



**Saudi Telecom Company**  
(A Saudi Joint Stock Company)

**INTERIM CONDENSED CONSOLIDATED  
FINANCIAL STATEMENTS  
FOR THE THREE MONTHS PERIOD ENDED  
31 MARCH 2019  
(Unaudited)**

**First Quarter  
2019**

**Saudi Telecom Company**  
**A Saudi Joint Stock Company**

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**INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**FOR THE THREE MONTHS PERIOD ENDED 31 March 2019**

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## **Independent auditor's review report on the interim condensed consolidated financial statements to the shareholders of Saudi Telecom Company (A Saudi Joint Stock Company)**

### **Introduction:**

We have reviewed the accompanying interim condensed consolidated statement of financial position of Saudi Telecom Company - a Saudi Joint Stock Company ("the Company") and its subsidiaries (collectively referred to as "the Group") as at 31 March 2019 and the related interim condensed consolidated statements of profit or loss, comprehensive income, cash flows and changes in equity for the three months period then ended, and a summary of significant accounting policies and other explanatory notes. Management is responsible for the preparation and presentation of these interim condensed consolidated financial statements in accordance with International Accounting Standard 34, "Interim Financial Reporting" ("IAS 34") endorsed in the Kingdom of Saudi Arabia. Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review.

### **Scope of Review:**

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" endorsed in the Kingdom of Saudi Arabia. A review of interim financial statements consists of making inquiries, primarily to persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing that are endorsed in the Kingdom of Saudi Arabia and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### **Conclusion:**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial statements are not prepared, in all material respects, in accordance with IAS 34 endorsed in the Kingdom of Saudi Arabia.

for Ernst & Young

Rashid S. AlRashoud  
Certified Public Accountant  
License No. (366)



Riyadh: 19 Sha'aban 1440H  
(24 April 2019)

**Saudi Telecom Company**  
**A Saudi Joint Stock Company**

**INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED)**  
**AS AT 31 MARCH 2019**

(All amounts in Saudi Riyals thousands unless otherwise stated)

		<u>31 March 2019</u>	<u>31 December 2018</u>
	<i>Notes</i>		
<b>ASSETS</b>			
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	6	41,243,110	41,920,409
Intangible assets and goodwill	7	9,342,212	9,560,119
Right of use assets	8	2,468,609	-
Investments in associates and joint ventures	13	6,385,146	6,581,733
Contract assets		602,376	504,042
Contract costs		966,687	1,030,129
Other non-current assets	9	7,820,418	3,744,637
<b>TOTAL NON-CURRENT ASSETS</b>		<u>68,828,558</u>	<u>63,341,069</u>
<b>CURRENT ASSETS</b>			
Inventories		829,873	787,456
Trade and other receivables	12	15,559,908	14,422,178
Short term murabahas		6,087,181	9,685,491
Contract assets		5,750,202	5,539,412
Other current assets	10	5,978,083	7,441,123
Cash and cash equivalents		6,180,154	8,153,865
		<u>40,385,401</u>	<u>46,029,525</u>
Assets held for sale	14	267,728	-
<b>TOTAL CURRENT ASSETS</b>		<u>40,653,129</u>	<u>46,029,525</u>
<b>TOTAL ASSETS</b>		<u>109,481,687</u>	<u>109,370,594</u>
<b>EQUITY AND LIABILITIES</b>			
<b>EQUITY</b>			
Issued capital		20,000,000	20,000,000
Statutory reserves		10,000,000	10,000,000
Other reserves		(2,229,455)	(1,903,878)
Retained earnings		40,593,271	37,417,562
<b>Equity attributable to the equity holders of the Parent Company</b>		<u>68,363,816</u>	<u>65,513,684</u>
Non-controlling interests		1,085,311	1,147,914
<b>TOTAL EQUITY</b>		<u>69,449,127</u>	<u>66,661,598</u>
<b>LIABILITIES</b>			
<b>NON-CURRENT LIABILITIES</b>			
Long term borrowings	15	3,937,536	3,965,479
Provision for end of service benefit	16	3,937,717	3,919,362
Deferred income		2,352,191	2,144,290
Lease liabilities	17	1,593,893	-
Provisions		1,019,639	891,910
Contract liabilities		771,915	771,915
Other non-current liabilities	18	1,572,548	1,558,985
<b>TOTAL NON-CURRENT LIABILITIES</b>		<u>15,185,439</u>	<u>13,251,941</u>
<b>CURRENT LIABILITIES</b>			
Trade and other payables		11,596,131	14,092,907
Provisions		6,506,482	6,829,451
Contract liabilities		2,247,115	2,538,940
Zakat and income tax liabilities	20	1,645,272	1,465,775
Lease liabilities	17	734,208	-
Short term borrowings	15	282,292	320,533
Deferred income		46,381	41,141
Other current liabilities	19	1,789,240	4,168,308
<b>TOTAL CURRENT LIABILITIES</b>		<u>24,847,121</u>	<u>29,457,055</u>
<b>TOTAL LIABILITIES</b>		<u>40,032,560</u>	<u>42,708,996</u>
<b>TOTAL EQUITY AND LIABILITIES</b>		<u>109,481,687</u>	<u>109,370,594</u>

**Saudi Telecom Company**  
**A Saudi Joint Stock Company**

**INTERIM CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS (UNAUDITED)**  
**FOR THE THREE MONTHS PERIOD ENDED 31 MARCH 2019**  
(All amounts in Saudi Riyals thousands unless otherwise stated)

