresponding to 18/07/2000 G. The Company is domiciled in The Kingdom of Saudi Arabia (K.S.A.) and its registered office address is P.O. Box No: 105633, Riyadh-11656, K.S.A.

The equity shares of the Company are listed with the security market of The Kingdom of Saudi Arabia.

The Company and its Subsidiaries are collectively called "the Group" and is predominantly engaged in the business of development, sale and leasing of real estate projects and associated activities. The Company manages its activities through subsidiaries established for each line of business. These Subsidiaries operate under their own commercial registration and are summarised below:

DAR AL ARKAN PROPERTIES COMPANY – (previously known as Dar Al Osool Company) is a closely held joint stock company, a wholly owned subsidiary, registered in Riyadh under the Commercial Registration No. 1010254063, dated 25/7/1429 H (corresponding to 28/7/2008 G). It operates in development and acquisition of commercial and residential real estate. It provides management, operation and maintenance of residential and commercial buildings and public facilities.

DAR AL-ARKAN COMMERCIAL INVESTMENT COMPANY – is a limited liability company, a wholly owned subsidiary, registered in Riyadh under the Commercial Registration No. 1010247585, dated 28/3/1429 H (corresponding to 5/4/2008 G). It operates in purchase and acquisition, lease of real estate investments.

DAR AL-ARKAN SUKUK COMPANY – is a limited liability company, a wholly owned subsidiary, registered in Riyadh under the Commercial Registration No. 1010256421, dated 16/9/1429 H (corresponding to 16/9/2008 G). It operates in Real Estate investments and development.

SUKUK AL-ARKAN COMPANY – is a limited liability company, a wholly owned subsidiary, registered in Riyadh under the Commercial Registration No. 1010274407, dated 11/10/1430 H (corresponding to 01/10/2009 G). It operates in development, maintenance and management of real estates, purchase of land and general contracting.

DAR SUKUK INTERNATIONAL COMPANY – is a limited liability company, formerly known as Siyada investment Company, a wholly owned subsidiary, registered in Riyadh under the Commercial Registration No. 1010275448, dated 30/10/1430 H (corresponding to 19/10/2009 G). It operates in Real Estate investments and development.

DAR AL-ARKAN REAL ESTATE INVESTMENT COMPANY – is a limited liability company (previously known as Dar Al Arkan Property (AM) Company), a wholly owned subsidiary, registered in Riyadh under the Commercial Registration No. 1010521509, 22/6/1438 H (corresponding to 21/3/2017 G). It operates in Real Estate investments and developments, leasing and property management.

MAAQEL REAL ESTATE COMPANY – is a limited liability company, a wholly owned subsidiary, registered in Riyadh under the Commercial Registration No. 1010600708, 24/2/1441 H (corresponding to 23/10/2019 G). It operates in Real Estate, leasing and property management.

BAWADI FOR REAL ESTATE COMPANY – is a limited liability company, a wholly owned subsidiary, registered in Riyadh under the Commercial Registration No. 1010600710, 24/2/1441 H (corresponding to 23/10/2019 G). It operates in general construction, and purchase and sale, acquisition, leasing of real estate and property management.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

AL-ENTESHAR REAL ESTATE COMPANY – is a limited liability company, a wholly owned subsidiary, registered in Riyadh under the Commercial Registration No. 1010600709, 24/2/1441 H (corresponding to 23/10/2019 G). It operates in sale, and purchase, acquisition, leasing of real estate and property management.

SAWAED REAL ESTATE COMPANY – is a limited liability company, a wholly owned subsidiary, registered in Riyadh under the Commercial Registration No. 1010600711, 24/2/1441 H (corresponding to 23/10/2019 G). It operates in sale, and purchase, acquisition, leasing of real estate and property management.

Pursuant to the shareholding change in Thawabit Investment Company (C.R number 1010275449, dated 30/10/1430 H (corresponding to 19/10/2009 G) in January 2019 the relevant financial transactions are now being consolidated with Dar Al Arkan Project Company with effective from January 2019 and pursuant to the shareholding change in Dar al Arkan Projects Company (C.R number 1010247583, dated 28/3/1429 H (corresponding to 05/04/2008 G) in December 2019 the relevant financial transactions are now being consolidated with Dar Al Arkan Properties Company with effective from December 2019. There were no effect or changes to the consolidated financial statement of the Group due to this shareholding change in Dar Al Arkan Projects Company.

Dar Al-Arkan Real Estate Development Company wholly owns directly and indirectly the above mentioned subsidiaries.

The accompanying consolidated financial statements include the assets, liabilities and the results of operations of the subsidiaries mentioned above.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.1 BASIS OF PREPARATION

The consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards ("IFRS") endorsed by SOCPA and adopted in KSA, consistent with the Group's accounting policies.

These consolidated financial statements are presented in Saudi Riyals (SR), which is the Group's functional currency.

2.2 ADOPTION OF NEW AND REVISED STANDARDS AND INTERPRETATIONS

Standards and interpretations effective in the current period

In the current year, the Group has adopted all new Interpretations issued by the International Financial Reporting Interpretation Committee ("IFRIC") that are mandatory for adoption in the annual periods beginning on or after 1 January 2019.

| | | |
|----------|----------------|---|
| IAS 12 | Amendment | - clarify that all income tax consequences of dividends (i.e. distribution of profits) should be recognised in profit or loss, regardless of how the tax arises. |
| IFRIC 23 | clarifications | - Uncertainty over Income Tax Treatments. The interpretation is to be applied to the determination of taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates, when there is uncertainty over income tax treatments under IAS 12. |
| IAS 19 | Amendments | - If a plan amendment, curtailment or settlement occurs, it is now mandatory that the current service cost and the net interest for the period after the re-measurement are determined using the assumptions used for the re-measurement. |

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)**

| | | |
|--------|-----------|---|
| IAS 28 | Amendment | - Long-term interests in Associates and Joint Ventures has been amended to clarify that an entity applies IFRS 9 including its impairment requirements, to long-term interests in an associate or joint venture that form part of the net investment in the associate or joint venture but to which the equity method is not applied. |
|--------|-----------|---|

Generally; the adoption of these interpretations has not led to any changes in the Group's accounting policies and disclosures provided in the consolidated financial statements.

Standards, amendments and interpretations in issue but not yet adopted

The following standards, amendments and interpretations were in issue at the date of authorisation of these financial statements, but not yet effective, and therefore were not applied in these consolidated financial statements.

The impact of the adoption of these standards is currently being assessed; however, the directors anticipate that the adoption of these standards, amendments and interpretations in future periods will not have a significant impact on the consolidated financial statements of the Group.

| | | |
|----------------------|--------------|--|
| IFRS 3 | Amendments | - The amendments are effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after 1 January 2020 and to asset acquisitions that occur on or after the beginning of that period |
| IFRS 7, 9 and IAS 39 | Amendment | - Amendments regarding pre-replacement issues in the context of the IBOR reform applicable annual periods beginning on or after 1 January 2020 |
| IFRS 17 | New standard | - Insurance Contract applicable annual periods beginning on or after 1 January 2021 |
| IAS 1 & 8 | Amendment | - Dentition of Material (new definition of material and the accompanying explanatory paragraphs is included in IAS1) |

2.3 ACCOUNTING CONVENTION

The consolidated financial statements have been prepared on the historical cost basis, as modified by the revaluation of certain financial instruments at fair value and investment in associates at equity method. The obligation of post- employment benefits is accounted for the present value of future obligation. The principal accounting policies are set out below.

2.4 BASIS OF CONSOLIDATION

The Group consolidates the financial statements of the Company and entities where the group has power over the investees, it is exposed, or has rights, to variable return from its involvements and has the ability to use its power to control and affect its return from the investees or subsidiaries. The consolidated financial statements of the Group consist of operations of the Company and entities controlled the Company or its Subsidiaries made up to 31 December 2019.

Subsidiaries

Subsidiaries are entities that are controlled by the Group. The Group controls an entity when, it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over that entity. Subsidiaries are fully consolidated from the effective date of acquisition or up to the effective date of disposal, as appropriate.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)**

The purchase method of accounting is used to account for the acquisition of subsidiaries by the Group. The cost of an acquisition is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are initially measured at fair value at the acquisition date irrespective of the extent of any non-controlling interests. The interests of non-controlling shareholders are stated at the non-controlling proportion of the fair values of the assets and liabilities recognised. Subsequently, any losses applicable to the non-controlling interests in excess of the non-controlling interests are allocated against the interests of the parent.

The excess of cost of acquisition over the fair value of the Group's share of identifiable net assets acquired is recognised as goodwill. Any deficiency of the cost of acquisition below the fair value of identifiable net assets acquired (i.e. discount on acquisition) is recognised directly in the consolidated statement of profit or loss and comprehensive income.

All intra-group transactions, balances, and unrealised gains on transactions between Group companies are eliminated on consolidation. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

Investments in associates and joint venture

An associate is an entity over which the Group is in a position to exercise significant influence, but not control or joint control, through participation in the financial and operating policy decisions of the investee.

A joint venture is a joint arrangement where the parties to the joint venture have rights to the net assets of the joint arrangement and have contractually agreed sharing of joint control over the relevant activities through which the parties to the arrangement can participate to the decision making of the relevant activities require unanimous consents and joint control.

Equity method

Under equity method of accounting, the investments in associates or a joint venture is initially recognised in the consolidated financial position at cost and adjusted by the post-acquisition changes in the Group's share of the profit or loss and other comprehensive income and the net assets of the associate or a joint venture, less any impairment in the value of individual investments. The results, assets and liabilities of associates or joint ventures are incorporated in these consolidated financial statements using the equity method of accounting except when classified as held for sale. Losses of the associates or a joint venture in excess of the Group's interests in those associates or joint venture are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate or joint venture.

An investment in associates or a joint venture is accounted under equity method of accounting from the date of acquisition. Any excess of cost of acquisition over the Group's share of the fair values of identifiable net assets of the associate or a joint venture at the date of acquisition is recognised as goodwill. The goodwill is included within the carrying amount of the investment and is assessed for impairment as part of that investment. Any deficiency of the cost of acquisition below the Group's share of the fair values of identifiable net assets of the associate or a joint venture at the date of acquisition (i.e. discount on acquisition) is recognised in the consolidated statement of profit or loss and comprehensive income.

When the investment in associates or a joint venture is classified as held for sale or ceases to be an associates or a joint venture, from that date, the group discontinue the use of equity accounting. When a partial sale of an associate or a joint venture which results in losing significant influence over that associate or a joint venture, the remaining investment is measured at fair value on the date of sale and recognised as a financial asset. The differences between the attributable shares of carrying amount for the retaining interest in that associate or a joint venture and its fair value is included in the determination of gain or loss of the disposal of the associates or a joint venture. In addition, the Group reclassifies the gains or losses from equity, previously recognised in the other comprehensive income to the statement of profit or loss and comprehensive income.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)**

Where a Group company transacts with an associate or a joint venture of the Group, profits and losses are eliminated to the extent of the Group's interests in the relevant associate or a joint venture. Losses may provide evidence of an impairment of the asset transferred in which case appropriate provision is made for impairment.

