

## Saudi RE

Compelling growth prospects, hockey-stick growth from new IDI policies driving 2/3 GWP in FY 24e

- **Compelling growth: we expect a GWP CAGR of 33% for FY 21-23e, with compelling growth opportunities domestically, as well as internationally. We increase our EPS FY21e-23e estimates by c. 20% (details p 2) on GWP/NPM.**
- **The updated Saudi Building Code in July-21 now mandates for an active IDI policy, supportive for IDI rollout, after a slower than expected start, which could reach 64% of GWP by FY 24e vs just 3% in FY 21e.**
- **RoE to remain subdued until IDI premiums are earned, however, with upside risk from leverage (GWP/Equity at 1.0x) and/or retention (83%).**
- **We reiterate our Buy recommendation and lift our TP to SAR 22.5 from SAR 19.0, and our EPS FY21/22e forecasts by 20-23%, providing 23% upside.**

**Growth opportunities in Saudi Re's home market remain attractive. We model for a +29% CAGR FY21e-26e.** GWP growth dropped in Q2 to -4.1% y/y, reducing Saud Re's H1 growth to 44.9% y/y. The expansion was predominantly driven by Saudi Re's home market (+88.7% y/y in H1), thanks to a new medical reinsurance deal inked with Medgulf (SAR 130m, [link](#)), and sound growth in the motor division (+72.9% y/y, contributing +14.3% to H1). Moreover, we see increased traction for inward reinsurance thanks to, i) SAMA's recently updated capital requirements (SAR 300m vs SAR 100m previously, with a 3 year grace period [link](#)), coupled with ii) insurers increased visibility on underwriting margins, and iii) a regulatory push to reduce capital outflows by lowering outward reinsurance (SaudiRe local M/S increased to c.12% in H1 21A vs. c.7% in H1 20A, on our workings).

**International diversification strategy bodes well for growth in the ST.** Saudi Re expanded its portfolio in Asia by +24% y/y (+18.1% contribution) and increased underwriting business in Latin America through FAL (Funds at Lloyds, [link](#)) to SAR 177m (or +60% y/y in Q1 – [link](#)). Moving forward we expect Saudi Re to maintain its focus on Asia's primary markets (i.e. China, India, and Korea), especially after formulating close UW relations with the region's top three reinsurers. Moreover, Saudi Re adopted a new Risk Management Solutions (RMS, [link](#)) model for Asia this year, which should enhance the reinsurer's catastrophe risk modelling within the P&C portfolio, and maintain its prudent UW approach, as it expands its MS.

**IDI outlook remains attractive post the updated Saudi Building Code (SBG) in July-21.** GWP contribution remain modest in FY 21e/22e. We expect GWP of SAR 40m in FY 21e (3.2% contribution), and SAR 232m in FY 22e (15.2%), but we pencil in an acceleration to SAR 864m in FY 23e (38.8%) and SAR 2.4bn in FY 24e (64%), reaching SAR 3.2bn by FY 30e (61%) as we expect contractors to have expedited their project launches ahead of the four-phased implementation plan this year, with the updated Saudi Building Code mandating for an active IDI contract and Technical Inspection Supervisor (TIS) ([link](#)).

**RoE to remain in the single digits, though with considerable upside risk.** We increased our underwriting margin forecasts even further and improve the estimated combined ratios by -60bps in FY 21e, -30bps in FY 22/23e, and -70bps in FY 24e, following the stellar UW performance in H1 (+59% y/y). We expect RoE 24e to improve to 8.5%, but we may see some pressure in the following years from *unearned* IDI premiums, with sustainable RoE at >16%, on our workings. Nonetheless, we see multiple venues for Saudi Re to boost its UW capacity, primarily through i) increasing leverage from 1.0x GWP/Equity to 1.2-1.4x (industry avg), ii) reducing the current share of retrocessionaires and XoL (from 17.4%), and/or iii) issuing Insurance Linked Securities (LIS).

**Valuation remains attractive with upside risk from margins, IDI rollout and growth.** Saudi Re stock has only marginally outperformed the KSA insurance sector YtD (+35.8% vs. +31.4%) despite the reinsurer being shielded from COVID-19 related business interruption claims, and the expected tightening of medical UW margins in H2e. The stock is trading at P/tNAV 21e of 1.8x and P/E 22e of 19.9x (vs. 25.4x FY 19-20A avg), while LT sustainable RoE should improve to >16% by FY 28e.