	Notes	<i>For the three months period ended</i>	
		<i>31 March</i>	
		<b>2019</b>	<b>2018</b>
Revenues	5	<b>13,385,753</b>	12,349,080
Cost of revenues		<b>(5,482,277)</b>	(5,414,229)
<b>GROSS PROFIT</b>		<b>7,903,476</b>	6,934,851
<b>OPERATING EXPENSES</b>			
Selling and marketing		<b>(1,115,657)</b>	(1,250,911)
General and administration		<b>(1,402,316)</b>	(1,156,882)
Depreciation and amortisation	6,7,8	<b>(2,110,299)</b>	(1,894,704)
<b>TOTAL OPERATING EXPENSES</b>		<b>(4,628,272)</b>	(4,302,497)
<b>OPERATING PROFIT</b>		<b>3,275,204</b>	2,632,354
<b>OTHER EXPENSES AND INCOME</b>			
Cost of early retirement		<b>(150,000)</b>	-
Finance income		<b>181,120</b>	149,668
Finance costs		<b>(164,176)</b>	(97,379)
Other (expenses)/income, net		<b>(126,314)</b>	94,395
Share in results of investments in associates and joint ventures, net	13	<b>(35,538)</b>	36,025
Other gains, net		<b>7,427</b>	40,967
<b>TOTAL OTHER (EXPENSES) AND INCOME</b>		<b>(287,481)</b>	223,676
<b>NET PROFIT BEFORE ZAKAT AND INCOME TAX</b>		<b>2,987,723</b>	2,856,030
Zakat and income tax	20	<b>(180,553)</b>	(198,639)
<b>NET PROFIT</b>		<b>2,807,170</b>	2,657,391
<i>Net profit attributable to:</i>			
Equity holders		<b>2,749,735</b>	2,587,530
Non-controlling interests		<b>57,435</b>	69,861
		<b>2,807,170</b>	2,657,391
Basic and diluted earnings per share (In Saudi Riyals)		<b>1.37</b>	1.29

**Saudi Telecom Company**  
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**INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)**  
**FOR THE THREE MONTHS PERIOD ENDED 31 MARCH 2019**  
(All amounts in Saudi Riyals thousands unless otherwise stated)

	Notes	<i>For the three months period ended</i>	
		<i>31 March</i>	
		<b>2019</b>	<b>2018</b>
<b>NET PROFIT</b>		<b>2,807,170</b>	2,657,391
<b>OTHER COMPREHENSIVE INCOME/(LOSS)</b>			
<i>Items that will not be reclassified subsequently to consolidated statement of profit or loss:</i>			
Re-measurement of end of service benefit provision	16	<b>(4,461)</b>	(16,022)
Fair value changes on equity instruments measured at fair value through other comprehensive income (FVOCI)	11	<b>(34)</b>	(2,357)
<i>Total items that will not be reclassified subsequently to consolidated statement of profit or loss</i>		<b>(4,495)</b>	(18,379)
<i>Items that will be reclassified subsequently to consolidated statement of profit or loss:</i>			
Foreign currency translation differences		<b>(8,613)</b>	(3,215)
Fair value changes from cash flow hedges		<b>(906)</b>	1,159
Share of other comprehensive income/(loss) of associates and joint ventures, net		<b>113,185</b>	(93,518)
<i>Total items that will be reclassified subsequently to consolidated statement of profit or loss</i>		<b>103,666</b>	(95,574)
<b>TOTAL OTHER COMPREHENSIVE INCOME/(LOSS)</b>		<b>99,171</b>	(113,953)
<b>TOTAL COMPREHENSIVE INCOME</b>		<b>2,906,341</b>	2,543,438
<i>Total comprehensive income attributable to:</i>			
Equity holders		<b>2,850,132</b>	2,480,097
Non-controlling interests		<b>56,209</b>	63,341
		<b>2,906,341</b>	2,543,438

**Saudi Telecom Company**  
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**INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)**  
**FOR THE THREE MONTHS PERIOD ENDED 31 MARCH 2019**  
(All amounts in Saudi Riyals thousands unless otherwise stated)