Investment in joint operation

A joint operation is an arrangement where Group entities have joint control of an arrangement and have legally binding rights to the assets and obligations for the liabilities of the arrangement. A joint control is a legally agreed sharing of control of an arrangement and all the relevant activities of the arrangement require unanimous consent of the parties sharing control.

When the Group entity carry out its activities under joint operations, the Group recognises its interest under the joint operation as follows:

- The asset belongs to the Group, including its share of any assets acquired and held jointly;
- The Liabilities associated with the Group, including its share of any liabilities incurred jointly;
- Group's share of revenue arising from the joint operation;
- Group's expenses, including the share of expenses incurred jointly in the joint operations.

The Group accounts for the assets, liabilities, revenues and expenses associated with its interest in a joint operation in accordance with IFRSs applicable to the particular assets, liabilities, revenues and expenses. When the Group entity is a joint operator and the Group is involved with a sale or asset contribution to the joint operation, the profit and losses resulting from such transactions are recognised in the Groups consolidated financial statement only to the extent of other parties' share in the joint operation. When the Group entity is a joint operator and the Group is involved with a purchase transaction with the joint operation, the Group does not recognise the share of its gain or loss until such assets are resold to a third party.

2.5 PROPERTY AND EQUIPMENT

Property and equipment are stated at cost less accumulated depreciation and any recognised impairment loss. Cost includes all directly attributable expenses incurred in bringing the property and equipment to their present location, condition until the property and equipment is available for use. The management periodically review and reassess the estimated future useful life and residual value and accordingly may change or modify the depreciation rates.

Depreciation is charged so as to write off the cost less estimated residual value of assets, other than land, over their estimated useful lives, using the straight-line method, on the following rates:

| | |
|------------------------|-----------|
| Buildings | 3% |
| Leasehold improvements | 5% - 20% |
| Vehicles | 25% |
| Machinery and tools | 20% |
| Office equipment | 20% - 25% |

The gain or loss arising on the disposal or retirement of an asset is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in consolidated profit or loss.

At each reporting date, the Group reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss. Where the asset does not generate cash flows that are independent from other assets, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. If the recoverable amount of an asset is estimated to be less

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)**

than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised in consolidated profit or loss immediately.

2.6 INVESTMENT PROPERTIES

Investment properties principally comprise completed projects (including properties and developed land held for long term capital appreciation) and projects under development (including property projects under construction, land projects under development and land waiting for development). Investment properties are held to earn rentals and/or for capital appreciation or both, rather than for sale in the ordinary course of business or for use in production or administrative function. Projects under development include those properties in progress of development or waiting for development to commence. These properties are not used for generating sales revenues through normal business operations. The investment properties are initially recognised at cost and the cost of an acquisition is measured at fair value of the assets acquired / transferred. All developments costs (design, development and staff cost) that are directly attributable to the acquisition/ development of the properties are capitalized to derive the total cost.

An investment property is derecognised on sale or disposal when permanently withdrawn or transferred to development properties. Any gain or loss arising from derecognition of the property is recognised in consolidated profit or loss immediately.

Investment properties are held to earn rentals and/or for capital appreciation, are stated at cost less accumulated depreciation and any recognised impairment loss. Depreciation is charged so as to write off the cost less estimated residual value of assets, other than land and properties under construction, over their estimated useful lives, using the straight-line method, on the following basis:

Buildings

3%

Gains or losses arising from the retirement or disposal of investment properties being the difference between the net disposal proceeds and carrying value are included in the consolidated profit or loss for the year of the retirement/disposal except those that relate to sale and leaseback arrangements.

2.7 DEVELOPMENT PROPERTIES

All development properties are initially measured at acquisition cost and subsequently measured and accounted for lower of cost and net realisable value. This principally consists of projects under progress and land parcels under development for sales in the ordinary course of business, rather than to be held for rental or capital appreciation. Cost comprises all directly attributable cost including direct material cost, direct labour costs, borrowing costs and those overheads that have been incurred in bringing the development properties to their present location and condition. Cost is calculated using the average method. Impairment is tested comparing with net realisable value, which represents the estimated selling price less all estimated costs to completion and selling costs to be incurred.

The operating cycle of development properties is such that the majority of development properties are held for longer period and will not be realised within 12 months. If there is a change in management intention and identify any development property for immediate sale, then the same is split between long-term and short-term development properties representing non-current and current portion of development properties respectively.

At each reporting date management categorises development properties projects as long term or short term depending on its estimated completion date. If the completion date of a project is expected to be within a year from the date of the consolidated statement of financial position, the project is classified as short term development properties

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

2.8 IMPAIRMENT OF TANGIBLE ASSETS

At each reporting date, the Group reviews the carrying amounts of its tangible assets for any indication that those assets have suffered impairment losses. When it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. When a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified. When such an indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss. Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted. If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised in the consolidated profit or loss.

2.9 ISLAMIC BORROWING COSTS

Islamic borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. During the year the Company has not capitalised any portion of its borrowing cost. All other borrowing costs are recognised as finance costs in the consolidated profit or loss in the period in which they are incurred.

2.10 FINANCIAL INSTRUMENTS

Financial assets and financial liabilities are recognised on the Group's consolidated statement of financial position when the Group has become a party to the contractual provisions of the instrument.

The Group initially measure financial assets and financial liabilities at their fair value. All directly attributable transaction costs for the origination, acquisition or issuance of a financial assets and financial liabilities (except for financial assets and financial liabilities accounted at fair value through profit or loss) are added or deducted, as appropriate, from the respective fair value of the financial assets or financial liabilities on initial recognition. Transaction costs that are incurred for financial assets or financial liabilities accounted at fair value through profit or loss are recognised immediately in the consolidated profit or loss.

Classification and measurement – financial assets

Classification and measurement of financial assets are based on the underlying business model and estimated cash flows on the basis of the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets. Any derivatives embedded in the contracts are not separated and is considered as a whole for classification. The financial assets are principally categorised as under;

- Measured at amortised cost
- Fair value through other comprehensive income(FVTOCI)
- Fair value through profit or loss (FVTPL)

Financial assets that are initially recognised at fair value are subsequently measured at amortised cost based on expected credit loss (ECL) described below:

- 12-month expected credit losses- expected credit losses that result from those default events on the financial instrument that are possible within 12 months after the reporting date.
- Lifetime expected credit losses- expected credit losses that result from all possible default events over the life of the financial instrument.

In relation to the impairment of financial assets, IFRS 9 requires an expected credit loss model. The expected credit loss model requires the Group to account for expected credit losses and changes in those expected credit

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)**

losses at each reporting date to reflect changes in credit risk since initial recognition of the financial assets. In other words, it is no longer necessary for a credit event to have occurred before credit losses are recognised.

Specifically, IFRS 9 requires the Group to recognise a loss allowance for expected credit losses on:

- Debt investments measured subsequently at amortised cost or at FVTOCI;
- Lease receivables;
- Trade receivables and contract assets; and
- Financial guarantee contracts to which the impairment requirements of IFRS 9 apply.

A loss allowance for full lifetime expected credit losses is required for a financial instrument if the credit risk of that financial instrument has increased significantly since initial recognition, as well as to contract assets or trade receivables that do not constitute a financing transaction in accordance with IFRS 15.

Trade receivables

Trade receivables are classified as financial assets and are initially recognised at the amount of consideration/ transaction price unless they contain significant financing components, when they are recognised at fair value. The Group do not charge interest on trade receivable and holds the principal outstanding of the trade receivables with the objective to collect the contractual cash flows therefore measures them subsequently at amortised cost using the effective interest method less any provision for impairment for expected credit loss. The Group assesses receivables that are individually significant and receivables included in a group of financial assets with similar credit risk characteristics for impairment. This assessment of impairment requires judgment. In making this judgment, the Group evaluates credit risk characteristics that consider past default experience of the customer and analyse the general economic conditions of the industry in which the customers operate and current financial position specific to the customers and an assessment of both the current as well as the forecast direction of past-due status and other loss event factors being indicative of the ability to pay all amounts due as per contractual terms at the reporting date. A provision for credit loss is made where there is an objective evidence, including customers with financial difficulties or in default on payments, that amounts will not be recovered in accordance with original terms of the agreement and the carrying value of the receivable exceeds the present value of the future cash flow discounted using the original effective interest rate. The carrying value of the receivable is reduced with the provision for expected credit loss and any impairment loss is recognised in the consolidated profit or loss.

Cash and cash equivalents

Cash and cash equivalents comprise cash in hand and at bank and other short-term deposits held by the Group with original maturities of three months or less.

Held for trading investments

Held for trading investments are recognised initially at fair value; transaction costs are taken directly to the consolidated statement of income and thereafter stated at fair value by reference to exchange quoted market bid prices at the close of business on the consolidated balance sheet date. The unrealized and realized gains and losses from sale of held for trading investments are recorded in the consolidated statement of income.

Financial liabilities

Financial liabilities include Islamic Sukuk and Islamic Murabaha and are classified according to the substance of the respective contractual arrangement and are initially measured at their fair value, net of transaction costs. Financial liabilities are subsequently carried at their amortised cost, with commission cost being recognised on an effective yield basis in the consolidated statement of profit or loss over the term of the instrument.

Trade payables

Trade payables are initially recognised at fair value and subsequently at amortised cost using the effective interest rate method.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

2.11 REVENUE RECOGNITION

The management Revenue represents the sale of completed real estate properties, revenue from construction/development of real estate properties and leasing of residential properties.

Sale of completed Properties – recognised at the point of sale:

Real estate properties which are sold as a completed product are immediately recognised as revenue at the point of sale. The revenue for these categories of assets are only recognised when the control with significant risks and rewards of ownership have been transferred to the buyer and the Company had enforceable right to payment for the performance completed. The transfer of ownership and the controls are assessed at the time of legal completion of the sale or transfer of assets. Revenue is measured at the fair value of consideration entitled in a contract.

Properties constructed/developed under contract with customer– recognised over the time

The group develop and sale properties under long term construction/development contract or agreement. Usually such contracts are entered before the start of the construction and the terms of the contracts restrict the transfer of asset to another customer and has no other alternative use and the Company had enforceable right to payment for the performance completed to date where the objective and the outcome of such contracts can be estimated reliably, the revenue and cost of such developments are recognised in proportion to the performed/measured stages of completion against the total contractual obligations/miles stones including variation, claims and incentives at the end of each reporting period, except where the performed work are not a representative of the stage of completion.

Where the outcome of the contract cannot be estimated reliably, the contract revenue is recognised to the extent of cost incurred and probability recoverable against such contract. All the cost incurred is recognised as expenses in the period in which it is incurred.

The Company will recognise all the incremental costs of obtaining or performing a contract as assets if it expects to recover those costs from the transaction price. The incremental costs are those costs that the Company would not have incurred if the contract had not been obtained. All costs to fulfil its obligations under an existing contract, or an anticipated contract, are capitalised in accordance with IFRS 15 if the costs:

- directly relates to such specific contract;
- are expected to be recovered.
- Create, enhance or generate the resources of the company which will be used in performing the current or future performance obligations

All asset recognised in relation to contract costs is systematically amortised on a basis consistent with the pattern or proportion of transfer of the obligation under the contract to which the asset relates.

