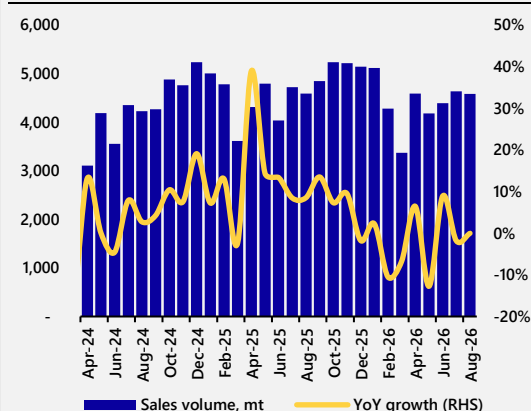


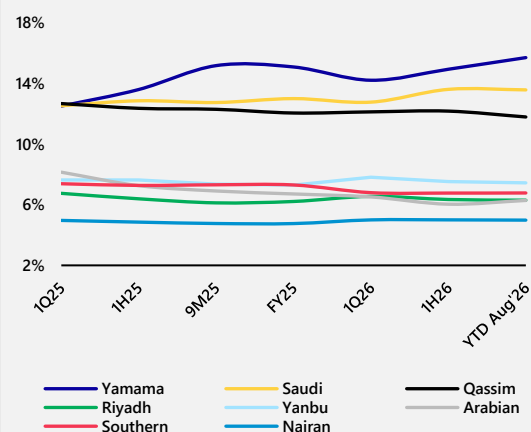
## Cement Industry Data

Saudi Arabia  
9-Sept. '26

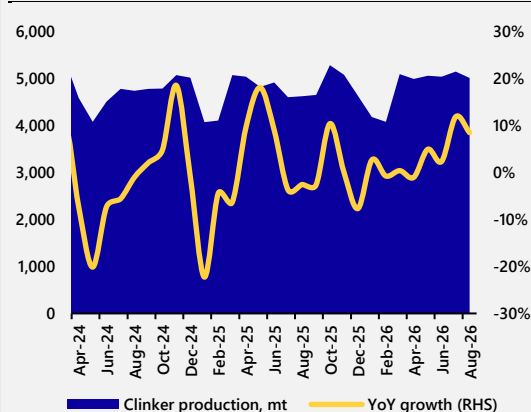
Cement sales YoY growth (%)



Market share (%)



Clinker production YoY growth (%)



## KSA Cement sector monthly update: Aug'26

- Cement sales volume in August 2026 remained broadly unchanged YoY but decreased 1.0% MoM to 4.58mt.
- Monthly volume decline is driven by weak export volumes (mainly from Saudi Cement), partially offset by 0.5% growth in domestic volumes.
- Yamama's clinker production remained broadly stable YoY at 572k tons, significantly below YTD monthly avg. of 735k tons.
- Clinker inventory rose 1.0% MoM to 45.9mt; mainly driven by Eastern region.

**Sales:** In August 2026, total cement sales volume were flat YoY but fell 1.0% MoM, reaching 4.58 mt. Domestic cement sales were resilient, achieving a growth of 0.4% YoY and 0.5% MoM; however, exports witnessed a drop of 17.9% YoY and 43.2% MoM. The sharp decline in cement exports is attributable to lower exports by Saudi Cement during August. Among our coverage companies, Arabian Cement, Yamama Cement and Najran Cement recorded the highest growth in sales volume for the month, up ~15%, ~12% and ~9% growth YoY, respectively. On the other hand, Qassim Cement and Southern Cement reported the highest decline of ~11% and ~8% YoY, respectively.

The sector-level clinker exports were down 19% YoY and 2% MoM. On YTD basis, clinker exports have decreased 26% YoY, while cement exports were up 0.6% YoY.

**Clinker inventory:** Clinker inventory grew 1.0% MoM to 45.9 mt. (as of August 2026). On a YTD basis, inventory levels have increased in all regions, except the Northern region (see Figure 8). Eastern region witnessed highest inventory growth YTD (in terms of ratio), followed by Western and Central region. Within our coverage companies, Riyadh Cement holds the lowest inventory level (5 months), followed by Saudi Cement as well as Yamama Cement at 7 months. Qassim Cement and Najran Cement have an inventory level of 9 months and 14 months, respectively (see Figure 7).

