



Date: 01 May 2023

التاريخ: 01 مايو 2023

Ref: 10 / 10 / 239 / 2023

الإشارة: 2023 / 239 / 10 / 10

To: Chief Executive Officer

السيد/ الرئيس التنفيذي المحترم

Boursa Kuwait

بورصة الكويت

Peace, Mercy and Blessings of Allah be upon you,

السلام عليكم ورحمة الله وبركاته،

Subject: Disclosure of Material Information

الموضوع: الإفصاح عن المعلومات الجوهرية

KFH: Analysts Conference Presentation

بيتك: العرض التقديمي لمؤتمر المحللين

Q (1/2023)

الربع (2023/1)

In reference to the above, and in line with Kuwait Finance House (KFH) compliance with Boursa Kuwait Role Book Article (7-8-1/3) regarding the Listed Companies Obligations (Analysts Conference), KFH would like to report the following:

- KFH has conducted the Analysts Conference for Q (1/2023) through live broadcasting on internet (Live Webcast) at 2 p.m. on Monday 01 May 2023.
- There was no other material information had been discussed during the conference.
- KFH will disclose the Conference Minutes of Meeting within (3) working days after the conference.

Attached is the Investors Presentation Q (1/2023) for your reference. A copy of the same has been submitted to CMA and Bahrain Bourse.

Best Regards,

Abdulwahab Issa Al-Rushood
Acting Group Chief Executive Officer



بيت التمويل الكويتي
Kuwait Finance House

بالإشارة إلى الموضوع أعلاه، وحرصاً من بيت التمويل الكويتي "بيتك" على الإلتزام بالمادة رقم (7-8-1/3) من كتاب قواعد البورصة بشأن إلتزامات الشركات المدرجة (الإفصاح عن مؤتمر المحللين)، يفيد بيتك بما يلي:

- عقد بيتك مؤتمر المحللين للربع (2023/1) عن طريق بث مباشر على شبكة الإنترنت وذلك في تمام الساعة 2 ظهريوم الأثنين الموافق 01 مايو 2023.
- لم يتم تداول أي معلومات جوهرية أخرى خلال المؤتمر.
- سوف يقوم بيتك بالإفصاح لاحقاً عن محضر المؤتمر خلال (3) أيام عمل من تاريخ المؤتمر.

مرفق العرض التقديمي للمستثمرين للربع (2023/1)، هذا وقد تم تزويد كلاً من السادة / هيئة أسواق المال والسادة / بورصة البحرين بنسخة منه.

وتفضلوا بقبول فائق الإحترام،

عبد الوهاب عيسى الرشود
الرئيس التنفيذي للمجموعة بالتكليف

01 May 2023

01 مايو 2023

Kuwait Finance House (KFH)

بيت التمويل الكويتي (بيتك)

Appendix (10)

ملحق رقم (10)

Disclosure of Material Information Form

نموذج الإفصاح عن المعلومات الجوهرية

KFH: Analysts Conference Presentation
Q (1/2023)

بيتك: العرض التقديمي لمؤتمر المحللين
الربع (2023/1)

Disclosure of Material Information

Date	Listed Company
01 May 2023	Kuwait Finance House (KFH)

Disclosure Title
KFH: Analysts Conference Presentation Q (1/2023)

Material Information
<ul style="list-style-type: none"> KFH has conducted the Analysts Conference for Q (1/2023) through live broadcasting on internet (Live Webcast) at 2 p.m. on Monday 01 May 2023. There was no other material information had been discussed during the conference. KFH will disclose the Conference Minutes of Meeting within (3) working days after the conference.

Effect of the Material Information on the Company's Financial Position
<ul style="list-style-type: none"> Currently, there is no effect on KFH's financial position.

Significant Effect on the financial position shall be mentioned if the material information can measure that effect, excluding the financial effect resulting from tenders or similar contracts.

If a Listed Company, which is a member of a Group, disclosed some material information related to it and has Significant Effect on other listed companies' which are members of the same Group, the other companies' disclosure obligations are limited to disclosing the information and the financial effect occurring to that company itself.

الإفصاح عن المعلومات الجوهرية

التاريخ	اسم الشركة المدرجة
01 مايو 2023	بيت التمويل الكويتي "بيتك"

عنوان الإفصاح
بيتك: العرض التقديمي لمؤتمر المحللين الربع (2023/1)

المعلومة الجوهرية
<ul style="list-style-type: none"> عقد بيتك مؤتمر المحللين للربع (2023/1) عن طريق بث مباشر على شبكة الإنترنت وذلك في تمام الساعة 2 ظهري يوم الاثنين الموافق 01 مايو 2023. لم يتم تداول أي معلومات جوهرية أخرى خلال المؤتمر. سوف يقوم بيتك بالإفصاح لاحقاً عن محضر المؤتمر خلال (3) أيام عمل من تاريخ المؤتمر.

أثر المعلومة الجوهرية على المركز المالي للشركة
<ul style="list-style-type: none"> لا يوجد أثر في الوقت الحالي على المركز المالي لبيتك.

يتم ذكر الأثر على المركز المالي في حال كانت المعلومة الجوهرية قابلة لقياس ذلك الأثر، ويستثنى الأثر المالي الناتج عن المناقصات والممارسات وما يشبهها من عقود.

إذا قامت شركة مدرجة من ضمن مجموعة الإفصاح عن معلومة جوهرية تخصها ولها انعكاس مؤثر على باقي الشركات المدرجة من ضمن المجموعة، فإن واجب الإفصاح على باقي الشركات المدرجة ذات العلاقة يقتصر على ذكر المعلومة والأثر المالي المترتب على تلك الشركة بعينها.



