## SAUDIA DAIRY & FOODSTUFF COMPANY (SADAFCO) (A Saudi Joint Stock Company)

CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020 AND INDEPENDENT AUDITOR'S REPORT

#### SAUDIA DAIRY & FOODSTUFF COMPANY (SADAFCO) (A Saudi Joint Stock Company) CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2020

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## Independent auditor's report to the shareholders of Saudia Dairy & Foodstuff Company (SADAFCO)

## Report on the audit of the consolidated financial statements

#### Our opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Saudia Dairy & Foodstuff Company (SADAFCO) (the "Company") and its subsidiaries (together the "Group") as at March 31, 2020, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards, that are endorsed in the Kingdom of Saudi Arabia, and other standards and pronouncements issued by the Saudi Organization for Certified Public Accountants (SOCPA).

#### What we have audited

The Group's consolidated financial statements comprise:

- the consolidated statement of profit or loss for the year ended March 31, 2020;
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of financial position as at March 31, 2020;
- the consolidated statement of changes in equity for the year ended March 31, 2020;
- the consolidated statement of cash flows for the year then ended; and
- the notes to the consolidated financial statements, which include a summary of significant accounting policies.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing that are endorsed in the Kingdom of Saudi Arabia. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Group in accordance with the code of professional conduct and ethics, endorsed in the Kingdom of Saudi Arabia, that are relevant to our audit of the consolidated financial statements and we have fulfilled our other ethical responsibilities in accordance with these requirements.

#### Our audit approach

#### Overview

Key audit matters

- Adoption of International Financial Reporting Standard 16 'Leases' (IFRS 16); and
- Carrying value of Mlekoma Group goodwill at the year end



# Independent auditor's report to the shareholders of Saudia Dairy & Foodstuff Company (SADAFCO) (continued)

#### Our audit approach (continued)

As part of designing our audit, we determined materiality and assessed the risks of material misstatement in the consolidated financial statements. In particular, we considered where management made subjective judgements; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits, we also addressed the risk of management override of internal controls, including among other matters consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the consolidated financial statements as a whole, taking into account the structure of the Group, the accounting processes and controls, and the industry in which the Group operates.

#### **Key audit matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Key audit matter

# How our audit addressed the Key audit matter

Adoption of International Financial Reporting Standard 16 'Leases' (IFRS 16)

The Group adopted IFRS 16 'Leases' with effect from April 1, 2019. This new standard supersedes the requirements of International Accounting Standard 17 'Leases' (IAS 17).

IFRS 16 represents a significant change in accounting for leases which had previously been classified as "operating leases" under the principles of IAS 17. IFRS 16 principally modifies the accounting treatment of such operating leases at inception, by recognizing as of April 1, 2019 both a right-of-use asset and a corresponding liability for the amount of lease payments over the term of the discounted lease contract using lessee's incremental borrowing rate ("IBR"). The IBR method is used where the implicit rate of interest in a lease is not readily determinable.

We performed the following procedures in relation to the Group's implementation of IFRS 16:

- Reviewed management's assessment of the impact of IFRS 16 in terms of the classification and measurement of its right-of-use assets and lease liabilities, and understood the approach taken towards implementation.
- Tested completeness of the lease register by testing the reconciliation of the lease liabilities recognised at April 1, 2019 to the Group's operating lease commitments as at March 31, 2019. Also tested management's assessment of contracts on a sample basis for inclusion or exclusion of leases at the adoption date.
- Tested the accuracy of lease data on a sample basis by testing lease data captured by management through inspection of lease documents.



## Independent auditor's report to the shareholders of Saudia Dairy & Foodstuff Company (SADAFCO) (continued)

Our audit approach (continued)

#### Key audit matter

# Management performed a detailed analysis of each lease contract in existence at April 1, 2019 to identify how each lease would be affected by differences between the requirements of the two standards, identify changes required to be made to existing accounting policies and determine transition adjustments and consequential changes to processes and controls required particularly in connection with identification of whether an arrangement meets the definition of a lease.

The Group has adopted IFRS 16 retrospectively from April 1, 2019 but has not restated comparatives for the year ended March 31, 2019, as permitted under the specific transitional provisions in IFRS 16. Accordingly, this resulted in recognition of right-of-use assets of Saudi Riyals 68.4 million as at April 1, 2019 and lease liabilities of Saudi Riyals 64.9 million as of that date.

Management also assessed the disclosure requirements of the new standard to be made in the accompanying consolidated financial statements.

We considered this to be a key audit matter because the calculations of amounts underlying the rightof-use assets and the corresponding lease liabilities involve new processes for collecting data, complex rules and the application of management judgement relating to the terms of the various lease contracts and the discount rate to be applied.

Refer to Note 2.3.3, which explains the impact of the adoption of the new accounting standard, Note 3.12 for the accounting policy and Note 14 for the related disclosures in the accompanying consolidated financial statements.

# How our audit addressed the Key audit matter

- Tested lease schedules, on a sample basis, by recalculating the amounts underlying the right-of-use assets and lease liabilities, based on terms of the lease contracts and traced prepaid and accrued expenses. We also tested the arithmetical accuracy of those individual lease schedules and how these accumulated into the total adjustment applied in the accompanying consolidated financial statements as at April 1, 2019.
- Assessed the appropriateness of the discount rates used in the computation of lease liabilities.

We also reviewed the adequacy and appropriateness of the disclosures included in the accompanying consolidated financial statements in relation to the implementation of the new standard.



# Independent auditor's report to the shareholders of Saudia Dairy & Foodstuff Company (SADAFCO) (continued)

Our audit approach (continued)

#### **Key audit matter**

# How our audit addressed the Key audit matter

# Carrying value of Mlekoma Group goodwill at the year end

As at March 31, 2020, the Group had goodwill amounting to Saudi Riyal 18.7 million, which arose on the acquisition of a total stake of 76% in Mlekoma group ("Mlekoma") on July 2, 2018, through SADAFCO Poland, a wholly owned subsidiary of the Group.

In accordance with accounting standard IAS 36, "Impairment of assets", an entity is required to test goodwill acquired in a business combination for impairment at least annually irrespective of whether there is any indication of impairment.

Goodwill is monitored by management at the level of cash-generating units ("CGUs"), which are the primary operating elements of the business concerned. Management carried out an impairment exercise in respect of goodwill allocated to Mlekoma by determining a recoverable amount based on value-in-use discounted cash flow model, which utilized the most recent five-year business plan prepared by SADAFCO's management. The outcome of this exercise did not result in any impairment loss to be recognized.

We considered impairment testing of goodwill performed by management to be a key audit matter since the assessment of the recoverable amount of goodwill under the value-in-use basis is complex and requires considerable judgment on the part of management. The critical judgmental elements of management's assessment were:

- (a) assumptions concerning the expected economic conditions, especially growth in the markets in which Mlekoma primarily operates; and
- (b) discount rate used in the value-in-use cash flow model.

Refer to Note 15 for estimates, judgements and assumptions made in applying accounting policies and for the related disclosures.

We assessed management's impairment assessment of goodwill by performing the following procedures:

- Assessed the methodology used by management to determine the recoverable value based on the value-in-use and compared it to that required by IAS 36. We also tested the arithmetical accuracy and logical integrity of the underlying calculations in the model.
- Tested the accuracy and relevance of the input data by reference to supporting evidence, such as approved business plan and considered the reasonableness of five-year business plan by comparison to the Group's historical results and performance against budgets.
- Engaged our valuation experts to assist in the review of the methodology of the value-in-use calculations and use of certain assumptions including discount rates and long-term growth rates.
- Performed sensitivity analyses over key assumptions, principally sales growth rate, terminal value multiple and discount rates, in order to assess the potential impact of a range of possible outcomes.

We also reviewed the adequacy and appropriateness of the disclosures included in Note 15 to the accompanying consolidated financial statements in relation to testing goodwill for possible impairment.



## Independent auditor's report to the shareholders of Saudia Dairy & Foodstuff Company (SADAFCO) (continued)

#### Other information

Management is responsible for the other information. The other information comprises the information included in the annual report of the Group, (but does not include the consolidated financial statements and our auditor's report thereon), which is expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

# Responsibilities of management and those charged with governance for the consolidated financial statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards, that are endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by SOCPA, and the applicable requirements of the Regulations for Companies and the Company's By-laws, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Group's audit committee is responsible for overseeing the Group's financial reporting process.

#### Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing, that are endorsed in the Kingdom of Saudi Arabia, will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with International Standards on Auditing, that are endorsed in the Kingdom of Saudi Arabia, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

• Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.



# Independent auditor's report to the shareholders of Saudia Dairy & Foodstuff Company (SADAFCO) (continued)

Auditor's responsibilities for the audit of the consolidated financial statements (continued)

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

**PricewaterhouseCoopers** 

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Mufaddal A. Ali License Number 447

May 3, 2020

PRICEWATERHOUSE COOPERS
CERTIFIED PUBLIC ACCOUNTANTS
Lic No. 323/11/25/1
C.R. 4030289002

# SAUDIA DAIRY & FOODSTUFF COMPANY (SADAFCO) (A Saudi Joint Stock Company) Consolidated statement of profit or loss (All amounts in Saudi Riyals thousands unless otherwise stated)

	Year ended Mar		ırch 31,	
	Note	2020	2019	
Revenue – net	6	2,056,091	1,812,960	
Cost of revenue	8	(1,366,912)	(1,232,662)	
Gross profit		689,179	580,298	
Selling and distribution expenses	9	(300,646)	(266,088)	
General and administrative expenses	10	(100,767)	(92,228)	
Impairment losses on financial assets	18	(14,220)	(1,502)	
Other operating income	7	2,556	1,159	
Operating profit		276,102	221,639	
Finance income		11,410	11,711	
Finance costs		(3,817)	_	
Profit before zakat		283,695	233,350	
Zakat expense	23	(18,583)	(17,240)	
Profit for the year	_	265,112	216,110	
Profit is attributable to:				
Owners of SADAFCO		266,260	218,387	
Non-controlling interests		(1,148)	(2,277)	
		265,112	216,110	
Earnings per share: Basic and diluted earnings per share attributable	-			
(Saudi Riyals) to owners of SADAFCO	12	8.32	6.73	
The second secon				

The notes from 1 to 31 form part of these consolidated financial statements.

Mussad Abdullah Al Nassar

Member Board of Directors

Waltherus Cornelis Petrus Matthijs Chief Executive Officer

Ian David Gowlett

Chief Financial Officer

(A Saudi Joint Stock Company)

Consolidated statement of comprehensive income

(All amounts in Saudi Riyals thousands unless otherwise stated)

		Year ended Ma	arch 31,
	Note	2020	2019
Profit for the year		265,112	216,110
Other comprehensive (loss) / income			
<u>Items that may be reclassified to profit or loss</u> Exchange differences on translation of foreign			
operations		(437)	976
Items that will not be reclassified to profit or loss Remeasurements of post-employment benefit obligations	27 _	(2,068)	3,207
Other comprehensive (loss) / income for the year	_	(2,505)	4,183
Total comprehensive income for the year	_	262,607	220,293
Total comprehensive income for the year is attributable to:			
Owners of SADAFCO		262,382	222,384
Non-controlling interests		225	(2,091)
		262,607	220,293

The notes from 1 to 31 form part of these consolidated financial statements.

