

CHEMISTRY THAT MATTERS™



FOURTH QUARTER 2021 EARNINGS PRESENTATION

03 February 2022



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FOURTH QUARTER EARNINGS HIGHLIGHTS

KEY MESSAGES



ROBUST OPERATIONAL PERFORMANCE
DRIVEN BY HIGHER SALES VOLUMES



BETTER THAN ANTICIPATED MARGINS
SUPPORTED BY RISE IN PRODUCT PRICES



SHAREHOLDERS RETURNS A PRIORITY HIGHER
DIVIDEND DECLARED FOR H2 21



CLEAR AMBITION TO LEAD ON INNOVATION
AND SUSTAINABILITY

Q4 2021 PERFORMANCE (In USD Bn)

13.7

Revenue

3.5

EBITDA¹

1.3

Net Income²



2021 PERFORMANCE REVIEW - KEY PRIORITIES



1 TRANSFORMATION & STRATEGY

- ✓ Realize synergies with Saudi Aramco
- ✓ Deliver on strategy
- ✓ Corporate initiatives



2 FINANCIAL STRENGTH

- ✓ Disciplined capital allocation
- ✓ Stable to growing dividend
- ✓ Maintain strong standalone credit rating



3 OPERATIONAL PERFORMANCE

- ✓ Safe & reliable operations
- ✓ Continued focus on cost controls
- ✓ Deliver growth projects



4 ESG, CUSTOMER FOCUS, INNOVATION

- ✓ Commitment to sustainability
- ✓ Improve local content and customer intimacy
- ✓ Create value through innovation

ACTING UPON CIRCULAR CARBON ECONOMY IN THE FOURTH QUARTER



CARBON ROADMAP

MOVING LOW-CARBON-EMITTING TECHNOLOGIES INITIATIVE TO NEXT LEVEL

- Formalizing the WEF LCET initiative into a stand-alone entity by 2023 to share early-stage risks and co-invest in developing and upscaling LCETs.



MOU SIGNED WITH THE SAUDI MINISTRY OF ENERGY ON DEVELOPING RENEWABLE ENERGY PROJECTS

- SABIC transitioning to renewables as major electricity consumer in Saudi Arabia.



CIRCULAR PRODUCTS



SABIC METHANOL EARNS CIRCULAR & CARBON CERTIFICATE

- Ibn Sina Methanol plant in Saudi Arabia received the ISCC+ Certificate.



1st BIO-BASED, CERTIFIED RENEWABLE HIGH-PERFORMANCE POLYMER

- SABIC's bio-based ULTEM™ resins can potentially reduce carbon footprint by up to 10% compared to fossil-based incumbent grades.



1st CERTIFIED CIRCULAR POLYMERS OF RECOVERED OCEAN-BOUND PLASTIC

- World's first certified circular polymers through advanced recycling.

OTHER ESG HIGHLIGHTS IN THE FOURTH QUARTER



ESG AWARDS & RECOGNITIONS



SABIC'S SPECIALTIES PORTFOLIO EARNS RECOGNITION FOR R&D EXCELLENCE

- Within the top 100 revolutionary technologies developed in 2020.



BEST RECYCLING / CIRCULARITY INITIATIVE AT THE CHEMICAL WEEK SUSTAINABILITY AWARDS

- In recognition to the outstanding commitment to innovation and collaboration.



TRUCIRCLE™ RECOGNISED WITH RESPONSIBLE CARE AWARDS

- SABIC's certified circular polymers received the CEFIC's Safe and Sustainable award.

SABIC, SUPPLIER OF CHOICE



SABIC receives **Lavazza's** "Suppliers Coffee Links" award for its sustainability efforts.



'Together Strong' award from **Schneider Electric**, in appreciation of SABIC's role during the pandemic.