	Notes	For the three months period ended	
		2019	2018
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Net profit before zakat and tax		2,987,723	2,856,030
<i>Adjustments for:</i>			
Depreciation and amortisation	6,7,8	2,110,299	1,894,704
Amortisation and impairment loss of contract costs and assets		148,782	182,708
Impairment loss on trade receivables		82,009	158,181
Write-down of inventories		19,339	64,532
Finance income		(181,120)	(149,668)
Finance costs		164,176	97,379
Provision for end of service benefits and other provisions		249,739	772,160
Share in results of investments in associates and joint ventures, net		35,538	(36,025)
Other gains, net		(7,427)	(40,967)
<b>Operating profit before working capital adjustments</b>		<b>5,609,058</b>	<b>5,799,034</b>
<i>Movements in working capital:</i>			
Trade and other receivables		(1,047,599)	(2,189,023)
Inventories		(61,756)	33,898
Contract costs		(54,631)	(485,103)
Contract assets		(339,834)	(1,046,390)
Other assets		(328,020)	(212,647)
Trade and other payables		(3,244,956)	807,083
Deferred income		213,141	148,742
Contract liabilities		(291,825)	(283,412)
Other liabilities		(3,162,788)	588,727
<b>Cash (used in) generated from operations</b>		<b>(2,709,210)</b>	<b>3,160,909</b>
Less: Zakat and income tax paid	20	-	(63,022)
Less: Provision for end of service benefits paid		(115,192)	(74,347)
<b>Net cash (used in) generated from operating activities</b>		<b>(2,824,402)</b>	<b>3,023,540</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Additions to property, plant and equipment	6	(171,798)	(1,349,213)
Additions to intangible assets	7	(214,097)	(197,160)
Proceeds from sale of property, plant and equipment		85,550	6,876
Proceeds from finance income		701,595	55,586
Proceeds related to financial assets		5,997,028	6,757,553
Payments related to financial assets		(5,208,888)	(6,833,728)
<b>Net cash from (used in) investing activities</b>		<b>1,189,390</b>	<b>(1,560,086)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Dividends paid		(1,528)	(1,994)
Repayment of lease liabilities		(175,697)	-
Repayment of borrowings	15	(131,700)	(334,021)
Proceeds from borrowings	15	50,000	-
Finance costs paid		(77,799)	(21,762)
<b>Net cash used in financing activities</b>		<b>(336,724)</b>	<b>(357,777)</b>
<b>NET (DECREASE) / INCREASE IN CASH AND CASH EQUIVALENTS</b>		<b>(1,971,736)</b>	<b>1,105,677</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD</b>		<b>8,153,865</b>	<b>2,567,044</b>
Net foreign exchange differences		(1,975)	2,873
<b>CASH AND CASH EQUIVALENTS AT END OF THE PERIOD</b>		<b>6,180,154</b>	<b>3,675,594</b>

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**INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED)**

**FOR THE THREE MONTHS PERIOD ENDED 31 MARCH 2019**

(All amounts in Saudi Riyals thousands unless otherwise stated)

	<i>Attributable to equity holders of the Parent Company</i>						<i>Non-controlling interests</i>	<i>Total equity</i>
	<i>Notes</i>	<i>Issued Capital</i>	<i>Statutory reserves</i>	<i>Other reserves</i>	<i>Retained earnings</i>	<i>Total</i>		
<b><i>Balance as at 1 January 2018</i></b>		20,000,000	10,000,000	(1,775,390)	34,637,791	62,862,401	939,180	63,801,581
Net profit		-	-	-	2,587,530	2,587,530	69,861	2,657,391
Other comprehensive loss		-	-	(107,433)	-	(107,433)	(6,520)	(113,953)
Total comprehensive income		-	-	(107,433)	2,587,530	2,480,097	63,341	2,543,438
Dividends to shareholders	23	-	-	-	(2,000,000)	(2,000,000)	-	(2,000,000)
Dividends to non-controlling interests		-	-	-	-	-	(90,118)	(90,118)
<b><i>Balance as at 31 March 2018</i></b>		20,000,000	10,000,000	(1,882,823)	35,225,321	63,342,498	912,403	64,254,901
<b><i>Balance as at 1 January 2019</i></b>		<b>20,000,000</b>	<b>10,000,000</b>	<b>(1,903,878)</b>	<b>37,417,562</b>	<b>65,513,684</b>	<b>1,147,914</b>	<b>66,661,598</b>
Net profit		-	-	-	2,749,735	2,749,735	57,435	2,807,170
Other comprehensive income/(loss)		-	-	100,397	-	100,397	(1,226)	99,171
Total comprehensive income		-	-	100,397	2,749,735	2,850,132	56,209	2,906,341
Dividends to non-controlling interests		-	-	-	-	-	(118,812)	(118,812)
Transfers		-	-	(425,974)	425,974	-	-	-
<b><i>Balance as at 31 March 2019</i></b>		<b>20,000,000</b>	<b>10,000,000</b>	<b>(2,229,455)</b>	<b>40,593,271</b>	<b>68,363,816</b>	<b>1,085,311</b>	<b>69,449,127</b>

*These statements were originally prepared in Arabic and the Arabic version should prevail.*



**Saudi Telecom Company**  
**A Saudi Joint Stock Company**

**NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**  
**FOR THE THREE MONTHS PERIOD ENDED 31 MARCH 2019**

(All amounts in Saudi Riyals thousands unless otherwise stated)

**1. GENERAL INFORMATION**

**A) ESTABLISHMENT OF THE COMPANY**

Saudi Telecom Company (the “Company”) was established as a Saudi Joint Stock Company pursuant to Royal Decree No. M/35 dated 24 Dhul Hijja 1418H (corresponding to 21 April 1998) that authorised the transfer of the telegraph and telephone division of the Ministry of Post, Telegraph and Telephone (“MoPTT”) with its various components and technical and administrative facilities to the Company, and in accordance with the Council of Ministers’ Resolution No. 213 dated 23 Dhul Hijja 1418H (corresponding to 20 April 1998) that approved the Company’s by-laws (“By-laws”). The Company was wholly-owned by the Government of the Kingdom of Saudi Arabia (the “Government”). Pursuant to the Council of Ministers’ Resolution No. 171 dated 2 Rajab 1423H (corresponding to 9 September 2002) the Government sold 30% of its shares.

The Company commenced its operation as the provider of telecommunications services throughout the Kingdom of Saudi Arabia (“the Kingdom”) on 6 Muharram 1419H (corresponding to 2 May 1998) and received its Commercial Registration No. 1010150269 as a Saudi Joint Stock Company on 4 Rabi Awal 1419H (corresponding to 29 June 1998). The Company’s head office is located in King Abdulaziz Complex, Imam Mohammed Bin Saud Street Al Mursalat Area, Riyadh, Kingdom of Saudi Arabia.