Mussad Abdullah Al Nassar

Member Board of Directors

Waltherus Cornelis Petrus Matthijs

Chief Executive Officer

Ian David Gowlett

Chief Financial Officer

(A Saudi Joint Stock Company)
Consolidated statement of financial position

(All amounts in Saudi Riyals thousands unless otherwise stated)

	Name of the last o	As at Marc	h 31,
	Note	2020	2019
Assets			
Non-current assets			
Property, plant and equipment	13	797,525	787,021
Right-of-use assets	14	72,164	-
Intangible assets	15	26,133	28,713
Other non-current assets		5,646	4,904
	-	901,468	820,638
Current assets			
Inventories	17	357,627	277,417
Trade and other receivables	18	215,968	192,792
Deposits, prepayments and other assets	19	53,567	42,840
Cash and cash equivalents	20	645,839	582,055
A Table 1 To the Control of the Cont	_	1,273,001	1,095,104
Total assets	_	2,174,469	1,915,742
Liabilities			
Non-current liabilities			
Employee benefit obligations	27	113,041	109,576
Lease liabilities	14	57,174	-
Non-controlling interest put option and other			
liabilities	16	29,330	27,933
0	_	199,545	137,509
Current liabilities		004 480	109 096
Trade and other payables	24	221,172	198,086
Accruals and other liabilities	25	243,052	200,955
Due to related parties	26	2,281	2,067
Current portion of lease liabilities	14	12,151	
Dividends payable		3,475	3,077
Zakat payable	23 _	16,327	16,189
	-	498,458	420,374
Total liabilities		698,003	557,883
Equity			
Issued share and paid up capital	21	325,000	325,000
Statutory reserve	21	162,500	162,500
Other reserve	21	256,388	229,762
Treasury shares	21	(51,559)	(51,559)
Foreign currency translation reserve		(2,335)	(525)
Retained earnings		766,833	673,267
Equity attributable to owners of SADAFCO		1,456,827	1,338,445
Non-controlling interests		19,639	19,414
Total equity	-	1,476,466	1,357,859
Total liabilities and equity	_	2,174,469	1,915,742

The notes from 1 to 31 form part of these consolidated financial statements.

Mussad Abdullah Al Nassar Member Board of Directors

Waltherus Cornelis Petrus Matthijs Chief Executive Officer

Ian David Gowlett Chief Financial Officer

# SAUDIA DAIRY & FOODSTUFF COMPANY (SADAFCO) (A Saudi Joint Stock Company) Consolidated statement of changes in equity (All amounts in Saudi Riyals thousands unless otherwise stated)

and the state of t		Attributable to owners of SADAFCO							
	Issued share and paid up capital	Statutory reserve	Other reserve	Treasury shares	Foreign currency translation reserve	Retained earnings	Total	Non- controlling interests	Total equity
Balance at March 31, 2018	325,000	162,500	207,923	_	(1,315)	627,042	1,321,150	222	1,321,372
Profit / (loss) for the year	_		_		-	218,387	218,387	(2,277)	216,110
Other comprehensive income	-	_	-		790	3,207	3,997	186	4,183
Total comprehensive income / (loss) for the year		-	-	-	790	221,594	222,384	(2,091)	220,293
Treasury shares acquired (Note 21)	-	-	-	(51,559)	-	-	(51,559)		(51,559)
Non-controlling interest on acquisition of subsidiary		1941			-	-		21,283	21,283
Dividends declared	- /	-	-	-	-	(130,000)	(130,000)	-	(130,000)
Put option reserve	-	-	-	-	-	(23,530)	(23,530)	-	(23,530)
Transfer to other reserve (Note 21)		-	21,839		_	(21,839)			
Balance at March 31, 2019	325,000	162,500	229,762	(51,559)	(525)	673,267	1,338,445	19,414	1,357,859
Profit / (loss) for the year	Γ -				_	266,260	266,260	(1,148)	265,112
Other comprehensive (loss) / income					(1,810)	(2,068)	(3,878)	1,373	(2,505)
Total comprehensive (loss) / income for the year	-				(1,810)	264,192	262,382	225	262,607
Dividends declared (Note 11)	-		-	-	-	(144,000)	(144,000)		(144,000)
Transfer to other reserve (Note 21)		-	26,626	-		(26,626)	-	-	-
Balance at March 31, 2020	325,000	162,500	256,388	(51,559)	(2,335)	766,833	1,456,827	19,639	1,476,466

The notes from 1 to 31 form part of these consolidated financial statements.

Mussad Abdullah Al Nassar Member Board of Directors

Waltherus Cornelis Petrus Matthijs Chief Executive Officer

Ian David Gowlett Chief Financial Officer

(A Saudi Joint Stock Company)
Consolidated statement of cash flows
(All amounts in Saudi Riyals thousands unless otherwise stated)

		Year ended Ma	arch 31,
	Note	2020	2019
Cash flow from operating activities		-0	
Profit before zakat Adjustments for:		283,695	233,350
	13, 14 &		
Depreciation and amortization	15	99,805	70,390
(Gain)/ loss on disposal of property, plant and			
equipment		(677)	271
Impairment losses on financial assets	18	14,220	1,502
Finance costs on lease liabilities	14	3,267	_
Finance costs on non-controlling interest put option	28	1,275	558
Finance costs on contingent consideration payable	28	122	89
Provision for slow moving and obsolete inventories	17	1,870	481
Provision for employee benefit obligations	27	16,038	15,574
Others		(742)	-0.07-1
		418,873	322,215
Working capital			
Inventories		(82,080)	81,649
Trade and other receivables		(37,396)	(14,687)
Deposits, prepayments and other assets		(15,514)	(4,057)
Trade and other payables		23,086	39,282
Accruals and other liabilities		43,482	32,857
Due to related parties	41	214	1,824
Cash flow from operating activities		350,665	459,083
Employee benefit obligations paid	27	(14,641)	(15,463)
Zakat paid	23	(18,445)	(21,574)
Net cash inflow from operating activities	_	317,579	422,046
Cash flow from investing activities			
Purchase of property, plant and equipment	13	(74,628)	(146,063)
Purchase of non-operational factory	13	(18,000)	(240,000
Sale proceeds from disposal of property, plant	-3	(10,000)	
and equipment	13	1,873	904
Acquisition of non-current assets	-0	(85)	(156)
Payment for acquisition of a subsidiary, net of cash		(-0)	
acquired			(73,192
Net cash outflow from investing activities		(90,840)	(218,507)
Cash flow from financing activities			
Dividends paid to owners of SADAFCO	11	(143,602)	(130,000
Purchase of treasury shares		*	(51,559)
Principal elements of lease payments	14	(18,916)	-
Net cash outflow from financing activities		(162,518)	(181,559)
Net change in cash and cash equivalents		64,221	21,980
Effects of exchange rate fluctuations on cash and	10		,,,,,
cash equivalents		(437)	976
Cash and cash equivalents at the beginning of year		582,055	559,099
Cash and cash equivalents at the beginning of year	20	645,839	582,055
Cash and cash equivalents at the end of year	20	O401037	,,,,,,,

The notes from 1 to 31 form part of these consolidated financial statements.

Mussad Abdullah Al Nassar Member Board of Directors

Waltherus Cornelis Petrus Matthijs Chief Executive Officer

Ian David Gowlett Chief Financial Officer

(A Saudi Joint Stock Company)

Notes to the consolidated financial statements for the year ended March 31, 2020

(All amounts in Saudi Rivals thousands unless otherwise stated)

#### **1** General Information

Saudia Dairy & Foodstuff Company (the "Company" or "SADAFCO", together with its subsidiaries referred to as the "Group") is a Saudi Joint Stock Company registered in the Kingdom of Saudi Arabia under Commercial Registration number 4030009917 issued in Jeddah dated Rabi Al-Akhar 21, 1396H (April 21, 1976).

The Company and its subsidiaries are primarily engaged in the production and distribution of dairy products, beverages and various foodstuff in the Kingdom of Saudi Arabia, Poland and certain other Gulf and Arab countries. Information on the Group's structure is provided in Note 5 of these consolidated financial statements.

In response to the spread of Covid-19 in the last quarter in all territories where the Group operates and resulting disruptions to the social and economic activities, the Group has taken a series of preventive measures, to ensure the health and safety of its employees, their families, customers, consumers and wider community to ensure the continuity of supply of its products. As a producer of nutritious dairy products respective Governments have permitted the Group to operate, within guidelines, essentially as normal. Based on these factors, the management believes that the pandemic had no material effect on these financial statements, but continues to monitor the situation closely.

These consolidated financial statements were authorized for issue by the Board of Directors on May 3, 2020.

#### 2 Basis of preparation

#### 2.1 Statement of compliance

These consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards ("IFRS") as endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by the Saudi Organization for Certified Public Accountants ("SOCPA").

#### 2.2 Preparation of the financial statements

These consolidated financial statements have been prepared on a historical cost basis except for the following:

- Non-controlling interest put option which is recognised at the present value of redemption amount;
- The defined benefit obligation which is recognised at the present value of future obligations using the Projected Unit Credit Method; and
- Certain non-current assets which are measured at fair value.

#### 2.3 New standards and interpretations

#### 2.3.1 New and amended standards adopted by the Group

The Group has applied following standards and amendments for the first time for the annual reporting period commencing from April 1, 2019:

- IFRS 16 "Leases"
- IFRIC 23 "Uncertainty over income tax treatments"

The Group had to change its accounting policies as a result of adopting IFRS 16 "Leases". The Group elected to adopt the new rules retrospectively but recognized the cumulative effect of initially applying the new standard on April 1, 2019. This is disclosed in Note 2.3.3. The amendments of IFRIC 23 do not have any impact on the amounts recognized in prior periods and are not expected to significantly affect the current and future periods.

#### 2.3.2 New standards and interpretations not yet adopted

Certain new accounting standards and interpretations have been published that are not mandatory for March 31, 2020 reporting periods and have not been early adopted by the Group. These standards are not expected to have a material impact on the entity in the current or future reporting periods and on foreseeable future transactions.

(A Saudi Joint Stock Company)

Notes to the consolidated financial statements for the year ended March 31, 2020

(All amounts in Saudi Riyals thousands unless otherwise stated)

#### 2. Basis of preparation (continued)

#### 2.3 New standards and interpretations (continued)

#### 2.3.3 Changes in accounting policy

This note explains the impact of the adoption of IFRS 16 - Leases on the Group's consolidated financial statements.

As indicated Note 2.3.1, the Group has adopted IFRS 16 - Leases retrospectively from April 1, 2019, but has not restated comparatives for March 31, 2019 reporting period, as permitted under the specific transitional provisions in IFRS 16. The reclassifications and the adjustments arising from the new leasing rules are therefore recognised in the opening consolidated statement of financial position at April 1, 2019.

#### (a) Adjustments recognised on adoption of IFRS 16

On adoption of IFRS 16, the Group recognised lease liabilities in relation to leases which had previously been classified as 'operating leases' under the principles of IAS 17 Leases. These liabilities are now measured at the present value of the remaining lease payments, using the interest rate implicit in the lease. Interest rate implicit in the lease cannot be determined, hence, the Group's incremental borrowing rate has been used as of April 1, 2019. The Group's weighted average incremental borrowing rate applied to the lease liabilities on April 1, 2019 was 4.29%.

April 1, 2019

	11p111 1, =019
Operating lease commitments as at April 1, 2019	39,288
Discounted using the Group's weighted average incremental borrowing rate at the date of initial application  Less: short-term leases recognised on a straight-line basis as expense	31,914 (6,872)
Add: adjustments as a result of a different treatment of extension options	39,906
Lease liabilities recognised as at April 1, 2019	64,948
Classified as:	
Current lease liabilities	13,826
Non-current lease liabilities	51,122
	64,948

The associated right-of-use assets were measured at an amount equal to the lease liabilities, adjusted by the amount of any prepaid or accrued lease payments relating to the leases recognised in the consolidated statement of financial position as at April 1, 2019. There were no onerous lease contracts that would have required an adjustment to the right-of-use assets at April 1, 2019 (date of initial application).

The recognised right-of-use assets relate to the following types of assets:

	March 31, 2020	April 1, 2019
Land	40,922	38,537
Buildings	15,459	13,974
Vehicles	15,783	15,839
Total right-of-use assets	72,164	68,350

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Notes to the consolidated financial statements for the year ended March 31, 2020

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#### 2. Basis of preparation (continued)

#### 2.3 New standards and interpretations (continued)

#### 2.3.3 Changes in accounting policy (continued)

The change in accounting policy affected the following items in the consolidated statement of financial position on April 1, 2019:

- right-of-use assets increase by Saudi Riyals 68.4 million
- prepayment decrease by Saudi Riyals 4.8 million
- lease liabilities increase by Saudi Riyals 64.9 million
- other liabilities decrease by Saudi Riyals 1.4 million

There is no net impact on retained earnings on April 1, 2019 as a consequence of change in accounting policy.