ESG RATINGS



Retained B score
CDP climate rating



Reaffirmed Platinum medal from Ecovadis



Compliance Leader
Verification™ Status by Ethisphere

SYNERGY REALIZATION OVERVIEW

REALIZATION OF VALUE CREATION

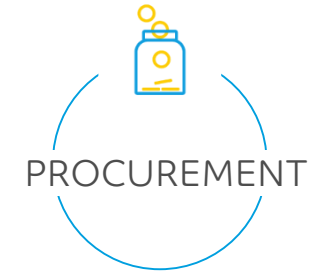
Cumulative¹

468

\$Million



FOURTH QUARTER HIGHLIGHTS



Successfully managed to achieve cost reduction through leveraging procurement purchasing power.

¹ Since deal close by June 2020.

FINANCIAL PERFORMANCE

HEALTHY FINANCIAL PERFORMANCE

(USD Bn)	Q4 21	Q3 21	% Var	Q4 20	% Var	2021	2020	% Var
Revenue	13.67	11.65	17%	8.76	56%	46.65	31.19	50%
EBITDA	3.48	2.99	17%	1.79	95%	12.87	5.39	139%
Income from Operations	2.30	2.05	12%	1.01	128%	8.89	1.22	628%
Net Income	1.32	1.49	-12%	0.60	119%	6.14	0.02	NM ³
Free Cash Flow ¹	2.87	2.16	33%	0.94	204%	7.66	2.37	223%

SALES DRIVERS

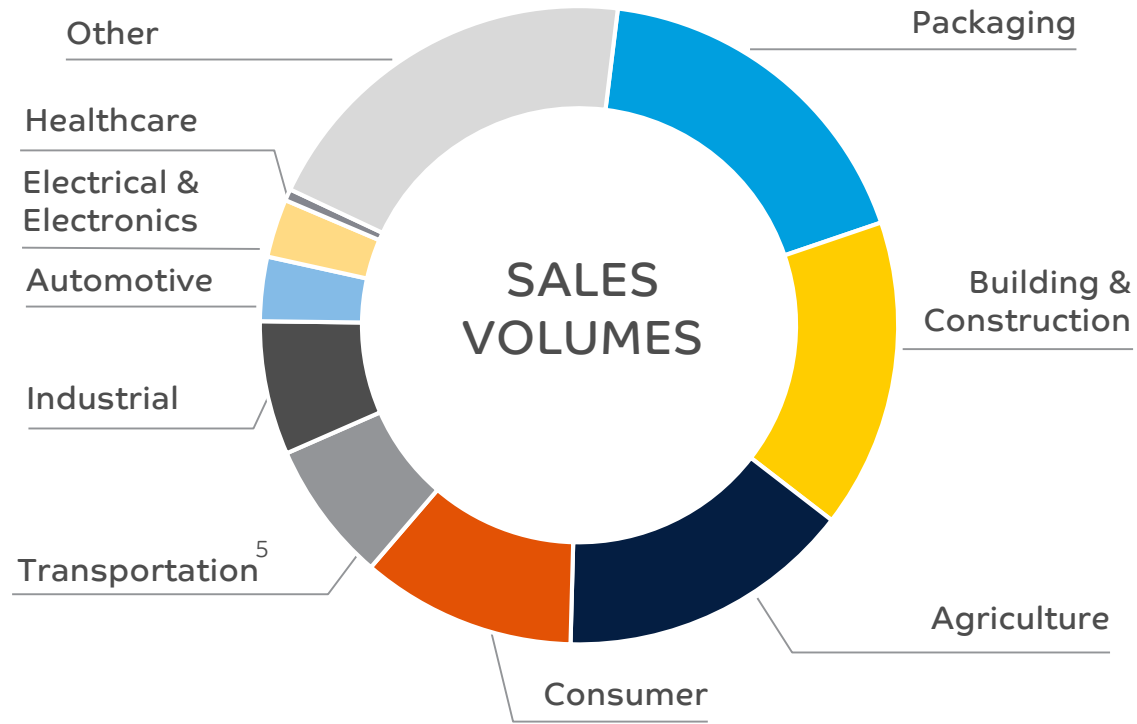
	Volumes	Prices ²
Q4 21 vs. Q3 21 (QOQ)	↑ 10%	↑ 7%
Q4 21 vs. Q4 20 (YOY)	↑ 1%	↑ 55%