If the overall amortisation period of such expenses is one year or less the Company may expense such cost when incurred. All advance payments and the milestone payment which received in excess of the revenue recognised to date will be recognised as contract liability. Considering the short period between the milestone payment and revenue recognition under the cost-to-cost method there is not considered to be a significant financing component in the construction contracts with customers.

The Company will follow an impairment test to assess the carrying value of such assets and when it is probable that the total contract cost will exceed total contract revenue, the estimated loss is recognised as expenses immediately

Leases

With respect to lease rental income, the Group recognises revenue on a straight line basis over the lease term.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)**

2.12 ZAKAT

Zakat is calculated pursuant to Zakat Regulation in the Kingdom of Saudi Arabia and recognised in the respective subsidiaries or in the consolidated statement of profit or loss in each year. The provision is based on an estimate of Zakat that is adjusted in the financial period in which the final assessment of Zakat is issued by the General Authority of Zakat and Tax ("GAZT"). Any change in the estimate resulting from the final assessment is recognised in that period.

2.13 FOREIGN CURRENCIES

Transactions in currencies other than Saudi Riyals, the presentational and functional currency of each subsidiary within the Group, are recorded at the rates of exchange prevailing on the dates of the transactions. At the reporting date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary assets and liabilities carried at fair value, that are denominated in foreign currencies, are translated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated. The resulting exchange gains or losses are recognised in the consolidated statement of profit or loss and comprehensive income.

2.14 STATUTORY RESERVE

According to the article (129) of the Companies' Regulation (Amendment 2016), the Group is required to retain 10% of net income in the statutory reserve. The Group may stop the transfers when this reserve reaches 30% of the share capital. This reserve is not available for dividend distribution.

2.15 END OF SERVICE INDEMNITIES

The Group provides end of service benefits to its employees in accordance with the labour law provisions of Saudi Arabia. The entitlement to these indemnities is based upon the employee's final salary, length of service and the completion of a minimum service period. The costs of these indemnities are accrued over the period of employment, based on the estimated ultimate payment.

Re-measurements, comprising of actuarial gains and losses, are recognized immediately in the statement of financial position with a corresponding debit or credit to retained earnings through other comprehensive income, in the period in which they occur. Re-measurements are not reclassified to profit or loss in subsequent periods.

2.16 RETIREMENT BENEFIT COSTS

The Group makes contributions in line with the General Organisation for Social Insurance Regulations and are calculated as a percentage of employees' wages. Payments made to state-managed retirement benefit schemes are dealt with as payments to defined contribution plans where the Group's obligations under the schemes are equivalent to those arising in a defined contribution retirement benefit plan. Payments made to defined contribution retirement benefit plans are charged as an expense as they fall due.

2.17 PROVISIONS

A provision is recognised if, as a result of past events, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefit will be required to settle the obligation.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

2.18 LEASING

Group as a lessor

Rentals receivable under leases are recognised to the consolidated profit or loss on a straight-line basis over the term of the relevant lease.

Group as a lessee

At the inception of non-cancellable leases an asset identified as "right-of-use assets" measured at cost with appropriate discounting applied on relevant components of lease term and payment obligations including initial direct cost, lease escalations and lease incentives mentioned in the underlying lease agreement. Subsequent to the initial measurement and recognition, the "right-of-use assets" are periodically measured by using cost model which comprises initially measured cost and any re-measurement adjustments less accumulated depreciation.

Corresponding to this commencement date a "lease liability" is measured at the net present value of all the unpaid lease payments as on that date discounted by using the rate implicit in the lease, if this rate cannot be readily determined, the Group uses its incremental borrowing rate. Subsequent to the initial measurements "lease liability" are periodically measured by increasing the carrying cost to reflect the interest charge on unpaid future lease liability and any re-measurement adjustment less lease payments made up to that date.

The depreciation cost for "right- of-use assets" and the interest cost for "lease liability" is charged to the consolidated profit or loss as depreciation and finance charges.

In case of existing, short term, small value leases the entity continues to charge the periodic lease payments to the consolidated profit or loss as an expense on straight-line basis over the term of the relevant lease.

3. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

Estimates and judgments are continually evaluated and are based on historical experience, internal controls, advice from external experts and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group makes estimates and assumptions concerning the future. The resulting accounting judgments will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial periods are discussed below:

Revenue Recognition

The Group recognises revenue (refer note 2.11) when the control with significant risks and rewards of ownership is transferred to the buyer. The Group measures the revenue based on the consideration entitled in a contract with a customer excluding amounts, if any, collected for and on behalf of third parties.

With respect to land properties/projects, the Group receives an initial non-refundable deposit upon signing the sale contract with the balance being paid on a deferred basis, which typically does not exceed three months. The Group recognises the full amount of the consideration as revenue at the point in time when the control of the property is transferred to the buyer through a legally enforceable sale contract is signed between the buyer and the Group.

With respect to residential and commercial projects, the Group typically receives an initial deposit on the signature of the sales contract and the balance is collected over a period as per the terms of the contract. Revenue from the sale of these properties is only recognized at the point in time when the control of the property

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

is transferred to the buyer through a legally enforceable sale contract is signed between the buyer and the Group and the completed property is delivered to the purchaser.

With respect to residential and commercial projects sold under a construction contract, usually such contracts are entered before the start of the construction and the terms of the contracts restrict the transfer of asset to another customer and has no other alternative use and the Company had enforceable right to payment for the performance completed to date where the objective and the outcome of such contract or agreement can be estimated reliably, the revenue and cost of such developments are recognised when the control is passed with significant risks and rewards of ownership to the buyer. The revenue against these customer contract is recognised over the time as per under IFRS 15 in proportion to the performed/measured stages of completion against the total contractual obligations/milestones including variation, claims and incentives at the end of each reporting period, except where the performed work are not a representative of the stage of completion.

A performance obligation is considered satisfied over the time when at least one of the following criteria is met:

- The customer receives and consumes the benefits of the Companies' performance as it performs.
- The performance creates and enhances the value of the customer-controlled asset.
- The Company has no alternative use to the asset being created and has the legally enforceable right to payment for all obligations performed or completed to date.

With respect to lease rental income, the Group recognises revenue on a straight line basis over the lease term in accordance with IFRS 16.

Recognition of cost of sales

The Group has developments which typically contain a number of individual projects within each development. In order to determine cost of sales related to properties or units sold during the year the management estimates and average the costs of the entire developments, including infrastructure costs and overall construction and other directly attributable costs to arrive the total estimated cost of the project. These estimated costs are allocated to each project within the development and each unit within a project. These estimates are reviewed regularly on a profit per project basis and revised as necessary. Any significant change in these estimates may result in additional costs being recorded in future periods related to revenue recognised in a prior period.

Measurement of contract assets and trade receivables

The group management makes significant assumptions on the estimation of expected credit loss (ECL) in connection with contract assets and/or trade receivables which is assessed based on the terms of contracts. The Group assesses receivables that are individually significant and receivables included in a group of financial assets with similar credit risk characteristics for impairment. This assessment of impairment requires judgment. In making this judgment, the Group evaluates credit risk characteristics giving considerations for past default experience of the customer, analyse the general economic conditions of the industry in which the customers operate, current financial position specific to the customers and an assessment of both the current as well as the forecast direction of past-due status and other loss event factors being indicative of the ability to pay all amounts due as per contractual terms at the reporting date. A provision for credit loss is made where there is an objective evidence, including customers with financial difficulties or in default on payments, that amounts will not be recovered in accordance with original terms of the agreement and the carrying value of the receivable exceeds the present value of the future cash flow discounted using the original effective interest rate.

Based on such periodic assessment the Company recognise for full lifetime expected losses for all contract assets and/or all trade receivables with or without significant financing transaction and for lease receivables. For all other financial instruments, expected credit losses are measured at an amount equal to the 12-month expected credit losses in accordance with IFRS 9.

Classification of properties

The Group's properties are classified as either investment properties or development properties. Management has made various judgments to determine whether a property qualifies as an investment property which is held to earn rentals and/or for capital appreciation or both. These are not used for generating sales revenues through

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)**

normal business operations. A development property comprises completed properties, developed land, property projects under construction, land projects under development and land awaiting development predominantly identified for sale in the ordinary course of business. In making its judgment, management considers its intended use of property. When management assess that certain investment properties will be disposed as part of normal business operation, their carrying cost will be transferred to development properties for final completion of development and transfer.

Subsequent transfer of Investment Properties

Investment properties are the interests in land and/or buildings that are held for their investment potential and not for sale in the ordinary course of business. Management assesses the intended use of its real estate properties on continuous basis and summarises the portfolio at every reporting period. When the periodic management assessment identifies any change in the use of a property previously classified as investment properties, their carrying cost is transferred to development properties for further development and final transfer under ordinary course of business. While re-assessing the intended use, management considers the holding period, possibility of further appreciations, related economic activities around such properties and need for further development to make the property ready for sale.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by the end of owner occupation or commencement of an operating lease. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner occupation or commencement of development with the intent to sale.

Carrying value of development properties

The Group's principal activity is currently the development and sale of land, residential and commercial property. Due to the nature of this activity, much of the development is speculative in nature. Accordingly, the consolidated statement of financial position at 31 December 2019 reflects current assets that are not covered by forward sales contracts.

The Group assesses the net realisable value of its development properties at each reporting date. This assessment is based on a profit per project basis and compares the carrying and estimated future costs to complete with the expected selling price per unit based on historical activities and available comparable in the surrounding location. As a result of this process, there have been no instances where the estimated net realisable value of the site/unit was less than its current carrying value within the consolidated statement of financial position. A change of these estimates in the future could have an impact on the valuation of the development properties.

Fair value measurements

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique.

While estimating the fair value of an asset or a liability the group take into consideration of the assumptions that market participants would use when pricing the asset or liability for their best economic interest.

Fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits from the best use or by selling it to another market participant for the best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

For the financial reporting purpose, The Group uses the following hierarchy for determining and disclosing the fair value of assets and liabilities;

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)**

- Level 1: Quoted prices in active markets for the same instrument (i.e., without modification or additions);
- Level 2: Quoted prices in active markets for similar assets and liabilities or other valuation techniques for which all significant inputs are based on observable market data and;
- Level 3: Valuation techniques for which any significant input is not based on observable market data.

For the determination of the fair value of the properties, valuations are arrived internally by using group management's subjective expertise and location knowledge together with comparable transactions recorded in the surrounding area for non-related arms lengths transactions. The group also engage third party independent real estate valuation experts using recognised valuation methods to value the properties wherever it is possible and practical. The fair value arrived using these methodologies disclosed as a percentage (%) of net-margin over the carrying cost.

The group also estimates the fair value of its investment properties and development properties by using the Internal Rate of Return and Income Capitalisation Method.

Under IRR method the group estimates future cash flows from assets considering future revenue streams, development costs and all directly attributable cost including financing cost, market risk and targeted profit. These assumptions and estimates are reviewed periodically based on the market conditions existing at the end of every reporting period, to arrive a targeted IRR.

