KSA Cement sector monthly update: August 2025

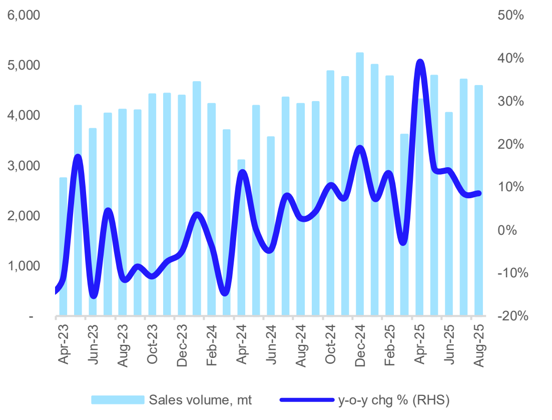
- ***Cement sales in August 2025 grew by 8.5% y-o-y (down 2.8% m-o-m) to 4.59mt with robust sales performance from Yamama Cement.***
- ***Yamama Cement continues to grow its market share, reaching a high of 14.6% YTD (vs. 11.9% in FY24 and 13.6% in 1H25).***
- ***Clinker inventory is lower by 0.1% m-o-m at 44.6mt, with Southern cement holding the highest inventory (21 months of LTM avg. sales)***

Sales: In August 2025, total cement volume grew by 8.5% y-o-y but declined by 2.8% m-o-m, reaching 4.59 mt cement volume sold. Among our coverage companies, Yamama Cement recorded the highest increase of 44% y-o-y, followed by Saudi Cement at 16%. Yamama continues to gain market share, reaching 14.6% year-to-date (YTD).

Geographically, the Eastern region registered the highest sales growth of 13.6% y-o-y, where Saudi Cement company achieved 16.3% higher volumes y-o-y, followed by the Western region at 11.3% on the back of growth at Safwa (+30% y-o-y), Umm Al Qura (+22.5%) and United Cement (+20%) and Central region at 11.0%, mainly led by Yamama. The Southern region volumes are broadly flat y-o-y, while the Northern region volumes were down 3.9% y-o-y.

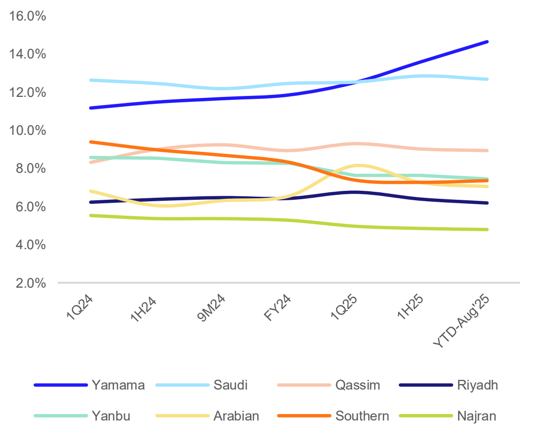
Clinker inventory: Clinker inventory fell by 0.1% m-o-m to 44.6 mt. as of August 2025. Among our coverage companies, Riyadh Cement holds the lowest inventory levels (4 months of LTM average sales vs. industry average of 10 months), followed by Qassim Cement (6 months), Saudi Cement (6 months) and Yamama Cement (8 months). Najran Cement as well as Yanbu Cement had an inventory level of 14 months. Southern Cement had the highest inventory level of 21 months.

Cement sales y-o-y growth (%)



Source: Yamama Cement, Al Rajhi Capital

Market share (%)



Source: Yamama Cement, Al Rajhi Capital

Figure 1 **Cement sales performance of the company in our coverage**

Cement sales	Aug'2025 ('000 tons)	y-o-y Growth	m-o-m Growth
Yamama Cement	745	44.4%	-16.9%
Saudi Cement	606	16.3%	14.8%
Qassim Cement	377	-11.3%	-12.9%
Riyadh Cement	276	-1.8%	12.2%
Yanbu Cement	322	0.6%	-0.9%
Arabian Cement	287	2.5%	-8.6%
Southern Cement	340	0.6%	-7.6%
Najran Cement	220	-0.5%	4.3%

Source: Yamama Cement, Al Rajhi Capital

Figure 2 **Local sales vs. Export sales contribution**

Cement sales	Aug'2025	
	Local	Export
Yamama Cement	100.0%	0.0%
Saudi Cement	85.3%	14.7%
Qassim Cement	100.0%	0.0%
Riyadh Cement	100.0%	0.0%
Yanbu Cement	100.0%	0.0%
Arabian Cement	100.0%	0.0%
Southern Cement	100.0%	0.0%
Najran Cement	90.0%	10.0%

