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Proposal Ref No: PRE - PRE-22/6415

Date: 02<sup>nd</sup> August 2022

Ziyad Alhisan
Associate - Real Estate
MEFIC Capital
King Fahd Road, First Floor - Riyadh
Kingdom of Saudi Arabia

### **DESKTOP - VALUATION REPORT OF THIRTY (30) SERVICED APARTMENTS**

30 (Serviced Residential Apartments) in The Pad Tower, Plot No. 72, Business Bay, Dubai, United Arab Emirates.

Dear Sir,

Pursuant to your instructions received (bearing our reference Nos. PRE - PRE - 22/6415) via email for a desktop re-valuation of the subject properties as per details below, we hereby submit our report of findings as under:

### **INTRODUCTION**

In accordance with your instructions, we have undertaken the desktop re-valuation of the subject properties as on **30**<sup>th</sup> **June 2022** (the 'date of valuation') and described hereunder is our report and findings.

### **VALUATION INSTRUCTION / PROPERTIESY INTEREST TO BE VALUED**

In accordance with instructions received we have been requested to provide our opinion of the Market Value of the Freehold Interest – superior, perpetual, legally un-encumbered and transferable ownership title (UAE/GCC/Non-GCC Nationals with vacant possession in the subject properties under the following assumption: -

- The subject properties are valued under the assumption of being Freehold Interest superior, perpetual, legally un-encumbered and transferable ownership title (UAE/GCC/Non-GCC Nationals with vacant possession.
- ii. Market Value of the subject properties under Special Assumption that MEFIC REIT leased all units through a 4-year binding triple net lease contract as per the following conditions.
  - (a) For the first six months, the amount equal to 12% of the Purchase Price for each Unit
  - (b) For the remaining term (42 months), the amount equal to 8% of the Purchase Price for each unit
  - (c) Rent term: Four (4 years) commencing on the Effective date (Acquisition date 25 September 2018)
  - (d) That the annual guarantee returns of 8% is net of all fees
  - (e) The acquisition cost being **AED61,149,536** (As per e-mail of 7 February 2019)



- (f) As per Master Lease Agreement provided via e-mail on 28 January 2020 stating 'Initial Period' means the period commencing on the Effective Date and ending on the later of:
  - (i) The BCC Date: and
  - (ii) The date falling six (6) months after the Effective date

Should the terms and conditions of the Agreement as stipulated above show any variance we reserve the right to re-assess.

#### **CLIENT AND OTHER INTENDED USERS**

The subject valuation assignment is being produced strictly for (the *Client*) *M/s. MEFIC Capital*.

#### **RE-VALUATION PURPOSE**

The desk-top re-valuation is specifically prepared for transaction purpose and serves as an update to the report **based on inspection** dated 4<sup>th</sup> February 2019.

### **VALUATION REPORTING COMPLIANCE**

The valuation has been conducted in accordance with the Royal Institution of Chartered Surveyors (RICS) Valuation – Global Standards (Edition 2022) and the International Valuation Standards Council (IVSC) International Valuations Standards (Edition 2022). It should be further noted that this valuation is undertaken in compliance with generally accepted valuation concepts, principles and definitions as promulgated in the IVSC International Valuation Standards (IVS) as set out in the IVS General Standards and IVS Asset Standards

#### **DESKTOP VALUATION/ REPORTING LIMITATIONS**

This valuation is a desktop re-valuation which has been based on information provided by the client and from our previous valuation report undertaken on the same properties on 4<sup>th</sup> February 2019, 30<sup>th</sup> June 2019, 31<sup>st</sup> December 2019, 30<sup>th</sup> June 2020, 31<sup>st</sup> December 2020, valuation of 30<sup>th</sup> June 2021 and 31<sup>st</sup> December 2021. The subject properties have not been re-inspected due to the limitations / restrictions arising from the instructions received from the client, and hence this report is based on information provided and on which we have relied. We have further assumed that, for the purpose of this valuation, the various information / data provided and relied upon by us in this instance is fairly accurate, and any deviation from this will mean that our reported valuation will be materially affected, and we reserve the right to re-assess.

#### **SURVEYOR**

The subject properties were previously inspected by Mr. Shahid Nazir on 4<sup>th</sup> February 2019.



#### **VALUER**

The Valuer on behalf of ValuStrat Management Consultancies, with responsibility of this report is Ms. Cheryl McAdam, MRICS (RICS Registered Valuer), SACPVP. We confirm that the Valuer meets the requirements of RICS Valuation – Global Standard, having sufficient and current knowledge of the UAE market and the skills and understanding to undertake an objective and unbiased valuation competently.

We further confirm that we have previously conducted a market study on the operation of the subject properties as on 20<sup>th</sup> March 2018, 4<sup>th</sup> February 2019, 30<sup>th</sup> June 2019, 31<sup>st</sup> December 2019, 30<sup>th</sup> June 2020, 31<sup>st</sup> December 2020, 30<sup>th</sup> June 2021 and valuation of 31<sup>st</sup> December 2021 for same Client. We further confirm that to the best of our knowledge we have no conflict of interest in us undertaking this assignment.

We also confirm that the proportion of total fees payable by the client during the preceding year relative to the total fee income of ValuStrat Management Consultancies during that year was minimal (less than 5%).

### **DATE OF INSPECTION (As per historic report on file)**

4<sup>th</sup> February 2019

**DATE OF VALUATION** 

30<sup>th</sup> June 2022

**STATUS OF VALUER** 

**External Valuer** 

#### **EXTENT OF INVESTIGATION**

In accordance with instructions received we have carried out a DESKTOP re-assessment of the subject properties. The subject properties have not been re-inspected, and this report is based on information provided by the customer and upon which we have relied. We have assumed that there has been no change to the physical attributes and condition of the subject properties and any deviation from this will mean that our reported valuation will be materially affected, and we reserve the right to re-assess.

### **SOURCES OF INFORMATION / DOCUMENTS PROVIDED**

For reporting purpose, we assume that information provided to us by the Client is up to date, complete and correct in relation to title, and other relevant matters as set out in the report. In addition, floor area quoted within this valuation report has been provided by the client and we assume these are in accordance to RICS Property measurement (Edition 2018) and IPMS: Residential Buildings (Edition 2016). We assume that information provided to us is accurate,



and we reserve the right to amend our report should any information be contrary to that provided.

The following documents have been provided by the client and which we have relied on:

Document	Verification	
Initial Contract of Sale for all units as issued by Land Department,	Reliable	
Government of Dubai.	Reliable	
Building Completion Certificate dated 29-04-2020 issued by Dubai	Doliable	
Development Authority.	Reliable	
Individual Unit Details.	Reliable	

Copies of the above documents are attached in the appendix below.

### **CLIENT**

M/s. MEFIC Capital

#### TITLE

Freehold Interest – superior, perpetual, legally un-encumbered and transferable ownership title (UAE/GCC/Non-GCC Nationals).