بيت التمويل الكويتي
Kuwait Finance House

(Handwritten signature)

بيت التمويل الكويتي
Kuwait Finance House



Q1-2023

Earnings Presentation

Date: 01 May 2023

Disclaimer

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Contents

- 1 **Kuwait's Operating Environment**

- 2 **Overview of KFH**

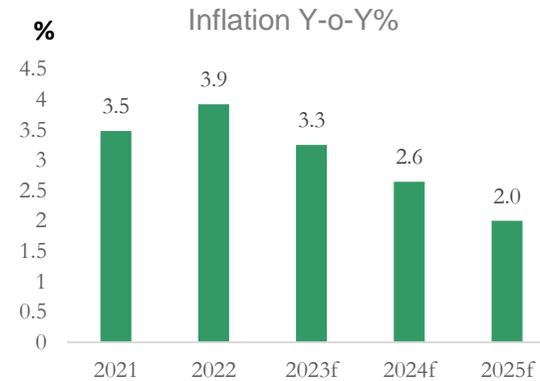
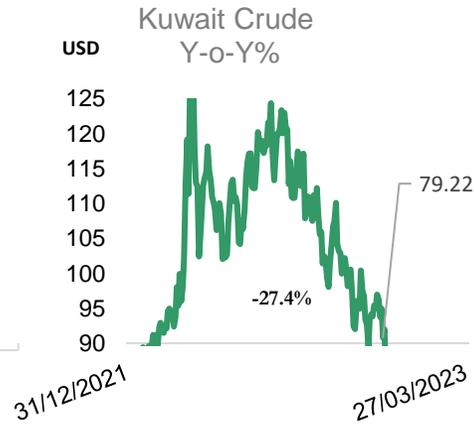
- 3 **KFH Strategy**

- 4 Q1-23 Financial Results

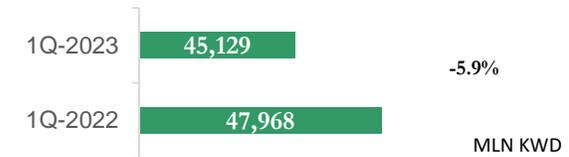
- 5 Appendix



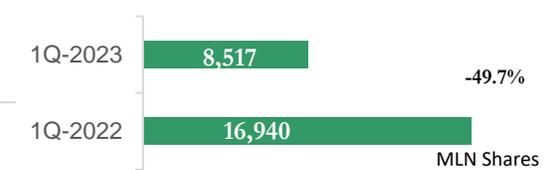
Kuwait's Economic Highlights



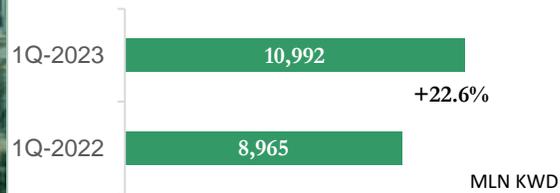
Boursa Kuwait's Market Capitalization



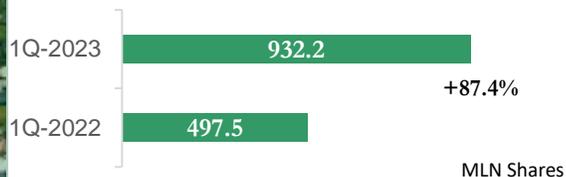
Boursa Kuwait's Traded Volume



KFH Kuwait's Market Capitalization



KFH Kuwait's Traded Volume



- The latest International Monetary Fund (IMF) April 2023 forecasts Kuwait to register 8.2% GDP growth in 2022, and a positive growth in 2023. The annual inflation rate in Kuwait rose to 3.7% in March of 2023, from 3.2% in the previous month.
- Kuwaiti Crude Oil Price closed at USD79.22pb at the end of March 2023 lower by 27.4% compared to same period last year.
- Standard & Poor's credit rating for Kuwait stands at A+ with stable outlook. Moody's credit rating for Kuwait was last set at A1 with stable outlook. Fitch's credit rating for Kuwait was last reported at AA- with stable outlook
- On 25th January 2023, The Central Bank of Kuwait further raised its key discount rate by 50 bps to 4%.
- Boursa Kuwait Market Capitalization declined by 5.9% to reach KWD45.1bln, while the market capitalization of KFH notably increased by 22.6% to reach almost KWD11bln at the end of 1Q2023 compared to the same period last year.
- Boursa Kuwait traded volume declined by 49.7% to reach 8.5bln shares, while the traded volume of KFH increased by 87.4% to reach 932.2mln shares at the end of 1Q2023 compared to the same period last year.

