



Earnings Presentation

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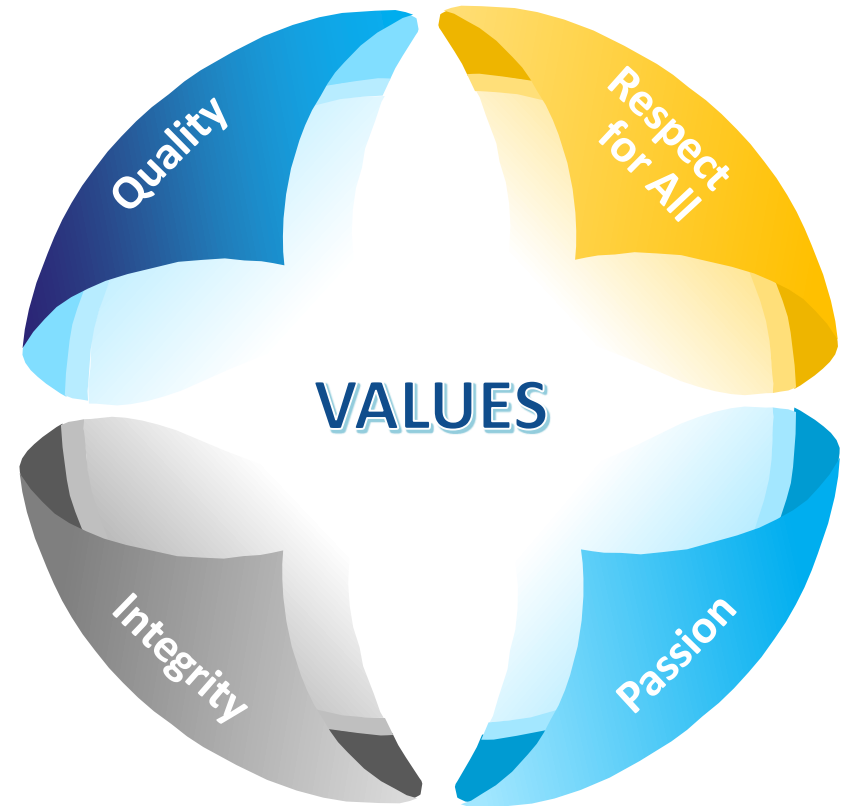
Our Vision, Mission & Values

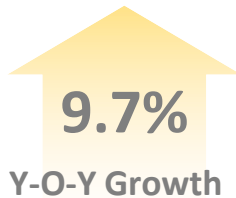
VISION

To be the *Brand of Choice*

MISSION

Develop, produce and market a range of nutritious food propositions for all age groups and create maximum shareholder value through teamwork





