

Financial Summary for period ended 30 Sep 2023

October 22, 2023

Doha, Qatar

Qatar National Cement Co. (Q.P.S.C)



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Company Profile

- Established in 1965 with Emiri Decree No. 07.
- Major Producer and Seller of OPC, SRC Cement and Washed Sand in the State of Qatar.
- 4 Cement Plants, 2 Sand Washing Plants and Calcium Carbonate Plant.
- Total Cement Production Capacity of 19,000 T.P.D.
- Total Sand Washing Plant Production Capacity of 40,000 T.P.D.
- Managed by experienced and professional management.

Significant Achievement

- Cover market demand for all types of cement, washed sand and calcium carbonate.
- Controlled the various operational costs without compromising the quality and efficiency.
- Successfully paid 30% of paid up capital i.e. QAR 0.3 to Shareholders.
- Compliance with Qatar Exchange and QFMA reporting requirements.



Condensed Interim Income Statement for the Nine months ended
Sep 30,2023
(All amounts in Qr. (000))

| | 2023 | 2022 | % |
|---------------------------|-----------|-----------|------|
| Sales | 354,066 | 551,633 | (36) |
| Cost of Sales | (209,229) | (392,354) | (47) |
| Gross Profit | 144,837 | 159,279 | (9) |
| Other Income | 47,806 | 29,382 | 63 |
| Selling & Dis. Exp | (26,707) | (5,966) | 348 |
| G&A exp | (14,308) | (11,963) | 20 |
| Net Profit for the Period | 151,628 | 170,732 | (11) |

Financial Performance for the period ended 30 Sep 2023

(All amounts in Qr. (000))

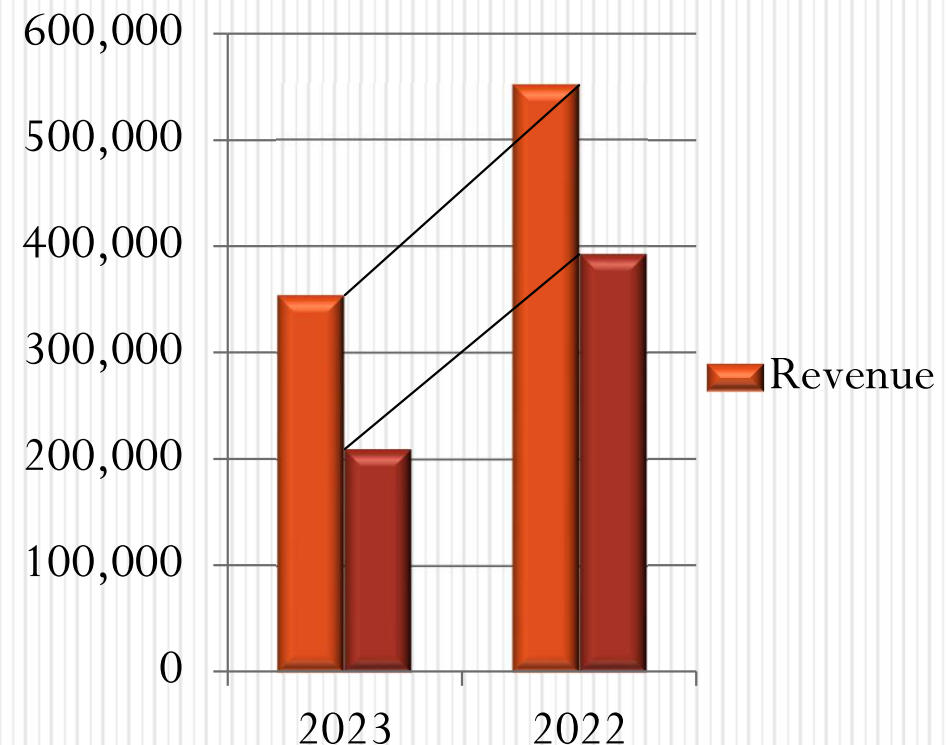
Revenue

36% drop in revenue driven by following:

- Reduction in volumes due to market demand after the FIFA world cup

Cost of Revenue

The cost of revenue has dropped by 47% mainly in line with decrease in sale and increase in production efficiency , which resulted in reduction in cost of revenue.