BUY

SAR 22.5↑

### Insurance / KSA

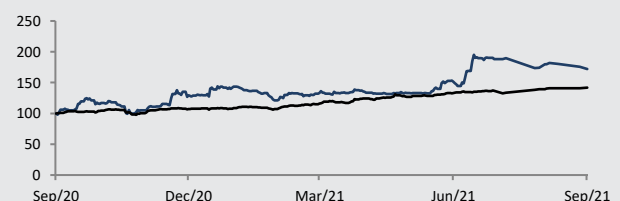
Bloomberg code	SAUDIRE AB
Market index	KSA
Target Price	22.5
Upside (%)	22.8

### Market data 07/09/2021

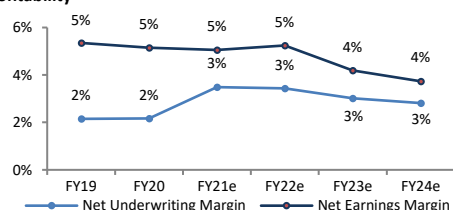
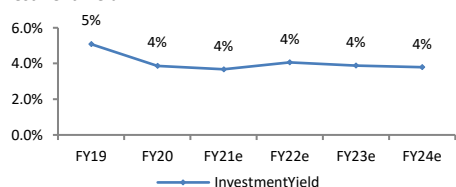
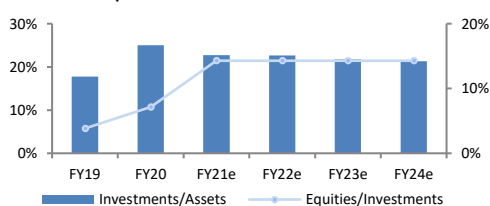
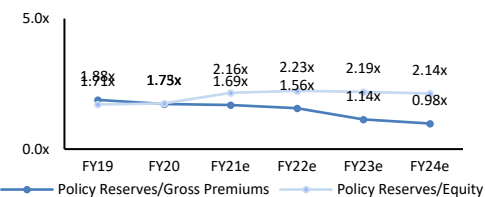
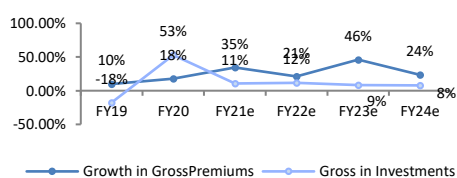
Last closing price	18.3
52 Week range	9.1-20.4
Market cap (SAR m)	1,634
Market cap (USD m)	436
Average Daily Traded Value (SAR m)	46.0
Average Daily Traded Value (USD m)	12.3
Free float (%)	95%

Year-end (local m)	2020	2021e	2022e	2023e
Gross Written Premiums	935	1,258	1,525	2,228
Underwriting Profit	69	105	128	152
EPS	0.59	0.78	0.99	1.15
P/E (x) (market price)	33.0	25.0	19.9	17.0
BVPS	11.40	12.18	13.17	14.32
Tangible BVPS	9.55	10.82	11.58	12.50
P/B (x) (market price)	1.7	1.6	1.5	1.4
P/TBVPS (x) (market price)	2.1	1.8	1.7	1.6
DPS	-	-	-	-
Div. yield (%)	-	-	-	-
RoAA (%)	1.7	1.9	2.1	2.2
RoAE (%)	5.4	6.7	7.8	8.4
Investments/Assets (%)	25.1	22.7	22.6	21.8
Investment Yield (%)	3.9	3.7	4.1	3.9
Net Loss Ratio	60.6	65.9	66.4	65.8
Combined Ratio	96.4	94.2	94.2	93.4
Underwriting Profit Margin	2.2	3.5	3.4	3.0
Net Profit Margin	5.1	5.1	5.2	4.2
Policy Reserves/Equity	175.1	215.6	223.1	219.0

### Price Performance



**Abacus** Arqaam Capital Fundamental Data

**Profitability**

**Investment Yield**

**Investment Exposure**

**Solvency ratios & reserve adequacy**

**Growth**

**SAUDI RE**

Year-end	2019	2020	2021e	2022e	2023e	2024e
<b>Performance analysis</b>						
Cession Ratio	16.1	14.2	12.3	15.6	21.7	24.8
Net Loss Ratio	64.9	60.6	65.9	66.4	65.8	65.3
Expense Ratio	32.2	35.9	28.2	27.8	27.6	27.3
Combined Ratio	97.2	96.4	94.2	94.2	93.4	92.6
Underwriting Profit Margin	2.1	2.2	3.5	3.4	3.0	2.8
Investment Yield	5.1	3.9	3.7	4.1	3.9	3.8
Net Margin	5.4	5.1	5.1	5.2	4.2	3.7
RoAE	5.0	5.4	6.7	7.8	8.4	8.5
RoAA	1.7	1.7	1.9	2.1	2.2	2.2
Net Premiums/Equity	0.7	0.7	0.8	0.9	0.9	0.9
Gross Premiums/Equity	0.9	1.0	1.3	1.4	1.9	2.2
Claims Reserve/NPE	1.7	1.6	1.4	1.2	1.1	1.1
Investment Income/Total Income	30.0	28.5	25.4	23.1	20.7	19.8

