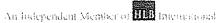
AXA COOPERATIVE INSURANCE COMPANY (A Saudi Joint Stock Company)

INTERIM CONDENSED FINANCIAL INFORMATION FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2018 (UNAUDITED) AND REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION

## AXA COOPERATIVE INSURANCE COMPANY (A Saudi Joint Stock Company) INTERIM CONDENSED FINANCIAL INFORMATION FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2018

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## Report on review of interim financial information

To the shareholders of AXA Cooperative Insurance Company: (A Saudi Joint Stock Company)

## Introduction

We have reviewed the accompanying interim condensed statement of financial position of AXA Cooperative Insurance Company (a Saudi Joint Stock Company) (the "Company") as of March 31, 2018 and the related interim condensed statements of income, comprehensive income, changes in equity and cash flows for the period then ended and notes, comprising a summary of significant accounting policies and other explanatory notes. Management is responsible for the preparation and presentation of this interim condensed financial information in accordance with International Accounting Standard 34 - "Interim Financial Reporting" ("IAS 34") as modified by Saudi Arabian Monetary Authority ("SAMA") for the accounting of zakat and income tax. Our responsibility is to express a conclusion on this interim condensed financial information based on our review.

## Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of interim financial information performed by the independent auditor of the entity", as endorsed in the Kingdom of Saudi Arabia. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing, as endorsed in the Kingdom of Saudi Arabia, and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed financial information is not prepared, in all material respects, in accordance with IAS 34 as modified by SAMA for the accounting of zakat and income tax.

## PricewaterhouseCoopers

P.O. Box 467 Dhahran Airport 31932 Kingdom of Sandi-Arabia

Bader I. Benmohareb License Number 471

10 May 2018

**International Accountants** 

P.O. Box 18025 Riyadh 11415 Kingdom of Saudi Arabia

Khalid Ali Ibrahim Otain License Number 373





AXA COOPERATIVE INSURANCE COMPANY
(A Saudi Joint Stock Company)
INTERIM CONDENSED STATEMENT OF FINANCIAL POSITION (continued)
(All amounts expressed in Saudi Riyals thousands unless otherwise stated)

		March 31,	December 31, 2017
	Note	2018 (Unaudited)	(Audited)
ASSETS	14010	(0.1000100)	1,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Cash end cash equivalents	4	195,596	117,776
Short-term deposits	~	741,681	576,973
Premiums and reinsurers' receivable - net	5	288,075	153,398
Reinsurers' share of unearned premiums	7	66,609	22,059
Reinsurers' share of outstanding claims	7	131,958	120,206
Reinsurers' share of claims incurred but not reported	7	36,820	34,548
	•	44,881	28,158
Deferred policy acquisition costs investments	6	599,049	534,625
	•	22,222	17,525
Prepaid expenses and other assets		195,000	208,380
Long-term deposits		6,407	7,016
Property and equipment		9,520	9,983
Intangible assets		76,071	78,456
Due from shareholders'/insurance operations Goodwilf	18	50,000	50,000
	13	45,000	45,000
Statutory deposit	10	2,892	2,693
Accrued income on statutory deposit	•	2,511,781	2,006,796
TOTAL ASSETS	•	2,011,101	
LIABILITIES			
Accrued and other liabilities		142,856	131,562
Reinsurers' balances payable		103,751	59,093
Advance premiums		25,625	17,842
Unearned premiums	7	671,860	345,030
Unearned reinsurance commission	•	7,879	4,284
Outstanding claims	7	288,270	264,286
Claims Incurred but not reported and other reserves	7	569,982	498,716
Due to related parties	•	4,521	4,335
Employee banefit obligations		26,980	24,744
Surplus distribution payable		9,180	7,422
Fair value loss reserve on Investments		(4,685)	(488)
Zakat and income tax		31,049	27,076
Due to shareholders'/insurance operations		76,071	78,456
Accrued commission income payable to SAMA		2,892	2,693
TOTAL LIABILITIES		1,956,031	1.463,051
101VE BIVOLELLIES	,		
SHAREHOLDERS' EQUITY			
Share capital	16	450,000	450,000
Statutory reserve	14	23,015	20,162
Performance share reserve	15	909	982
Retained earnings		84,276	72,865
Fair value reserve on investments		(2,450)	(264)
TOTAL EQUITY		555,750	543,745
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY		2,511,781	2,006,796

he accompanying notes 1 to 21 form an integral part of these interim condensed financial information.

Paul Adamson Managing Director

Gary Lewin Chief Executive Officer

BAE Babar Ali Khan Chief Financial Officer

AXA COOPERATIVE INSURANCE COMPANY
(A Saudi Joint Stock Company)
INTERIM CONDENSED STATEMENT OF INCOME
(All amounts expressed in Saudi Riyals thousands unless otherwise stated)

	Three-month	Three-month
	period ended	period ended
	March 31, 2018	March 31, 2017
	(Unaudited)	(Unaudited)
REVENUES		
Gross premiums written	670 400	747.042
- Direct	672,420 2,518	717,943 3,299
- Reinsurance	674.938	721,242
Dalmannan	674,938	121,242
Reinsurance premiums ceded:	(51,091)	(69,900)
- Foreign - Local	(35,122)	(54,156)
	588,725	597,186
Net premiums written	(282,080)	(288,687)
Changes in unearned premiums, net Net premiums earned	306.645	308,499
Reinsurance commissions	4,985	5,961
TOTAL REVENUES	311,630	314,460
TOTAL REVENUES	311,030	314,400
UNDERWRITING COSTS AND EXPENSES		
Gross claims paid	174,933	226,712
Reinsurers' share of claims paid	(20,772)	(14,677)
Net claims and other benefits paid	154,161	212,035
Changes in outstanding claims, net	12,232	4,041
Changes in claims incurred but not reported	,	***
and other reserves, net	70,994	36,619
Net claims and other benefits incurred	237,387	252,695
Policy acquisition costs	27,872	22,875
		876 F7A
TOTAL UNDERWRITING COSTS AND EXPENSES	265,259	275,570
NET UNDERWRITING INCOME	46,371	38,890
OTHER OPERATING (EXPENSES) INCOME		(00.004)
General and administrative expenses	(35,731)	(30,084)
Commission Income on deposits	9,355	8,930
TOTAL OTHER OPERATING EXPENSES, NET	(26,376)	(21,154)
Total income for the period	19,995	17,736
Total income attributed to the insurance operations	(1,758)	(1,463)
Total income for the period attributable to the shareholders	18,237	16,273
Earnings per share (expressed in SAR per share)	0.41	0.36
Basic earnings per share	0.41	0.36
Diluted earnings per share	0.41	0.00
The accompanying notes 1 to 21 form an integral part of these interim c	ondensed financial inf	ormation.
1 11	Ba	so the
Paul Adamson Gary Lewin	Babar Ali	Khan
Managing Director Chief Executive Officer		ancial Officer
manufactura annual annu		*

AXA COOPERATIVE INSURANCE COMPANY
(A Saudi Joint Stock Company)
INTERIM CONDENSED STATEMENT OF COMPREHENSIVE INCOME
(All amounts expressed in Saudi Riyals thousands unless otherwise stated)

	Note	Three-month period ended March 31, 2018 (Unaudited)	Three-month period ended March 31, 2017 (Unaudited)
Total income for the period		19,995	17,736
Other comprehensive (loss) income: Items that will be reclassified to the interim condensed statement of income in subsequent periods			
Net change in fair value of available-for-sale investments	6	(6,383)	521
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	19	13,612	18,257

The escompanying notes 1 to 21 form an integral part of these interim condensed financial information.