Overview of KFH's Awards & Ratings

Kuwait



Regional



Global



FitchRatings

Long-Term Issuer Default Rating A

Short-Term Issuer Default Rating F1

STABLE Outlook

13 February 2023

MOODY'S

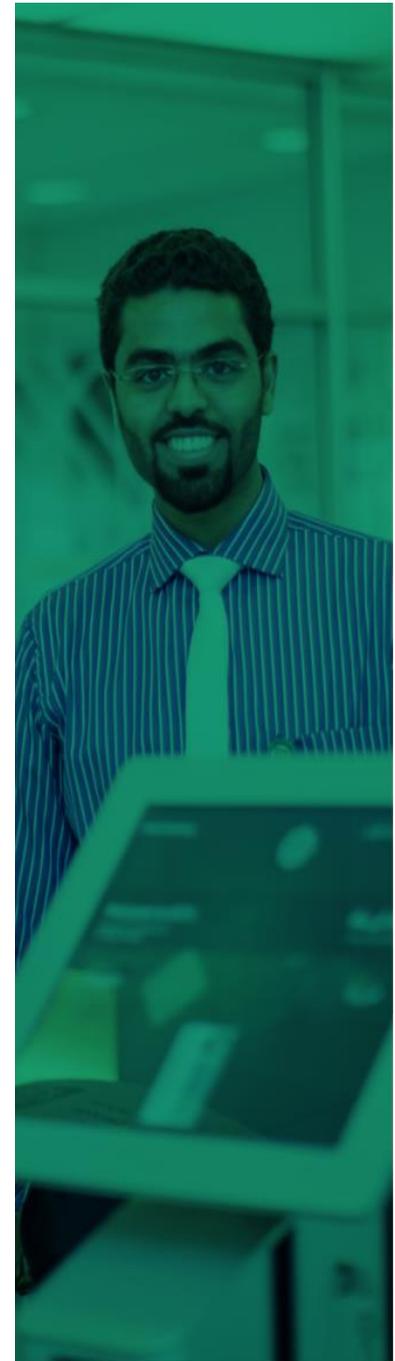
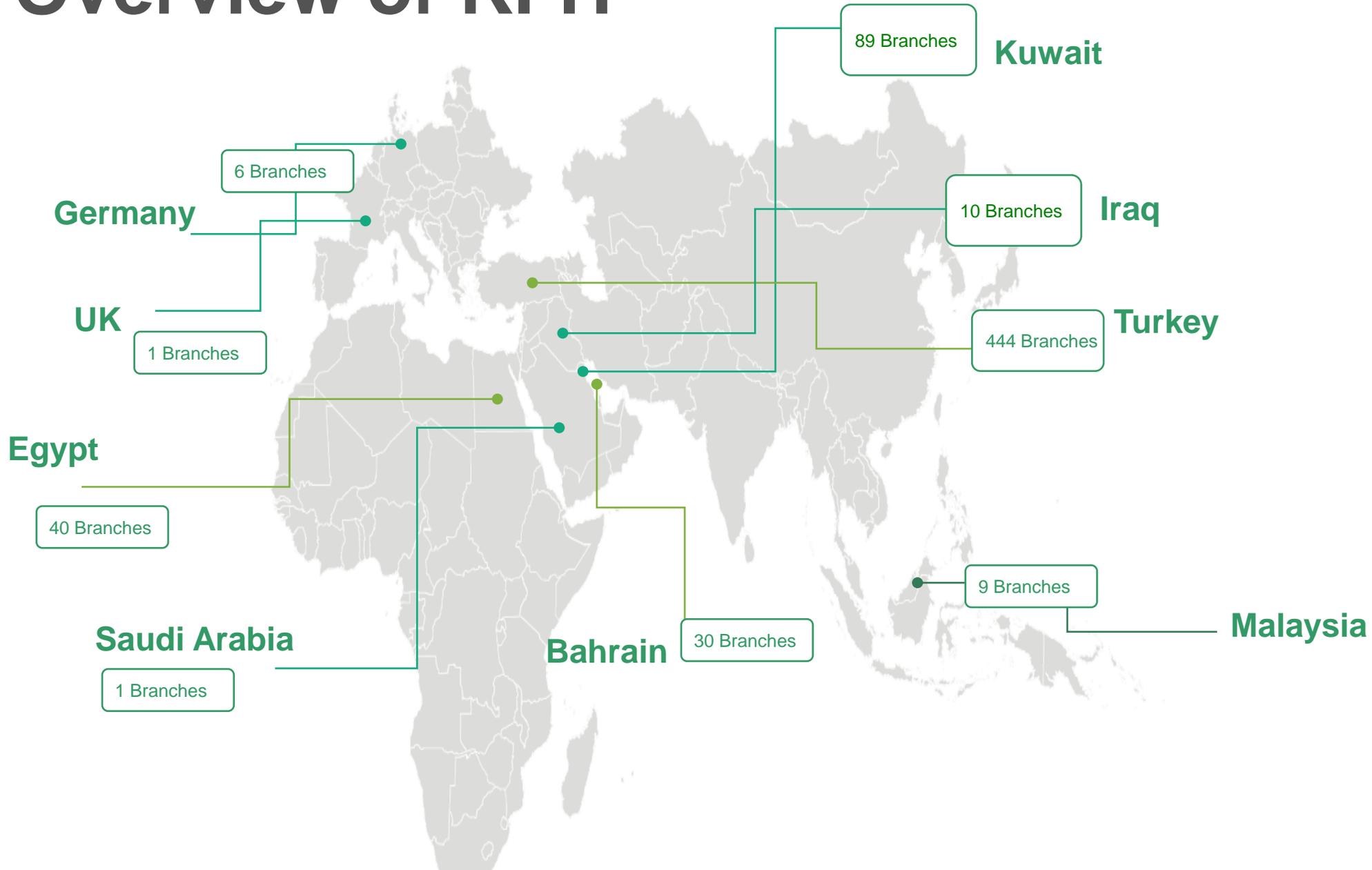
LT FC Bank Deposits Rating A2