Figure 1: Cement sales performance of coverage companies

| Cement sales    | Aug'2026<br>('000 tons) | YoY<br>Growth | MoM<br>Growth |
|-----------------|-------------------------|---------------|---------------|
| Yamama Cement   | 835                     | 12.1%         | 3.0%          |
| Saudi Cement    | 598                     | -1.3%         | -7.1%         |
| Qassim Cement   | 470                     | -11.3%        | -8.9%         |
| Riyadh Cement   | 284                     | 2.9%          | -0.4%         |
| Yanbu Cement    | 331                     | 2.8%          | 0.0%          |
| Arabian Cement  | 331                     | 15.3%         | 6.1%          |
| Southern Cement | 314                     | -7.6%         | 0.6%          |
| Najran Cement   | 240                     | 9.1%          | 11.6%         |

Source: Yamama Cement, alrajhi capital

Figure 2: Local sales vs. Export sales contribution

| Cement sales    | Aug'2026 |        |
|-----------------|----------|--------|
|                 | Local    | Export |
| Yamama Cement   | 100.0%   | 0.0%   |
| Saudi Cement    | 91.3%    | 8.7%   |
| Qassim Cement   | 100.0%   | 0.0%   |
| Riyadh Cement   | 100.0%   | 0.0%   |
| Yanbu Cement    | 100.0%   | 0.0%   |
| Arabian Cement  | 100.0%   | 0.0%   |
| Southern Cement | 100.0%   | 0.0%   |
| Najran Cement   | 93.8%    | 6.2%   |

Source: Yamama Cement, alrajhi capital

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Figure 3: Sales performance by region (Aug'26)

| Cement sales | Aug'2026<br>('000 tons) | YoY<br>Growth | MoM<br>Growth |
|--------------|-------------------------|---------------|---------------|
| Central      | 1,654                   | 1.5%          | 0.2%          |
| West         | 1,197                   | 3.1%          | -2.0%         |
| East         | 858                     | 5.8%          | -5.5%         |
| South        | 554                     | -1.1%         | 5.1%          |
| North        | 321                     | -24.3%        | -1.2%         |
| <b>Total</b> | <b>4,584</b>            | <b>0.0%</b>   | <b>-1.0%</b>  |

Source: Yamama Cement, alrajhi capital

Figure 4: Sales performance of coverage companies (YTD)

| Cement sales    | YTD Aug'26<br>('000 tons) | YoY<br>Growth |
|-----------------|---------------------------|---------------|
| Yamama Cement   | 5,517                     | 5.1%          |
| Saudi Cement    | 4,769                     | 5.0%          |
| Qassim Cement   | 4,141                     | -6.3%         |
| Riyadh Cement   | 2,213                     | -0.2%         |
| Yanbu Cement    | 2,611                     | -2.2%         |
| Arabian Cement  | 2,207                     | -12.6%        |
| Southern Cement | 2,380                     | -9.7%         |
| Najran Cement   | 1,751                     | 1.9%          |

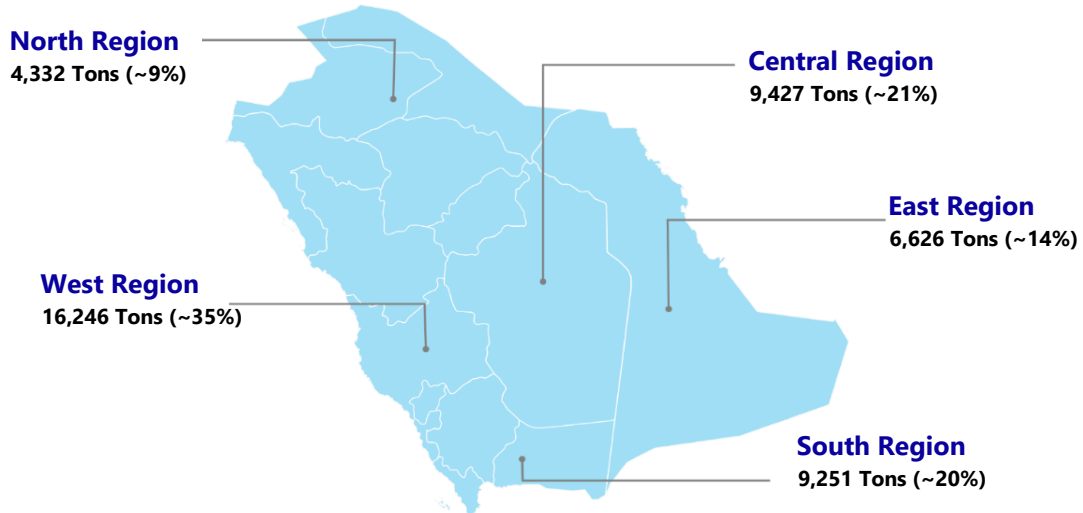
Source: Yamama Cement, alrajhi capital

Figure 5: Sales performance by region (YTD)