### **ADDRESS/LOCATION**

**Property Numbers:** 

M05	P06	P08	P09	P10	110	111	201	211	311
401	404	602	609	704	1108	1202	1203	1205	1210
1511	1603	1706	1909	2104	2110	2204	2207	2208	2209

Plot Number: 72 – As per Initial Contract of Sale

Community: Business Bay
Building Name: The Pad Tower

Property Type: Serviced Residential Apartments

Floor Number: M, P, 1, 2, 3, 4, 6, 7, 11, 12, 15, 16, 17, 19, 21 and 22 (for

all 30 units)

Locality: Business Bay

Dubai

**United Arab Emirates** 

The subject apartments are situated within The Pad tower located in 'Business Bay' community of Dubai. The Pad by Omniyat Tower is located on Al Abraj Street in Business Bay, and which community is approachable from Sheikh Zayed Road (E11), Financial Centre Road (Al Dawha Road) and Al Khail Road (E44). Business Bay community is situated within the Downtown Dubai District which extends from Al Khail Road to the south to Sheikh Zayed Road to the north.



The aerial satellite map below shows the general location of the area and The Pad Tower.



Source: Google earth maps



Source: Google earth maps



### **TYPE OF PROPERTIES**

The subject properties consist of one (1) by studio apartment, one (1) by loft duplex studio apartment, seventeen (17) by one-bedroom simplex units, six (6) by two-bedroom simplex apartment and five (5) by two-bedroom loft duplex apartment units which are situated in a high-rise building.

#### **ACCOMMODATION**

The accommodation detail of each apartment is as mentioned below:

### <u>Simplex Studio Apartments</u>

A studio comprising an entrance and kitchen combined, fitted cupboards and integrated living/bedroom with en-suite dressing room/bathroom.

### **Loft Studio Apartments**

### Lower Level

Entry foyer, open kitchen and living area.

### **Upper Level**

Living/bedroom with bathroom.

### **One Bedroom Apartments**

Entry foyer, open kitchen, integrated living/dining area and one bedroom with built-in cupboards and common bathroom.

### **Two Bedroom Simplex Apartments**

Entry foyer, open kitchen, integrated living/dining area, two bedrooms each with built-in cupboards and attached bathroom and a powder room.

### **Two Bedroom Duplex Apartments**

### Lower Level

Entry foyer, open kitchen, integrated living/dining area, laundry room and a powder room.

#### Upper Level

Two bedrooms each with built-in cupboards and attached bathroom.

#### **BRIEF DETAIL OF APARTMENT UNITS AND SIZES**

The following are summary details of the unit type, view, and floor according to Initial Contract of Sale and information provided by the client:



Sr. No.	Apt No.	Туре	View	Floor No
1	201	2 Bedroom	Canal	2
2	211	2 Bedroom	Canal	2
3	311	2 Bedroom	Canal	3
4	401	2 Bedroom	Canal	4
5	404	1 Bedroom	Canal	4
6	M05	1 Bedroom	Canal	М
7	P06	1 Bedroom	Canal	PODIUM
8	P08	1 Bedroom	Partial Burj Khalifa	PODIUM
9	P09	1 Bedroom	Partial Burj Khalifa	PODIUM
10	P10	1 Bedroom	Partial Burj Khalifa	PODIUM
11	1108	Studio	Burj Khalifa	11
12	1205	1 Bedroom	Canal	12
13	1210	1 Bedroom	Burj Khalifa	12
14	2104	2 Bedroom Loft	Canal	21
15	2110	2 Bedroom Loft	Burj Khalifa	21
16	2204	2 Bedroom Loft	Canal	22
17	2207	2 Bedroom Loft	Burj Khalifa	22
18	2208	Studio Loft	Burj Khalifa	22
19	2209	2 Bedroom Loft	Burj Khalifa	22
20	1010	1 Bedroom	Burj Khalifa	1
21	602	1 Bedroom	Canal	6
22	609	1 Bedroom	Partial Burj Khalifa	6
23	704	1 Bedroom	Canal	7
24	1511	2 Bedroom	Burj Khalifa /Canal	15
25	1603	1 Bedroom	Canal	16
26	1909	1 Bedroom	Burj Khalifa	19
27	111	2 Bedroom	Canal	1
28	1706	1 Bedroom	Canal	17
29	1202	1 Bedroom	Canal	12
30	1203	1 Bedroom	Canal	12

## FLOOR AREAS AS PER RICS – PROPERTY MEASUREMENT (2<sup>ND</sup> EDITION 2018)

## IPMS 1 – (Former GEA)

'The sum of the areas of each floor level of a building measured to the outer perimeter of external construction features, which may be reported on a component basis for each floor of a building'

Source IPMS 3.1.2 -Copyright 2016 International Property Measurement Standards Coalition. All rights reserved.

## IPMS 2 – Residential (Former GIA) (gross internal area and net sales area (NSA)



'The sum of the areas of each floor level of a residential building measured to the internal dominant face, which may be reported on a component-by-component basis for each floor of a building'

Source IPMS 3.2.2 – Copyright International Property Measurement Standards Coalition. All rights reserved

IPMS 3 (a) Residential Former GEA (gross external area)

IPMS 3 (b) Residential Former GIA (gross internal area)

IPMS 3 (c) Residential Former EFA (effective floor area)

'The floor area available on an exclusive basis to an occupier'

Source IPMS 3.3.2 - Copyright International Property Measurement Standards Coalition. All rights reserved.

As this is a desktop report, we have not measured the subject properties as per the recommended IPMS Residential 3 (b) requirement.

### FLOOR AREA MEASUREMENT AS STATED ON THE UNIT INITIAL CONTRACT OF SALE

The floor area for the subject properties (as indicated on the provided **Initial Contract of Sale**) are as follows:

		Total	units' area	Common area (unit
Sr. No.	Apt No.	(SQM)	(SQF)	measurement is not stated)
1	201	118.63	1,276.92	26.3659
2	211	118.63	1,276.92	26.3659
3	311	118.63	1,276.92	26.3659
4	401	118.63	1,276.92	26.3659
5	404	63.54	683.94	14.1219
6	M05	63.54	683.94	14.1219
7	P06	114.18	1,229.02	-
8	P08	80.18	863.05	-
9	P09	89.37	961.97	-
10	P10	87.89	946.04	-
11	1108	54.00	581.25	12.0018
12	1205	63.54	683.94	14.1219
13	1210	61.88	666.07	13.7531
14	2104	114.43	1,231.71	25.4324
15	2110	108.51	1,167.99	24.1167
16	2204	114.43	1,231.71	25.4324
17	2207	110.02	1,184.24	24.4524
18	2208	94.25	1,014.50	20.9475
19	2209	112.28	1,208.57	24.9546
20	110	61.59	662.95	
21	602	62.48	672.53	13.8863



		Total ເ	units' area	Common area (unit
Sr. No.	Apt No.	(SQM)	(SQF)	measurement is not stated)
22	609	63.54	683.94	14.1219
23	704	63.54	683.94	14.1219
24	1511	119.83	1,289.83	26.6326
25	1603	63.54	683.94	14.1219
26	1909	63.84	687.17	14.1886
27	111	118.63	1,276.92	26.3659
28	1706	61.88	666.07	13.7531
29	1202	62.40	671.66	13.8686
30	1203	63.54	683.94	14.1219
	Total		28,108.51	

For the purpose of this report and as per the Sale Contracts for 30 units issued by the Land Department, Government of Dubai we have adopted the collective saleable area measuring 28,108.51 which excludes the common area.

We have been provided with a letter prepared by Pad Properties Nine Limited addressed to Amar Real Estate Development and Investment dated 21 October 2018, which shows a saleable area of 29,118.83 which cannot be adopted in our report in place of the registered Sales Contracts.

