

# SAMA Monthly February 2024

Nauman khan n.khan@alahlicapital.com

# Key takeaways



- The banking sector assets increased by 0.97% mom to SAR4.05trn in February 2024. Loan book increased by 1.0% mom (+10.9% yoy) to SAR2.65trn, while investment book grew by 1.2% mom (+8.0% yoy) to SAR633bn.
- The increase in loan book is driven by an increase in Personal Loans (+0.7% mom), followed by Real Estate activities (+3.1% mom) and Financial and Insurance activities (+3.6% mom). Residential mortgages decreased by 7.7% mom (-2.9% yoy).
- Deposits increased by 1.2% mom (+10.3% yoy) to SAR2.54trn. Demand deposits grew by 2.3% mom, the highest growth since April 2023 (+2.9% yoy) to SAR1.35trn. Saving deposits declined for the first time since July 2022 by 3.0% mom (+26.2% yoy) to SAR839bn in February 2024.
- With growth in deposits slightly greater than the loan growth, the headline LDR decreased to c104.3% in February 2024 vs 104.5% in January 2024 whereas the regulatory LDR remained flat at 79.7% in February 2023 vs January 2024.
- From a macro perspective, total reserves decreased by 1.64% mom (-4.61% yoy) to SAR1.62trn (US\$432bn).
- CPI stood at 1.81% yoy in February 2024 vs 1.55% yoy in January 2024. Housing and Restaurants increased by 8.5% yoy and 2.5% yoy while Clothing and Furnishings declined by 4.0% yoy and 3.0% yoy, respectively.
- The broader money supply (M3) increased by 10.1% yoy (+1.3% mom) to SAR2.76trn.

### Banks



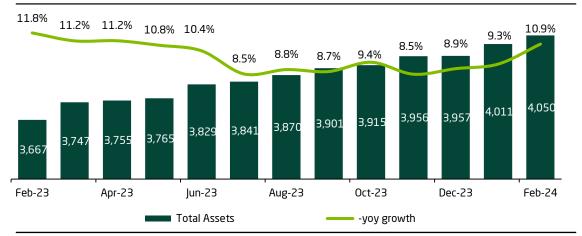
#### **Assets**

- The sector's assets increased by 0.97% mom (+12.0% yoy) to SAR4.05trn in February 2024, compared to a growth of 1.4% mom (+1.3% yoy) in February 2023.
- In February 2024, loans and advances represented c65% of total assets while investments accounted for c16%.

### Loans and investments

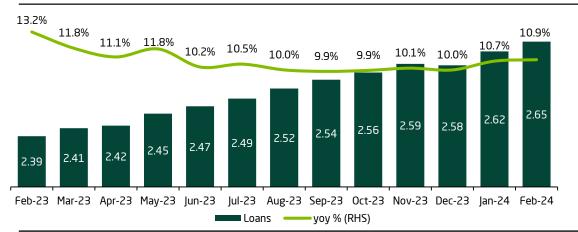
- Loans increased by 1.0% mom to SAR2.65trn.
  - In absolute terms, new loan origination stood at SAR26.9bn in February 2024, compared to SAR38.0bn last month.
  - New mortgages (by banks) decreased by 7.9% mom (-2.8% yoy) to SAR6.9bn in February 2024 vs SAR7.5bn in the previous month. Mortgage represented 25.8% of new loan origination in February 2024 vs 19.8% in January 2024 and 33% in February 2023.
  - Overall, new mortgages stood at SAR14.5bn in M2 2024, down 6.6% yoy and accounted for c22% of new loan origination vs c39% in the same period last year.
  - Based on economic activity, Personal Loans accounted for c31% of new loans vs 36% in February 2023, followed by Real Estate Activities (30%) and Financial and Insurance Activities (14%) in February 2024.
- Investment book increased by 1.2% mom (+8.0% yoy) to SAR633bn in February 2024.