**B) GROUP ACTIVITIES**

The main activities of the Company and its subsidiaries (the “Group”) comprise the provision and introduction of telecommunications, information and media services, which include, among other things:

- 1) Establish, manage, operate and maintain fixed and mobile telecommunication networks, systems and infrastructure.
- 2) Deliver, provide, maintain and manage diverse telecommunication and information technology (IT) services to customers.
- 3) Prepare the required plans and necessary studies to develop, implement and provide the telecom and IT services covering all technical, financial and administrative aspects. In addition, prepare and implement training plans in the field of telecommunications and IT, and provide consultancy services.
- 4) Expand and develop telecommunication networks, systems, and infrastructure by utilizing the most current devices and equipment in telecom technology, especially in the fields of providing and managing services, applications and software.
- 5) Provide integrated communication and information technology solutions which include among other things (telecom, IT services, managed services, and cloud services, etc.).
- 6) Provide information-based systems and technologies to customers including preparing, printing and distributing phone and commercial directories, information bulletins, and provide the telecommunication means for the transfer of internet services.
- 7) Wholesale and retail trade, import, export, purchase, own, lease, manufacture, promote, sell, develop, design, setup and maintain of devices, equipment, and components of different telecom networks including fixed, moving and private networks. Also, computer programs and the other intellectual properties, in addition to providing services and executing contracting works that are related to different telecom networks.
- 8) Real estate investment and the resulting activities, such as selling, buying, leasing, managing, developing and maintenance.
- 9) Acquire loans and own fixed and movable assets for intended use.
- 10) Provide financial and managerial support and other services to subsidiaries.
- 11) Provide development, training, assets management and other related services.
- 12) Provide solutions for decision support, business intelligence and data investment.
- 13) Provide supply chain and other related services.
- 14) Provide digital payment services.
- 15) Construction, maintenance and repair of telecommunication and radar stations and towers.

Moreover, the Company is entitled to set up individual companies as limited liability or closed joint stock. It may also own shares in or merged with other companies, and it has the right to partner with others to establish joint stock, limited liability or any other entities whether inside or outside the Kingdom.

## **2. BASIS OF PREPARATION**

These interim condensed consolidated financial statements have been prepared in accordance with International Accounting Standard 34 “Interim Financial Reporting” that is endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements that are issued by the Saudi Organization for Certified Public Accountants (“SOCPA”).

The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual consolidated financial statements in accordance with International Financial Reporting Standards and should be read in conjunction with the Group’s annual consolidated financial statements as at 31 December 2018.

## **3. THE GROUP’S ACCOUNTING POLICIES**

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group’s annual consolidated financial statements for the year ended 31 December 2018, except for the adoption of new standards and amendment effective as of 1 January 2019. The Group has not early adopted any other standards, interpretation or amendment that has been issued but is not yet effective.

The Group applied IFRS 16 “Leases” retrospectively without restating comparative figures with the cumulative effect of initially applying the Standard recognised at the date of initial application (i.e. 1 January 2019).

## **4. NEW STANDARDS, INTERPRETATIONS AND AMENDMENTS ADOPTED BY THE GROUP**

### **4.1 IFRS 16 “LEASES”**

IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases.

IFRS 16 supersedes the following Standards and Interpretations:

- (a) IAS 17 Leases;
- (b) IFRIC 4 Determining whether an Arrangement contains a Lease;
- (c) SIC-15 Operating Leases—Incentives; and
- (d) SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

The standard provides a single lessee accounting model, requiring lessees to recognize assets and liabilities for all major leases; which represents a significant change from IAS 17.

Lessor accounting under IFRS 16 is substantially unchanged from current accounting under IAS 17. Lessors will continue to classify all leases using the same classification principle as in IAS 17 and distinguish between two types of leases: operating and finance leases.

The Group’s accounting policy under IFRS 16 is as follows:

At the commencement date, the Group recognizes a right of use asset representing the Group’s right to use the underlying asset and a lease liability representing the Group’s obligation to make lease payments.

At commencement date, the right of use asset is initially measured at cost (based on the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date less any lease incentives received, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, as per lease terms).

**4. NEW STANDARDS, INTERPRETATIONS AND AMENDMENTS ADOPTED BY THE GROUP**  
**(CONTINUED)**

**4.1 IFRS 16 “LEASES” (CONTINUED)**

After the commencement date, the right of use asset is measured using the cost model (cost less any accumulated depreciation and any accumulated impairment losses and adjusted for any remeasurement of the related lease liability).

At commencement date, the lease liability is measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease, if that rate can be readily determined; otherwise the Group’s incremental borrowing rate is used instead.

After the commencement date, the lease liability is measured by:

- (a) increasing the carrying amount to reflect interest on the lease liability.
- (b) reducing the carrying amount to reflect the lease payments made.
- (c) remeasuring the carrying amount to reflect any reassessment or lease modifications, or to reflect revised substance fixed lease payments. The amount of the remeasurement of the lease liability is recorded as an adjustment to the right of use asset. However, if the carrying amount of the right of use asset is reduced to zero and there is a further reduction in the measurement of the lease liability, then any remaining amount of the remeasurement is recognized in profit or loss.

