

Investors Relations Presentation

Qatari German Medical Devices

Q4 2021

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ace of mind for healthcare professionals



COMPANY OVERVIEW



QG Medical Devices is one of the leading manufacturers of Medical Devices in the Middle East and the only Manufacturing Company producing syringes and IV cannulas in Qatar. Headquartered in Doha, Qatar.

QG Medical Devices Co. was established in the year 2000, with collaboration of a German Company to produce high quality medical devices in Qatar; utilizing best of breed technology and machines.

QG Medical Devices is a Public Listed Company in Qatar Stock Exchange. Top Governmental Organizations are the major Share Holders.



QGMD Production Facilities & Machineries

- QG Medical Devices is equipped with state of art production facility designed by reputable innovative technology providers from Germany, Switzerland and Italy.

QGMD News

- Supplied Successfully **51,000,000** Pcs of COVID Syringes to **Brazil**.
- Got Contract to supply 5 ML **30,000,000** Pcs to **Iraq** market.
- Supplied **UNICEF – India QSAFE** to support their Vaccination Programme.
- Got 1st order from **Iran**.
- QGMD has participated in **Qatar – Iraq** Trade Mission.
- QGMD has participated in **Qatar – Turkey** Trade Mission.
- QGMD has participated in **CPHI Expo in Italy**.
- Suppling Exclusively on time COVID Syringes to **Qatar** & supported Qatar Vaccination Programme until today.





List of Countries where COVID Vaccine Syringes were Supplied by QGMD

MoH Romania	Hong Kong	MoH Cyprus
MoH Kuwait	Spain	Australia
Qatar	Argentina	Brazil
Chile	Columbia	Costa Rica
Ecuador	El Salvador	Guatemala
Haiti	Jamaica	Mexico
Nicaragua	Panama	Paraguay
Peru	Uruguay	Venezuela

Syringes for COVID-19 Vaccine

- Supplied Quantity – 300,000,000 pcs of Syringes.

Financial Statements for the year Ended December 31,2021



Qatari German Medical Devices

By : Abdullah Fuad - Finance Manager

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED DECEMBER 31, 2021	2020 (QAR) Audited	2021 (QAR) Audited	Percentage Change %
Revenue	24,568,510	40,554,535	65%+
Operating cost (Except Depreciation)	(18,342,245)	(29,662,847)	
GP %	25.3%	27%	
Gross profit	6,226,265	10,891,688	
Other income	3,466,361	6,668,911	+110.7%
Reversal of Previously recognized impairment losses	4,388,081	-----	
Selling and distribution expenses	(461,172)	(800,054)	73%+
General and administrative expenses	(4,365,534)	(5,385,287)	23%+
Depreciation	(5,484,838)	(5,413,424)	1.3% -
(EBI)Operating Profit Before Finance Cost for the year	3,769,163	5,961,834	58%+
Operating W/o Reversal Provisions		1,904,847	
	-0-	-0-	
Finance Cost	(2,884,980)	(4,781,006)	65.7% +
Other comprehensive income	-0-	-0-	
Total Comprehensive income for the year	884,183	1,180,828	33.55%+
(Profit) per share			
Basic and diluted (Profit) per share (QR.)	0.008	0.010	25%+
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STATEMENT OF FINANCIAL POSITION AS AT	31, December 2021 (QR.) Audited	31, December 2020 (QR.) Audited
DECEMBER 30,2021		
ASSETS		
NON-CURRENT ASSETS		
Property, plant, equipment and capital work in progress	111,003,888	115,849,403
Investment properties	12,590,000	12,590,000
Right-of-use assets	88,285	97,578
Intangible assets	10,329,937	10,329,937
Total Non-Current Assets	134,012,110	138,866,918
CURRENT ASSETS		
Inventories	27,064,894	22,308,860
Accounts and other receivables	21,276,879	16,203,300
Cash in hand and at banks	5,191,962	3,035,218
Total Current Assets	53,533,735	41,547,378
Total Assets	187,545,845	180,414,296
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EQUITY AND LIABILITIES		
EQUITY		
Share capital	115,500,000	115,500,000
Legal reserve	30,549,621	30,431,538
Revaluation reserve	11,999,694	11,999,694
Accumulated losses	(125,388,182)	(126,421,406)
Net Equity	32,661,133	31,509,826
NON-CURRENT LIABILITIES		
Employees' end of service benefits	1,081,676	973,031
Loans and borrowings - long term portion	77,640,558	97,755,463
Lease liabilities -long term portion	80,612	90,763
Total Non-Current Liabilities	78,802,846	98,819,257
CURRENT LIABILITIES		
Loans and borrowings - short term portion	50,108,902	28,689,102
Lease liabilities -short term portion	8,604	8,458
Accounts and other payables	11,695,134	6,351,903
Bank overdraft	14,269,226	15,035,750
Total Current Liabilities	76,081,866	50,085,213
Total Liabilities	154,884,712	148,904,470
Total Equity and Liabilities	187,545,845	180,414,296
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Thank you

Qatari German Medical Devices

March 20, 2022

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