### Exhibit 1: Saudi banks assets (SAR bn, %)



Source: SAMA, SNB Capital Research

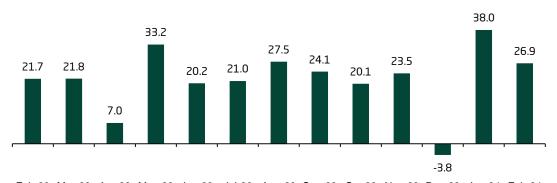
### Exhibit 2: Total loans (SAR trn, %)



# **Banks**



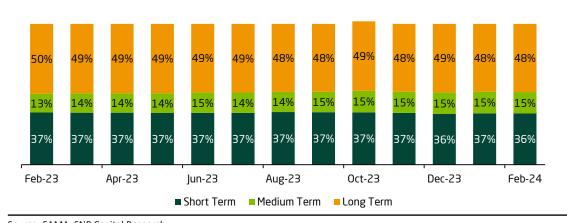
Exhibit 3: New Ioan origination (SAR bn)



Feb-23 Mar-23 Apr-23 May-23 Jun-23 Jul-23 Aug-23 Sep-23 Oct-23 Nov-23 Dec-23 Jan-24 Feb-24

Source: SAMA, SNB Capital Research

Exhibit 5: Loan breakdown by maturity (%)



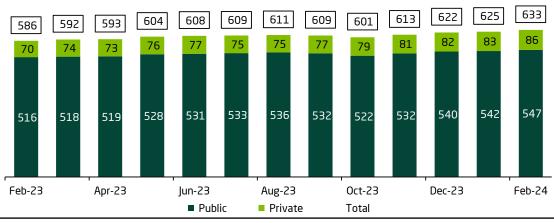
Source: SAMA, SNB Capital Research

Exhibit 4: New loans by economic activity (SAR bn)



Source: SAMA, SNB Capital Research

Exhibit 6: Investment Breakdown (SAR bn)



## Banks



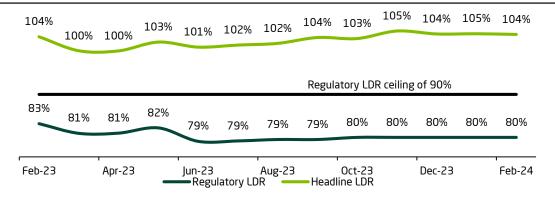
### **Deposits**

- Deposits increased by 1.2% mom (+10.3% yoy) to SAR2.54trn in February 2024.
  - Demand deposits recorded the highest growth since April 2023, increasing by 2.3% mom (+2.9% yoy) to SAR1.35trn. Demand deposits accounted for c53% of total deposits in February 2024 vs 57% in February 2023.
  - Saving deposits declined 3.0% mom (+26.2% yoy) to SAR839bn in February 2024 and accounted for 33% of total deposits (vs 29% in February 2023). We highlight that this is the 1<sup>st</sup> significant decline in Saving deposits since August 2022.

### Loans to Deposits (LDR)

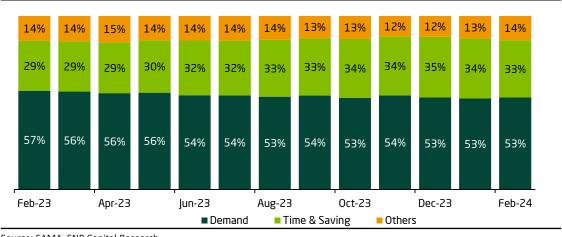
With growth in deposits slightly greater than the loan growth, the headline LDR decreased to c104.3% in February 2024 vs 104.5% in January 2024 whereas the regulatory LDR remained flat at 79.7% in February 2023 vs January 2024.