ST FC Bank Deposits Rating P-1

STABLE Outlook

27 February 2023

Overview of KFH

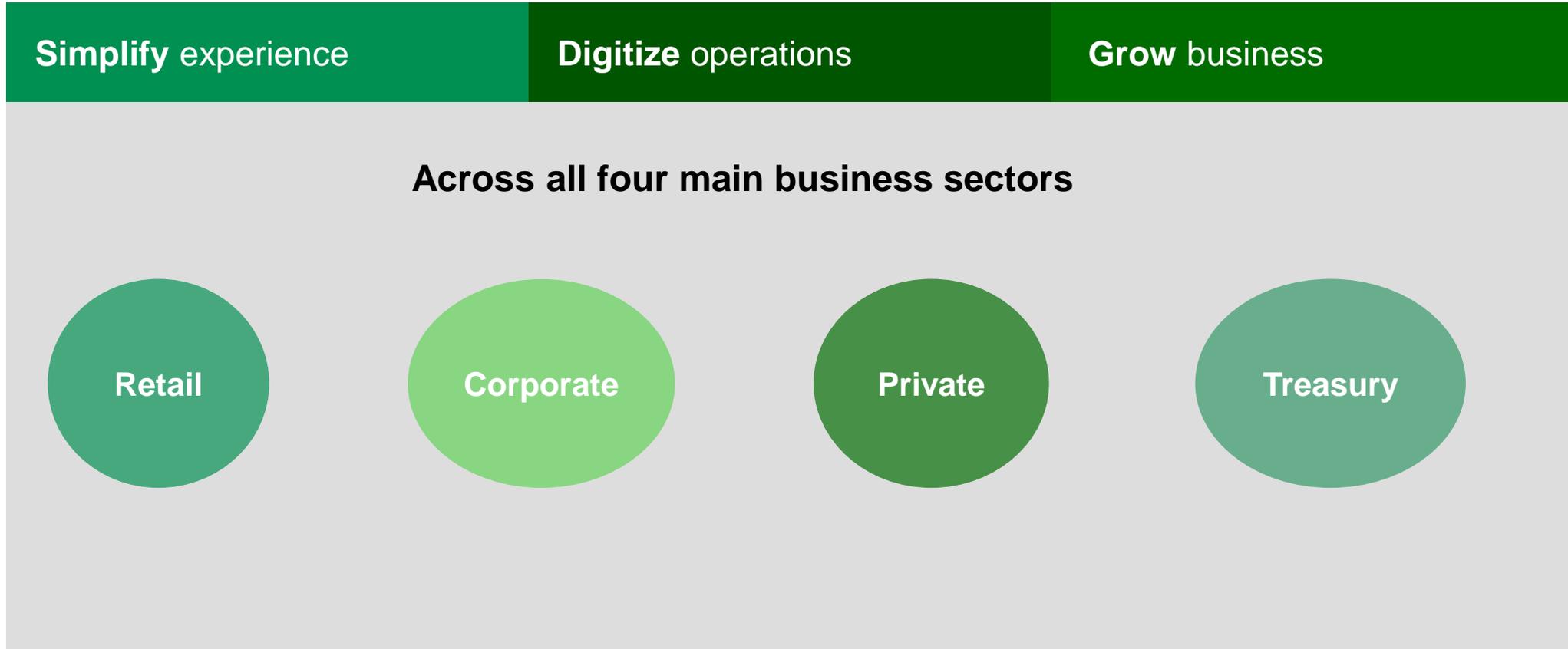


KFH Strengths

Robust Financial Performance	Leading Islamic Financial Institution	Strong Government Sponsorship	Professional Management Team	Strategic Distribution Channels	Effective Risk Management Framework
<p>A consistent track record of profitability & dividend payment</p> <p>Solid funding and liquidity profile</p> <p>Consistently low NPF rates</p> <p>Improved cost to income ratio</p> <p>Solid profit margins and improved efficiency</p>	<p>Second largest Islamic Financial Institution globally in terms of asset base</p> <p>Operating history of more than 40 years</p> <p>Strong retail franchise</p> <p>Pioneer of Islamic products in Kuwait</p>	<p>38.4% ownership by various Kuwaiti Government authorities</p> <p>KFH operates mainly in Kuwait where the economy benefits from high level of economic strength</p> <p>Systemic important bank in Kuwait Large retail deposit and global flagship Islamic bank</p>	<p>Well-rounded human capital through meritocratic management structure</p> <p>Significant improvement in the Management team for the diversified international operation</p> <p>Strong and stable Board of Directors, collectively bringing more than two hundred and fifty years of professional experience</p>	<p>Diversified international operations</p> <p>Presence in 9 countries giving access to Europe, Middle East and Asian markets</p> <p>Extensive accessibility option with a wide network of 640 branches and over 2,011 ATMs</p>	<p>KFH continuously develops its risk management framework in light of development in the business, banking and market regulations</p> <p>Disciplined & risk adjusted approach to capital allocation</p> <p>Large and diversified portfolio</p> <p>Reduced non-core assets</p>

KFH Strategy

KFH's main focus is on core banking business activities



Contents

- 1 Kuwait's Operating Environment

- 2 Overview of KFH

- 3 KFH Strategy

- 4 **Q1-23 Financial Results**

- 5 Appendix



Q1-23 Financial Highlights

Net Profit
for Shareholders

KD 162.1 m

133.2%

Net Financing
Income

KD 226.0 m

42.1%

Net Operating
Income

KD 251.2 m

69.5%

Cost to Income Ratio

33.75%

(Q1-22: 35.04%)

EPS (fils)

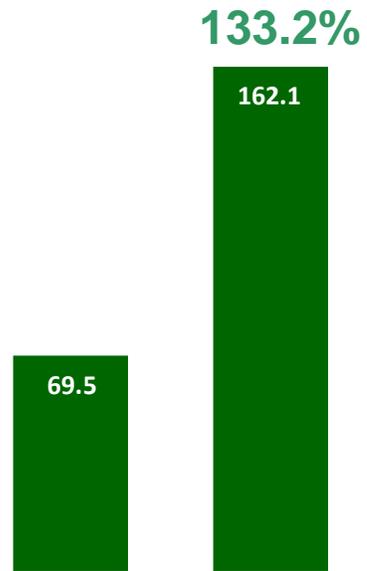
11.06

(Q1-22 : 6.60fils)

Q1-23 Financial Performance

Net Profit for Shareholders

(KD mn)