Source: Yamama Cement, Al Rajhi Capital

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Figure 3 **Sales performance by region (August 25)**

Cement sales	Aug'2025 ('000 tons)	y-o-y Growth	m-o-m Growth
Central	1,629	11.0%	-9.0%
West	1,161	11.3%	-3.2%
East	811	13.6%	17.7%
South	560	0.2%	-3.3%
North	424	-3.9%	-7.6%
Total	**4,585**	**8.5%**	**-2.8%**

Source: Yamama Cement, Al Rajhi Capital

Figure 4 **Sales performance by company in our coverage (YTD)**

Cement sales	YTD Aug'25 ('000 tons)	y-o-y Growth
Yamama Cement	5,249	40.4%
Saudi Cement	4,544	14.5%
Qassim Cement	3,203	8.1%
Riyadh Cement	2,217	7.9%
Yanbu Cement	2,670	0.5%
Arabian Cement	2,526	27.7%
Southern Cement	2,637	-5.9%
Najran Cement	1,718	-0.6%

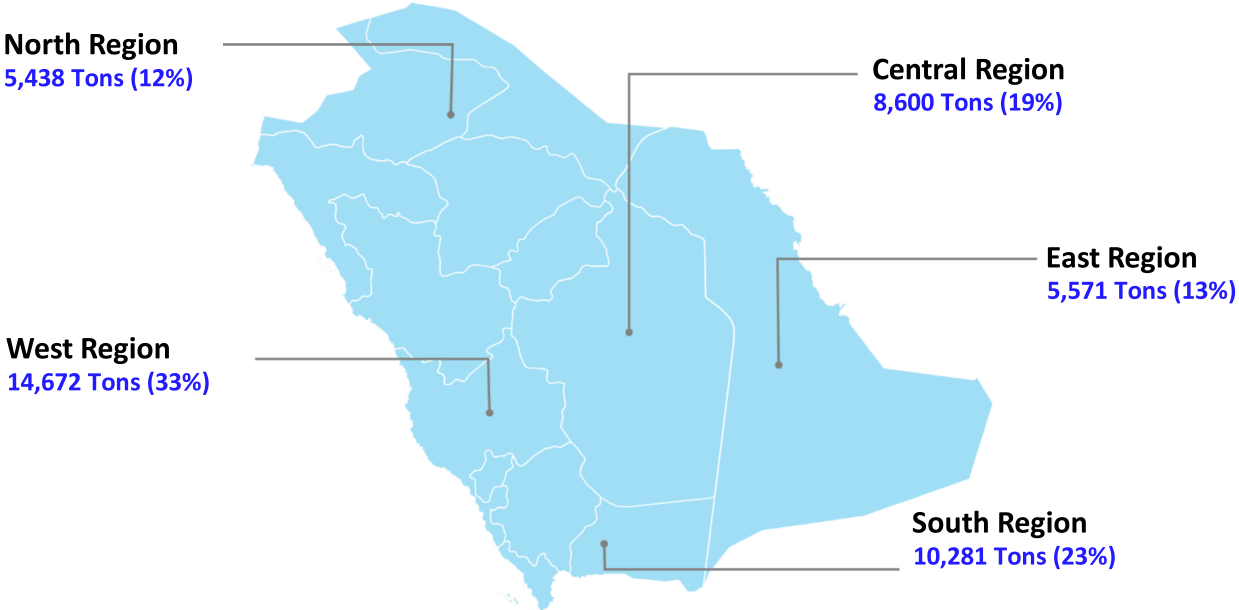
Source: Yamama Cement, Al Rajhi Capital

Figure 5 **Sales performance by region (YTD)**

Cement sales	YTD Aug'25 ('000 tons)	y-o-y Growth
Central	12,623	20.0%
West	9,232	15.9%
East	6,200	11.3%
South	4,355	-3.9%
North	3,433	0.2%
Total	**35,843**	**21.2%**