### FLOOR AREA MEASUREMENT AS PER RICS – PROPERTY MEASUREMENT (2<sup>nd</sup> Edition 2018)

The occupation area of the subject residential property which is available on an exclusive basis as based on the IPMS 3 (b) — Residential definition in the *RICS Professional statement:* Residential measurement / IPMS: Residential standards and which floor area is based on our site measurements taken of the units are as follows: -

Note: In accordance with instructions received we have carried out a desk-top re-valuation report of the subject properties hence IPMS is not applicable.

Note\* - Our measurement has been supported by using a laser measurer.

Note\* - Conversion rate adopted between metric to imperial is: 1 sq. metre = 10.7639 sq. feet.

Note\* - The scale indicated on the floor plans N/A. No floor plans provided.

For the purpose of this valuation, we have elected to adopt the measurement as stated on the Initial Contract of Sale.

### CONDITION

As this is a desktop valuation and we have not inspected the subject properties; we have for the purpose of valuation assumed that the subject properties are in good condition with no material defects or items of concern. We reserve the right to amend our valuation should this prove not to be the case.

The age of the building is approx. 14 months — as per Completion Certificate, and the estimated remaining life expectancy of the building is approximately 39 to 44 years.



#### **ABOUT THE PAD APARTMENTS BY OMNIYAT**

The Pad Apartments by Omniyat are furnished apartments in Business Bay tilted at angle of 6.5° angle, incorporating LED decoration. The Pad comprises of furnished apartments developed by Dubai real estate developer Omniyat. The Pad is located at the waterfront of Dubai Creek, in the tract of Business Bay, just off the commercial corridor of Sheikh Zayed Road. The Tower accommodates 253 apartments which are offered in various arrangements such as studios, one- and two-bedrooms apartments and the loft.

#### REMARKS AND OBSERVATION

The subject building, The Pad (Serviced Residential Apartments) is located in Business Bay, in a multi-storied residential/commercial mixed-use building extending over 29 levels; (3 basements, Ground plus Mezzanine plus podium floors plus 22 floors plus roof top) which is completed and partially occupied.

Assumed the subject units has been handover to the owner and occupied by various tenants. We reserve the right to amend our valuation should this prove not to be the case.

These apartments have access to the communal leisure facilities comprising of swimming pool; Jacuzzi, gymnasium and changing room. A CCTV security monitoring system installed to the building with 24-hour manned security service.



These units benefit from Canal, community and partial / full Burj Khalifa views.

The subject building is finished as per design specification of the developer- M/s. Pad Properties Nine limited.

### **SERVICES**

All Services are available by **DEWA (Dubai Electricity and Water Authority)** (none tested). As this is a desktop valuation, we have assumed that once occupation takes place these services will be connected. Central duct A/C.



### **ENVIRONMENT MATTERS**

We are not aware of the content of any environmental audit or other environmental investigation or soil survey which may have been carried out on the properties and which may draw attention to any contamination or the possibility of any such contamination. In undertaking our work, we have been instructed to assume that no contaminative or potentially contaminative use has ever been carried out on the properties. We have not carried out any investigation into past or present use, either of the properties or of any



neighboring land, to establish whether there is any contamination or potential for contamination to the subject properties from its use or site and have therefore assumed that none exist.

However, should it be established subsequently that contamination exists at the properties or on any neighboring land, or that the properties have been or is being put to any contaminative use, then this might reduce the value now reported.

### **LEGAL NOTICE**

We are not aware of, nor have we been informed of any legal notices served for these properties, outstanding or pending in the court of law.

#### **BASIS OF VALUATION**

#### Market Value

The valuation of the subject properties, and for the above stated purpose, have been undertaken on the *Market Value* basis of valuation in compliance with the above-mentioned *Valuation Standards* as promulgated by the IVSC and adopted by the RICS. *Market Value* is defined as: -

The estimated amount for which an asset or liability should exchange on the valuation date between a willing buyer and a willing seller in an arm's length transaction, after proper marketing and where the parties had each acted knowledgeably, prudently and without compulsion.

The definition of *Market Value* is applied in accordance with the following conceptual framework:

"The estimated amount" refers to a price expressed in terms of money payable for the asset in an arm's-length market transaction. Market Value is the most probable price reasonably obtainable in the market on the valuation date in keeping with the Market Value definition. It is the best price reasonably obtainable by the seller and the most advantageous price reasonably obtainable by the buyer. This estimate specifically excludes an estimated price inflated or deflated by special terms or circumstances such as atypical financing, sale and leaseback arrangements, special considerations or concessions granted by anyone associated with the sale, or any element of value available only to a specific owner or purchaser;

"an asset or liability should exchange" refers to the fact that the value of an asset or liability is an estimated amount rather than a predetermined amount or actual sale price. It is the price in a transaction that meets all the elements of the Market Value definition at the valuation date;

"on the valuation date" requires that the value is time-specific as of a given date. Because markets and market conditions may change, the estimated value may be incorrect or inappropriate at another time. The valuation amount will reflect the market state and circumstances as at the valuation date, not those at any other date;



"between a willing buyer" refers to one who is motivated, but not compelled to buy. This buyer is neither over eager nor determined to buy at any price. This buyer is also one who purchases in accordance with the realities of the current market and with current market expectations, rather than in relation to an imaginary or hypothetical market that cannot be demonstrated or anticipated to exist. The assumed buyer would not pay a higher price than the market requires. The present owner is included among those who constitute "the market";

"and a willing seller" is neither an over eager nor a forced seller prepared to sell at any price, nor one prepared to hold out for a price not considered reasonable in the current market. The willing seller is motivated to sell the asset at market terms for the best price attainable in the open market after proper marketing, whatever that price may be. The factual circumstances of the actual owner are not a part of this consideration because the willing seller is a hypothetical owner;

"in an arm's-length transaction" is one between parties who do not have a particular or special relationship e.g. Parent and subsidiary companies or landlord and tenant, that may make the price level uncharacteristic of the market or inflated. The Market Value transaction is presumed to be between unrelated parties each acting independently;

"after proper marketing" means that the asset would be exposed to the market in the most appropriate manner to affect its disposal at the best price reasonably obtainable in accordance with the Market Value definition. The method of sale is deemed to be that most appropriate to obtain the best price in the market to which the seller has access. The length of exposure time is not a fixed period but will vary according to the type of asset and market conditions. The only criterion is that there must have been sufficient time to allow the asset to be brought to the attention of an adequate number of market participants. The exposure period occurs prior to the valuation date;

'where the parties had each acted knowledgeably, prudently' presumes that both the willing buyer and the willing seller are reasonably informed about the nature and characteristics of the asset, its actual and potential uses and the state of the market as of the valuation date. Each is further presumed to use that knowledge prudently to seek the price that is most favorable for their respective positions in the transaction. Prudence is assessed by referring to the state of the market at the valuation date, not with benefit of hindsight at some later date. For example, it is not necessarily imprudent for a seller to sell assets in a market with falling prices at a price that is lower than previous market levels. In such cases, as is true for other exchanges in markets with changing prices, the prudent buyer or seller will act in accordance with the best market information available at the time:

'and without compulsion' establishes that each party is motivated to undertake the transaction, but neither is forced or unduly coerced to complete it.

