# COMMERCIAL BANK OF DUBAI INVESTOR PRESENTATION June 2017



## **Disclaimer**



In accessing the Information in this document, you agree to be bound by the following terms and conditions.

The Information is provided to you solely for your information and may not be retransmitted, further distributed to any other person or published, in whole or in part, by any medium or in any form for any purpose. The opinions presented herein are based on general information gathered at the time of writing and are subject to change without notice. The Bank relies on information obtained from sources believed to be reliable but does not guarantee its accuracy or completeness. The financial information contained within this presentation is, unless otherwise specified, taken from the Bank's annual audited consolidated financial statements and the unaudited condensed consolidated interim financial statements as at and for the quarter ended 30th June 2017.

This presentation contains data compilations, writings and information that are proprietary and protected under copyright and other intellectual property laws, and may not be redistributed or otherwise transmitted by you to any other person for any purpose.

The Information has not been independently verified and no responsibility is accepted, and no representation, undertaking or warranty is made or given, in either case, expressly or impliedly, by CBD or any of its officers or advisers as to the accuracy, reliability or completeness of the Information or as to the reasonableness of any assumptions on which any of the same is based or the use of any of the same. Accordingly, no such person will be liable for any direct, indirect or consequential loss or damage suggested by any person resulting from the use of the Information or for any opinions expressed by any such person, or any errors, omissions or misstatements made by any of them. The statements contained in this presentation are made as at the date of this presentation, unless another time is specified in relation to them, and delivery of this presentation shall not give rise to any implication that there has been no change in the facts set forth in this document since that date. Save as otherwise expressly agreed, none of the above persons should be treated as being under any obligation to update or correct any inaccuracy contained herein or be otherwise liable to you or any other person in respect of any such information. Market data used in the Information not attributed to a specific source are estimates of the Bank and have not been independently verified. No reliance may be placed for any purpose whatsoever on the information contained in this document or on its completeness.

Nothing contained in this presentation shall be deemed to be a forecast, projection or estimate of CBD's future financial performance. This presentation may contain statements, statistics and projections that include words such as "intends", "expects", "anticipates", "estimates" and words of similar import. All statements included in this presentation other than statements of historical facts, including, without limitation, those regarding financial position, business strategy, plans and objectives of management for future operations (including development plans and objectives) are forward-looking statements. By their nature, such statements involve risk and uncertainty because they relate to events and depend on circumstances that will occur in the future. No assurances can be given that such expectations will prove to be correct and actual results may differ materially from those projected because such statements are based on assumptions as to future economic performance and are not statements of fact. CBD expressly disclaims to the fullest extent permitted by law any obligation or undertaking to disseminate any updates to these forecasts, projections or estimates to reflect events or circumstances after the date hereof, nor is there any assurance that the policies, strategies or approaches discussed herein will not change. Nothing in the foregoing is intended to or shall exclude any liability for, or remedy in respect of, fraudulent misrepresentation.

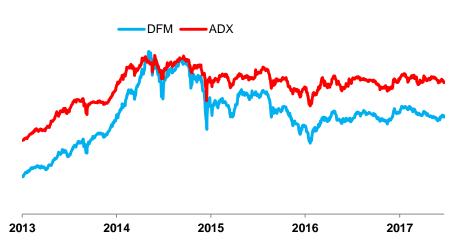
## Overview of the United Arab Emirates



## Snapshot of the UAE

- The United Arab Emirates (rated Aa2 by Moody's) comprises seven Emirates with Abu Dhabi and Dubai being the largest contributors to its gross domestic product ("GDP").
- The UAE benefits from several buffers, including a rapid non-oil growth, robust external reserves (estimated at USD 95.26 bln)<sup>1</sup> and a relatively low fiscal breakeven oil price.
- Abu Dhabi Investment Authority (ADIA) does not disclose its total assets under management but the US-based Sovereign Wealth Fund Institute, which tracks the industry, estimates them at USD 792 bln.
- For instance, and although oil has been the mainstay of the UAE economy (with 98 bln barrels of proven oil reserves and a reserves-to-production ratio of 93 years<sup>2</sup>) and continues to contribute significantly to economic prosperity, a determined and far-seeing policy of economic diversification has ensured that non-oil sectors now account for approximately 65% of the gross domestic product.

#### **UAE Stock Market**



Source: Abu Dhabi financial market. Dubai financial market

Source: 1 International Monetary Fund, UAE Interact; 2 OPEC

## Limited Fiscal Deficit to be Posted (AED bln)



Source: International Monetary Fund, April 2016

## Positive Current Account Balances (AED bln)



Slide 3

Source: International Monetary Fund, April 2016

## **UAE GDP and Public Debt (AED bln)**



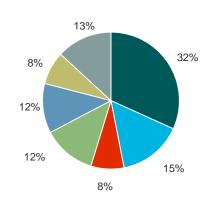
## **Overview of Dubai**



## **Snapshot of Dubai**

- ► The Emirate of Dubai is the second largest Emirate in the UAE after the Emirate of Abu Dhabi. Dubai is situated on the west coast of the UAE in the south-western part of the Arabian Gulf.
- Reflecting the Emirate's strategic geographic location, rising levels of international trade and the Government's long-standing strategy of positioning Dubai as a trading centre, Dubai's GDP has increasingly shifted away from reliance on the oil and gas sectors.
- Dubai's diversified economy has exhibited robust growth levels in recent years on the back of Government initiatives and policies which were aimed to improving the economic and business environment.