Financial Performance for the period ended 30 Sep 2023

(All amounts in Qr. (000))

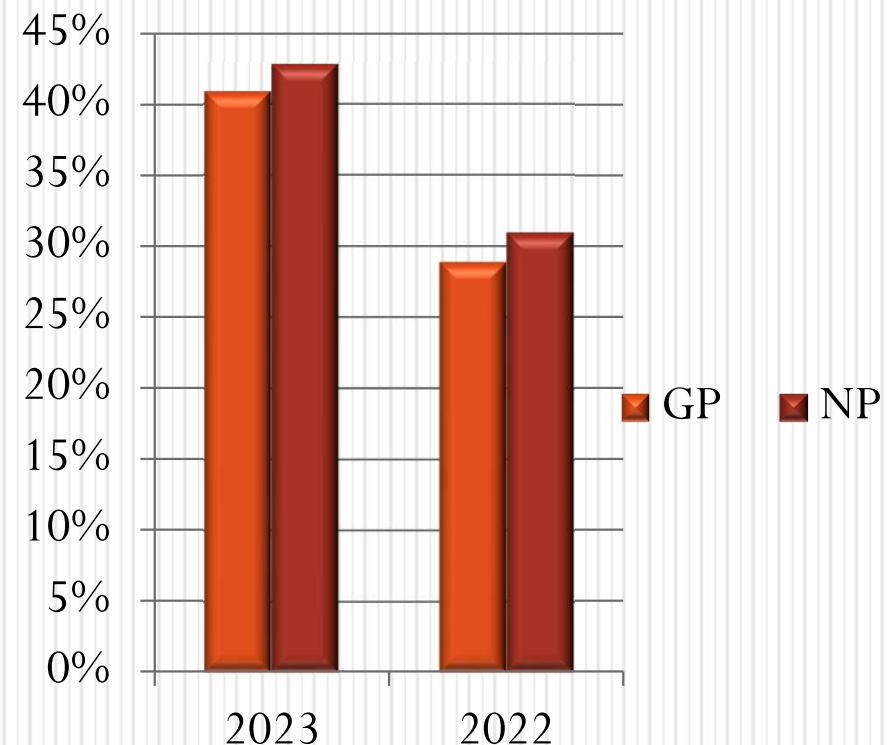
Gross Profit

9% decrease in GP driven by following factors:

- Due to increase in production efficiency and cost optimization.

Net Profit

11% decrease in NP is due to increase in other income, which is partially offset by increase in sales & marketing expenses and G&A expenses.

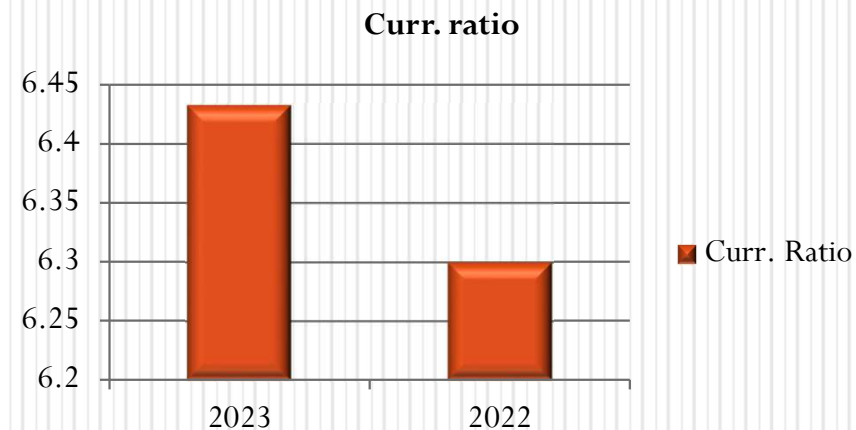




Financial Performance for the period ended 30 Sep 2023

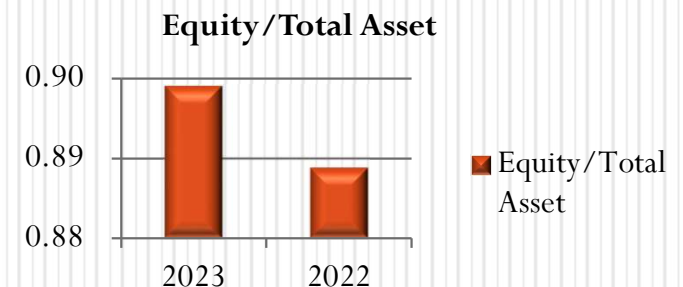
Current ratio

Current ratio decreased to 6.2 times as compared to 6.3 mainly due to reduction in cash & cash equivalent due to dividend payout.