*Market value* is the basis of value that is most commonly required, being an internationally recognized definition. It describes an exchange between parties that are unconnected (acting at arm's length) and are operating freely in the marketplace and represents the figure that would appear in a hypothetical contract of sale, or equivalent legal document, on the



valuation date, reflecting all those factors that would be taken into account in framing their bids by market participants at large and reflecting the highest and best use of the asset. The highest and best use of an asset is the use of an asset that maximizes its productivity and that is possible, legally permissible and financially feasible.

**Market value** is the estimated exchange price of an asset without regard to the seller's costs of sale or the buyer's costs of purchase and without adjustment for any taxes payable by either party as a direct result of the transaction.

### **VALUATION ASSUMPTIONS / SPECIAL ASSUMPTIONS**

- 1. The subject properties are being valued under the following assumption:
  - iii. The subject properties are valued under the assumption of being Freehold Interest superior, perpetual, legally un-encumbered and transferable ownership title (UAE/GCC/Non-GCC Nationals with vacant possession.
  - iv. Market Value of the subject properties under Special Assumption that MEFIC REIT leased all 30 units through a 4-year binding triple net lease contract as per the following conditions.
    - (g) For the first six months, the amount equal to 12% of the Purchase Price for each Unit
    - (h) For the remaining term (42 months), the amount equal to 8% of the Purchase Price for each unit
    - (i) Rent term: Four (4 years) commencing on the Effective date (Acquisition date 25 September 2018)
    - (j) That the annual guarantee returns of 8% is net of all fees
    - (k) The acquisition cost being AED61,149,536 (As per e mail of 7 February 2019) the
    - (I) As per Master Lease Agreement provided via e-mail on 28 January 2020, stating "Initial Period" means the period commencing on the Effective Date and ending on the later of:
      - (a) the BCC Date: and
    - (b) The date falling six (6) months after the Effective date
- 2. The written and verbal information provided to us by the Client is up to date, complete and correct in relation to issues such as title, and other relevant matters that are set out in the report.
- 3. That no contaminative or potentially contaminative use has ever been carried out on the site:
- 4. We assume no responsibility for matters legal in character, nor do we render any opinion as to the title of the properties, which we assume to be good and free of any undisclosed onerous burdens, outgoings, restrictions or other encumbrances.
- 5. The market value conclusion arrived at for the properties reflect the full contract value and no account is taken of any liability to taxation on sale or of the costs involved in effecting the sale.



#### VALUATION APPROACH AND REASONING

We have used the Direct Comparison Valuation Approach to ascertain the market value estimate of the subject properties to which has been added a premium to reflect the guaranteed income offered under the 4-year triple net lease Agreement. We have not been provided with a copy of this Agreement and have relied upon the information provided by the client. Should this prove to be otherwise incorrect, we reserve the right to re-assess.

### **The Direct Comparison Approach**

The Direct Comparison Approach involves making adjustments to the sale price of comparable properties to account for differences in location, type of property, floor, date of sale, potential views and other individual characteristics. Comparison of transactional evidence of similar properties which have traded in the open market in arm's length transactions, provide the most accurate means of assessing worth.

In the use of this valuation approach, we have had regard to both transactional data (from RERA's Dubai Lands Department data base) as well as property listings (from property firms, agents and brokers) of similar units in the area. It should be further noted that properties in this community generally trade at varying prices ranges reflecting on the property's location, site and situation, type, view, desirability and finishing specifications.

From Dubai Land Department's sales registry database, we have noted that there have been minimal sales transactions of similar type / size apartments in The Pad Tower and neighboring similar types of apartments buildings for example, DAMAC Royale (Damac Towers) by Paramount Tower A, and Al Habtoor City – Noura Tower. During the period from April 2022 to 04<sup>th</sup> July 2022 similar type units have sold in the range of AED 14,004 to 18,514 per sq m (AED 1,301 to 1,720 per sq. foot) of gross floor area depending upon influencing factors such as unit type (Studio, 1BR & 2BR), location / position, unit size (Net/Gross), condition, age of the building, and views offered.

Recorded transactions of similar type serviced apartment units that have sold in The Pad Tower and neighboring buildings were the following: -

## **Studio Apartments**

Sale Registration	Building Name	Total Unit Area Inc. Balcony) (SQ.M.) (SQ.FT.)		Sale Price		per on Unit (AED)
Date				(AED)	(SQ.M.)	(SQ.FT.)
26/05/2022	The Pad	48.68	524	733,609	15,059	1,399
20/04/2022	The Pad	48.59	523	900,000	18,514	1,720

Source: REIDIN

### **Small One Bedroom Apartments**

Sale Registration	Building Name		Total Unit Area Inc. Balcony)			per on Unit (AED)
Date		(SQ.M.) (SQ.FT.)		(AED)	(SQ.M.)	(SQ.FT.)
04/07/2022	The Pad	60.67	653	1,075,000	17,707	1,645



16/06/2022	The Pad	60.76	654	850,000	14,004	1,301
16/06/2022	The Pad	61.97	667	1,000,000	16,146	1,500
14/06/2022	The Pad	60.20	648	1,000,000	16,598	1,542
06/06/2022	The Pad	61.97	667	1,050,000	16,942	1,574
06/06/2022	The Pad	60.67	653	1,050,000	17,298	1,607
26/05/2022	The Pad	61.59	663	1,050,000	17,050	1,584
06/04/2022	The Pad	61.97	667	1,075,000	17,351	1,612
06/04/2022	The Pad	60.76	654	1,030,000	16,964	1,576

Source: REIDIN

### **Large One Bedroom Apartments**

Sale Registration	Building Name		nit Area alcony)	Sale Price (AED)	Sale Price per on Unit Area (AED)	
Date		(SQ.M.) (SQ.FT.)		(AED)	(SQ.M.)	(SQ.FT.)
	DAMAC Royale					
	(Damac		940	1,542,540		
10/05/2022	Towers) by	87.33			17,664	1,641
	Paramount					
	Tower A					
	DAMAC Royale					
	(Damac					
10/05/2022	Towers) by	86.31	929	1,511,520	17,513	1,627
	Paramount					
	Tower A					
04/04/2022	Al Habtoor City	81.01	072	1 250 000	16 662	1 5/10
04/04/2022	- Noura Tower	01.01	872	1,350,000	16,663	1,548

Source: REIDIN

### **Two Bedroom Apartments**

Sale Registration	Building Name	Total Unit Area Inc. Balcony)				Sale Price	-	r on Unit Area (AED)
Date		(SQ.M.) (SQ.FT.)		(AED)	(SQ.M.)	(SQ.FT.)		
23/06/2022	The Pad Tower	113.06	1,217	1,730,000	15,306	1,422		
17/05/2022	The Pad Tower	113.06	1,217	2,000,000	17,696	1,644		
11/05/2022	The Pad Tower	113.06	1,217	2,000,000	17,696	1,644		

Source: REIDIN

From current property listings, we have observed that similar Units (Serviced Apartments) in The Pad Tower and neighbouring buildings within Business Bay Community are ranging as follows: -



Studio Apartments in neighboring buildings

Type & View	Building Name	GFA (Gross Floor Area)		Asking Price	Asking Price per on Unit Area (AED)		Listed Date
	SQ M SQ FT (AED)		SQ M	SQ FT			
Studio, partial Burj Khalifa view	Marquise Square	48.31	520	930,000	19,246	1,788	Jun'22
Studio – canal view	Damac Maison Prive	49.05	528	900,000	18,352	1,705	Jun'22
Studio, partial Burj Khalifa view	Damac Towers) by Paramount Tower	52.21	562	950,000	18,191	1,690	Jun'22
Studio, partial Burj Khalifa view	Atria	53.70	578	989,000	18,417	1,711	Jun'22