## Limited Oil Contribution to Dubai's GDP (9M16)



- Wholesale, Retail Trade and Repairing Services
- Transports, Storage and communication
- Real Estate and Business Services
- Financial Corporations Sector
- Manufacturing
- Construction
- Other

## Foreign Trade (AED bln)



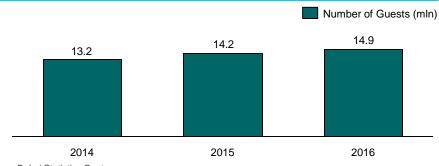
Source: Dubai Statistics Centre, 2016

### **Growth in Economy**



Source: Dubai Statistics Centre, 2015

#### **Tourism Remains Robust**



Source: Dubai Statistics Centre

Source: Dubai Statistics Centre

# **Overview of UAE Banking Sector**



## **Snapshot of the UAE Banking Industry**

- ► The UAE banking industry, which is the largest banking industry in the GCC, comprises 49 banks, 23 of which are domestically-incorporated banks while the remaining are 26 foreign banks.
- The industry is regulated by the UAE Central Bank, which was established in 1980 and is considered the lender of last resort. The UAE Central Bank has a strong track record of providing systemic support to the banking industry, as and when needed.
- ▶ As of May 2017, total Loans and Advances increased by 1.6% over Dec 2016, while deposits increased by 3.4%. Overall Loan to Deposit Ratio stood at 99.0% as of May 2017.

## **Improving Industry Asset Quality**



<sup>&</sup>lt;sup>2</sup>Source: Moody's Financial Institutions: Dubai World's Second Debt Restructuring is a Credit Positive for the UAE Banking System

## **Key Industry Indicators (AED bln)**

	2012	2013	2014	2015	2016	May -2017
Total Assets	1,877	2,124	2,305	2,478	2,611	2,686
Deposits	1,168	1,279	1,421	1,472	1,563	1,616
Loans & Advances	1,185	1,276	1,378	1,485	1,574	1,600
Specific Provision	68	78	72	73	79	83
General Provision	18	19	24	27	29	29
Loan to Deposit (%)	101.4%	99.7%	97.0%	100.9%	100.8%	99.0%
CAR (%)	21.0%	19.3%	18.2%	18.3%	19.0%	19.0*
Tier 1 Ratio (%)	17.6%	16.9%	16.2%	16.6%	17.3%	16.9*

Source: UAE Central Bank

\* March 2017

## **UAE Banking Sector in Context (Govt. Deposits as % of Total Deposits)**

The UAE banking system is one of the least dependent amongst GCC countries on Government deposits making it relatively less vulnerable than the others



<sup>&</sup>lt;sup>1</sup>Source: Moody's Financial Institutions GCC Banks: Oman and Bahrain Most Vulnerable to Lower Oil Prices

# CBD Profile & Ratings







1969

Public Shareholding by an Emiri Company Decree issued by His Highness the late Sheikh Rashid Bin Saeed Maktoum and owned by three foreign banks (Chase Manhattan, Commerzbank & Commercial Bank of Kuwait) whose combined shareholding was 78%.

1982

With the introduction of restrictions on foreign banks' operations in the UAE, CBD converted into a national Public Shareholding Company.

## **Credit Rating**

	Long Term IDR	Outlook	Date
Moody's investors service	Baa1	Stable	Sep-16
FitchRatings	A-	Stable	Jul-16
CAPITAL intelligence	A-	Stable	Jun-17



2017

## CBD is owned by UAE entities and nationals

- CBD shareholders: Government of Dubai (via the Investment Corporation of Dubai) 20% and UAE nationals 80%. In accordance with CBD's articles of association, the shares which are listed on the Dubai Financial Market are currently owned and shall be owned by, and may only be acquired by, natural persons having UAE nationality or legal persons or corporations fully owned by UAE nationals.
- CBD is managed by business segments namely Corporate Banking, Commercial Banking, Personal Banking and Treasury & Investments. As of quarter ended 30 Jun 2017, the assets of the Corporate Banking segment and Commercial Banking segment together accounted for approximately AED 41.3 bln, or 62% of its total assets.
- CBD has Launched full fledged Islamic Banking, "Attijari Al Islami", on September 18, 2008 to offer Shari'a compliant banking and financial services.
- CBD has two wholly-owned subsidiaries: CBD Financial Services LLC (CBDFS), which provides brokerage facilities for local shares and bonds; and Attijari Properties LLC which provides services for self-owned property management. It also has one associate (17.8% shareholding) National General Insurance Co. PSC (NGI), which underwrites life and general insurance business as well as certain reinsurance business.