2015/16 :
SAR1,983mn

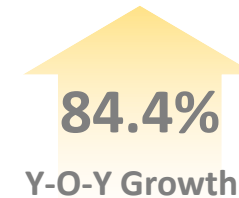
2014/15 :
SAR1,807mn

Sales

2015/16 :
SAR261mn

2014/15 :
SAR141mn

Net Profit



Cash Flow

Operating Cash Flows

2015/16 : **SAR362mn**

2014/15 : **SAR230mn**

Capital Expenditure

2015/16 : **SAR68mn**

2014/15 : **SAR166mn**

New Products



Crispy Tortilla Chips

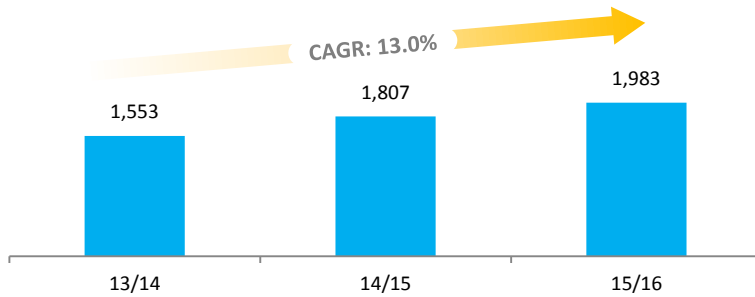


Majestique

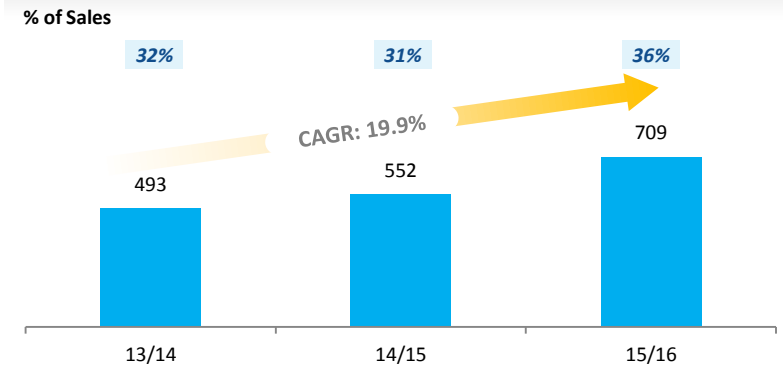
Recent Developments

- Signed a MoU with SELECT Co. for acquiring the lease rights of MODON land & purchase of building in Jeddah Industrial City Phase 1. This acquisition is expected to facilitate the future growth of the company.

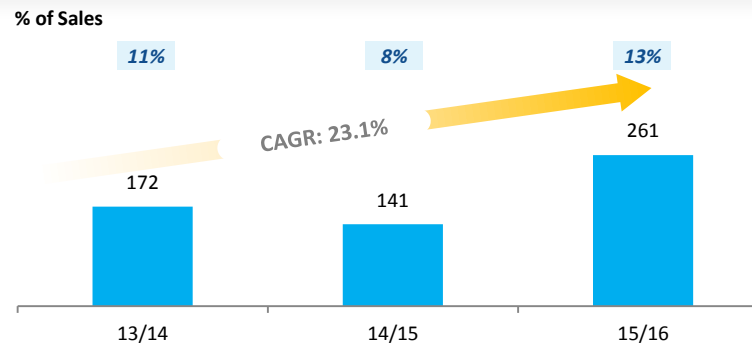
Sales SAR mn



Gross Profit SAR mn



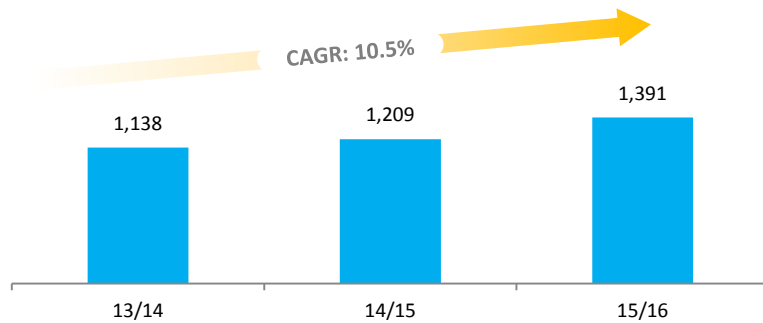
Net Profit SAR mn



Strong Balance Sheet

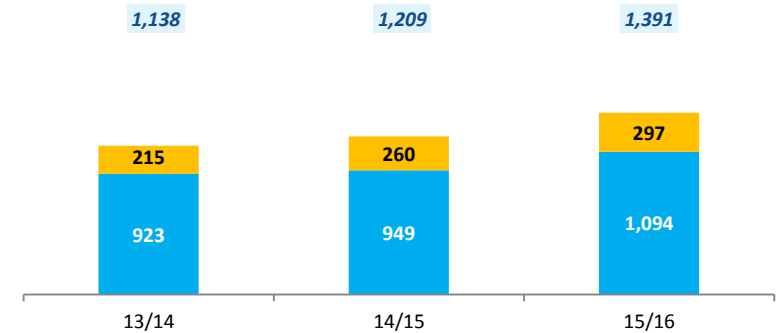
Steady Asset Base...