### Exhibit 8: Regulatory LDR vs headline LDR (%)



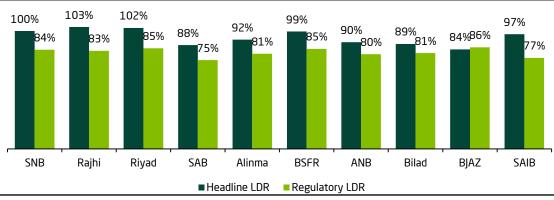
Source: SAMA, SNB Capital Research

### Exhibit 7: Deposit breakdown (%)



Source: SAMA, SNB Capital Research

### Exhibit 9: Headline and regulatory LDR of individual banks (%)



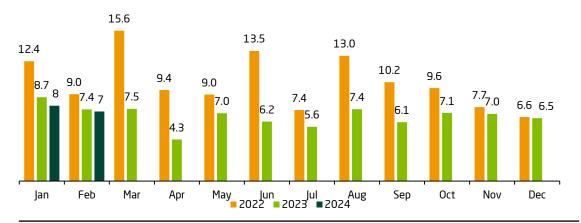
# Mortgages



### Mortgages

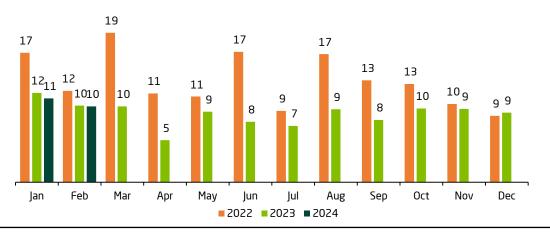
- Banks and other financing companies signed 9,806 new residential mortgage contracts for individuals in February 2024 vs 10,840 in January 2024.
- Disbursed amount stood at SAR7.21bn in February 2024 vs SAR7.81bn in January 2024 (-7.7% mom) and is lower than SAR7.42bn in February 2023 (-2.9% yoy).
- YTD, the total disbursed amount stood at SAR15.0bn vs SAR16.1bn in the same period last year. As mentioned earlier, the change in the subsidy mechanism, high interest rates and the increase real estate prices are impacting mortgages.
- The average contract value in February 2024 stood at SAR0.74mn in February 2024 vs SAR0.72mn in January 2024 and 0.75mn in February 2023.

### Exhibit 18: Mortgages disbursed amount (SAR bn)



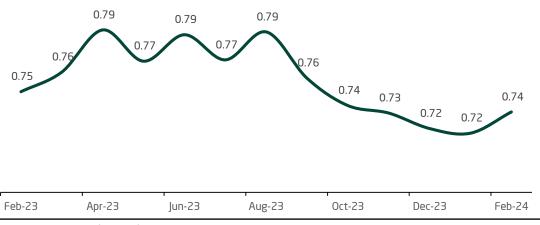
Source: SAMA, SNB Capital Research

Exhibit 17: New mortgage contracts (000)



Source: SAMA, SNB Capital Research

Exhibit 19: Average contract value (SAR mn)



### Macro



#### Reserves

Total reserves decreased by 1.64% mom (-4.6% yoy) to SAR1.62trn (US\$432bn). The decrease was primarily due to a decrease in foreign currency & deposits abroad and investment in foreign securities. Foreign currency & deposits decreased by 2.7% mom (-3.9% yoy) to SAR548bn. Whereas investment in foreign securities decreased by SAR11.7bn in February 2024 vs last month.

### Exhibit 21: Total reserves (SAR trn, %)

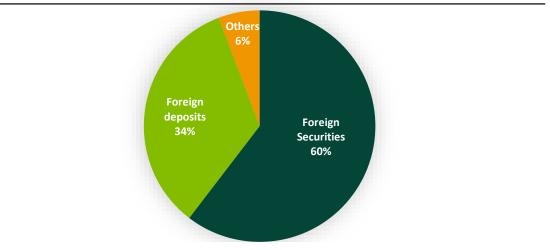


Source: SAMA, SNB Capital Research

### **Money Supply**

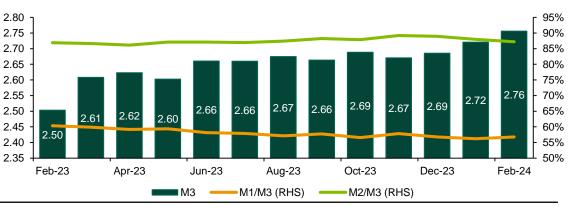
- Broad money supply (M3) increased by 10.1% yoy (+1.3% mom) to SAR2.76trn.
- The yoy growth was primarily due to a growth in the T&S deposits, which increased by 26.2% yoy (-3.0% mom).
- M1 increased by 3.6% yoy (+2.3% mom) to SAR1.57trn, with demand deposits increasing by 2.9% yoy (+2.3% mom) and currency in circulation (CIC) increasing by 8.3% yoy (+2.7% mom).

Exhibit 20: Reserves break-up (%)



Source: SAMA, SNB Capital Research

### Exhibit 22: Money supply (SAR trn, %)



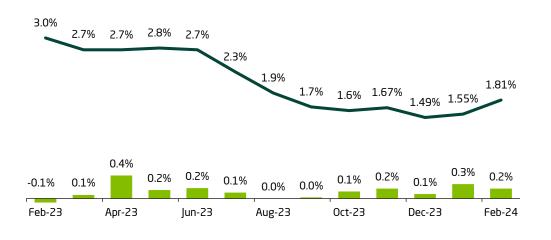
### Macro



### CPI

- CPI stood at 1.81% yoy in February 2024 (+0.18% mom) vs 1.55% in January 2024.
  - Housing index (25.5% weightage) continues to push the index up (+8.5% yoy, +1.2% mom).
  - Clothing, Furnishing and Communication are moderating the inflationary trends decreasing by 4.02% yoy (-0.3% mom), 3.0% yoy (-0.2% mom) and 1.8% yoy (-0.2% mom), respectively.