Equity to total Assets ratio

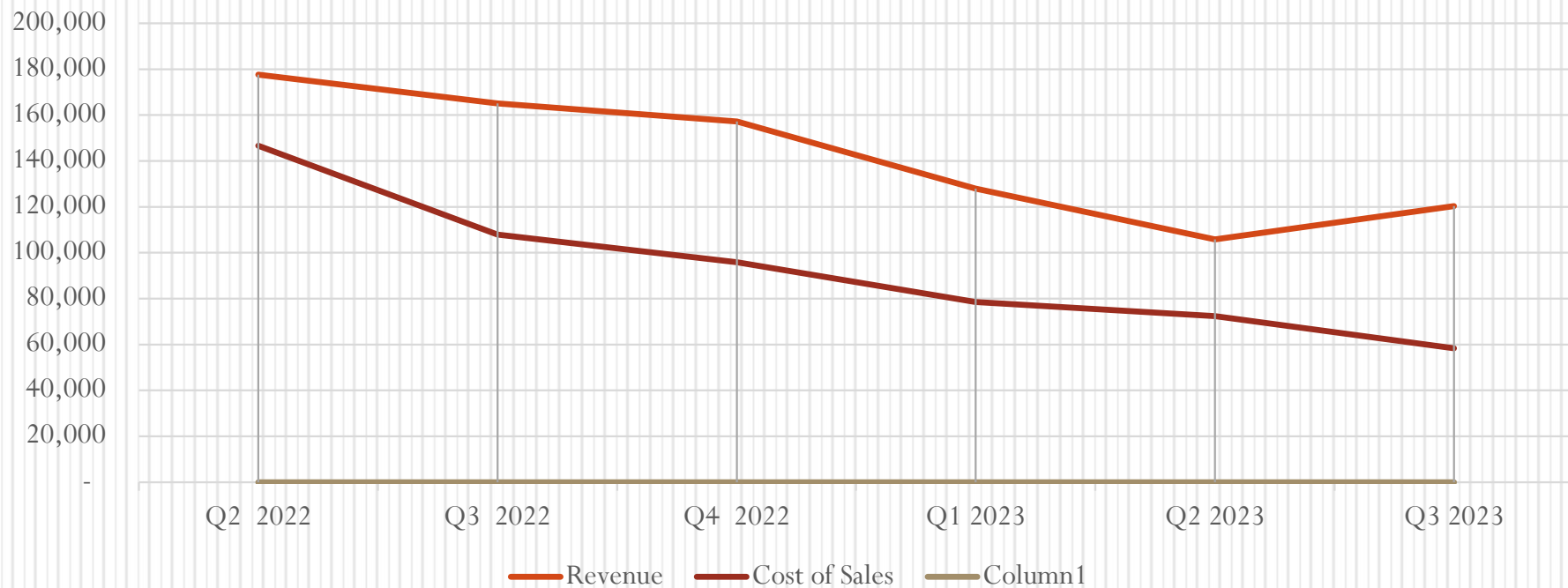
Equity to total assets ratio has increased to 0.90 from 0.89 in Q1 2023.