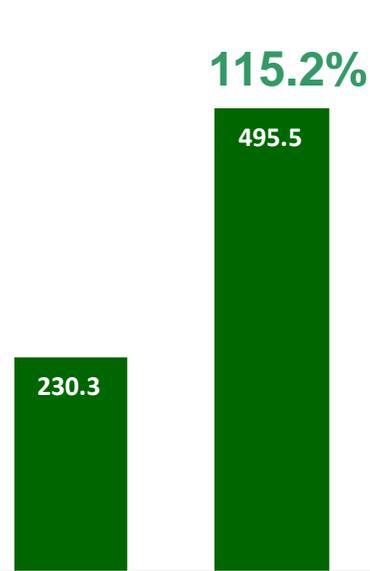


Q1-22

Q1-23

Financing Income

(KD mn)

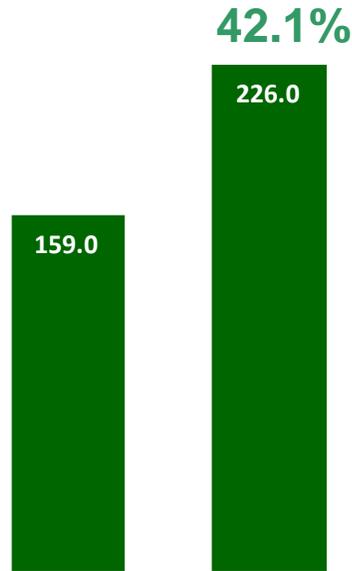


Q1-22

Q1-23

Net Financing Income

(KD mn)

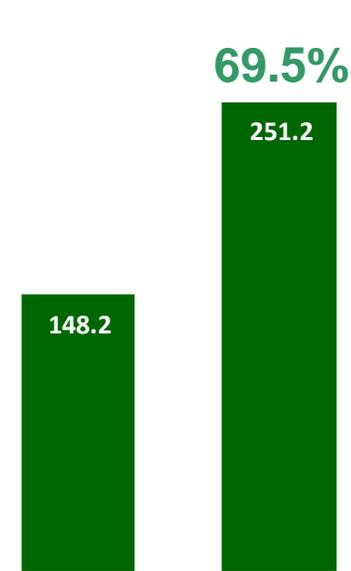


Q1-22

Q1-23

Net Operating Income

(KD mn)

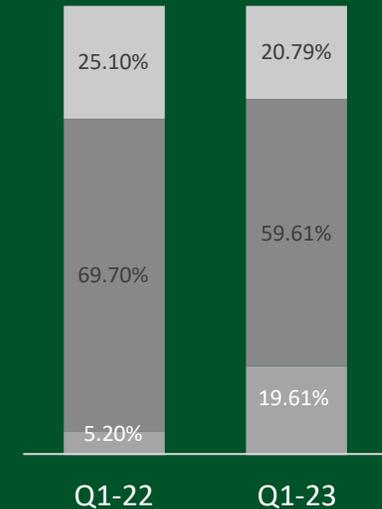


Q1-22

Q1-23

Operating Income Profile

- Non-Financing Income (%)
- Net Financing Income (%)
- Investment Income (%)



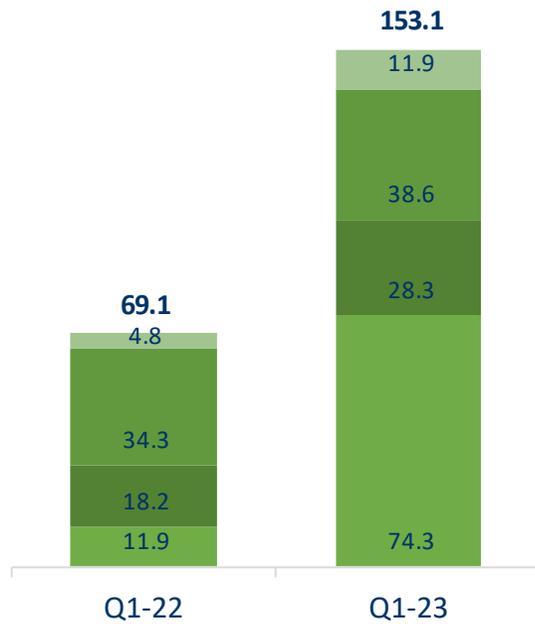
Q1-22

Q1-23

Q1-23 Financial Performance

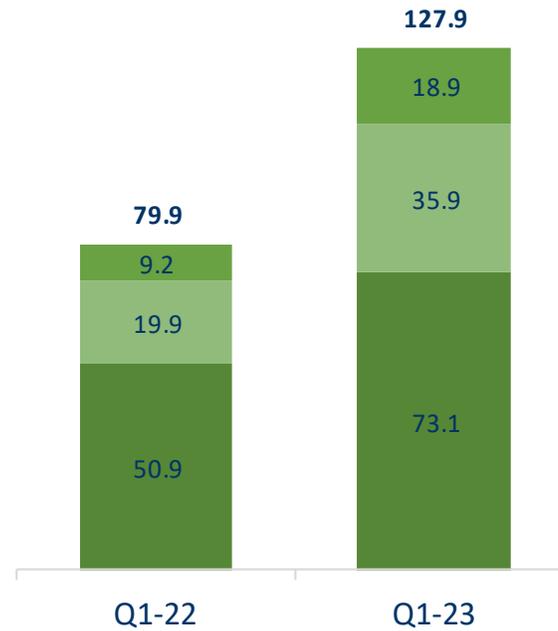
Non - Financing Income (KD mn)

- Other Income
- Net Gain from Foreign Currencies
- Fees and Commission Income
- Investment Income



Total Operating Expenses (KD mn)