The Group has elected to apply the practical expedient not to recognize right of use assets and lease liabilities for short-term leases that have a lease term of 12 months or less and leases of low-value assets. The lease payments associated with these leases is recognized as an expense on a straight-line basis over the lease term.

**4.1.1 Impact of transition to IFRS 16**

The Group has adopted IFRS 16 using the modified retrospective approach with the effect of applying this standard recognised at the date of initial application ( 1 January 2019) and accordingly the information presented for 2018 has not been restated. It remains as previously reported under IAS 17 and related interpretations.

On initial application, the Group has elected to record right-of-use assets (amounting to SR 2,556 million) based on the corresponding lease liability (amounting to SR 2,367 million) adjusted for any prepaid or accrued lease payments as of 1 January 2019, with no net impact on retained earnings.

Lease liabilities are recognized on the date of initial application of the lease contracts previously classified as operating leases (in accordance with IAS 17). Lease liabilities were measured at the present value of the remaining lease payments discounted using the Group's additional borrowing rate as of 1 January 2019. The weighted average rate of additional borrowing rate at the initial implementation date was 3.9%.

The Group has elected to apply the following practical expedient:

- apply one discount rate on a portfolio of leases with reasonably similar characteristics .
- account for leases for which the lease term ends within 12 months of the date of initial application as short-term leases.
- exclude direct costs from measuring the right of use assets at the date of initial application.
- use hindsight, such as in determining the lease term if the contract contains options to extend or terminate the lease.

The Group has elected to apply the practical expedient to grandfather the assessment of which transactions are leases on the date of initial application, as previously assessed under IAS 17 and IFRIC 4. The Group applied the definition of a lease under IFRS 16 to contracts entered into or changed on or after 1 January 2019.

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**A Saudi Joint Stock Company**

**NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**  
**FOR THE THREE MONTHS PERIOD ENDED 31 MARCH 2019 (CONTINUED)**

(All amounts in Saudi Riyals thousands unless otherwise stated)

**5. SEGMENT INFORMATION**

The following is an analysis of the Group's revenues and results based on segmental basis:

	<i>For the three months period ended</i>	
	<i>31 March</i>	
	<i>2019</i>	<i>2018</i>
<b>Revenues (1)</b>		
Saudi Telecom Company	<b>9,512,199</b>	9,698,952
STC Channels	<b>2,322,580</b>	1,252,374
Other operating segments (2)	<b>2,531,062</b>	2,042,440
Eliminations/ Adjustments	<b>(980,088)</b>	(644,686)
	<hr/>	<hr/>
<b>Total revenues</b>	<b>13,385,753</b>	12,349,080
Cost of operations (excluding depreciation and amortisation)	<b>(8,000,250)</b>	(7,822,022)
Depreciation and amortisation	<b>(2,110,299)</b>	(1,894,704)
Cost of early retirement	<b>(150,000)</b>	-
Finance income	<b>181,120</b>	149,668
Finance costs	<b>(164,176)</b>	(97,379)
Other (expenses) income, net	<b>(126,314)</b>	94,395
Share in results of investments in associates and joint ventures, net	<b>(35,538)</b>	36,025
Other gains, net	<b>7,427</b>	40,967
Zakat and income tax	<b>(180,553)</b>	(198,639)
	<hr/>	<hr/>
<b>Net profit</b>	<b>2,807,170</b>	2,657,391
	<hr/> <hr/>	<hr/> <hr/>

Following is the gross profit analysis on a segmental basis:

	<i>For the three months period</i>	
	<i>ended 31 March</i>	
	<i>2019</i>	<i>2018</i>
Saudi Telecom Company	<b>6,762,856</b>	5,761,607
STC Channels	<b>352,359</b>	297,222
Other operating segments (2)	<b>870,435</b>	899,879
Eliminations/ Adjustments	<b>(82,174)</b>	(23,857)
	<hr/>	<hr/>
<b>Gross profit</b>	<b>7,903,476</b>	6,934,851
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**5. SEGMENT INFORMATION (CONTINUED)**

The following is an analysis of the Group's assets and liabilities based on segmental basis:

	<i>31 March 2019</i>	<i>31 December 2018</i>
<b><u>Assets</u></b>		
Saudi Telecom Company	<b>116,635,536</b>	116,882,397
STC Channels	<b>3,566,324</b>	3,333,662
Other operating segments (2)	<b>21,076,975</b>	19,539,165
Eliminations/ Adjustments	<b>(31,797,148)</b>	(30,384,630)
<b>Total Assets</b>	<b>109,481,687</b>	109,370,594
<b><u>Liabilities</u></b>		
Saudi Telecom Company	<b>35,770,404</b>	38,998,013
STC Channels	<b>2,238,506</b>	2,068,819
Other operating segments (2)	<b>12,013,159</b>	10,512,261
Eliminations/ Adjustments	<b>(9,989,509)</b>	(8,870,097)
<b>Total Liabilities</b>	<b>40,032,560</b>	42,708,996

(1) Segment revenue reported above represents revenue generated from external and internal customers. There were SR 980 million for the three months period ended 31 March 2019 (for the three months period ended 31 March 2018: SR 645 million) inter-segment sales and adjustments eliminated at consolidation.

(2) Other operating segments include: VIVA Kuwait, VIVA Bahrain, STC Solutions, Intigral, STC Specialized, Sapphire, Aqalat and Tower Co.