Paul Adamson Managing Director

Gary Lewin
Chief Executive Officer

Babar All Khan Chief Financial Officer

AXA COOPERATIVE INSURANCE COMPANY
(A Saudi Joint Stock Company)
INTERIM CONDENSED STATEMENT OF CHANGES IN EQUITY
FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2018
(All amounts expressed in Saudi Riyals thousands unless otherwise stated)

	Note	Share capital	Statutory reserve	Performance share reserve	Retained earnings	Fair value reserve	Total
Balance as at January 1, 2018		450,000	20,162	982	72,865	(264)	543,745
Total comprehensive Income for the period Total income for the period attributable to							
sharefiolders Changos is fair solution of assolution for solu		•	Í	•	18,237	ı	18,237
Crianges III fall values of available-for-sale investments	ဖ	1	•	•	1	(2,186)	(2,186)
Total comprehensive income for the period attributable to shareholders		ŀ	:		18,237	(2,186)	16,051
Transfer to statutory reserve		•	2,853	ı	(2,853)		
Performance share reserve		ı	1	<u>(5</u>	•	•	(73)
Provision for zakal		ı	•		(2.536)	1	(2,536)
Provision for income tax			•		(1,437)	t	(1,437)
Валансе аз at March 31, 2018	•	450,000	23,015	606	84,276	(2,450)	555,750
	1.5	Ī	Bat	1 te			
Paul Adamson Managing Director Chief Executive Officer	ive Office	/	Babar Ali Khan Chief Financial Officer	icer			

AXA COOPERATIVE INSURANCE COMPANY
(A Saudi Joint Stock Company)
INTERIM CONDENSED STATEMENT OF CHANGES IN EQUITY (continued)
FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2017
(All amounts expressed in Saudi Riyals thousands unless otherwise stated)

	Note	Share capital	Statutory reserve	Performance share reserve	Retained earnings	Fair value reserve	Total
Balance as at January 1, 2017		450,000	11,150	840	36.929	830	075 667
Total comprehensive Income for the period Tolal income for the period attributable to			i i				
shareholders Changes in fair values of available-for-sale		ı	•	,	16,273		16,273
investments	g		•	n	1	(152)	(152)
attributable to shareholders		ı		1	16 272	635	30.00
Transfer to statutory reserve		1	2 505	•	10,27.5	(ZGI )	15,121
Performance share reserve		,	,	, 101	(2,500)		, 5
Provision for zakat		1	•	1	(2,337)	, ,	(2.337)
Provision for income tax		ı		-	(1,411)	•	(1,411)
Balance as at March 31, 2017		450,000	13,655	741	46,949	678	512,023

He accompanying notes 1 to 21 form an integral part of these interim condensed financial information. Sals

Paul Adamson Managing Director

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Gary Lewin Chief Executive Officer

Babar Ali Khan Chief Financial Officer

AXA COOPERATIVE INSURANCE COMPANY
(A Saudi Joint Stock Company)
INTERIM CONDENSED STATEMENT CASH FLOWS
(All amounts expressed in Saudi Riyals thousands unless otherwise stated)

		period ended	period ended
		March 31,	March 31,
		2018	2017
	Note	(Unaudited)	(Unaudited)
CASH FLOWS FROM OPERATING ACTIVITIES			47.700
Total income for the period		19,995	17,736
Adjustments for non-cash items;			
Depreciation of property and equipment		680	613
Amertization of intangible assets		893	449
Amortization of discount on available-for-sales investments		(94)	(40)
Accretion of premium on available-for-sale investments		31	64
Accretion of premium on held-to-maturity investments		4	•
Performance share reserve		(73)	100
Changes in operating assets and liabilities:			
Premlums and reinsurers' receivable - net	5	(134,677)	(201,480)
Reinsurers' share of unearned premiums	7	(44,550)	(71,822)
Reinsurers' share of outstanding claims	7	(11,752)	(1,044)
Reinsurers' share of claims incurred but not reported	7	(2,272)	(14,339)
Deferred policy acquisition costs		(16,723)	(23,848)
Prepaid expenses and other assets		(4,697)	(1,778)
Accrued and other liabilities		11,294	30,765
Accrued commission on statutory deposits		(199)	131
Commission on statutory deposits payable		199	228
Advance premiums		7,783	(4,035)
Reinsurers' balances payable		44,658	88,788
Unearned premiums	7	326,630	360,509
Unearned reinsurance commission		3,595	6,094
Outstanding claims	7	23,984	(44,740)
Claims incurred but not reported and other reserves	7	73,266	100,783
Due to related parties		186	(2,298)
Employee benefit obligations		2,236	676
Net cash generated from operating activities		300,397	241,512
CASH FLOWS FROM INVESTING ACTIVITIES			
Additions in short-term deposits		(164,708)	(57,651)
Purchase of investments		(75,950)	(41,710)
Proceeds from disposal of investments		5,202	10,554
Additions in long-term deposits		•	(103,380)
Proceeds from disposal of long-term deposits		13,380	-
Additions in property and equipment		(71)	(881)
Additions in Intangible assets		(430)	(55)
Net cash used in investing activities		(222,577)	(193,123)
•			

Three-month

Three-month

Ball

AXA COOPERATIVE INSURANCE COMPANY
(A Saudi Joint Stock Company)
INTERIM CONDENSED STATEMENT CASH FLOWS (continued)
(All amounts expressed in Saudi Riyais thousands unless otherwise stated)

	Three-month period ended March 31, 2018 (Unaudited)	Three-month period ended March 31, 2017 (Unaudited)
Net Increase in cash and cash equivalents	77,820	48,389
Cash and cash equivalents, beginning of the period	117,776	132,662
Cash and cash equivalents, end of the period	195,596	181,051
Supplemental non-cash information:		
Change in fair value of available-for sale-investments Zakat and income tax provisions charged to shareholders'	6,383	(521)
equity	3,973	3,748
Man Man.	Bd	s fle
Paul Adamson Gary Lewin	Babar Al	
Managing DirectorChter Executive	Officer Chief Fin	ancial Officer

## 1. General

AXA Cooperative Insurance Company (a Joint Stock Company incorporated in Kingdom of Saudi Arabia), "the Company", was formed pursuant to Royal Decree No. M/36 dated 27 Jumada II 1429H. (July 1, 2008) (date of inception). The Company was incorporated vide Ministerial Order number Q/192, dated 10 Jumada II 1430H, (June 3, 2009) (date of incorporation). The Company is registered in the Kingdom of Saudi Arabia under commercial registration number 1010271203 issued in Riyadh on Rajab 20, 1430H (July 13, 2009). The Company's registered address is P.O. Box 753, Riyadh 11421, Kingdom of Saudi Arabia.

The purpose of the Company is to transact cooperative insurance operations and all related activities including reinsurance activities. Its principal lines of business include health, motor, marine, property, engineering, accident and liability and protection insurance.

The principal activities of the Company are to engage in cooperative insurance operations and related activities including reinsurance activities in accordance with the Law on Supervision of Cooperative Insurance (the "Law"), the Company's by-laws and other regulations promulgated in the Kingdom of Saudi Arabia. The Company obtained licence from the Saudi Arabian Monetary Authority ("SAMA") to practice general and health insurance and reinsurance business in the Kingdom of Saudi Arabia vide licence number TMN/25/20101, dated Safar 11, 1431H (corresponding to January 26, 2010). The Company has commenced insurance operations on 4 Rabi' I 1431H (corresponding to February 18, 2010) after obtaining full product approval for certain products and temporary approval for the remaining products. During 2016, the Company obtained approval for the remaining products.

## 2. Basis of preparation

## a) Basis of presentation

The interim condensed financial information of the Company has been prepared in accordance with 'International Accounting Standard 34 - Interim Financial Reporting ("IAS 34") as modified by SAMA for the accounting of zakat and income tax', which requires, adoption of all IFRSs as issued by the International Accounting Standards Board ("IASB") except for the application of International Accounting Standard ("IAS") 12 — 'Income Taxes' and IFRIC 21 — 'Levies' so far as these relate to zakat and income tax. As per the SAMA Circular number 381000074519 dated April 11, 2017 and subsequent amendments through certain clarifications relating to the accounting for zakat and income tax ("SAMA Circular"), the zakat and income tax are to be accrued on a quarterly basis through shareholders equity under retained earnings.

The interim condensed financial information is prepared under the going concern basis and the historical cost convention, except for the measurement at fair value of available-for-sale investments. The Company's interim condensed statement of financial position is not presented using a current/non-current classification. However, the following balances would generally be classified as current: cash and cash equivalents, short term deposits, premiums and reinsurers' receivable - net, prepaid expenses and other assets and accrued income on statutory deposit, accrued and other liabilities, advance premiums, reinsurers' balances payable and zakat and income tax. The following balances would generally be classified as non-current: long-term deposits, deferred policy acquisition costs, investments, property and equipment, intangible assets, goodwill, statutory deposit, end-of-service indemnities, outstanding claims and claims incurred but not reported and other reserves, net.

As required by the Saudi Arabian Insurance Regulations, the Company maintains separate books of accounts for Insurance Operations and Shareholders' Operations and presents the financial information accordingly. Assets, liabilities, revenues and expenses clearly attributable to either activity are recorded in the respective accounts. The basis of allocation of expenses from joint operations is determined and approved by the management and the Board of Directors.