(b) Impact on segment disclosures and earnings per share

Segment assets and segment liabilities as of March 31, 2020 increased as a result of the adoption of IFRS 16. The following segments were affected by the change in policy:

	Drinks	Non-drinks	Total
Impact on assets	58,831	13,333	72,164
Impact on liabilities	56,278	13,047	69,325

Earnings per share increased by Saudi Riyal 0.02 per share for the year ended March 31, 2020 as a result of the adoption of IFRS 16.

#### Practical expedients applied

In applying IFRS 16 for the first time, the Group has used the following practical expedients permitted by the standard:

- the use of a single discount rate to a portfolio of leases with reasonably similar characteristics;
- reliance on previous assessments on whether leases are onerous;
- the accounting for operating leases, with a remaining lease term of less than 12 months as at April 1, 2019, as short-term leases;
- the exclusion of initial direct costs for the measurement of the right-of-use asset at the date of initial application; and
- the use of hindsight in determining the lease term where the contract contains options to extend or terminate the lease.

The Group has also elected not to reassess whether a contract is, or contains a lease at the date of initial application. Instead, for contracts entered into before the transition date, the Group relied on its assessment made applying IAS 17 and IFRIC 4 'Determining whether an Arrangement contains a Lease'.

#### 2.4 Standards and interpretations issued but not yet effective and applied by the Group

There are no other relevant standards, amendments or interpretations issued by IFRS Interpretation Committee that are not yet effective that would be expected to have a material impact on the Group's consolidated financial information.

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#### 3 Significant accounting policies

The accounting policies set out below have been applied consistently in the preparation of these consolidated financial statements to all periods presented, unless otherwise indicated.

#### 3.1 Principles of consolidation and equity accounting

#### **Subsidiaries**

Subsidiaries are all entities over which the Group has control. Control is achieved when the Group is exposed, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which the control is transferred to the Group. They are deconsolidated from the date the control ceases.

The acquisition method of accounting is used to account for business combination by the Group. The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group losses control of the subsidiary. Assets, liabilities income and expenses of a subsidiary acquired or disposed of during the period are included in the consolidated financial statements from the date the Group obtains control until the date the Group ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income ("OCI") are attributed to the Owners of SADAFCO and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognizes the related assets (including goodwill) if any, liabilities, non-controlling interest and other components of equity, while any resultant gain or loss is recognised in the consolidated statement of profit or loss.

Intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Non-controlling interests in the results and equity of subsidiaries are shown separately in the consolidated statement of profit or loss, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of financial position respectively.

#### Associates

Associates are all entities over which the Group has significant influence but not control or joint control. This is generally the case where the Group holds between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting. Under the equity method of accounting, the investments are initially recognised at cost and adjusted thereafter to recognise the Group's share of the post-acquisition profits or losses of the investee in profit or loss, and the Group's share of movements in other comprehensive income of the investee in other comprehensive income. Dividends received or receivable from associates are recognised as a reduction in the carrying amount of the investment. When the Group's share of losses in an equity-accounted investment equals or exceeds its interest in the investee, including any other unsecured long-term receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the investee.

Unrealised gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in these entities. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of equity accounted investees have been changed where necessary to ensure consistency with the policies adopted by the Group.

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Notes to the consolidated financial statements for the year ended March 31, 2020

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#### 3 Significant accounting policies (continued)

#### 3.1 Principles of consolidation and equity accounting (continued)

#### Changes in ownership interests

The Group treats transactions with non-controlling interests that do not result in a loss of control as transactions with equity owners of the SADAFCO. A change in ownership interest results in an adjustment between the carrying amounts of the controlling and non-controlling interests to reflect their relative interests in the subsidiary. Any difference between the amount of the adjustment to non-controlling interests and any consideration paid or received is recognised in a separate reserve within equity attributable to owners of SADAFCO. When the Group ceases to consolidate or equity account for an investment because of a loss of control or significant influence, any retained interest in the investee is remeasured to its fair value with the change in carrying amount recognised in profit or loss. This fair value becomes the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss. If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income are reclassified to profit or loss, where appropriate.

#### 3.2 Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits from the asset's highest and best use or by selling it to another market participant that would utilize the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy. This is described, as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognised in the consolidated financial statements at fair value on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

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#### 3 Significant accounting policies (continued)

#### **3.2** Fair value measurement (continued)

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy, as explained above. Refer Note 28 for more details.

#### 3.3 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the Board of Directors (BOD) and CEO, (together chief operating decision maker, CODM). The CODM assesses the financial performance and position of the Group, and makes strategic decisions.

An operating segment is group of assets and operations:

- (i) engaged in revenue producing activities;
- (ii) results of its operations are continuously analyzed by management in order to make decisions related to resource allocation and performance assessment; and
- (iii) whose financial information is separately available.

#### 3.4 Foreign currencies translation

#### Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated financial statements are presented in Saudi Riyals, which is SADAFCO's functional and presentation currency.

#### Transaction and balances

Transactions in foreign currencies are translated to the respective functional currencies of Group entities at exchange rates at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortised cost in foreign currency translated at the exchange rate at the end of the reporting period.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions.

Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined. The gain or loss arising on translation of non-monetary assets measured at fair value is treated in line with the recognition of gain or loss on change in fair value in the item (i.e., the translation differences on items whose fair value gain or loss is recognised in consolidated statement of profit or loss or consolidated statement of comprehensive income are also recognised in consolidated statement of profit or loss or consolidated statement of comprehensive income, respectively).

#### Group companies

The results and financial position of foreign operations that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each balance sheet presented are translated at the closing rate at the date
  of end of reporting period;
- income and expenses for each statement of profit or loss and statement of comprehensive income are translated at average exchange rates, and
- all resulting exchange differences are recognised in other comprehensive income.

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Notes to the consolidated financial statements for the year ended March 31, 2020

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#### 3 Significant accounting policies (continued)

#### **3.4** Foreign currencies translation (continued)

On consolidation, exchange differences arising from the translation of any net investment in foreign entities, and of borrowings and other financial instruments designated as hedges of such investments, are recognised in other comprehensive income. When a foreign operation is sold or any borrowings forming part of the net investment are repaid, the associated exchange differences are reclassified to profit or loss, as part of the gain or loss on sale.

Goodwill and fair value adjustments arising on the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at the closing rate.

#### 3.5 Revenue recognition

The Group recognises revenue to depict the transfer of promised goods to customers. Revenue is measured based on the consideration specified in a contract with a customer net of returns, trade discounts, volume rebates and value added taxes.

Revenue is recognised when a customer obtains control of the goods or services (i.e. when it has the ability to direct the use of and obtain benefits from the goods). Customers obtain control when goods are delivered to and have been accepted by them as per the applicable delivery terms and, accordingly, revenue is recognised at that point-in-time. Invoices are usually payable within credit period agreed with the customer which may vary from one to another. For contracts that permit the customer to return an item, revenue is recognised to the extent that it is probable that a significant reversal in the amount of cumulative revenue recognised will not occur. Therefore, the amount of revenue recognised is adjusted for expected returns, which are estimated based on the historical data, incase such returns are material.

The goods are often sold with retrospective volume discounts based on aggregate sales over a 12-months period. Revenue from these sales is recognised based on the price specified in the contract, net of the estimated volume discounts. Accumulated experience is used to estimate and provide for the discounts, using the expected value method, and revenue is only recognised to the extent that it is highly probable that a significant reversal will not occur. A refund liability (included in accrued and other liabilities) is recognised for expected volume discounts payable to customers in relation to sales made until the end of the reporting period.

The Group has concluded that it is the principal in all of its revenue arrangements since it is the primary obligor in all the revenue arrangements, has pricing latitude and is also exposed to inventory and credit risks.

No element of financing component is deemed present as the sales are made either on cash or on credit terms consistent with market practice. A receivable is recognised when the goods are delivered as this is the point in time that the consideration is unconditional because only the passage of time is required before the payment is due.

#### 3.6 Selling, distribution, general and administrative expenses

Selling, distribution and general and administrative expenses include direct and indirect costs not specifically part of cost of revenue. Costs directly and indirectly related to marketing and distribution activities are classified as selling and distribution expenses. All other costs are classified under general and administrative expenses. Allocations between selling, distribution and general and administrative expenses and cost of revenue, when required, are made on a consistent basis.

#### 3.7 Dividends distribution

Dividend distribution to SADAFCO's shareholders is recognised as a liability in the Group's consolidated financial statements in the period in which the dividends are approved by SADAFCO's shareholders.

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#### 3 Significant accounting policies (continued)

#### 3.8 Business combinations

The acquisition method of accounting is used to account for all business combinations, regardless of whether equity instruments or other assets are acquired. The consideration transferred for the acquisition of a subsidiary comprises the:

- fair values of the assets transferred
- liabilities incurred to the former owners of the acquired business
- equity interests issued by the Group
- fair value of any asset or liability resulting from a contingent consideration arrangement, and
- fair value of any pre-existing equity interest in the subsidiary

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are, with limited exceptions, measured initially at their fair values at the acquisition date. The Group recognises any non-controlling interest in the acquired entity on an acquisition-by-acquisition basis either at fair value or at the non-controlling interest's proportionate share of the acquired entity's net identifiable assets.

Acquisition-related costs are expensed as incurred.

The excess of the:

- consideration transferred.
- amount of any non-controlling interest in the acquired entity; and
- acquisition-date fair value of any previous equity interest in the acquired entity

Over the fair value of the net identifiable assets acquired is recorded as goodwill. If those amounts are less than the fair value of the net identifiable assets of the business acquired, the difference is recognised directly in consolidated statement of profit or loss as a bargain purchase. Where settlement of any part of cash consideration is deferred, the amounts payable in the future are discounted to their present value as at the date of exchange. The discount rate used is the entity's incremental borrowing rate, being the rate at which a similar borrowing could be obtained from an independent financier under comparable terms and conditions. Contingent consideration is classified either as equity or a financial liability. Amounts classified as a financial liability are subsequently remeasured to fair value with changes in fair value recognised in consolidated statement of profit or loss. The Group recognises contingent consideration which results from business combinations at fair value at acquisition date. Management exercises judgement in the determination of the discount rate and the probability of performance targets being met.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date. Any gains or losses arising from such remeasurement are recognised in profit or loss.

#### 3.9 Property, plant and equipment

Property, plant and equipment are stated at cost, net of accumulated depreciation and accumulated impairment losses, if any. Such cost includes the cost of replacing part of the plant and equipment and borrowing costs for long-term construction projects if the recognition criteria are met. When significant parts of plant and equipment are required to be replaced at intervals, the Group depreciates them separately based on their specific useful lives. Likewise, when a major overhaul is performed, its cost is recognised in the carrying amount of the plant and equipment as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognised in consolidated statement of profit or loss as incurred. The present value of the expected cost for the decommissioning of an asset after its use is included in the cost of the respective asset if the recognition criteria for a provision are met and the amounts are expected to be material.

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#### 3 Significant accounting policies (continued)

#### 3.9 Property, plant and equipment (continued)

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the item of property, plant and equipment. All other expenditure is recognised in the consolidated statement of profit or loss when incurred.

Depreciation is charged to the consolidated statement of profit or loss on a straight-line basis over the estimated useful lives of property, plant and equipment as follows;

Percentage

•	Buildings	2.5 - 10
•	Machinery and equipment	6.7 - 12.5
•	Vehicles and trailers	15 - 25
•	Furniture, fixtures and office equipment	10 - 25

An item of property, plant and equipment and any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on de-recognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statement of profit or loss when the asset is derecognised. The residual values, useful lives and methods of depreciation of property, plant and equipment are reviewed at each financial period end and adjusted prospectively, if appropriate.

#### 3.10 Intangible assets

#### Goodwill

Goodwill arising on an acquisition of a business is carried at cost as established at the date of acquisition of the business less accumulated impairment losses, if any.