| Cement sales | YTD Aug'26<br>('000 tons) | YoY<br>Growth |
|--------------|---------------------------|---------------|
| Central      | 12,229                    | -3.1%         |
| West         | 9,138                     | -0.8%         |
| East         | 6,841                     | 10.3%         |
| South        | 4,131                     | -5.1%         |
| North        | 2,793                     | -18.6%        |
| <b>Total</b> | <b>35,132</b>             | <b>-1.9%</b>  |

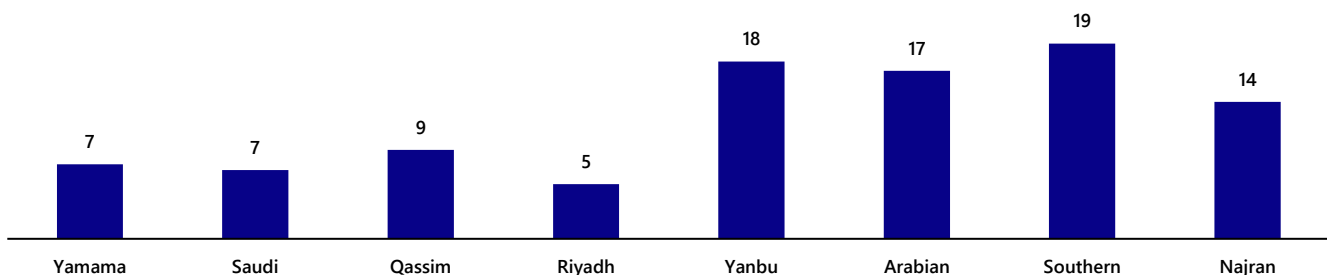
Source: Yamama Cement, Al Rajhi Capital

Figure 6: Clinker Inventory by Geography ('000 Tons and percentage of total KSA) – Aug'26



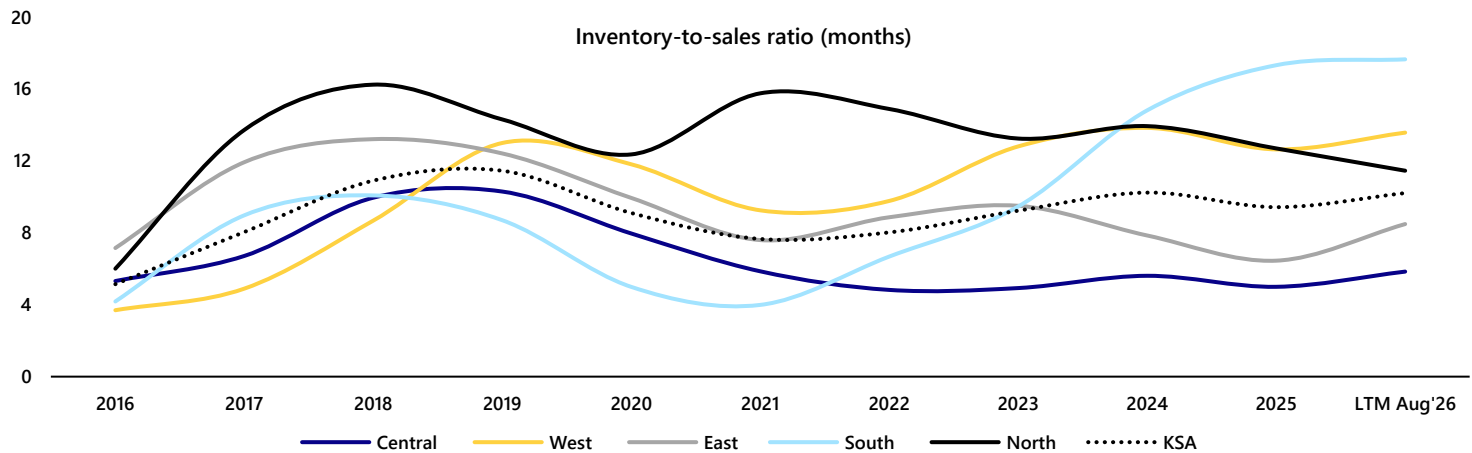
Source: Yamama Cement, alrajhi capital

Figure 7: Inventory-to-sales ratio\* (Aug'26, months)