Financial Performance for the period ended 30 Sep 2023

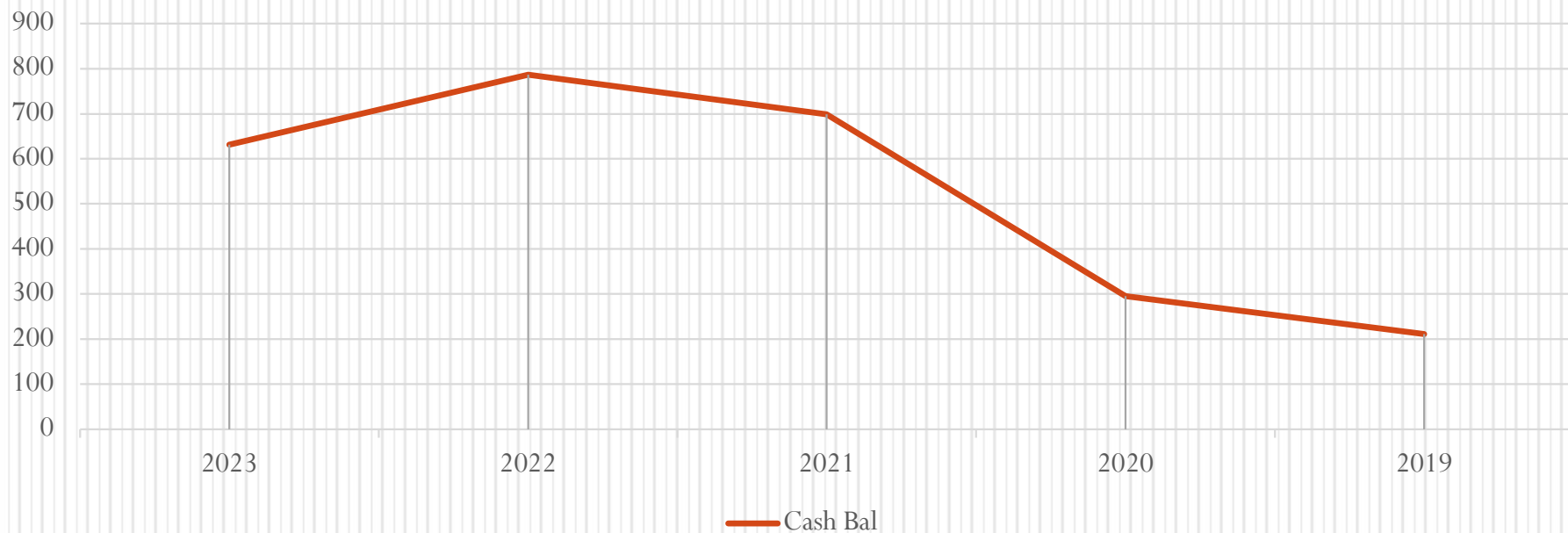
Quarterly analysis of Revenue & Cost of Sales





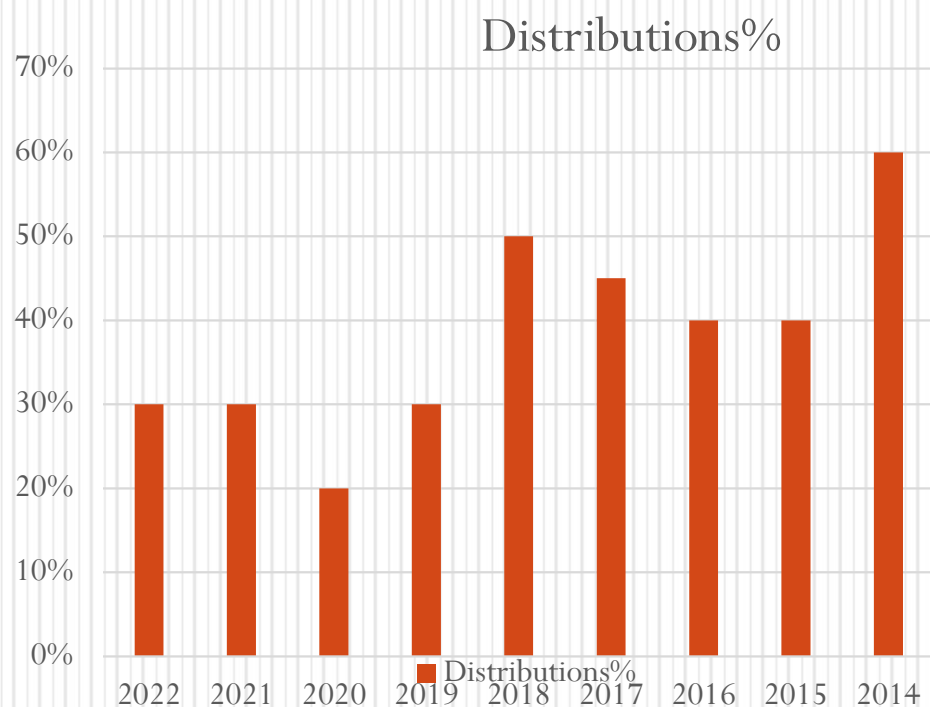
Financial Performance for the period ended 30 Sep 2023

Cash balance available in millions



Cash balance includes cash at bank and short term deposits placed with banks, which are readily convertible to cash.