Goodwill on acquisitions of subsidiaries is included in intangible assets. Goodwill is not amortised but it is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose. The units or groups of units are identified at the lowest level at which goodwill is monitored for internal management purposes, being the operating segments

#### Brands, customer and supplier relationships

Separately acquired intangibles are recorded at historical cost. Brands, customer and supplier relationships acquired in a business combination are recognised at fair value at the acquisition date. They have a finite useful life and are subsequently carried at cost less accumulated amortization and impairment losses.

Amortization is charged to the consolidated statement of profit or loss on a straight-line basis over the estimated useful lives as follows:

		Number of years
•	Brand	4-5
•	Customer relationships	4-5
•	Supplier relationship	4-5

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#### 3 Significant accounting policies (continued)

#### 3.11 Zakat and income tax on foreign entities

In accordance with the regulations of the General Authority of Zakat and Income Tax ("GAZT"), the Group is subject to zakat attributable to its Saudi shareholders. Provisions for zakat are charged to the consolidated statement of profit or loss. Additional amounts payable, if any, at the finalization of final assessments are accounted for when such amounts are determined. For pending zakat assessment years, provisions are assessed at each reporting period depending on the status of zakat assessment.

Income tax on foreign entities including subsidiaries is provided in accordance with the relevant income tax regulations of their countries of incorporation. The income tax expense or credit for the period is the tax payable on the current periods taxable income based on the applicable income tax rate for each jurisdiction.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period in the countries where the company and its subsidiaries and associates operate and generate taxable income. The income tax charge relating to subsidiaries is recorded in consolidated statement of profit or loss, if material. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

The Group withholds taxes on certain transactions with non-resident parties in the Kingdom of Saudi Arabia as required under Saudi Arabian Income Tax Law.

#### 3.12 Leases

The Group has leases for various accommodation, lands, warehouses, vehicles and depot facilities. Rental contracts are typically made for fixed periods of 1 to 20 years, but may have extension options as described below. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants, but leased assets may not be used as security for borrowing purposes.

Until the last financial year-ended March 31, 2019, leases of various accommodation, lands, warehouses, vehicles and depot facilities. were classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) were charged to the consolidated statement of profit or loss on a straight-line basis over the period of the lease.

From April 1, 2019, leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Group. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to the consolidated statement of profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

Assets and liabilities arising from a lease are initially measured on present value. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable;
- amounts expected to be payable by the lessee under residual value guarantees;
- the exercise price of a purchase option if the lessee is reasonably certain to exercise that option;
   and
- payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option.

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#### 3 Significant accounting policies (continued)

#### 3.12 Leases (continued)

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be determined, the lessee's incremental borrowing rate is used, being the rate that the lessee would have to pay to borrow the funds necessary to obtain an asset of similar value in a similar economic environment with similar terms and conditions.

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability;
- any lease payments made at or before the commencement date less any lease incentives received;
- any initial direct costs; and
- restoration costs.

Payments associated with short-term leases and leases of low-value assets are recognised on a straight-line basis as an expense in the consolidated statement of profit or loss. Short-term leases are leases with a lease term of 12 months or less. In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

Extension and termination options are included in a number of lands and depots leases across the Group. These are used to maximise operational flexibility in terms of managing the assets used in the Group's operations. The majority of extension and termination options held are exercisable by both the parties.

At March 31, 2020, the Group did not have any lease contract classified as right-of-use assets that are variable in nature. Some leases contain extension options exercisable by the Group before the end of the non-cancellable contract period. Where practicable, the Group seeks to include extension options in new leases to provide operational flexibility. The extension options held are exercisable by both the parties. The Group assesses at lease commencement whether it is reasonably certain to exercise the option. The Group does not provide residual value guarantees in relation to any of its leases.

#### 3.13 Financial instruments

IFRS 9 largely retains the previous requirements under IAS 39 for the classification and measurement of financial liabilities. However, it eliminates the previous IAS 39 categories for financial assets classified as held to maturity, loans and receivables and available for sale.

#### (i) Financial assets

#### Classification

On initial recognition, a financial asset is classified in either of the following categories:

- subsequently measured at amortised cost;
- subsequently measured at fair value through other comprehensive income ("FVOCI") debt instrument:
- subsequently measured at fair value through other comprehensive income ("FVOCI") equity instrument; or
- subsequently measured at fair value through profit and loss ("FVPL").

The classification of financial assets is based on the business model in which a financial asset is managed and its contractual cash flow characteristics.

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#### 3 Significant accounting policies (continued)

#### 3.13 Financial instruments (continued)

#### Debt instruments

A 'debt instrument' is classified as subsequently measured at amortised cost if both the following conditions are met:

- (a) The asset is held within a business model whose objective is to hold assets for collecting contractual cash flows; and
- (b) Contractual terms of the asset give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

If the above two conditions are not met, the 'debt instrument' is classified as subsequently measured at fair value, either at FVPL or FVOCI, based on the business model.

#### (a) Measurement

#### Initial recognition

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at FVPL, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at FVPL are expensed in profit or loss. Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the marketplace (regular way trades) are recognised on the trade date, i.e. the date that the Group commits to purchase or sell the asset.

#### Subsequent measurement

Debt instruments subsequently measured at amortised cost

This category is the most relevant to the Group. After initial measurement, such financial assets are subsequently measured at amortised cost using the effective interest rate (EIR) method. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in finance income in profit or loss. The losses arising from impairment are recognised in profit or loss. This category generally applies to trade and other receivables, bank balances, security deposits, advances to employees.

Debt instruments subsequently measured at fair value

For this category, if applicable, such financial assets are subsequently measured at fair value at the end of each reporting period, with all changes recognised either in profit or loss for equity instruments classified as FVPL, or within other comprehensive income for equity instruments classified as FVOCI.

#### (b) Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e. removed from the Group's consolidated statement of financial position) when:

- The rights to receive cash flows from the asset have expired; or,
- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

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#### 3 Significant accounting policies (continued)

#### 3.13 Financial instruments (continued)

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognise the transferred asset to the extent of the Group's continuing involvement. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

#### (c) Impairment

The Group applies the expected credit loss (ECL) model for measurement and recognition of impairment loss on the financial assets that are debt instruments, and are measured at amortised cost (e.g. deposits, trade receivables and bank balances). The Group follows 'simplified approach' for recognition of impairment loss allowance on trade receivables, if they do not contain a significant financing component.

The application of a simplified approach does not require the Group to track changes in credit risk. Rather, it recognises impairment loss allowance based on lifetime ECL at each reporting date, right from its initial recognition. Lifetime ECL is the expected credit loss resulting from all possible default events over the expected life of a financial instrument.

The Group uses a provision matrix in the calculation of the ECL on financial assets to estimate the lifetime expected credit losses, applying certain provision rates to respective contractual past due aging buckets. The provision matrix is developed considering probability of default and loss given default which were derived from historical data of the Group and are adjusted to reflect the expected future outcome.

ECL impairment loss allowance (or reversal) recognised during the period is recognised as income/expense in profit or loss.

#### (ii) Financial liabilities

Financial liabilities are recognised initially on the trade date, which is the date that the Group becomes a party to the contractual provisions of the instrument. The Group derecognises a financial liability when its contractual obligations are discharged, cancelled or expired. Financial assets and liabilities are offset and the net amount is presented in the consolidated statement of financial position when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously. The Group classifies non-derivative financial liabilities into the other financial liabilities category. Such financial liabilities are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition these financial liabilities are measured at amortised cost using the effective interest rate method.

Non-derivative financial liabilities of the Group comprise trade and other payables.

#### (iii) Offsetting

Financial assets and liabilities are offset and the net amount is presented in the consolidated statement of financial position when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

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Notes to the consolidated financial statements for the year ended March 31, 2020

(All amounts in Saudi Rivals thousands unless otherwise stated)

#### 3 Significant accounting policies (continued)

#### 3.14 Impairment of non-financial assets

Goodwill and intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

#### 3.15 Cash and cash equivalents

Cash and cash equivalents in the consolidated statement of financial position comprise cash at banks and on hand and other short term highly liquid investments, with original maturities of three months or less from the purchase date and / or readily convertible to a known amount of cash and be subject to an insignificant risk of changes in value. For the purpose of the consolidated statement of cash flows, cash and cash equivalents consist of cash and short-term deposits, as defined above, net of outstanding bank borrowing (if any) as they are considered an integral part of the Group's cash management.

#### 3.16 Trade and other receivables

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest rate method, less provision for impairment.

#### 3.17 Inventories

Inventories are valued at the lower of cost and net realizable value. Costs of finished goods include material cost, direct labour and appropriate manufacturing overhead. The cost of inventories includes expenditure incurred in acquiring and bringing them to their existing location and condition. Costs are assigned to individual items of inventory on the basis of first-in-first out. Costs of purchased inventory are determined after deducting rebates and discounts.

Net realizable value is the estimated selling price in the ordinary course of business, less the estimated cost of completion and selling expenses.

#### 3.18 Trade and other payables

These amounts represent liabilities for goods and services provided to the Group prior to the end of financial period which are unpaid. The amounts are unsecured and are usually paid in accordance with agreed terms. Trade and other payables are presented as current liabilities unless payment is not due within 12 months after the reporting period. They are recognised initially at their fair value and subsequently measured at amortised cost using the effective interest rate method.

#### 3.19 Provisions

Provisions for legal claims, service warranties and make good obligations are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and the amount can be reliably estimated. Provisions are not recognised for future operating losses.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the end of the reporting period.

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Notes to the consolidated financial statements for the year ended March 31, 2020

(All amounts in Saudi Riyals thousands unless otherwise stated)

#### 3 Significant accounting policies (continued)

#### 3.20 Non-controlling interest put options

Written put options in respect of which the Group does not have an unconditional right to avoid the delivery of cash, are recognised as financial liabilities. Under this method, the non-controlling interest is not derecognised when the financial liability in respect of the put option is recognised, as the non-controlling interest still has present access to the economic benefits associated with the underlying ownership interest. Non-controlling interest put options are initially recognised at the present value of redemption amount and reduction to controlling interest equity. All subsequent changes in liability is recognised in the consolidated statement of profit or loss. The Group uses its judgment to select a variety of methods, and assumptions made are based on market and Group specific conditions existing at each reporting period.

#### 3.21 Employee benefit obligations

The Group is operating an unfunded post-employment defined benefit plan. The cost of providing benefits under the defined benefit plan is determined using the projected unit credit method. Actuarial gains and losses are recognised in full in the period in which they occur in the consolidated statement of comprehensive income. Such actuarial gains and losses are also immediately recognised in retained earnings and are not reclassified to the consolidated statement of profit or loss in subsequent periods.

Past service costs are recognised in the consolidated statement of profit or loss on the earlier of:

- The date of the plan amendment or curtailment; and
- The date on which the Group recognises related restructuring costs.

Net interest is calculated by applying the discount rate to the net defined benefit liability or asset. The Group recognises the following changes in the net defined benefit obligation under 'cost of revenue', 'general and administration expenses' and 'selling and distribution expenses' in the consolidated statement of profit or loss (by function):

- Service costs comprises current service costs, past-service costs, gains and losses on curtailments and non-routine settlements.
- The defined benefit asset or liability comprises the present value of the defined benefit obligation, past service costs and less the fair value of plan assets out of which the obligations are to be settled. However, currently the plan is unfunded and has no assets.

#### 3.22 Share capital

Shares are classified as equity when there is no obligation to transfer cash or other assets. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds.

#### 3.23 Treasury shares

Own equity instruments that are reacquired (treasury shares) are recognised at cost. Treasury shares are presented as a deduction from equity. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of the SADAFCO's own equity instruments. Any difference between the carrying amount and the consideration, if reissued, is recognised as share premium or discount which is presented in equity.

#### 3.24 Other reserve

In accordance with Company's by-laws, the shareholders decided to create a voluntary reserve by the transfer of 10% of the annual net income attributable to equity shareholders of SADAFCO to the reserve. The utilization of this reserve is at the discretion of the shareholders. In the current year, transfer has been made to the voluntary reserve.