**6. PROPERTY, PLANT AND EQUIPMENT**

During the three months period ended 31 March 2019, the Group acquired assets with total cost of SR 919 million (31 March 2018: SR 1,680 million).

During the three months period ended 31 March 2019, the Group disposed of assets with a net book value of SR 95 million (31 March 2018: SR 51 million) resulting in a loss on sale of property, plant and equipment for the three months period ended 31 March 2019 amounting to SR 9 million (three months period ended 31 March 2018: SR 44 million).

Following is the breakdown of depreciation expense if allocated to operating costs items:

	<i>For the three months period ended</i>	
	<i>31 March</i>	
	<i>2019</i>	<i>2018</i>
Cost of revenues	<b>1,204,142</b>	1,233,216
Selling and marketing expenses	<b>4,061</b>	8,651
General and administration expenses	<b>273,469</b>	251,725
<b>Total</b>	<b>1,481,672</b>	1,493,592

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**7. INTANGIBLE ASSETS AND GOODWILL**

During the three months period ended 31 March 2019, the net additions in intangible assets amounted to SR 299 million (31 March 2018: SR 1,958 million).

Following is the breakdown of amortisation expense if allocated to operating costs items:

	<i>For the three months period ended</i>	
	<i>31 March</i>	
	<i>2019</i>	<i>2018</i>
Cost of revenues	<b>128,456</b>	131,921
Selling and marketing expenses	<b>967</b>	9,290
General and administration expenses	<b>311,458</b>	259,901
<b>Total</b>	<b>440,881</b>	401,112

**8. RIGHT OF USE ASSETS**

	<i>31 March 2019</i>
Balance at 1 January 2019	<b>2,555,524</b>
Additions	<b>130,938</b>
Depreciation	<b>(187,746)</b>
Disposal and others	<b>(30,107)</b>
Balance at 31 March 2019	<b>2,468,609</b>

Following is the breakdown of depreciation expense if allocated to operating costs items:

	<i>For the three</i>	
	<i>months period</i>	
	<i>ended 31</i>	
	<i>March 2019</i>	
Cost of revenues	<b>136,318</b>	
Selling and marketing expenses	<b>1,986</b>	
General and administration expenses	<b>49,442</b>	
<b>Total</b>	<b>187,746</b>	

**9. OTHER NON CURRENT ASSETS**

	<i>31 March 2019</i>	<i>31 December 2018</i>
Financial assets (*)	<b>7,456,805</b>	3,373,016
Other assets	<b>363,613</b>	371,621
	<b>7,820,418</b>	3,744,637

(\*) The Group also subscribed in Sukuk that issued by the Ministry of Finance during the first quarter of 2019:

	<i>Tranche I</i>	<i>Tranche II</i>
Investment amount	<b>1,762,000</b>	<b>2,140,000</b>
Investment duration	<b>5 years</b>	<b>10 years</b>
Yield	<b>3.17%</b>	<b>3.9%</b>
Investment amount at maturity	<b>1,771,755</b>	<b>2,227,188</b>

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**10. OTHER CURRENT ASSETS**

	<u>31 March 2019</u>	<u>31 December 2018</u>
Financial assets	3,707,172	5,488,245
Other assets	2,270,911	1,952,878
	<u>5,978,083</u>	<u>7,441,123</u>

**11. FAIR VALUE MEASUREMENT OF FINANCIAL ASSETS AND LIABILITIES**

The Group has assessed that fair values of trade and other receivables, short term murabahas, cash and cash equivalents, and trade and other payables approximate their carrying values significantly due to the short maturities of these financial instruments.

The fair value of financial assets and liabilities is recognised as the amount for which the instrument can be exchanged in an existing transaction between willing parties, other than a forced sale or liquidation.

Fair value of financial assets is estimated based on quoted market prices of Sukuk and estimated future cash flows based on contractual ratios and future commodity ratios in accordance with future curves that can be observed at the end of the financial period of other assets in the portfolio that are discounted at a rate reflecting the credit risk of various counterparties. The fair value is within level 2 of the fair value hierarchy. There were no transfers between level 1 and level 2 during the period. The Group's policy is to recognise transfer to and from the levels of the fair value hierarchy at the end of the reporting period.

The fair value of equity investments is obtained from the net asset value report received from the fund manager. Fair value is within level 3 of the fair value hierarchy and shown in the interim condensed consolidated statement of profit or loss.

The Group believes that the carrying value of other financial assets and liabilities listed in the interim condensed consolidated financial statements approximate their fair values.

**12. RELATED PARTIES TRANSACTIONS AND BALANCES**

**12.1 Trading transactions and balances with related parties (Associates and Joint Ventures)**

The following are the transactions with related parties:

	<i>For the three months period ended</i>	
	<u>31 March</u>	
	<u>2019</u>	<u>2018</u>
<b><i>Telecommunication services provided</i></b>		
Associates	126,990	133,358
Joint Ventures	4,260	11,534
	<u>131,250</u>	<u>144,892</u>

**12. RELATED PARTIES TRANSACTIONS AND BALANCES (CONTINUED)**

*12.1 Trading transactions and balances with related parties (Associates and Joint Ventures) (continued)*

	<i>For the three months period ended</i>	
	<i>31 March</i>	
	<i>2019</i>	<i>2018</i>
<i>Telecommunication services received</i>		
Associates	<b>2,887</b>	13,246
Joint Ventures	<b>140</b>	1,010
	<b>3,027</b>	14,256