The interim condensed statement of financial position, statements of income, statement of comprehensive income and cash flows of the Insurance operations and shareholders operations which are presented on pages 28 to 35 of the financial information have been provided as supplementary financial information and to comply with the requirements of the guidelines issued by SAMA implementing regulations. SAMA implementing regulations requires the clear segregation of the assets, liabilities, income and expenses of the insurance operations and the shareholders operations. Accordingly, the interim condensed statements of financial position, statements of income, comprehensive income and cash flows prepared for the insurance operations and shareholders operations as referred to above, reflect only the assets, liabilities, income, expenses and comprehensive gains or losses of the respective operations.

## 2. Basis of preparation (continued)

## (a) Basis of presentation (continued)

In preparing the Company's financial information in compliance with IFRS, the balances and transactions of the insurance operations are amalgamated and combined with those of the shareholders' operations. Interoperation balances, transactions and unrealised gains or losses, if any, are eliminated in full during amalgamation. The accounting policies adopted for the insurance operations and shareholders operations are uniform for like transactions and events in similar circumstances.

The inclusion of separate information of the insurance operations with the financial information of the Company in the interim condensed statement of financial position, the statements of income, comprehensive income and cash flows as well as certain relevant notes to the financial information represents additional supplementary information as required by the Implementing Regulations.

The interim condensed financial information do not include all of the information required for full annual financial information and should be read in conjunction with the annual financial information as of and for the year ended December 31, 2017.

This interim condensed financial information is expressed in Saudi Arabian Riyals ("SAR") and are rounded off to the nearest thousands.

## b) Critical accounting judgments, estimates and assumptions

The preparation of interim condensed financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing these condensed financial information, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty including the risk management policies were the same as those that applied to the annual financial information as at and for the year ended December 31, 2017.

Following are the accounting judgments and estimates that are critical in preparation of these interim condensed financial statements:

## i) Liability arising from claims under insurance contracts

Considerable judgement by management is required in the estimation of amounts due to policyholders arising from claims made under insurance policies. Such estimates are necessarily based on significant assumptions about several factors involving varying, and possible significant, degrees of judgement and uncertainty and actual results may differ from management's estimates resulting in future changes in estimated liabilities.

In particular, estimates have to be made both for the expected ultimate cost of claims reported at the date of statement of financial position and for the expected ultimate cost of claims incurred but not yet reported ("IBNR") at the reporting date. The primary technique adopted by management in estimating the cost of notified and IBNR claims is that of using past claim settlement trends to predict future claims settlement trends.

Claims requiring court or arbitration decisions, if any, are estimated individually. Independent loss adjusters normally estimate property claims. Management reviews its provisions for claims incurred and claims incurred but not reported, on a quarterly basis.

The Company is exposed to disputes with, and possibility of defaults by, its reinsurers. The Company monitors on a quarterly basis the evolution of disputes with and the strength of its reinsurers.

## 2. Basis of preparation (continued)

## (b) Critical accounting judgments, estimates and assumptions (continued)

ii) Impairment of premiums and insurance balances receivable and goodwill

An estimate of the uncollectible amount of premium receivable, if any, is made when collection of the full amount of the receivables as per the original terms of the insurance policy is no longer probable. For individually significant amounts, this estimation is performed on an individual basis. Amounts which are not individually significant, but which are past due, are assessed collectively and an allowance applied according to the length of time past due and Company's past experience.

The recoverable amount of goodwill is estimated based on the present value of the future cash flows expected to be derived from the asset. In case, receivable amount is less than carrying value, difference is charged to statement of insurance operations income and accumulated surplus as impairment loss.

iii) Impairment of available-for-sale investments

The Company treats available-for-sale investments as impaired when there has been a significant or prolonged decline in the fair value below its cost or where other objective evidence of impairment exists. The determination of what is "significant" or "prolonged" requires considerable judgment. In addition, the Company evaluates other factors, including normal volatility in share price for quoted investments and the future cash flows and the discount factors for unquoted investments

## c) Seasonality of operations

There are no seasonal changes that may affect the insurance operations of the Company.

## 3. Significant accounting policies

The accounting policies, estimates and assumptions used in the preparation of these interim condensed financial information are consistent with those used in the preparation of the annual financial information for the year ended December 31, 2017 except as explained below:

## - IFRS 9, 'Financial Instruments' (including amendments to IFRS 4, Insurance Contracts)

In July 2014, the IASB published IFRS 9 Financial Instruments which will replace IAS 39 Financial Instruments: Recognition and Measurement. The standard incorporates new classification and measurements requirements for financial assets, the introduction of an expected credit loss impairment model which will replace the incurred loss model of IAS 39, and new hedge accounting requirements. Under IFRS 9, all financial assets will be measured at either amortised cost or fair value. The basis of classification will depend on the business model and the contractual cash flow characteristics of the financial assets. The standard retains most of IAS 39's requirements for financial liabilities except for those designated at fair value through profit or loss whereby that part of the fair value changes attributable to own credit is to be recognised in the statement of comprehensive income instead of the statement of income. The hedge accounting requirements are more closely aligned with risk management practices and follow a more principle based approach.

In September 2016, the IASB published amendments to IFRS 4 Insurance Contracts that address the accounting consequences of the application of IFRS 9 to insurers prior to the publication of the forthcoming accounting standard for insurance contracts. The amendments introduce two options for insurers: the deferral approach and the overlay approach. The deferral approach provides an entity, if eligible, with a temporary exemption from applying IFRS 9 until the earlier of the effective date of a new insurance contract standard or 2021. The overlay approach allows an entity to remove from profit or loss the effects of some of the accounting mismatches that may occur before the new insurance contracts standard is applied.

The Company is eligible and have chosen to apply the deferral approach under the amendments to IFRS 4. The impact of the adoption of IFRS 9 on the Company's financial information will, to a large extent, have to take into account the interaction with the forthcoming insurance contracts standard. As such, it is not possible to fully assess the effect of the adoption of IFRS 9.

## AXA COOPERATIVE INSURANCE COMPANY (A Saudi Joint Stock Company) NOTES TO THE INTERIM CONDENSED FINANCIAL INFORMATION FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2018

(All amounts expressed in Saudi Riyals thousands unless otherwise stated)

## 3. Significant accounting policies (continued)

## - IFRS 17, 'Insurance Contracts'

Applicable for the period beginning on or after January 1, 2021, and will supersede IFRS 4 "Insurance Contracts". Earlier adoption permitted if IFRS 9 'Financial Instruments' have also been applied. The Company expects a material impact on measurement and disclosure of insurance and reinsurance that will affect both the income statement and the balance sheet. The Company has decided not to early adopt this new standard.

## 4. Cash and cash equivalents

Cash and cash equivalents included in the statement of cash flows comprise the following:

	Insurance operations	
	March 31, 2018 (Unaudited)	December 31, 2017 (Audited)
Bank balances and cash	165,350	100,400
Deposits maturing within 3 month from the placement date	30,246	17,376
	195,596	117,776

Cash at banks are placed with counterparties that have investment grade credit ratings. As of March 31, 2018, deposits were placed with local banks with original maturities of less than three months from the date of placement and earned financial income at 1.0% to 2.2% (December 31, 2017: 1.5% to 1.7%) per annum.

## 5. Premiums and reinsurers' receivable - net

	March 31, 2018 (Unaudited)	December 31, 2017 (Audited)
Policyholders	93,212	37,723
Brokers and agents	182,717	110,853
Related parties (note 11)	21,807	15,943
Reinsurers	16,275	14,815
	314,011	179,334
Less: provision for doubtful debts	(25,936)	(25,936)
	288,075	153,398

## (A Saudi Joint Stock Company) NOTES TO THE INTERIM CONDENSED FINANCIAL INFORMATION FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2018 (All amounts expressed in Saudi Riyals thousands unless otherwise stated)

## Investments 6.

Investments are classified as follows:

invocation are diagonica as leasting.	March 31, 2018 (Unaudited)	December 31, 2017 (Audited)	
Insurance operations			
- Available-for-sale	287,485	239,927	
- Held-to-maturity	78,832		
	366,317	318,763	
Shareholders' operations			
- Available-for-sale	172,732	155,862	
- Held-to-maturity	60,000	60,000	
	232,732	215,862	
Total investments	599,049	534,625	

Available-for-sale investments at March 31, 2018 include 1,923,078 shares (December 31, 2017: 1,923,078 shares) in Najm for Insurance Services ("Najm"), and are held by the Company at Nil value.