Year-end	2019	2020	2021e	2022e	2023e	2024e
<b>Investment Exposure</b>						
Investments/Assets	17.8	25.1	22.7	22.6	21.8	21.3
Equities/Investments	3.8	7.1	14.3	14.3	14.3	14.3
Equity/Assets (%)	34.1	33.2	29.1	28.0	27.0	26.6

Year-end	2019	2020	2021e	2022e	2023e	2024e
<b>Liquidity/Leverage</b>						
Policy Reserves/Gross Premiums	1.9	1.7	1.7	1.6	1.1	1.0
Policy Reserves/Net Earned Premiums	2.3	2.5	2.7	2.5	2.4	2.5
Policy Reserves/Equity	1.7	1.8	2.2	2.2	2.2	2.1
Debt/Capital	-	-	-	-	-	-
Debt/Equity (x)	-	-	-	-	-	-

Year-end	2019	2020	2021e	2022e	2023e	2024e
<b>Growth</b>						
Gross Premiums	9.9	17.9	34.5	21.3	46.1	23.5
Net Earned Premiums	4.7	0.7	22.9	19.3	12.1	3.5
Investments	(17.6)	52.9	10.7	11.9	8.5	8.1
Assets	9.2	8.4	21.9	12.4	12.9	10.4
Total Reserves	8.8	8.1	31.6	11.9	6.8	6.2
Equity	5.1	5.5	6.9	8.1	8.8	8.9

Year-end	2019	2020	2021e	2022e	2023e	2024e
<b>Valuation</b>						
P/B(x) (current price)	1.8	1.7	1.6	1.5	1.4	1.3
P/B(x) (target price)	2.1	2.0	1.8	1.7	1.6	1.4
P/E(x) (current price)	37.4	33.0	25.0	19.9	17.0	15.4
P/E(x) (target price)	43.0	37.9	28.7	22.8	19.5	17.8

**Abacus** *Arqaam Capital Fundamental Data*

## Investment thesis

Saudi Re was established in Riyadh in 2008 and is currently the only Saudi Arabia-based reinsurer, and it is regulated by the Saudi Arabian Monetary Agency (SAMA) in Riyadh. The company is listed on the Riyadh stock exchange with a diversified investors base. It writes most lines of general, life, and health inwards reinsurance on a predominantly proportional treaty basis, with some non-proportional and facultative business.

Saudi Re has a A3 rating from Moody's and AA rating from Tasneef (local rating agency). Its portfolio is now well diversified geographically and across all lines of business.

### Key Drivers:

- Strong brand and market position in Saudi Arabia as the sole Saudi professional reinsurer as well as a growing presence in its target markets of Asia, Africa and Lloyd's
- Preferential position in Saudi market due to a right of first refusal on a portion of premiums ceded by primary carriers in the Saudi market,
- Strong asset quality exemplified by its conservative investment portfolio
- Good capital adequacy, both in terms of capital levels, with gross underwriting leverage (GUL) of 2.2x, and relatively modest exposure to natural catastrophe risk
- Strong financial flexibility with non-existent leverage and good access to capital markets in Saudi Arabia given its listing on the Saudi stock exchange, and broad investor base.

### Key Shareholder's

Ahmad H Al Qusaibi	5.0%
Sate Street Global Advisors	0.5%
Acadian Asset Management	0.3%