Under capitalisation method the income receivable under existing lease agreements are extrapolated to arrive at projected future rental revenues, which is capitalised at appropriate rates reflecting the investment market conditions at the valuation dates.

The groups future rental stream estimations are based on certain assumptions and are subject to market volatility, uncertainty and can materially differ from the actual results. The absence of well-developed and active market condition brings greater degree of uncertainty and volatility to estimated fair valuation of investment properties than which exists in a more active market.

Below are the key assumptions the group used to estimate fair value of its investments assets:

| | 2019 | 2018 |
|---|------------------|-----------|
| | Range | Range |
| Profit margin on carrying cost –development properties | 20% - 25% | 20% - 25% |
| Targeted IRR –development properties | 4-6% | 4-6% |
| Estimated Capitalisation of yields- investment properties | 6-8% | 6-8% |

4 REPORTING SEGMENTS

Management has organised the Group majorly into two segments for the purpose of reporting to the chief operating decision maker. Management develops its strategic planning, resource allocation and business model around these segments and therefore Group's reportable segment under IFRS 8 is as follows:

- **Development Properties** – The Group Categorise all its real estate properties under development and sale into development properties, it includes the residential and commercial properties completed or constructed under a customer contract and the sale of units on such projects ("Residential and Commercial Projects"), land and investment in land properties which are undeveloped, developed with or without infrastructure development and the sale of such properties ("Land Projects").
- **Asset Management** – leasing and management of properties that the Group has retained as rental properties including commercial and residential units on its Master-Planned Communities for generating recurring revenues.

The Group does not allocate share of profits of associates, general administration, selling and marketing costs including directors' salaries, finance costs, other income and Zakat expense to its segments. Substantially all of segment operating activity (including revenue and costs) for the year ended 31 December 2019 and 31 December 2018 was generated from the development properties segment. The Group provided breakdown of revenue, profit, assets and liabilities by operation segment. The accounting policies of the operating segments are the same as the Group's accounting policies described in Note 2.

The Group mainly in Saudi Arabia and all its revenues are derived from its portfolio of properties which the Group manages.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

The segment wise revenue, gross margin, operating expenses, profit, assets and liabilities from sales of development properties (land, residential and commercial projects) and leasing of properties are presented below:

| | Notes | For the year ended 31 December 2019 | | |
|--|-------|-------------------------------------|--------------------------|-------------------|
| | | Sale of Developed Properties | Leasing of Properties | Group Total |
| | | SR 000 | SR 000 | SR 000 |
| SEGMENT WISE PROFIT & LOSS | | | | |
| Revenue | | 3,350,214 | 141,642 | 3,491,856 |
| Cost of revenue | | (2,622,386) | (45,030) | (2,667,416) |
| GROSS PROFIT | | 727,828 | 96,612 | 824,440 |
| Operating expenses: | | | | |
| General and administrative expenses | 19 | | | (174,787) |
| OPERATING PROFIT | | | | 649,653 |
| Finance costs | 20 | | | (478,418) |
| Other income, net | | | | 133,269 |
| Share of net profit from associates and joint ventures | 8 a | | | 7,885 |
| SEGMENT PROFIT FOR THE YEAR | | | | 312,389 |
| SEGMENT WISE ASSETS & LIABILITIES | | | | |
| TOTAL ASSETS | | 27,060,431 | 988,798 | 28,049,229 |
| TOTAL LIABILITIES | | 8,211,424 | 828,317 | 9,039,741 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

| | Notes | For the year ended 31 December 2018 | | |
|--|-------|-------------------------------------|-----------------------|-------------------|
| | | Sale of Developed Properties | Leasing of Properties | Group Total |
| | | SR 000 | SR 000 | SR 000 |
| SEGMENT WISE PROFIT & LOSS | | | | |
| Revenue | | 6,276,487 | 135,778 | 6,412,265 |
| Cost of revenue | | (5,284,947) | (70,167) | (5,355,114) |
| GROSS PROFIT | | 991,540 | 65,611 | 1,057,151 |
| Operating expenses: | | | | |
| General and administrative expenses | 19 | | | (168,942) |
| OPERATING PROFIT | | | | 888,209 |
| Finance costs | 20 | | | (511,652) |
| Other income, net | | | | 129,866 |
| Share of net profit from associates and joint ventures | 8 a | | | 15,432 |
| SEGMENT PROFIT FOR THE YEAR | | | | 521,855 |
| SEGMENT WISE ASSETS & LIABILITIES | | | | |
| TOTAL ASSETS | | 23,197,571 | 3,549,746 | 26,747,317 |
| TOTAL LIABILITIES | | 7,977,247 | 64,737 | 8,041,984 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

5. INVESTMENT PROPERTIES, NET

The movement in investment properties is as follows:

| | 2019 SR 000 | 2018 SR 000 |
|---|------------------|------------------|
| COST | | |
| At beginning of the year | 1,965,291 | 3,637,179 |
| Transfer to development properties | - | (1,672,536) |
| Additions | 3,246 | 648 |
| At end of the year | 1,968,537 | 1,965,291 |
| ACCUMULATED DEPRECIATION | | |
| At beginning of the year | 272,150 | 347,169 |
| Transfer to development properties | - | (145,186) |
| Charged during the year | 45,030 | 70,167 |
| At end of the year | 317,180 | 272,150 |
| CARRYING AMOUNT AT THE END OF THE YEAR | 1,651,357 | 1,693,141 |

Included within investment properties is land with an original cost of SR 470 million (31 December 2018: SR 470 million).

Fair value estimation:

Fair value of the investment properties is estimated by a recognised valuation agency not related to the Group (ValuStrat Saudi Arabia a license member of Saudi Authority of Accredited Valuers) by using income capitalisation method in December 2019, the range of capitalisation rates are determined based on the nature and the highest and the best designated use of the assets and various external references for similar type of assets. There has been no change in the valuation technique during the year. The annualised lease cash flows are estimated by extrapolating and adjusting current lease revenues for optimal occupancy and capitalising it at an annual rent yield of 6-8% between residential and commercial leased properties to arrive the fair value estimated as below:

| | 2019 SR 000 | 2018 SR 000 |
|--|------------------|------------------|
| COST | 1,651,357 | 1,693,141 |
| ESTIMATED FAIR VALUE | | |
| Estimated on rent yield of 6-8 % on Investment properties | 1,927,484 | 1,927,484 |

The fair valuation of investment properties is categorised under Level 2 in the fair value hierarchy

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

6. DEVELOPMENT PROPERTIES

The movement in development properties, the principle operation of the Company, are summarised as follows:

| | Year ended 31 December 2019 | | | | Total |
|---|-------------------------------------|---------------------------------|---------------------------|-----------------------------------|-------------------|
| | Short-term Developed Projects | Short-term Developed land | Developed land/Project | Projects under Developments | |
| | SR 000 | SR 000 | SR 000 | SR 000 | SR 000 |
| COST | | | | | |
| At beginning of the year | 36,473 | 312,856 | 1,954,202 | 12,194,060 | 14,497,591 |
| Additions during the year | - | 8,187 | 17,186 | 5,329,976 | 5,355,349 |
| Transfer, net | - | - | (458,676) | 458,676 | - |
| Charged to cost of sales during the year | (22,566) | - | (104,150) | (2,495,670) | (2,622,386) |
| CARRYING AMOUNT AT THE END OF THE YEAR | 13,907 | 321,043 | 1,408,562 | 15,487,042 | 17,230,554 |
| Short- term development properties | | | | | 334,950 |
| Long-term development properties | | | | | 16,895,604 |

| | Year ended 31 December 2018 | | | | Total |
|---|-------------------------------------|---------------------------------|---------------------------|-----------------------------------|-------------------|
| | Short-term Developed Projects | Short-term Developed land | Developed land/Project | Projects under Developments | |
| | SR 000 | SR 000 | SR 000 | SR 000 | SR 000 |
| COST | | | | | |
| At beginning of the year | 49,227 | 73,448 | 775,030 | 13,976,535 | 14,874,240 |
| Additions during the year | 1,278 | - | 20,070 | 3,359,600 | 3,380,948 |
| Transfer, net | 6,497 | 239,408 | 1,934,132 | (652,687) | 1,527,350 |
| Charged to cost of sales during the year | (20,529) | - | (775,030) | (4,489,388) | (5,284,947) |
| CARRYING AMOUNT AT THE END OF THE YEAR | 36,473 | 312,856 | 1,954,202 | 12,194,060 | 14,497,591 |
| Short- term development properties | | | | | 349,329 |
| Long-term development properties | | | | | 14,148,262 |

Projects under development includes investment in land and joint development worth SR 12.08 billion (31 December 2018: SR 8.6 billion), which represents the Group's share of co-ownership with others and advances made for joint development with third parties according to the contracts of land development.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

During the year ended 31 December 2019 the Group has capitalised Islamic borrowing costs amounting to SR nil (31 December 2018: nil) on qualifying assets. Islamic borrowing costs were capitalised at an annual weighted average capitalisation effective rate of 0% (31 December 2018: 0%).

Fair value estimation:

During the period the Group's management and directors conducted an internal review and valuation of the real estate portfolio of development properties which resulted in a fair value indicating an average uplift of 20% (31 December 2018: 20%) across the development property portfolio. The management believes that the resultant uplift on the book value is a conservative indication of the fair value of the properties of the Group.

In view of the continuing volatility and uncertainty in the real estate market the transaction volumes are showing considerable stabilisation on lowering price trend. Hence to normalise the fair value assumptions along with known comparable transaction at arms-length around properties, the management included additional valuation methodologies and measures of average IRR in the range of 4-6% for development properties to arrive at the fair value estimate.

| | Year ended 31 December 2019 | | | | |
|---|--|---|--------------------------------------|--|-----------------|
| | Short-term Developed Project SR 000 | Short-term Developed land SR 000 | Developed land/Projects SR 000 | Projects under Developments SR 000 | Total SR 000 |
| COST | 13,907 | 321,043 | 1,408,562 | 15,487,042 | 17,230,554 |
| ESTIMATED FAIR VALUE | | | | | |
| Estimated @ 20% margins on cost – Land | 14,000 | 384,000 | 1,680,000 | 16,500,000 | 18,578,000 |
| Estimated @ 4-6 % IRR – Land | 15,000 | 330,000 | 1,980,000 | 16,937,000 | 19,262,000 |
| Average fair value on land | 14,000 | 357,000 | 1,830,000 | 16,720,000 | 18,921,000 |
| Estimated fair value | 14,000 | 350,000 | 1,800,000 | 16,700,000 | 18,864,000 |

| | Year ended 31 December 2018 | | | | |
|---|--|---|--------------------------------------|--|-----------------|
| | Short-term Developed Project SR 000 | Short-term Developed land SR 000 | Developed land/Projects SR 000 | Projects under Developments SR 000 | Total SR 000 |
| COST | 36,473 | 312,856 | 1,954,202 | 12,194,060 | 14,497,591 |
| ESTIMATED FAIR VALUE | | | | | |
| Estimated @ 20% margins on cost – Land | 37,000 | 375,000 | 2,344,000 | 14,630,000 | 17,386,000 |
| Estimated @ 4-6 % IRR – Land | 37,000 | 313,000 | 1,954,000 | 15,818,000 | 18,122,000 |
| Average fair value on land | 37,000 | 344,000 | 2,149,000 | 15,224,000 | 17,754,000 |
| Estimated fair value | 37,000 | 340,000 | 2,140,000 | 15,200,000 | 17,717,000 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