Source: Dubizzle, Property Finder and Bayut

### One Bedroom Apartments in The PAD Tower

Type & View	Building Name GFA (Gross Floor Area)			Oross Asking		Price per it Area ED)	Listed Date
		SQ M	SQ FT		SQ M	SQ FT	
1BR-							
furnished,	The Pad	59.37	639	1,149,888	19,375	1,800	Jun'22
Canal view							
1BR-							
furnished,	The Pad	60.67	653	1,080,000	17,803	1,654	Jun'22
partial Burj	THE Fau	00.07	033	1,080,000	17,803	1,054	Juli 22
Khalifa view							
1BR-							
furnished,	The Pad	60.20	648	1,220,000	20,268	1,883	Jun'22
partial Burj	THETau	00.20	040	1,220,000	20,200	1,005	Juli 22
Khalifa view							
1BR-							
furnished,	The Pad	61.87	666	1,100,000	17,782	1,652	Jun'22
canal view							
1BR-							
furnished,	The Pad	60.20	648	1,200,000	19,935	1,852	Jun'22
canal view							

Source: Dubizzle, Property Finder and Bayut



Two Bedroom Apartments in The PAD Tower

Type & View	Building Name	GFA (Gross Floor Area)		Asking Price	Asking Price per on Unit Area (AED)		Listed Date
		SQ M	SQ FT	(AED)	SQ M	SQ FT	
2BR- un- furnished, Canal view	The Pad	112.88	1,215	1,950,000	17,276	1,605	Jun'22
2BR- un- furnished, Canal view	The Pad	113.06	1,217	2,600,000	22,992	2,136	Jun'22
2BR- un- furnished, Canal view	The Pad	113.06	1,217	1,850,000	16,361	1,520	Jun'22

Source: Dubizzle, Property Finder and Bayut

We are of the opinion that the value estimates for the subject units (taking into consideration Omniyat brand, finishing specification, age-brand new and location) are within the following value ranges: -

Type of Unit	Туре	Market Value range per square foot (AED)	
Studio (smaller unit)	Simplex unit	1,600 to 1,675 on unit floor area	
Studio (larger unit)	Loft duplex unit	1,400 to 1,450 on unit floor area	
One-bedroom apartment	Simplex	1,500 to 1,650 on unit floor area	
Two-bedroom apartment	Simplex	1,550 to 1,625 on unit floor area	
Two-bedroom apartment	Loft duplex unit on high floor	1,550 to 1,625 on unit floor area	

### Calculation inputs applied:

Given the above in our valuation, we have applied the following price rates to each unit:

Sr. No.	Unit No.	Unit area (SQ.FT.)	Rate PSF on unit area (AED)	Market Value (AED)	MV (Rounded) AED
1	201	1,276.92	1,566	1,999,656	2,000,000
2	211	1,276.92	1,566	1,999,656	2,000,000
3	311	1,276.92	1,566	1,999,656	2,000,000
4	401	1,276.92	1,566	1,999,656	2,000,000
5	404	683.94	1,615	1,104,563	1,105,000
6	M05	683.94	1,615	1,104,563	1,105,000
7	P06	1,229.02	1,522	1,870,568	1,871,000
8	P08	863.05	1,565	1,350,673	1,351,000
9	P09	961.97	1,565	1,505,483	1,506,000



Sr. No.	Unit No.	Unit area (SQ.FT.)	Rate PSF on unit area (AED)	Market Value (AED)	MV (Rounded) AED
10	P10	946.04	1,565	1,480,552	1,481,000
11	1108	581.25	1,645	956,156	956,000
12	1205	683.94	1,615	1,104,563	1,105,000
13	1210	666.07	1,640	1,092,354	1,092,000
14	2104	1,231.71	1,583	1,949,796	1,950,000
15	2110	1,167.99	1,610	1,880,463	1,881,000
16	2204	1,231.71	1,583	1,949,796	1,950,000
17	2207	1,184.24	1,610	1,906,626	1,907,000
18	2208	1,014.50	1,435	1,455,807	1,456,000
19	2209	1,208.57	1,610	1,945,797	1,946,000
20	110	662.95	1,568	1,039,505	1,040,000
21	602	672.53	1,620	1,089,498	1,090,000
22	609	683.94	1,620	1,107,982	1,108,000
23	704	683.94	1,620	1,107,982	1,108,000
24	1511	1,289.83	1,610	2,076,626	2,077,000
25	1603	683.94	1,640	1,121,661	1,122,000
26	1909	687.17	1,640	1,126,958	1,127,000
27	111	1,276.92	1,566	1,999,656	2,000,000
28	1706	666.07	1,640	1,092,354	1,092,000
29	1202	671.66	1,640	1,101,522	1,102,000
30	1203	683.94	1,640	1,121,661	1,122,000
Aggregate Market Value of the 30 units         44,641,789         44,650,000					

We further state that our opinioned market value rates adopted in our valuation have been applied to the floor area measurement as shown on the Contract of Sale for the subject properties since comparable price rates observed and analyzed are based on floor area measurements that would typically be stated on Title Deeds of comparable properties examined.

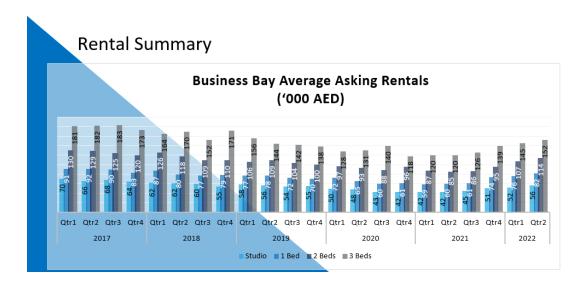
### **SUMMARY OF MARKET RENT**

C/NI	Linit No.	Market Rent		
S/N.	Unit No:	In figures (AED)	In Words (UAE Dirhams)	
1	201	125,000	One Hundred Twenty-Five Thousand	
2	211	125,000	One Hundred Twenty-Five Thousand	
3	311	125,000	One Hundred Twenty-Five Thousand	
4	401	125,000	One Hundred Twenty-Five Thousand	
5	404	70,000	Seventy Thousand	
6	M05	70,000	Seventy Thousand	
7	P06	98,000	Ninety-Eight Thousand	
8	P08	78,000	Seventy-Eight Thousand	
9	P09	78,000	Seventy-Eight Thousand	
10	P10	78,000	Seventy-Eight Thousand	