### SAUDI RE

Year-end	2019	2020	2021e	2022e	2023e	2024e
<b>Income statement (mn)</b>						
<b>Gross Written Premiums</b>	<b>792.8</b>	<b>935.1</b>	<b>1,257.8</b>	<b>1,525.1</b>	<b>2,228.3</b>	<b>2,752.1</b>
Ceded Premiums	146.2	162.5	185.4	270.7	516.8	716.5
Retained Premiums	646.6	772.6	1,072.4	1,254.4	1,711.5	2,035.6
Movement in Unearned Premiums	4.1	125.5	251.2	150.2	81.4	77.0
<b>Net Premiums Earned</b>	<b>642.5</b>	<b>647.1</b>	<b>795.2</b>	<b>949.0</b>	<b>1,063.4</b>	<b>1,100.2</b>
Commissions paid	172.8	194.7	177.4	207.3	238.7	249.9
Net commissions	(154.6)	(182.0)	(160.6)	(184.8)	(203.5)	(204.1)
Other underwriting expenses	3.6	4.0	5.0	5.8	8.0	9.6
Changes in technical reserves	-	-	-	-	-	-
Net Claims	417.1	392.0	524.4	629.9	699.7	718.5
<b>Underwriting Profit</b>	<b>67.2</b>	<b>69.1</b>	<b>105.2</b>	<b>128.4</b>	<b>152.3</b>	<b>168.0</b>
Investment Income	47.2	38.3	41.9	52.6	55.2	58.1
Other operating income	1.0	6.7	1.0	1.0	1.1	1.1
<b>Investment &amp; other income</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Interest Expense	-	-	-	-	-	-
General & Administrative	50.2	48.9	61.3	76.1	85.0	90.7
<b>Operating Profit</b>	<b>65.2</b>	<b>65.3</b>	<b>86.7</b>	<b>106.0</b>	<b>123.5</b>	<b>136.5</b>
Distribution of surplus	(3.5)	(3.4)	(4.3)	(5.3)	(6.2)	(6.8)
Other income/(loss)	(2.4)	(1.1)	(2.6)	(3.2)	(4.7)	(5.9)
Tax	13.9	14.8	16.2	17.5	19.2	21.1
Minority Interest	-	-	-	-	-	-
<b>Net Income</b>	<b>45.4</b>	<b>45.9</b>	<b>63.6</b>	<b>79.9</b>	<b>93.5</b>	<b>102.8</b>
Reported EPS	0.52	0.59	0.78	0.99	1.15	1.27
<b>Balance sheet (mn)</b>						
Cash	13.2	13.2	257.8	306.5	375.7	433.3
Intangible Assets	-	-	-	-	-	-
Reinsurance Contract Assets	368.4	272.3	578.4	649.5	694.4	737.7
Investment Properties	-	-	-	-	-	-
Investments	455.3	696.1	770.4	861.9	935.4	1,010.9
Associates	101.4	120.1	126.1	132.5	139.1	146.0
Insurance Receivables	818.5	1,050.2	1,030.3	1,158.8	1,403.9	1,623.1
Fixed Assets	33.6	33.6	30.8	29.3	27.9	26.5
Other Assets	772.9	593.1	594.0	670.3	723.9	770.6
<b>Total Assets</b>	<b>2,563.3</b>	<b>2,778.7</b>	<b>3,387.8</b>	<b>3,808.9</b>	<b>4,300.2</b>	<b>4,748.1</b>
Short-term Insurance Contract Liabilities	1,092.5	1,067.7	1,108.0	1,150.6	1,197.8	1,246.3
Long-term Policyholder Liabilities	402.0	548.5	1,019.1	1,229.4	1,343.4	1,451.2
Debt	-	-	-	-	-	-
Insurance Payables	123.8	146.3	204.1	292.3	529.0	717.8
Other Liabilities	70.0	93.0	69.9	69.9	69.9	69.9
<b>Total Liabilities</b>	<b>1,688.3</b>	<b>1,855.5</b>	<b>2,401.1</b>	<b>2,742.2</b>	<b>3,140.1</b>	<b>3,485.2</b>
<b>Shareholders Equity</b>	<b>875.1</b>	<b>923.2</b>	<b>986.8</b>	<b>1,066.7</b>	<b>1,160.1</b>	<b>1,262.9</b>
Minority Interest	-	-	-	-	-	-
<b>Total Equity</b>	<b>875.1</b>	<b>923.2</b>	<b>986.8</b>	<b>1,066.7</b>	<b>1,160.1</b>	<b>1,262.9</b>
BVPS	10.80	11.40	12.18	13.17	14.32	15.59

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**Exhibit 1: Saudi Re changes of estimates table:**