(A Saudi Joint Stock Company)

Notes to the consolidated financial statements for the year ended March 31, 2020

(All amounts in Saudi Rivals thousands unless otherwise stated)

#### 3 Significant accounting policies (continued)

#### 3.25 Earnings per share

(i) Basic earnings per share

Basic earnings per share is calculated by dividing:

- the profit attributable to owners of the Group.
- by the weighted average number of ordinary shares outstanding during the financial year.
- (ii) Diluted earnings per share

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account:

- the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares, and
- the weighted average number of additional ordinary shares that would have been outstanding assuming the conversion of all dilutive potential ordinary shares.

#### 4 Critical accounting estimates and judgments

The preparation of the Group's consolidated financial statements, requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent assets and contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below.

The Group based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Group. Such changes are reflected in the assumptions when they occur. Estimates and judgments are continuously evaluated. They are based on historical experience and other factors including expectations of future events that may have a financial impact on the Group and that are believed to be reasonable under the circumstances.

The Group has reviewed the key sources of estimation uncertainties against the backdrop of Covid-19 pandemic. Management believes it has taken all relevant sources of estimation uncertainty in these annual consolidated financial statements. Management will continue to monitor the situation and any changes required will be reflected in future reporting periods.

Information about estimates and judgments made in applying accounting policies that could potentially have an effect on the amounts recognised in the consolidated financial statements, are discussed below:

#### (i) Goodwill - Annual impairment testing of goodwill

The Group's management tests whether goodwill has suffered any impairment at least on an annual basis. This requires an estimation of recoverable amounts of the cash-generating units to which the goodwill is allocated. The recoverable amount is most sensitive to the discount rate used for the discounted cash flow model, the expected future cash inflows and the growth rate used for extrapolation purposes. The key assumptions applied in the determination of the value-in-use are disclosed and further explained in Note 15 to the consolidated financial statements.

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Notes to the consolidated financial statements for the year ended March 31, 2020

(All amounts in Saudi Riyals thousands unless otherwise stated)

#### 4 Critical accounting estimates and judgments (continued)

#### (ii) Measurement of post-employment defined benefits

The cost of post-employment defined benefits is the present value of the related obligation, as determined using actuarial valuations. An actuarial valuation involves making various assumptions which may differ from actual developments in the future. These include the determination of the discount rate, future salary increases, withdrawal before normal retirement age and mortality rates. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, a defined benefit obligation is sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

The parameter most subject to change is the discount rate. With respect to determining the appropriate discount rate, yield and duration of high quality bonds obligation, as designated by an internationally acknowledged rating agency are considered, and extrapolated as needed along the yield curve to correspond with the expected term of the defined benefit obligation. Further details are explained in Note 27 of the consolidated financial statements.

#### (iii) Non-controlling interest put options

The fair value of non-controlling interest put options are recognised at the present value of redemption amount based on discount future cash flow analysis. The Group uses its judgment to select a variety of methods, and assumptions made are based on market and Group specific conditions existing at each reporting period. Further details are explained in Note 16 of the consolidated financial statements.

#### (iv) Right-of-use assets and lease liabilities

The Group has applied judgment to determine the lease term for some lease contracts in which it is a lessee that include renewable options. The assessment of whether the Group is reasonably certain to exercise such options impacts the lease term, which significantly affects the amount of lease liabilities and right-of-use assets recognised. See Note 14 for further details.

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

For leases of lands, warehouses and depot facilities, the following factors are normally the most relevant:

- If there are significant penalties to terminate (or not extend), the Group is typically reasonably certain to extend (or not terminate).
- If any lands are expected to have a significant remaining value, the Group is typically reasonably certain to extend (or not terminate).
- Otherwise, the Group considers other factors including historical lease durations and the costs and business disruption required to replace the leased asset.

Most extension options on depot facilities and vehicles leases have not been included in the lease liability, because the Group could replace the assets without significant cost or business disruption.

The lease term is reassessed if an option is actually exercised (or not exercised) or the Group becomes obliged to exercise (or not exercise) it. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the lessee. During the current financial year, the financial effect of revising lease terms to reflect the effect of exercising extension and termination options was an increase in recognised lease liabilities and right-of-use assets of Saudi Riyals 18.6 million. See Note 14 for further details.

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Notes to the consolidated financial statements for the year ended March 31, 2020

(All amounts in Saudi Rivals thousands unless otherwise stated)

#### 5 Group information

The consolidated financial statements of the Group include:

Name	Relationship	Principal activities	Country of incorporation	% equity	interest
	_		-	March 31, 2020	March 31, 2019
SADAFCO Bahrain Company SPC	Subsidiary	Foodstuff and dairy products	Bahrain	100%	100%
SADAFCO Jordan Foodstuf Company LLC	f Subsidiary	Foodstuff and dairy products	Jordan	100%	100%
SADAFCO Qatar Company	Subsidiary	Foodstuff and dairy products	Qatar	<b>75</b> %	75%
SADAFCO Kuwait Foodstuff Co. W.L.L (*)	Subsidiary	Foodstuff and dairy products	Kuwait	49%	49%
SADAFCO Poland sp. Z.o.o. (s"SADAFCO Poland")	Subsidiary	Holding company	Poland	100%	100%
Mlekoma sp. Z.o.o.	Subsidiary	Dairy products	Poland	76%	76%
Foodexo sp. Z.o.o.	Subsidiary	Dairy products	Poland	76%	76%
Mlekoma Dairy Z.o.o	Associate	Dairy products	Poland	37%	37%

<sup>(\*)</sup> Remaining equity interest is beneficially held through parties nominated by the Company.

The Group's parent entity is Al Qurain Petrochemicals Industries Company ("QPIC"), which is an associate of Kuwait Projects Company Holding ("KIPCO"). QPIC holds shareholding equal to 40.11 % of the share capital (2019: 40.11% of the share capital). Both, QPIC and KIPCO are listed on Kuwait Stock Exchange.

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(All amounts in Saudi Rivals thousands unless otherwise stated)

#### 6 Segment information

#### 6.1 Operating segment

Following the management approach in regard to IFRS 8, operating segments are reported in accordance with the internal reporting provided to the Board of Directors and CEO (Chief Operating Decision Maker), who are responsible for allocating the reportable segments and assessing their performance. The drinks segment represents milk and juice products, while non-drinks represent ice creams, tomato paste, cheese and snacks.

F,		March 3	1. 2020	
	Drinks	Non- drinks	Unallocated	Total
Segment profit or loss	0	06		
Segment revenue – net	1,248,111	863,505	-	2,111,616
Inter-segment revenue – net		(55,525)		(55,525)
Revenue from external customers Profit before zakat	1,248,111	807,980	-	2,056,091
Depreciation and amortization	192,052	91,643	-	283,695 99,805
	72,546	27,259		99,805
Segment assets				
Property, plant and equipment	582,119	215,406	_	797,525
Right-of-use asset	58,831	13,333	_	72,164
Intangible assets	-	26,133	-	26,133
Other non-current assets	-	5,403	243	5,646
Current assets	-	55,036	1,217,965	1,273,001
Total assets	640,950	315,311	1,218,208	2,174,469
Segment liabilities	_			
Current liabilities	9,260	34,885	454,313	498,458
Non-controlling interest put option				
and other liabilities	-	29,330	-	29,330
Lease liabilities	47,018	10,156	-	57,174
Employee benefit obligations <b>Total liabilities</b>	56,278	230	112,811 567,124	113,041 698,003
Total habilities	50,276	74,601	507,124	098,003
		March 3	1 0010	
<del>-</del>	Drinks		Unallocated	Total
Segment profit or loss	Diffing	11011 dilliks	Chanocatea	1000
Segment revenue – net	1,094,723	727,162	_	1,821,885
Inter-segment revenue –net	-	(8,925)	-	(8,925)
Revenue from external customers	1,094,723	718,237	-	1,812,960
Profit before zakat	166,850	66,500	-	233,350
Depreciation and amortization	48,853	21,537	-	70,390
Segment assets				
Property, plant and equipment	562,187	224,834	-	787,021
Intangible assets	-	28,713	-	28,713
Other non-current assets	-	4,661	243	4,904
Current assets	-	49,244	1,045,860	1,095,104
Total assets	562,187	307,452	1,046,103	1,915,742
Segment liabilities			0.5.5 0	
Current liabilities	-	29,495	390,879	420,374
Non-controlling interest put option		a= acc		07.000
and other liabilities	-	27,933	100.046	27,933
Employee benefits obligations <b>Total liabilities</b>	<del>-</del>	230 57,658	109,346	109,576 557,883
	_	57 h58	500,225	557 XX2

(A Saudi Joint Stock Company)

Notes to the consolidated financial statements for the year ended March 31, 2020

(All amounts in Saudi Riyals thousands unless otherwise stated)

#### **6 Segment information** (continued)

#### **6.1** Operating segment (continued)

The management has categorised its geographical operations as follows:

	2020	2019
Geographic information		
Revenue from external customers		
Kingdom of Saudi Arabia	1,751,881	1,566,909
Poland	197,541	146,199
Gulf Cooperation Council (GCC countries)	58,874	57,792
Others	47,795	42,060
	2,056,091	1,812,960
Non-current operating assets		
Kingdom of Saudi Arabia	802,212	731,049
Poland	75,171	77,863
Gulf Cooperation Council (GCC countries)	18,848	
•	, <u>-</u>	9,711
Others	<b>5,23</b> 7	2,015
	901,468	820,638
6.2 Reconciliation of profit		
	2020	2019
Profit before zakat	283,695	233,350
Zakat	(18,583)	(17,240)
Profit after zakat	265,112	216,110

#### 7 Capital management

At March 31, 2020 and March 31, 2019, the Group has no outstanding borrowing arrangements and, therefore, the gearing ratio is not presented.

For the purpose of the Group's capital management, capital includes issued share and paid up capital, statutory reserve, other reserve and foreign translation currency reserve. The primary objective of the Group's capital management is to maximize the shareholder value.

The Group manages its capital structure and makes adjustments in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payments to shareholders, return capital to shareholders or issue new shares.

#### 8 Cost of revenue

	Note	2020	2019
Material and employees' cost		1,223,653	1,098,114
Depreciation	13 & 14	56,721	43,076
Transportation cost		40,471	35,342
Rent		398	15,650
Other overheads		45,669	40,480
	_	1,366,912	1,232,662

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Notes to the consolidated financial statements for the year ended March 31, 2020

(All amounts in Saudi Riyals thousands unless otherwise stated)

#### 9 Selling and distribution expenses

	Note	2020	2019
Employee costs		171,761	147,464
Advertising and sales promotion		46,463	41,074
Depreciation	13 & 14	37,160	23,447
Repairs and maintenance costs		9,472	6,501
Insurance		<b>3,28</b> 7	3,187
Communication		2,367	2,474
Rent		860	5,882
Others		29,276	36,059
		300.646	266,088

#### 10 General and administrative expenses

	Note	2020	2019
Employee costs		66,867	58,112
1 0	13, 14 &	, ,	
Depreciation and amortization	15	5,924	3,867
Repairs and maintenance costs		3,151	2,714
Directors' remuneration		2,800	2,800
Communication		1,922	2,166
Bank charges		963	830
Insurance		768	680
Rent		312	556
Others		18,060	20,503
		100,767	92,228

#### 11 Dividends

In the Annual General Meeting of the Company held on June 11, 2019 the shareholders approved payment of final dividend of Saudi Riyals 2 per share (Saudi Riyals 64 million) and on December 2, 2019, the Board of Directors approved payment of interim dividend of Saudi Riyals 2.5 per share (Saudi Riyals 80 million). Total dividend distributed for the year amounted to Saudi Riyal 144 million (SAR 4.5 per share).