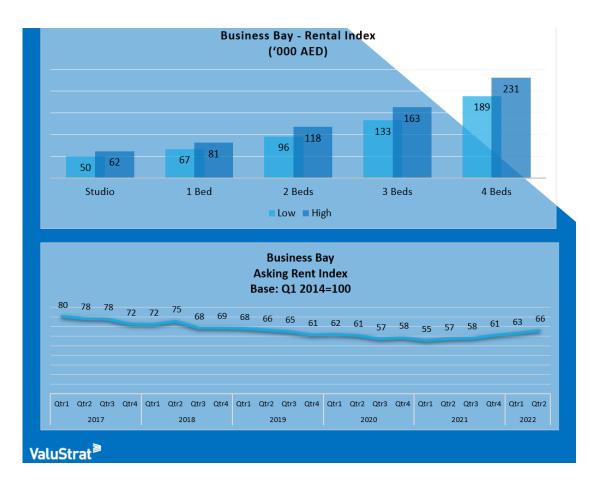


C/N	Unit No:	Market Rent			
S/N.	3/N. Offic No.	In figures (AED)	In Words (UAE Dirhams)		
11	1108	60,000	Sixty Thousand		
12	1205	70,000	Seventy Thousand		
13	1210	70,000	Seventy Thousand		
14	2104	128,000	One Hundred Twenty-Eight Thousand		
15	2110	128,000	One Hundred Twenty-Eight Thousand		
16	2204	128,000	One Hundred Twenty-Eight Thousand		
17	2207	128,000	One Hundred Twenty-Eight Thousand		
18	2208	75,000	Seventy-Five Thousand		
19	2209	128,000	One Hundred Twenty-Eight Thousand		
20	1010	70,000	Seventy Thousand		
21	602	70,000	Seventy Thousand		
22	609	70,000	Seventy Thousand		
23	704	70,000	Seventy Thousand		
24	1511	130,000	One Hundred Thirty Thousand		
25	1603	70,000	Seventy Thousand		
26	1909	70,000	Seventy Thousand		
27	111	125,000	One Hundred Twenty-Five Thousand		
28	1706	70,000	Seventy Thousand		
29	1202	70,000	Seventy Thousand		
30	1203	70,000	Seventy Thousand		
Aggrega	te Gross				
	ed Rental	2,772,000	Two Million Seven Hundred Seventy-Two		
	of the 30	_,,,_,,,,,	Thousand		
units - AED					

## **Rental Summary**







## **Calculation of Premium and Market Value**

To the value achieved of **AED44,650,000** achieved by using the Direct Comparison Method we have added a premium to reflect the added value achieved by the income generated under the guaranteed 4-year binding triple net lease Agreement. As at the date of valuation 30 June 2022 some 45 months of the Agreement had lapsed with a remaining period of 3 months. The income as reflected for the remaining 3-month period has been considered and apportioned as follows.

For the remaining **3 months** of the lease the Gross Anticipated Rental has been calculated at 8% of the acquisition cost of AED 61,149,536 less net current anticipated market rental of AED2,772,000 giving a top slice portion of **AED2,119,963** capitalized at a rate of 7.50% for 3 months to achieve a value of **AED529,991**.

The collective value using the Direct Comparison Method of **AED44,650,000** plus the remaining value derived from the Lease Contract of **AED529,991** (note the Special Assumption in place) achieves a value of AED45,179,991 rounded to **AED45,200,000** which over the saleable area of 28,108 sq ft gives a break back of **AED1,608/sq ft**. (rounded).

### **VALUATION**



### **MARKET VALUE**

It is our considered opinion that the Market Value estimate for the Freehold Interest – superior, perpetual, legally un-encumbered and transferable ownership title (UAE/GCC/Non-GCC Nationals) with vacant possession in the subject properties; subject to the contents herein, and valued using the direct comparison valuation approach taking into consideration particulars / features of the property, prevailing market conditions/sentiments, and other relevant factors as at the date of valuation (30<sup>th</sup> June 2022).

The Market Value of the subject properties is further based on the Special Assumption (as per information provided by the client – extract only of Master Lease Agreement) that MEFIC REIT leased all units through a 4-year binding triple net lease contract as per the following conditions:

- (m) For the first six months, the amount equal to 12% of the Purchase Price for each
- (n) For the remaining term (42 months), the amount equal to 8% of the Purchase Price for each unit
- (o) Rent term: Four (4 years) commencing on the Effective date (Acquisition date 25 September 2018)
- (p) That the annual guarantee returns of 8% is net of all fees
- (q) The acquisition cost being AED61,149,536 (As per e mail of 7 February 2019) the
- (r) As per Master Lease Agreement provided via e-mail on 28 January 2020, stating "Initial Period" means the period commencing on the Effective Date and ending on the later of:
  - (a) the BCC Date: and
  - (c) The date falling six (6) months after the Effective date.

Should the terms and conditions of the Agreement as stipulated above show any variance we reserve the right to re-assess

C/NI	Unit No:	Market Value		
S/N.	Unit No:	In figures (AED)	In Words (UAE Dirhams)	
1	201	2,000,000	Two Million	
2	211	2,000,000	Two Million	
3	311	2,000,000	Two Million	
4	401	2,000,000	Two Million	
5	404	1,105,000	One Million One Hundred Five Thousand	
6	M05	1,105,000	One Million One Hundred Five Thousand	
7	P06	1,871,000	One Million Eight Hundred Seventy-One Thousand	
8	P08	1,351,000	One Million Three Hundred Fifty-One Thousand	
9	P09	1,506,000	One Million Five Hundred Six Thousand	
10	P10	1,481,000	One Million Four Hundred Eighty-One Thousand	
11	1108	956,000	Nine Hundred Fifty-Six Thousand	
12	1205	1,105,000	One Million One Hundred Five Thousand	



C /N	I I a la Ni a a	Market Value			
S/N.	Unit No:	In figures (AED)	In Words (UAE Dirhams)		
13	1210	1,092,000	One Million Ninety-Two Thousand		
14	2104	1,950,000	One Million Nine Hundred Fifty Thousand		
15	2110	1,881,000	One Million Eight Hundred Eighty-One Thousand		
16	2204	1,950,000	One Million Nine Hundred Fifty Thousand		
17	2207	1,907,000	One Million Nine Hundred Seven Thousand		
18	2208	1,456,000	One Million Four Hundred Fifty-Six Thousand		
19	2209	1,946,000	One Million Nine Hundred Forty-Six Thousand		
20	110	1,040,000	One Million Forty Thousand		
21	602	1,090,000	One Million Ninety Thousand		
22	609	1,108,000	One Million One Hundred Eight Thousand		
23	704	1,108,000	One Million One Hundred Eight Thousand		
24	1511	2,077,000	Two Million Seventy-Seven Thousand		
25	1603	1,122,000	One Million One Hundred Twenty-Two Thousand		
26	1909	1,127,000	One Million One Hundred Twenty-Seven Thousand		
27	111	2,000,000	Two Million		
28	1706	1,092,000	One Million Ninety-Two Thousand		
29	1202	1,102,000	One Million One Hundred Two Thousand		
30	1203	1,122,000	One Million One Hundred Twenty-Two Thousand		
Aggregat	te Market				
Value o	of the 30	44,650,000	Forty-Four Million Six Hundred Fifty Thousand		
units - AED					
Premium as per			Five Hundred and Twenty Nine Thousand Nine		
Lease Agreement - AED		529,991	Hundred Ninety One		
Total Va	lue – AED	45,179,991	Forty-Five Million Two Hundred Thousand		
Rounded		45,200,000	1 orty-rive willion two flutidied filousand		

The above aggregate Market Value estimate for the subject properties represents the total of the market values for each individual apartment unit, and this figure should not be taken as being a representation of a portfolio valuation as one grouping value for the properties. The individual units are held on individual titles which can be sold separately, and the above valuation figure takes into account this assumption as the possibility of selling of the entire group of properties at once on the market may result in a flooding effect which may likely affect the value / sale price of the properties.

## PRINCIPAL GAINS AND RISK ASSESSMENT (Swot Analysis)

### **ABOUT BUSINESS BAY**

Business Bay (Al Khaleej Al Tejari) is dubbed as the region's business capital and offers a large supply of prime commercial office space.