- Depreciation and Amortization
- Other Operating Expenses
- Staff Costs



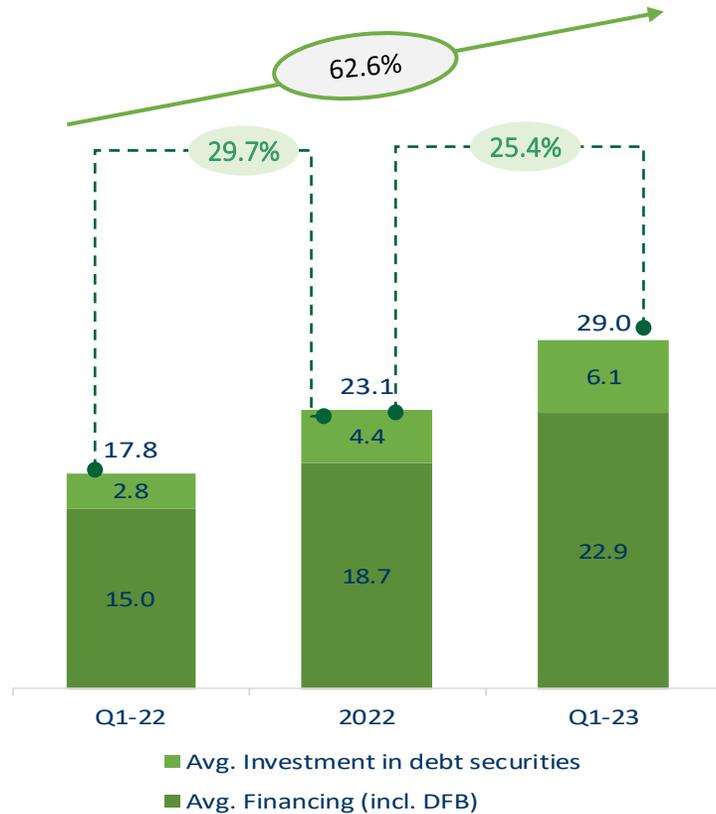
C/I Ratio

Q1-22,
35.04%

Q1-23,
33.75%

Q1-23 Financial Performance

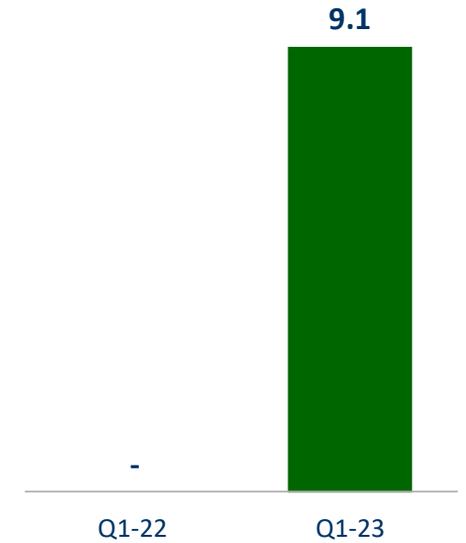
Average Profit Earning Assets (KD bn)



Net Financing Margin

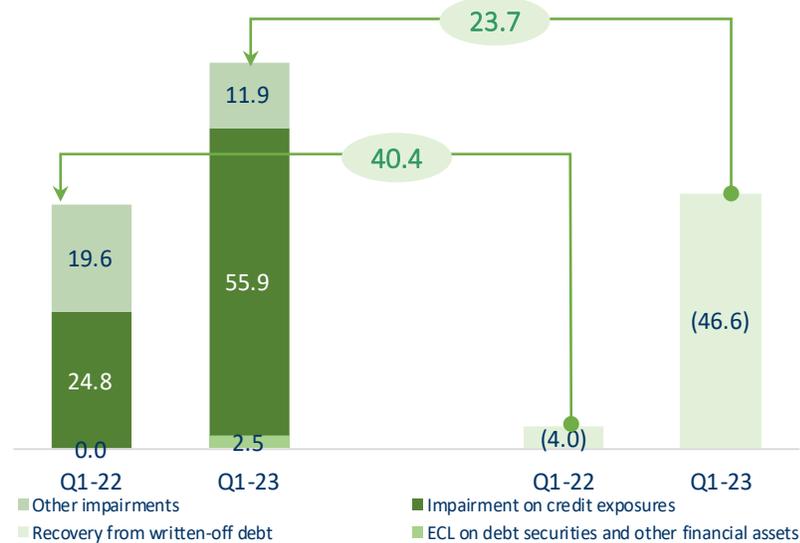


Net Monetary Loss* (KD mn)



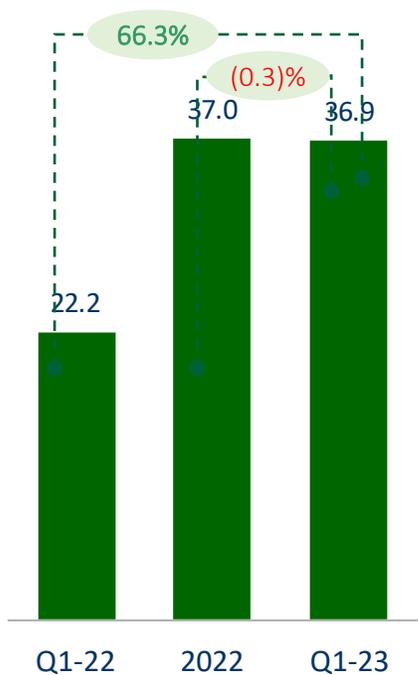
* Hyper-inflation impact

Provision and Impairment (KD mn)