#### 12 Earnings per share

The basic and diluted earnings per share is computed for the year ended March 31 as follows:

	2020	2019
Profit attributable to owners of SADAFCO Weighted average number of ordinary shares	266,260	218,387
outstanding (in thousands)	32,000	32,447
Basic and diluted earnings per share	8.32	6.73

Weighted average number of shares as of March 31, 2019 were adjusted to reflect the effect of treasury shares held by the Company. No new treasury shares were purchased during the year ended March 31, 2020. As of March 31, 2020, and March 31, 2019, the Company had purchased 500,250 shares.

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Notes to the consolidated financial statements for the year ended March 31, 2020

(All amounts in Saudi Rivals thousands unless otherwise stated)

#### 13 Property, plant and equipment

		Machinery	Vehicles	Furniture, fixtures	Capital	
	Land and	and	and	and office	work-in-	
	buildings	equipment	trailers	equipment	progress	Total
Cost						
April 1, 2018	377,968	858,840	223,992	82,243	148,319	1,691,362
Acquired on acquisition	32,912	35,337	2,074	4,638	555	75,516
Additions	1,007	3,753	13,463	1,151	126,689	146,063
Disposals	(540)	(5,794)	(15,969)	(38)	-	(22,341)
Transfers	5,559	63,671	8,637	8,873	(86,740)	
March 31, 2019	416,906	955,807	232,197	96,867	188,823	1,890,600
Accumulated depreciation						
April 1, 2018	208,286	574,604	174,523	70,862	-	1,028,275
Acquired on Acquisition	3,614	20,757	1,030	2,678	-	28,079
Charge for the year	13,503	34,813	15,812	4,263	-	68,391
Disposals	(425)	(5,288)	(15,422)	(31)	-	(21,166)
March 31, 2019	224,978	624,886	175,943	77,772	-	1,103,579
Net book value at March 31, 2019	191,928	330,921	56,254	19,095	188,823	787,021
<b>a</b> .						
Cost		0			00.0	0 (
April 1, 2019	416,906	955,807	232,197	96,867		1,890,600
Additions	1,799	2,393	17,277	1,333	69,826	92,628
Disposals	(29)	(6,025)	(8,846)	(188)	-	(15,088)
Transfers	105,877	78,511	2,032	3,240	(189,660)	
March 31, 2020	524,553	1,030,686	242,660	101,252	68,989	1,968,140
Accumulated depreciation						
April 1, 2019	224,978	624,886	175,943	77,772	-	1,103,579
Charge for the year	17,066	42,028	16,990	4,844	-	80,928
Disposals		(5,815)	(8,014)	(63)	-	(13,892)
March 31, 2020	242,044	661,099	184,919	82,553	-	1,170,615
Net book value at			-			
March 31, 2020	282,509	369,587	57,741	18,699	68,989	797,525

(a) Depreciation charge for the years ended March  $\mathfrak{Z}_1$ , has been allocated as follows:

	Note	2020	2019
Cost of revenue	8	52,884	43,076
Selling and distribution expenses	9	25,651	23,447
General and administrative expenses	10	2,393	1,868
		80,928	68,391

- (b) The ownership interest of the Group in certain freehold land held in Madinah amounting to Saudi Riyals 1.54 million (March 31, 2019: Saudi Riyals 1.54 million) is through a shareholder of the Group. The Group holds legal documents confirming its beneficial interest.
- (c) The additions during the year amounting to Saudi Riyals 92.6 million (2019: Saudi Riyals 146.3 million) mainly represent additions to capital work-in-progress for buildings, plant and machinery, vehicles and freezers.

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Notes to the consolidated financial statements for the year ended March 31, 2020

(All amounts in Saudi Riyals thousands unless otherwise stated)

#### 13 Property, plant and equipment (continued)

(d) The Group entered into an asset purchase agreement ("APA") with a third party on July 4, 2019, to acquire a non-operational factory, adjacent to the Group's existing milk factory, in Jeddah, Kingdom of Saudi Arabia, for Saudi Riyals 18 million which mainly comprises buildings, plant and machinery. At March 31, 2020, management has recorded these assets under capital work-in-progress as the Group management is planning to use this facility as an expansion to the existing ice cream production.

#### 14 Leases

#### 14.1 Right-of-use assets

_	Land	<b>Buildings</b>	Vehicles	Total
Cost				
April 1, 2019	38,537	13,974	15,839	68,350
Remeasurement	3,717	7,318	7,564	18,599
Addition	788	-	639	1,427
March 31, 2020	43,042	21,292	24,042	88,376
Accumulated depreciation				
April 1, 2019	-	-	-	-
Charge for the year	(2,120)	(5,833)	(8,259)	(16,212)
March 31, 2020	(2,120)	(5,833)	(8,259)	(16,212)
Net book value at March 31, 2020	40,922	15,459	15,783	72,164
14.2 Lease liabilities				
•				March 31, 2020
At April 1, 2019				64,948
Addition				20,026
_				,
Payments made				(18,916)
Interest charged				3,267
At March 31, 2020				69,325

The scheduled maturities of the lease liabilities as of March 31, 2020 are as follows:

	Principal amount	Interest	Net lease liabilities
Current portion Non-current portion	14,720 82,524	(2,569) (25,350)	12,151 57,174
	97,244	(27,919)	69,325

Depreciation on right-of-use assets for the year has been allocated as follows:

	Note	March 31, 2020
Cost of revenue	8	3,837
Selling and distribution expenses	9	11,509
General and administrative expenses	10	866
	<u>.</u>	16,212

Expense relating to short-term leases (included in cost of revenue - Note 8, selling and distribution expenses (Note 9) and general and administrative expenses (Note 10) amounts to Saudi Riyals 7.81 million.

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Notes to the consolidated financial statements for the year ended March 31, 2020

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## 15 Intangible assets

			Supplier	Customer		
	Goodwill	Brand rel	ationships rel	ationships	Other	Total
Cost						
March 31, 2019	18,720	8,656	2,324	1,012	-	30,712
Additions	-	-	-	, <u>-</u>	85	85
March 31, 2020	18,720	8,656	2,324	1,012	85	30,797
Accumulated amortization		1.440	000	160		4 000
March 31, 2019	-	1,442	388	169	-	1,999
Charge for the year		1,925	515	225	-	2,665
March 31, 2020		3,367	903	394	-	4,664
Net book values March 31, 2020	18,720	5,289	1 401	618	85	26 122
		<u> </u>	1,421		05	26,133
March 31, 2019	18,720	7,214	1,936	843	-	28,713

Amortization for the year has been allocated to 'General and administrative expenses.

SADAFCO through its wholly-owned subsidiary, SADAFCO Poland, acquired a total stake of 76% in Mlekoma group on July 2, 2018 through a series of agreements, collectively referred to as Share Purchase Agreement ("SPA"). The Group considers this transaction as a strategic opportunity to invest in vertical (upward) integration, being a source of the milk powder, one of the key raw materials.

## (a) Customer relationships, supplier relationships and brand

The customer relationships, supplier relationships and Brand were recognised as a part of a business combination on July 2, 2018 (the "acquisition date"). They are recognised at their fair value at the date of acquisition and are subsequently amortised on a straight-line basis on the estimated lives of the respective intangibles.

The fair value of customer relationships on the acquisition date were arrived at by using multi-period excess earning method which involves management to estimate expected future excess earnings stream attributable to the asset.

The fair value of the brand on the acquisition date was arrived at by using royalty relief method which involves management to estimate implicit royalty payments that would be saved through owning the asset as compared it with licensing from third party.

#### (b) Goodwill

Goodwill is attributable to sourcing of high-quality raw material, experienced workforce and profitability of the acquired business that cannot be assigned to any other determinable and separate intangible asset.

The Group tests whether goodwill has suffered any impairment on an annual basis. For the impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGUs. For the year ended March 31, 2020, the recoverable amount of Mlekoma group which was considered as single cash generating unit was determined based on value-in-use calculations which require the use of assumptions. The calculations use cash flow projections based on financial budgets approved by management covering a five-year period. Cash flows beyond the five-year period are extrapolated using the estimated growth rates stated below. These growth rates are consistent with forecasts included in industry reports specific to the industry in which the CGU operates.

Goodwill is allocated to the Mlekoma group's operations as a whole and falls under "Non-drinks" in the operating segment.

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### Notes to the consolidated financial statements for the year ended March 31, 2020

(All amounts in Saudi Rivals thousands unless otherwise stated)

# 15 Intangible assets (continued)

The calculation in value in use is most sensitive to the assumptions on EBITDA margins, discount rate and terminal growth rate. Key assumptions underlying the projections are:

Key assumptions	Percentage
Sales growth rate	9.4
Discount rate	9.5
Terminal value growth rate	3.0

## Sensitivity to the changes in assumptions

With regard to the assessment of the value in use, management believes that no reasonably possible change in any of the key assumptions above would cause the carrying value of the CGU including goodwill to materially exceed its recoverable amount. The implications of changes to the key assumptions are discussed below.

## (i) Sales growth rate

The sales growth in the forecast period has been estimated to be compound annual growth rate of 9.4%. If all other assumptions kept the same, a reduction of this growth rate by 8.6% would give a value in use equal to the current carrying amount.

#### (ii) Discount rate

The discount was an estimate of the weighted average cost of capital as of March 31, 2020 based on market rates adjusted to reflect management's estimate of the specific risks relating to segment and operations in Poland. If all other assumptions kept the same, an increase of this rate by 6% would give a value in use equal to the current carrying amount.

# (iii) Terminal value growth rate

It is the weighted average growth rate used to extrapolate cash flows beyond the budget period. If all other assumptions kept the same, a reduction of this growth rate by 24% would give a value in use equal to the current carrying amount.

### 16 Non-controlling interest put option and other liabilities

#### 16.1 Non-controlling interest put option

The Group recognises non-controlling interests in Mlekoma group at its proportionate share of the acquired net identifiable assets.

The Group entered into business acquisition of a subsidiary in Poland, Mlekoma Group, through SPA which included clauses whereby the non-controlling interest equity holders will put their remaining shareholding to the Group at the expiry date of the option i.e. fifth year of the completion date as per the terms of SPA. As per the terms of SPA, it is a binding irrevocable option to acquire from the non-controlling interest equity holders their remaining shareholding.

The put option available to the non-controlling interest equity holders is exercisable within period of 15 business days from the expiry date of the option. The redemption value is recognised higher of purchase price as per SPA or determined by applying earnings multiplier to audited EBITDA of financial year 2022 of Mlekoma group as reduced by net debt in accordance with the SPA. The Group has estimated a gross cash outflow of range of Saudi Riyals 27.3 million to Saudi Riyals 36.5 million at the exercise of option. A pre-tax discount rate of 3.1% and 9.5%, respectively has been used for redemptions values based on the two options. This is a level 3 fair valuation as per IFRS 13. Refer Note 28 for fair valuation details.

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# 16 Non-controlling interest put option and other liabilities (continued)

## 16.2 Contingent consideration

Contingent consideration payable is estimated based on the terms of SPA, the management's knowledge of the business and how the current economic environment is likely to impact the business of Mlekoma Group. In the event that certain pre-determined sales and net margins targets are achieved by Mlekoma Group for the years 2018, 2019 and 2020, the Group may be required to pay the former owners an amount ranging from Saudi Riyals 2 million to Saudi Riyals 5 million for each year up to maximum undiscounted amount of Saudi Riyals 5 million for each year. There is no minimum guaranteed amount payable under terms of SPA. As of March 31, 2020, the non-current portion of contingent consideration payable amounts to Saudi Riyals 4 million and the current portion of contingent consideration payable amounts to Saudi Riyals 3 million, which is included in other accrual under 'Accruals and other liabilities' (Note 25).

As at acquisition date on July 2, 2018, the fair value of the contingent consideration of Saudi Riyals 6.8 million was estimated by calculating the present value of the future expected cash flows at pre-tax discount rate of 3.1%. The pre-determined sales and net margins targets were achieved for the years 2018 and 2019. Except for the unwinding of the discount amounting to Saudi Riyals 0.12 million (2019: Saudi Riyals 0.09 million), there has been no change in the remaining liability since there has been no changes in the probability of the outcome performance.

