

# **UAE Equity Research**

# **Ajman Bank PJSC**

Decline in impairments boosted profitability despite one-offs

### **4Q22 Net Profit exceeding our estimate**

Ajman Bank PJSC (AJMANBANK/the Bank) net profit almost doubled to AED 49 Mn in 4Q22 as compared to AED 26 Mn in 4Q21, exceeding our estimate of AED 12 Mn. The net profit mainly rose due to a sharp fall in impairments and growth in fee, commission and other income partially offset by an increase in loss of associates.

#### **P&L** highlights

Ajman Bank's funded income rose 18.7% YOY to AED 219 Mn in 4Q22 mainly due to a rise in asset yield partially offset by a decline in interest-earning assets. On the other hand, funded expenses grew significantly from AED 56 Mn in 4Q21 to AED 96 Mn in 4Q22 owing to higher benchmark rates. Thus, net funded income declined 4.4% YOY to AED 123 Mn in 4Q22. Fees and commission income rose 65.6% YOY to AED 66 Mn in 4Q22 due to growth in processing fee, foreign exchange and rental income. Income from investment securities declined 6.7% YOY to AED 23 Mn in 4Q22 due to a loss on disposal of Islamic investment securities. However, the loss on share of result of associates declined significantly from AED 2 Mn in 4Q21 to AED 89 Mn in 4Q22 due to an impairment loss on Makaseb 3 Real Estate Investment SPV Limited. Thus, total nonfunded income declined from AED 63 Mn in 4Q21 to AED 1 Mn in 4Q22. As a result, total operating income declined 35.6% YOY to AED 123 Mn in 4Q22. Furthermore, operating expenses marginally declined 5.2% YOY to AED 69 Mn in 4Q22. The cost-to-income ratio rose 428 bps QOQ to 55.8% in 4Q22 due to a decline in operating income. In addition, the Bank's impairment charges declined from AED 93 Mn in 4Q21 to AED 5 Mn in 4Q22.

#### **Balance sheet highlights**

Net Advances declined 15.3% YOY to AED 12.6 Bn in 2022, mainly due to a decrease in Commodities Murabaha and Ijarahs'. Total assets fell 5.5% to AED 21.1 Bn in 2022. Customer deposits rose 7.0% to AED 16.3 Bn in 2022. CASA deposits rose marginally from 26.0% in 2021 to 26.9% in 2022. Furthermore, total equity declined 4.5% to AED 2.5 Bn in 2022.

#### Target price and rating

We maintain our SELL rating on AJMANBANK with an unchanged target price of AED 0.80. The Bank's asset quality improved slightly with an NPL ratio of 16.8% in 4Q22 as compared to 17.1% in 3Q22 mainly due to the write-off of non-performing loans. AJMANBANK non-performing loan coverage remained weak with a coverage ratio of 22.3% in 4Q22 and the bank might need to increase provisioning impacting profitability. Stage 2 loans as a percentage of gross loans stood high at 27.5% might further weaken the asset quality and increase NPLs. Moreover, the Bank's financing portfolio continued to decline since 3Q21. The portfolio is concentrated in the real estate sector further increasing the risk profile of the Bank from a downturn in a single sector. Ajman bank should look diversify its credit profile and decrease its concertation of loans to a single sector. On the other hand, the Bank's NIMs rose 32 bps QOQ to 3.0% in 4Q22. Furthermore, the Bank's deposits rose 1.7% QOQ to AED 16.3 Bn in 4022 whereas the low-cost CASA borrowings as a percentage of total deposits stood at 26.9% in 4022 benefit the NIMs.

# **Rating: SELL**

# First Look Note - 4Q22

**Sector: Banking** 

| Recommendation            |      |
|---------------------------|------|
| Current Price (02-Mar-23) | 1.12 |
| Target Price (AED)        | 0.80 |
| Upside/Downside (%)       | -29% |

| Stock Information         |              |
|---------------------------|--------------|
| Market Cap (mm)           | 2,352.00     |
| Paid Up Capital (mm)      | 2,100.00     |
| 52 Week High              | 1.24         |
| 52 Week Low               | 0.66         |
| 3M Avg. daily value (AED) | 16,768,840   |
| 1.80 DFMGI —ADI —         | —AJMANBAN UH |
|                           | . A          |



| Financial Ratios         |       |
|--------------------------|-------|
| Dividend Yield (12m)     | N/A   |
| Dividend Pay-out (%)     | 0.00  |
| Price-Earnings Ratio (x) | 14.44 |
| Price-to-Book Ratio (x)  | 0.94  |
| Book Value (AED)         | 1.20  |
| Return-on Equity (%)     | 6.29  |
| Earning Per Share (AED)  | 0.08  |
| Beta                     | 0.73  |
|                          |       |

| -1.75% |
|--------|
| -1.75% |
| 9.80%  |
| 53.42% |
| 36.42% |
| 3.70%  |
| -5.08% |
| -5.08% |
|        |

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The Bank's capitalization stood healthy with a Tier 1 ratio of 14.4% and a CAR ratio of 15.6% in 4Q22. Considering all these factors, we retain our SELL rating on the stock.