### Exhibit 23 : CPI (%)

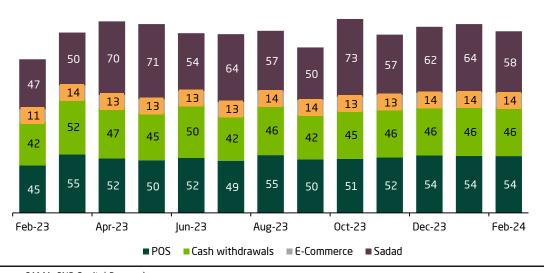


Source: SAMA, SNB Capital Research

### **Consumer Spending**

- PoS transactions stood at SAR53.7bn in February 2024, up 19.9% yoy (-0.2% mom).
- ATM cash withdrawals (Banks and Mada) increased by 9.1% yoy (-1.0% mom) to SAR45.5bn.
- E-commerce transaction using Mada card stood at SAR14.1bn, up by 24.6% yoy (-2.2% mom) to SAR14.1bn.
- Value of bills paid through SADAD increased by 23.0% yoy (-9.3% mom) to SAR58.3bn.

### Exhibit 24 : Consumer spending (SAR bn)





#### IMPORTANT INFORMATION

The authors of this report hereby certify that the views expressed in this document accurately reflect their personal views regarding the securities and companies that are the subject of this document. The authors also certify that neither they nor their respecture spouses or dependents (if relevant) hold a beneficial interest in the securities that are the subject of this document. Subject of this document are the subject of this document are the subject of this document are the subject of this document. Sub Capital or its subsidiaries for third parties may own securities in one or more of the advised in this document are part of a diversified portfolio over which they have no discretion. The investment banking division of SNB Capital may be in the process of soliciting or executing fee earning mandates for companies that are either the subject of this document are part of a diversified portfolio over which they have no discretion. The investment banking division of SNB Capital may be in the process of the subject of this document are part of a diversified portfolio over which they have no discretion. The investment banking division of SNB Capital may be in the process of the subject of this document are part of a diversified portfolio over which they have no discretion. The investment banking division of SNB Capital may be in the process of the subject of this document.

This document is instead to the person to whom SNB Capital has issued it. This document is not intended for general information purposes only, and may not be reproduced or redistributed to any other person. This document is not intended as an offer or solicitation with respect to the purchase or sale of any security. This document is not intended to take into account any investment suitability needs of the recipient. In particular, this document is not customized to the specific investment objectives, financial situation, risk appetite or other needs of any person who may receive this document. SNB Capital strongly advises every potential investor to seek professional legal, accounting, tax and financial guidance when determining whether an investment in a security is appropriate to his or her needs. Any investment recommendations contained in this document have been completed return. Information and opinions contained in this document and such information may be condensed or incomplete. Accordingly, no representation or warranty, express or implied, is made as to, and no reliance should be placed on the fairness, accuracy, completeness of the information and opinions contained in this document or oriented should be placed on the fairness, accuracy, completeness of the information and opinions contained in this document or oriented should be placed on the fairness, accuracy, completeness of the information and opinions contained in this document or oriented should be placed on the fairness, accuracy, completeness of the information and opinions contained in this document or oriented should be placed on the fairness, accuracy, completeness of the information and opinions contained in this document or oriented should be placed on the fairness, accuracy, completeness of the fair

SNB Capital is authorised by the Capital Market Authority of the Kingdom of Saudi Arabia to carry out dealing, as principal and agent, and underwriting, managing, arranging, advising and custody, with respect to securities under licence number 37-06046. The registered office of SNB Capital is at King Saud Road, SNB Regional Building P.O. Box 22216, 11495 Riyadh, Kingdom of Saudi Arabia.

SNB Capital Company, Saudi Joint Stock Company, Paid up capital SAR 1,500 million, authorized by the Capital Market Authority, CR 1010231474, P.O. Box 22216, Riyadh 11495, Kingdom of Saudi Arabia, T: 920000232, www.alahlicapital.com

#### Third Party Research

This research is prepared by SNB Capital, with headquarters in Riyadh, Saudi Arabia. SNB Capital is authorized to engage in securities according to its domestic legislation. This research is not a product of Tellimer Markets, Inc., a U.S. registered broker-dealer. SNB Capital has sole control over the contents of, or the views expressed in, research reports prepared by SNB Capital.