#### 17 Inventories

	2020	2019
Raw materials	191,564	132,517
Packing materials	27,045	25,474
Finished goods	95,608	77,879
Spare parts, supplies and other items	18,637	14,052
Goods-in-transit	36,821	37,673
Less: Provision for slow moving and obsolete inventories (see	369,675	287,595
below)	(12,048)	(10,178)
	357,627	277,417

Movement in the provision for slow moving and obsolete inventories is as follows:

	2020	2019
April 1 Charge for the year	10,178 1,870	9,697 481
Write-off	<del>_</del>	
March 31	12,048	10,178

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### 18 Trade and other receivables

	2020	2019
Trade receivables Less: Allowance for impairment of trade receivables	238,829	202,298
(see below)	(35,881)	(21,661)
Net trade receivables	202,948	180,637
Net advances and other receivables	13,020	12,155
	215,968	192,792

As at March 31, 2020, trade receivables with an initial carrying value of Saudi Riyals 35.9 million (2019: Saudi Riyals 21.7 million) were impaired and fully provided for. See below for the movements in the allowance for impairment of trade receivables.

	2020	2019
April 1	21,661	20,159
Charge for the year	14,220	1,502
March 31	35,881	21,661

It is not the practice of the Group to obtain collateral over receivables and the vast majority of receivables are therefore, unsecured. However, unimpaired receivables are expected, on the basis of past experience, to be fully recoverable. Refer Note 28 on credit risk of trade receivables, which explains how the Group manages and measures credit quality of trade receivables.

#### 19 Deposits, prepayments and other assets

	2020	2019
Prepayments	7,001	15,375
Advances to suppliers	42,840	24,085
Security and other deposits	3,726	3,380
	53,567	42,840
20 Cash and cash equivalents	2020	2019
Cash in hand	21,647	13,487
Balances with banks - current account	61,687	40,558
Murabaha short-term bank deposits	562,505	528,010
	645,839	582,055

The rates on Murabaha short-term bank deposits ranges from 0.1% to 2.9% per annum for the year ended March 31, 2020 (March 31, 2019: 0.8% to 3% per annum). The cash is held in current accounts and Murabaha short-term bank deposits with banks having sound credit ratings. The fair value of cash and cash equivalent approximates the carrying value at each reporting period.

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#### 21 Capital and reserves

#### 21.1 Issued and paid-up capital

	2020	2019
Ordinary share of Saudi Riyals 10 each (*)	32,500	32,500
Issued share and paid-up capital		
March 31	325,000	325,000

<sup>(\*)</sup> It includes treasury shares acquired during the year ended March 31, 2019.

#### 21.2 Statutory reserve

In accordance with the Regulations for Companies in the Kingdom of Saudi Arabia, companies are required to transfer 10% of the net income for the year to a statutory reserve until such reserve equals 30% of its share capital. However, according to the Company's By-laws, the Company was required to transfer at least ten percent of net income for the year to a statutory reserve until such reserve equals 50% of paid-up capital which was consistent with previous Regulations for Companies. This having been achieved, consequently, the Company resolved to discontinue such transfers. This reserve currently is not available for distribution to the shareholders of the Group.

## 21.3 Other reserve

In the prior years, the shareholders decided to create a voluntary reserve by transfer of ten percent of the profit attributable to equity shareholders of SADAFCO to the reserve. The utilization of this reserve is at the discretion of the shareholders. In the current year an amount of Saudi Riyals 26.6 million was transferred to voluntary reserve (2019: Saudi Riyals 21.8 million).

### 22 Non-controlling interests

Summarized aggregate financial information of the SADAFCO Poland sp. Z.o.o. that has material non-controlling interests ("NCI") (Refer Note 1) is set out below. The summarized financial information below represents amounts before intragroup eliminations.

# Summarized statement of financial position of SADAFCO Poland sp. Z.o.o.

•	2020	2019
Current assets	57,768	51,125
Current liabilities	28,861	29,495
Current net assets / (liabilities)	28,907	21,630
Non-current assets	75,172	77,790
Non-current liabilities	33,919	28,163
Non-current net assets / (liabilities)	41,253	49,627
Net assets / (liabilities)	70,160	71,257
Equity attributable to the owners of the Company	49,740	51,522
Accumulated non-controlling interests	20,420	19,735
	70,160	71,257

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Notes to the consolidated financial statements for the year ended March 31, 2020

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# 22 Non-controlling interests (continued)

Summarized statement of comprehensive income of SADAFCO Poland sp. Z.o.o.	2020	2019
For the year ended March 31		
Revenue	253,066	155,124
Expenses	(254,658)	(162,148)
Loss for the year	(1,592)	(7,024)
Loss for the year attributable to:		
Owners of the SADAFCO	(2,277)	(5,476)
Non-controlling interests	685	(1,548)
Total comprehensive loss for the year	(1,592)	(7,024)
Total comprehensive income / (loss) attributable to:		
Owners of the SADAFCO	(2,277)	(5,476)
Non-controlling interests	685	(1,548)
<u> </u>	(1,592)	(7,024)
Summarized cash flows		
For the year ended March 31		
Cash flows from operating activities	2,590	(4,627)
Cash flows from investing activities	(587)	(73,390)
Cash flows from financing activities	(1,020)	83,744
Net increase in cash and cash equivalents	983	5,727

## 23 Zakat

## 23.1 Charge for the year

The zakat charge for the year is based on the standalone financial statements of SADAFCO.

The zakat charge for the year ended March 31, consists of the following:

	2020	2019
Charge for the year	18,583	17,240

Zakat charge for the year ended March 31, relating to SADAFCO has been calculated on the Zakat base, the significant components of which are as follows:

	2020	2019
Capital	325,000	325,000
Adjusted net income	291,160	234,119
Adjusted reserves, provisions and others at the beginning of		
the year	1,159,486	1,129,789
Deduction for long-term assets	(1,013,689)	(980,805)
Deduction for spare parts	(18,637)	(18,500)
Zakat base	743,320	689,603

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#### 23 Zakat (continued)

### 23.2 Movements in provision during the year

	2020	2019
April 1	16,189	20,523
Charge for the year	18,583	17,240
Payment during the year	(18,445)	(21,574)
March 31	16,327	16,189

## 23.3 Status of assessments

Zakat assessments for the years up to and including 2017 have been finalized with the General Authority of Zakat and Tax (GAZT). Moreover, the GAZT has not yet raised an assessment for the years 2018 and 2019. The Company has received zakat certificate valid until July 31, 2020.

## 23.4 Deferred tax on foreign entities

Deferred tax assets and liabilities relating to foreign entities are not material to the Group's consolidated financial statements.

## 24 Trade and other payables

	2020	2019
Trade payables	207,376	188,686
Other payables	13,796	9,400
	221,172	198,086

The trade and other payables are usually settled within 12 months from the reporting date. Hence the carrying amount of these balances is considered to be the same as their fair values.

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#### 25 Accruals and other liabilities

	2020	2019
Employee related accruals	85,748	63,637
Marketing related accruals	35,528	38,998
Rent and utility accruals	33,734	33,592
Plant and facility maintenance	10,244	6,735
Other accruals	77,798	57,993
	243,052	200,955

The accrued expenses, accrued employee-related cost, accrued rent and utilities are usually settled within 12 months from the reporting date. Hence the carrying amount of these balances is considered to be the same as their fair values.

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#### 26 Related party transactions and balances

- (a) Transactions with related parties were undertaken in the ordinary course of business at commercial terms and were approved by the management.
- (b) All related parties' transactions for the years ended March 31, and balances arising there from are described as under:

		Transactions related par		Due to relate	d parties
Transaction with	Nature of transaction	2020	2019	2020	2019
Buruj Co-operative	Inguronco				
Insurance Company (affiliate) (*)	Insurance premium Consultancy	11,199	9,919	2,281	2,048
PKC Advisory (affiliate)	services	861	905		19
				2,281	2,067

(\*) These transactions represent the insurance expense net of any claims received from Buruj Cooperative insurance Company.

During the year, the Group placed Saudi Riyals 50.63 million (2019: Nil) with United Gulf Bank as short-term deposit for one month as per commercial terms and earned Saudi Riyals 0.11 million.

# Terms and conditions of transactions with related parties

The sales to and purchases from a related party are made on terms equivalent to those that prevail in arm's length transactions. Outstanding balances at the year-end are unsecured and interest free and settlement occurs in cash.

There have been no guarantees provided or received for any related party receivables or payables. For the year ended March 31, 2020, the Group has not recorded any impairment of receivables relating to amounts owed by related parties (2019: Nil). This assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.

#### Compensation of key management personnel of the Group

	2020	2019
Short-term and long-term employee benefits Termination benefits	15,596 549	14,055 699
Total compensation paid to key management		
personnel	16,145	14,754

## 27 Employee benefit obligations

The Group has a post-employment defined benefit plan. The benefits are required by Saudi Labor and Workman Law. The benefit is based on employees' final salaries and allowances and their cumulative years of service, as stated in the laws of Saudi Arabia.

The following table summarizes the components of the net benefit expense recognised in the consolidated statement of profit or loss and consolidated statement of comprehensive income and amounts recognised in the consolidated statement of financial position:

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# 27 Employee benefit obligations (continued)

	2020	2019
Discount rate	2.7%	4.0%
Expected rate of salary increase	2.7%	4.0%
Death in service	Age wise	Age wise
Withdrawal before normal retirement period	Age wise	Age wise
Net benefit expense recognised in consolidated statement of profit or loss		
Current service cost	12,044	12,296
Interest cost on benefit obligations	3,994	3,278
Net benefit expense	16,038	15,574
Net benefit expense recognised in the consolidated statement of comprehensive income	2020	9010
	2020	2019
Remeasurement loss / (gain) arising from experience	2,068	(3,207)
	2,068	(3,207)
Reconciliation of net liability recognised in the consolidated statement of financial position		
_	2020	2019
Net liability as at beginning of the year	109,576	112,672
Interest cost on benefit obligations	3,994	3,278
Current service cost	12,044	12,296
Remeasurement loss / (gain)	2,068	(3,207)
Benefits paid	(14,641)	(15,463)
Net liability at end of the year	113,041	109,576

The weighted average duration of the defined benefit obligation as at March 31, 2020 is 9.78 years (March 31, 2019: 8.26 years).

The scheme is an unfunded scheme with no assets backing the liabilities under the plan. This exposes the employees to the loss of benefits or delay in payments in case of employer's business not being able to meet its obligations or any unforeseen cash flow demands.

The liabilities are based on certain assumptions which pose a risk that in case the assumptions do not materialise as assumed, the liabilities may vary. For this purpose, sensitivity of results to certain key assumptions is indicated below:

#### Discount rate:

	2020	2019
0.25% increase in discount rate 0.25% decrease in discount rate	(2,059) 2,140	(1,995) 2,073
Salary escalation rate:	2020	2019
<ul><li>0.25% increase in salary escalation rate</li><li>0.25% decrease in salary escalation rate</li></ul>	2,374 (2,294)	2,300 (2,222)

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## **27** Employee benefit obligations (continued)

The sensitivity analysis above has been determined based on a method that extrapolates the impact on the defined benefit obligation as a result of reasonable changes in key assumptions occurring at the end of the reporting period. The sensitivity analysis is based on a change in a significant assumption, keeping all other assumptions constant. The sensitivity analysis may not be representative of an actual change in the defined benefit obligation as it is unlikely that changes in assumptions would occur in isolation of one another.

The expected maturity analysis of undiscounted employee benefits obligations is as follows:

	2020	2019
1 - 5 years	47,198	48,933
6 - 10 years	43,727	39,106
10 years and above	52,355	68,584

#### 28 Financial Instruments

#### 28.1 Financial assets

	2020	2019
Financial assets at amortised cost		
Trade and other receivables	215,968	192,792
Cash and cash equivalents	645,839	582,055
Security and other deposits	3,726	3,380
Total financial assets	865,533	778,227

## Trade and other receivables

Trade and other receivables are non-derivative financial assets carried at amortised cost. The carrying value may be affected by changes in the credit risk of the counterparties.