	FY 21e			FY 22e			FY 23e			FY 24e		
	New	Old		New	Old		New	Old		New	Old	
<b>Gross Written Premiums</b>	<b>1,258</b>	<b>1,274</b>	<b>(1.3%)</b>	<b>1,525</b>	<b>1,428</b>	<b>6.8%</b>	<b>2,228</b>	<b>1,681</b>	<b>32.6%</b>	<b>2,752</b>	<b>1,906</b>	<b>44.4%</b>
Net Premiums Earned	795	844	(5.8%)	949	970	(2.2%)	1,063	1,090	(2.5%)	1,100	1,289	(14.6%)
Net commissions	(161)	(194)	(17.2%)	(185)	(212)	(12.7%)	(203)	(224)	(9.1%)	(204)	(259)	(21.1%)
Net claims incurred	524	535	(1.9%)	630	623	1.2%	700	709	(1.3%)	719	840	(14.5%)
<b>Underwriting Income</b>	<b>105</b>	<b>111</b>	<b>(5.1%)</b>	<b>128</b>	<b>131</b>	<b>(1.8%)</b>	<b>152</b>	<b>152</b>	<b>0.4%</b>	<b>168</b>	<b>184</b>	<b>(8.6%)</b>
Investment & other income	43	33	27.9%	54	39	39.2%	56	45	24.3%	59	55	7.4%
Operating Profit	87	76	14.5%	106	90	18.2%	124	108	14.7%	137	135	1.2%
NP before Z&T	80	69	15.1%	97	82	18.7%	113	98	14.5%	124	123	0.4%
<b>Net Income</b>	<b>64</b>	<b>53</b>	<b>19.7%</b>	<b>80</b>	<b>65</b>	<b>23.4%</b>	<b>93</b>	<b>80</b>	<b>17.2%</b>	<b>103</b>	<b>103</b>	<b>(0.3%)</b>
	0.5	0.4		0.6	0.5		0.7	0.6		0.8	0.8	
<b>Ratios</b>												
Net Claims Ratio	65.9%	63.3%	2.6%	66.4%	64.2%	2.2%	65.8%	65.0%	0.8%	65.3%	65.2%	0.1%
Expense Ratio	28.2%	31.4%	(3.2%)	27.8%	30.3%	(2.5%)	27.6%	29.1%	(1.5%)	27.3%	28.5%	(1.2%)
Net Profit Margin	5.1%	4.2%	0.9%	5.2%	4.5%	0.7%	4.2%	4.7%	(0.5%)	3.7%	5.4%	(1.7%)
GWP/Equity	1.3x	1.3x	(3.0%)	1.4x	1.4x	5.8%	1.9x	1.5x	42.1%	2.2x	1.6x	62.2%
RoAE	6.7%	5.6%	1.1%	7.8%	6.4%	1.4%	8.4%	7.4%	1.0%	8.5%	8.8%	(0.3%)
<b>Growth</b>												
Gross Premiums	35%	36%	(1.8%)	21%	12%	9.2%	46%	18%	28.4%	24%	13%	10.1%
Net Earned Premiums	23%	30%	(7.5%)	19%	15%	4.4%	12%	12%	(0.4%)	3%	18%	(14.7%)
<b>TP</b>	<b>22.5</b>	<b>19.0</b>	<b>18.6%</b>									