KEY RATIOS

	Q4 21	Q3 21	Q4 20	2021	2020
EBITDA Margin (%)	25%	26%	20%	28%	17%
Net Debt / EBITDA	-0.15	-0.09	0.26	-0.17	0.34

¹ Free Cash Flow = net cash from operating activities minus capital expenditure. Capital expenditure = Purchase of tangibles and intangibles, net. ² Includes FX & other factors. ³ Not meaningful. For reference, Brent oil averaged \$80 /bbl in Q4 21, \$74/bbl in Q3 21, \$44 /bbl in Q4 20.

SABIC: KEY END INDUSTRY¹ AND TRENDS



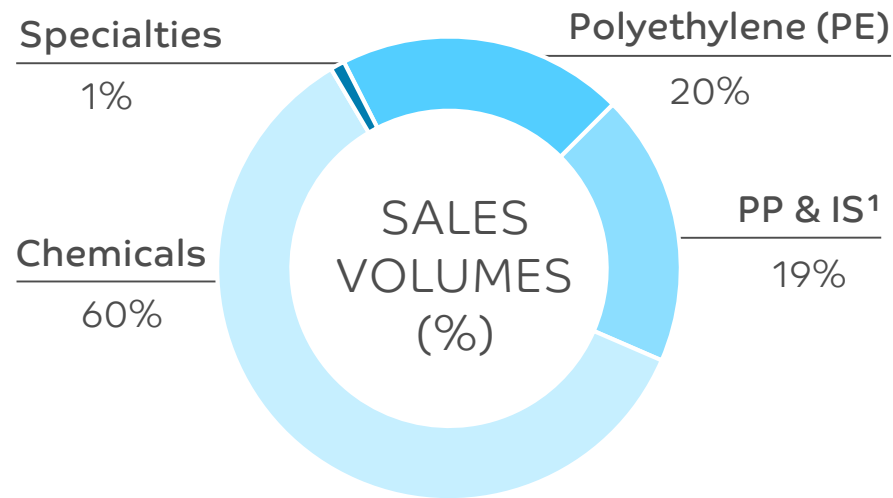
END INDUSTRY	Q4 DEMAND TREND ² (YOY)	Q1 DEMAND TREND ³ (QOQ)	Q2 DEMAND TREND ⁴ (QOQ)
Packaging	●	●	●
Building & Construction	●	●	●
Agriculture	●	●	●
Consumer	●	●	●
Transportation ⁵	●	●	●
Industrial	●	●	●
Automotive	●	●	●
Electrical & Electronics	●	●	●
Healthcare	●	●	●

Source: SABIC. ¹Direct or indirect sales. ² Industry Demand Q4 21 vs Q4 20. ³ Industry Future Trend in Q1 22 vs Q4 21. ⁴ Industry Future Trend in Q2 22 vs Q1 22.