Movement in Available-for-sale investments is as follows:

	Insurance operations		Shareholders' operations	
	March 31, 2018 (Unaudited)	December 31, 2017 (Audited)	March 31, 2018 (Unaudited)	December 31, 2017 (Audited)
Opening balance	239,927	134,810	155,862	160,466
Purchases	51,743	127,602	24,207	43,806
Disposals	(32)	(22,943)	(5,170)	(45,414)
Accretion of premium	(15)	(79)	(16)	(149)
Amortization of discount	59	142	35	69
Impairment of investments Changes in fair value of	-	-	-	(1,822)
investments	(4,197)	395	(2,186)	(1,094)
Closing balance	287,485	239,927	172,732	155,862

Movement in Held-to-maturity investments is as follows:

	Insurance oper	rations	Shareholders	operations
	March 31, 2018 (Unaudited)	December 31, 2017 (Audited)	March 31, 2018 (Unaudited)	December 31, 2017 (Audited)
Opening balance	78,836	75,000	60,000	60,000
Purchases Accretion of premium	(4)	3,844 (8)	-	-
Closing balance	78,832	78,836	60,000	60,000

(A Saudi Joint Stock Company)
NOTES TO THE INTERIM CONDENSED FINANCIAL INFORMATION
FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2018

(All amounts expressed in Saudi Riyals thousands unless otherwise stated)

## 7. **Technical reserves**

## 7.1 Net outstanding claims and reserves

Net outstanding claims and reserves comprise of the following:

larch 31, 2018	2017
(Unaudited)	(Audited)
311,966	284,542
(23,696)	(20,256)
288,270	264,286
569,982	496,716
858,252	761,002
(131,958)	(120,206)
(36,820)	(34,548)
(168,778)	(154,754)
689,474	606,248
	(23,696) 288,270 569,982 858,252 (131,958) (36,820) (168,778)

## 7.2 Movement in unearned premiums

Movement in unearned premiums comprise of the following:

March 31, 2018 (Unaudited)

	Gross	Reinsurance	Net
Balance as at the beginning of period	345,030	(22,059)	322,971
Premium written during the period	674,938	(86,213)	588,725
Premium earned during the period	(348,308)	41,663	(306,645)
Balance as at the end of period	671,660	(66,609)	605,051

## December 31, 2017 (Audited)

	Gross	Reinsurance	<u>Net</u>
	•		
Balance as at the beginning of year	290,295	(29,078)	261,217
Premium written during the year	1,499,477	(199,603)	1,299,874
Premium earned during the year	(1,444,742)	206,622	(1,238,120)
Balance as at the end of year	345,030	(22,059)	322,971

(A Saudi Joint Stock Company)

## NOTES TO THE INTERIM CONDENSED FINANCIAL INFORMATION FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2018

(All amounts expressed in Saudi Riyals thousands unless otherwise stated)

## 8. Commitments and contingencies

## (a) Contingencies

- i) The Company has provided bank guarantee in favour of the General Authority of Zakat and Tax ("GAZT") of Saudi Riyals 4.9 million against the settlement of zakat and income tax from 2009 till 2012. The Company has issued various other bank guarantees for an amount of Saudi Riyals 1.9 million in the ordinary course of business.
- ii) The Company operates in the insurance industry and is subject to legal proceedings in the ordinary course of business. While it is not practicable to forecast or determine the final results of all pending or threatened legal proceedings, management does not believe that such proceedings (including litigations) will have a material effect on its results and financial position.

## (b) Operating lease commitments

The Company has operating leases for its offices which generally have a term of one year. Rental expenses for the period ended March 31, 2018 amounted to Saudi Riyals 1.4 million (March 31, 2017: Saudi Riyals 1.3 million). There were no significant committed lease rentals outstanding at March 31, 2018.

## 9. Determination of fair value and fair value hierarchy

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction takes place either:

- in the accessible principal market for the asset or liability, or
- in the absence of a principal market, in the most advantages accessible market for the asset or liability

The fair values of on-balance sheet financial instruments are not significantly different from their carrying amounts included in the interim condensed financial information.

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments:

Level 1: quoted prices in active markets for the same or identical instrument that an entity can access at the measurement date:

Level 2: quoted prices in active markets for similar assets and liabilities or other valuation techniques for which all significant inputs are based on observable market data; and

Level 3: valuation techniques for which any significant input is not based on observable market data.

## a. Carrying amounts and fair value

The following table shows the carrying amount and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy for financial instruments measured at fair value. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation to fair value.

## (A Saudi Joint Stock Company) NOTES TO THE INTERIM CONDENSED FINANCIAL INFORMATION FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2018 (All amounts expressed in Saudi Riyals thousands unless otherwise stated)

## Determination of fair value and fair value hierarchy

			Fair	value	
	Carrying value	Level 1	Level 2	Level 3	Total
March 31, 2018 (Unaudited)					
Financial assets measured at fair value (Insurance operations) Available-for-sale investments - Government bonds - Other bonds Held-to-maturity investments	266,889 20,596 78,832	266,889 20,596 78,832	:	• •	266,889 20,596 78,832
	366,317	366,317	-	•	366,317
Financial assets measured at fair value (Shareholders' operations) Available-for-sale investments - Government bonds - Other bonds - Equities Held-to-maturity investments	138,331 7,500 26,901 60,000 232,732	138,331 7,500 26,901 60,000 232,732	- - - -	- - -	138,331 7,500 26,901 60,000 232,732
	202,102	202,102			202,102
			Fair v	alue	
	Carrying value	Level 1	Level 2	Level 3	Total
December 31, 2017 (Audited)					
becember 51, 2017 (Addited)					
Financial assets measured at fair value (Insurance operations) Available-for-sale investments - Government bonds - Other bonds - Mutual funds Held-to-maturity investments	78,835 142,993 18,099 78,836 318,763	78,835 142,993 18,099 78,836 318,763	• • • •	•	78,835 142,993 18,099 78,836 318,763
Financial assets measured at fair value (Insurance operations) Available-for-sale investments - Government bonds - Other bonds - Mutual funds Held-to-maturity investments	142,993 18,099 78,836	142,993 18,099 78,836	- - - -	- - - -	142,993 18,099 78,836
Financial assets measured at fair value (Insurance operations) Available-for-sale investments - Government bonds - Other bonds - Mutual funds Held-to-maturity investments  Financial assets measured at fair value (Shareholders' operations) Available-for-sale investments	142,993 18,099 78,836 318,763	142,993 18,099 78,836 318,763	- - - -	- - - -	142,993 18,099 78,836 318,763
Financial assets measured at fair value (Insurance operations) Available-for-sale investments - Government bonds - Other bonds - Mutual funds Held-to-maturity investments  Financial assets measured at fair value (Shareholders' operations) Available-for-sale investments - Government bonds	142,993 18,099 78,836 318,763	142,993 18,099 78,836 318,763	• • • •	-	142,993 18,099 78,836 318,763
Financial assets measured at fair value (Insurance operations) Available-for-sale investments - Government bonds - Other bonds - Mutual funds Held-to-maturity investments  Financial assets measured at fair value (Shareholders' operations) Available-for-sale investments - Government bonds - Other bonds	142,993 18,099 78,836 318,763 60,000 78,898	142,993 18,099 78,836 318,763 60,000 78,898	- - - -	- - - -	142,993 18,099 78,836 318,763 60,000 78,898
Financial assets measured at fair value (Insurance operations) Available-for-sale investments - Government bonds - Other bonds - Mutual funds Held-to-maturity investments  Financial assets measured at fair value (Shareholders' operations) Available-for-sale investments - Government bonds	142,993 18,099 78,836 318,763	142,993 18,099 78,836 318,763	- - - - -	-	142,993 18,099 78,836 318,763

## AXA COOPERATIVE INSURANCE COMPANY (A Saudi Joint Stock Company) NOTES TO THE INTERIM CONDENSED FINANCIAL INFORMATION FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2018

(All amounts expressed in Saudi Riyals thousands unless otherwise stated)

## 10. Segmental information

Operating segments for the purpose of segmental information are identified on the basis of internal reports about components of the Company that are regularly reviewed by the Company's Board of Directors in their function as chief operating decision maker in order to allocate resources to the segments and to assess its performance.