cbd Slide 6

# **Board of Directors and management team**



#### **Board of Directors**



Mr. Saeed Ahmed Ghobash Chairman



Mr. Khalid Abdul Wahed Al Rostamani Vice-Chairman



Mr. Omar Abdulla Al Futtaim Director



Mr. Shehab Mohamed Gargash Director



Mr. Abdulla Saif Al Hathboor Director



Mr. Ali Fardan Al Fardan Director



Mr. Hamed Ahmed Kazim
Director



Mr. Mohamed Ali Alabbar Director



H.E. Humaid Mohammad Al Qutami Director



H.H. Sheikh Maktoum Hasher Al Maktoum Director



Mr. Buti Saeed Al Ghandi Director

#### Shareholders

Government of Dubai\* 20%



Al Futtaim Private Co. 10.51%

Arab Orient Insurance Co. 8.84%

Abdulla Hamad Al Futtaim 6.95% Ghobash Trading & Inv. 6.37%

Abdul Wahed Al Rostamani 5.75%
Al Majid Investments 5%

## **Management Team**

General public 36.58%

\*Investment Corporation of Dubai (ICD)



**Dr. Bernd van Linder** *Chief Executive Officer* 



Mr. Thomas Pereira Chief Financial Officer



Mr. Fahad Al Muheiri General Manager – Attijari Al Islami



**Mr. Walter Lironi**Chief Transformation Officer



**Mr. Gareth Powell**Chief Human Resource Officer



Mr. Asem Fikree
Head of Information
Technology and Operations



Mr. Mark Zanelli Head of Treasury & ALM

# Corporate Governance



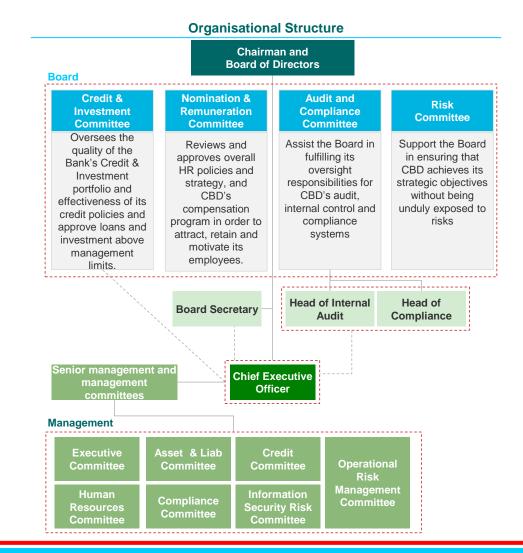
## **Board of Directors**

The Board of Directors provides strategic guidance, effective monitoring of management, adequate controls and sets the tone and culture of the Bank to enhance and ensure sustainable shareholder value.

The Board of Directors has a collective responsibility for the Bank, including setting the strategic objectives based on the long term financial interests of the Bank's Shareholders, oversee the implementation of the strategy and achievement of the strategic objectives, define the risk appetite, internal controls, compliance, governance and corporate values. The Board sets the tone on professional standards that promotes integrity for itself, senior management and employees of the Bank.

The Directors of the Board, as per the Articles of Association of Commercial Bank of Dubai are elected by the General Meeting by secret ballot every three years. As at 31st December 2016 the Board comprised of 11 Independent Non - Executive Members. The Board of Directors have a collective responsibility for the stewardship of the Bank in setting strategic objectives and ensuring that management maintains systems of risk management and internal controls that provide assurance of effective and efficient operations and compliance with all the applicable laws and regulations.

The Board of Directors has delegated authority to CBD's executive management to enter into transactions which are consistent with the Bank's Risk Strategy and policy guidelines.



# **Credit Strengths**





Stable and Low-Cost Funding
Base

20% ownership by the Government of Dubai

Fast Growing Islamic Banking
Franchise



Strong Capital Base and Diversified Lending Portfolio

Consistent Profitability and Returns

**Experienced Management & Prudent Risk Management** 

**Strong Operating Efficiency** 

# H1-2017 Highlights

- ► Total assets up 5.9% to AED 67.9 bln compared to Dec 2016
- ► Loans and advances up 10.4% to AED 46.3 bln
- ► Customers' deposits up 7.1% to AED 46.9 bln
- ► Total revenue up 9.9% to AED 1,313 mln over H1-2016
- ► Operating expenses increased by 7.0% to AED 449 mln
- Operating profit up 11.5% to AED 864 mln
- ▶ Net impairment allowances increased by 84.1% to AED 532 mln
- ► Net profit lower by 31.6% to AED 332 mln
- Stable liquidity (Loan to Deposit Ratio at 98.8%) and a stable Capital Adequacy position (CAR at 14.9%)
- ► Non Performing Loans Ratio decreased to 6.2% while NPL coverage ratio stood at 91.5%