SAR mn



...build by Internally generated funds

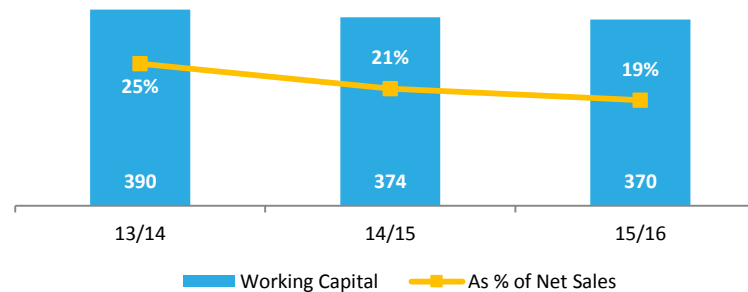
SAR mn



■ Shareholders' Equity ■ Non Interest bearing Liabilities

Working Capital*

SAR mn



Note: *Working Capital calculated as Current Assets net of Current Liabilities.

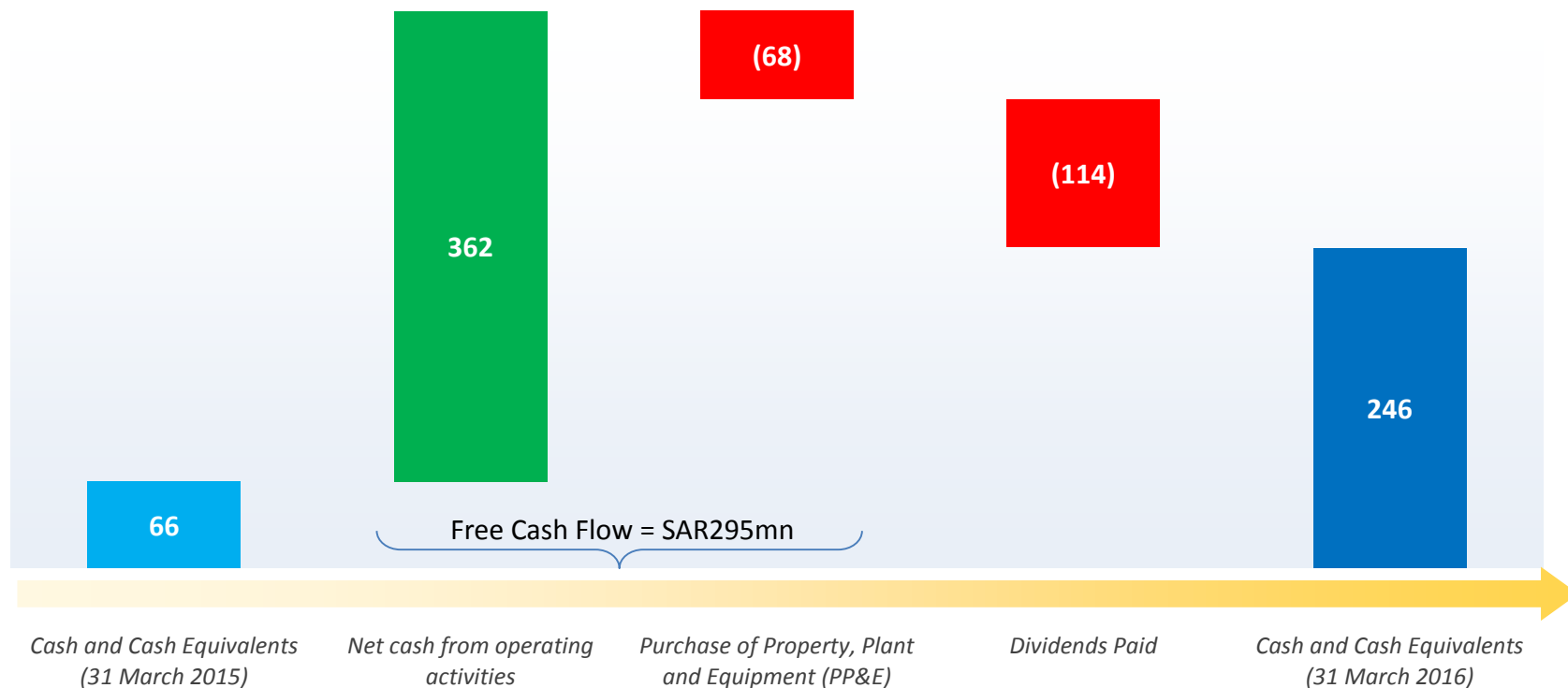
Current Assets: Accounts receivable + Inventories + Deposits, prepayments & other current assets