⁵ Including fuel additives

PETROCHEMICALS AND SPECIALTIES

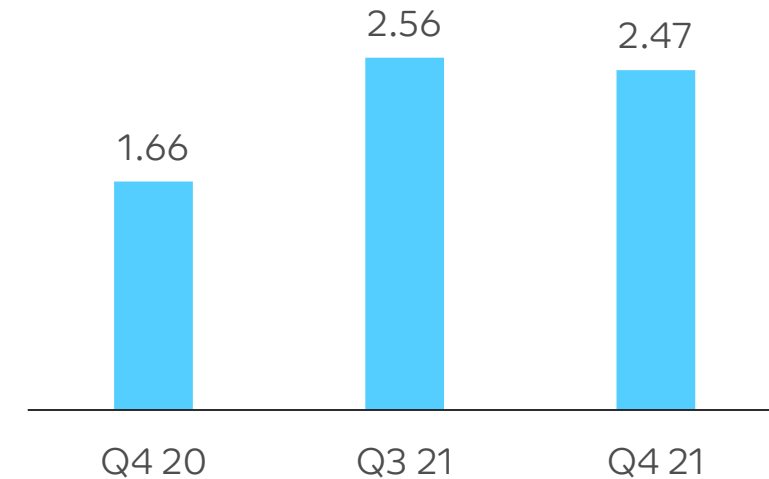
> HIGHER PRODUCT PRICES



SALES DRIVERS

	Volumes	Prices²
Q4 21 vs. Q3 21 (QOQ)	↑ 7%	↑ 7%
Q4 21 vs. Q4 20 (YOY)	↔ 0%	↑ 50%

EBITDA (USD Bn)



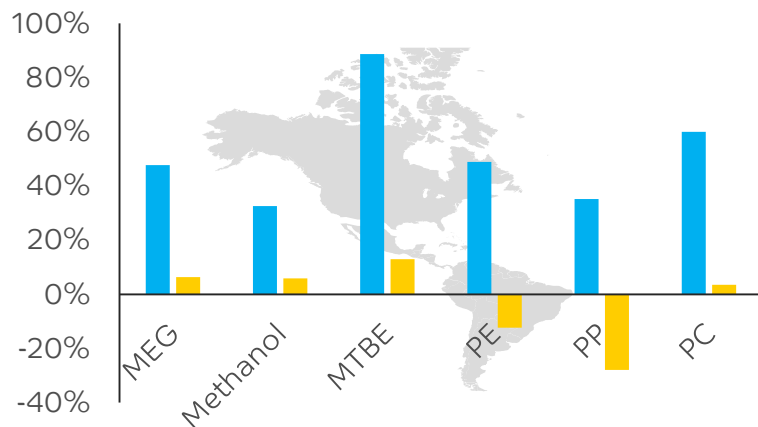
HIGHLIGHTS

- **Chemicals** – EBITDA increased due to higher sales volumes and product prices in Q4 21 (QoQ)
- **PE** – EBITDA decreased due to rise in feedstock and logistics costs in Q4 21 (QoQ)
- **PP & IS¹** – EBITDA decreased due to higher feedstock costs, partially offset by higher sales volumes in Q4 21 (QoQ)

¹Performance Polymers and Industrial Solutions. ² Including FX & other factors.