Business Bay is an area that features upscale commercial, residential and hospitality properties spread across a total gross leasable area of 78.5 million sq ft. Strategically located next to Burj Khalifa area and accessible through main arterial highways, Sheikh Zayed Road



(E11) and Al Khail Road (E44). The opening of the Dubai Water Canal last October 2016 along the banks of Business Bay has fueled the desirability for residential, commercial and infrastructural investments from major developers and investors.

## Strengths

- o Driving proximity to Downtown Dubai, DIFC, Al Khail Rd, Sheikh Zayed Road
- Views of canal
- Access to Marasi Business Bay
- Iconic design
- o Freehold Ownership
- Dubai Mall and Burj Khalifa in close proximity
- Metro within short walking distance
- o Entertainment, Hotels, Restaurants and Retail

#### Weakness

- Underdeveloped area, a number of vacant plots evident construction in surrounding area ongoing for medium term
- Delayed project, project began in 2006 with Zaha Hadid Architects as the initial designer, now no longer involved, the project was put on hold from December 2009 to October 2013
- No Schools
- Business Bay is high built by nature and design.
- Not many green spaces
- o Can be heavily trafficked and congested in peak periods.
- Noise levels close to Skh Zayed Road and ongoing construction

### Opportunities

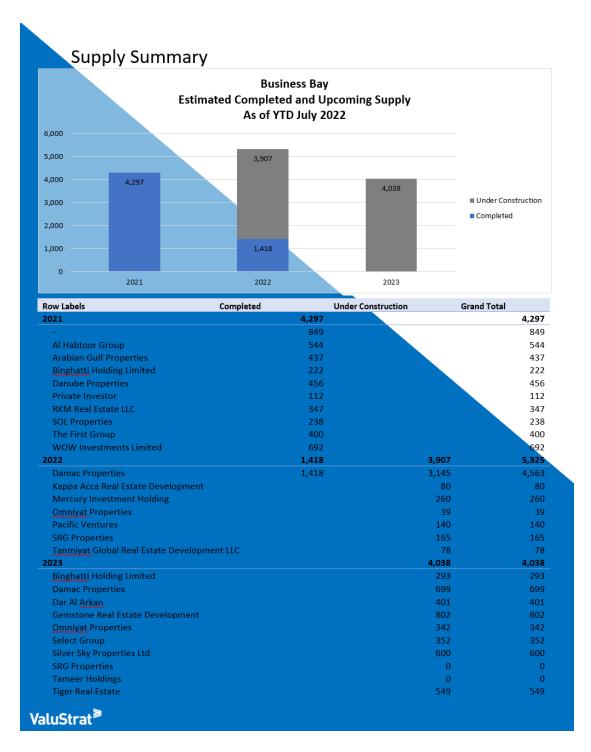
- Potential vibrant waterfront community
- o Possible uses, residential, serviced apartments, short-term rentals

### Threats

New supply entering the market.

**Supply Summary** 





### **DUBAI RESIDENTIAL MARKET**

## The ValuStrat Price Index (VPI) Residential Performance

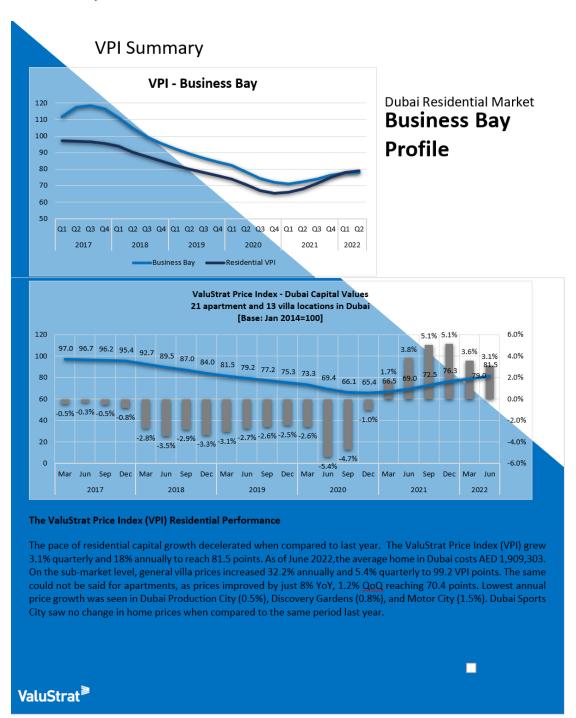
The third quarter 2021 ValuStrat Price Index for Dubai's residential capital values saw gains of 5.1% quarterly and 9.8% annually to reach 72.5 points. This is compared to 100 points in January 2014. The villa submarket, which is a small portion of the overall market, lead this



recovery trend with 8.9% QoQ and 21.3% YoY. In contrast, apartments improved in single digits, 2.4% QoQ and 2.4% YoY. The highest villa annual capital gains were seen in Arabian Ranches at 26.8%, Jumeirah Islands with 26.4%, and The Lakes at 23.6%. The best performing apartment locations in terms of capital gains were Palm Jumeirah with 11.2%, and Jumeirah Beach Residence at 9.4%. The Dubai VPI for residential rental values stood at 63 points, up 3.6% quarterly 6.9% annually. Villas and townhouses influenced this expansion up 14.1% YoY. Apartments trailed with single digit improvements of 2.6% YoY. Dubai's citywide residential net yields averaged 6.1%, apartments with 6.4%, villas at 4%.



### **VPI Summary**



### **MARKET COMMENTARY**

### Dubai

Dubai is a member of the seven emirates federation forming the United Arab Emirates. The emirate is located on the south-east coast of the Arabian Gulf. It is the most populous city



within the UAE reaching more than 3.495 million residents by Q1 2022. The current growth rate is below the long-term historical trend, growing at approximately 5.3% on average during the last five years. It occupies the second-largest land territory (4,114 sq km) after the capital, Abu Dhabi. The city of Dubai shares borders with Sharjah in the northeast, Abu Dhabi to the south, and Sultanate of Oman in the southeast.

#### Residential

The estimated number of new build units to enter the market this year stands at 44,708 apartments and 11,172 villas/townhouses. Areas where most of the upcoming supply is projected to handover include Mohammed Bin Rashid City (MBR City) with 26.5%, Dubailand (Akoya Oxygen, Arjan, Majan, etc.) with 14.4%, Jumeirah Village Circle with 7.8% and Downtown Dubai with 7.6% of the expected supply. Total estimated completions as of the first quarter stood at 5,745 apartments and 493 villas, equivalent to 11% of preliminary estimates for the whole of this year. Notable apartment completions were Lawnz Residence International City (1,032 units), Sobha Creek Vistas MBR City (756 units), Collective & Collective 2 Dubai Hills Estate (845 units) and Elite Downtown Residence Downtown Dubai (345 units). For villas, Akoya Oxygen Centaury Dubailand (413 units) and Villa Amalfi Jumeirah Bay Island (68 units). Key off-plan projects launched during the quarter include Peninsula Five Business Bay (381 units), LIV Marina Dubai Marina (243 units), Samana Waves JVC (213 units), Gardenia Livings Arjan (156 units), Gardenia Townhomes 2 Jebel Ali (92 units) and Alaya Beach Tilal Al Ghaf (44 units).