Slide 10 cbc

# **2017 Financial Results**



Income Statement (AED MIn)	H1-17	H1-16	YoY		
Net Interest Income & Islamic Financing Income	885	827	7%		
Net Fees, Commission and FX Income	333	308	8%		
Other Operating Income	95	61	57%		
Total Revenue	1,313	1,195	10%		
Operating Expenses	449	420	7%		
Operating Profit	864	775	12%		
Net Impairment Allowances	532	289	84%		
Net Profit	332	486	-32%		
Balance Sheet (AED MIn)	Jun-17	Jun-16	YoY	Dec-16	YTD
Total Assets	67,888	61,363	11%	64,080	6%
Net Loans and Advances	46,316	40,604	14%	41,963	10%
Customers' Deposits	46,883	41,329	13%	43,774	7%
Shareholders' Equity	8,495	8,194	4%	8,680	-2%
Key Ratios (%)	Jun-17	Jun-16	YoY (bps)	Regulatory Ratio	Regulatory Limit
Cost to Income	34.2%	35.2%	(95)		
Net Interest Margin	2.80%	2.88%	(8)		
Loan to Deposit	98.8%	98.2%	54		
Advance to Stable Resources Ratio (ASRR)	86.4%	82.4%	396	R	<= 100%
Eligible Liquid Asset Ratio (ELAR)	13.5%	13.2%	30	R	>= 10%
Non Performing Loan (NPL)	6.2%	7.2%	(100)		
Provision Coverage	91.5%	94.8%	(330)		
Return on Average Assets	1.0%	1.6%	(60)		
Return on Average Equity	8.0%	12.3%	(430)		
Capital Adequacy	14.9%	16.5%	(160)	R	>= 10.5%
Tier 1 Ratio	13.8%	15.3%	(150)	R	>= 8.5%
CET 1	13.8%	15.3%	(150)	R	>= 7%

# **Overview of Business Segments**



► CBD categorizes its business into five main business segments: Corporate Banking, Commercial Banking, Business Banking, Personal Banking and Treasury & Investments

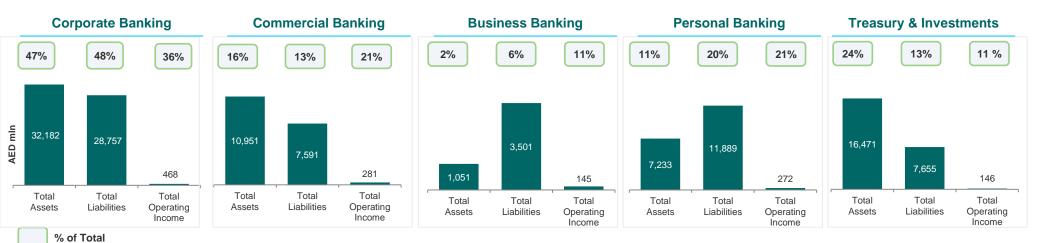
**Corporate Banking:** Provides a range of credit and non-credit banking products and services to large corporate clients (including government related entities). Focuses on its core competencies in lending, specifically in trade finance and in short and medium term funding for working capital and financing of fixed assets, respectively.

**Commercial Banking:** Provides overdrafts, loans working capital finance, trade finance & deposit products to commercial (mid-sized) clients with annual sales between AED 100 mln to AED 750 mln.

**Business Banking:** offers small businesses with sales turnover up to AED 100 mln a broad portfolio of business banking products and services Includes loans, working capital financing, trade finance and deposits products.

**Personal Banking:** Offers a range of banking products and services including current accounts, easy access saving accounts, fixed rate deposit accounts, personal loans, overdraft facilities, vehicle finance, mortgage products, loans and other credit facilities to business (small) clients, high net-worth (Al Dana), midtier clients (personal) and modest income group (direct).

**Treasury & Investments:** Services corporate and commercial clients, offering hedging solutions and wholesale investment products in foreign exchange, interest rates and commodities.

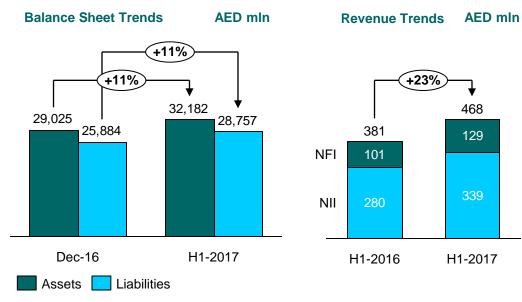


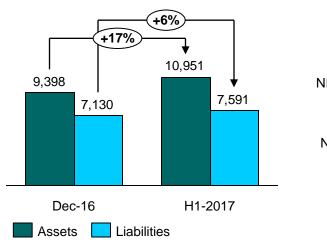
# **Divisional Performance (1/3)**

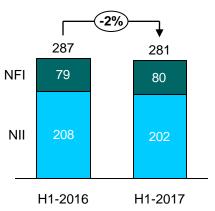


- 11% increase in Assets registered by Corporate banking to reach AED 32.2 bln as at 30<sup>th</sup> June 2017.
- ▶ Liabilities increased by 11% to reach AED 28.8 bln..
- ► Total revenue increased by 23% from AED 381 mln in H1-2016 to AED 468 mln in H1-2017.
  - NII increased by 21%, and NFI increased by 27%.

- Commercial banking Assets increased by 17% to reach AED 10.9 bln at H1-2017 in comparison with AED 9.4 as at Dec-2016.
- Liabilities increased by 6% over Dec-2016 to reach AED 7.6 bln.
- ► Total revenue decreased by 2% from AED 287 mln in H1-2016 to AED 281 mln in H1-2017.