Sensitivity in fair value estimation:

The estimated fair value of Group's investment properties and development properties can be impacted by the occurrence of interrelated unobservable inputs determined by existing market conditions. The impact of two unobservable inputs may not be off-setting each other; for example, an increase in capitalisation rate may off-set an increase in annual rent but an increase in annual rent with a decrease in capitalisation rate would boost the fair value.

| | <u>Increase</u> | <u>Decrease</u> |
|---|------------------|--------------------|
| | SR 000 | SR 000 |
| Change in fair value on land | | |
| 10% change in comparable margins | 1,723,000 | (1,723,000) |
| 1% change in IRR | 490,000 | (459,000) |
| Average change in fair value on land | <u>1,106,000</u> | <u>(1,091,000)</u> |
| Change in fair value on Properties | | |
| 50 basis points change in capitalisation rate | 181,500 | (155,500) |
| Sensitivity impact on estimated fair value | <u>1,287,500</u> | <u>(1,246,500)</u> |

The fair valuation of investment properties is categorised under Level 3 in the fair value hierarchy

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

7. PROPERTY AND EQUIPMENT, NET

| 31 DECEMBER 2019 | Land and buildings | | Leasehold improvement | | Vehicles | | Machinery and tools | | Office equipment | | Total | |
|-------------------------------------|--------------------|--|-----------------------|--|----------|--|---------------------|--|------------------|--|---------|--|
| | SR 000 | | SR 000 | | SR 000 | | SR 000 | | SR 000 | | SR 000 | |
| COST | | | | | | | | | | | | |
| Balance at 1 January 2019 | 114,538 | | 9,575 | | 8,018 | | 17,644 | | 55,386 | | 205,161 | |
| Additions for the year | 459 | | 166 | | - | | 301 | | 5,367 | | 6,293 | |
| Transfer | - | | (58) | | - | | - | | 58 | | - | |
| Balance at 31 December 2019 | 114,997 | | 9,683 | | 8,018 | | 17,945 | | 60,811 | | 211,454 | |
| ACCUMULATED DEPRECIATION | | | | | | | | | | | | |
| Balance at 1 January 2019 | 51,290 | | 6,639 | | 7,937 | | 14,192 | | 44,212 | | 124,270 | |
| Depreciation for the year | 3,192 | | 595 | | 23 | | 864 | | 3,775 | | 8,449 | |
| Transfer | - | | (210) | | - | | - | | 210 | | - | |
| Balance at 31 December 2019 | 54,482 | | 7,024 | | 7,960 | | 15,056 | | 48,197 | | 132,719 | |
| CARRYING AMOUNT AT 31 DECEMBER 2019 | 60,515 | | 2,659 | | 58 | | 2,889 | | 12,614 | | 78,735 | |
| 31 DECEMBER 2018 | | | | | | | | | | | | |
| COST | | | | | | | | | | | | |
| Land and buildings | | | | | | | | | | | | |
| SR 000 | | | SR 000 | | SR 000 | | SR 000 | | SR 000 | | SR 000 | |
| Balance at 1 January 2018 | 109,145 | | 6,143 | | 8,447 | | 13,811 | | 48,672 | | 186,218 | |
| Additions for the year | 5,393 | | 3,432 | | 93 | | 3,833 | | 6,714 | | 19,465 | |
| Transfer | - | | - | | (522) | | - | | - | | (522) | |
| Balance at 31 December 2018 | 114,538 | | 9,575 | | 8,018 | | 17,644 | | 55,386 | | 205,161 | |
| ACCUMULATED DEPRECIATION | | | | | | | | | | | | |
| Balance at 1 January 2018 | 48,155 | | 6,024 | | 8,445 | | 13,530 | | 41,624 | | 117,778 | |
| Depreciation for the year | 3,135 | | 615 | | 14 | | 662 | | 2,588 | | 7,014 | |
| Transfer | - | | - | | (522) | | - | | - | | (522) | |
| Balance at 31 December 2018 | 51,290 | | 6,639 | | 7,937 | | 14,192 | | 44,212 | | 124,270 | |
| CARRYING AMOUNT AT 31 DECEMBER 2018 | 63,248 | | 2,936 | | 81 | | 3,452 | | 11,174 | | 80,891 | |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

8. INVESTMENTS IN ASSOCIATES AND JOINT VENTURE

Investments in associates and joint venture represent investments in shares of companies, where the Group exercises significant influence. The shares of these companies are not publicly traded. The Group's ownership in these Saudi Arabia based privately owned companies ranges from 15% to 51%. For entities where the investment is less than 20%, management believes that it is able to exert significant influence due to its involvement at board level. Movement in investments in associates and joint ventures is as follows:

a. Investments in associates and joint ventures:

| | 2019 | 2018 |
|---------------------------------|------------------|----------------|
| | SR 000 | SR 000 |
| Investments, beginning of year | 826,621 | 811,189 |
| Additions | 320,000 | - |
| Share of profit during the year | 7,885 | 15,432 |
| Investments, end of year | <u>1,154,506</u> | <u>826,621</u> |

b. Summarised details of holding in respect of the Group's associates and joint venture is set out below:

| Name of the entity | Amount invested | % of Holding |
|--|----------------------------|---------------------|
| | SR 000 | |
| Saudi Home Loans (SHL) | 150,000 | 15% |
| Alkhair Capital Saudi Arabia (ACS) | 422,000 | 42.2% |
| Khozam Real Estate Development Company (I) (KDC) | 525,547 | 51% |
| Juman company | 1,500 | 18% |
| Accumulated share of profits | 55,459 | |
| Balance, end of the period | <u>1,154,506</u> | |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

- c. Summarised financial information in respect of the Group's associates and joint venture is set out below:

| 31 DECEMBER 2019 | Juman | KDC | ACS | SHL | TOTAL |
|--|--------------|----------------|----------------|----------------|------------------|
| | SR 000 | SR 000 | SR 000 | SR 000 | SR 000 |
| Total assets | 8,200 | 541,966 | 1,007,418 | 4,411,993 | 5,969,577 |
| Total liabilities | - | (36,532) | (11,631) | (2,911,904) | (2,960,067) |
| Net assets | 8,200 | 505,434 | 995,787 | 1,500,089 | 3,009,510 |
| KDC net assets includes SAR 250 mn of exclusivity right- refer below note c(iii) | - | 250,000 | - | - | 250,000 |
| Group's share of net assets | 1,500 | 507,771 | 420,222 | 225,013 | 1,154,506 |
| Total revenue for the year | - | - | 62,782 | 311,369 | 374,151 |
| Total profit for the year | - | 493 | 6,433 | 54,661 | 61,587 |
| Other comprehensive income for the year | - | - | - | - | - |
| Total cumulative earning at end of the year | - | (35,277) | (7,057) | 500,089 | 457,755 |
| Total cumulative earning at end of last year | - | (35,769) | (14,405) | 469,870 | 419,696 |
| Change for the year | - | 492 | 7,348 | 30,219 | 38,059 |
| Group's share of cumulative profit for the year | - | 251 | 3,101 | 4,533 | 7,885 |
| 31 DECEMBER 2018 | Juman | KDC | ACS | SHL | TOTAL |
| | SR 000 | SR 000 | SR 000 | SR 000 | SR 000 |
| Total assets | - | 541,481 | 303,915 | 4,375,822 | 5,221,218 |
| Total liabilities | - | (36,504) | (18,320) | (2,905,951) | (2,960,775) |
| Net assets | - | 504,977 | 285,595 | 1,469,871 | 2,260,443 |
| Group's share of net assets | 1,500 | 507,538 | 97,102 | 220,481 | 826,621 |
| Total revenue for the year | - | - | 76,113 | 171,294 | 247,407 |
| Total profit for the year | - | (159) | 25,984 | 67,700 | 93,525 |
| Total cumulative earning at end of the year | - | (35,769) | (14,405) | 469,870 | 419,696 |
| Total cumulative earning at end of last year | - | (35,610) | (44,356) | 434,340 | 354,374 |
| Change for the year | - | (159) | 29,951 | 35,530 | 65,322 |
| Group's share of cumulative profit for the year | - | (81) | 10,183 | 5,330 | 15,432 |

The relevant financial statements of associates and joint ventures listed above are prepared in the order of liquidity, hence the total of assets and liabilities are considered for reporting. Details of transactions

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

with associates and joint ventures are disclosed under note 23 "Related Party Transactions" of these consolidated financial statements. The nature of relationship and operations of each reported entities are detailed below;

- (i) **Saudi Home Loans (SHL):** The Group had originally invested SAR 120 million representing 15% of the paid up share capital of SHL and during 2017 the SHL increased the paid up share capital by issuing 20 million shares of SR 10 each to its existing shareholders in the same proportion of their shareholding by transferring an equal amount from its retained earnings (by capitalising profit). This increase in share capital was approved in the EGM meeting held on 24 May 2017 and accordingly, the original investment of SAR 120 million has been revised to SAR 150 million to reflect the capital increase.
- (ii) **Alkhair Capital Saudi Arabia (ACS):** The Group had originally invested SAR 102 million representing 34% of the paid up share capital of ACS and during 2019 the ACS increased the paid up share capital by additional SAR 700 million. The Group has acquired additional capital by investing SAR 320 million and accordingly, the original investment of SAR 102 million has been revised to SAR 422 million to reflect the change in capital investment of the Group with ACS.
- (iii) **Khozam Real Estate Development Company (KDC):** The Group had invested 51% in KDC, with Jeddah Development and Urban Regeneration Company (JDURC). As per the arrangements the power to govern the financial and operating activities which affect the returns of KDC is jointly bestowed with the shareholders. Accordingly, the Group does not have any right to variable returns or absolute power to control with the ability to affect the returns of the investee company consequently, the Group's investment in KDC is accounted for as investment in joint venture under equity method of accounting.

The KDC investment include SR 250 million as an exclusive right to participate in the Khozam project development and SR 276 million as capital contributions fully paid in cash. The other shareholder (JDURC) contributed SR 265 million worth of land as capital contribution. The management believes that the value of the total investment has not diminished.
- (iv) **Eastern Juman Company (Juman):** During 2016 the group had invested in Eastern Juman Company a Limited Liability Company established mainly for the development of Juman project located between Damman and Ras Tanura. The Company is registered in Riyadh under the Commercial Registration No. 1010462791 dated 15/10/1437H, (corresponding to 20/07/2016) with a share capital of SAR 8.2 million. The group has paid SAR 1.5 million towards the 18.29% of its share capital and management believe that the value of the total investment has not diminished or impaired.