Transactions between the operating segments are on normal commercial terms and conditions. The revenue from external parties reported to the Board of Directors is measured in a manner consistent with that in the interim condensed statement of income. Segment assets and liabilities comprise operating assets and liabilities.

There have been no changes to the basis of segmentation or the measurement basis for the segment profit or loss since December 31, 2017.

Segment assets do not include cash and cash equivalents, long-term deposits, investments, receivable from related parties, premiums and reinsurance balances receivable, prepaid expenses and other assets, due from shareholders' / insurance operations, property and equipment, intangible assets, goodwill, statutory deposits and accrued income on statutory deposits. Accordingly, they are included in unallocated assets. Segment liabilities do not include advance premiums, accrued and other liabilities, due to related parties, end-of-service indemnities, surplus distribution payable, zakat and income tax, due to shareholders' / insurance operations and accrued commission income payable to SAMA. Accordingly, they are included in unallocated liabilities.

These unallocated assets and liabilities are not reported to chief operating decision maker under related segments and are monitored on a centralized basis.

For management purposes, the Company is organized into business units based on their products and services and has the following reportable segments:

- Accident and liability
- Motor
- Property
- Marine
- Engineering
- Health; and
- Protection

Segment performance is evaluated based on profit or loss which, in certain respects, is measured differently from profit or loss in the financial statements.

Where intersegment transaction were to occur, transfer prices between operating segments are set on an arm's length basis in a manner similar to transactions with third parties. Segment income, expense and results will then include those transfers between operating segments which will then be eliminated at the level of financial statements of the Company.

(A Saudi Joint Stock Company)
NOTES TO THE INTERIM CONDENSED FINANCIAL INFORMATION
FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2018

(All amounts expressed in Saudi Riyals thousands unless otherwise stated)

The segment information provided to the Company's Board of Directors for the reportable segments for the Company's total assets and liabilities at March 31, 2018 and December 31, 2017, its total revenues, expenses, and net income for the three-month periods then ended, are as follows:

				Sul	insurance operations	(n					
	Accident					Other					
March 31, 2018 (Unaudited)	and liability	Motor	Property	Marine	Engineering	general	Health	Protection	Total	Shareholders' operations	Total
Assets											
nellisurers share of unearned premiums	538	50 760	7 503	oud	000		ç	i c	0		!
Reinsurers' share of outstanding	3	20,100	5	900	008'5	•	3	6/0'1	66,609	•	609'99
claims	300	2,595	28,573	91,233	7,818	•	228	1211	131 958	•	131 058
Reinsurers' share of claims			•	•	1			- 1	2001	•	000,100
incurred but not reported		30,340	1,556	4,116	808	1	•	•	36.820	•	36 820
Deferred policy acquisition costs	1,312	32,690	2,275	293	1,036	58	6,305	912	44.881	•	44 881
Segment assets	2,150	118,387	39,997	96,300	13,628	58	6,546	3,202	280,268		280,268
Unallocated assets								ŀ	1,640,547	996'069	2,231,513
i otal assets									1,920,815	590,966	2,511,781
Liabilities											ı
Unearned premiums	15,713	453,930	20,573	4,213	15.327	988	154.170	6 746	671 660	Ī	671 BBD
Unearned reinsurance commission	129	5,144	1,610	236	615	•	*	145	7,879	•	000,170
Outstanding claims	5,754	32,654	56,177	117,780	33,072	294	39,247	3,292	288,270	•	288.270
Claims incurred but not reported								•	•		i i
and other reserves	24,411	388,443	26,650	28,609	27,166	•	59,528	15,175	569,982	•	569,982
Segment flabilities	46,007	880,171	105,010	150,838	76,180	1,282	252,945	25,358	1,537,791	•	1,537,791
Onaliocated liabilities and equity								1	383,024	590,966	973,990
Total liabilities and equity								•	1,920,815	590,966	2,511,781

	•			SLI	Insurance operations						
	Accident					Other					
December 31, 2017 (Audited)	and liability	Motor	Property	Marine	Engineering	general accident	Health	Protection	Total	Shareholders' operations	Grand Total
Assets Reinsurers' share of unearned											
premiums Reinsurers' share of outstanding	217	Ø	13,300	2,332	4,339	1	196	1,673	22,059	•	22,059
claims Reinsurers' share of claims	274	2,520	31,670	75,948	8,372	ı	289	1,133	120,206	•	120,206
incurred but not reported Deferred policy acquisition costs	1,184	30,056 17,890	1,303 3,213	2,481	708	, <del>1</del>	3,236	1.100	34,548 28.158		34,548 28 158
Segment assets Unallocated accets	1,675	50,468	49,486	81,083	14,618	14	3,721	3,906	204,971	J	204,971
Total assets								•	1,432,262	574,534	1,801,825
Liabilities								•			
Unearned premiums Unearned reinsurance	13,759	178,371	24,612	4,899	16,408	299	99,594	6,788	345,030	ŧ	345,030
commission	32	,	2,870	573	675	•	:	134	4,284	•	4.284
Outstanding claims Claims incurred but not reported	5,455	24,679	58,848	100,409	34,733	209	36,903	2,652	264,286	•	264,286
and other reserves	21,646	320,971	25,073	27,446	24,304	,	62,436	14,840	496,716	•	496.716
Segment liabilities Unallocated fiabilities and equity	40,892	524,021	111,403	133,327	76,120	1,206	198,933	24,414	1,110,316		1,110,316
Total liabilities and equity								•	321,946 1,432,262	574,534	2,006,796

(A Saudi Joint Stock Company)

NOTES TO THE INTERIM CONDENSED FINANCIAL INFORMATION
FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2018
(All amounts expressed in Saudi Riyals thousands unless otherwise stated)

1	1,			ısıı	Insurance operations	s					
For the three-month ended March 31, 2018 (Unaudited)	Accident and Liability	Motor	Property	Marine	Engineering	Other general insurance	Health	Protection	Total	Share- holders' operations	Grand
REVENUES Gross premiums written											
- Direct - Reinsurance	8,227	502,872	9,594	11,845	6,574	1,440	126,793	5,075	672,420	1	672,420
	8,227	502,872	11,372	11,845	7,314	1,440	126,793	5,075	674,938	1	674,938
Heinsurance premiums ceded - Foreign	(283)	(37,975)	(5,068)	(3,317)	(3,403)	(144)	9	(297)	(51,091)	•	(51,091)
Net premiums written	7,634	(35,109) <b>429,788</b>	4 6,308	8,528	(17) 3,894	- 1,296	126,799	4,478	(35,122) <b>588,725</b>	. ,	(35, 122) <b>588,725</b>
Changes in unearned premiums, net	(1,632)	(222,801)	(1,668)	(686)	602	(390)	(54.758)	(551)	(282,080)	•	(282,080)
Net premiums earned Reinsurance commissions	6,002	206,987	4,640	7,539	4,603	906	72,041	3,927	306,645	i	306,645
TOTAL REVENUES	6,046	208,689	6,279	8,723	4,961	906	72,041	3,985	311,630		311,630
UNDERWRITING COSTS AND EXPENSES											
Gross claims paid	322	105,056	4,948	2,410	1,455	85	57,276	3,381	174,933	•	174,933
Net claims paid  Change in outstanding plains	(152) <b>170</b>	(14,406) <b>90,650</b>	(3,302) 1,646	(1,336) 1,074	(459) <b>996</b>	85	(221) <b>57,055</b>	(896) <b>2,485</b>	(20,772) <b>154,161</b>	, ,	(20,772) <b>154,161</b>
origings in outstanding claims, net Changes in claims incurred but	273	2,900	427	2,085	(1,108)	(315)	2,407	563	12,232		12,232
not reported and other reserves,	2.766	67.188	1.322	(471)	2,762	•	(9 609)	326	70 004	1	70 004
Net claims incurred	3,209	165,738	3,395	2,688	2,650	(230)	56,553	3,384	237,387	•	237,387
TOTAL UNDERWRITING TOTAL	143	000'01	2,008	906	893	35	6,760	856	27,872	•	27,872
COSTS AND EXPENSES	3,938	181,303	5,464	3,656	3,543	(198)	63,313	4,240	265,259		265,259
NET UNDERWRITING INCOME / (LOSS)	2,108	27,386	815	5,067	1,418	1,104	8,728	(255)	46,371	1	46,371

(A Saudi Joint Stock Company)

NOTES TO THE INTERIM CONDENSED FINANCIAL INFORMATION
FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2018

(All amounts expressed in Saudi Riyals thousands unless otherwise stated)

