

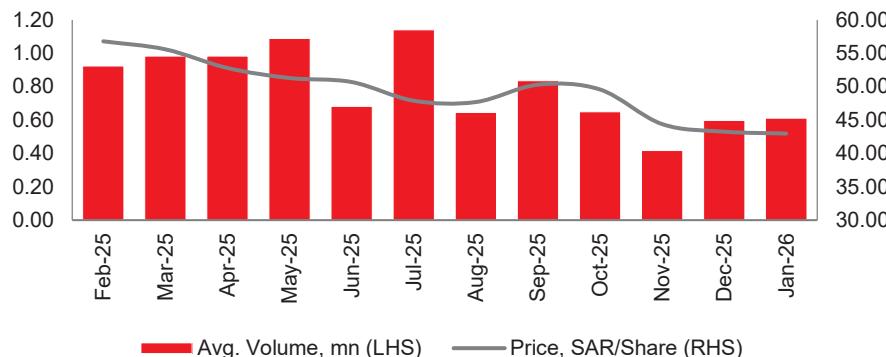
Company
Almarai Company
4Q25 Result Review

Rating
Buy
Bloomberg Ticker
ALMARAI AB

Date
20 January 2026

Results

| | |
|-------------------------|-------|
| Target Price SAR | 53.0 |
| Total Return | 25.9% |



Revenue rises 6% YoY in 4Q25, closely matching our estimate

Almarai's revenue increased by 6% YoY in 4Q25, closely aligned with our estimate. Revenue growth was broad-based across product categories, driven by poultry, food, dairy, bakery, and water. The company also registered higher revenue across all sales channels.

Net profit outpaces revenue growth, ahead of our estimate

Net profit increased faster than revenue in 4Q25, rising 8% YoY and beating our expectations. Apart from higher revenue, tight cost management and a favorable revenue mix helped net profit outpace revenue growth.

U-Capital view

Considering better-than-expected earnings growth and profitability, we maintain our SAR 53.0/share target price on the company. At the current market price, the stock is trading at 16.5x of our FY26e EPS and 9.5x FY26e EV/EBITDA, well below its 3-year average blended forward P/E of 22.1x and EV/EBITDA of 12.1x.

| | |
|----------------------------|---------------|
| Current Market Price (SAR) | 43.0 |
| 52wk High / Low (SAR) | 59.3/41.2 |
| 12m Average Vol. (mn) | 0.8 |
| Mkt. Cap. (USD/SAR mn) | 11,461/42,980 |
| Shares Outstanding (mn) | 1,000.0 |
| Free Float (%) | 75.4% |
| 3M ADTV (SAR mn) | 25.6 |
| 6M ADTV (SAR mn) | 29.2 |
| P/E'26e (x) | 16.5 |
| EV/EBITDA'26e (x) | 9.5 |
| Dividend Yield '26e (%) | 2.6% |
| Price Perf. (1m/3m) (%) | -0.5/-11.6 |

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For our
last report



Financial Summary

| SAR mn | 4Q24 | 1Q25 | 2Q25 | 3Q25 | 4Q25 | 4Q25e | YoY | QoQ | Var. | FY24 | FY25 | YoY |
|-------------------|--------|--------|--------|--------|--------|-------|-----|------|------|--------|--------|-----|
| P&L | | | | | | | | | | | | |
| Revenue | 5,157 | 5,767 | 5,288 | 5,553 | 5,457 | 5,444 | 6% | -2% | 0% | 20,980 | 22,065 | 5% |
| Gross profit | 1,583 | 1,769 | 1,713 | 1,747 | 1,659 | 1,607 | 5% | -5% | 3% | 6,664 | 6,888 | 3% |
| Operating profit | 591 | 874 | 813 | 757 | 616 | 584 | 4% | -19% | 5% | 2,995 | 3,060 | 2% |
| Net profit | 431 | 731 | 647 | 613 | 465 | 439 | 8% | -24% | 6% | 2,313 | 2,456 | 6% |
| BS | | | | | | | | | | | | |
| Sh. Equity | 18,791 | 19,703 | 19,363 | 20,043 | 20,527 | | 9% | 2% | | 18,791 | 20,527 | 9% |
| Ratios | | | | | | | | | | | | |
| Gross margin | 30.7% | 30.7% | 32.4% | 31.5% | 30.4% | 29.5% | | | | 31.8% | 31.2% | |
| Operating margin | 11.5% | 15.2% | 15.4% | 13.6% | 11.3% | 10.7% | | | | 14.3% | 13.9% | |
| Net profit margin | 8.4% | 12.7% | 12.2% | 11.0% | 8.5% | 8.1% | | | | 11.0% | 11.1% | |
| EPS, SAR | 0.44 | 0.74 | 0.65 | 0.62 | 0.46 | 0.44 | | | | 2.34 | 2.48 | |
| RoE (TTM) | | | | | 12.3% | | | | | | | |
| TTM P/E (x) | | | | | 17.5 | | | | | | | |

Source: Financials, Tadawul, Bloomberg, U Capital Research



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Disclaimer

Recommendation

| BUY | ACCUMULATE | HOLD | REDUCE | SELL |
|------------------|-----------------------|-----------------------|-----------------------|-----------------|
| Greater than 20% | Between +10% and +20% | Between +10% and -10% | Between -10% and -20% | Lower than -20% |



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