The following balances are outstanding with related parties:

	<i>Amounts due from related parties</i>		<i>Amounts due to related parties</i>	
	<i>31 March</i>	<i>31 March</i>	<i>31 March</i>	<i>31 March</i>
	<i>2019</i>	<i>2018</i>	<i>2019</i>	<i>2018</i>
Associates	<b>302,932</b>	338,652	<b>26,291</b>	23,184
Joint ventures	<b>6,810</b>	5,444	<b>105,174</b>	112,801
	<b>309,742</b>	344,096	<b>131,465</b>	135,985

*12.2 Trade transactions and related parties' balances (government and government related entities)*

Revenues related to transactions with governmental parties for the three months period ended 31 March 2019 amounted to SR 1,360 million (for the three months period ended 31 March 2018 amounted to SR 1,435 million) and expenses related to transactions with governmental parties for the three months period ended 31 March 2019 (including government charges) amounted to SR 1,106 million (for the three months period ended 31 March 2018 amounted to SR 1,398 million). It is worth mentioning that based on the Council of Ministers' resolution No. (196) dated 4 Rabi Thani 1440H corresponding to 11 December 2018, the percentage of government charges collected by the government for providing telecommunications services commercially has been amended to become a uniform annual fee of 10% of net telecommunications revenues effective 1 January 2018 instead of the previous calculation mechanism which were 15% of net mobile service revenues, 10% of net fixed line revenues and 8% of net revenues from data services. Furthermore, the Company's services licenses have been combined into a unified license.

As at 31 March 2019, accounts receivable from Government entities totalled SR 12,760 million (31 December 2018: SR 12,343 million) and as at 31 March 2019, accounts payable to government entities totalled SR 1,039 million (31 December 2018: SR 3,706 million) which were after the Group's agreement with the government to pay all outstanding receivables as at 31 December 2016 amounting to SR 12,532 million through offsetting accounts payables balances and the collection of the balance in cash. The Group also subscribed to an amount of SR 3,902 million in Sukuk that issued by the Ministry of Finance during the first quarter of 2019 (see note 9).

The following is the existing ageing with government:

	<i>31 March 2019</i>	<i>31 December 2018</i>
Less than a year	<b>7,295,072</b>	6,936,884
One to two years	<b>4,354,407</b>	5,367,424
More than two years	<b>1,110,744</b>	38,416
	<b>12,760,223</b>	12,342,724



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**13. ASSOCIATES AND JOINT VENTURES**

At its meeting held on 4 Jumada Al-Awal 1440H (corresponding to 10 January 2019), the Board of Directors approved to buy an additional 39% stake in Virgin Mobile Saudi Arabia for SR 151 million. The legal and regulatory procedures concerning the transaction are expected to be completed during 2019. Upon completing the transaction, Saudi Telecom Group's share in Virgin Mobile Saudi Arabia shall increase to 49%.

**14. ASSETS HELD FOR SALE**

On 26 March 2019, Uber Technologies signed an assets purchase agreement with Careem (an associate accounted for using the equity method and the Group holds a direct shares of 8.83%) to acquire the net assets of Careem for about US \$ 3.1 billion (Equivalent to SR 11.6 billion) subject to modifications. The total consideration for the agreement consists of the following:

- about US \$ 1.7 billion (equivalent to about SR 6.4 billion) of unsecured, interest-free convertible bonds.
- about US \$ 1.4 billion (equivalent to SR 5.2 billion) in cash.

The deal is expected to be completed and final impact recorded upon completion of the regulatory procedures. Accordingly, the Group's investment in Careem has been reclassified as assets held for sale as at 31 March 2019.

**15. BORROWINGS**

Total borrowings paid during the three months period ended 31 March 2019 amounted to SR 132 million (31 March 2018: SR 334 million). Total borrowings received during the three months period ended 31 March 2019 amounted to SR 50 million (31 March 2018: nil).

**16. PROVISION FOR END OF SERVICE BENEFIT**

The provision for end of service benefit as at 31 March 2019 is calculated using the latest actuarial valuation as at 31 December 2018. During the year, there have not been significant fluctuations or events that would require adjustment to the actuarial assumptions made at 31 December 2018.

**17. LEASE LIABILITIES**

	<u>31 March 2019</u>
Current	734,208
Non Current	1,593,893
	<u>2,328,101</u>

Interest expense on lease liabilities for the three months period ended 31 March 2019 amounted to SR 20 million included in financing costs. Total cash outflow for leases liabilities amounted to SR 176 million for the same period.

**18. OTHER NON-CURRENT LIABILITIES**

	<u>31 March 2019</u>	<u>31 December 2018</u>
Financial liabilities	1,542,396	1,526,259
Other liabilities	30,152	32,726
	<u>1,572,548</u>	<u>1,558,985</u>

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**19. OTHER CURRENT LIABILITIES**

	<u>31 March 2019</u>	<u>31 December 2018</u>
Financial liabilities	339,465	90,731
Other liabilities	1,449,775	4,077,577
	<u>1,789,240</u>	<u>4,168,308</u>

**20. ZAKAT AND INCOME TAX LIABILITIES**

**Zakat**

The Company submitted its zakat returns since its inception through 2017. Effective from the year 2009, the Company started the submission of consolidated zakat return for the Company and its wholly owned subsidiaries (whether directly or indirectly) in accordance with the Ministerial Decree No.1005 dated 28/4/1428H.