Source: Company Data, Arqaam Capital Research

**Exhibit 2: Saudi Re's Valuation Table:**

	2019A	2020e	2021e	2022e	2023e	2024e	2025e	2026e	2027e	2028e	2029e	2030e	perp	subtotal	% of total
<b>1. DCF</b>															
Net profit	42,423	48,109	63,584	79,908	93,455	102,767	59,244	65,099	116,028	276,538	363,925	381,673	381,673		
Other adjustments (comprehensive income)	--	--	--	--	--	--	--	--	--	--	--	--	--		
Minus: excess return excess capital	12,464	11,926	10,659	11,206	9,975	9,839	2,273	1,038	1,564	6,074	12,659	19,577	19,577		
Return on excess capital	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%		
Tax shelter	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%		
Adjusted net profit	29,960	36,183	52,925	68,702	83,480	92,928	56,971	64,061	114,464	270,464	351,266	362,096	362,096		
Capital requirements	298,295	368,585	492,077	557,771	706,059	814,929	1,178,789	1,291,833	1,384,423	1,473,155	1,563,610	1,657,940	1,657,940		
RoEcC	10.0%	9.8%	10.8%	12.3%	11.8%	11.4%	4.8%	5.0%	8.3%	18.4%	22.5%	21.8%	21.8%		
Cost of capital	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%		
Capital charge	31,202	38,554	51,471	58,343	73,854	85,242	123,301	135,126	144,811	154,092	163,554	173,421	173,421		
Economic profit	(1,242)	(2,371)	1,454	10,359	9,626	7,687	(66,331)	(71,065)	(30,347)	116,372	187,713	188,675	188,675		
Discount factor			1.00	0.91	0.82	0.74	0.67	0.61	0.55	0.50	0.45	0.41	0.37		
NPV of Economic Profit			1,454	9,378	7,890	5,703	(44,555)	(43,215)	(16,706)	57,998	84,694	77,067	188,675		
DCF EVA Forecast period															139,708
Perpetual growth rate (GDP)															2.0%
Terminal Value															2,230,204
Terminal value discounted															824,696
Required Capital															368,585
<b>Value of the bank operations</b>															<b>1,332,990</b>
<b>2. Capital surplus/deficit</b>															<b>73.0%</b>
<b>Available capital:</b>															
Shareholders equity	875,071	923,179	986,764	1,066,672	1,160,127	1,262,894	1,322,138	1,387,237	1,503,264	1,779,802	2,143,727	2,525,400	2,525,400		
Less Goodwill & intangibles	62,816	62,816	55,137	46,799	42,734	42,224	49,599	52,600	54,346	56,180	58,111	60,144	60,144		
Less dividends															
<b>Tangible equity</b>	<b>812,255</b>	<b>860,364</b>	<b>931,627</b>	<b>1,019,873</b>	<b>1,117,392</b>	<b>1,220,670</b>	<b>1,272,539</b>	<b>1,334,637</b>	<b>1,448,919</b>	<b>1,723,621</b>	<b>2,085,616</b>	<b>2,465,256</b>	<b>2,465,256</b>		
<b>Capital needs</b>															
Net Written Premium (NWP)	597,548	722,834	1,015,118	1,191,349	1,646,211	1,968,133	2,992,054	3,172,002	3,282,068	3,398,559	3,521,975	3,652,562	3,652,562		
Technical reserves	31,682	30,963	32,133	33,366	34,736	36,142	37,614	39,189	40,898	43,152	45,654	48,280	48,280		
Equity investments	17,461	46,500	110,050	123,132	133,626	144,412	243,309	346,258	449,493	540,386	629,760	721,733	721,733		
Claims provision	774,953	794,552	820,773	852,270	887,254	923,179	960,764	1,001,005	1,044,641	1,102,230	1,166,130	1,233,194	1,233,194		
Associates	101,446	120,141	126,148	132,456	139,078	146,032	153,334	161,001	169,051	177,503	186,378	195,697	195,697		
Equity as % NEP	35.2%	35.9%	35.8%	36.0%	36.5%	36.7%	37.1%	37.1%	37.1%	37.1%	37.1%	37.1%	37.1%		
Equity as % Technical reserves	4.0%	4.0%	4.0%	4.0%	4.0%	4.0%	4.0%	4.0%	4.0%	4.0%	4.0%	4.0%	4.0%		
Equity as % of investments	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%	50.0%		
Equity as % of claims reserves	35.2%	35.2%	35.2%	35.2%	35.2%	35.2%	35.2%	35.2%	35.2%	35.2%	35.2%	35.2%	35.2%		
Equity as % of associates	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%		
Capital Requirements	298,295	368,585	492,077	557,771	706,059	814,929	1,178,789	1,291,833	1,384,423	1,473,155	1,563,610	1,657,940	1,657,940		
<b>Surplus capital</b>	<b>513,961</b>	<b>491,779</b>	<b>439,551</b>	<b>462,102</b>	<b>411,334</b>	<b>405,741</b>	<b>93,750</b>	<b>42,804</b>	<b>64,496</b>	<b>250,466</b>	<b>522,006</b>	<b>807,316</b>	<b>807,316</b>	<b>491,779</b>	<b>27.0%</b>
<b>3. Other adjustments</b>															
Total adjustments															
<b>4. Dividends</b>															
<b>Total Fair Value</b>															<b>1,824,768</b>
Number of shares															81,000
Conversion mandatory convertibles															--
Fully diluted number of shares															81,000
<b>Fair value per share</b>															<b>22.5</b>
Current share price															19.6
<b>Upside</b>															<b>14.9%</b>
Implied P/E	43.0x	37.9x	28.7x	22.8x	19.5x	17.8x	30.8x	28.0x	15.7x	6.6x	5.0x	4.8x	4.8x		
Implied P/B	2.1x	2.0x	1.8x	1.7x	1.6x	1.4x	1.4x	1.3x	1.2x	1.0x	0.9x	0.7x	0.7x		

Source: Company Data, Arqaam Capital Research

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