Distribution History

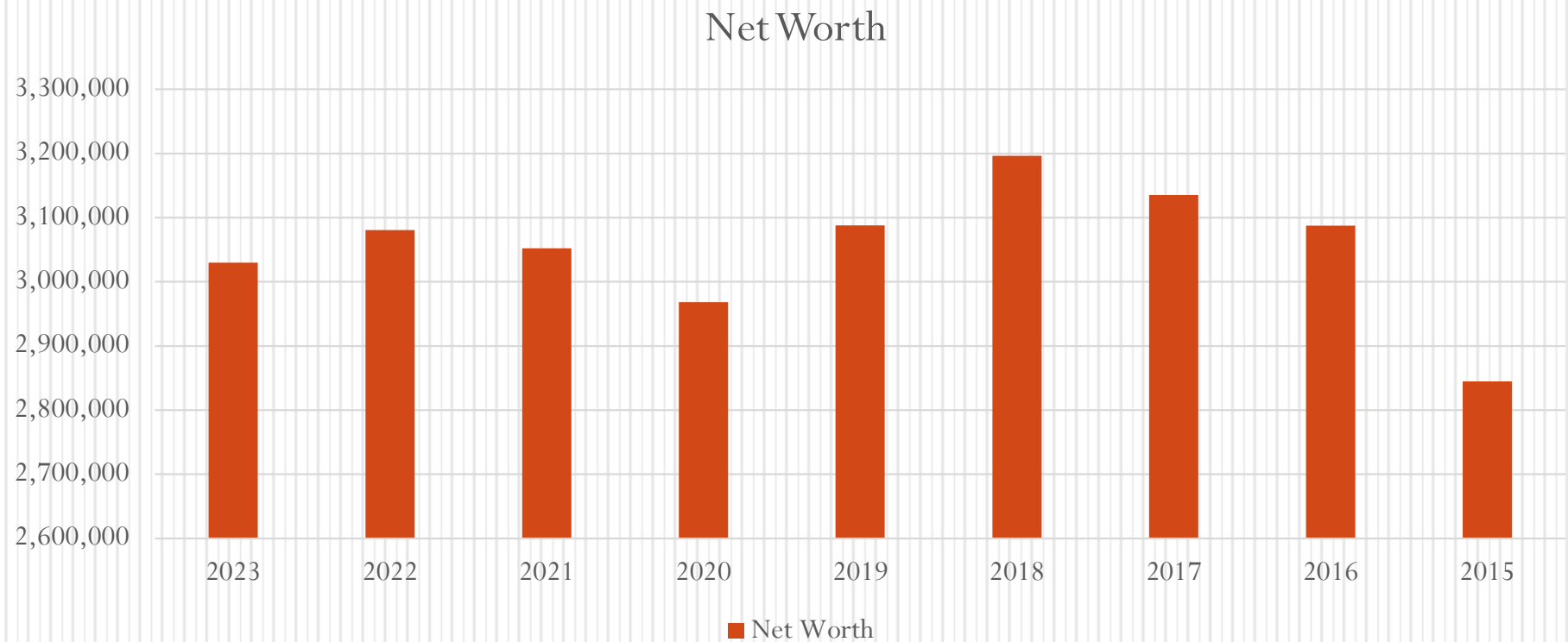


| Sr# | Description | Dividend Distribution % | Dividend Amount (QAR) | Bonus Shares % |
|-----|-------------|-------------------------|-----------------------|----------------|
| 1 | 2022 | 30% | 0.3 | - |
| 2 | 2021 | 30% | 0.3 | - |
| 3 | 2020 | 20% | 0.2 | - |
| 4 | 2019 | 30% | **0.3 | - |
| 5 | 2018 | 50% | 5 | - |
| 6 | 2017 | 45% | 4.5 | - |
| 7 | 2016 | 40% | 4 | 10 |
| 8 | 2015 | 40% | 4 | 10 |
| 9 | 2014 | 40% | 4 | 10 |
| 10 | 2013 | 60% | 6 | - |

Note:

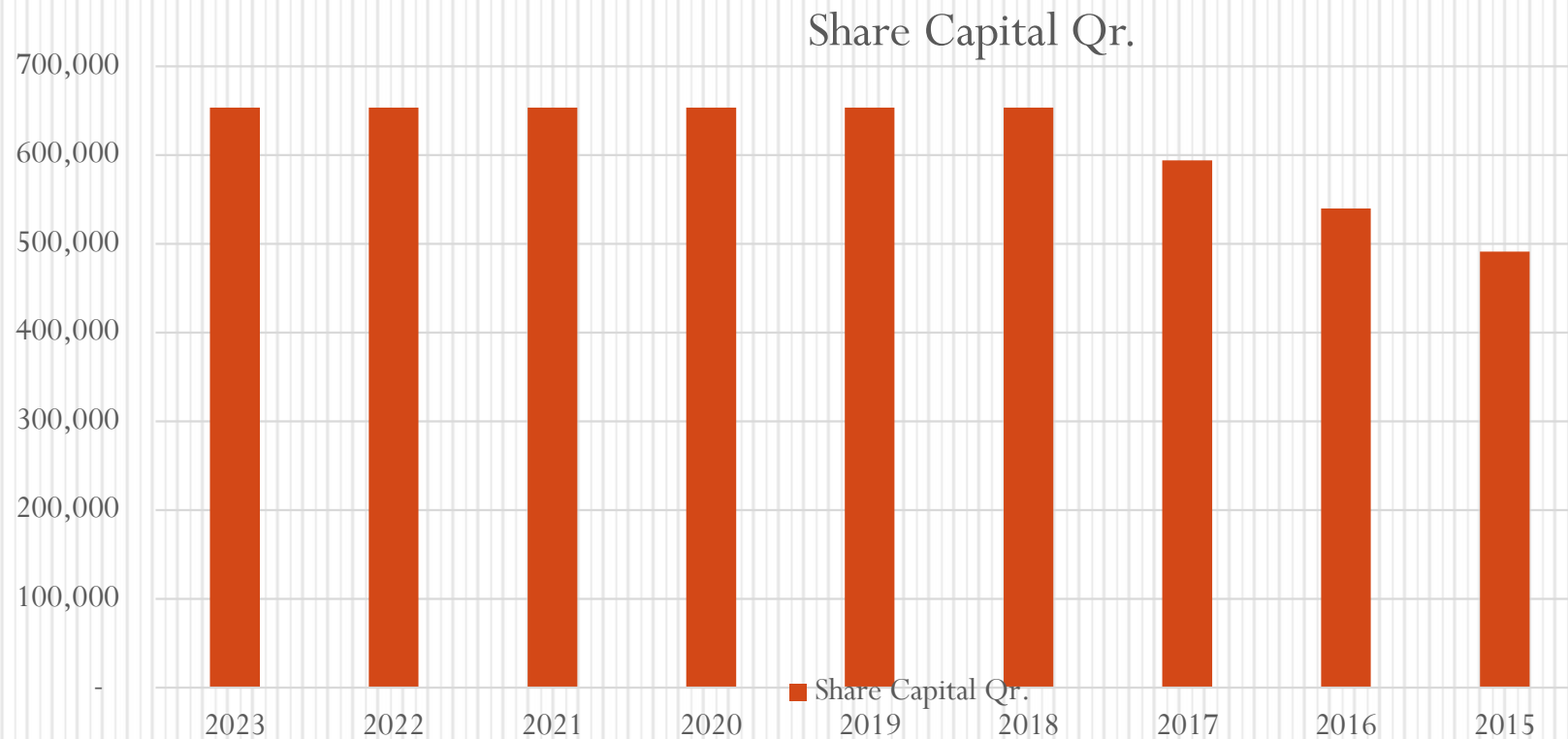
**During the year 2019, the Company had split its share into 1:10. For comparison, please adjust the preceding years figs.

Net Worth



Net worth for 2023 represents fig as on 30-Sep-2023.

Share Capital



- The company had issued 10% bonus shares 3 times in the last 10 years.
- Share capital for 2023 represents fig as on 30-Sep-2023.

OUTLOOK

- Initiated digital transformation
- We believe that demand for cement will pick up from Q4 of 2023.
- The Company is exploring opportunities to increase the shareholder value by investing in profitable ventures.
- The company will continue its pursuit to innovate new and existing products in order to support Qatar vision 2030.
- The management has taken many cost optimization initiatives, which are going add positive value.

Contact us

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