Current Liabilities: Accounts payable + Due to related parties + Accrued zakat + Dividend payable + Accruals & other current liabilities

Cash Flow Summary

Cash Flow Bridge for 2015/16

SAR mn



Expenditure on PP&E mainly constitute purchase of Machinery and Vehicles for Factories and Supply Chain respectively



UHT Milk

- UHT Milk– Whole, Low Fat, Skimmed, Gold Milk
- Flavored Milk



Milk Powder

- Milk Powder – Instant



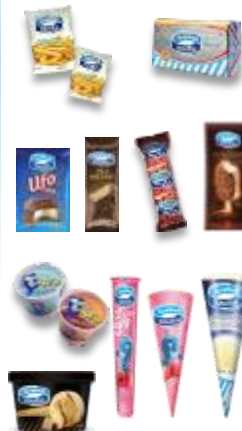
Cheese Products

- Feta Cheese
- Processed Cheese – Triangles



Frozen

- Ice cream
- French Fries
- Butter



Tomato Products

- Ketchup
- Tomato paste



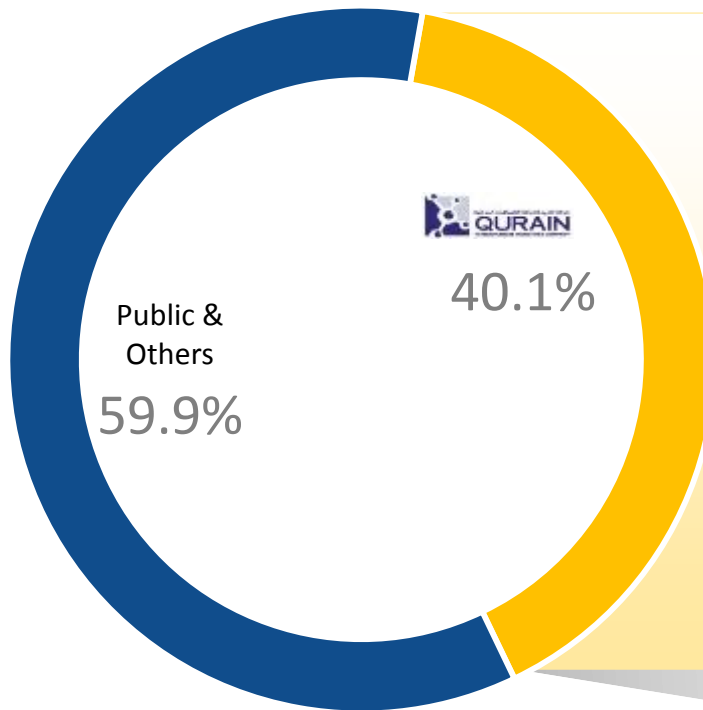
Others

- Arabic Coffee
- Laban & Twist
- Crispy
- Cream
- Juices–Growing-up
- EVAP
- Majestique



Shareholding

(as of 28 April 2016)