#### **Ajman - Relative valuation**

| (at CMP)       | 2018  | 2019  | 2020  | 2021  | 2022  | 2023F |
|----------------|-------|-------|-------|-------|-------|-------|
| P/E (x)        | 11.57 | 28.72 | 44.04 | 20.25 | 14.51 | 12.73 |
| P/B (x)        | 0.96  | 0.94  | 0.94  | 0.89  | 0.94  | 0.87  |
| Dividend Yield | 3.1%  | 3.1%  | NM    | NM    | NM    | NM    |

FABS Estimates & Co Data

#### Ajman Bank - P&L

| (AED mn)                   | 4Q21 | 3Q22 | 4Q22 | 4Q22F | Var.   | YOY Ch | QOQ Ch | 2021 | 2022 | Change |
|----------------------------|------|------|------|-------|--------|--------|--------|------|------|--------|
| Funded income              | 185  | 185  | 219  | 203   | 7.8%   | 18.7%  | 18.3%  | 706  | 674  | -4.6%  |
| Funded expenses            | -56  | -76  | -96  | -84   | 14.0%  | 71.6%  | 26.3%  | -232 | -288 | 24.0%  |
| Net funded income          | 128  | 109  | 123  | 119   | 3.3%   | -4.4%  | 12.6%  | 474  | 386  | -18.6% |
| Fees and commissions       | 40   | 39   | 66   | 35    | 89.8%  | 65.6%  | 70.8%  | 106  | 185  | 74.3%  |
| Inc. from Invst securities | 25   | 22   | 23   | 18    | 28.0%  | -6.7%  | 5.3%   | 96   | 84   | -12.9% |
| Share of result of assoc   | -2   | 0    | -89  | 0     | NM     | NM     | NM     | -8   | -89  | NM     |
| Total non-funded inc.      | 63   | 61   | 1    | 53    | -99.0% | -99.2% | -99.1% | 194  | 180  | -7.2%  |
| Total operating inc.       | 191  | 169  | 123  | 172   | -28.1% | -35.6% | -27.3% | 668  | 566  | -15.3% |
| Operating expenses         | -73  | -87  | -69  | -89   | -22.8% | -5.2%  | -21.2% | -285 | -321 | 12.8%  |
| Pre provision profit       | 119  | 82   | 54   | 82    | -33.9% | -54.2% | -33.7% | 384  | 245  | -36.1% |
| Impairment                 | -93  | -44  | -5   | -71   | -93.0% | -94.6% | -88.8% | -267 | -83  | -69.0% |
| Net profit                 | 26   | 38   | 49   | 12    | 328.0% | 90.0%  | 31.2%  | 116  | 162  | 39.5%  |

FABS estimate & Co Data

#### Ajman Bank - KPI

|                          | 4Q21  | 3Q22  | 4Q22  | YOY Ch | QOQ Ch | 2021  | 2022  | Change |
|--------------------------|-------|-------|-------|--------|--------|-------|-------|--------|
| Net FI/OI                | 67.1% | 64.3% | 99.6% | 3245   | 3528   | 71.0% | 68.2% | -276   |
| NIM                      | 2.8%  | 2.7%  | 3.0%  | 14     | 32     | 2.6%  | 2.2%  | -33    |
| NIS                      | 2.9%  | 2.8%  | 3.2%  | 29     | 36     | 2.6%  | 2.4%  | -22    |
| Fees & comms/OI          | 20.9% | 22.9% | 53.8% | 3285   | 3088   | 15.9% | 32.7% | 1678   |
| Investment Securities/OI | 12.8% | 12.8% | 18.6% | 575    | 574    | 14.4% | 14.8% | 40     |
| Cost to income           | 37.9% | 51.5% | 55.8% | 1791   | 428    | 42.6% | 56.7% | 1413   |
| Impairment/PPP           | 78.1% | 54.1% | 9.2%  | -6892  | -4493  | 69.7% | 33.8% | -3589  |
| NP/OI                    | 13.6% | 22.2% | 40.1% | 2652   | 1789   | 17.4% | 28.6% | 1125   |
| ROAA                     | 0.5%  | 0.7%  | 0.8%  | 25     | 11     | 0.5%  | 0.7%  | 22     |
| ROAE                     | 4.4%  | 5.5%  | 6.5%  | 201    | 94     | 4.5%  | 6.3%  | 177    |

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### Ajman Bank - BS key items

| AED mm            | 4Q21   | 1Q22   | 2Q22   | 3Q22   | 4Q22   | YoY Ch |
|-------------------|--------|--------|--------|--------|--------|--------|
| Net advances      | 14,924 | 14,346 | 13,502 | 13,386 | 12,634 | -15.3% |
| QOQ change        | -5.6%  | -3.9%  | -5.9%  | -0.9%  | -5.6%  |        |
| Total assets      | 22,342 | 21,792 | 21,150 | 20,569 | 21,110 | -5.5%  |
| QOQ change        | 3.9%   | -2.5%  | -2.9%  | -2.7%  | 2.6%   |        |
| Customer deposits | 15,263 | 16,633 | 16,652 | 16,055 | 16,332 | 7.0%   |
| QOQ change        | 8.9%   | 9.0%   | 0.1%   | -3.6%  | 1.7%   |        |
| Total equity      | 2,635  | 2,592  | 2,526  | 2,507  | 2,515  | -4.5%  |
| QOQ change        | 1.4%   | -1.6%  | -2.5%  | -0.8%  | 0.3%   |        |

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#### **Research Rating Methodology:**

Rating Upside/Downside potential

BUY Higher than +15%

ACCUMULATE Between +10% to +15% HOLD Lower than +10% to -5% REDUCE Between -5% to -15%

SELL Lower than -15%

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