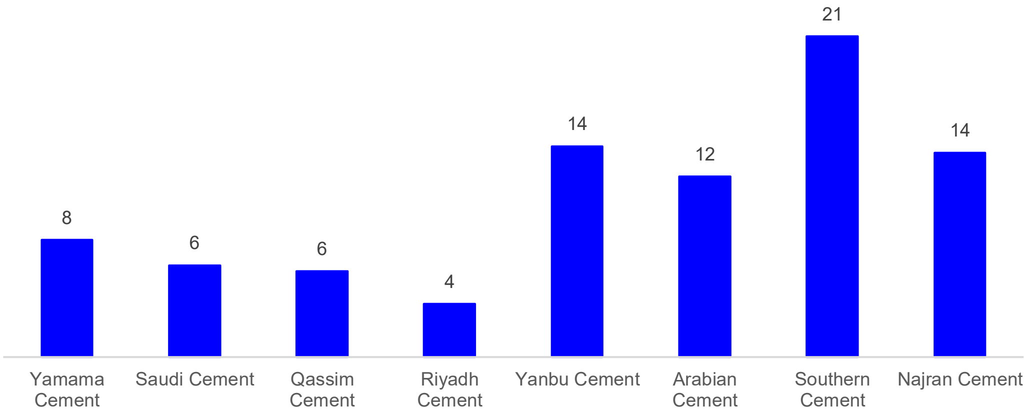
Source: Yamama Cement, Al Rajhi Capital

Figure 6 **Clinker Inventory by Geography ('000 Tons and percentage of total KSA) - August 2025**



Source: Yamama Cement, Al Rajhi Capital.

Figure 7 **Inventory-to-sales ratio* (August 25, months)**



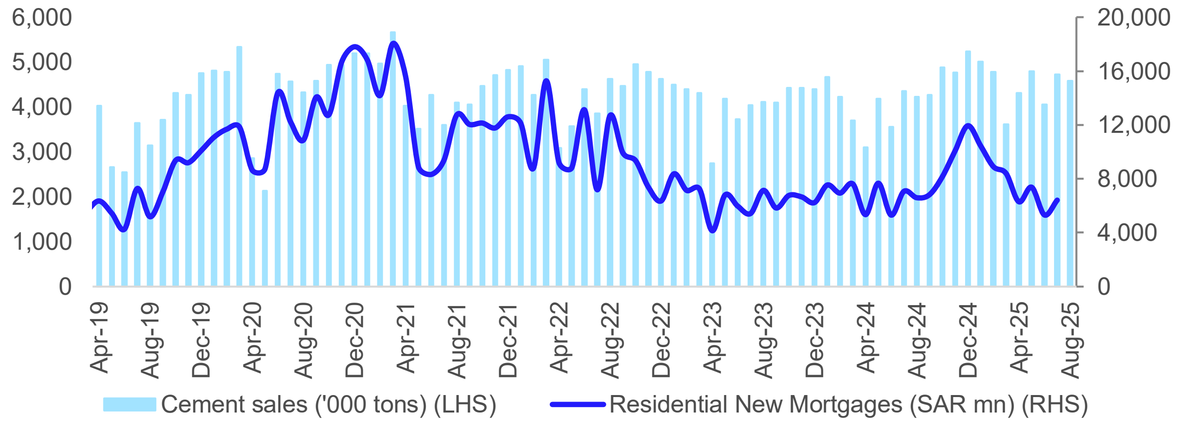
Source: Yamama Cement, Al Rajhi Capital, *Clinker inventory/Avg. monthly cement sales, LTM.

Figure 8 **Market share (%)**

Market share	1Q24	1H24	9M24	FY24	1Q25	1H25	YTD-Aug'25
Yamama	11.2%	11.5%	11.7%	11.9%	12.5%	13.6%	14.6%
Saudi	12.6%	12.5%	12.2%	12.5%	12.5%	12.8%	12.7%
Qassim	8.3%	9.0%	9.2%	8.9%	9.3%	9.0%	8.9%
Riyadh	6.2%	6.4%	6.5%	6.4%	6.7%	6.4%	6.2%
Yanbu	8.6%	8.5%	8.3%	8.3%	7.6%	7.6%	7.4%
Arabian	6.8%	6.0%	6.3%	6.5%	8.1%	7.3%	7.0%
Southern	9.4%	9.0%	8.7%	8.3%	7.4%	7.3%	7.4%
Najran	5.5%	5.4%	5.4%	5.3%	5.0%	4.8%	4.8%

Source: Yamama Cement, Al Rajhi Capital

Figure 9 **Cement sales vs Residential new mortgage volume**



Source: Yamama Cement, SAMA, Al Rajhi Capital

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