The Company received Zakat assessments from inception until 2011. The Company has submitted objections for the years 2008 to 2011. The total Zakat differences for these objections amounted to SR 625 million. The Company has reached a partial settlement for the years 2010-2011 and GAZT is in the process of issuing an amended zakat assessment for those years. The objections related to the years 2008-2009 remain before the appeals committee until the date of preparation of these interim condensed consolidated financial statements. The majority of the zakat differences subject for objections are for the years 2008-2009 in relation to the comparison between the Zakat base and the adjusted profit whichever is higher. On 28/2/1438H, the Appeals Committee passed its decision No. (1642)/1438H; upholding the Company's appeal for the year 2007 which cancels the process of GAZT comparison between the Zakat base and the adjusted profit whichever is higher, reinforcing the position of the Company in the objections for subsequent years pending before the Appeals Committee. Accordingly, the Company believes that the results of these objections will be in its favour and will not result in any additional provisions.

Zakat declarations for the years 2012 to 2017 are still pending with the GAZT until the date of preparation of these interim condensed consolidated financial statements.

**21. CAPITAL COMMITMENTS**

- (a) During the year 2018, the Company signed an agreement with the Ministry of Finance, the Ministry of Communications & Information Technology and the authority of Communications and Information Technology ("Government Entities") for a comprehensive and final settlement of the outstanding dispute related to commercial services provisioning fees provided by the company and the licences fees granted to the company for the period from 1 January 2008 to 31 December 2017. In return, the Company is committed to provide capital investments in its infrastructure which is in line with the Kingdom's vision to develop the telecommunications infrastructure within a period of three years from 1 January 2018 according to the terms and conditions of the Settlement Agreement (Referred to as "Target Performance Indicators").
- (b) One of the subsidiaries has an agreement to invest in a fund aiming to improve the telecommunication and internet environment for USD 300 million equivalent to SR 1,125 million (31 December 2018: USD 300 million equivalent to SR 1,125 million).

## **22. CONTINGENT LIABILITIES**

- (a) The Group has outstanding letters of guarantee amounting to SR 6,809 million as at 31 March 2019 (31 December 2018: SR 6,597 million).
- (b) The Group has outstanding letters of credit as at 31 March 2019 amounting to SR 655 million (31 December 2018: SR 655 million).
- (c) On 21 March 2016, the Company received a letter from a key customer requesting a refund for paid balances amounted to SR 742 million related to construction of a fibre optic network. Based on the independent legal opinions obtained, the management believes that the customer's claims have no merit and therefore this dispute has no material impact on the financial results of the Group.
- (d) The Group, in its ordinary course of business, is subject to proceedings, lawsuits and other claims. However, these matters are not expected to have any material impact on the Company's financial position or on the results of its operations as reflected in these interim condensed consolidated financial statements.
- (e) The Company has submitted an objection to the appeal committee with respect to GAZT withholding tax assessment on international operators' networks rentals outside Saudi Arabia for the years from 2004 to 2015 for an amount of SR 2.9 billion. The management believes that this service should not be subject to withholding tax as the Saudi tax regulations do not cover withholding tax on the rental of international operators' networks as well as recognition of source of income is outside Saudi Arabia. Based on the opinions of tax specialists, the nature of the services and existing similar cases where the decision was in the favour of the companies in the telecom sector, the Company's management believes that this assessment will not result into any additional provisions.
- (f) The agreement signed with government agencies during the fourth quarter of 2018 includes detailed mechanisms relating to the performance indicators that the Company is required to achieve within three years starting from 2018. The Company has re-evaluated the related provisions in line with the expectations of the target performance indicators which shall be reviewed periodically.

## **23. PROPOSED DIVIDENDS**

On 9 Rabi Thani 1440H (corresponding to December 16, 2018) the Board of Directors have approved the Company's dividend policy for the next three years starting from the fourth quarter of 2018, which will be presented at the next General Assembly meeting for approval that will hold on 24 April 2019. The objective of the dividend policy is to maintain a minimum level of dividend of SR 1 per share on quarterly basis. The Company will consider and pay additional dividend subject to the Board approval after assessment and determination of the Company's financial situation, outlook and capital expenditure requirements. Additional dividends are likely to vary on quarterly basis depending on the company's performance.

The dividends policy will remain subject to:

- 1- Any material changes in the company's strategy and business (including the commercial environment in which the company operates).
- 2- Laws, regulations and legislations governing the sector at which the Company operates.
- 3- Any banking, other funding or credit rating covenants or commitments that the company may be bound to follow from time to time.

In line with the above policy, the Company's Board of Directors recommended on 9 Rabi Thani 1440H (corresponding to December 16, 2018) to distribute cash dividends to the shareholders of the Company for the fourth quarter of 2018, amounting to SR 2,000 million, at a rate of SR 1 per share. Furthermore, after evaluating the financial position, future expectations and capital requirements of the Company, the Board of Directors has recommended to distribute an amount of SR 4,000 million, at a rate of SR 2 per share, as an additional one-time special dividends for the year 2018.

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**23. PROPOSED DIVIDENDS (CONTINUED)**

In the line of the same policy, the company will distribute of cash dividends to the shareholders of the Company for the first quarter of 2019, amounting to SR 2,000 million, at a rate of SR 1 per share.

**24. COMPARATIVE FIGURES**

Certain comparative figures have been reclassified to conform with the classification used for the period ended 31 March 2019.