### 28.2 Financial liabilities

	2020	2019
Financial liabilities at amortized cost		
Trade and other payables	221,172	198,086
Accruals and other liabilities	239,966	197,869
Dividend payable	3,475	3,077
Due to related parties	2,281	2,067
Total financial liabilities	466,894	401,099
Financial liabilities at fair value through profit or loss		
Non-controlling interest put option	25,363	24,088
Contingent consideration payable	<b>7,053</b>	6,931
Total financial liabilities	32,416	31,019

## 28.3 Financial instruments carried at fair value

## a) Valuation techniques used to determine fair values

Specific valuation techniques used to value financial instruments include:

- For contingent consideration payable expected future sales and net margins targets
- For non-controlling interest put option present value of future earnings

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#### **28** Financial Instruments (continued)

#### 28.3 Financial instruments carried at fair value (continued)

## b) Fair value measurements using significant unobservable inputs (level 3)

	Contingent consideration payable	Non- controlling interest put option
April 1, 2019	6,931	24,088
Unwinding of discount	122	1,275
March 31, 2020	7,053	25,363

# c) Valuation process

The Group involves a team of the affiliated group of the ultimate parent that performs the valuations of financial instruments at fair value required for financial reporting purposes. This team reports directly to the chief financial officer (CFO). The main level 3 inputs used by the Group are derived and evaluated as follows:

- Contingent consideration expected cash flows are estimated based on achievement of target sales and net margins as per the terms of SPA and the entity's knowledge of the business and how the current economic environment is likely to impact it.
- Non-controlling interest put option expected earnings multiplier to audited EBITDA of financial year 2022 of Mlekoma group as reduced by net debt in accordance with the SPA.

#### 29 Financial instruments risk management objective and policies

The Group's principal financial liabilities comprise trade and other payables, accruals and other liabilities, due to related parties and lease liabilities. The Group's principal financial assets include trade and other receivables, investment in unquoted equity and cash and cash equivalents. The carrying amounts of the Group's financial instruments are reasonable approximations of fair values.

The Group is exposed to market risk, credit risk and liquidity risk. The Group's senior management oversees the management of these risks. The Group's senior management is supported by a financial risk committee that advises on financial risks and the appropriate financial risk governance framework for the Group. The financial risk committee provides assurance to the Group's senior management that the Group's financial risk activities are governed by appropriate policies and procedures and that financial risks are identified, measured and managed in accordance with the Group's policies and risk objectives The Board of Directors reviews and agrees policies for managing each of these risks, which are summarized below:

#### Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market prices comprise three types of risk: interest rate risk, currency risk and other price risk such as equity price risk.

The sensitivity analyses in the following sections relate to the position as at March 31, 2020.

### i) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. At March 31, 2020 and 2019, the Group does not have any borrowings and accordingly no interest rate risk sensitivity is presented. Further, interest rate risk related to murabaha short-term bank deposits, contingent consideration and non-controlling put option is immaterial as at March 31, 2020 and 2019.

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## 29 Financial instruments risk management objective and policies (continued)

#### ii) Currency risk

Currency risk is the risk that value of a financial instrument will fluctuate due to changes in foreign exchange rates. Currency risk arises when future commercial transactions and recognised assets and liabilities are denominated in currency that is not the Group's functional currency. During the year, the Group's transactions were in Saudi Riyals, Bahraini Dinars, Polish Złoty, Kuwaiti Dinars, Jordanian Dinars, Euros and United States Dollars.

The Group's exposure to currency risk arising from currencies that are not pegged to Saudi Riyals is not material to these consolidated financial statements. The Group is not significantly exposed to fluctuations in foreign exchange rates during its ordinary course of business as significant transactions of the Group, during the year were either in Saudi Riyals or US Dollars.

## iii) Credit risk

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risk from its operating activities (primarily for trade receivables) and from its investing activities i.e. deposits with banks and financial institutions.

The Group's gross maximum exposure to credit risk at the reporting date is as follows:

	2020	2019
Financial assets		
Trade receivables – net	202,948	180,637
Cash and cash equivalents	645,839	582,055
Security and other deposits	3,726	3,380
	852,513	766,072

#### (a) Trade receivables

Customer credit risk is managed by each business unit subject to the Group's established policy, procedures and control relating to customer credit risk management. Credit quality of the customer is assessed based on a set of qualitative and quantitative factors and individual credit limits are defined in accordance with this assessment. Outstanding customer receivables are regularly monitored and provided that are considered doubtful of recovery.

At March 31, 2020, the Group had 5 customers that accounted for approximately 44% (March 31, 2019: 44%) of total outstanding trade receivable. Trade receivables outstanding balance comprises 82% in KSA, 7% in GCC (other than KSA) and 11% in other countries. Due to short term nature of the trade receivable, their carrying amount is considered to be the same as their fair value.

The requirement for an impairment is analyzed at each reporting date on an individual basis for major customers. Additionally, a large number of minor receivables are grouped into homogenous groups and assessed for impairment collectively. A significant increase in credit risk is presumed if a debtor is more than 90 days past due in making a contractual payment. A default on a trade receivable is when the counterparty fails to make contractual payments within 90 days of when they fall due. The Group continues to engage in enforcement activity to attempt to recover the receivable due. Where recoveries are made, these are recognised in the consolidated statement of profit or loss. The Group writes off financial assets, in a whole or in part, when it has exhausted all practical recovery efforts and has concluded there is no reasonable expectation of recovery.

The Group establishes that there is no reasonable expectation of the recovery once they are not subject to enforcement activity.

The maximum exposure to credit risk at the reporting date is the carrying value of each class of financial assets. The Group does not hold collateral as security. The Group evaluates the concentration of risk with respect to trade receivables as low, as its customer base is diversified.

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#### 29 Financial instruments risk management objective and policies (continued)

The Group is exposure to credit risk at the reporting date is as follows:

	2020	2019
Trade receivables – third parties	202,948	180,637
Cash at banks	624,192	568,568
	827,140	749,205

Cash at banks are placed with banks with sound credit ratings. Security and other deposits are considered to have low credit risk; therefore, 12 months expected loss model was used for impairment assessment. Based on management impairment assessment, there is no provision required in respect of these balances for years presented.

For trade receivable, the Group applies the simplified approach to provide for expected credit losses prescribed by IFRS 9, which permits the use of the lifetime expected loss provision for all trade receivables. To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due. Further, the expected credit losses also incorporate forward looking information.

The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Group has identified the GDP and the unemployment rate of the countries in which it sells its goods to be the most relevant factors, and accordingly adjusts the historical loss rates based on expected changes in these factors.

Impairment loss on financial assets recognised in the consolidated statement of profit or loss were as follows:

	Note	2020	2019
Impairment loss on trade receivables	18	14,220	1,502

The following table provides information about the exposure to credit risk and ECLs for trade receivables from external customers:

receivables from external customers.	•		
March 31, 2020	Weighted average loss rate	Gross carrying amount	Loss allowance
Current (not past due)	0.14% - 1.38%	190,714	573
1–90 days past due	0.13% - 1.36% 1.59% -	11,497	15
90–180 days past due	14.58% 46.87% -	1,245	17
180+ days past due	100.00%	15,000	14,903
Specific provision	100.00%	20,373	20,373
	15.02%	238,829	35,881
	Weighted average loss	Gross carrying	Loss

March 31, 2019 average loss carrying rate amount all	Loss owance
Current (not past due) 0.06% - 1.56% 167,982	546
1–90 days past due 0.05% - 1.51% 11,897	28
90–180 days past due 0.72% - 14.97% 572	5
180+ days past due 38.48% - 100% 6,920	6,155
Specific provision 100.00% 14,927	14,927
10.71% 202,298	21,661

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# 29 Financial instruments risk management objective and policies (continued)

## (b) Cash and cash equivalents

Credit risk from balances with banks and financial institutions is managed in accordance with the Group's policy. Counterparty credit limits are reviewed by the Group's Board of Directors on an annual basis, and may be updated throughout the period subject to approval of the Group's Finance Committee. The limits are set to minimize the concentration of risks and therefore mitigate financial loss through potential counterparty's failure to make payments. The Group deals with reputable banks with investment grade credit ratings and the credit quality of the cash and cash equivalents can be assessed by reference to external credit ratings.

Credit risk on bank balances is limited as cash balances are held with banks with sound credit ratings ranging from A3 and above.

## Liquidity risk

The Group monitors its liquidity risk by regular working capital excess/shortage assessment and ensuring that it has adequate liquidity to fund its day to day operations. Where necessary, the Group may enter into overdraft facility with banks in order to ensure continued funding of operations.

The table below summarizes the maturity profile of the Group's financial liabilities based on contractual undiscounted payments:

Marsh or ooo	_	Less than	3 to 12	1 to 5	More than	Takal
March 31, 2020	aemana	3 months	months	years	5 years	Total
Trade and other payables Accruals and other	-	221,172	-	-	-	221,172
liabilities	-	239,966	-	-	-	239,966
Dividend payable	3,475	-	-	-	-	3,475
Due to related parties	2,281	-	-	-	-	2,281
Non-controlling interest put option and other liabilities	-	-	3,086	40,790	-	43,876
Lease liabilities	_	2,025	12,695	28,862	53,662	97,244
_	5,756	463,163	15,781	69,652	53,662	608,014
		_			More	
March 31, 2019	_	Less than 3 months	3 to 12 months	1 to 5 years	than 5 years	Total
March 31, 2019 Trade and other payables	_		•	•		<b>Total</b> 198,086
_ , _ ,	_	3 months	•	•		
Trade and other payables Accruals and other	_	3 months 198,086	•	•		198,086
Trade and other payables Accruals and other liabilities	demand -	3 months 198,086	•	•		198,086 197,869
Trade and other payables Accruals and other liabilities  Dividend payable Due to related parties Non-controlling interest put option and other	<b>demand</b> 3,077	3 months 198,086	months	•		198,086 197,869 3,077 2,067
Trade and other payables Accruals and other liabilities  Dividend payable Due to related parties Non-controlling interest	demand - - - 3,077 2,067	3 months 198,086 197,869 - -	months 3,086	years 42,392		198,086 197,869 3,077 2,067
Trade and other payables Accruals and other liabilities  Dividend payable Due to related parties Non-controlling interest put option and other	<b>demand</b> 3,077	3 months 198,086	months	years		198,086 197,869 3,077 2,067

(A Saudi Joint Stock Company)

Notes to the consolidated financial statements for the year ended March 31, 2020

(All amounts in Saudi Riyals thousands unless otherwise stated)

#### 30 Contingencies and commitments

#### 30.1 Contingencies

As at March 31, 2020, the Group has a contingent liability of Saudi Riyals 3.28 million (2019: Saudi Riyals 11.3 million) in respect of guarantees issued for various business needs.

#### 30.2 Commitments

At March 31, 2020, the Group has outstanding commitments for future capital expenditures amounting to Saudi Riyals 72.2 million (2019: Saudi Riyals 34.0 million).

## 30.3 Operating leases

Prior to April 1, 2019, the Group entered into operating leases for accommodations, lands for its factory buildings, depots and vehicles. From April 1, 2019, the Group has recognised right-of-use assets for these leases, except for short-term and low-value leases.

Future minimum rentals payable under non-cancellable operating leases are as follows:

	March 31, 2020	March 31, 2019
Within in one year After one year but not more than five years More than five years	-	13,644
	-	13,949
	<del></del>	11,695
		39,288

### 30.4 Short-term leases

The short-term lease commitments as of March 31, 2020 amount to Saudi Riyals 6.39 million.

# 31 Reclassifications in the statement of financial position

Following reclassifications have been made in comparative 2019 financial statements to conform to 2020 presentation.

- a) 'Non-current portion of contingent consideration payable' amounted to Saudi Riyals 3.84 million have been reclassified to 'Non-controlling interest put option and other liabilities' on the face of consolidated statement of financial position.
- b) 'Unclaimed dividend' amounted to Saudi Riyals 3.1 million have been reclassified from 'Accruals and other liabilities' on the face of consolidated statement of financial position as 'Dividends payable'.