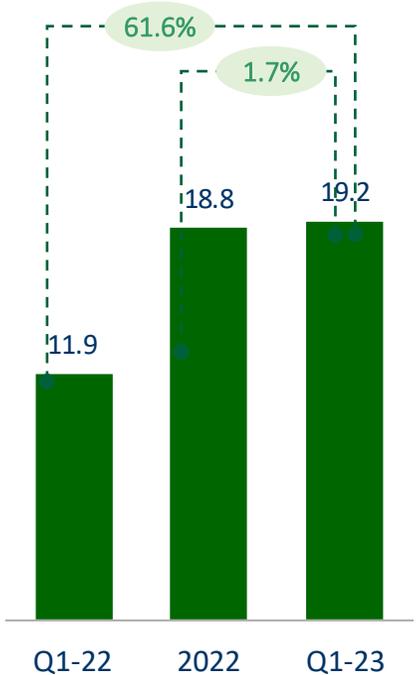


Q1-23 Financial Performance

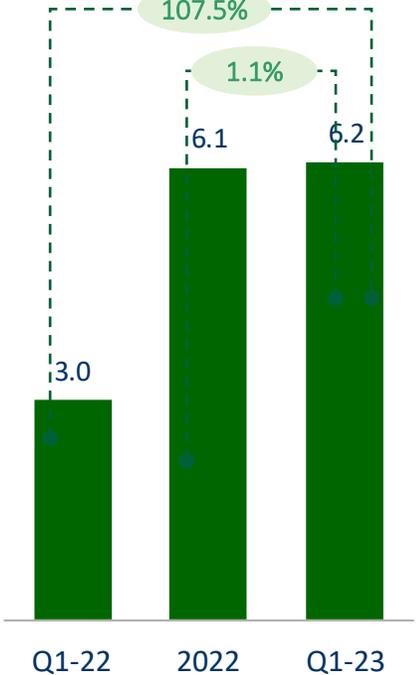
Total Assets
(KD bn)



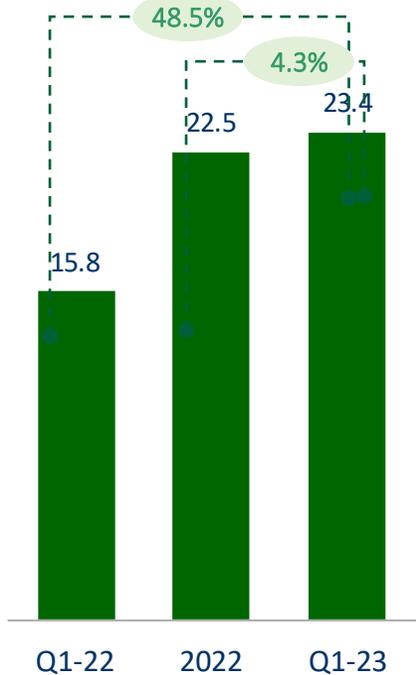
Net Financing
(KD bn)



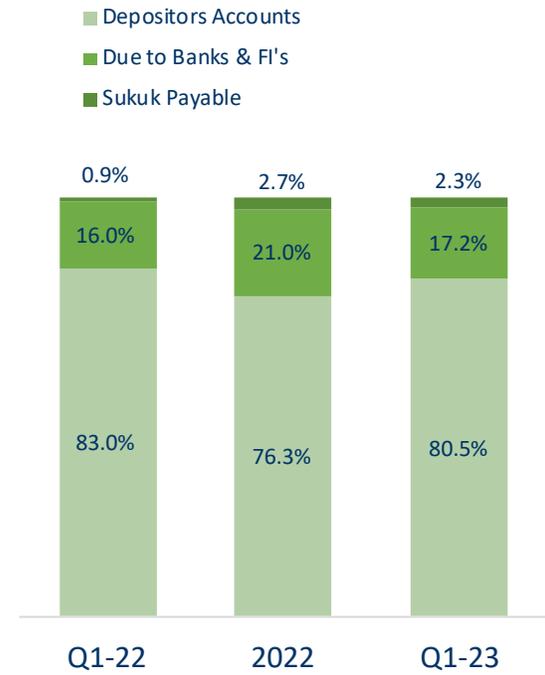
Investment in debt securities
(KD bn)



Depositors' Accounts
(KD bn)

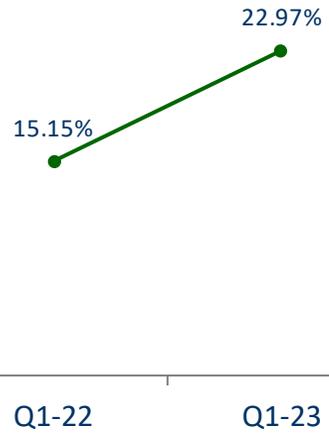


Funding Mix



Q1-23 Key Financial Ratios

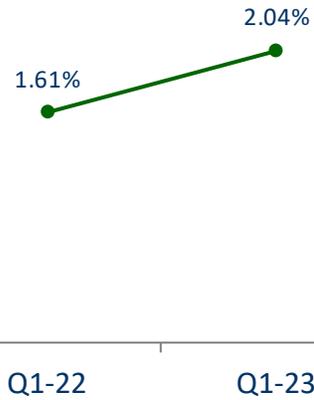
Return on Average Tangible Equity (%)



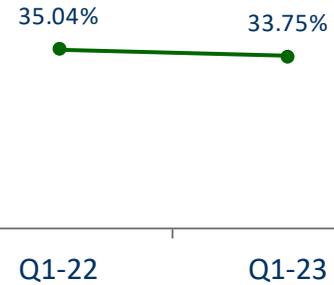
Return on Average Equity (%)



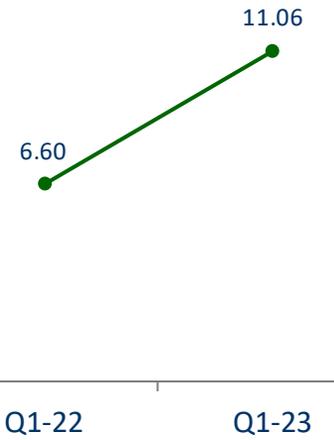
Return on Average Assets (%)



C/I (%)



EPS (fils)



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Q&A

The background of the slide features a complex geometric pattern of thin, light gray lines. These lines intersect at various points, creating a series of overlapping triangles and quadrilaterals. The lines are oriented in several different directions, including horizontal, vertical, and diagonal, creating a sense of depth and structure.