MAJOR PETROCHEMICALS PRICES¹ CHANGES ACROSS THE KEY REGIONS IN Q4 21

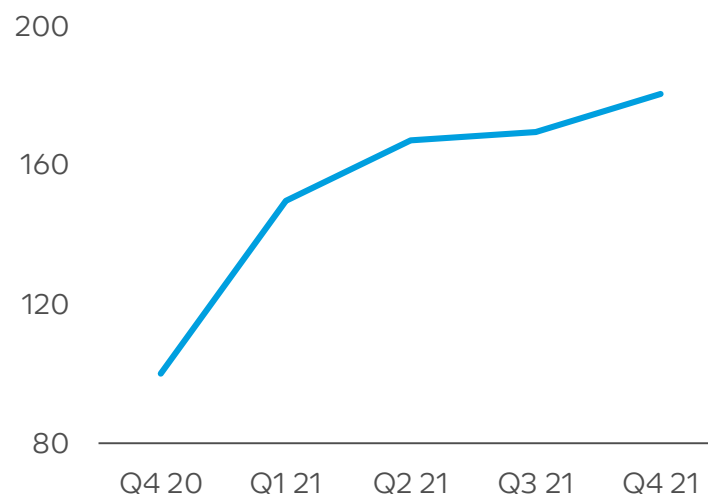
NORTH AMERICA²



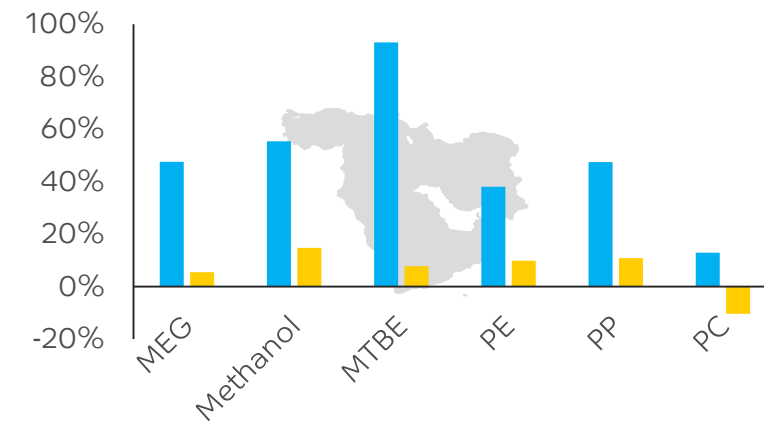
% change Q4 21 vs Q4 20 (YoY)

% change Q4 21 vs Q3 21 (QoQ)