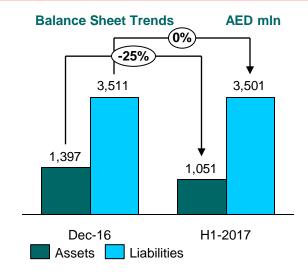


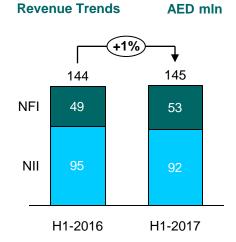


# **Divisional Performance (2/3)**

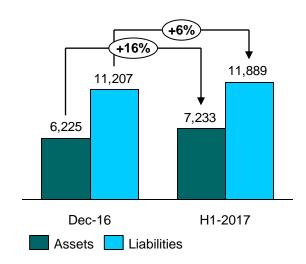
**Business Banking** 

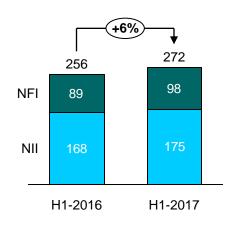
- Business banking assets decreased by 25% from AED1.4 bln as of Dec-16 to reach AED 1.1 bln as at Jun-17.
- Liabilities were flat at 3.5 bln as at end of Jun-17.
- ► Total revenue increased by 1% from AED 144 mln in H1-16 to AED 145 mln in H1-2017:
  - NII decreased by 3%.
  - NFI increased by 9%.





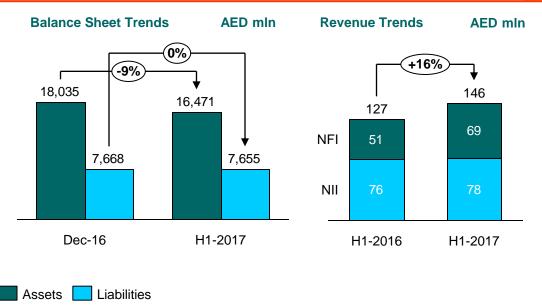
- Personal banking assets increased by 16% from AED 6.2 bln in Dec-16 to AED 7.2 bln in H1-17.
- Liabilities increased by 6% to reach AED 11.9 bln.
- ► Total revenue increased by 6% from AED 256 mln in H1-16 to AED 272 mln in H1-2017:
  - NII increased by 4%.
  - NFI increased by 10%.





# **Divisional Performance (3/3)**

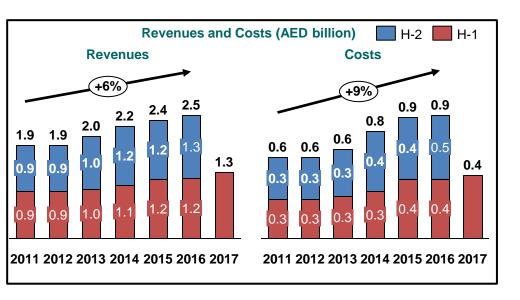
- Treasury assets decreased by 9% to reach AED 16.5 bln as at H1-2017.
- ► Total treasury revenues increased by 16% from AED 127 mln in H1-16 to AED 146 mln in H1-2017:
  - NII increased by 2%.
  - ▶ NFI increased by 36%.

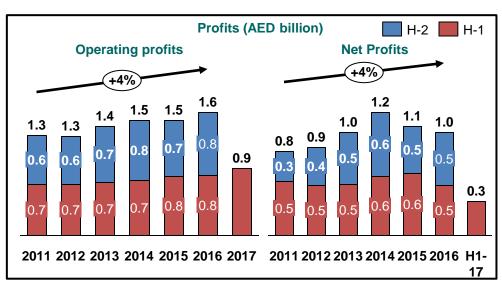


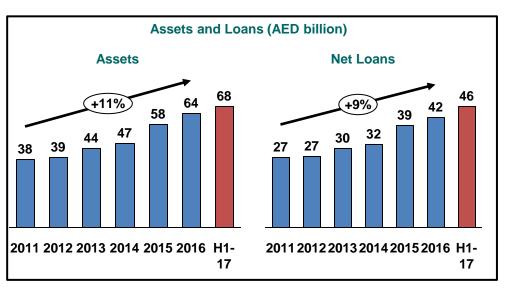
lide 15

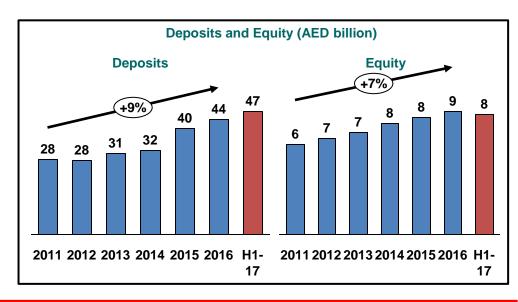
# **CBD Balance sheet and Profit growth over the years**