9. OTHER ASSETS (DEFERRED CHARGES), NET

The movement during the period is as below:

| | 2019 | 2018 |
|----------------------------------|----------------|---------------|
| | SR 000 | SR 000 |
| Balance, beginning of the year | 2,511 | 1,950 |
| Additions during the year | - | 1,412 |
| Amortisation charge for the year | (1,010) | (851) |
| Balance , end of the year | 1,501 | 2,511 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

10. TRADE RECEIVABLES AND OTHERS

| | 2019 | 2018 |
|--|------------------|------------------|
| | SR 000 | SR 000 |
| Trade receivables – net of allowances for doubtful debts of SR 21.02 million (31 December 2018: SR 19.02 million) | 3,226,676 | 4,015,337 |
| Advance payments to purchase land | 559,670 | 559,670 |
| Accrued revenue | 9,991 | 20,548 |
| Prepayments and others | 184,326 | 144,459 |
| Short term investment- trading (note 10c) | 863 | 863 |
| | <u>3,981,526</u> | <u>4,740,877</u> |

The fair value of financial assets included above approximates the carrying amount. No penalties or interests are charged for delayed payments.

Trade receivable disclosed above include amounts (see below for ageing analysis) that are past due from the date of invoice, at the end of the reporting period for which the Group has not recognized an allowance for doubtful debts because there has not been a significant change in credit quality.

a) Ageing of trade receivables that are due but not impaired

| | 2019 | 2018 |
|----------------|------------------|------------------|
| | SR 000 | SR 000 |
| 0-60 days | 501,303 | 490,553 |
| 61-120 days | 649,173 | 980,897 |
| 121-180 days | 717,683 | 763,215 |
| Above 180 days | 1,358,517 | 1,780,672 |
| Total | <u>3,226,676</u> | <u>4,015,337</u> |

Ageing are from the date of invoice and the trade receivables include about 97% (31 December 2018: 97%) receivables against land and project sales which are fully secured against such land and project parcels.

b) Expected Credit Loss evaluation of Account receivables

The Group consistently measures the loss allowance for trade receivables at an amount equal to lifetime ECL. The expected credit losses on trade receivables are estimated using a provision matrix by reference to past default experience of the customer/tenant and shall also make a specific analysis of respective customer/ tenant to assess the current financial position and any other related factors along with general economic conditions of the industry in which the customer/tenants operate and an assessment of both the current as well as the forecast direction of conditions at the reporting date.

The Group has recognised full credit allowance against all receivables where the analysis has indicated that these receivables are generally not recoverable. The Group has not made any provisions against the receivables against the sale of land and projects and dues and lease receivables from government departments.

There has been no change in the estimation techniques or significant assumptions made during the current reporting period

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

Movement in the expected credit loss

| | 2019 SR 000 | 2018 SR 000 |
|--------------------------------|----------------|----------------|
| Balance, beginning of the year | 19,019 | 19,019 |
| Allowance for the year | 2,000 | - |
| Balance, end of the year | 21,019 | 19,019 |

c) Short term investment – Fair value through profit or loss (FVTPL)

The group has an investment, classified as held for trading, through portfolio management account with a leading Saudi Asset Management broking institution ("fund manager") and as per the portfolio management agreement the fund manager is allowed to trade in Islamic debt and equity securities on behalf of the Group. The transaction during the period is detailed below:

| | 2019 SR 000 | 2018 SR 000 |
|----------------------------------|----------------|----------------|
| Balance, beginning of the year | 863 | 863 |
| Purchased / sold during the year | - | - |
| | 863 | 863 |
| Realised gains | - | - |
| Total | 863 | 863 |
| Transfers/withdrawals | - | - |
| Balance, end of the year | 863 | 863 |

Investment includes SR 863 thousand as at 31 December 2019 (31 December 2018 SR 863 thousand) representing cash deposit held with the fund manager. The funds are expected to be invested in the subsequent periods.

11. CASH AND CASH EQUIVALENTS

| | 2019 SR 000 | 2018 SR 000 |
|----------------|----------------|----------------|
| Cash in hand | 937 | 4,949 |
| Cash with bank | 3,949,083 | 4,898,542 |
| Total | 3,950,020 | 4,903,491 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

12. LONG-TERM BORROWINGS

| | 2019 | 2018 |
|--|------------------|--------------------|
| | SR 000 | SR 000 |
| Islamic Sukuk | 6,000,000 | 5,250,000 |
| Islamic Murabaha | 1,832,450 | 1,413,475 |
| | 7,832,450 | 6,663,475 |
| Less: Un-amortised transaction costs (note 12 b) | (99,767) | (82,685) |
| Borrowings end of the year | 7,732,683 | 6,580,790 |
| Less: Borrowing -short-term maturity portion | (405,943) | (1,849,623) |
| Borrowing -long-term maturity portion | 7,326,740 | 4,731,167 |

a. Repayable as follows:

| | 2019 | 2018 |
|---------------------------------------|------------------|------------------|
| | SR 000 | SR 000 |
| Within one year | 411,400 | 1,860,525 |
| In the second year | 98,300 | 351,300 |
| In the third to fifth years inclusive | 7,322,750 | 4,451,650 |
| | 7,832,450 | 6,663,475 |

b. Islamic borrowings transaction costs:

| | 2019 | 2018 |
|---|-----------------|-----------------|
| | SR 000 | SR 000 |
| Balance, beginning of the period/year | 82,685 | 80,856 |
| Additions during the period/year | 50,191 | 39,274 |
| Amortisation charge for the period/year | (33,109) | (37,445) |
| Balance, end of the year | 99,767 | 82,685 |

c. Analysis of borrowings:

This represents SR 6 billion of Islamic Sukuk comprising:

- 1) SR 1.88 billion (USD 500 million) of Islamic Sukuk carried in the books of the Group, issued by Dar Al-Arkan Sukuk Company Ltd. at 6.88% and maturing in 2022.
- 2) SR 1.88 billion (USD 500 million) of Islamic Sukuk carried in the books of the Group, issued by Dar Al-Arkan Sukuk Company Ltd. at 6.88% and maturing in 2023.
- 3) SR 2.25 billion (USD 600 million) of Islamic Sukuk carried in the books of the Group, issued by Dar Al-Arkan Sukuk Company Ltd. at 6.75% and maturing in 2025.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)**

Islamic Sukuks listed above are denoted in US dollars. Since the Saudi Arabian Riyal is limited to fluctuations in the US Dollar there is no exposure to foreign exchange risk. The investment profit is payable to the Saudi SPV, through which the Sukuk was issued, by the sale of properties owned by the Group. The beneficiary rights of these properties are with Dar Al Arkan Real Estate Development Company and its subsidiaries with the rights to buy back the ownership of these properties upon the full repayment of the Sukuk. The Group has issued a corporate guarantee to the Sukuk holders.

The Sukuk agreements include financial covenants, which the Group was in compliance with as at 31 December 2019.

Islamic Murabaha

This represents the bilateral Murabaha facilities from local and international commercial banks, secured against certain real estate properties, in the form of Islamic Murabaha, letters of guarantee and letters of credit. These facilities comprise of long- term and short- term tenures ranging from 6 months to 9 years with various repayment schedules like annual roll revolvers, bullet payments and instalment repayments ranging from quarterly and half yearly as detailed below.

Summary of the Murabahas:

| Maturity date | Outstanding Balance | Short-term | Long-term |
|----------------------|--------------------------------|-------------------|------------------|
| | SR 000 | SR 000 | SR 000 |
| 2020 | 315,000 | 315,000 | - |
| 2023 | 495,950 | 17,400 | 478,550 |
| 2027 | 242,000 | 18,000 | 224,000 |
| 2029 | 779,500 | 61,000 | 718,500 |
| TOTAL | 1,832,450 | 411,400 | 1,421,050 |

The total weighted average effective annual commission rate for the period ended 31 December 2019 is 6.85% (31 December 2018: 6.88%)

The facility agreements include certain financial covenants, which the Group was in compliance with as at 31 December 2019.

13. END OF SERVICE INDEMNITIES

The Group provides a defined end of service benefit plan to its employees in line with the labour law provisions and requirement in the Kingdom of Saudi Arabia for respective entities under the Group. The payments under the plan are based on the employees' final salaries and allowances and their cumulative years of service at the date of cessation of their employment, as defined by the conditions stated in the labour laws of the Kingdom of Saudi Arabia. Employees' end of service benefit plans are unfunded plans where the respective entities meet the benefit payment obligations as it falls due.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

The movement of the obligation accrued is as follows:

| | 2019 | 2018 |
|-------------------------------------|---------------|---------------|
| | SR 000 | SR 000 |
| Balance, beginning of the year | 19,011 | 21,961 |
| Charged to expenses during the year | 4,313 | 4,122 |
| Re-measurement loss/ (gain) | 435 | (2,974) |
| Paid during the year | (2,145) | (4,098) |
| Balance, end of the year | 21,614 | 19,011 |

During the year the Group conducted an actuarial valuation and the relevant disclosures are as follows;

A- Significant actuarial assumptions:

| | 2019 | 2018 |
|--------------------------------|----------|----------|
| Discount rate | 3.0% | 3.0% |
| Long term salary increase rate | 3.0% | 3.0% |
| Employee attritions | Moderate | Moderate |

B- Movement in present value of employee benefit obligation

| | 2019 | 2018 |
|---------------------------------|---------------|---------------|
| | SR 000 | SR 000 |
| Balance, beginning of the year | 18,674 | 21,582 |
| Net period benefit cost | 3,600 | 3,960 |
| Re-measurement loss/ (gain) | 435 | (2,974) |
| Paid during the year | (2,004) | (3,894) |
| Balance, end of the year | 20,705 | 18,674 |

C- Analysis of present value of obligation

| | 2019 | 2018 |
|---|---------------|---------------|
| | SR 000 | SR 000 |
| Benefit obligation earned and accumulated to the date of financial position | 15,905 | 14,743 |
| Benefits attributed to future salary increase | 4,800 | 3,931 |
| Total | 20,705 | 18,674 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

D- Sensitivity Analysis of obligation

The sensitivity of employee benefit obligation is calculated based on a change in an assumption while all other significant actuarial assumptions, used in the valuations employee benefit obligation, remained unchanged. The vale impact in the obligation with a change in an assumption as follows:

| | 2019 | 2018 |
|----------------------------------|---------------|---------------|
| | SR 000 | SR 000 |
| Discount rate + 0.5% | 19,831 | 17,976 |
| Discount rate - 0.5% | 21,643 | 19,420 |
| Long term salary increase + 0.5% | 21,690 | 19,472 |
| Long term salary increase - 0.5% | 19,780 | 17,922 |

E- Effect of defined benefit plan on entity's future cash flows

The weighted average duration of the employee benefit obligation is 8.73 years for the year ended December 31, 2019 (31 December 2018: 7.72 years). The expected maturity analysis of undiscounted defined benefit obligation is as follows:

| | 2019 | 2018 |
|-------------------------------|---------------|---------------|
| | SR 000 | SR 000 |
| Within one year | 1,010 | 2,017 |
| In the second year | 3,098 | 3,216 |
| Between third and fifth years | 3,564 | 4,565 |
| Above five years | 13,033 | 8,876 |
| | 20,705 | 18,674 |

14. TRADE PAYABLES AND OTHERS

| | 2019 | 2018 |
|-----------------------------------|----------------|---------------|
| | SR 000 | SR 000 |
| Trade payables | 270,045 | 440,472 |
| Due to related parties (note 23a) | 189,397 | 188,862 |
| Accruals | 147,782 | 121,480 |
| Unpaid dividend | 35,423 | 35,443 |
| Lease liability (note 22b) | 872 | 2,047 |
| Contract liabilities (note 14a) | 108,590 | 69,361 |
| Unearned revenue | 46,670 | 27,690 |
| | 798,779 | 885,355 |

Trade payables and others principally comprise amounts outstanding for trade purchases and on- going costs. The average credit period taken for trade purchases is 30 days (31 December 2018: 30 days).