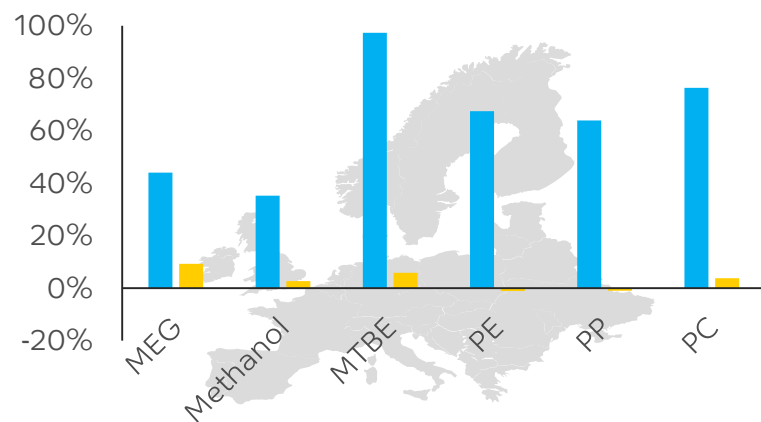
Petchems price index⁴



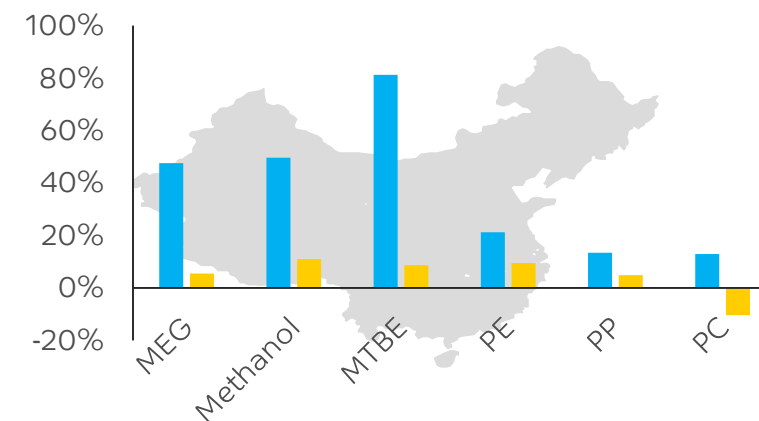
MIDDLE EAST³



WESTERN EUROPE



CHINA



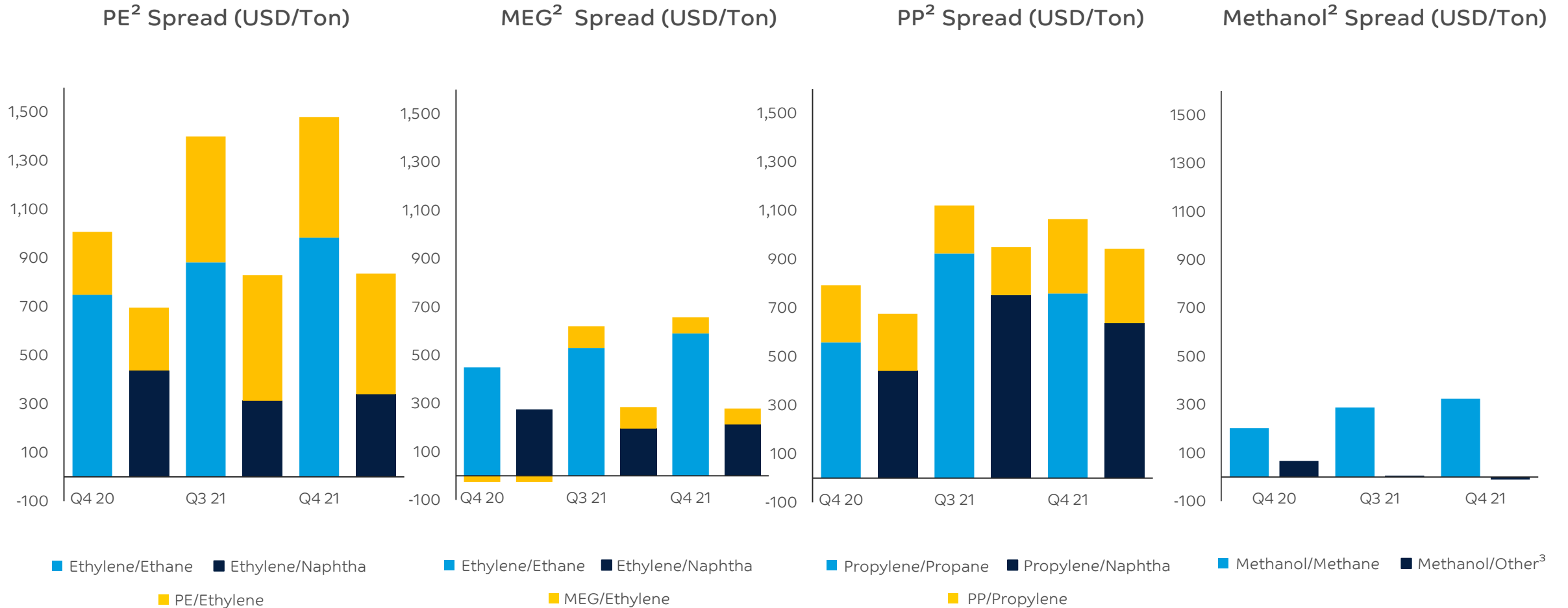
REGION SALES/GLOBAL SALES VOLUME FOR SABIC

	Americas	Europe	MEAF	China	Rest of Asia
MEG					
Methanol					
MTBE					
PE					
PP					
PC					

Legend: <15% (Light Blue), 15%-50% (Medium Blue), >50% (Dark Blue)

¹ Prices Reference CFR/ FOB/CIF from ICIS, IHS and S&P Global Platts ©2022 by S&P Global Inc. and Wood Mackenzie. MEG: Mono Ethylene Glycol; MTBE: Methyl Tertiary Butyl Ether; PE: Polyethylene; PP: Polypropylene; PC: Polycarbonate. ² Prices are aligned to USA region. ³ MEG and PC price are aligned to China, Methanol price = avg. (Rest of Asia, China), MTBE price = avg. (W. Europe, rest of Asia). ⁴ Q4 20 price rebased to 100. Weighted average price by SABIC product mix and regions.