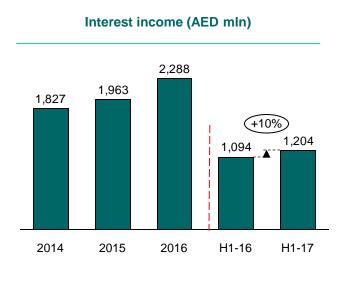


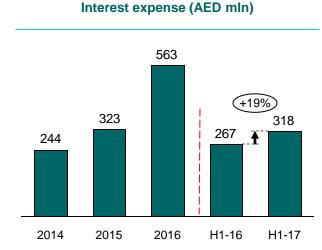


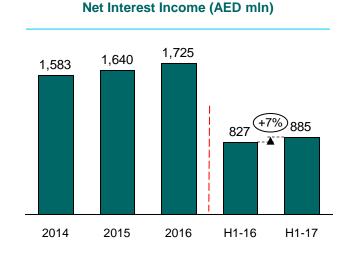
## **Net Interest Income**



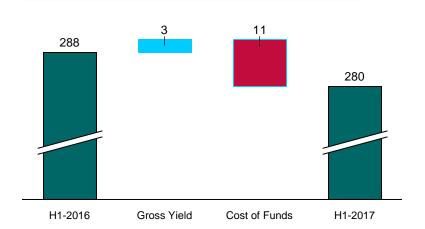
## ▶ Interest income increased by 10.1% over H1-2016, despite rising cost of funds









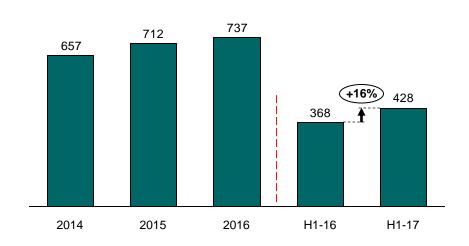


**Highlights** 

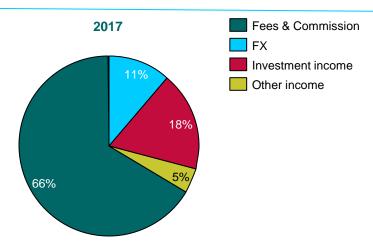
- Net interest income increased by AED 58 mln, higher interest income was partially offset by higher interest expense
- Interest income increased by AED 110 mln due to the:
  - Higher average performing of loans and fixed income investments
  - increase in yield on loans
- Interest expense increased by AED 51 mln due to;
  - Increase in average volume of time deposits and
  - Increase in cost of deposits

## Non Interest Income

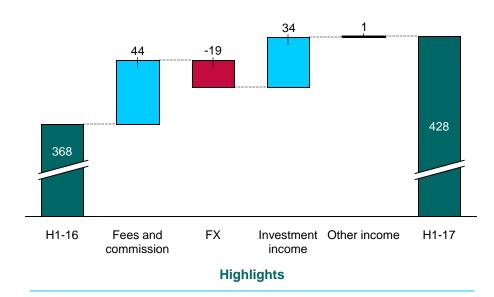
## Non interest income (AED mln)



## Components of non interest income %



## Movement in non interest income (AED mln)

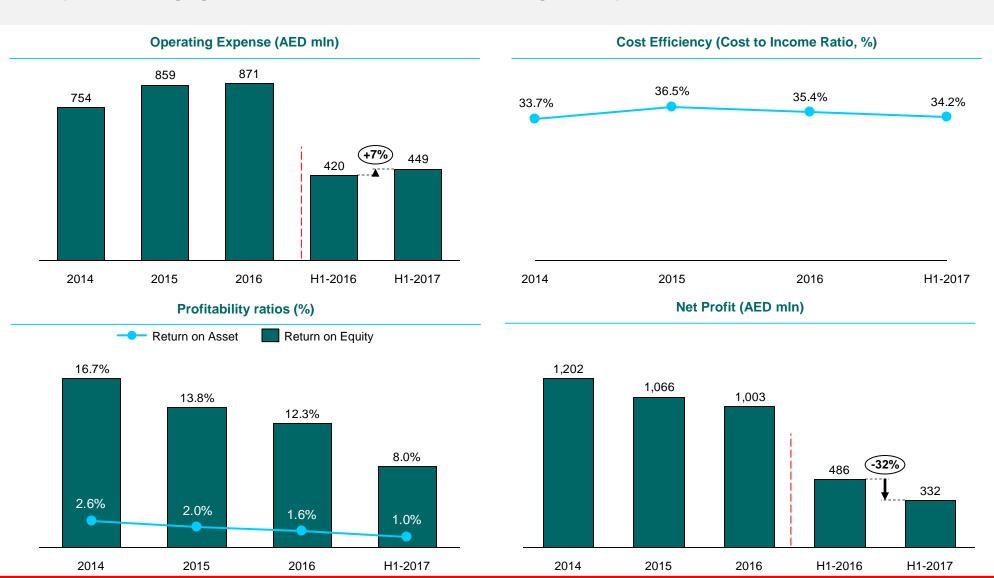


- Non interest income increased by 16.3% to AED 428.1 mln.
- ► Fees and commission increased by 18.3% as compared to H1-2016 supported by higher fee income across most products.
- FX income decreased by 27.4% mainly on revaluation of forward positions
- ▶ Investment income increased by 81.6%,owing to one off dividend income
- ▶ Other income increased by 3.7%.