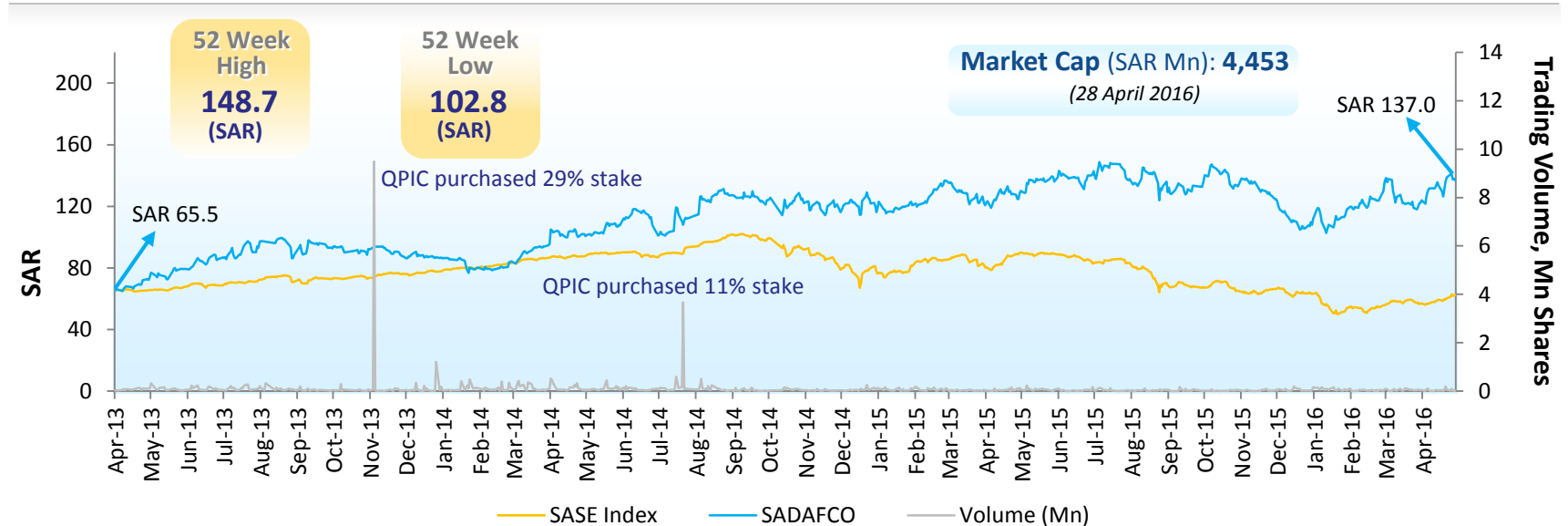


- Qurain Petrochemicals Industries (QPIC) is the largest shareholder of SADAFCO
- QPIC, incorporated in 2004, is a private sector holding company in the energy, petrochemical, food and related sectors
- QPIC is owned by KIPCO, which is one of the biggest diversified holding companies in the Middle East and North Africa, the Group has assets around USD 32 billion under management or control
- KIPCO and QPIC both are listed on the Kuwait Stock Exchange

Source: Tadawul Stock Exchange

Shareholders' Returns

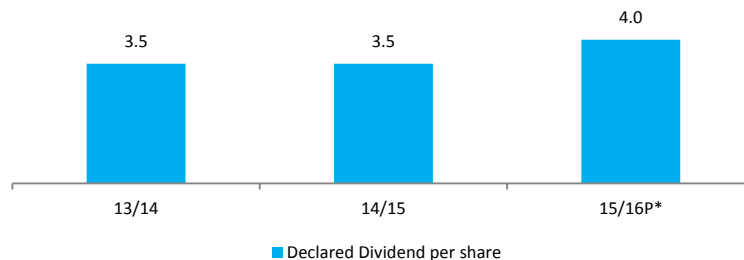
Share Price Performance



Source: Bloomberg; SAR Saudi Riyal; SASE Index (Rebased to SAR 65.5 on 01 April 2013)

Consistent Dividends

SAR per share



Note: *Proposed Dividend for 15/16

Compounded Annual Return[#] of

27.1%

over the last 3 financial years

Note: [#]Annualized Return calculated as sum of share price appreciation/depreciation and dividends paid during the period in consideration; assuming no reinvestment of dividends

*“In order to continue the current trend of profitable top and bottom line growth, SADAFCO will continue to invest in its brands and focus on its core strengths, supported by **favorable factors**, thereby, further strengthening performance”*

- *Recently Augmented Capacity*
- *Lower Input Prices*
- *Reduction in Subsidies to adversely impact Competitors*