:				Isu	Insurance operations	SL					
For the three-month ended March 31, 2018 (Unaudited)	Accident and Liability	Motor	Property	Marine	Engineering	Other general insurance	Health	Protection	Total	Share- holders' operations	Grand Total
OTHER OPERATING EXPENSES General and administrative expenses	(687)	(23,766)	(533)	(998)	(529)	(102)	(8,272)	(449)	(35,204)	(527)	(35.731)
TOTAL OTHER OPERATING										-	
EXPENSES	(289)	(23,766)	(533)	(998)	(529)	(102)	(8,272)	(449)	(35,204)	(527)	(35,731)
Commission income on deposits									6,409	2,946	9,355
Total income for the period Total income attributed to											19,995
the insurance operations Total income for the period attributable to the											(1,758)
shareholders										1	18,237

•				Insur	Insurance operations	s					
For the three-month ended March 31, 2017 (Unaudited)	Accident and Liability	Motor	Property	Marine	Engineering	Other general insurance	Health	Protection	Total	Share- holders' operations	Grand Total
REVENUES Gross premiums written											
Direct	9,617	583,672	18,463	10,080	7,639	1,531	80,970	5,971	717,943	ı	717.943
- Reinsurance	•	5	1,043	•	2,251	•	•		3,299	,	3,299
Beinsurance premiums coded	9,617	583,677	19,506	10,080	068'6	1,531	80,970	5,971	721,242	•	721,242
- Foreign	(721)	(55,953)	(9,126)	(2,801)	(3,244)	(126)	1,755	316	(006'69)	•	(006.69)
- Local		(54,152)	(2)		(Z)	,		•	(54,156)	ı	(54.156)
Net premiums written	8,896	473,572	10,378	7,279	6,644	1,405	82,725	6,287	597,186	,	597, 186
Changes in uneamed premiums, net	(2,735)	(265,767)	(7,816)	(886)	(1,174)	(481)	(7.048)	(2.780)	(288.687)	1	(788 687)
Net premiums earned	6,161	207,805	2,562	6,393	5,470	924	75,677	3,507	308,499	•	308.499
Reinsurance commissions	45	2,640	1,692	1,220	325	•	24	<u>.</u>	5,961	ı	5.961
TOTAL REVENUES	6,206	210,445	4,254	7,613	5,795	924	75,701	3,522	314,460		314,460
UNDERWRITING COSTS AND EXPENSES											
Gross claims paid	91	144,834	3,371	4,370	91	36	71,286	2,633	226.712	•	226.712
Reinsurers' share of claims paid	•	(9,178)	(1,590)	(3,243)	ř	٠	(466)	(200)	(14,677)	•	(14.677)
Net claims paid Changes in outstanding claims	91	135,656	1,781	1,127	91	36	70,820	2,433	212,035	f	212,035
original constanting craims, net	546	2,858	5,222	611	1,096	(6)	(5,631)	(652)	4,041	•	4,041
reported and other reserves, net	1,995	32,163	(15)	1,906	1,828	•	(1,973)	715	36.619	•	36.619
Net claims incurred	2,632	170,677	6,988	3,644	3,015	27	63,216	2,496	252,695	•	252.695
Policy acquisition costs	755	13,928	2,032	709	994	33	3,993	431	22,875		22,875
IOTAL UNDEHWRITING COSTS AND EXPENSES	3,387	184,605	9,020	4,353	4,009	09	67,209	2,927	275,570	•	275,570
NET UNDERWRITING INCOME / (LOSS)	2,819	25,840	(4,766)	3,260	1,786	864	8,492	595	38,890	1	38,890

			:	lns	Insurance operations	ŀ					
For the three-month ended	Accident	;	1	,		Other general				Share- holders'	Grand
March 31, 2017 (Unaudited)	and Liability	Motor	Property	Marine	Engineering	insurance	Health	Protection	Total	operations	Total
OTHER OPERATING EXPENSES General and administrative expenses	(595)	(20,037)	(247)	(616)	(527)	(68)	(7,297)	(338)	(29,746)	(338)	(30,084)
TOTAL OTHER OPERATING EXPENSES	(595)	(20,037)	(247)	(616)	(527)	(88)	(7,297)	(338)	(29,746)	(338)	(30,084)
Commission income on deposits and investment									5,489	3,441	8,930
Total income for the period Total income attributed to the insurance operations Total income for the period attributable to the shareholders										\ <b>1</b>	17,736 (1,463)

## AXA COOPERATIVE INSURANCE COMPANY (A Saudi Joint Stock Company) NOTES TO THE INTERIM CONDENSED FINANCIAL INFORMATION FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2018

(All amounts expressed in Saudi Riyals thousands unless otherwise stated)

## 11. Related party transactions and balances

Related parties represent major shareholders, directors and key management personnel of the Company, and companies of which they are principal owners and any other entities controlled, jointly controlled or significantly influenced by them. Pricing policies and terms of these transactions are approved by the Company's management and Board of Directors. The following are the details of the major related party transactions during the period and the related balances:

	Transactions fo	•	Balance receive	
	March 31, 2018 (Unaudited)	March 31, 2017 (Unaudited)	March 31, 2018 (Unaudited)	December 31, 2017 (Audited)
Major shareholders	**			
Gross premium written	7,868	8,393	6,844	2,027
Reinsurance premiums ceded	10,267	11,143	11,615	11,948
Reinsurance commissions	363	401	-	-
Gross claims paid	3,319	1,797	-	-
Reinsurer's share of claims paid	4,953	3,311	-	-
Expenses charged	178	212	-	-
Entities controlled, jointly controlled or significantly influenced by related parties				
Gross premiums written	4,672	3,148	3,348	1,968
Gross claims paid	7,190	7,391	-	•
·		<u> </u>	21,807	15,943

The compensation of key management personnel during the period is as follows:

	March 31,	March 31,
	2018	2017
	(Unaudited)	(Unaudited)
Salaries and benefits	1,833	1,924
Employee benefit obligations	92	96
	1,925	2,020

Board of director's fee for the period ended March 31, 2018 was Saudi Riyals 0.4 million (March 31, 2017: Saudi Riyals 0.4 million).

The transactions with related parties are carried out at commercial terms and conditions. Compensation to key management personnel is on employment terms and as per the by-laws of the Company.

AXA COOPERATIVE INSURANCE COMPANY
(A Saudi Joint Stock Company)
NOTES TO THE INTERIM CONDENSED FINANCIAL INFORMATION
FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2018

(All amounts expressed in Saudi Riyals thousands unless otherwise stated)

## 12. Zakat and income tax - status of assessments

During 2014, the GAZT issued assessments for the years from 2009 to 2012 amounting to Saudi Riyals 11.6 million, which was subsequently reduced to Saudi Riyals 8.5 million. The Company filed an appeal against the assessment of GAZT for the additional demand arising out of various disallowances from years 2009 to 2012 with the Preliminary Appeal Committee ("PAC"). As per the decision of the PAC, the liability was reduced to Saudi Riyals 4.9 million. The appeal against the PAC's decision is currently pending for hearing with Higher Appeal Committee.

The GAZT has issued assessments for the years 2013 and 2014 with additional liability amounted of Saudi Riyals 5.3 million and Saudi Riyals 6.3 million, respectively. The Company filed appeal against GAZT's initial assessment and has obtained limited certificates for these years. Zakat and income tax assessments for 2015 and 2016 are currently under review by the GAZT.

## 13. Statutory deposit

In accordance with Article 58 of the Insurance Implementing Regulations of SAMA, the Company is required to maintain a statutory deposit of not less than 10% of its paid-up capital. The statutory deposit is maintained with a Saudi Arabian bank and can be withdrawn only with the consent of SAMA.

## 14. Statutory reserve

In accordance with By-laws of the Company and Article 70(2)(g) of the Insurance Implementing Regulations issued by SAMA, the Company is required to transfer not less than 20% of its annual profits, after adjusting accumulated losses, to a statutory reserve until such reserve amounts to 100% of the paid-up share capital of the Company. This reserve is not available for distribution to the shareholders until the liquidation of the Company.

## 15. Performance share reserve

AXA Group (the "Group") has introduced a performance share based plan for employees of AXA entities world-wide which is designed to reward them for their role in achievement of the Group's long-term objectives. This scheme incentivizes employees after completion of certain number of years with the Company, with shares of AXA Societe Anonyme ("AXA SA") without any cost to employees. These shares are issued outside the Kingdom of Saudi Arabia and employees have the right to receive at the settlement date, a certain number of AXA SA shares based on the achievement of performance criteria defined by AXA SA and vesting period. The Company absorbs the cost of these shares under a group recharge arrangement, paid directly to AXA SA.