# **Profitability**



▶ Despite a challenging economic environment, CBD has managed to improve its cost to income ratio

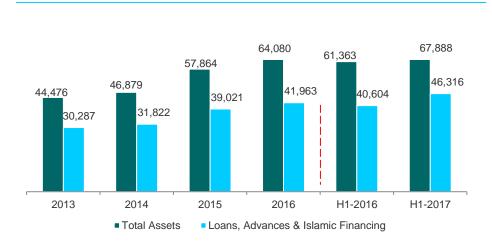


## **Balance Sheet Parameters**

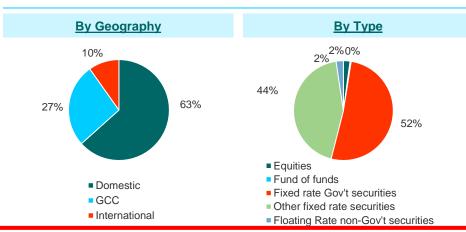


## CBD's loan portfolio has maintained the growth of recent years, by focusing on selected sectors.

Assets and Loans (AED mln)



## Investment Securities Portfolio (AED 7.3 bln as at 30th June 2017)



## Breakdown of Gross Loans, Advances & Islamic Financing

AED mln	H1-17	Dec-16	Δ % H1-17 /		
			Dec-16		
Manufacturing	1,162	1,183	-2%		
Construction	1,827	1,412	29%		
Real estate	4,919	4,551	8%		
Trade	7,144	7,363	-3%		
Services	7,461	6,666	12%		
Business and investment <sup>1</sup>	12,981	11,993	8%		
Financial institutions	1,425	910	57%		
Government and public sector	5,364	5,056	6%		
Personal – mortgage	2,510	2,309	9%		
Personal – schematic	3,646	3,277	11%		
Others	668	393	70%		
4. Decision and investment and the state of					

<sup>1 -</sup> Business and investment comprise of loans to high net worth individuals for investment in businesses in their personal capacity

## **Key Highlights**

- Total Assets increased by 6%, (AED 3.8 bln)compared to Dec-2016.
- The increase in assets is attributed primarily to increased in loans and advances and customers' acceptances.
- Loans and Advances of AED 46.3 bln as at 30<sup>th</sup> June 2017 registered an increase of 10%, (AED 4.4 bln) compared to Dec-2016.

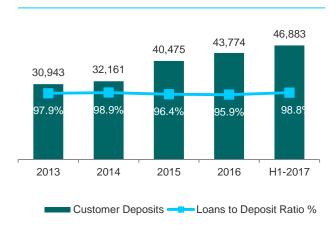
Slide 20 dbd

# **Funding Sources & Liquidity**

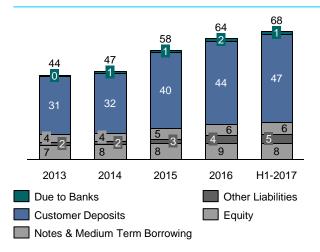


## ▶ CBD grew its deposit base to maintain liquidity ratios in tight market conditions

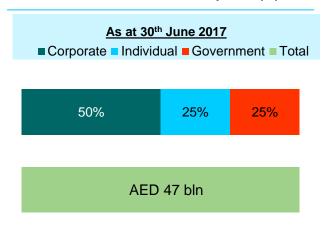
## Steady Growth in Deposit Base (AED mln)



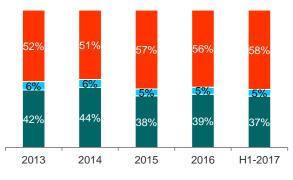
## Overview of Funding Sources (AED bln)



#### **Breakdown of Customer Deposits (%)**



## **Breakdown of Customer Deposits by Type (%)**



■ Current Accounts ■ Saving Accounts ■ Time Deposits

## **Medium Term Funding**

	AED MIn	Maturity
3 Year Syndicated Loan	1,643	Jun-19
EMTN (2013)	1,834	May-18
EMTN (2015)	1,465	Nov-20
REPO	551	Jul-22
REPO	592	Jun-21

## **Key Highlights**

- Customer deposits constitute 69% of the Bank's funding sources as at 30<sup>th</sup> June 2017.
- Corporate customer deposits constitute the majority of the Bank's deposits, accounting for 50% of total deposits.
- Customers' deposits increased by 7% to AED 47 bln compared to Dec-16.
- CASA increased by 3.2%, AED 615 bln to reach AED 20 bln.
- CASA constituted 42..3% of total deposits as at 30<sup>th</sup> June 2017 compared to 43.9% as at last year end.
- CBD strives to maintain less than 100% loans to deposit ratio.

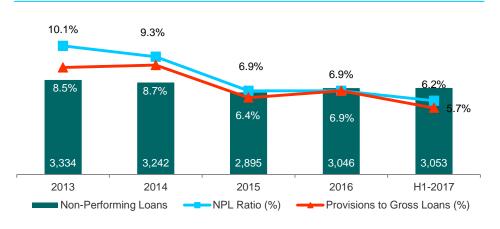
Slide 21 cbc

# **Asset Quality**

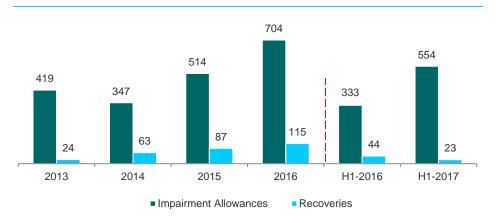


Marginally improved assets quality as non-performing loans ratio continues its downward trend improving to 6.2%