Source: Yamama Cement, alrajhi capital, \*Clinker inventory/Avg. monthly cement sales, LTM, Note – Qassim inventory includes Hail

Figure 8: Central and Eastern regions have lower inventory compared to Western, Southern, and Northern



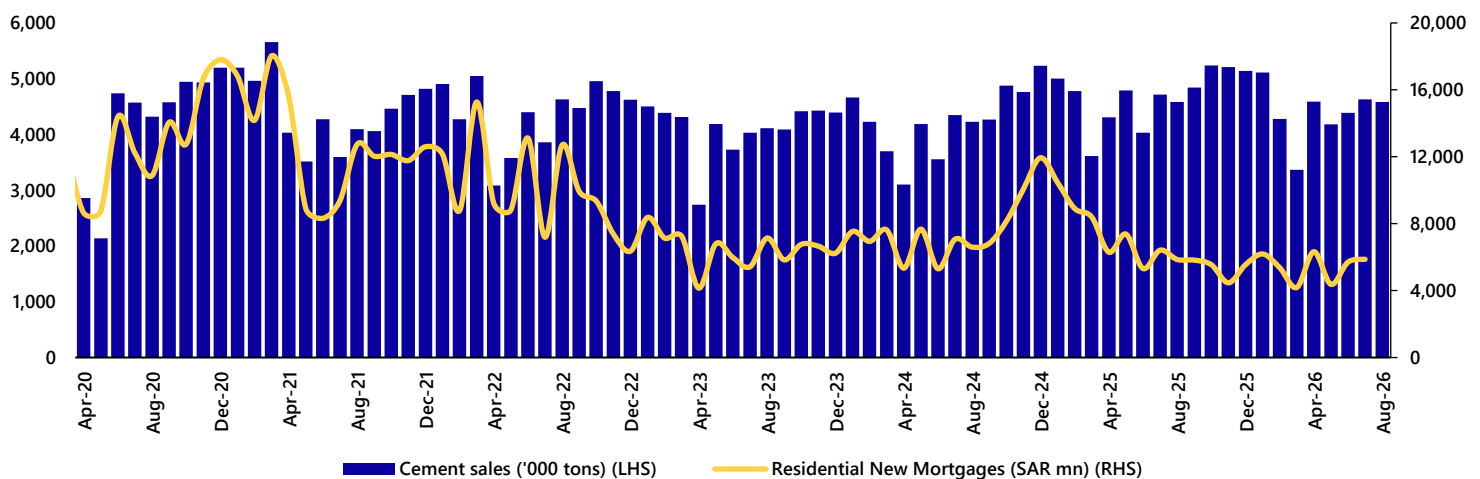
Source: Yamama Cement, alrajhi capital

Figure 9: Market share (%)

| Market share | 1Q25  | 1H25  | 9M25  | FY25  | 1Q26  | 1H26  | YTD Aug'26 |
|--------------|-------|-------|-------|-------|-------|-------|------------|
| Yamama       | 12.5% | 13.6% | 15.2% | 15.1% | 14.2% | 14.9% | 15.7%      |
| Saudi        | 12.5% | 12.9% | 12.7% | 13.0% | 12.8% | 13.6% | 13.6%      |
| Qassim       | 12.7% | 12.4% | 12.3% | 12.0% | 12.1% | 12.2% | 11.8%      |
| Riyadh       | 6.7%  | 6.4%  | 6.1%  | 6.2%  | 6.6%  | 6.3%  | 6.3%       |
| Yanbu        | 7.6%  | 7.6%  | 7.4%  | 7.3%  | 7.8%  | 7.5%  | 7.4%       |
| Arabian      | 8.1%  | 7.3%  | 6.9%  | 6.7%  | 6.5%  | 6.0%  | 6.3%       |
| Southern     | 7.4%  | 7.3%  | 7.3%  | 7.3%  | 6.8%  | 6.8%  | 6.8%       |
| Najran       | 5.0%  | 4.9%  | 4.8%  | 4.8%  | 5.0%  | 5.0%  | 5.0%       |

Source: Yamama Cement, alrajhi capital

Figure 10: Cement sales vs Residential new mortgage volume



Source: Yamama Cement, alrajhi capital



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