The fair value of financial liabilities included above approximates the carrying amount.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

a) **Contract liabilities**

Contract Liabilities represents the advance received towards a duly enforceable customer contracts for sale of properties against which the agreed performance obligations are not fully completed.

| | 2019 | 2018 |
|--|----------------|---------------|
| | SR 000 | SR 000 |
| Balance, beginning of the year | 69,361 | - |
| Collected during the year | 39,229 | 69,361 |
| Cancellations during the year | - | - |
| Transfers to cost of revenue during the year | - | - |
| Balance, end of the year | 108,590 | 69,361 |

15. **ZAKAT PROVISIONS**

a) **The principal elements of the Zakat base are as follows:**

| | 2019 | 2018 |
|----------------------------------|-------------------|-------------------|
| | SR 000 | SR 000 |
| <u>Zakat base:</u> | | |
| Equity | 18,705,333 | 18,193,550 |
| Provisions and other adjustments | 4,757,371 | 3,841,995 |
| Total Zakat base | 23,462,704 | 22,035,545 |
| Deductions: | | |
| Total deduction after adjustment | (23,462,704) | (22,035,545) |
| Zakat base | - | - |

b) **Adjusted net income for the year:**

| | 2019 | 2018 |
|---|----------------|----------------|
| | SR 000 | SR 000 |
| <u>Adjusted net income:</u> | | |
| Adjusted net income, net | 306,953 | 506,447 |
| Adjusted net income | 306,953 | 506,447 |
| Estimated Zakat and Tax provision for the year | 7,799 | 13,046 |

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)**

c) The movement in provision for Zakat:

Zakat is recognized and provided for in the financial statements and the movement of Zakat is as follows:

| | <u>2019</u> | <u>2018</u> |
|---|-----------------------|-----------------------|
| | SR 000 | SR 000 |
| Balance beginning of the year | 556,828 | 549,670 |
| Estimated Zakat for the year | 7,799 | 13,046 |
| Paid during the year | <u>(77,962)</u> | <u>(5,888)</u> |
| Estimated Zakat provision, end of the year | <u>486,665</u> | <u>556,828</u> |

d) The Company has received the assessments from GAZT for the years 2003 to 2014. The company had filed the consolidated zakat return for years 2015 to 2018.

16. SHARE CAPITAL

| | <u>2019</u> | <u>2018</u> |
|---|--------------------------|--------------------------|
| | SR 000 | SR 000 |
| <i>Authorised:</i> | | |
| 1,080,000,000 ordinary shares of SR 10 each | <u>10,800,000</u> | <u>10,800,000</u> |
| Issued and fully paid shares of SR 10 each | | |
| At the start of the year | <u>10,800,000</u> | <u>10,800,000</u> |
| At the end of the year | <u>10,800,000</u> | <u>10,800,000</u> |

The Group has one class of ordinary shares which carry no right to fixed income.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

17. REVENUE

The Group derives its revenue from development properties through contracts with customers for the transfer of goods at a point in time. The below revenue details are consistent with the revenue information that is disclosed for each reportable segment under IFRS 8 (see note 4).

| Disaggregation of revenue | Basis of Recognition | For the year ended 31 December | |
|--------------------------------|----------------------|--------------------------------|-----------|
| | | 2019 | 2018 |
| | | SR 000 | SR 000 |
| Sale of development properties | - At a point in time | 3,208,652 | 6,251,657 |
| Sale of residential properties | - At a point in time | 141,562 | 24,830 |
| Leasing of properties | - IFRS 16 | 141,642 | 135,778 |
| Total | | 3,491,856 | 6,412,265 |

18. COST OF REVENUE

| | For the year ended 31 December | |
|--|--------------------------------|-----------|
| | 2019 | 2018 |
| | SR 000 | SR 000 |
| Development properties- cost | 2,495,670 | 5,264,418 |
| Residential properties-cost | 126,716 | 20,529 |
| Direct cost on leasing – depreciation (refer note 5) | 45,030 | 70,167 |
| Total | 2,667,416 | 5,355,114 |

19. GENERAL AND ADMINISTRATIVE EXPENSES

| | For the year ended 31 December | |
|-------------------------------------|--------------------------------|---------|
| | 2019 | 2018 |
| | SR 000 | SR 000 |
| General and administrative expenses | 165,174 | 160,754 |
| Depreciation (refer note 7 & 22a) | 9,613 | 8,188 |
| Total | 174,787 | 168,942 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

20. FINANCE COSTS

| | For the year ended 31 December | |
|--|--------------------------------|---------|
| | 2019 | 2018 |
| | SR 000 | SR 000 |
| Charges on Sukuk | 330,042 | 366,563 |
| Charges on Islamic Murabaha | 115,217 | 107,619 |
| Charges on Lease liability (note 22b) | 50 | 25 |
| Amortisation of transaction costs (note 12b) | 33,109 | 37,445 |
| Total | 478,418 | 511,652 |

21. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share is based on the following data:

| | For the year ended 31 December | |
|--|--------------------------------|---------------|
| | 2019 | 2018 |
| | SR 000 | SR 000 |
| Earnings | | |
| For the purpose of basic earnings per share (Net profit for the period) | 304,590 | 508,809 |
| Number of shares | | |
| Weighted average number of ordinary shares For the purposes of basic earnings per share | 1,080,000,000 | 1,080,000,000 |

There is no dilution of ordinary shares and as such the basic and diluted earnings per share calculation are consistent.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

22. LEASE ARRANGEMENTS

A: GROUP AS LESSEE

a) Right of use assets

Below is the "right of use assets" for the lease arrangements entered and unexpired as at the reporting date, qualifying for accounting under IFRS 16. The details and movements for this assets is summarised as follows, and the depreciation charged to this asset is included in depreciation expenses.

| | 2019 SR 000 | 2018 SR 000 |
|--|----------------|----------------|
| COST | | |
| At beginning of the year | 3,962 | 3,668 |
| Additions for the year | - | 883 |
| Transfer/ retirements | - | (589) |
| At end of the year | 3,962 | 3,962 |
| ACCUMULATED DEPRECIATION | | |
| At beginning of the year | 1,768 | 1,183 |
| Charged during the year | 1,164 | 1,174 |
| Transfer/ retirements | - | (589) |
| At end of the year | 2,932 | 1,768 |
| NET BOOK VALUE AT THE END OF THE YEAR | 1,030 | 2,194 |

The balance in right of use assets are included with the property plan and equipment (refer note 7)

b) Lease liability

The "lease liability" to account for its unexpired lease qualified for accounting under IFRS 16 requirements and the details of the movements are as below. The interest cost accrued is included in the financing charges.

| | 2019 SR 000 | 2018 SR 000 |
|---------------------------------------|----------------|----------------|
| LIABILITY | | |
| At beginning of the year | 4,719 | 3,751 |
| Additions for the year | - | 883 |
| Transfer/ retirements | - | - |
| Finance cost for the year | 50 | 85 |
| At end of the year | 4,769 | 4,719 |
| PAYMENTS | | |
| At beginning of the year | 2,672 | 1,450 |
| Paid during the year | 1,225 | 1,222 |
| At end of the year | 3,897 | 2,672 |
| BALANCE AT THE END OF THE YEAR | 872 | 2,047 |

The balance in lease liability is included with trade payables and others (refer note 14)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

c) Minimum lease payments

The minimum lease payments under non-cancellable lease rentals are as follows:

| | 2019 SR 000 | 2018 SR 000 |
|----------------------------|----------------|----------------|
| Amounts due: | | |
| Within one year | 729 | 925 |
| Between one and five years | 1,874 | 2,270 |
| After five years | - | - |
| | <u>2,603</u> | <u>3,195</u> |

B: GROUP AS LESSOR

The Group has investment properties (refer note 5) consists of residential and commercial real estate properties that are retained in its master planned community with an intention to generate consistent recurring income. These properties are leased, both on short term and long term operating lease arrangements to various customers, including corporates, government and individuals for their residential and commercial requirements. For the relevant reporting period, the details of income generated and the direct cost of leasing is detailed segmental reporting (refer note 4).

The minimum lease receivables under non-cancellable lease rentals are as follows:

| | 2019 SR 000 | 2018 SR 000 |
|----------------------------|----------------|----------------|
| Amounts Receivable: | | |
| Within one year | 87,208 | 72,147 |
| Between one and five years | 174,207 | 172,482 |
| After five years | 75,057 | 35,220 |
| | <u>336,472</u> | <u>279,849</u> |

23. RELATED PARTY TRANSACTIONS

a) Due to related parties

The Khozam Real Estate Development Company (KDC) is a Jointly controlled entity (for further details please refer note 8). The KDC management requested the group to invest excess cash balance of KDC with the group at a nominal profit charged on the average balance, repayable on demand to fund its operational requirements. The details of the transactions, included in trade payable and other (refer note # 14), are as follows:

| | 2019 SR 000 | 2018 SR 000 |
|------------------------------------|----------------|----------------|
| Balance, beginning of the year | 188,862 | 192,530 |
| Repayment of advances for the year | (425) | (4,628) |
| Profit charged for the year | 960 | 960 |
| Balance, end of the year | <u>189,397</u> | <u>188,862</u> |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

b) Compensation of key management personnel

The remuneration of directors and other members of key management personnel during the period are as follows:

| | For the year ended 31 December | |
|---|--------------------------------|--------------|
| | 2019 | 2018 |
| | SR 000 | SR 000 |
| Short-term benefits | 8,247 | 3,328 |
| End-of-service benefits | 476 | 296 |
| Remunerations and attendance fees to Board of Directors and Executive Committee | - | - |
| | <u>8,723</u> | <u>3,624</u> |

c) Other related party transactions

(i) Saudi Home Loans (SHL):

SHL is an associate of the Group (for shareholding and operational details kindly refer note 8). During the period, the Group sold residential homes to individuals who sought financing from Saudi Home Loans, which is an associate to the Group. In these instances, Saudi Home Loans pays the consideration in respect of the residential property sale to the Group on behalf of the individual. There is no recourse to the Group if such lending by Saudi Home Loans results in nonperforming receivables. The details of the transactions, included in trade receivable (refer note # 10), are as follows:

| | For the year ended 31 December | |
|--------------------------------|--------------------------------|----------|
| | 2019 | 2018 |
| | SR 000 | SR 000 |
| Balance, beginning of the year | - | - |
| Sales/ debits during the year | 23,632 | - |
| Collections /adjustments | (23,632) | - |
| Balance, end of the year | <u>-</u> | <u>-</u> |

(ii) Alkhair Capital Dubai Ltd.