SPREADS¹ FOR KEY PRODUCTS

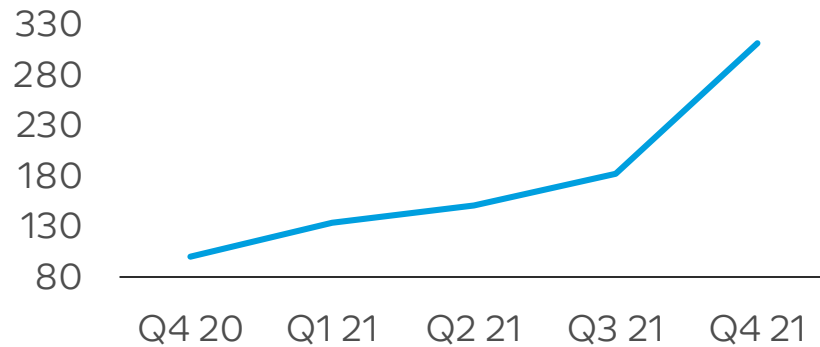


¹Spread = Product price (PE, MEG, PP and Methanol) minus feedstock price (Methane, Ethane, Propane, Naphtha and Coal). ²PE price = avg. (ME, W. Europe, China), MEG, and Methanol prices are aligned to prices in China. PP price = avg. (ME, W. Europe). For Methane, Ethane and Propane, prices are aligned to prices in KSA. Ethylene prices are aligned to prices in N.E. Asia. Propylene prices aligned to prices in W. Europe. Naphtha prices are aligned to prices in Asia. ³ Other is coal used as a feedstock. Coal prices are aligned to prices in China. Sources of prices are ICIS, S&P Global Platts ©2022 by S&P Global.

AGRI-NUTRIENTS

>> STRONG UREA PRICE

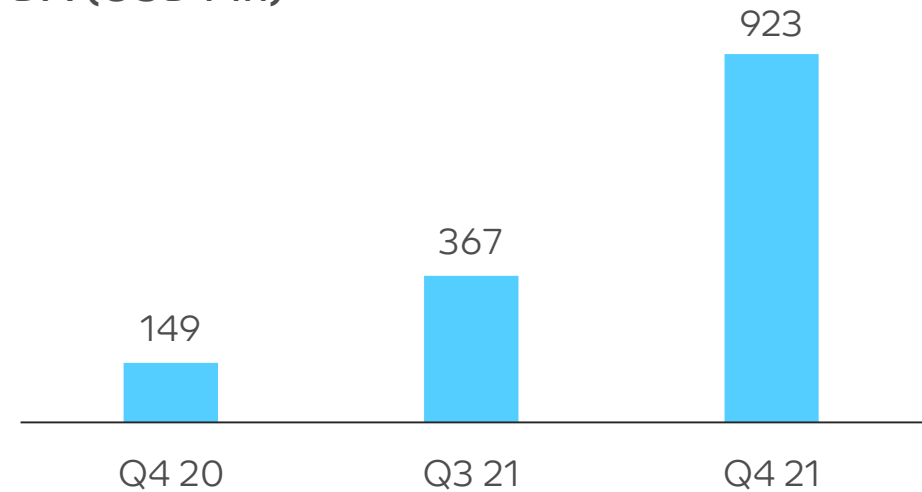
UREA PRICE Index¹ (USD/T)



SALES DRIVERS

	Volumes	Prices ²
Q4 21 vs. Q3 21 (QOQ)	↑ 27%	↑ 59%
Q4 21 vs. Q4 20 (YOY)	↑ 14%	↑ 184%

EBITDA (USD Mn)