Appendix

Consolidated Financial Statements Q1-23 Vs. Q1-22

Consolidated Statement of Financial Position (KD million)	Mar-23	Mar-22
Cash and balances with banks and financial institutions	2,782	1,990
Due from Banks	3,855	3,394
Financing receivables	19,158	11,852
Investments in debt securities	6,150	2,964
Trading properties	95	96
Investments	283	232
Investment in associates and joint ventures	513	481
Investment properties	399	300
Other assets	847	627
Goodwill and Intangible assets	2,427	32
Property and equipment	344	196
TOTAL ASSETS	36,855	22,164
Due to banks and financial institutions	5,014	3,048
Sukuk payables and term financing	657	180
Depositors' accounts	23,445	15,789
Other liabilities	1,531	917
TOTAL LIABILITIES	30,647	19,933
Share capital	1,476	929
Share premium	3,612	720
Treasury shares	(59)	(28)
Reserves	228	232
TOTAL EQUITY ATTRIBUTABLE TO THE SHAREHOLDERS OF THE BANK	5,257	1,853
Perpetual Tier 1 Capital Securities and Sukuks	502	228
Non-controlling interests	449	150
TOTAL EQUITY	6,208	2,230
TOTAL LIABILITIES AND EQUITY	36,855	22,164

Consolidated Statement of Income (KD million)	Mar-23	Mar-22
Financing income	496	230
Financing cost and distribution to depositors	270	71
Net finance income	226	159
Investment income	74	12
Fees and commission income	28	18
Net gain from foreign currencies	39	34
Other operating income	12	5
Non-Financing Income	153	69
Tota Operating Income	379	228
Staff costs	73	51
General and administrative expenses	36	20
Depreciation and amortization	19	9
Total Expenses	128	80
Net Operating Income	251	148
Provisions and impairment	24	40
Net Monetary Loss	9	0
Profit for the Period Before Taxation	218	108
Taxation	33	21
Non-controlling interests	24	18
Profit Attributable to Shareholders of the Bank	162	70

Consolidated Statement of Financial Position 2018 - 2022

Consolidated Statement of Financial Position (KD million)	2018	2019	2020	2021	2022
Cash and balances with banks and financial institutions	1,381	1,910	2,491	2,325	3,156
Due from Banks	3,444	3,646	3,365	3,350	3,870
Financing receivables	9,190	9,474	10,748	11,355	18,840
Investments in debt securities	1,563	2,292	2,742	2,735	6,085
Trading properties	148	108	102	96	95
Investments	285	195	192	219	247
Investment in associates and joint ventures	499	504	521	492	520
Investment properties	490	455	351	325	384
Other assets	544	547	728	654	976
Goodwill and Intangible assets	31	31	32	32	2,463
Property and equipment	195	229	230	204	335
TOTAL ASSETS	17,770	19,391	21,502	21,788	36,969
Due to banks and financial institutions	2,689	2,427	2,954	2,595	6,181
Sukuk payables and term financing	499	320	315	217	784
Depositors' accounts	11,780	13,553	15,317	15,867	22,483
Other liabilities	728	848	814	803	1,235
TOTAL LIABILITIES	15,696	17,147	19,401	19,481	30,683
Share capital	634	698	767	844	1,342
Share premium	720	720	720	720	3,612
Treasury shares	(44)	(36)	(28)	(28)	(42)
Reserves	584	679	476	395	446
TOTAL EQUITY ATTRIBUTABLE TO THE SHAREHOLDERS OF THE BANK	1,894	2,060	1,936	1,932	5,358
Perpetual Tier 1 Capital Securities and Sukuks	0	0	0	227	502
Non-controlling interests	180	183	165	149	427
TOTAL EQUITY	2,074	2,243	2,101	2,307	6,286
TOTAL LIABILITIES AND EQUITY	17,770	19,391	21,502	21,788	36,969

Consolidated Statement of Income 2018 - 2022

Consolidated Statement of Income (KD million)	2018	2019	2020	2021	2022
Financing income	862	932	893	871	1,322
Financing cost and distribution to depositors	335	401	279	286	522
Net finance income	527	530	614	586	801
Investment income	63	130	-6	16	44
Fees and commission income	87	79	73	72	90
Net gain from foreign currencies	30	34	70	89	93
Other income	39	41	45	48	44
Non-Financing Income	219	284	182	225	272
Total operating income	746	814	796	811	1,072
Staff costs	178	182	172	184	209
General and administrative expenses	81	79	81	82	95
Depreciation and amortisation	33	43	43	42	45
Total Expenses	292	304	296	308	349
Net Operating Income	454	510	500	503	723
Provisions and impairment	163	197	284	135	62
Net Monetary Loss	0	0	0	0	128
Profit Before Tax and Zakat	291	313	216	368	534
Taxation and Proposed Directors' fees	27	51	31	58	99
Non-controlling interests	36	11	36	67	77
Profit Attributable to Shareholders of the Bank	227	251	149	243	358



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