At the balance sheet date, the Company recognised changes in the performance share reserve of Saudi Riyals .07 million (December 31, 2017: Saudi Riyals 0.34 million). During the period, the Company has not recognised any expense related to performance share reserve (December 31, 2017: Saudi Riyals 0.6 million) in the interim condensed statement of income in respect of performance shares.

(A Saudi Joint Stock Company)

## NOTES TO THE INTERIM CÓNDENSED FINANCIAL INFORMATION FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2018

(All amounts expressed in Saudi Riyals thousands unless otherwise stated)

## 16. Share capital

The authorized, issued and paid up capital of the Company was Saudi Riyals 450 million at March 31, 2018 (December 31, 2017: Saudi Riyals 450 million) consisting of 45 million shares (December 31, 2017: 45 million shares) of SAR 10 each.

Shareholding structure of the Company is as below. The shareholders of the Company are subject to zakat and income tax.

	March 31, 2018				
	Authorized and issued	Paid up			
	No. of Shares (thousands)	Saudi Riyals (thousands)			
AXA Insurance Gulf B.S.C (c.)	14,400	144,000			
AXA Mediterranean Holding SA	8,100	81,000			
General public	22,500	225,000			
	45,000	450,000			
	December 31, 2	017			
	Authorized and issued				
		Paid up			
	No. of Shares (thousands)	Saudi Riyals (thousands)			
AXA Insurance Gulf B.S.C (c.)	14,400	144,000			
AXA Mediterranean Holding SA	8,100	81,000			
General public	22,500	225,000			
	45.000	450.000			

## 17. Capital management

The Company's objectives when managing capital are:

- To comply with the insurance capital requirements as set out in the Law. The Company's current paidup share capital is in accordance with Article 3 of the Law;
- To safeguard the Company's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- To provide an adequate return to shareholders by pricing insurance contracts commensurately with the level of risk.

As per Article 66 of the Regulations, the Company shall maintain a solvency margin equivalent to the highest of the following three methods:

- Minimum capital requirement of Saudi Riyals 200 million;
- · Premium solvency margin; or
- · Claims solvency margin.

The Company's solvency margin at March 31, 2018 is 172% (December 31, 2017: 161%) of the required margin of solvency.

## 18. Goodwill on acquisition of insurance portfolio

This represents goodwill recognized on acquisition of insurance portfolio and net assets of AXA Insurance Saudi Arabia B.S.C (c). The Company received approval from SAMA on 15 Dhul-Qadah 1433H (corresponding to October 1, 2012) to transfer the insurance portfolio from AXA Saudi Arabia Holding W.L.L. (formerly AXA Insurance Saudi Arabia B.S.C.c) at a total consideration of Saudi Riyals 106.6 million. During 2015, the Company met payment conditions imposed by SAMA and received approval for payment of Saudi Riyals 50.0 million in respect of initial consideration to AXA Saudi Arabia Holding W.L.L. which was recognized as goodwill being the excess of consideration paid and the net assets acquired. The remaining amount of Saudi Riyals 56.6 million which was recorded as contingent liability was accordingly relinquished.

## 19. Supplementary information

## INTERIM CONDENSED STATEMENT OF FINANCIAL POSITION

	March 31, 2018 (Unaudited)			December 31, 2017 (Audited)		
_	Insurance operations	Share- holders' operations	Total	Insurance operations	Share- holders' operations	Total
ASSETS						
Cash and cash equivalents	195,596	•	195,596	117,776	-	117,776
Short-term deposits	665,570	76,111	741,681	500,862	76,111	576,973
Premiums and reinsurers'						
receivable - net	288,075	-	288,075	153,398	•	153,398
Reinsurers' share of unearned						
premiums	66,609	-	66,609	22,059	-	22,059
Reinsurers' share of outstanding						
claims	131,958	-	131,958	120,206	-	120,206
Reinsurers' share of claims						
incurred but not reported	36,820	-	36,820	34,548	-	34,548
Deferred policy acquisition costs	44,881	-	44,881	28,158	-	28,158
Investments	366,317	232,732	599,049	318,763	215,862	534,625
Prepaid expenses and other			ŕ			
assets	19,062	3,160	22,222	16,113	1,412	17,525
Long-term deposits	90,000	105,000	195,000	103,380	105,000	208,380
Property and equipment	6,407	· -	6.407	7,016		7,016
Intangible assets	9,520		9,520	9,983	-	9,983
Due from shareholders'/	,		,	•		,
insurance operations		76,071	76,071	-	78,456	78,456
Goodwill	-	50,000	50,000	•	50,000	50,000
Statutory deposit	_	45,000	45,000		45,000	45,000
Accrued income on statutory		,	,		,	,
deposit	-	2,892	2,892	-	2,693	2,693
TOTAL ASSETS	1,920,815	590,966	2,511,781	1,432,262	574,534	2,006,796

## 19. Supplementary information (continued)

## INTERIM CONDENSED STATEMENT OF FINANCIAL POSITION (continued)

	March 31, 2018 (Unaudited)			December 31, 2017 (Audited)			
		Share-		Share-			
	Insurance	holders'		Insurance	holders'		
	operations	operations	Total	operations	operations	Total	
LIABILITIES							
Accrued and other							
liabilities	141,581	1,275	142,856	130,542	1,020	131,562	
Reinsurers' balances							
payable	103,751	-	103,751	59,093	-	59,093	
Advance premiums	25,625	-	25,625	17,842	-	17,842	
Unearned premiums	671,660	-	671,660	345,030	-	345,030	
Unearned reinsurance							
commission	7,8 <b>7</b> 9	-	7,879	<b>4</b> ,284	-	4,284	
Outstanding claims	288,270	-	288,270	264,286	-	264,286	
Claims incurred but not							
reported and other reserves,							
net	569,982	•	569,982	496,716	-	496,716	
Due to related parties	4,521	-	4,521	4,335	-	4,335	
Employee benefit obligations	26,980	-	26,980	24,744	-	24,744	
Surplus distribution payable	9,180		9,180	7,422	-	7,422	
Fair value loss reserve on							
investments	(4,685)	-	(4,685)	(488)	-	(488)	
Zakat and income tax	-	31,049	31,049	-	27,076	27,076	
Due to shareholders'/							
insurance operations	76,071	-	76,071	78,456	-	78,456	
Accrued commission income							
payable to SAMA	-	2,892	2,892	-	2,693	2,693	
TOTAL LIABILITIES	1,920,815	35,216	1,956,031	1,432,262	30,789	1,463,051	
•							
SHAREHOLDERS' EQUITY							
Share capital	•	450,000	450,000	-	450,000	450,000	
Statutory reserve	-	23,015	23,015	-	20,162	20,162	
Performance share reserve	-	909	909	-	982	982	
Retained earnings	-	84,276	84,276	-	72,865	72,865	
Fair value loss reserve on							
investments	-	(2,450)	(2,450)	-	(264)	(264)	
TOTAL EQUITY		555,750	555,750	•	543,745	543,745	
TOTAL LIABILITIES AND							
SHAREHOLDERS' EQUITY	1,920,815	590,966	2,511,781	1,432,262	574,534	2,006,796	
			<del></del>	····		<del></del>	

