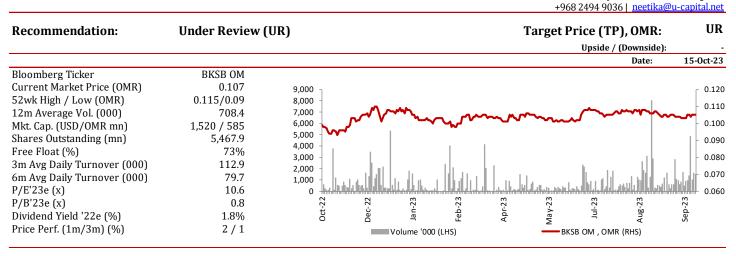




Sohar International Bank (BKSB) - 3Q23 Result Review

Analyst: Neetika Gupta



BKSB's 3Q23 net profit ahead of our estimates by 12%

The 3Q23 results are the first results reported by Sohar International Bank post merger with HSBC Oman (completed in August 2023). The combined entity has posted a 129%YoY growth and a 112%QoQ increase in its net profit for 3Q23. Operating income was 5% below our estimate, increasing by 58%YoY and 72%QoQ, while operating expenses rose 42%YoY and 24%QoQ, 7% below our estimate. Operating profit grew 68%YoY and 113%QoQ, broadly in line with our estimates. Net profit for 9M23 stood at OMR 45.7mn, and is higher by 63%YoY due to the merger.

Net ECL charge for 3Q23 up 4% YoY and 3% below our estimate

BKSB's net ECL provision charges stood at OMR 11.7mn for 3Q23 which was below our estimate of OMR 12mn for the quarter. For 9M23, ECL charges declined 5% YoY to OMR 22.7m.

Net loan & Islamic Financing and customer deposits grew 11% YoY and 5% YoY respectively

The bank's net loans & Islamic financing assets are up 11%YoY and broadly flat QoQ, 6% below our estimate. Its customer deposits have risen by 5%YoY but fell 2%QoQ, largely in line with our estimate. Net loan-to-deposit ratio shot up to about 112.3% from 110.6% in 1Q23 and is above the 106.4% recorded a year ago due to higher growth reported in net loans compared to customer deposits in the quarter.

| Income Statement | | | | | | | | | | | | |
|--|-----------------|------------|--------|--------|--------|--------|-------------------------|----------|--------|--------|--------|-----|
| (OMR mn) | 3Q22 | 4Q22 | 1Q23 | 2Q23 | 3Q23 | 3Q23e¥ | oY (%)) | oQ (%) V | ar (%) | 9M22 | 9M23 | YoY |
| Operating Income | 36.0 | 36.2 | 35.9 | 33.1 | 56.9 | 59.8 | 58% | 72% | -5% | 96.7 | 125.9 | 30% |
| Operating Expenses | (13.5) | (15.4) | (14.9) | (15.4) | (19.1) | (20.5) | 42% | 24% | -7% | (39.7) | (49.4) | 24% |
| Operating Profit | 22.5 | 20.7 | 21.0 | 17.7 | 37.7 | 39.3 | 68% | 113% | -4% | 56.9 | 76.5 | 34% |
| Net ECL charge | (11.2) | (15.8) | (5.4) | (5.6) | (11.7) | (12.0) | 4% | 107% | -3% | (23.9) | (22.7) | -5% |
| PBT | 11.3 | 5.0 | 15.6 | 12.1 | 26.1 | 27.3 | 131% | 116% | -5% | 33.0 | 53.7 | 63% |
| Tax | (1.7) | 1.8 | (2.3) | (1.7) | (4.1) | (4.1) | nm | nm | nm | (4.9) | (8.1) | 63% |
| Net Profit | 9.6 | 6.8 | 13.3 | 10.4 | 22.0 | 19.6 | 129% | 112% | 12% | 28.1 | 45.7 | 63% |
| Balance Sheet | | | | | | | | | | | | |
| (OMR mn) | 3Q22 | 4Q22 | 1Q23 | 2Q23 | 3Q23 | 3Q23e¥ | YoY (%) JoQ (%) Var (%) | | | | | |
| Assets | 4,248 | 4,131 | 4,632 | 4,352 | 6,369 | 6,767 | 50% | 46% | -6% | | | |
| Shareholders' Equity | 558 | 565 | 554 | 565 | 689 | NM | 23% | 22% | NM | | | |
| Net Loans & Islamic Financing | 2,797 | 2,924 | 3,069 | 3,041 | 4,131 | NM | 48% | 36% | NM | | | |
| Customers' Deposits & Islamic Inves | 2,626 | 2,560 | 2,775 | 2,709 | 4,626 | NM | 76% | 71% | NM | | | |
| Key Ratios | | | | | | | | | | | | |
| | 3Q22 | 4Q22 | 1Q23 | 2Q23 | 3Q23 | 3Q23e | | | | | | |
| Cost to Income | 37.6% | 42.7% | 41.5% | 46.5% | 33.6% | 34.3% | | | | | | |
| Loans to Customer Deposits | 106.5% | 114.2% | 110.6% | 112.3% | 89.3% | NM | | | | | | |
| ROaE | 8.1% | 4.8% | 9.5% | 7.4% | 14.0% | 13.9% | | | | | | |
| Annualized EPS (OMR) | 0.008 | 0.006 | 0.012 | 0.009 | 0.016 | 0.014 | | | | | | |
| BVPS (OMR) | 0.189 | 0.124 | 0.122 | 0.124 | 0.126 | 0.124 | | | | | | |
| TTM $P/E(x)$ | | | | | 11.1 | | | | | | | |
| P/BV (x) | | | | | 0.8 | | | | | | | |
| Source: Financials, MSX Disclosure, Bloomberg, U Capital Res | earch. NM = Not | Meaningful | | | | | | | | | | |

For our sector report, click here.





Investment Research

Ubhar-Research@u-capital.net

Head of Research

Neetika Gupta

- +968 2494 9036
- neetika@u-capital.net

Research Team

Ahlam Al-Harthi

- +968 2494 9024
- 😹 ahlam.harthi@u-capital.net

Said Ghawas

- +968 2494 9034
- said.ghawas@u-capital.net

Amira Al Alawi

- (2) +968 2494 9112
- ≠∑ amira.alalawi@u-capital.net

Head of Brokerage

Talal Al Balushi

- +968 2494 9051
- 🛃 talal@u-capital.net









Disclaimer

RecommendationBUYGreater than 20%ACCUMULATEBetween +10% and +20%HOLDBetween +10% and -10%REDUCEBetween -10% and -20%SELLLower than -20%



Ubhar Capital SAOC (U Capital)

Website: <u>www.u-capital.net</u> PO Box 1137 PC 111, Sultanate of Oman Tel: +968 2494 9036 Fax: +968 2494 9099 Email: <u>research@u-capital.net</u>

Disclaimer: This report has been prepared by Ubhar Capital (U Capital) Research and is provided for information purposes only. Under no circumstances is it to be used or considered as an offer to sell or solicitation of any offer to buy. While all reasonable care has been taken to ensure that the information contained therein is not untrue or misleading at the time of publication, we make no representation as to its accuracy or completeness and it should not be relied upon as such. The company accepts no responsibility whatsoever for any direct or indirect consequential loss arising from any use of this report or its contents. All opinions and estimates included in this document constitute U Capital Research team's judgment as at the date of production of this report and are subject to change without notice. This report may not be reproduced, distributed or published by any recipient for any other purpose.