A strong start of the year as the first quarter ended with record-breaking sales transaction volumes and recorded the highest residential quarterly transactions in history with 7,936 off-plan sales, up 117.7% YoY totalling more than AED 15 billion and 9,586 ready sales rising 56% YoY equivalent to a total value of no less than AED 25 billion. Ticket sizes of off-plan homes rose 39.5% YoY to AED 1.9 million, ready-to-move-in properties grew 21.7% YoY to AED 2.7 million. The citywide average transacted price during this period was at AED 12,261 per sq m (AED 1,139 per sq ft).

The valuation-based price index, VPI, grew 18.8% annually to 79 points. However, Dubai's residential capital values saw quarterly growth rates slow from 5.1% in Q4 2021 to 3.6% in Q1 this year. On the sub-market level, villas and townhouses surged 34.1% annually and 6.3% quarterly to 94.1 points. Apartments improved just 8.4% YoY, 1.4% QoQ reaching 69.5 points. The highest annual villa price gains were registered in Arabian Ranches (40.3%), Jumeirah Islands (40.3%), The Lakes (37.1%), Jumeirah Village Triangle (35.5%), and Palm Jumeirah (35%). It's worth nothing that villas in Palm Jumeirah have exceeded their price peaks of 2014 by 5.3%, achieving 126.6 VPI points. Highest performing apartment areas in terms of annual capital gains were Palm Jumeirah apartments (21.9%), Jumeirah Beach Residence (16%) and the Burj Khalifa tower (15.3%).

Tracking prime residential properties around Dubai, the VPI registered 84.9 points after a 19.2% annual leap. On a quarterly basis, performance was lower than the second half of last year. Highly desired villas and apartments within prime locations saw capital values increase 31.5% and 10.5% respectively. Demand for high-end properties located in established prime areas has more than doubled since pre-pandemic times, as the share of sold homes worth more than AED 7 million, jumped to 5% in Q1 2022, up from 2% the same period in 2019.



Demand for larger homes also increased, the average transacted unit size grew from 1,524 sq ft in 2019 to 2,014 sq ft this year, this suggests that villas and large apartments are equally in high demand.

Overall citywide residential asking rents climbed 23.7% YoY to 70.6 index points, 29.4% lower than Q1 2014. On a quarterly basis, rents increased 4.9% on average. Compared to the same period last—year, asking rents for apartments grew 20.3% to an average of AED 87,713 per annum. Villas headlined with the highest annual asking rental increase since 2014 of 29.1% to an average of AED 251,114 per annum. Average annual rents for 2-bed villas stood at AED 113,000, 3-beds at AED 170,000, and 4-bedroom villas at AED 251,000. Average rents per annum for studio apartments were AED 40,000, 1-bed at AED 59,000, 2-beds at AED 85,000, and 3-bedroom apartments were AED 133,000. Residential occupancy in Dubai was estimated at 83.7% this quarter. A total of 87,624 Ejari rental contracts for residential homes were registered in Dubai in Q1, 29% lower than the same period last year, 49.3% were of new contracts, and 50.7% renewed contracts.

#### **MARKET PRICE TREND:**

The graph below shows the average market price trend from January 2022 to June 2022 of *The Pad Tower within Business Tower*.



Source-REIDIN

### **VALUATION UNCERTAINTY**

In line with the RICS Global - Valuation Practice Guidance Application 10 (VPGA 10): we believe that a reasonable period in which to negotiate a sale at our opinion of Market Value is 12 - 18 months. It should be noted, however, that if credit conditions substantially worsen or any other change were to occur to the investment market then the liquidity of the investment and the value, may change. We do not consider there to be a special prospective purchaser in the market for the subject Property who would pay more than our opinion of Market Value. Property reported with No Valuation Uncertainty

## **Property reported with No Valuation Uncertainty**

The outbreak of COVID-19, declared by the World Health Organisation as a "Global Pandemic" on 11th March 2020, has and continues to impact many aspects of daily life and the global



economy – with some real estate markets having experienced lower levels of transactional activity and liquidity. Travel restrictions have been implemented by many countries and "lockdowns" applied to varying degrees. Whilst restrictions have now been lifted in some cases, local lockdowns may continue to be deployed as necessary and the emergence of significant further outbreaks is possible.

The pandemic and the measures taken to tackle COVID-19 continue to affect economies and real estate markets globally. Nevertheless, as at the valuation date some property markets have started to function again, with transaction volumes and other relevant evidence returning to levels where an adequate quantum of market evidence exists upon which to base opinions of value. The Dubai Industrial Logistics sector is a case in point, where transaction volumes are currently increasing and comparable evidence readily available. Accordingly, and for the avoidance of doubt, our valuation in respect to Subject Property is not reported as being subject to 'material valuation uncertainty' as defined by VPS 3 and VPGA 10 of the RICS Valuation – Global Standards.

### **RESTRICTIONS ON USE, DISTRIBUTION OR PUBLICATION**

This valuation is for the sole use of the named Client. This report is confidential to the Client, and that of their advisors, and we accept no responsibility whatsoever to any third party. No responsibility is accepted to any third party who may use or rely upon the whole or any part of the contents of this report. It should be noted that any subsequent amendments or changes in any form thereto will only be notified to the Client to whom it is authorised.

### **DISCLAIMER**

In undertaking and executing this assignment, extreme care, precaution and due diligence has been exercised based on the information supplied by the Client, however, values may fluctuate or differ due to varying scenarios in the property market (demand and supply), maintenance, wear and tear, quality of tenants, micro and macro-economic factors, etc. It is beyond the scope of our services to ensure the consistency in value due to changing scenarios / property influencing factors.



#### **CONCLUSION**

This report is compiled based on the information received to the best of our belief, knowledge and understanding. The information revealed in this report is strictly confidential and issued for the consideration of the Client.

No part of this report may be reproduced either electronically or otherwise for further distribution without our prior and written consent. We trust that this report and valuation fulfills the requirement of your instruction.

This report is issued without any prejudice and personal liability.

For and on behalf of ValuStrat Management Consultancies

**Shahid Nazir** 

Head of Freehold Residential Valuation

**Cheryl McAdam MRICS** 

RICS Registered Valuer – Reg. No.1285594

**Director- Residential Valuations** 

Vismer Mulenga, BSc (Hon), MRICS, IRRV

**RICS Registered Valuer** 

Director – Commercial Valuations





## **PHOTOGRAPHS** (illustrative purposes only)



Subject Tower (The Pad) front elevation



**Building name identification** 



**Subject Tower (The Pad) rear elevation** 



**Neighbouring properties** 



# PHOTOGRAPHS (Taken as on 4th February 2019)



**Subject Tower (The Pad)** 



**Project Identification** 



The Pad Tower – Main lobby



Common Corridor – 2<sup>nd</sup> Level



Integrated living/dining area



Kitchen





Integrated living/dining / staircase - loft unit



Loft – upper level



Loft bathroom



Integrated living/dining / staircase - loft unit



Unit No. 201 (Show Apartment)



Integrated living/dining area – Unit No. 201 (Show apartment)





Kitchen – Unit No. 201 (Show apartment)



Bedroom - Unit No. 201 (Show apartment)



Bathroom - Unit No. 201 (Show apartment)



View - Canal



View - V. partial Burj Khalifa / Community



View - from high floor - Burj Khalifa





View – Pool



**View - Community** 



The Pad – front entrance area



**Neighbouring Properties**