## Supplementary information (continued) 19.

## INTERIM CONDENSED STATEMENT OF INCOME FOR THE THREE-MONTH PERIOD ENDED MARCH 31,

	2018			2017			
	Insurance operations	Share- holders' operations	Total	Insurance operations	Share- holders' operations	Total	
REVENUES							
Gross premiums written							
- Direct	672,420	-	672,420	717,943	-	717,943	
- Reinsurance	2,518	-	2,518	3,299	•	3,299	
	674,938	-	674,938	721,242	•	721,242	
Reinsurance premiums ceded							
- Foreign	(51,091)	<del>-</del>	(51,091)	(69,900)	-	(69,900)	
- Local	(35,122)	-	(35,122)	(54,156)	-	(54,156)	
Net premiums written	588,725	-	588,725	597,186	-	597,186	
Changes in unearned	(000 000)		(000 000)	(000.007)		(000 007)	
premiums, net	(282,080)	-	(282,080)	(288,687)	-	(288,687)	
Net premiums earned	306,645	-	306,645	308,499	•	308,499	
Reinsurance commissions	4,985	-	4,985	5,961		5,961	
TOTAL REVENUES	311,630		311,630	314,460	-	314,460	
UNDERWRITING COSTS AND EXPENSES							
Gross claims paid Reinsurers' share of claims	174,933	-	174,933	226,712	*	226,712	
paid Net claims and other	(20,772)	-	(20,772)	(14,677)	-	(14,677)	
benefits paid Changes in outstanding claims,	154,161	-	154,161	212,035	-	212,035	
net Changes in claims incurred but	12,232	•	12,232	4,041	-	4,041	
not reported and other reserves, net  Net claims and other	70,994	-	70,994	36,619	-	36,619	
benefits incurred	237,387	-	237,387	252,695	•	252,695	
Policy acquisition costs	27,872	-	27,872	22,875	<u>-</u>	22,875	
TOTAL UNDERWRITING COSTS AND EXPENSES	265,259	-	265,259	275,570	-	275,570	
NET UNDERWRITING						-	
INCOME	46,371	•	46,371	38,890		38,890	

## 19. Supplementary information (continued)

## INTERIM CONDENSED STATEMENT OF INCOME (Unaudited) FOR THE THREE-MONTH PERIOD ENDED MARCH 31, (continued)

	2018			2017		
	Insurance operations	Share- holders' operations	Total	Insurance operations	Share- holders' operations	Total
OTHER OPERATING (EXPENSES) INCOME General and administrative					<del></del>	
expenses Commission income on	(35,204)	(527)	(35,731)	(29,746)	(338)	(30,084)
deposits	6,409	2,946	9,355	5,489	3,441	8,930
TOTAL OTHER OPERATING EXPENSES, NET	(28,795)	2,419	(26,376)	(24,257)	3,103	(21,154)
Total income for the period Total income for the period attributable to the	17,576	2,419	19,995	14,633	3,103	17,736
shareholders	(15,818)	15,818	-	(13,170)	13,170	
Total income attributed to the insurance operations	1,758	18,237	19,995	1,463	16,273	17,736
Earnings per share (expressed in SAR per share) Basic earnings per share	-	-	0.41	-	-	0.36
Diluted earnings per share	-	-	0.41	-	-	0.36

## 19. Supplementary information (continued)

INTERIM CONDENSED STATEMENT OF COMPREHENSIVE INCOME (Unaudited) FOR THE THREE-MONTH PERIOD ENDED MARCH 31,

	2018			2017			
	Insurance operations	Share- holders' operations	Total	Insurance operations	Share- holders' operations	Total	
Total income	1,758	18,237	19,995	1,463	16,273	17,736	
Other comprehensive (loss) income							
Items that are or may be reclassified to the interim condensed statement of income in subsequent periods  Net change in fair value of available-for-sale investments	(4,197)	(2,186)	(6,383)	1,615	(1,094)	<u>521</u>	
TOTAL COMPREHENSIVE (LOSS) INCOME FOR THE PERIOD	(2,439)	16,051	13,612	3,078	15,179	18,257	

## 19. Supplementary information (continued)

INTERIM CONDENSED STATEMENT OF CASH FLOWS (Unaudited) FOR THE THREE-MONTH PERIOD ENDED MARCH 31,

			2018		2017			
	Note	Insurance operations	Share- holders' operations	Total	Insurance operations	Share- holders' operations	Total	
CASH FLOWS FROM OPERATING ACTIVITIES Total income for the period		1,758	18,237	19,995	1,463	16,273	17,736	
Adjustments for non- cash items: Depreciation of property								
and equipment  Amortization of		680	-	680	613	-	613	
intangible assets Amortization of discount on available-for-sales		893	- :	893	449	•	449	
investments Accretion of premium		(59)	(35)	(94)	(24)	(16)	(40)	
on available-for-sale investments Accretion of premium		15	16	31	23	41	64	
on held-to-maturity investments  Performance share		4	-	4	•	-	-	
reserve Shareholders' appropriation of		•	(73)	(73)	-	100	100	
surplus from insurance operations		15,818	(15,818)	**	13,170	(13,170)	-	
Changes in operating assets and liabilities: Premiums and								
reinsurers' receivable Reinsurers' share of		(134,677)	•	(134,677)	(201,480)	•	(201,480)	
uneamed premiums		(44,550)	-	(44,550)	(71,822)	-	(71,822)	
Reinsurers' share of outstanding claims Reinsurers' share of		(11,752)	-	(11,752)	(1,044)	-	(1,044)	
claims Incurred but not reported		(2,272)	-	(2,272)	(14,339)	-	(14,339)	
Deferred policy acquisition costs	_	(16,723)		(16,723)	(23,848)	-	(23,848)	

## 19. Supplementary information (continued)

## INTERIM CONDENSED STATEMENT OF CASH FLOWS (Unaudited) FOR THE THREE-MONTH PERIOD ENDED MARCH 31, (continued)

	2018			2017			
	Share-			Share-			
	Insurance	holders'		Insurance	holders'		
	operations	operations	Total	operations	operations	Total	
Prepaid expenses and							
other assets	(2,949)	(1,748)	(4,697)	(7)	(1,771)	(1,778)	
Accrued and other	(2,0.0)	(1,, 10,	(1,501)	(,)	(.,,	(1,770)	
liabilities	11,039	255	11,294	30,510	255	30,765	
Accrued commission on	,		, , , ,	00,0.0		00,.00	
statutory deposits	-	(199)	(199)	-	131	131	
Commission on		(,,,,	(,				
statutory deposits							
payable	-	199	199	-	228	228	
Advance premiums	7,783	-	7,783	(4,035)	-	(4,035)	
Reinsurers' balances	·		•	• • •			
payable	44,658	-	44,658	88,788	-	88,788	
Unearned premiums	326,630	-	326,630	360,509	-	360,509	
Unearned reinsurance	·		·	·		•	
commission	3,595		3,595	6,094	-	6,094	
Outstanding claims	23,984	-	23,984	(44,740)	•	(44,740)	
Claims incurred but not	•		•	, , ,		, , ,	
reported and other							
reserves	73,266	-	73,266	100,783	-	100,783	
Due to related parties	186	•	186	(2,298)	-	(2,298)	
Employee benefit				• • •		• • •	
obligations	2,236		2,236	676		676	
	299,563	834	300,397	239,441	2,071	241,512	
Due from shareholders'			,		_,		
operations	(18,203)	18,203	-	565	(565)	_	
Net cash generated							
from operating							
activities	281,360	19,037	300,397	240,006	1,506	241,512	

## 19. Supplementary information (continued)

## INTERIM CONDENSED STATEMENT OF CASH FLOWS (Unaudited) FOR THE THREE-MONTH PERIOD ENDED MARCH 31, (continued)

		2018		2017			
	Insurance operations	Share- holders' operations	Total	Insurance operations	Share- holders' operations	Total	
CASH FLOWS FROM INVESTING ACTIVITIES		-			•		
Additions in short-term deposit Purchase of available-	(164,708)	-	(164,708)	(57,651)	-	(57,651)	
for-sale investments Proceed of available-	(51,743)	(24,207)	(75,950)	(31,833)	(9,877)	(41,710)	
for-sale investments Additions/disposals in	32	5,170	5,202	2,183	8,371	10,554	
long term deposits Additions in property	13,380	~	13,380	(103,380)	-	(103,380)	
and equipment Additions in intangible	(71)	-	(71)	(881)	-	(881)	
assets	(430)		(430)	(55)	•	(55)	
Net cash used in investing activities	(203,540)	(19,037)	(222,577)	(191,617)	(1,506)	(193,123)	
Net change in cash and cash equivalents Cash and cash	77,820	-	77,820	48,389	-	48,389	
equivalents, beginning of the period	117,776	-	117,776	132,662	-	132,662	
Cash and cash equivalents, end of the period	195,596	-	195,596	181,051		181,051	
Supplemental cash flow information: Zakat and income tax provisions charged to shareholders'							
equity Unrealised fair value changes on available-	-	3,973	3,973		3,748	3,748	
for-sale Investments	4,197	2,186	6,383	(673)	152	(521)	

## 20. Comparative figures

Certain amounts in the comparative interim condensed financial information have been reclassified to conform to the presentation of the interim condensed financial information three-month period ended March 31, 2018.

## 21. Approval of the interim condensed financial information

The interim condensed financial information has been approved by the Board of Directors on May 10, 2018.