## Marginally better Asset Quality (AED mln)



## Impairment Allowances & Recoveries (AED mln)



## Loan Loss Coverage Ratio(%)



## **Key Highlights**

- Overall asset quality improved marginally as NPL ratio declined to 6.2%.
- Additional net impairment provisions of AED 531.5 mln were provided during the first half of the year
- ▶ General provisions of AED 55 mln were booked during the first half reflecting the growth of the balance sheet during the period.
- ▶ NPL coverage at 91.5%

# **Overview of Capitalisation**

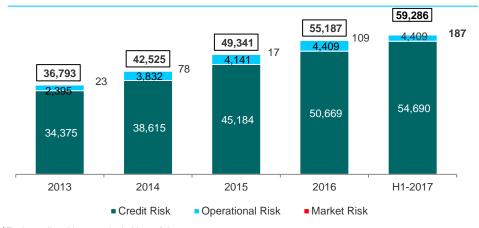


## ▶ CBD has maintained a strong capital base to support the growth of its business

## Composition of Equity<sup>1</sup> (AED mIn)

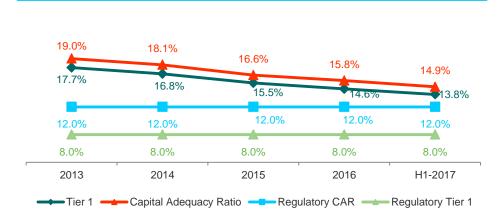


## Risk Weighted Assets (AED mln)

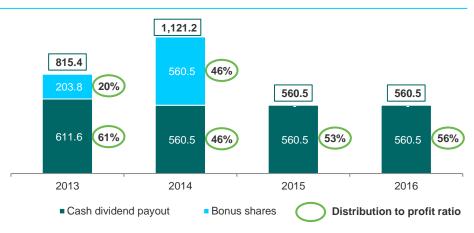


<sup>1</sup>Equity attributable to equity holders of the parent

## **Overview of Capitalisation (%)**



## **Consistent Dividend Payments (AED mln)**



# **CBD Purpose, Mission and Values**





## **Purpose**

Building sustainable prosperity through extraordinary banking experiences.



## **Mission**

To be loved for our passion and excellence.



- **A** uthenticity
- **S** implicity
- **P**artnership
- **I**nnovation
- R esponsibility
- **E** xcellence

# CBD Awards: 2017



## **Banker Middle East Awards**



The 'Best Cash Management' Bank in UAE

**Dubai Trade Awards** 



Awarded as a key strategic banking partner.

**Service Olympian Awards** 



- Overall best mobile app
- Best live chat performance

**2017 Transform Awards Mena** 



- Best visual Identity
- Best rebrand of a digital property

# **Corporate Social Responsibility: 2017**



• CBD participated in the Humanitarian Work day during Ramadan 2017, encouraging the Bank's staff to participate in volunteering activities.



- CBD sponsored the Dubai Tour Jan-Feb 2017, in Dubai City Walk for the third year in a row, which witnessed the participation of teams composed of the world's elite cyclists, professional continental and national teams.
- CBD volunteered at Al Noor Training Center for Persons with Disabilities.
- CBD took part in the 19th National Career Exhibition at the Expo Center Sharjah.
- (CBD) has announced the launches of its new management trainee program, "Tumoo7" during the participation as the financial sponsor of Career UAE 2017, which will take place from April 9th 11th 2017 at the Dubai World Trade Centre.

#### The four elements of CBD's CSR framework:

## Governance and Transparency

The Bank has established and adopted policies and procedures for governance, risk management, professional ethics and code of conduct, compliance and AML, security and data protection, consumer protection and product responsibility etc.

#### **Employees**

The Bank proactively implements the Emiratization initiative to recruit, train and develop as well as retain Emirati staff at all levels. The Bank also strictly adheres to 'SA8000' norms, proactively seeks and addresses employee concerns through various channels, including the Employee Engagement Survey, imparts training and nurtures career development for all employees, ensures health and safety of all stakeholders in all its premises, and has extended various benefits and measures to boost staff welfare etc.

### Society and Culture

The Bank promotes awareness of Social Accountability amongst its partners and suppliers, extends philanthropy generously for the needy, supports and participates in creating awareness of issues concerning health, promotes education and sports among youth, and supports and celebrates the local UAE culture etc.

# Environment and Sustainability

The Bank supports and participates in creating awareness of environmental issues, has inducted CSR into its core business i.e. lending, by extending credit facilities to green projects and has implemented internal measures to conserve resources by recycling, reducing, reusing etc.

# Events during the first half of 2017



Humanitarian day during Ramadan



Partnership with RERA-RAK to act as an Escrow Agent



Dubai Trade Strategic Partners
Appreciation Ceremony



**Banker Middle East Awards** 



CBD and RKM group Cash Management partnership



Dubai <sup>-</sup>



CBD Partners on Imtiyazat Program with FAHR



CBD NOW awarded Best Visual Identity & Best Rebrand



**Dubai Tour** 



Jumeirah Zabeel Saray payment & cash management



CBD partners with University College of Ajman for cash management



**Thalassemia Society visit** 



# **End of presentation**