The Group engaged Alkhair Capital Dubai, an associate entity, to provide general financial advisory, and secondment services to international subsidiaries. The details of the transactions, included in trade payable under trade payable and others (refer note # 14), are as follows:

| | For the year ended 31 December | |
|---|--------------------------------|----------|
| | 2019 | 2018 |
| | SR 000 | SR 000 |
| Balance, beginning of the year | - | 897 |
| Fees and expenses on indirect engagement with group Alkhair Capital Dubai during the year | 2,250 | 1,445 |
| Amount paid during the year | (2,250) | (2,342) |
| Balance, end of the year | <u>-</u> | <u>-</u> |

For the year ended 31 December 2019 and 2018, no other transactions are entered into with entities that have common Board Members or Shareholders to the Group.

In addition, the Group entered into certain other transactions with related parties that did not have a significant impact on the financial position or comprehensive income of the Group.

See also note 8.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

24. RETIREMENT BENEFIT PLANS

The Group makes payments to defined contribution retirement benefit plans in the form of the General Organisation of Social Insurance that are charged as an expense as they fall due. Payments are made on the basis of a percentage of qualifying salary for certain employees to this state-managed scheme.

The total cost charged to the consolidated statement of profit or loss and comprehensive income for the period ended 31 December 2019 was SR 4.31 million (31 December 2018: SR 4.12 million), and the outstanding contribution as at 31 December 2019 is SR 321 thousand (31 December 2018: SR 375 thousand).

25. CAPITAL MANAGEMENT

The executive committee reviews the capital structure of the Group on a semi-annual basis. As part of this review, the committee considers the cost of capital and the risks associated with each class of capital. The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to its parent company through optimisation of debt and equity balances. The Group's overall strategy remains unchanged from 2007, when the Group diversified its sources of funding and issued two medium term Sukuks ranging from 3-5 years. Considering the track record of timely repayment of the first two Sukuk and the group expertise developed over the past five years to access international markets for shariah' compliant funding, the management continue to maintain its relationship with the capital markets and monitor the markets for future issuance. The Group adhere to international best practices in corporate governance and consider the capital market transactions to create additional shareholders value.

The capital structure of the Group consists of net debt (borrowings adjusted with cash and cash equivalents) and equity (comprising share capital, statutory reserve, and retained earnings). The Group is not subject to any externally imposed capital requirements.

Gearing ratio

The Group consistently monitors its gearing ratio, to ensure compliance with external covenant requirements.

The gearing ratio at end of the reporting period was as follows:

| | 2019 | 2018 |
|---|-------------|-------------|
| | SR 000 | SR 000 |
| Islamic borrowings | 7,732,683 | 6,580,790 |
| Cash and cash equivalents and short term deposits | (3,950,020) | (4,903,491) |
| Net debt | 3,782,663 | 1,677,299 |
| Shareholders' equity | 19,009,488 | 18,705,333 |
| Net debt to equity ratio | 20% | 9% |

26. FINANCIAL RISK MANAGEMENT

The Group's principal financial liabilities are mainly comprised of Islamic Murabaha (term and annual revolving) facilities taken from banks, issue of Islamic Sukuk, trade payable and other payables to contractors and suppliers. The paramount objectives of these financial instruments are to raise the funding base for various projects as well as for the working capital requirement of the Group.

The Group also has financial assets in the form of bank deposits, cash in hand, due from related parties and trade and other receivables, which are integral and directly derived out of its regular business. On the reporting date the Group has not entered into any non-Islamic financial variable instrument contracts by way of currency hedging, commission rate swap agreements or similar instruments.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)**

The Group's financial operations are subject to the following risks:

1. Credit Risk
2. Commission Rate Risk
3. Liquidity Risk
4. Foreign Currency Risk

Credit Risk

The Credit Risk can be defined as a loss of value of an asset as a result of a failure by a customer or a counter party to such commercially valid and legally enforceable contract to comply with its obligations.

The general sales policy of the Group is "No Credit" terms, but in some cases there are enhanced payment schedules or staggered payment request by selected customers which have been accommodated. In such cases the Group has an exposure of credit risk with respect to the amount due from those customers. However, in such cases the Group holds back the final delivery or possession of the property to mitigate the risk until the full amount due is paid to the satisfaction of the contract. The monitoring and follow up of balances is completed regularly and as a result the Group's exposure to losses is limited.

With respect to the credit risk exposure of other financial assets, namely, due from related parties, bank deposits and trade and other receivables, the maximum credit risk of the Group is limited to their carrying values, in case there is a failure of the other party to meet its obligation.

The summary of financial assets subject to credit risk is detailed below;

| | 2019 | 2018 |
|---|------------------|------------------|
| | SR 000 | SR 000 |
| Cash and cash equivalents and short term deposits | 3,950,020 | 4,903,491 |
| Trade receivable, net | 3,226,676 | 4,015,337 |
| Other assets | 754,850 | 725,540 |
| | 7,931,546 | 9,644,368 |

As of the reporting date, the Group does not have significant credit risk concentration with any single party or a group.

Commission Rate Risk

Commission Rate Risk is associated with a change in the commission rate available when renegotiating financial instruments that are influenced by the current global financial market conditions. The Group is exposed to commission rate risk with respect to its floating commission covenants agreed for its Islamic Murabaha (revolving credit) facilities obtained from local banks.

The short term revolving borrowings' rates are renegotiated at every renewal proposal to achieve the best possible commission rate to reflect the given financial credentials and related risk perception of the Group.

The Group has a specific shariah' complaint commission rate swap contract to manage its commission rate risk. The Group's international borrowing commission rates are primarily based on LIBOR and its local borrowings are based on SAIBOR. Hence the commission rate exposure of the Group is variable according to the changes in the LIBOR & SAIBOR.

The commission rate sensitivity analysis is performed based on the commission rate exposure of the Group for floating rate liabilities outstanding at the reporting date. The calculations are done on floating commission rates assuming the liabilities outstanding for a whole year as at the reporting date.

During the period under review the average rate of 3 months LIBOR varied between 2.09% and 2.34% (2.39% and 2.82% for 2018) and SAIBOR varied between 2.36% and 2.71% (2.73% and 2.98% for 2018).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

The sensitivity of commission rate variance on the Group's external borrowings which affects the consolidated financial statements of the Group is shown below:

| | 2019 | 2018 |
|-------------------|----------------|----------------|
| | SR 000 | SR 000 |
| + 25 basis points | 4,581 | 3,534 |
| - 25 basis points | (4,581) | (3,534) |

The net profit of the Group for the reported period would have been affected by the above amount as a result of such changes in floating commission rates. If there is any capitalisation of borrowing costs directly attributed to projects in progress, there would be timing differences on such an impact to the Group's current profit and loss account and the current impact would be nil as there is no capitalisation for the current period and historically, the management capitalised approximately 10% of borrowing costs to projects in progress as explained in note 2.9.

Liquidity Risk

Liquidity Risk can result from a difficulty to meet the financial commitments and obligations of the Group as per the agreed terms and covenants.

To mitigate the liquidity risk and associated losses of business and brand value opportunities; the Group, where possible, keeps sufficient liquid assets in all business conditions. The Group refrains from funding its long term capital requirements through short term borrowings and related party current account transactions. Currently the long term projects are funded from long term or revolving borrowings only. The Group also has a dynamic cash flow assessment policy and system by which it can estimate and plan the maturities as well as required resources to meet such obligations.

The total weighted average effective annual commission rate for the period ended 31 December 2019 is 6.85% (31 December 2018: 6.88%)

See notes 12 and 14 for further details.

The maturity profile of financial liabilities of the group with undiscounted gross cash flows for the remaining contractual maturities for both principal and interest, wherever applicable, as at 31 December 2019 and 31 December 2018 are as follows:

| <u>31 December 2019</u> | Within 3 Months | 3 months to 1 year | One year to 2 years | 3 year to 5 years | Above 5 years | No Fixed Maturity | Total |
|-------------------------------------|--------------------------------|-------------------------------|--------------------------------|------------------------------|--------------------------|------------------------------|-------------------|
| | SR 000 | SR 000 | SR 000 | SR 000 | SR 000 | SR 000 | SR 000 |
| <u>Financial Liabilities</u> | | | | | | | |
| Islamic borrowings | 389,872 | 496,074 | 600,615 | 5,451,595 | 2,935,556 | - | 9,873,712 |
| End of service indemnities | - | - | - | - | - | 21,614 | 21,614 |
| Trade payables and others | 84,325 | 94,134 | - | - | - | 620,320 | 798,779 |
| Total | 474,197 | 590,208 | 600,615 | 5,451,595 | 2,935,556 | 641,934 | 10,694,105 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019 (CONTINUED)

| <u>31 December 2018</u> | <u>Within 3 Months</u> | <u>3 months to 1 year</u> | <u>One year to 2 years</u> | <u>3 year to 5 years</u> | <u>Above 5 years</u> | <u>No fixed Maturity</u> | <u>Total</u> |
|-------------------------------------|------------------------|---------------------------|----------------------------|--------------------------|----------------------|--------------------------|------------------|
| | SR 000 | SR 000 | SR 000 | SR 000 | SR 000 | SR 000 | SR 000 |
| <u>Financial Liabilities</u> | | | | | | | |
| Islamic borrowings | 157,911 | 2,089,981 | 669,006 | 4,955,043 | 198,062 | - | 8,070,003 |
| End of service indemnities | - | - | - | - | - | 19,011 | 19,011 |
| Trade payables and others | 32,610 | 63,511 | - | - | - | 789,234 | 885,355 |
| Total | 190,521 | 2,153,492 | 669,006 | 4,955,043 | 198,062 | 808,245 | 8,974,369 |

Foreign Currency Risk

Foreign Currency Risk is associated with the change in the value of the carrying value in the functional currency due to the variation of the underlying foreign currency obligation or right by way of transaction or translation reasons. The functional currency of the Group is the Saudi Riyal that is pegged against the US Dollar with a fixed exchange rate of 3.75 Saudi Riyals per US Dollar. Since transactions, other than US Dollars, are negligible; the Group does not assume any significant foreign currency risk.

27. COMMITMENTS AND CONTINGENCIES

To complete the long term construction and development of investment and development properties, the Group have committed to a number of contractual arrangements and agreements. Such contracts are cancellable at the Group's discretion with no penalties. The estimated uncompleted contracts outstanding as at 31 December 2019 amounts to SR 285 million (31 December 2018: SR 62 million) and performance commitment through a bank guarantee for SR 74 million against receivable collected (31 December 2018: SR 74 million).

These commitments are expected to be settled within the duration of the projects in progress and shall be funded through prospective property sales and external borrowings, if necessary.

During the normal course of business there are general litigations and legal claims. Management takes legal advice as to the likelihood of success of claims and no provision is made when the action is unlikely to succeed.

At 31 December 2019, there were no significant claims notified (31 December 2018: None).

28. APPROVAL OF THE CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements were approved by the board of directors and authorized for issue on 24 March 2020.