HIGHLIGHTS

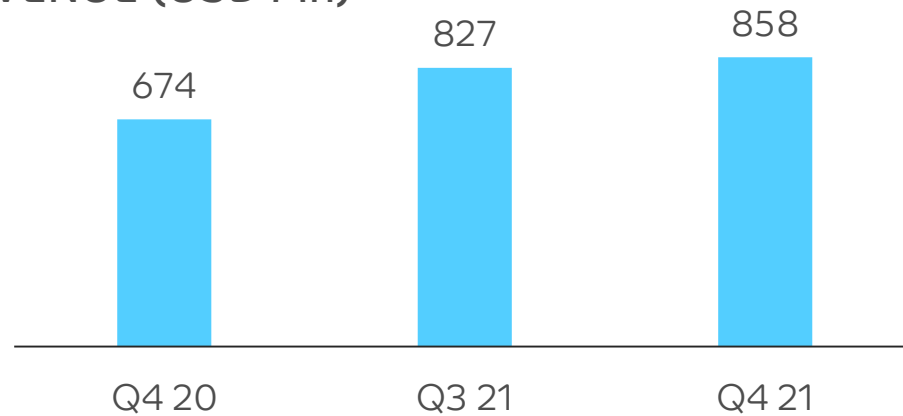
- Higher urea prices driven by supply and demand imbalances translated into higher EBITDA in Q4 21 (QoQ)

¹ Q4 20 rebased to 100. Weighted average price by SABIC product mix and regions. ² Including FX and other effects.

HADEED

> HIGHER SALES VOLUME

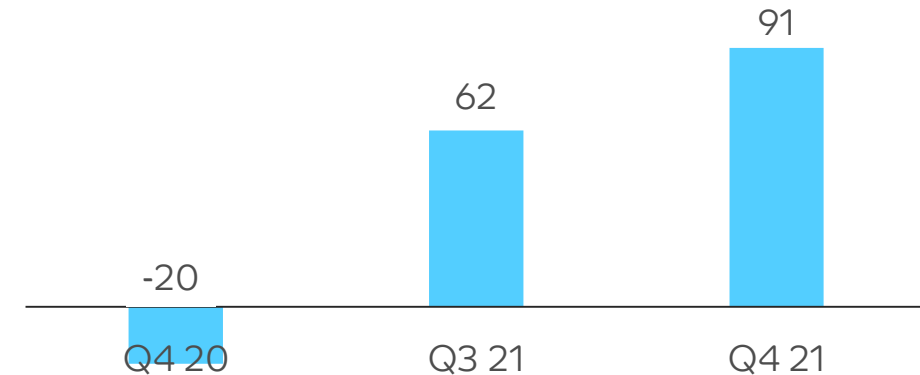
REVENUE (USD Mn)



SALES DRIVERS

	Volumes	Prices ¹
Q4 21 vs. Q3 21 (QOQ)	↑ 12%	↓ 8%
Q4 21 vs. Q4 20 (YOY)	↓ 4%	↑ 31%

EBITDA (USD Mn)



HIGHLIGHTS

- EBITDA improved supported by higher sales volumes and a decrease in raw materials cost in Q4 21 (QoQ)

¹ Including FX and other factors.

FOURTH QUARTER SUMMARY AND OUTLOOK 2022

SUMMARY



0.4
Earnings
per share¹



2.9
Free cash
flow



A+/A1
Strong
standalone
credit ratings²

FINANCIAL PERFORMANCE



(Amounts in USD Bn)

OUTLOOK 2022



2022 Outlook

Global GDP growth rate estimated to be above trend at 4.2% in 2022



We expect earnings in 2022 to be healthy, albeit lower than the exceptionally strong earnings in 2021

¹Earnings per Share = Net Income attributable to equity holders of the parent / Number of Shares. ² By all three Credit Rating Agencies.



THANK YOU

SABIC INVESTOR RELATIONS ENGAGEMENT



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UPCOMING BROKER CONFERENCES (virtual format)

February 2022

- CI Capital's 6th Annual MENA Investor Conference
- GIB Asset Management Transition in the Middle East Webinar
- Morgan Stanley Chemicals, Agriculture & Packaging Corporate Access Days

March 2022

- The 5th EFG Hermes Virtual Investor Conference
- BofA Securities 2022 Global Agriculture & Materials Conference
- GS 5th Annual Saudi Conference
- GS 11th European Chemicals Conference