SNB Capital is not registered as a broker-dealer in the United States and, therefore, is not subject to U.S. rules regarding the preparation of research reports and the independence of research report is provided for distribution to "major U.S. institutional investors" and other "U.S. institutional investors" in reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act").

Any U.S. recipient of this research report wishing to effect any transaction to buy or sell securities or related financial instruments based on the information provided in this research report should do so only through Tellimer Markets, Inc., located at 27th Floor, 575 Fifth Avenue, New York, NY 10017. A representative of Tellimer Markets, Inc. is contactable on +1 (212) 551 3480. Tellimer Markets, Inc. accepts responsibility for the contents of this research report, subject to the terms set out below, to the extent that it is delivered to a U.S. person including major U.S. institutional investors.

None of the materials provided in this report may be used, reproduced, or transmitted, in any form or by any means, electronic or mechanical, including recording or the use of any information storage and retrieval system, without written permission from Tellimer and SNB Capital.

SNB Capital is the employer of the research analyst(s) responsible for the content of this report and research analysts preparing this report are resident outside the U.S. and are not associated persons of any U.S. regulated broker-dealer. The analyst whose name appears me an associated person of Tellimer Markets, Inc. and, therefore, may not be subject to applicable restrictions under FINRA because a papearances and trading securities held by a research analyst account.

Tellimer Markets, inc. or its attiliates has not menaged or co-managed a public offering of securities for the subject company in the past 12 months, and does not expect to receive or intend to seek compensation for investment banking services from the subject company in the next three months. Tellimer Markets, Inc. has never owned any class of equity securities of the subject securities.

Subject securities.

#### About Tellim

Tellimer is a registered trade mark of Exotix Partners LLP. Exotix Partners LLP and its subsidiaries ("Tellimer may at any time, hold a trading professionals in the securities and financial instruments discussed in this report. Tellimer may at any time, hold a trading position in the securities and financial instruments discussed in this report. Tellimer has procedures in place to identify and manage any potential conflicts of interests that arise in connection with its research. A copy of Tellimer has procedures in place to identify and manage any potential conflicts of interest policy is available at www.tellimer.com/regulatory-information.

#### Distribution

This report is not intended for distribution to the public and may not be reproduced, redistributed or published, in whole or in part, for any purpose without the written permission of Tellimer shall accept no liability whatsoever for the actions of third parties in this respect. This report is for distribution only under such circumstances as may be permitted by applicable law.

This report may not be used to create any financial instruments or products or any indices. Neither Tellimer and SNB Capital, nor its members, directors, representatives, or employees accept any liability for any direct or consequential loss or damage arising out of the use of all or any part of the information herein.

United Kingdom: Distributed by Exotix Partners LLP only to Eligible Counterparties or Professional Clients (as defined in the FCA Handbook); neither the FCA's protection rules nor compensation scheme may be applied UAE: Distributed in the Dubai International Financial Centre by Exotix Partners LLP (Dubai) which is regulated by the Dubai Financial Services Authority ("DFSA"). Material is intended only for personal Clients under the Rules of the DFSA and no other person should act upon it.

Other distribution: The distribution of this report in other jurisdictions may be restricted by the Jaw and persons into whose possession this document comes should inform themselves about, and observe, any such restriction.

Tellimer and/or its members, directors or employees may have interests, or long or short positions, and may at any time make purchases or sales as a principal or agent of the securities referred to herein. Tellimer may rely on information barriers, such as "Chinese Walls" to control the flow of information within the areas, units, divisions, groups of Tellimer.

Investing in any non-U.S. securities or related financial instruments (including ADRs) discussed in this report may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the U.S. Securities and Exchange Commission. Information on such non-U.S. securities or related financial instruments may be limited. Foreign companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect within the United States. The value of any investment or income from any securities or related financial instruments discussed in this report denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related financial instruments.

Frontier and Emerging Market laws and regulations governing investments in securities markets may not be subject to inconsistent or arbitrary interpretation or application. Frontier and Emerging Market securities are often not issued in physical form and registration of ownership of certain types of securities may not be subject to standardised procedures and may be effected on an ad hoc basis. The value of investments in Frontier and Emerging Market securities may also be affected by fluctuations in available currency rates and exchange control regulations. Not all of these or other risks associated with the relevant company, market or instrument which are the subject the subject to standardised procedures and may be subject to standardised procedures and may be subject to a centralised system.